



U.S. GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE

## Authorized Federal Supply Schedule Price List

**CONTRACTOR:**

**NAN MCKAY AND ASSOCIATES, INC.**

1855 GILLESPIE WAY  
EL CAJON, CA 920201095  
Contract Number: GS23F0098X

Schedule Title : **Financial and Business Solutions (FABS)**  
Product Service Code : **R704**  
DUNS# : **173662222**  
Contract Period : **July 19, 2011 - July 18, 2016**  
Business Size : **Other than Small Business**

Contract Administrator : **SANDY RUGGIERO**  
Phone Number : **619-937-4890**  
Fax Number : **619-956-5861**  
Web Site : <http://www.nanmckay.com>

Online access to contract ordering information, terms and conditions, up-to-date pricing,  
and the option to create an electronic delivery order are available through  
GSA Advantage!, a menu-driven database system.  
<http://www.GSAAdvantage.gov>

For more information on ordering from Federal Supply Schedules, visit  
<http://www.gsa.gov/portal/content/197989>

<b>CONTRACTOR:</b> NAN MCKAY AND ASSOCIATES, INC. 1855 GILLESPIE WAY EL CAJON, CA 920201095	Schedule Title : <b>Financial and Business Solutions (FABS)</b> Product Service Code : <b>R704</b> DUNS# : <b>173662222</b> Contract Period : <b>July 19, 2011 - July 18, 2016</b> Business Size : <b>Other than Small Business</b>
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**Awarded service information listed by Special Item Numbers (SINS):**

**SIN:520 11 - Accounting**

**Professional Services**

**Administrative Assistant-520-11**

Prepare reports and memos, maintain records and files; transcribe meeting notes; perform simple analysis.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$25.39
<b>07/19/2012 - 07/18/2013:</b>	\$26.15
<b>07/19/2013 - 07/18/2014:</b>	\$26.72
<b>07/19/2014 - 07/18/2015:</b>	\$27.30
<b>07/19/2015 - 7/18/2016:</b>	\$27.91

**Desktop Publishing-520-11**

Format and combine text, numerical data, photographs, charts and other visual graphic elements to produce publication-ready material; check preliminary and final proofs for errors and make necessary corrections. Coordinate and plan print orders to meet shipping quotas. Update and maintain corporate PowerPoint presentations.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$52.59
<b>07/19/2012 - 07/18/2013:</b>	\$54.16
<b>07/19/2013 - 07/18/2014:</b>	\$55.35
<b>07/19/2014 - 07/18/2015:</b>	\$56.56
<b>07/19/2015 - 7/18/2016:</b>	\$57.81

**Executive Consultant-520-11**

Leadership, direction and control of business and programs

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$226.70
<b>07/19/2012 - 07/18/2013:</b>	\$233.44
<b>07/19/2013 - 07/18/2014:</b>	\$238.57
<b>07/19/2014 - 07/18/2015:</b>	\$243.82
<b>07/19/2015 - 7/18/2016:</b>	\$249.19

**Financial Consultant I-520-11**

Analyze and interpret financial information in order to predict future trends; research and report on factors influencing financial performance; produce accurate financial reports; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$117.88
<b>07/19/2012 - 07/18/2013:</b>	\$121.39
<b>07/19/2013 - 07/18/2014:</b>	\$124.06
<b>07/19/2014 - 07/18/2015:</b>	\$126.79
<b>07/19/2015 - 7/18/2016:</b>	\$129.58

**Financial Consultant II-520-11**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$126.95
<b>07/19/2012 - 07/18/2013:</b>	\$130.73
<b>07/19/2013 - 07/18/2014:</b>	\$133.60
<b>07/19/2014 - 07/18/2015:</b>	\$136.54
<b>07/19/2015 - 7/18/2016:</b>	\$139.55

**IT Consultant-520-11**

Perform IT technical analysis of current system processes; system setup and configuration; develops interface requirements; unit testing review

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
<b>07/19/2013 - 07/18/2014:</b>	\$143.14
<b>07/19/2014 - 07/18/2015:</b>	\$146.30
<b>07/19/2015 - 7/18/2016:</b>	\$149.51

