

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
FOR PROFESSIONAL SERVICES SCHEDULE**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*[™], a menu-driven database system. The INTERNET address GSA *Advantage!*[™] is:

<http://www.GSAAdvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FSS schedules button at <http://www.fss.gsa.gov>. PRICES SHOWN HEREIN ARE NET (discount deducted).

INDUSTRIAL GROUP: 00CORP

FSC CLASS(ES)/PRODUCT CODE(S): 871

**McLaughlin Research Corporation
130 Eugene O'Neill Drive, Suite 200
New London, CT 06320
(860) 447-2298 (Voice)
(860) 447-2210 (Fax)
www.mrcds.com**

**Contract Number: GS-23F-0077M
Current through Modification A492, dated 04-12-2016.
Period Covered by Contract: 18 January 2012 through 17 January 2017
Business Size: Small
General Services Administration
Federal Supply Service**

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CUSTOMER INFORMATION

- 1a. Special Item Number (SIN) 871-2 - Concept Development and Requirements Analysis

Disciplines: Electrical/Mechanical Engineering Professional Engineering Disciplines (PEDs)

SIN 871-3 - System Design, Engineering, and Integration

Disciplines: Electrical/Mechanical/Chemical Engineering PEDs

SIN 871-4 - Test and Evaluation

Disciplines: Electrical/Mechanical Engineering PEDs

SIN 871-5 - Integrated Logistics Support

Disciplines: Electrical/Mechanical Engineering PEDs

SIN 871-6 - Acquisition and Life Cycle Management

Disciplines: Electrical/Mechanical/Chemical Engineering PEDs

- 1b. McLaughlin Research Corporation is offering identical pricing for all SINs and PEDs offered.

See attachment.

2. Maximum Order: \$1,000,000.00 per SIN. Requirements exceeding the maximum order will be processed in accordance with clause I-FSS-125.
3. Minimum Order: \$100.00.
4. Geographic Coverage (delivery area): 48 contiguous states and the District of Columbia, Alaska, Hawaii, and Puerto Rico.
5. Point(s) of Production: Middletown, Newport County, RI
6. Discount From List Prices or Statement of Net Price: Prices shown herein are net (discount deducted).
7. Quantity Discounts: None.
8. Prompt Payment Terms: 1% net 15 days (from date of invoice).
- 9a. Government Commercial Credit Card: McLaughlin Research Corporation (MRC) will accept the Government purchase credit cards up to the micro-purchase threshold of \$2,500.00.

- 9b. Government Commercial Credit Card: MRC will accept the Government purchase credit cards exceeding the micro-purchase threshold of \$2,500.00.
10. Foreign Items: None.
- 11a. Time of Delivery: The Contractor shall deliver to destination within the number of calendar days after receipt of order as negotiated between MRC and ordering activity.
- 11b. Expedited Delivery: All items are available for expedited delivery as negotiated between MRC and ordering activity.
- 11c. Overnight and 2-day Delivery: Overnight and 2-day delivery are available. The ordering activity may contact MRC for rates for overnight and 2-day delivery.
- 11d. Urgent Requirements: Ordering activities may contact MRC to affect a faster delivery.
12. F.O.B. Point(s): Destination.
- 13a. Ordering Address(s): McLaughlin Research Corporation
 132 Johnnycake Hill Road
 Middletown, RI 02842
- McLaughlin Research Corporation
 130 Eugene O'Neill Drive
 New London, CT 06320
- 13b. Ordering procedures:
- For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address(s): McLaughlin Research Corporation
 130 Eugene O'Neill Drive
 New London, CT 06320
15. Warranty Provision: All products provided by MRC are "Year 2000 Compliant."
16. Export packing charges, if applicable. Not applicable.
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). The Government Purchase Card is accepted above the micro-purchase threshold.
18. Terms and conditions of rental, maintenance, and repair (if applicable). Not applicable.
19. Terms and conditions of installation (if applicable). Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not applicable.

20a. Terms and conditions for any other services (if applicable). Not applicable.

21. List of service and distribution points (if applicable). Not applicable.

22. List of participating dealers (if applicable). Not applicable.

23. Preventive maintenance (if applicable). Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

Not applicable.

