

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE
PROFESSIONAL ENGINEERING SERVICES PRICELIST**

SERVICES OFFERED - FSC CLASS 871

871-1, 871-1RC	Strategic Planning for Technology Programs/Activities
871-2, 871-2RC	Concept Development and Requirements Analysis
871-3, 871-3RC	System Design, Engineering and Integration
871-4, 871-4RC	Test and Evaluation



**LOGOS TECHNOLOGIES, INC.
2701 Prosperity Ave, Suite 400
Fairfax, VA 22031
Phone - 703 584-5839
Fax - 703 849-0880
www.logos-technologies.com**

GSA PES CONTRACT NUMBER: GS-23F-0112N

Period Covered by Contract: January 15, 2008 – January 14, 2013

Note: Contract has two 5-year options through January 14, 2023



**General Services Administration
Federal Supply Service**

Pricelist (R8) is current through Modification # PS-0007 dated 12/6/07

NOTICES

1. *This schedule and these prices are not to be utilized for A&E services as defined by FAR Part 36 as it relates to real property.*
 2. *Prices shown herein are net (discounts have been deducted)*
 3. *For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>*
 4. *On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage™, a menu-driven database system. The Internet address for GSA Advantage™ is [mail to:www.gsaadvantage.gov/](mailto:www.gsaadvantage.gov)*
-



TABLE OF CONTENTS

Part I - Information for Ordering Offices	1
Part II – Logos Organization and Labor Category Data.....	4
Description of Logos Technologies, Inc	4
Labor Category Titles and Education / Experience Substitution Tables.....	5
Labor Category Descriptions	6-12
Labor Category Rates.....	13-15



PART I - INFORMATION FOR ORDERING OFFICES

1. DESCRIPTION OF SERVICES AND AWARDED SPECIAL ITEM NUMBERS

PROFESSIONAL ENGINEERING DISCIPLINES – ELECTRICAL AND MECHANICAL

871-1, 871-1RC

Strategic Planning for Technology Programs/Activities

Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

871-2, 871-2RC

Concept Development and Requirements Analysis

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

871-3, 871-3RC

System Design, Engineering and Integration

Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

871-4, 871-4RC

Test and Evaluation

Services required under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

2. **MAXIMUM ORDER:** \$1,000,000 per SIN

3. **MINIMUM ORDER:** \$100.



4. GEOGRAPHIC SCOPE OF CONTRACT

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, and the Commonwealth of Puerto Rico. Logos is capable of fulfilling the Professional Engineering Services identified in this contract

5. POINT OF PRODUCTION: N/A

6. DISCOUNTS FROM LIST PRICES: Prices shown are NET prices; basic discounts have been deducted

7. QUANTITY DISCOUNTS: .05% for orders procuring labor services in excess of \$2,000,000 with a period of performance of 12 months or less.

8. PROMPT PAYMENT TERMS: None

9. GOVERNMENT PURCHASE CARDS: Contractor accepts the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Contractor will accept Government purchase cards for orders above the micro-purchase threshold.

10. FOREIGN ITEMS: N/A

11. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

Special Item Number

All SINS

Delivery Time (Days ARO)

30 Days or as mutually agreed between Contractor and Government Ordering Agency

b. EXPEDITED DELIVERY: No items are identified for expedited delivery. Government may contact Contractor to affect an expedited delivery.

c. OVERNIGHT AND 2-DAY DELIVERY: Overnight and 2-day delivery may be available for some items. Government should contact the Contractor for rates.

d. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery.

12. FOB: Destination

13. CONTRACTOR'S ORDERING ADDRESS AND PROCEDURE

a. **Ordering Address**

Logos Technologies, Inc.
2701 Prosperity Ave, Suite 400
Fairfax, VA 22031
Attn: Contracts
703-584-5839 tel.



b. Ordering Procedures

Ordering procedures, information of Blanket Purchases Agreements (BPAs), and a sample BPA can be found on GSA/FSS Schedule homepage (fss.gsa.gov/schedules.)