**IT Senior Consultant-520-11**

Independently apply knowledge of information management principles, hardware and software systems structures and operation to address business objectives; full responsibility for system processes and architecture; provide guidance and direction to all levels of technical staff; works with technical staff and customers to evaluate and develop solutions for complex system problems.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$158.69
<b>07/19/2012 - 07/18/2013:</b>	\$163.41
<b>07/19/2013 - 07/18/2014:</b>	\$167.00
<b>07/19/2014 - 07/18/2015:</b>	\$170.68
<b>07/19/2015 - 7/18/2016:</b>	\$174.43

**Program Analyst-520-11**

Assist in creating proposals; analyze and trend statistical data; provide recommendations for administrative improvements; read, interpret, research, explain and apply rules, regulations, policies and procedures relating to subsidized housing business.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$81.61
<b>07/19/2012 - 07/18/2013:</b>	\$84.04
<b>07/19/2013 - 07/18/2014:</b>	\$85.88
<b>07/19/2014 - 07/18/2015:</b>	\$87.78
<b>07/19/2015 - 7/18/2016:</b>	\$89.70

**Project Coordinator-520-11**

Provide support to project teams; analyze data and prepare complex reports; prioritize and expedite workflow; communicate management instruction to various project individuals and initiate follow-up actions; track project costs against budget; prepare project billing

<b>Unit of Issue:</b>	Per Hour
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<b>GSA Price:</b>	\$87.05
<b>07/19/2012 - 07/18/2013:</b>	\$89.64
<b>07/19/2013 - 07/18/2014:</b>	\$91.62
<b>07/19/2014 - 07/18/2015:</b>	\$93.63
<b>07/19/2015 - 7/18/2016:</b>	\$95.69

**Project Manager-520-11**

Review, analyze, and evaluate business requirements; follow accepted project management methodology for analysis of tasks required for solution identification and implementation; monitor and report progress; communicate project plan and negotiate changes with all stake holders obtaining their commitment to its execution; identify and circumvent obstacles to progress; address problems versus symptoms.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$117.88
<b>07/19/2012 - 07/18/2013:</b>	\$121.39
<b>07/19/2013 - 07/18/2014:</b>	\$124.06
<b>07/19/2014 - 07/18/2015:</b>	\$126.79
<b>07/19/2015 - 7/18/2016:</b>	\$129.58

**Research Assistant-520-11**

Gather, manipulate and summarize data; perform data analysis.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$68.01
<b>07/19/2012 - 07/18/2013:</b>	\$70.04
<b>07/19/2013 - 07/18/2014:</b>	\$71.58
<b>07/19/2014 - 07/18/2015:</b>	\$73.15
<b>07/19/2015 - 7/18/2016:</b>	\$74.76

**Sr. Financial Consultant-520-11**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; manage a client's financial accounting, monitoring and reporting systems; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry; may include leading a team of 2-3 Financial Consultants and making presentations before clients.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
<b>07/19/2013 - 07/18/2014:</b>	\$143.14
<b>07/19/2014 - 07/18/2015:</b>	\$146.30
<b>07/19/2015 - 7/18/2016:</b>	\$149.51

**Sr. Project Manager-520-11**

Provide leadership for large, complex projects; consult with customer to ensure conformity to contractual obligations; oversee the successful completion of all assigned tasks.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
<b>07/19/2013 - 07/18/2014:</b>	\$143.14
<b>07/19/2014 - 07/18/2015:</b>	\$146.30

<b>07/19/2015 - 7/18/2016:</b>	\$149.51
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**Supervising Consultant-520-11**

Perform oversight of a number of simultaneous consulting assignments; act as account representative with major customers. Capable of leading or coordinating teams of up to 15-20 consultants. Capable of leading task forces addressing significant organizational or national issues.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$176.83
<b>07/19/2012 - 07/18/2013:</b>	\$182.09
<b>07/19/2013 - 07/18/2014:</b>	\$186.09
<b>07/19/2014 - 07/18/2015:</b>	\$190.19
<b>07/19/2015 - 7/18/2016:</b>	\$194.37