25. Data Universal Number System Number: 04-469-7373

26. System For Award Management (SAM) Database: MRC is registered in the SAM.

27. Point of contact/authorized negotiator(s):

McLaughlin Research Corporation

132 Johnnycake Hill Road

Middletown, RI 02842

Domenic Gargano, Vice President of Contracts, 401-849-4010, dgargano@mrcds.com

McLaughlin Research Corporation

130 Eugene O'Neill Drive

New London, CT 06320

Vincent Pinto, Vice President, 860-447-2298, vpinto@mrcds.com

**ADDENDUM TO PROFESSIONAL
ENGINEERING SERVICES PRICE LIST**

| SIN | PED | | |
|-------|------------------------|------------------------|----------------------|
| | Electrical Engineering | Mechanical Engineering | Chemical Engineering |
| 871-2 | X | X | |
| 871-3 | X | X | X |
| 871-4 | X | X | |
| 871-5 | X | X | |
| 871-6 | X | X | X |

SERVICE CONTRACT ACT (SCA) MATRIX

McLaughlin Research Corporation acknowledges the Service Contract Act (SCA) is applicable to the entire Professional Engineering Services Schedule and all services provided. The labor categories that fall under the requirements of the SCA (i.e. non-exempt labor categories) are identified in the matrix below. All prices for these labor categories meet or exceed the requirements in the SCA Wage Determination identified below. The matrix and narrative are incorporated into this contract and must also be included in McLaughlin’s electronic price list on GSA Advantage:

| SCA ELIGIBLE CONTRACT LABOR CATEGORY | SCA EQUIVALENT CODE – TITLE | WD NUMBER |
|---|------------------------------------|------------------|
| IT Specialist | 14045 – COMPUTER OPERATOR V | 05-2467 |
| Senior Technical Writer | 30463 – TECHNICAL WRITER III | 05-2467 |
| Intermediate Technical Writer | 30462 – TECHNICAL WRITER II | 05-2467 |
| Junior Technical Writer | 30461 – TECHNICAL WRITER I | 05-2467 |
| Senior Technician | 30085 – ENGINEERING TECH V | 05-2467 |
| Intermediate Technician | 30084 – ENGINEERING TECH IV | 05-2467 |
| Junior Technician | 30083 – ENGINEERING TECH III | 05-2467 |
| Senior Drafter | 30064 – DRAFTER/CAD OPERATOR IV | 05-2467 |
| Intermediate Drafter | 30063 – DRAFTER/CAD OPERATOR III | 05-2467 |
| Junior Drafter | 30062 – DRAFTER/CAD OPERATOR II | 05-2467 |
| Senior Illustrator | 13043 – ILLUSTRATOR III | 05-2467 |
| Intermediate Illustrator | 13042 – ILLUSTRATOR II | 05-2467 |
| Junior Illustrator | 13041 – ILLUSTRATOR I | 05-2467 |
| Senior Word Processor | 01613- WORD PROCESSOR III | 05-2467 |
| Intermediate Word Processor | 01612- WORD PROCESSOR II | 05-2467 |
| Senior Clerk/Typist | 01111- GENERAL CLERK I | 05-2467 |

The Service Contract Act (SCA) is applicable to this contract and includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should work be performed in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

LABOR CATEGORY DESCRIPTIONS

Senior Systems Engineer

Experience: Minimum of fifteen years of experience at the program/project level in major systems. Demonstrated knowledge of practices/principles necessary to assess advanced systems concepts, assess specifications, and perform system integration. Has been responsible for formulation of opinions, decisions, and for ultimate performance of statement of work tasks as specified in task orders. Has performed detailed and complex calculations related to tasks.

Minimum education: Bachelor's Degree in engineering, or equivalent. Master's Degree may be substituted for three years of experience. Ph.D. may be substituted for seven years of experience.

Principal Engineer/Scientist

Experience: Minimum of twenty years of professional experience in complex system engineering, design, analysis, performance, or test and evaluation. A minimum of two years of managerial/supervisory experience sufficient to ensure positive direction of subordinates.

Minimum education: Bachelor's degree in engineering or scientific discipline. Master's degree may be substituted for five years of professional experience. Ph.D. may be substituted for ten years of professional experience.

Systems Engineer

Experience: A minimum of ten years of experience analyzing user needs to determine system requirements as they apply to engineering processes or their solutions. Has performed system design review independently or as principal of a design review team

Minimum education: Bachelor's Degree in engineering, or equivalent. A Master's Degree may be substituted for five years of experience. Military technical training with an additional five year's experience may be substituted for the degree requirement.