14. PAYMENT ADDRESS

Logos Technologies, Inc.
2701 Prosperity Ave, Suite 400
Fairfax, VA 22031
Attn: Accounts Receivables
Phone 703 584-5839
Fax: 703 527-8444

15. CONTRACTOR COMMITMENTS, WARRANTIES & REPRESENTATIONS

The Contractor warrants and implies that the items delivered under this contract are appropriate for the purpose described in this contract.

16. EXPORT PACKING CHARGES: N/A

17. TERMS & CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: N/A

18. TERMS & CONDITIONS OF RENTAL, MAINTENANCE AND REPAIR: N/A

19. TERMS & CONDITIONS OF INSTALLATION: N/A

**20. a. TERMS & CONDITIONS OF REPAIR PARTS: N/A
b. TERMS & CONDITIONS OF OTHER SERVICES: N/A**

21. SERVICE & DISTRIBUTION POINTS: N/A

22. PARTICIPATING DEALERS: N/A

23. PREVENTATIVE MAINTENANCE: N/A

24. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES: N/A

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS): 02-881-5111

26. CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE

Contractor is registered.

27. PURCHASE OF INCIDENTAL, NON-SCHEDULE ITEMS

For administrative convenience, open market (non-contract) items may be added to a Federal Supply Schedule Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.



28. CONTRACT TERM

The Government may extend the Option 1 contract period of 5 years for an additional 5 year Option period when determined it is beneficial considering price and other factors.

**PART II – LOGOS ORGANIZATION AND
LABOR CATEGORY INFORMATION**

1. LOGOS TECHNOLOGIES, INC.

Logos Technologies, Inc. was founded in November of 1996 to provide superior technical innovation and assistance across many aspects high-technology research and development (R&D) to the Department of Defense and the Intelligence Community. Logos has supported defense and intelligence organizations since its founding with many contracts involving the electrical and mechanical professional engineering disciplines (PEDs) and the special item numbers (SINs) defined in this pricelist.

Logos has been involved in a broad range of roles with research and development activities. We have supported our customer's technology development by formulating program goals and objectives, by formulating new program concepts, by contributing to the definition and scope of concepts proposed by others, and by performing studies and analysis in conjunction with program definition and in support of R&D activities. We have performed on initiatives in the earliest stages of new-program definition and in the execution phase involving performance analyses and design trades, preliminary and detailed design, and we have constructed, tested, and evaluated prototype technology.

2. LABOR CATEGORY DISCIPLINES

The following Logos labor category disciplines are offered in all SINs:

1. Program Manager I
2. Program Manager II
3. Team Leader / Program Manager
4. Subject Matter Expert I
5. Subject Matter Expert II
6. Subject Matter Expert III
7. Subject Matter Expert IV
8. Engineer / Scientist I
9. Engineer / Scientist II
10. Engineer / Scientist III
11. Engineer / Scientist IV
12. Senior Analyst I
13. Senior Analyst II
14. Business / Financial Specialist
15. Technical Staff
16. Administrative Support I
17. Administrative Support II
18. Technical Support I - Intern
19. Technical Support II – Apprentice
20. *Software / Systems Engineer I
21. *Software / Systems Engineer II



LABOR CATEGORY DISCIPLINES (Continued)

- 22. *Software / Systems Engineer III
- 23. *Software / Systems Engineer IV
- 24. *Analyst I
- 25. *Analyst II
- 26. *Analyst III
- 27. *Analyst IV
- 28. *Analyst V

3. LABOR EXPERIENCE & EDUCATION SUBSTITUTION TABLES

Logos recognizes that successful performance depends on having personnel with the right skills and experience. These skills and experience are acquired through a proper mix of education and professional experience. We have found that skills required to support advanced technology efforts and today's problems and tomorrow's challenges are not always supported by the traditional formal education and work experience combination. Therefore, we have incorporated substitution allowances between equivalent education and experience in order to provide the quality of services required by the customer at the most reason price. The two tables below present substitution equivalencies for education and experience requirements.

• **Substitutions for educational requirements**

Additional years of related experience may be substituted for degree requirements.