**Training Consultant-520-11**

Provide subject matter expertise acquired by extensive relevant work experience. Maintain active participation in company and industry activities to maintain current subject knowledge.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$104.28
<b>07/19/2012 - 07/18/2013:</b>	\$107.39
<b>07/19/2013 - 07/18/2014:</b>	\$109.74
<b>07/19/2014 - 07/18/2015:</b>	\$112.16
<b>07/19/2015 - 7/18/2016:</b>	\$114.63

**SIN:520 12 - Budgeting**

**Administrative Assistant-520-12**

Prepare reports and memos, maintain records and files; transcribe meeting notes; perform simple analysis.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$25.39
<b>07/19/2012 - 07/18/2013:</b>	\$26.15
<b>07/19/2013 - 07/18/2014:</b>	\$26.72
<b>07/19/2014 - 07/18/2015:</b>	\$27.30
<b>07/19/2015 - 7/18/2016:</b>	\$27.91

**Desktop Publishing-520-12**

Format and combine text, numerical data, photographs, charts and other visual graphic elements to produce publication-ready material; check preliminary and final proofs for errors and make necessary corrections. Coordinate and plan print orders to meet shipping quotas. Update and maintain corporate PowerPoint presentations.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$52.59
<b>07/19/2012 - 07/18/2013:</b>	\$54.16
<b>07/19/2013 - 07/18/2014:</b>	\$55.35
<b>07/19/2014 - 07/18/2015:</b>	\$56.56
<b>07/19/2015 - 7/18/2016:</b>	\$57.81

**Executive Consultant-520-12**

Leadership, direction and control of business and programs

<b>Unit of Issue:</b>	Per Hour
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<b>GSA Price:</b>	\$226.70
<b>07/19/2012 - 07/18/2013:</b>	\$233.44
<b>07/19/2013 - 07/18/2014:</b>	\$238.57
<b>07/19/2014 - 07/18/2015:</b>	\$243.82
<b>07/19/2015 - 7/18/2016:</b>	\$249.19

**Financial Consultant I-520-12**

Analyze and interpret financial information in order to predict future trends; research and report on factors influencing financial performance; produce accurate financial reports; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$117.88
<b>07/19/2012 - 07/18/2013:</b>	\$121.39
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<b>07/19/2014 - 07/18/2015:</b>	\$126.79
<b>07/19/2015 - 7/18/2016:</b>	\$129.58

**Financial Consultant II-520-12**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

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<b>07/19/2014 - 07/18/2015:</b>	\$136.54
<b>07/19/2015 - 7/18/2016:</b>	\$139.55

**IT Consultant-520-12**

Perform IT technical analysis of current system processes; system setup and configuration; develops interface requirements; unit testing review

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
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**IT Senior Consultant-520-12**

Independently apply knowledge of information management principles, hardware and software systems structures and operation to address business objectives; full responsibility for system processes and architecture; provide guidance and direction to all levels of technical staff; works with technical staff and customers to evaluate and develop solutions for complex system problems.

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<b>07/19/2014 - 07/18/2015:</b>	\$170.68
<b>07/19/2015 - 7/18/2016:</b>	\$174.43

**Program Analyst-520-12**

Assist in creating proposals; analyze and trend statistical data; provide recommendations for administrative improvements; read, interpret, research, explain and apply rules, regulations, policies and procedures relating to subsidized housing business.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$81.61
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<b>07/19/2013 - 07/18/2014:</b>	\$85.88
<b>07/19/2014 - 07/18/2015:</b>	\$87.78
<b>07/19/2015 - 7/18/2016:</b>	\$89.70

**Project Coordinator-520-12**

Provide support to project teams; analyze data and prepare complex reports; prioritize and expedite workflow; communicate management instruction to various project individuals and initiate follow-up actions; track project costs against budget; prepare project billing

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$87.05
<b>07/19/2012 - 07/18/2013:</b>	\$89.64
<b>07/19/2013 - 07/18/2014:</b>	\$91.62
<b>07/19/2014 - 07/18/2015:</b>	\$93.63
<b>07/19/2015 - 7/18/2016:</b>	\$95.69

**Project Manager-520-12**

Review, analyze, and evaluate business requirements; follow accepted project management methodology for analysis of tasks required for solution identification and implementation; monitor and report progress; communicate project plan and negotiate changes with all stake holders obtaining their commitment to its execution; identify and circumvent obstacles to progress; address problems versus symptoms.