Reliability/QA Engineer

Experience: A minimum of seven years of experience overseeing the application of various techniques that demonstrate the effectiveness of a prototype system. Associated tasks may have included (but are not limited to): Operational availability simulation, reliability, maintainability and availability analysis of various systems, design reference mission profile, reliability predictions, program maintenance efficiency modeling, program risk modeling, systems safety and quality assurance.

Minimum education: Bachelor's Degree in engineering, or equivalent. A Master's Degree may be substituted for five years of experience. Military technical training with an additional seven years' experience may be substituted for the degree requirement.

Senior Engineer

Experience: A minimum of ten years of experience performing work that involves conventional engineering methods and techniques, demonstrating judgment in the application of a variety of methods, techniques, and precedents. Plans and designs products for facilities, systems, or equipment, and directs or coordinates operation and repair activities. Designs products or systems utilizing and applying knowledge of engineering principles. Plans and directs efforts of engineering personnel in fabrication of test control apparatus, and equipment, and development of methods or procedures for testing products or systems. Directs/coordinates construction and installation activities to ensure that products and systems conform to engineering design and customer specifications.

Minimum education: Bachelor's Degree in engineering, or equivalent. A Master's Degree may be substituted for five years of experience. Military technical training with an additional five years' experience may be substituted for the degree requirement.

Intermediate Engineer

Experience: A minimum of five years of engineering experience applying basic formulas to routine calculations; preparing graphs, curves, and tables for other engineers; recording factual data in tests and observation studies; performing drafting and minor detail design; searching for technical reports to obtain information related to supervisor's assignments; assisting in the work by operating instruments, plotting data.

Minimum education: Bachelor's Degree in engineering, or equivalent. Relevant military training and ten years of experience may be substituted.

Junior Engineer

Experience: A minimum of three years of engineering experience applying basic formulas to routine calculations; preparing graphs, curves, and tables for other engineers; recording factual data in tests and observation studies; performing drafting and minor detail design; searching for technical reports to obtain information related to supervisor's assignments; assisting in the work by operating instruments, plotting data.

Minimum education: Bachelor's Degree in engineering, or equivalent. Relevant military training and eight years of experience may be substituted.

Senior Program Manager

Experience: Minimum of fifteen years of demonstrated management experience or project level management in major systems, including minimum of ten years of experience in senior positions closely related to the Defense acquisition process and demonstrated knowledge of Federal Acquisition Regulations (FAR), Department of Defense (000) regulations, including OF ARS, requirements, policies, and procedures, and program acquisition life cycle process as addressed in DoDD 5000 series. Knowledgeable of overall organization, direction, and contract efforts, including cost and schedule estimating, systems disciplines, engineering specifications, and commercial practices relating to system procurement and production. Experienced in interfacing directly with government-designated representatives in conjunction with supervising of task order activities.

Minimum education: Bachelor's Degree in a business, management, engineering, or scientific discipline is required. Master's Degree may be substituted for three years of experience.

Program/Project Manager

Experience: A minimum of eight years of planning, directing, and coordinating activities of projects to ensure that aims, goals, or objective specified for projects are accomplished in accordance with prescribed priorities, time limitations, and funding conditions.

Minimum education: Bachelor's Degree in an appropriate technical or business discipline is required. A Master's Degree may be substituted for three years of experience. Relevant military training and 15 years' experience may be substituted.

Senior Management Analyst

Experience: Minimum of eight years of experience performing analytical studies in support of complex systems and associated programs. Demonstrated knowledge of practices/principles necessary to assess advanced systems concepts, assess specifications, and perform system integration. Has been responsible for formulation of opinions, decisions, and for ultimate performance of statement of work tasks as specified in task orders. Has performed detailed and complex calculations related to direction of technical teams in the accomplishment of analytical efforts and development of engineering support products for programs at the system level. Responsible for the technical approach and execution of all related tasking in support of such programs as related to performance of statement of work tasks as specified in task orders. Performs as an independent consultant to clients as a subject matter expert.

Minimum education: Bachelor's Degree in a technical or business discipline is required. An additional three years of task-related experience may be substituted for the degree requirement.

Int. Mgt Analyst

Experience: A minimum of five years of experience performing analytical studies in support of complex systems and associated programs. Experienced in performing independent analysis. Leads technical teams in the accomplishment of analytical efforts and development of engineering support products for programs at the system level. Responsible for the technical approach and execution of all related tasking in support of such programs. Performs as an independent consultant to clients as a subject matter expert.