Degree Requirement	Equivalent Experience Substitution
High School	GED
Associate	High School plus two years additional related experience
Bachelor's	High school plus four years additional related experience or Associate's degree plus two years additional related experience
Master's	Bachelor's degree plus two years additional related experience or six years additional related experience
Doctorate	Bachelor's degree plus four years or Master's degree plus two years or eight years additional related experience

• **Substitutions for work experience requirements.**

A related degree may be substituted for years of related work experience.

Degree	Equivalent Years of Experience
Bachelor's	Two
Master's	Four
Doctorate	Six



4. INDIVIDUAL CATEGORY DESCRIPTIONS

Today's dynamic, technology-driven environment demands a broad array of multi-disciplinary skills and talents to solve complex, multi-dimensional scientific and engineering problems. Customers seek a wide assortment of technologists, strategists, and analysts capable of strategic planning; concept development and requirements analysis; system design, engineering and integration; new-technology reviews; and test and analysis. Logos offers multi-talented personnel with both scientific/engineering expertise and business/generalist acumen.

The following labor category descriptions illustrate the general qualifications of personnel that Logos will provide in support of the GSA PES Schedule contract. Specific task orders may require individuals to possess a specified security clearance in addition to these requirements. Most clearances will be at least at the Secret level, and many will be at the Top Secret or SCI level. Academic credentials and years of experience may be substituted as outlined in the tables on the previous pages.

1. Program Manager I

Minimum Experience: Ten (10) or more years of technical experience including at least five (5) years of managing, directing, and implementing engineering programs in government or private sector. Strong written and oral communication skills including ability to develop and deliver oral presentations.

Functional Responsibility: Directs the performance of various projects that support a specific customer, technology or program. Oversees the project implementation, technology development and resource allocations. Interacts with program managers and technical and administrative staff. Develops customer base and long term contract coverage for staff including new business development.

Minimum Education: Advanced Degree in relevant discipline.

2. Program Manager II

Minimum Experience: Fifteen (15) or more years of progressive experience in managing, directing, and implementing engineering programs including at least ten (10) years of high-level program management experience in a diverse group of functional activities. Recognized leader capable of conceiving, planning and managing complex programs involving multiple projects. Exceptional judge of character and ability who can build a team and inspire them to success. Interacts with counterparts and personnel at highest levels of industry or government. Exceptional written and oral communication skills including ability to convincingly articulate program results and customer positions in any forums and in adversarial situations.

Functional Responsibility: Acts as mentor to technical staff and senior advisor to customers. Formulates and enforces work standards, assigns contractor schedules, and communicates Logos' policies, procedures and goals to subordinates and subcontractors. Responsible for overall technical, contractual and financial contract performance. Interfaces directly with designated client representatives to formulate requirements and supervise tasks.

Minimum Education: Advanced Degree in business, engineering or other related disciplines.

3. Team Leader / Program Manager

Minimum Experience: Ten (10) or more years of progressive experience in managing programs and tasks in a diverse group of functional activities. Team Leaders must possess business administration and technical skills as well as leadership and communication skills.

Functional Responsibility: Acts as the leader, teacher and counselor for individual staff and team members. Executed and managed the project plan through successful completion.



Responsible for meeting task and project deliverables, timelines, and quality standards. Interfaces with company program and corporate managers, customer team leaders and subcontractors.

Minimum Education: Advanced Degree in business, engineering or other related disciplines.

4. Subject Matter Expert I

Minimum/General Experience: Ten (10) or more years of general experience including at least five (5) years of specialized experience in the required area of expertise. These individuals are experts in the either functional domains such as finance, policy formulation, acquisition, security, etc; or technical disciplines such as laser technology, nuclear physics, signal & image processing, etc.

Functional Responsibility: Serve as technical expert in the subject area. Develop, review or analyze research and documentation in accordance with the contract statement of work. Individuals in this category possess specialized technical knowledge and skills that can assist the Program Manager in solving complex technical issues.

Minimum Education: Bachelor's Degree in engineering, math, physical sciences or other relevant technical area.

5. Subject Matter Expert II

Minimum/General Experience: Fifteen (15) or more years of general experience including at least ten (10) years of specialized experience in the required area of expertise. These individuals are experts in the either functional domains such as finance, acquisition, security, etc; or technical disciplines such as laser technology, nuclear physics, signal & image processing, etc.