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<b>07/19/2014 - 07/18/2015:</b>	\$126.79
<b>07/19/2015 - 7/18/2016:</b>	\$129.58

**Research Assistant-520-12**

Gather, manipulate and summarize data; perform data analysis.

Unit of Issue:	Per Hour
<b>GSA Price:</b>	\$68.01
<b>07/19/2012 - 07/18/2013:</b>	\$70.04
<b>07/19/2013 - 07/18/2014:</b>	\$71.58
<b>07/19/2014 - 07/18/2015:</b>	\$73.15
<b>07/19/2015 - 7/18/2016:</b>	\$74.76

**Sr. Financial Consultant-520-12**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; manage a client's financial accounting, monitoring and reporting systems; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry; may include leading a team of 2-3 Financial Consultants and making presentations before clients.

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<b>GSA Price:</b>	\$136.02
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<b>07/19/2014 - 07/18/2015:</b>	\$146.30
<b>07/19/2015 - 7/18/2016:</b>	\$149.51

**Sr. Project Manager-520-12**

Provide leadership for large, complex projects; consult with customer to ensure conformity to contractual obligations; oversee the successful completion of all assigned tasks.

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<b>07/19/2014 - 07/18/2015:</b>	\$146.30
<b>07/19/2015 - 7/18/2016:</b>	\$149.51

**Supervising Consultant-520-12**

Perform oversight of a number of simultaneous consulting assignments; act as account representative with major customers. Capable of leading or coordinating teams of up to 15-20 consultants. Capable of leading task forces addressing significant organizational or national issues.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$176.83
<b>07/19/2012 - 07/18/2013:</b>	\$182.09
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<b>07/19/2014 - 07/18/2015:</b>	\$190.19
<b>07/19/2015 - 7/18/2016:</b>	\$194.37

**Training Consultant-520-12**

Provide subject matter expertise acquired by extensive relevant work experience. Maintain active participation in company and industry activities to maintain current subject knowledge.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$104.28
<b>07/19/2012 - 07/18/2013:</b>	\$107.39
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<b>07/19/2014 - 07/18/2015:</b>	\$112.16
<b>07/19/2015 - 7/18/2016:</b>	\$114.63

**SIN:520 13 - Complementary Financial Management Services**

**Administrative Assistant-520-13**

Prepare reports and memos, maintain records and files; transcribe meeting notes; perform simple analysis.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$25.39
<b>07/19/2012 - 07/18/2013:</b>	\$26.15
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<b>07/19/2014 - 07/18/2015:</b>	\$27.30
<b>07/19/2015 - 7/18/2016:</b>	\$27.91

**Desktop Publishing-520-13**

Format and combine text, numerical data, photographs, charts and other visual graphic elements to produce publication-ready material; check preliminary and final proofs for errors and make necessary corrections. Coordinate and plan print orders to meet shipping quotas. Update and maintain corporate PowerPoint presentations.

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<b>07/19/2014 - 07/18/2015:</b>	\$56.56
<b>07/19/2015 - 7/18/2016:</b>	\$57.81

**Executive Consultant-520-13**

Leadership, direction and control of business and programs

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$226.70
<b>07/19/2012 - 07/18/2013:</b>	\$233.44
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<b>07/19/2014 - 07/18/2015:</b>	\$243.82
<b>07/19/2015 - 7/18/2016:</b>	\$249.19

**Financial Consultant I-520-13**

Analyze and interpret financial information in order to predict future trends; research and report on factors influencing financial performance; produce accurate financial reports; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

<b>Unit of Issue:</b>	Per Hour
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<b>07/19/2014 - 07/18/2015:</b>	\$126.79
<b>07/19/2015 - 7/18/2016:</b>	\$129.58

**Financial Consultant II-520-13**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

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<b>07/19/2014 - 07/18/2015:</b>	\$136.54
<b>07/19/2015 - 7/18/2016:</b>	\$139.55

**IT Consultant-520-13**

Perform IT technical analysis of current system processes; system setup and configuration; develops interface requirements; unit testing review

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
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<b>07/19/2014 - 07/18/2015:</b>	\$146.30
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**IT Senior Consultant-520-13**

Independently apply knowledge of information management principles, hardware and software systems structures and operation to address business objectives; full responsibility for system processes and architecture; provide guidance and direction to all levels of technical staff; works with technical staff and customers to evaluate and develop solutions for complex system problems.