Minimum education: Bachelor's Degree in a technical or business discipline.

Jr. Mgt Analyst

Experience: A minimum of three years of experience performing analytical studies in support of complex systems and associated programs.

Minimum education: Bachelor's Degree in a technical or business discipline.

IT Specialist

Experience: A minimum of five years of professional experience with the design, development, and support of computer systems, software, databases for application to office automation systems using higher order languages and specialized software development tools.

Minimum education: Bachelor's Degree in computer science, mathematics, or related discipline that includes course work in computer system design, computer programming, and database design. An associate degree with an additional three year's experience may be substituted. A total of 12 years' experience may be substituted for the degree requirement.

Principal Logistician

Experience: Minimum of fifteen years of experience developing integrated logistics support (ILS) element requirements from concept through support phase for major systems acquisition programs. Has expert knowledge of various logistics standards and procedures. Has supervised development and review of ILS policies and plans, e.g., fielding plans, support plans, maintenance plans, training plans, etc.

Minimum education: Bachelor's Degree. An additional five years of task-related experience may be substituted for the degree requirement.

Senior Logistician

Experience: A minimum of ten years of experience developing logistics support requirements from concept through support phase for procurement programs. Has working knowledge of various logistics standards and procedures. Has developed and reviewed solicitation documents, support plans, etc.

Minimum education: Associate Degree in a relevant discipline.

Junior Logistician

Experience: A minimum of five years of experience developing logistics support requirements from concept through support phase for procurement programs. Has working knowledge of various logistics standards and procedures. Has developed and reviewed solicitation documents, support plans, etc.

Minimum education: Bachelor's Degree in a relevant discipline.

Senior Technical Writer

Experience: A minimum of five years of experience in developing sources of information, in checking and verifying the information developed, and in synthesizing information.

Knowledgeable of standards and procedures relating to technical manuals. Able to describe complex technical information in clear simple language. Reviews documentation for accuracy and recommends changes, additions, and deletions

Minimum education: Bachelor's Degree in a relevant discipline.

Intermediate Technical Writer

Experience: A minimum of seven years of experience in the preparation and review of technical information in written or illustrated form. Knowledgeable of standards and procedures relating to technical manuals. Able to describe complex technical information in clear, simple language.

Minimum education: Associates Degree, or a Technical School Diploma and an additional two years of experience.

Junior Technical Writer

Experience: A minimum of five years of experience reviewing, writing, and editing technical reports, manuals, or specifications.

Minimum education: Associates Degree.

Senior CM Specialist

Experience: A minimum of eight years of experience analyzing proposed design changes and conducting physical and functional audits of configuration items. Requires knowledge of hardware and software design documentation and the transition process from engineering design to full-scale production of systems.

Minimum education: Associates Degree.

Junior CM Specialist

Experience: A minimum of five years of experience analyzing proposed design changes and conducting physical and functional audits of configuration items.

Minimum education: Associates Degree.

Senior Technician

Experience: A minimum of eight years of experience installing and maintaining computers, networks, cable systems and other telecommunications and ADP-related systems.

Minimum education: Relevant military training.

Intermediate Technician

Experience: A minimum of five years of experience installing and maintaining computers, networks, cable systems and other telecommunications and ADP-related systems.

Minimum education: Relevant military training.

Junior Technician

Experience: A minimum of two years of experience installing and maintaining computers, networks, cable systems and other telecommunications and ADP-related systems.

Minimum education: High School Diploma.

Senior Drafter

Experience: A minimum of ten years of experience in the preparation of detail through assembly drawings and 3D models using CADD systems.

Minimum education: Technical School Diploma.

Intermediate Drafter

Minimum/general experience: A minimum of five years of experience in the preparation of detail through assembly drawings and 3D models using CADD systems.

Minimum education: Technical School Diploma.

Junior Drafter

Experience: A minimum of one year of experience using CADD systems.

Minimum education: Technical School Diploma

Senior Illustrator

Experience: A minimum of seven years of experience in planning, layout, and execution of technical illustrations.

Minimum education: Associates Degree.

Intermediate Illustrator

Experience: A minimum of five years of experience in planning, layout, and execution of technical illustrations.

Minimum education: Associates Degree.

Junior Illustrator

Experience: A minimum of three years of experience in planning, layout, and execution of technical illustrations.

Minimum education: Associates Degree

Senior Word Processor

Experience: A minimum of five years of experience using word processing or publishing software to create and/or maintain documents.