Functional Responsibility: Serves as technical expert in the subject area. Coordinates and often manages the preparation of analysis, evaluations, and recommendations. Defines problems and analyzes and develops plans and requirements in the subject matter area for complex systems / programs. Demonstrates creativity and innovation in developing and applying advanced techniques and solutions.

Minimum Education: Advanced Degree in engineering, math, physical sciences, business, law or other related discipline.

6. Subject Matter Expert III

Minimum/General Experience: Twenty (20) or more years of general experience including at least ten (10) years of specialized experience in the required area of expertise. Possesses specialized technical knowledge as well as superior leadership skills in either functional domains such as finance, policy formulation, acquisitions, security, etc; or technical disciplines such as laser technology, nuclear physics, signal & image processing, etc.

Functional Responsibility: Serves as technical expert in the subject area. Defines problems and requirements, and develops plans and solutions. Provides senior level support to Logos Program Managers and customers.

Minimum Education: PhD in engineering, math, physical sciences, business, law or other related discipline.

7. Subject Matter Expert IV

Minimum/General Experience: Twenty (20) or more years of general experience including at least fifteen (15) years of specialized experience in the required area of expertise. An acknowledged authority with proven expertise as well as superior leadership skills in either



functional domains such as finance, policy formulation, acquisitions, security, etc; or technical disciplines such as laser technology, nuclear physics, biotechnology, pharmaceutical medicine, threat assessment, protective countermeasures, etc.

Functional Responsibility: Serves as technical expert in the subject area. Applies a combination of intuitive and analytical thinking to client problems creating novel solutions to challenging business, strategic, organizational and technical issues.

Minimum Education: Masters in engineering, math, physical sciences, business, law or other related discipline.

8. Engineer / Scientist I

Minimum: Five (5) or more years of experience in a relevant functional area or training sufficient to enable the successful accomplishment of assigned engineering tasking.

Functional Responsibility: Performs engineering and/or analysis activities such as system planning, analysis, design, modification, conversion, implementation and support.

Minimum Education: Bachelor's Degree in engineering, math, physical sciences or other relevant technical area.

9. Engineer / Scientist II

Minimum Experience: Ten (10) or more years of experience in a relevant functional area or training sufficient to enable the successful accomplishment of assigned engineering tasking.

Functional Responsibility: Performs engineering and/or analysis activities such as system planning, analysis, design, modification, conversion, implementation, and support.

Minimum Education: Master's Degree in engineering, math, physical sciences, or other relevant technical area.

10. Engineer / Scientist III

Minimum Experience: Fifteen (15) or more years of relevant experience applying the fundamental practices, concepts, and procedures of engineering and/or analysis.

Functional Responsibility: Performs advanced engineering and/or analysis tasks requiring specialized knowledge or skills for a variety of applications. Applies advanced engineering and analytical practices, concepts, and procedures. Gathers information, analyzes problem areas, recommends system modifications and enhancements, and prepares system conversion and implementation plans.

Minimum Education: Master's Degree in engineering, math, physical sciences, or other relevant technical area.

11. Engineer / Scientist IV

Minimum Experience: Twenty (20) or more years of relevant experience applying engineering and scientific fundamental practices, concepts, and procedures. Experience supervising technical activities on a major system. Experience with requirements analysis, design, implementation and test of complex systems.

Functional Responsibility: Individuals in this position are high-level engineering specialists and managers able to perform and manage significant engineering or technical projects. Applies advanced engineering and analytical practices, concepts, and procedures. Researches and analyzes problem areas, recommends system modifications and enhancements, and prepares



system conversion and implementation plans. Provides vision and leadership in technology initiatives, trends, constraints, and priorities from concept to implementation.

Minimum Education: PhD in engineering, math, physical sciences, or other relevant technical area.

12. Senior Analyst I

Minimum Experience: Ten (10) or more years of research, strategic planning, legal analysis, policy development or technical analysis related to the statement of work area.