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<b>07/19/2014 - 07/18/2015:</b>	\$170.68
<b>07/19/2015 - 7/18/2016:</b>	\$174.43

**Program Analyst-520-13**

Assist in creating proposals; analyze and trend statistical data; provide recommendations for administrative improvements; read, interpret, research, explain and apply rules, regulations, policies and procedures relating to subsidized housing business.

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<b>07/19/2014 - 07/18/2015:</b>	\$87.78
<b>07/19/2015 - 7/18/2016:</b>	\$89.70

**Project Coordinator-520-13**

Provide support to project teams; analyze data and prepare complex reports; prioritize and expedite workflow; communicate management instruction to various project individuals and initiate follow-up actions; track project costs against budget; prepare project billing

<b>Unit of Issue:</b>	Per Hour
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<b>07/19/2014 - 07/18/2015:</b>	\$93.63
<b>07/19/2015 - 7/18/2016:</b>	\$95.69

**Project Manager-520-13**

Review, analyze, and evaluate business requirements; follow accepted project management methodology for analysis of tasks required for solution identification and implementation; monitor and report progress; communicate project plan and negotiate changes with all stake holders obtaining their commitment to its execution; identify and circumvent obstacles to progress; address problems versus symptoms.

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<b>07/19/2014 - 07/18/2015:</b>	\$126.79
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**Research Assistant-520-13**

Gather, manipulate and summarize data; perform data analysis.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$68.01
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<b>07/19/2014 - 07/18/2015:</b>	\$73.15
<b>07/19/2015 - 7/18/2016:</b>	\$74.76

**Sr. Financial Consultant-520-13**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; manage a client's financial accounting, monitoring and reporting systems; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry; may include leading a team of 2-3 Financial Consultants and making presentations before clients.

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<b>07/19/2015 - 7/18/2016:</b>	\$149.51

**Sr. Project Manager-520-13**

Provide leadership for large, complex projects; consult with customer to ensure conformity to contractual obligations; oversee the successful completion of all assigned tasks.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
<b>07/19/2013 - 07/18/2014:</b>	\$143.14
<b>07/19/2014 - 07/18/2015:</b>	\$146.30
<b>07/19/2015 - 7/18/2016:</b>	\$149.51

**Supervising Consultant-520-13**

Perform oversight of a number of simultaneous consulting assignments; act as account representative with major customers. Capable of leading or coordinating teams of up to 15-20 consultants. Capable of leading task forces addressing significant organizational or national issues.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$176.83
<b>07/19/2012 - 07/18/2013:</b>	\$182.09
<b>07/19/2013 - 07/18/2014:</b>	\$186.09
<b>07/19/2014 - 07/18/2015:</b>	\$190.19
<b>07/19/2015 - 7/18/2016:</b>	\$194.37

**Training Consultant-520-13**

Provide subject matter expertise acquired by extensive relevant work experience. Maintain active participation in company and industry activities to maintain current subject knowledge.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$104.28
<b>07/19/2012 - 07/18/2013:</b>	\$107.39

<b>07/19/2013 - 07/18/2014:</b>	\$109.74
<b>07/19/2014 - 07/18/2015:</b>	\$112.16
<b>07/19/2015 - 7/18/2016:</b>	\$114.63

**SIN:520 21 - Program Management Services**

**Administrative Assistant-520-21**

Prepare reports and memos, maintain records and files; transcribe meeting notes; perform simple analysis.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$25.39
<b>07/19/2012 - 07/18/2013:</b>	\$26.15
<b>07/19/2013 - 07/18/2014:</b>	\$26.72
<b>07/19/2014 - 07/18/2015:</b>	\$27.30
<b>07/19/2015 - 7/18/2016:</b>	\$27.91