Minimum education: High School Diploma.

Intermediate Word Processor

Experience: A minimum of two years of experience using word processing or publishing software to create and/or maintain documents.

Minimum education: High School Diploma.

Senior Clerk/Typist

Experience: A minimum of two years of experience typing and filing documents.

Minimum education: High School Diploma.

LABOR RATES

The following rates are applicable for orders under this contract:

Contractor Site (Rhode Island)

| PES LABOR CATEGORY | YEAR 11 | YEAR 12 | YEAR 13 | YEAR 14 | YEAR 15 |
|-------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 1/18/12 – 1/17/13 | 2/18/13 – 1/17/14 | 2/18/14 – 1/17/15 | 2/18/15 – 1/17/16 | 2/18/16 – 1/17/17 |
| Sr Systems Engineer | \$142.15 | \$146.41 | \$150.81 | \$155.33 | \$159.99 |
| Principal Eng/Scientist | \$151.64 | \$156.19 | \$160.87 | \$165.70 | \$170.67 |
| Systems Engineer | \$93.31 | \$96.11 | \$98.99 | \$101.96 | \$105.02 |
| Reliability/QA Engineer | \$81.23 | \$83.67 | \$86.18 | \$88.76 | \$91.42 |
| Senior Engineer | \$103.03 | \$106.12 | \$109.30 | \$112.58 | \$115.96 |
| Intermediate Engineer | \$93.31 | \$96.11 | \$98.99 | \$101.96 | \$105.02 |
| Junior Engineer | \$59.86 | \$61.65 | \$63.50 | \$65.41 | \$67.37 |
| Sr Program Manager | \$144.93 | \$149.28 | \$153.76 | \$158.37 | \$163.12 |
| Program/Project Manager | \$96.88 | \$99.79 | \$102.78 | \$105.87 | \$109.04 |
| Sr Mgmt Analyst | \$104.13 | \$107.26 | \$110.47 | \$113.79 | \$117.20 |
| Int. Mgt Analyst | \$71.60 | \$73.75 | \$75.96 | \$78.24 | \$80.59 |
| Jr. Mgt Analyst | \$61.96 | \$63.81 | \$65.73 | \$67.70 | \$69.73 |
| IT Specialist | \$103.85 | \$106.97 | \$110.18 | \$113.48 | \$116.89 |
| Principal Logistician | \$108.20 | \$111.45 | \$114.79 | \$118.23 | \$121.78 |
| Senior Logistician | \$71.41 | \$73.55 | \$75.76 | \$78.03 | \$80.37 |
| Junior Logistician | \$57.83 | \$59.57 | \$61.36 | \$63.20 | \$65.09 |
| Senior Technical Writer | \$78.38 | \$80.73 | \$83.15 | \$85.65 | \$88.22 |
| Intermediate Technical Writer | \$72.37 | \$74.54 | \$76.77 | \$79.08 | \$81.45 |
| Junior Technical Writer | \$64.07 | \$65.99 | \$67.97 | \$70.01 | \$72.11 |
| Senior CM Specialist | \$43.61 | \$44.92 | \$46.27 | \$47.66 | \$49.09 |
| Junior CM Specialist | \$38.65 | \$39.81 | \$41.00 | \$42.23 | \$43.50 |
| Senior Technician | \$64.54 | \$66.48 | \$68.47 | \$70.52 | \$72.64 |
| Intermediate Technician | \$63.95 | \$65.87 | \$67.84 | \$69.88 | \$71.97 |
| Junior Technician | \$60.33 | \$62.14 | \$64.00 | \$65.92 | \$67.90 |
| Senior Drafter | \$68.88 | \$70.95 | \$73.08 | \$75.27 | \$77.53 |
| Intermediate Drafter | \$67.33 | \$69.35 | \$71.43 | \$73.57 | \$75.78 |
| Junior Drafter | \$41.81 | \$43.06 | \$44.36 | \$45.69 | \$47.06 |
| Senior Illustrator | \$62.32 | \$64.19 | \$66.12 | \$68.10 | \$70.15 |

| | | | | | |
|-----------------------------|---------|---------|---------|---------|---------|
| Intermediate Illustrator | \$49.33 | \$50.81 | \$52.33 | \$53.90 | \$55.52 |
| Junior Illustrator | \$42.53 | \$43.81 | \$45.12 | \$46.48 | \$47.87 |
| Senior Word Processor | \$48.63 | \$50.09 | \$51.60 | \$53.14 | \$54.74 |
| Intermediate Word Processor | \$35.02 | \$36.07 | \$37.15 | \$38.26 | \$39.41 |
| Senior Clerk/Typist | \$25.68 | \$26.45 | \$27.25 | \$28.06 | \$28.91 |

