

**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The Internet address for GSA *Advantage!* is: <http://www.fss.gsa.gov>.

**PROFESSIONAL SERVICES SCHEDULE (PSS)  
Industrial Group: 00CORP, FSC CLASS 871**

**CONTRACT NUMBER:  
GS-23F-0150S**

**Period Covered by Contract:  
4/12/06 through 4/11/16**

**Lockheed Martin Corporation, Information Systems & Global Solutions (LM, IS&GS)  
230 Mall Boulevard, Bldg. 100, King of Prussia, PA 19406  
Contract Administration: Deirdre Johnson, Contracts Negotiation Manager  
301-306-8043 (Phone) 301-306-8128 (Fax)**

General Services Administration

Supplement through Modification PA-0022, effective October 20, 2015

Business Size: Large

## CUSTOMER INFORMATION

1a. Authorized Special Item Numbers (SINs)

Lockheed Martin Corporation, Information Systems & Global Solutions (LM, IS&GS) is pleased to offer pricing for electrical engineering expertise across all six Special Item Numbers (SINs), covering all phases of an engineering project.

**SINs**

- 871-1 Strategic Planning for Technology Programs/Activity**
- 871-1 RC Strategic Planning for Technology Programs/Activity Disaster Recovery**
- 871-2 Concept Development and Requirements Analysis**
- 871-2 RC Concept Development and Requirements Analysis Disaster Recovery**
- 871-3 System Design, Engineering and Integration**
- 871-3 RC System Design, Engineering and Integration Disaster Recovery**
- 871-4 Test and Evaluation**
- 871-4 RC Test and Evaluation Disaster Recovery**
- 871-5 Integrated Logistics Support**
- 871-5 RC Integrated Logistics Support Disaster Recovery**
- 871-6 Acquisition and Life Cycle Management**
- 871-6 RC Acquisition and Life Cycle Management Disaster Recovery**

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession-affecting price. Those contracts that have unit prices based on the geographic location of the customer should show the range of the lowest price and cite the areas to which the prices apply.

Not Applicable

1c. If the contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

Please refer to our list of comprehensive awarded labor rates, labor categories and their respective functional descriptions provided herein.

2. Maximum order: \$1,000,000
3. Minimum order: \$100.00

4. Geographic coverage (delivery area): Domestic
5. Point(s) of production (city, county, and state or foreign country):  
Not Applicable
6. Discount from list prices or statement of net price:  
Not Applicable
7. Quantity discounts:  
Not Applicable.
8. Prompt payment terms: None
- 9a. Notification that Government purchase cards are accepted at or below the micropurchase threshold \$3,000.  
  
Government purchase cards are accepted at or below the micropurchase threshold of \$3,000
- 9b. Notification that Government purchase cards are accepted or not accepted above the micropurchase threshold \$3,000  
  
Government purchase cards are accepted above the micropurchase threshold of \$3,000
10. Foreign items (list items by country of origin): Not Applicable
- 11a. Time of delivery. (Contractor insert number of days.): To Be Specified on Individual Task Orders.
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.  
  
To Be Specified On Individual Task Orders.
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.  
  
Not Applicable
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery.  
  
Not Applicable
12. F.O.B. point(s): F.O.B. Destination

13a. Ordering address (es):

**U.S. Mailing Address:**

Lockheed Martin Corporation, IS&GS  
701 Forbes Blvd., Lanham, MD 20706  
Attn: Deirdre Johnson, Contracts Negotiation Manager

**Package Delivery (Overnight):**

Lockheed Martin Corporation, IS&GS  
701 Forbes Blvd., Lanham, MD 20706  
Attn: Deirdre Johnson, Contracts Negotiation Manager  
Phone: 301-306-8043  
Fax: 301-306-8128  
[deirdre.t.johnson@lmco.com](mailto:deirdre.t.johnson@lmco.com)

13b. Ordering procedures: for supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address (es):

**EFT/Wire Transfers:**

Citibank N.A.  
ABA # 021000089  
Lockheed Martin Corporation  
A/C # 40768743

**Paper Checks / Lockbox:**

JP Morgan Chase Bank  
Lockheed Martin Corporation  
P.O. Box 905149  
Charlotte, NC 28290-5149

**Express Mail to Lockbox:**

JP Morgan Chase Bank  
Lockheed Martin Corporation  
806 Tyvola Road, Suite 108  
Lockbox 905149  
Charlotte, NC 28217  
Phone (318) 362-8612