**Desktop Publishing-520-21**

Format and combine text, numerical data, photographs, charts and other visual graphic elements to produce publication-ready material; check preliminary and final proofs for errors and make necessary corrections. Coordinate and plan print orders to meet shipping quotas. Update and maintain corporate PowerPoint presentations.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$52.59
<b>07/19/2012 - 07/18/2013:</b>	\$54.16
<b>07/19/2013 - 07/18/2014:</b>	\$55.35
<b>07/19/2014 - 07/18/2015:</b>	\$56.56
<b>07/19/2015 - 7/18/2016:</b>	\$57.81

**Executive Consultant-520-21**

Leadership, direction and control of business and programs

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$226.70
<b>07/19/2012 - 07/18/2013:</b>	\$233.44
<b>07/19/2013 - 07/18/2014:</b>	\$238.57
<b>07/19/2014 - 07/18/2015:</b>	\$243.82
<b>07/19/2015 - 7/18/2016:</b>	\$249.19

**Financial Consultant I-520-21**

Analyze and interpret financial information in order to predict future trends; research and report on factors influencing financial performance; produce accurate financial reports; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$117.88
<b>07/19/2012 - 07/18/2013:</b>	\$121.39
<b>07/19/2013 - 07/18/2014:</b>	\$124.06
<b>07/19/2014 - 07/18/2015:</b>	\$126.79
<b>07/19/2015 - 7/18/2016:</b>	\$129.58

**Financial Consultant II-520-21**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$126.95
<b>07/19/2012 - 07/18/2013:</b>	\$130.73
<b>07/19/2013 - 07/18/2014:</b>	\$133.60
<b>07/19/2014 - 07/18/2015:</b>	\$136.54
<b>07/19/2015 - 7/18/2016:</b>	\$139.55

**IT Consultant-520-21**

Perform IT technical analysis of current system processes; system setup and configuration; develops interface requirements; unit testing review

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
<b>07/19/2013 - 07/18/2014:</b>	\$143.14
<b>07/19/2014 - 07/18/2015:</b>	\$146.30
<b>07/19/2015 - 7/18/2016:</b>	\$149.51

**IT Senior Consultant-520-21**

Independently apply knowledge of information management principles, hardware and software systems structures and operation to address business objectives; full responsibility for system processes and architecture; provide guidance and direction to all levels of technical staff; works with technical staff and customers to evaluate and develop solutions for complex system problems.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$158.69
<b>07/19/2012 - 07/18/2013:</b>	\$163.41
<b>07/19/2013 - 07/18/2014:</b>	\$167.00
<b>07/19/2014 - 07/18/2015:</b>	\$170.68
<b>07/19/2015 - 7/18/2016:</b>	\$174.43

**Program Analyst-520-21**

Assist in creating proposals; analyze and trend statistical data; provide recommendations for administrative improvements; read, interpret, research, explain and apply rules, regulations, policies and procedures relating to subsidized housing business.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$81.61
<b>07/19/2012 - 07/18/2013:</b>	\$84.04
<b>07/19/2013 - 07/18/2014:</b>	\$85.88
<b>07/19/2014 - 07/18/2015:</b>	\$87.78
<b>07/19/2015 - 7/18/2016:</b>	\$89.70

**Project Coordinator-520-21**

Provide support to project teams; analyze data and prepare complex reports; prioritize and expedite workflow; communicate management instruction to various project individuals and initiate follow-up actions; track project costs against budget; prepare project billing

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$87.05
<b>07/19/2012 - 07/18/2013:</b>	\$89.64
<b>07/19/2013 - 07/18/2014:</b>	\$91.62

<b>07/19/2014 - 07/18/2015:</b>	\$93.63
<b>07/19/2015 - 7/18/2016:</b>	\$95.69

**Project Manager-520-21**

Review, analyze, and evaluate business requirements; follow accepted project management methodology for analysis of tasks required for solution identification and implementation; monitor and report progress; communicate project plan and negotiate changes with all stake holders obtaining their commitment to its execution; identify and circumvent obstacles to progress; address problems versus symptoms.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$117.88
<b>07/19/2012 - 07/18/2013:</b>	\$121.39
<b>07/19/2013 - 07/18/2014:</b>	\$124.06
<b>07/19/2014 - 07/18/2015:</b>	\$126.79
<b>07/19/2015 - 7/18/2016:</b>	\$129.58