Government Site (Rhode Island)

| PES LABOR CATEGORY | YEAR 11 | YEAR 12 | YEAR 13 | YEAR 14 | YEAR 15 |
|-------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 1/18/12 – 1/17/13 | 2/18/13 – 1/17/14 | 2/18/14 – 1/17/15 | 2/18/15 – 1/17/16 | 2/18/16 – 1/17/17 |
| Sr Systems Engineer | \$120.27 | \$123.88 | \$127.60 | \$131.43 | \$135.37 |
| Principal Eng/Scientist | \$137.15 | \$141.27 | \$145.51 | \$149.87 | \$154.37 |
| Systems Engineer | \$84.40 | \$86.94 | \$89.54 | \$92.23 | \$95.00 |
| Reliability/QA Engineer | \$73.48 | \$75.68 | \$77.95 | \$80.29 | \$82.70 |
| Senior Engineer | \$93.19 | \$95.99 | \$98.87 | \$101.84 | \$104.89 |
| Intermediate Engineer | \$84.40 | \$86.94 | \$89.54 | \$92.23 | \$95.00 |
| Junior Engineer | \$54.14 | \$55.77 | \$57.44 | \$59.17 | \$60.94 |
| Sr Program Manager | \$122.62 | \$126.30 | \$130.09 | \$133.99 | \$138.01 |
| Program/Project Manager | \$87.64 | \$90.27 | \$92.97 | \$95.76 | \$98.64 |
| Sr Mgmt Analyst | \$88.11 | \$90.75 | \$93.47 | \$96.28 | \$99.16 |
| Int. Mgt Analyst | \$64.77 | \$66.71 | \$68.71 | \$70.77 | \$72.89 |
| Jr. Mgt Analyst | \$56.04 | \$57.72 | \$59.45 | \$61.24 | \$63.08 |
| IT Specialist | \$93.94 | \$96.76 | \$99.66 | \$102.65 | \$105.73 |
| Principal Logistician | \$91.55 | \$94.29 | \$97.12 | \$100.04 | \$103.04 |
| Senior Logistician | \$64.59 | \$66.53 | \$68.53 | \$70.58 | \$72.70 |
| Junior Logistician | \$52.31 | \$53.88 | \$55.50 | \$57.17 | \$58.88 |
| Senior Technical Writer | \$70.90 | \$73.02 | \$75.21 | \$77.47 | \$79.80 |
| Intermediate Technical Writer | \$65.46 | \$67.42 | \$69.45 | \$71.53 | \$73.68 |
| Junior Technical Writer | \$57.95 | \$59.69 | \$61.48 | \$63.33 | \$65.23 |
| Senior CM Specialist | \$39.45 | \$40.63 | \$41.85 | \$43.11 | \$44.40 |
| Junior CM Specialist | \$34.96 | \$36.01 | \$37.09 | \$38.20 | \$39.35 |
| Senior Technician | \$58.38 | \$60.13 | \$61.93 | \$63.79 | \$65.71 |

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|-----------------------------|---------|---------|---------|---------|---------|
| Intermediate Technician | \$57.85 | \$59.58 | \$61.37 | \$63.21 | \$65.11 |
| Junior Technician | \$54.57 | \$56.21 | \$57.90 | \$59.63 | \$61.42 |
| Senior Drafter | \$62.31 | \$64.18 | \$66.10 | \$68.08 | \$70.13 |
| Intermediate Drafter | \$60.90 | \$62.73 | \$64.61 | \$66.55 | \$68.55 |
| Junior Drafter | \$37.82 | \$38.95 | \$40.12 | \$41.33 | \$42.57 |
| Senior Illustrator | \$56.38 | \$58.07 | \$59.81 | \$61.60 | \$63.45 |
| Intermediate Illustrator | \$44.62 | \$45.96 | \$47.34 | \$48.76 | \$50.22 |
| Junior Illustrator | \$38.47 | \$39.63 | \$40.82 | \$42.04 | \$43.30 |
| Senior Word Processor | \$43.99 | \$45.31 | \$46.67 | \$48.07 | \$49.51 |
| Intermediate Word Processor | \$31.67 | \$32.62 | \$33.60 | \$34.61 | \$35.65 |
| Senior Clerk/Typist | \$23.23 | \$23.93 | \$24.64 | \$25.38 | \$26.15 |

