

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List



On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: GSAAdvantage.gov.

Schedule Title: Financial and Business Solutions

FSC Group: 520

Contract Number: **GS-23F-0073W**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at fss.gsa.gov.

Contract Period: June 14, 2010 to June 13, 2015

Contractor Name: **Real Estate Disposition, LLC**

Address: 1 Mauchly, Irvine, California 92618

Phone Number: (949) 672-3687

Fax Number: (949) 672-3687

Web site: www.auction.com

Contact for contract administration: Todd Gladis

Business size: Large

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION PAGE

1a. Special Item Number (SIN) Awarded for FABS: 520-2 Transaction Specialist

1b. Awarded Pricing:

SERVICES OFFERED

NEGOTIATED RATE

1. Asset Management of REO Properties
2. Auction Services of REO Properties
3. Short Sale Services of REO Properties

- 1% of sales or \$1,350 management fee
- 5% of winning bid amount
- 1% of sales or \$1,200 minimum

1c. No hourly rates were awarded

2. Maximum order: (The Maximum order is \$1,000,000 for all SINs except SIN 520-16 which has a Maximum order of \$500,000).
3. Minimum order: \$100.00
4. Geographic coverage (delivery area): See clause 552.238-78 Scope of Contract, domestic and overseas delivery.
5. Point(s) of production (city, county, and state or foreign country): See clause 552.238-78 Scope of Contract. Irvine, California; County of Orange
6. Discount from list prices or statement of net price: Not applicable
7. Quantity discounts: Real Estate Disposition, LLC will offer a 10% discount for volume orders of 1,000 assets or more in any service offering category.
8. Prompt payment terms: May be negotiated at the task order level
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. Yes.
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Yes
10. Foreign items: Not applicable.
- 11a. Time of delivery: May be negotiated at the task order level.
- 11b. Expedited delivery: Items available for expedited delivery are noted in this price list.
- 11c. Overnight and 2-day delivery: Not applicable.
- 11d. Urgent requirements: See contract clause I-FSS-14-B. Agencies can contact the contact for contract administration to obtain faster delivery.
12. F.O.B. point(s): Destination.
- 13a. Ordering address(es): 1 Mauchly, Irvine, California 92618 USA
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).
14. Payment address: 1 Mauchly, Irvine, California 92618 USA

15. Warranty provision: Not applicable
16. Export packing charges: Not applicable.
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). Not applicable.
18. Terms and conditions of rental maintenance, and repair – Not applicable.
19. Terms and conditions of installation – Not applicable.
20. Terms and conditions of repair parts – Not applicable.
- 20a. Terms and conditions for any other services – Not applicable.
21. List of service and distribution points – Not applicable
22. List of participating dealers – Not applicable
23. Preventative maintenance – Not applicable.
- 24a. Special attributes such as environmental attributes: Not Applicable.
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/.
25. Data Universal Number System (DUNS) number: 828040738
26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered, and Registration valid to 07/31/2010

CORPORATE EXPERIENCE

Since 1990, REDC continues to lead the industry in real estate disposition strategies. RED, LLC (hereinafter referred to as "REDC and/or REDC Default Solutions") is among the global leaders in maximized real property or real estate owned asset disposition strategies and asset management. REDC employs more than 400 real estate professionals (and access to a real estate agent network of over 250,000 nationwide) in offices around the world, including California, New York, Dallas, London, Puerto Rico and Canada. REDC's clients have included all the largest banking and financial institutions in the United States, Puerto Rico, and the United Kingdom, Government Agencies, and many private sellers. REDC is confident that its team represents the best talent in their respective areas of expertise as evidenced by their proven track record. REDC is more than capable of servicing the Federal Government for all its real estate

strategies or required directives. From A to Z, all specific areas of responsibility and expertise are summarized below and further detailed in the balance of this proposal:

Asset Management: REDC is the industry leader in providing seamless residential management and transaction services across the United States and abroad. REDC's expert representatives and national network of service providers is proven, and positioned to handle all facets of residential management, property stabilization/security and preservation. From Asset takeover through final sales disposal, REDC will prepare any real property asset for proper management and disposition. It starts with proper training and communication with the listing agents and asset management companies already assigned to the properties. REDC ensures all homes are open during designated open houses if required and facilitates any property preservation initiatives to bring the asset to sale pursuant to the Government's time table and requirements.

Short Sale Solution: REDC facilitates a pro-active loan negotiation platform fair market value is set in order to attract immediate offer responses within 48 hours on 75% of initiated negotiations. REDC's short sale solution provides the entire spectrum of strategies for borrowers without capacity or intent on retaining property ownership.

Sales: Using its broad agent network for traditional retail sales and the auction-marketing process REDC pioneered and has since perfected, REDC has sold billions of dollars worth of real estate assets, including a staggering \$3.4 billion in 2008 alone. Bottom line, REDC generates leads by spending millions on advertising to boost excitement and interest in the real estate assets. TV spots on CNN, ABC, CBS, NBC as well as newspapers like the Wall Street Journal are regular outlets for exposure.

Residential Auction Disposition Platform: Lead by the best in the industry with a multi million dollar proprietary web-based asset management database, consumer easy web interface at www.auction.com, and an in house marketing facility with a media spend of over \$100 Million annually, REDC continues to provide a full scale exit strategy for all of its Clients' real estate property needs.

Commercial Auction Disposition Platform: REDC has teamed with the finest network of commercial brokers in the world, to provide a full array of asset disposition and management strategies for all types of commercial real estate, to valuations, asset stabilization and disposition, via traditional retail sales and REDC's powerful online auction platform to maximize value.

Performing/Non Performing Note Servicing and Auction Platform: REDC is prepared to manage and dispose of real estate secured notes through a retail and online auction platform tailored to those sophisticated investors desiring this unique investment vehicle. On our secure site, registered investors will have full visibility on all underlying title documents such as the note, deed of trust/mortgage, title policy and homeowners insurance if applicable. Whether it be sellers or buyers of these collateralized assets, residential, commercial, or land, REDC's multimillion dollar proprietary online platform/marketing machine will maximize performance across any portfolio.

Conclusion, All in Solution: REDC is the #1 real estate asset management and auction firm in the world. We are a full service real estate sales and disposition resource offering:

- Best in Class Disposition Strategy and Execution
- Unsurpassed Marketing Exposure and Lead Generation
- Starting Bid and Price Consultation
- Property Management throughout the life of the asset
- Multiple retail and auction platform vehicles (live, online and onsite)
- Comprehensive Reporting and access to real time auction sales data
- Finance and Escrow teams to facilitate swift closings