Functional Responsibility: Performs analysis in support of engineering and technical programs and deliverables.

Minimum Education: Bachelor's Degree.

13. Senior Analyst II

Minimum/General Experience: Fifteen (15) or more years of research, strategic planning, legal analysis, policy development or technical analysis related to the statement of work area.

Functional responsibility: Performs analysis in support of engineering and technical programs and deliverables.

Minimum Education: Advanced Degree.

14. Business / Financial Specialist

Minimum Experience: Fifteen (15) or more years of experience in areas such as financial management, accounting, contract administration and negotiation, policies & procedures, proposals, business development and program management.

Functional Responsibility: Acts as business consultant and advisor in all proposal, contractual, policy and administrative areas. Develops business & cost proposals, program budgets and projections. Conducts program risk assessments and recommends actions.

Minimum Education: Bachelor's Degree

15. Technical Staff

Minimum Experience: Five or more years of experience in technical and functional areas related to the project.

Functional Responsibility: Supports technical and engineering projects by performing engineering, technical and research tasks as assigned. Plans and performs engineering research, concept and design development, risk assessment, and other assignments in conformance with design, engineering and customer specifications. Analyzes and develops technical documentation detailing the integration and system capabilities.

Minimum Education: Bachelor's Degree

16. Administrative Support I

Minimum Experience: Entry level position - may possess up to 3 years of experience in the appropriate area.



Duties: Provides general-purpose administrative and clerical support for project tasks. May include secretarial, word-processing, graphics, desktop publishing, editing, and coordination.

Minimum Education: High School

17. Administrative Support II

Minimum Experience: This position requires 5 or more years of experience in the appropriate area.

Duties: Provides general-purpose administrative and clerical support for project tasks. May include secretarial, word-processing, graphics, desktop publishing, editing, and coordination.

Minimum Education: High School

18. Technical Support I / Intern

Minimum Experience: This is an entry-level position whose tasks are usually subject to standard practices. Primarily a job for a student majoring in science, engineering or a business field, or an entry-level employee performing basic science, engineering or business functions under close supervision.

Duties: Performs tasking as assigned. Works under close supervision of a more senior staff member and receives specific and detailed instructions about required tasks and results.

Minimum Education: High School plus years post High School education in a related field.

19. Technical Support II / Apprentice

Minimum Experience: Two or more years of experience in a science, engineering, or business field. Performs basic science, engineering, or business tasks under supervision.

Duties: Performs tasking as assigned by a more senior staff member and receives specific and detailed instructions about required tasks and results.

Minimum Education: High School plus post High School education in a related field.

20. *Software / Systems Engineer I

Minimum Experience: 0 – 3 years of experience in software or system engineering.

Duties This is an entry-level technical support position. Tasks are generally supervised by a senior software or systems engineer

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field

21. *Software / Systems Engineer II

Minimum Experience: 3 or more years of experience in the appropriate area.

Duties: Provides software and / or systems engineering support under technical supervision.

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field



22. *Software / System Engineer III

Minimum Experience: 5 or more years of experience in the appropriate area.

Duties: Reviews, analyzes and prepares software or system specifications. Analyzes existing systems and subsystems for reusability benefits and needed changes. Prepares design plans and written analysis and offers problem resolution options. May write software code to integrate systems or enhance technical performance.

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field

23. *Software / System Engineer IV

Minimum Experience: 7 or more years of experience in the appropriate area.

Duties: Reviews, analyzes and prepares software or system specifications. Analyzes existing systems and subsystems for reusability benefits and needed changes. Prepares design plans and written analysis and offers problem resolution options. May write software code to integrate systems or enhance technical performance. Often functions as the technical subject matter expert on a project and supervises technical employees.

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field

24. *Analyst I

Minimum Experience: 0 – 3 years of experience in software or system engineering.

Duties This is an entry-level analytical support position. Duties may include intelligence, security, software and / or information technology analyses. Tasks are generally supervised by a senior analyst.

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field

25. *Analyst II

Minimum Experience: 3 or more years of experience in the appropriate area.