Contractor Site (National)

| PES LABOR CATEGORY | YEAR 11 | YEAR 12 | YEAR 13 | YEAR 14 | YEAR 15 |
|-------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 1/18/12 – 1/17/13 | 2/18/13 – 1/17/14 | 2/18/14 – 1/17/15 | 2/18/15 – 1/17/16 | 2/18/16 – 1/17/17 |
| Sr Systems Engineer | \$147.13 | \$151.54 | \$156.09 | \$160.77 | \$165.59 |
| Principal Eng/Scientist | \$156.94 | \$161.65 | \$166.50 | \$171.49 | \$176.64 |
| Systems Engineer | \$96.57 | \$99.47 | \$102.46 | \$105.53 | \$108.70 |
| Reliability/QA Engineer | \$84.07 | \$86.59 | \$89.19 | \$91.87 | \$94.62 |
| Senior Engineer | \$106.63 | \$109.83 | \$113.13 | \$116.52 | \$120.02 |
| Intermediate Engineer | \$96.57 | \$99.47 | \$102.46 | \$105.53 | \$108.70 |
| Junior Engineer | \$61.95 | \$63.81 | \$65.73 | \$67.70 | \$69.73 |
| Sr Program Manager | \$150.00 | \$154.50 | \$159.13 | \$163.91 | \$168.83 |
| Program/Project Manager | \$100.27 | \$103.28 | \$106.38 | \$109.57 | \$112.86 |
| Sr Mgmt Analyst | \$107.78 | \$111.01 | \$114.34 | \$117.77 | \$121.31 |
| Int. Mgt Analyst | \$74.11 | \$76.33 | \$78.62 | \$80.98 | \$83.41 |
| Jr. Mgt Analyst | \$64.12 | \$66.05 | \$68.03 | \$70.07 | \$72.17 |
| IT Specialist | \$107.49 | \$110.71 | \$114.04 | \$117.46 | \$120.98 |
| Principal Logistician | \$111.98 | \$115.34 | \$118.80 | \$122.37 | \$126.04 |
| Senior Logistician | \$73.91 | \$76.12 | \$78.41 | \$80.76 | \$83.18 |
| Junior Logistician | \$59.86 | \$61.65 | \$63.50 | \$65.41 | \$67.37 |
| Senior Technical Writer | \$81.12 | \$83.55 | \$86.06 | \$88.64 | \$91.30 |

| | | | | | |
|-------------------------------|---------|---------|---------|---------|---------|
| Intermediate Technical Writer | \$74.90 | \$77.15 | \$79.46 | \$81.85 | \$84.30 |
| Junior Technical Writer | \$66.31 | \$68.30 | \$70.35 | \$72.46 | \$74.63 |
| Senior CM Specialist | \$45.14 | \$46.49 | \$47.89 | \$49.32 | \$50.80 |
| Junior CM Specialist | \$40.00 | \$41.20 | \$42.44 | \$43.71 | \$45.02 |
| Senior Technician | \$66.80 | \$68.80 | \$70.87 | \$72.99 | \$75.18 |
| Intermediate Technician | \$66.19 | \$68.17 | \$70.22 | \$72.32 | \$74.49 |
| Junior Technician | \$62.44 | \$64.32 | \$66.24 | \$68.23 | \$70.28 |
| Senior Drafter | \$71.29 | \$73.43 | \$75.63 | \$77.90 | \$80.24 |
| Intermediate Drafter | \$69.69 | \$71.78 | \$73.93 | \$76.15 | \$78.43 |
| Junior Drafter | \$43.27 | \$44.57 | \$45.91 | \$47.29 | \$48.71 |
| Senior Illustrator | \$64.51 | \$66.44 | \$68.43 | \$70.49 | \$72.60 |
| Intermediate Illustrator | \$51.05 | \$52.59 | \$54.16 | \$55.79 | \$57.46 |
| Junior Illustrator | \$44.02 | \$45.34 | \$46.70 | \$48.10 | \$49.55 |
| Senior Word Processor | \$50.34 | \$51.85 | \$53.40 | \$55.00 | \$56.65 |
| Intermediate Word Processor | \$36.24 | \$37.33 | \$38.45 | \$39.60 | \$40.79 |
| Senior Clerk/Typist | \$26.58 | \$27.38 | \$28.20 | \$29.05 | \$29.92 |