15. Warranty provision:

Not Applicable

16. Export packing charges (if applicable):

- Not Applicable
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level):  
To Be Specified On Individual Task Orders.
18. Terms and conditions of rental, maintenance, and repair (if applicable):  
Not Applicable
19. Terms and conditions of installation (if applicable):  
To Be Specified On Individual Task Orders.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):  
Not Applicable.
- 20a. Terms and conditions for any other services (if applicable):  
To Be Specified On Individual Task Orders.
21. List of service and distribution points (if applicable):  
To Be Specified On Individual Task Orders.
22. List of participating dealers (if applicable):  
Not Applicable
23. Preventive maintenance (if applicable): Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).  
Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT supplies and services and show where full details can be found (e.g., contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).  
Not Applicable
25. Data Universal Number System (DUNS) number:  
**IS&GS Place of Performance** (Street Address, City, State, County, Zip Code):  
230 Mall Blvd., King of Prussia, PA 19406 **DUNS:** 147459577 **Cage Code:** 3VUR8

**Additional Places of Performance:**

<b>LM, IS&amp;GS Location Address</b>	
5230 Pacific Concourse Drive	Los Angeles, CA 90045
13810 S.E. Eastgate Way, Suite 400	Bellevue, WA 98005
9970 Federal Drive	Colorado Springs, CO 80921
1050 South Academy Boulevard	Colorado Springs, CO 80920
685 Citadel Drive East, Suite 400	Colorado Springs, CO 80909-5317
1701 North Street	Endicott, NY 13760
700 N. Frederick Ave	Gaithersburg, MD 20879
1300 South Litchfield Road	Goodyear, AZ 85338
22 Enterprise Parkway, Suite 120	Hampton, VA 23666
13560 Dulles Technology Drive	Herndon, VA 20171-3414
230 Mall Blvd	King of Prussia, PA 19406
12999 Deer Creek Canyon Road	Littleton, CO 80127
9500 Godwin Drive	Manassas, VA 20110
4502 Maass Road	Papillion, NE 68133
4770 Eastgate Mall	San Diego, CA 92121
3130 Zanker Road	San Jose, CA 95134
1111 West Betteravia Road	Santa Maria, CA 93455
7451-B Boston Blvd	Springfield, VA 22153
106 Apple Street, Suite 200 South	Tinton Falls, NJ 07724
15052 Conference Center Drive	Chantilly, VA 20151

26. Notification regarding registration in the Schedule for Award Management (SAM). Lockheed Martin Corporation, IS&GS is registered in the Schedule for Award Management (SAM).

**Cage Code:** 3VUR8

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## **Overview**

Information Systems & Global Solutions, (IS&GS), a business unit of Lockheed Martin Corporation, specializes in planning, specifying, developing, testing, integrating, deploying, and supporting complex engineering systems across their full life cycle from concept definition through systems retirement. Our highly skilled systems engineers skillfully analyze and interpret complex engineering requirements to develop strategic planning for technology programs. They engage in concept studies and requirements analysis, translate the program concept into a system design, integrating various complex components, and test and evaluate prototypes to ensure that they perform according to program objectives. Integrated logistics support and life-cycle management services complete the full life-cycle capabilities offered by LM, IS&GS.

Headquartered in Gaithersburg, MD, IS&GS is a \$10 billion company with 36,000 employees in all 50 U. S. states and 120 global countries. IS&GS has a proud history as the leading provider of solutions, systems and services to our customers. Since the early 20<sup>th</sup> century, Lockheed Martin Corporation has successfully provided engineering services, solutions and support to the U.S. Department of Defense (DoD), the Intelligence Community, numerous state and local governments, and commercial organizations. As the single largest contractor to the U.S. Government and the largest provider of federal government technology services in the world, we bring unprecedented levels of skilled and qualified resources to the General Services Administration (GSA) PES community.

## **Electrical Engineering: Primary Engineering Discipline Offered**

While LM, IS&GS provides a wide range of engineering disciplines, the focus for our initial PES offering is Electrical Engineering.

## **Engineering Services and Customers**

LM, IS&GS professional engineering services play an important role in the defense of the United States. Our primary customers include the various agencies of the U.S. DoD, Intelligence, and Homeland Security communities. Our services are related to general engineering, military and aerospace equipment, military weapons, and aircraft.

## **Recognized as CMMI® Maturity Level 5**

LM, IS&GS is registered to the ISO 9001:2008 and AS9100 Revision B standards. Portions of IS&GS are recognized as Capability Maturity Model ® Integration (CMMI-DEV®, V1.2) Maturity Level 5. This is the highest CMMI rating possible and a tremendous accomplishment. By attaining CMMI Maturity Level 5, we demonstrate the IS&GS commitment to delivering world-class products, with our customers as the ultimate beneficiaries. This accreditation is highly regarded by our customers. It sets us apart from our competitors and helps us to remain an industry leader – we are one of the largest organizations to achieve this rare distinction. In addition, several other portions of IS&GS have been recognized as a CMMI-DEV V1.2 Maturity Level 3 – showing our commitment to process improvement and consistency across the entire business area. IS&GS was established on a sound base of customer satisfaction, process excellence and continual process

improvement. This achievement is a reflection of our IS&GS commitment to process standards and excellence.