Duties: Provides analytical support under technical supervision. Duties may include intelligence, security, software and / or information technology analyses

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field

26. *Analyst III

Minimum Experience: 5 or more years of experience in the appropriate area.

Duties: Reviews, analyzes and prepares reports and recommendations. Duties may include intelligence, security, software and / or information technology analyses.

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field



27. *Analyst IV

Minimum Experience: 7 or more years of experience in the appropriate area.

Duties: Reviews, analyzes and prepares reports and recommendations re problem resolution. Duties may include intelligence, security, software and / or information technology analyses. Often functions as the technical subject matter expert on a project and supervises other analysts.

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field

28. *Analyst V

Minimum Experience: 10 or more years of experience in the appropriate area.

Duties: Reviews, analyzes and prepares reports and recommendations re problem resolution. Duties may include intelligence, security, software and / or information technology analyses. Often functions as the technical subject matter expert on a project and supervises other analysts.

Minimum Education: B.A. or B.S. degree or 4 years of equivalent experience in a related field

- LABOR CATEGORY RATES ARE PROVIDED ON THE NEXT PAGE -

The Table below provides the option period 1 labor rates for all of LTI's labor categories: Although the rates are established for Option periods 1, 2 & 3, the rates and escalation for Option periods 2 & 3 will be reevaluated for fair and reasonableness at the proper time of option extension.

Note: Labor categories marked with an asterisk are the new labor categories and their effective date is January 15, 2008, in accordance with Block 16C on modification PS-0007.

The prices include the 0.75% Industrial Funding Fee (IFF).



LABOR CATEGORY RATES FOR OPTION PERIOD 1

Proposed Categories and Rates		1/15/08 - 1/14/09	1/15/09 - 1/14/10	1/15/10 - 1/14/11	1/15/11 - 1/14/12	1/15/12 - 1/14/13
		Contract Year 6	Contract Year 7	Contract Year 8	Contract Year 9	Contract Year 10
1	Program Manager I	\$249.75	\$262.24	\$275.35	\$289.12	\$303.58
2	Program Manager II	\$265.92	\$279.22	\$293.18	\$307.84	\$323.23
3	Team Leader / Program Manager	\$167.42	\$175.79	\$184.58	\$193.81	\$203.50
4	Subject Matter Expert I	\$147.20	\$154.56	\$162.29	\$170.40	\$178.92
5	Subject Matter Expert II	\$160.73	\$168.77	\$177.21	\$186.07	\$195.37
6	Subject Matter Expert III	\$193.51	\$203.19	\$213.35	\$224.02	\$235.22
7	Subject Matter Expert IV	\$264.88	\$278.12	\$292.03	\$306.63	\$321.96
8	Engineer / Scientist I	\$134.67	\$141.40	\$148.47	\$155.89	\$163.68
9	Engineer / Scientist II	\$160.73	\$168.77	\$177.21	\$186.07	\$195.37
10	Engineer / Scientist III	\$228.92	\$240.37	\$252.39	\$265.01	\$278.26
11	Engineer / Scientist IV	\$312.28	\$327.89	\$344.28	\$361.49	\$379.56
12	Senior Analyst I	\$205.74	\$216.03	\$226.83	\$238.17	\$250.08
13	Senior Analyst II	\$231.45	\$243.02	\$255.17	\$267.93	\$281.33
14	Business/Financial Specialist	\$169.91	\$178.41	\$187.33	\$196.70	\$206.54
15	Technical Staff	\$156.80	\$164.64	\$172.87	\$181.51	\$190.59
16	Administrative Support I	\$75.81	\$79.60	\$83.58	\$87.76	\$92.15
17	Administrative Support II	\$93.30	\$97.97	\$102.87	\$108.01	\$113.41
18	Technical Support I - Intern	\$46.65	\$48.98	\$51.43	\$54.00	\$56.70
19	Technical Support II - Apprentice	\$52.48	\$55.10	\$57.86	\$60.75	\$63.79
20	* Software / Systems Engineer I	\$82.84	\$86.99	\$91.34	\$95.91	\$100.71
21	* Software / Systems Engineer II	\$95.27	\$100.03	\$105.03	\$110.28	\$115.79
22	* Software / Systems Engineer III	\$136.54	\$143.37	\$150.54	\$158.07	\$165.97
23	* Software / Systems Engineer IV	\$166.42	\$174.74	\$183.48	\$192.65	\$202.28
24	* Analyst I	\$67.95	\$71.35	\$74.92	\$78.67	\$82.60
25	* Analyst II	\$78.62	\$82.55	\$86.68	\$91.01	\$95.56
26	* Analyst III	\$105.10	\$110.36	\$115.88	\$121.67	\$127.75
27	* Analyst IV	\$133.52	\$140.20	\$147.21	\$154.57	\$162.30
28	* Analyst V	\$170.00	\$178.50	\$187.43	\$196.80	\$206.64