Government Site (National)

| PES LABOR CATEGORY | YEAR 11 | YEAR 12 | YEAR 13 | YEAR 14 | YEAR 15 |
|-------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 1/18/12 – 1/17/13 | 2/18/13 – 1/17/14 | 2/18/14 – 1/17/15 | 2/18/15 – 1/17/16 | 2/18/16 – 1/17/17 |
| Sr Systems Engineer | \$124.49 | \$128.22 | \$132.07 | \$136.03 | \$140.11 |
| Principal Eng/Scientist | \$141.96 | \$146.22 | \$150.61 | \$155.13 | \$159.78 |
| Systems Engineer | \$87.36 | \$89.98 | \$92.68 | \$95.46 | \$98.32 |
| Reliability/QA Engineer | \$76.05 | \$78.33 | \$80.68 | \$83.10 | \$85.59 |
| Senior Engineer | \$96.46 | \$99.35 | \$102.33 | \$105.40 | \$108.56 |
| Intermediate Engineer | \$87.36 | \$89.98 | \$92.68 | \$95.46 | \$98.32 |
| Junior Engineer | \$56.04 | \$57.72 | \$59.45 | \$61.24 | \$63.07 |
| Sr Program Manager | \$126.92 | \$130.72 | \$134.65 | \$138.69 | \$142.85 |
| Program/Project Manager | \$90.70 | \$93.42 | \$96.23 | \$99.11 | \$102.09 |
| Sr Mgmt Analyst | \$91.20 | \$93.93 | \$96.75 | \$99.65 | \$102.64 |
| Int. Mgt Analyst | \$67.03 | \$69.04 | \$71.11 | \$73.25 | \$75.45 |

| | | | | | |
|-------------------------------|---------|----------|----------|----------|----------|
| Jr. Mgt Analyst | \$58.00 | \$59.74 | \$61.54 | \$63.38 | \$65.28 |
| IT Specialist | \$97.23 | \$100.15 | \$103.15 | \$106.25 | \$109.43 |
| Principal Logistician | \$94.75 | \$97.59 | \$100.52 | \$103.54 | \$106.64 |
| Senior Logistician | \$66.85 | \$68.86 | \$70.92 | \$73.05 | \$75.24 |
| Junior Logistician | \$54.15 | \$55.77 | \$57.44 | \$59.17 | \$60.94 |
| Senior Technical Writer | \$73.38 | \$75.58 | \$77.85 | \$80.18 | \$82.59 |
| Intermediate Technical Writer | \$67.75 | \$69.78 | \$71.88 | \$74.03 | \$76.25 |
| Junior Technical Writer | \$59.98 | \$61.78 | \$63.63 | \$65.54 | \$67.51 |
| Senior CM Specialist | \$40.83 | \$42.06 | \$43.32 | \$44.62 | \$45.96 |
| Junior CM Specialist | \$36.18 | \$37.27 | \$38.39 | \$39.54 | \$40.73 |
| Senior Technician | \$60.42 | \$62.24 | \$64.10 | \$66.03 | \$68.01 |
| Intermediate Technician | \$59.87 | \$61.67 | \$63.52 | \$65.42 | \$67.38 |
| Junior Technician | \$56.48 | \$58.18 | \$59.92 | \$61.72 | \$63.57 |
| Senior Drafter | \$64.49 | \$66.42 | \$68.42 | \$70.47 | \$72.58 |
| Intermediate Drafter | \$63.04 | \$64.93 | \$66.88 | \$68.88 | \$70.95 |
| Junior Drafter | \$39.14 | \$40.32 | \$41.53 | \$42.77 | \$44.06 |
| Senior Illustrator | \$58.35 | \$60.10 | \$61.90 | \$63.76 | \$65.67 |
| Intermediate Illustrator | \$46.18 | \$47.57 | \$48.99 | \$50.46 | \$51.98 |
| Junior Illustrator | \$39.82 | \$41.02 | \$42.25 | \$43.51 | \$44.82 |
| Senior Word Processor | \$45.53 | \$46.90 | \$48.30 | \$49.75 | \$51.25 |
| Intermediate Word Processor | \$32.78 | \$33.77 | \$34.78 | \$35.82 | \$36.90 |
| Senior Clerk/Typist | \$24.04 | \$24.77 | \$25.51 | \$26.27 | \$27.06 |

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