**Research Assistant-520-21**

Gather, manipulate and summarize data; perform data analysis.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$68.01
<b>07/19/2012 - 07/18/2013:</b>	\$70.04
<b>07/19/2013 - 07/18/2014:</b>	\$71.58
<b>07/19/2014 - 07/18/2015:</b>	\$73.15
<b>07/19/2015 - 7/18/2016:</b>	\$74.76

**Sr. Financial Consultant-520-21**

Analyze and interpret financial information in order to predict future trends; analyze change and advise accordingly; research and report on factors influencing financial performance; conduct reviews and evaluations for cost-reduction opportunities; manage a client's financial accounting, monitoring and reporting systems; produce accurate financial reports; formulate strategic and long-term business plans; keep abreast of changes in federal regulations and legislation in the affordable housing industry; may include leading a team of 2-3 Financial Consultants and making presentations before clients.

<b>Unit of Issue:</b>	Per Hour
<b>GSA Price:</b>	\$136.02
<b>07/19/2012 - 07/18/2013:</b>	\$140.06
<b>07/19/2013 - 07/18/2014:</b>	\$143.14
<b>07/19/2014 - 07/18/2015:</b>	\$146.30
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<b>07/19/2014 - 07/18/2015:</b>	\$112.16
<b>07/19/2015 - 7/18/2016:</b>	\$114.63

**Terms and Conditions:**

**1. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):**

SIN	Description
520 11	Accounting
520 12	Budgeting
520 13	Complementary Financial Management Services
520 21	Program Management Services

**2. Maximum order per SIN:**

SIN	Maximum Order
520 11	\$1,000,000.00
520 21	\$1,000,000.00
520 13	\$1,000,000.00
520 12	\$1,000,000.00

**3. Minimum order:**

\$100.00

**4. Geographic Coverage:**

WorldWide

**5. Point(s) of production (city, county, and State or foreign country):**

See attached FPL

**6. Quantity Discounts:**

**7. Prompt payment terms:**

0%-0 0%-0 NET 30

**8. Government purchase cards accepted above the micro-purchase threshold:**

Yes

**9. Government purchase cards are accepted at or below the micro-purchase threshold:**

Yes

**10. Foreign Items:**

NA

**11. Time of Delivery:**

30 Days Delivered (after receipt of order)

**12. Expedited Delivery:**

NA

**13. Overnight and 2-Day Delivery:**

NA

**14. Urgent requirements:**

NA

**15. F.O.B. points:**

- Alaska : D - Destination
- Continental US : D - Destination
- Hawaii : D - Destination
- Puerto Rico : D - Destination

**16. Ordering Addresses:**

<b>1</b>	Nan McKay and Associates Ray Adair 1855 Gillespie Way Ste 101 El Cajon, California 92020 San Diego Ph:800-783-3100 Fax:619-956-5837 ray@nanmckay.com
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**17. Ordering Procedures:**

Contact Ray Adair

**18. Payment Addresses:**

<b>1</b>	Nan McKay and Associates Ray Adair 1855 Gilliespe Way Ste 101 El Cajon, CA 92020 San Diego Ph:619-258-1855 Fax:619-956-5837 ray@nanmckay.com
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**19. Warranty Provision:**

NA

**20. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):**

NA

**21. Terms and conditions of repair parts:**

NA

**22. Terms and conditions for any other services:**

NA

**23. Terms and conditions of rental, maintenance, and repair:**

NA

**24. Terms and conditions of installation:**

NA

**25. List of service and distribution points:**

NA

**26. List of participating dealers:**

NA

**27. Preventative maintenance:**

NA

**28. Special attributes such as environmental attributes:**

Not Applicable

**29. Section 508 compliance information:**

Not Applicable

**30. Data Universal Number System (DUNS) number:**

173662222