LABOR CATEGORY RATES FOR OPTION PERIOD 2

Proposed Categories and Rates		1/15/13 - 1/14/14	1/15/14 - 1/14/15	1/15/15 - 1/14/16	1/15/16 - 1/14/17	1/15/17 - 1/14/18
		Contract Year 11	Contract Year 12	Contract Year 13	Contract Year 14	Contract Year 15
1	Program Manager I	\$318.76	\$334.70	\$351.44	\$369.01	\$387.46
2	Program Manager II	\$339.39	\$356.36	\$374.18	\$392.89	\$412.53
3	Team Leader / Program Manager	\$213.68	\$224.36	\$235.58	\$247.36	\$259.73
4	Subject Matter Expert I	\$187.87	\$197.26	\$207.12	\$217.48	\$228.35
5	Subject Matter Expert II	\$205.14	\$215.40	\$226.17	\$237.48	\$249.35
6	Subject Matter Expert III	\$246.98	\$259.33	\$272.30	\$285.92	\$300.22
7	Subject Matter Expert IV	\$338.06	\$354.96	\$372.71	\$391.35	\$410.92
8	Engineer / Scientist I	\$171.86	\$180.45	\$189.47	\$198.94	\$208.89
9	Engineer / Scientist II	\$205.14	\$215.40	\$226.17	\$237.48	\$249.35
10	Engineer / Scientist III	\$292.17	\$306.78	\$322.12	\$338.23	\$355.14
11	Engineer / Scientist IV	\$398.54	\$418.47	\$439.39	\$461.36	\$484.43
12	Senior Analyst I	\$262.58	\$275.71	\$289.50	\$303.98	\$319.18
13	Senior Analyst II	\$295.40	\$310.17	\$325.68	\$341.96	\$359.06
14	Business/Financial Specialist	\$216.87	\$227.71	\$239.10	\$251.06	\$263.61
15	Technical Staff	\$200.12	\$210.13	\$220.64	\$231.67	\$243.25
16	Administrative Support I	\$96.76	\$101.60	\$106.68	\$112.01	\$117.61
17	Administrative Support II	\$119.08	\$125.03	\$131.28	\$137.84	\$144.73
18	Technical Support I - Intern	\$59.54	\$62.52	\$65.65	\$68.93	\$72.38
19	Technical Support II - Apprentice	\$66.98	\$70.33	\$73.85	\$77.54	\$81.42
20	* Software / Systems Engineer I	\$105.75	\$111.04	\$116.59	\$122.42	\$128.54
21	* Software / Systems Engineer II	\$121.58	\$127.66	\$134.04	\$140.74	\$147.78
22	* Software / Systems Engineer III	\$174.27	\$182.98	\$192.13	\$201.74	\$211.83
23	* Software / Systems Engineer IV	\$212.39	\$223.01	\$234.16	\$245.87	\$258.16
24	* Analyst I	\$86.73	\$91.07	\$95.62	\$100.40	\$105.42
25	* Analyst II	\$100.34	\$105.36	\$110.63	\$116.16	\$121.97
26	* Analyst III	\$134.14	\$140.85	\$147.89	\$155.28	\$163.04
27	* Analyst IV	\$170.42	\$178.94	\$187.89	\$197.28	\$207.14
28	* Analyst V	\$216.97	\$227.82	\$239.21	\$251.17	\$263.73



LABOR CATEGORY RATES FOR OPTION PERIOD 3

Proposed Categories and Rates		1/15/18 - 1/14/19	1/15/19 - 1/14/20	1/15/20 - 1/14/21	1/15/21 - 1/14/22	1/15/22 - 1/14/23
		Contract Year 16	Contract Year 17	Contract Year 18	Contract Year 19	Contract Year 20
1	Program Manager I	\$406.83	\$ 427.17	\$ 448.53	\$ 470.96	\$ 494.51
2	Program Manager II	\$433.16	\$ 454.82	\$ 477.56	\$ 501.44	\$ 526.51
3	Team Leader / Program Manager	\$272.72	\$ 286.36	\$ 300.68	\$ 315.71	\$ 331.50
4	Subject Matter Expert I	\$239.77	\$ 251.76	\$ 264.35	\$ 277.57	\$ 291.45
5	Subject Matter Expert II	\$261.82	\$ 274.91	\$ 288.66	\$ 303.09	\$ 318.24
6	Subject Matter Expert III	\$315.23	\$ 330.99	\$ 347.54	\$ 364.92	\$ 383.17
7	Subject Matter Expert IV	\$431.47	\$ 453.04	\$ 475.69	\$ 499.47	\$ 524.44
8	Engineer / Scientist I	\$219.33	\$ 230.30	\$ 241.82	\$ 253.91	\$ 266.61
9	Engineer / Scientist II	\$261.82	\$ 274.91	\$ 288.66	\$ 303.09	\$ 318.24
10	Engineer / Scientist III	\$372.90	\$ 391.55	\$ 411.13	\$ 431.69	\$ 453.27
11	Engineer / Scientist IV	\$508.65	\$ 534.08	\$ 560.78	\$ 588.82	\$ 618.26
12	Senior Analyst I	\$335.14	\$ 351.90	\$ 369.50	\$ 387.98	\$ 407.38
13	Senior Analyst II	\$377.01	\$ 395.86	\$ 415.65	\$ 436.43	\$ 458.25
14	Business/Financial Specialist	\$276.79	\$ 290.63	\$ 305.16	\$ 320.42	\$ 336.44
15	Technical Staff	\$255.41	\$ 268.18	\$ 281.59	\$ 295.67	\$ 310.45
16	Administrative Support I	\$123.49	\$ 129.66	\$ 136.14	\$ 142.95	\$ 150.10
17	Administrative Support II	\$151.97	\$ 159.57	\$ 167.55	\$ 175.93	\$ 184.73
18	Technical Support I - Intern	\$76.00	\$ 79.80	\$ 83.79	\$ 87.98	\$ 92.38
19	Technical Support II - Apprentice	\$85.49	\$ 89.76	\$ 94.25	\$ 98.96	\$ 103.91
20	* Software / Systems Engineer I	\$134.97	\$ 141.72	\$ 148.81	\$ 156.25	\$ 164.06
21	* Software / Systems Engineer II	\$155.17	\$ 162.93	\$ 171.08	\$ 179.63	\$ 188.61
22	* Software / Systems Engineer III	\$222.42	\$ 233.54	\$ 245.22	\$ 257.48	\$ 270.35
23	* Software / Systems Engineer IV	\$271.07	\$ 284.62	\$ 298.85	\$ 313.79	\$ 329.48
24	* Analyst I	\$110.69	\$ 116.22	\$ 122.03	\$ 128.13	\$ 134.54
25	* Analyst II	\$128.07	\$ 134.47	\$ 141.19	\$ 148.25	\$ 155.66
26	* Analyst III	\$171.19	\$ 179.75	\$ 188.74	\$ 198.18	\$ 208.09
27	* Analyst IV	\$217.50	\$ 228.38	\$ 239.80	\$ 251.79	\$ 264.38
28	* Analyst V	\$276.92	\$ 290.77	\$ 305.31	\$ 320.58	\$ 336.61



Agency orders may alter the type, quality, quantity, and timing of each of the components and therefore may result in a lower or higher price for specific requirements. Contractors may propose a fixed price to the agency to more accurately reflect the services performed and/or other direct costs required to perform the project.