### **Strategic Planning for Technology Programs/Activities, SIN 871-1**

Services required under this SIN involve the definition and interpretation of high-level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to an analysis of mission, program goals and objectives, requirements analysis, organizational performance assessment, special studies and analysis, training, privatization and outsourcing.

### **Concept Development and Requirements Analysis, SIN 871-2**

Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development or enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost-performance trade-off analysis, feasibility analysis, regulatory compliance support, technology conceptual designs, training, privatization and outsourcing.

### **System Design, Engineering and Integration, SIN 871-3**

Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis/mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration management and document control, fabrication, assembly and simulation, modeling, training, privatization and outsourcing.

### **Test and Evaluation, SIN 871-4**

Services required under this SIN involve the application of various techniques demonstrating that a prototype system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited to testing of a prototype and first article(s) testing, environmental testing, independent verification and validation, reverse engineering, simulation and modeling (to test the feasibility of a concept), system safety, quality assurance, physical testing of the product or system, training, privatization and outsourcing.

**Integrated Logistics Support, SIN 871-5**

Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their life cycles. Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, privatization and outsourcing.

**Acquisition and Life Cycle Management, SIN 871-6**

Services required under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to procure and/or produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to technology-based systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training, privatization and outsourcing.

**FSS Authorized Schedule Pricelist**

**LM, IS&GS Professional Services Schedule (PSS) Schedule 871 Contract GS-23F-0150S**

<b>Fully Burdened Hourly Rates (Including IFF) by Labor Category</b>					
<b>NEGOTIATED Option Period: PES SINs 871-1 through 871-6</b>					
	12 April 2011 - 11 April 2012	12 April 2012 - 11 April 2013	12 April 2013 - 11 April 2014	12 April 2014 - 11 April 2015	12 April 2015 - 11 April 2016
<b>Skill Category</b>	<b>Year 6</b>	<b>Year 7</b>	<b>Year 8</b>	<b>Year 9</b>	<b>Year 10</b>
Engineering Consultant	\$ 354.55	\$ 365.90	\$ 377.61	\$ 389.69	\$ 402.16
Staff Engineer	\$ 289.12	\$ 298.37	\$ 307.92	\$ 317.77	\$ 327.94
Engineer Specialist	\$ 240.57	\$ 248.27	\$ 256.21	\$ 264.41	\$ 272.87
Senior Engineer	\$ 182.14	\$ 187.97	\$ 193.99	\$ 200.20	\$ 206.61
Associate Engineer	\$ 152.56	\$ 157.44	\$ 162.48	\$ 167.68	\$ 173.05
<b>PES Incidental Support Functions</b>					
Business Specialist IV	\$ 283.55	\$ 292.62	\$ 301.98	\$ 311.64	\$ 321.61
Business Specialist III	\$ 185.34	\$ 191.27	\$ 197.39	\$ 203.71	\$ 210.23
Business Specialist II	\$ 168.95	\$ 174.36	\$ 179.94	\$ 185.70	\$ 191.64
Business Specialist I	\$ 120.32	\$ 124.17	\$ 128.14	\$ 132.24	\$ 136.47

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire PSS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

1. **Labor Category Descriptions and Qualifications**

(SINs 871-1, -1RC, -2, -2RC, -3, -3RC, -4, -4RC, -5, -5RC, -6, -6RC)

LM, IS&GS offers the following professional engineering service categories. Typical education and experience have been provided as a guideline to staff background. Higher education may be substituted for additional years of experience and vice versa. Security clearances are available as required.

<b>Engineering Consultant</b>	
<b><i>Functional Responsibility:</i></b>	Provides overall leadership, guidance, analysis, and technical direction to highly complex, multitask engineering projects. Acts as an advisor, executive coach, mentor, and counsel to project and senior management. Recognized authority in the applicable field and extensive knowledge of related fields.
<b><i>Education:</i></b>	Masters Degree or equivalent
<b><i>Experience:</i></b>	Eighteen (18) years or equivalent

<b>Staff Engineer</b>	
<b><i>Functional Responsibility:</i></b>	Provides expert advice, direction, and leadership to unusually complex, specialized engineering and technical problems. Provides solutions that are highly innovative and ingenious. Manages engineering phases for specific projects and subtasks. Possesses extensive experience, extraordinary knowledge, and skill to direct the completion of projects within customer requirements.
<b><i>Education:</i></b>	Masters Degree or equivalent
<b><i>Experience:</i></b>	Twelve (12) years or equivalent

<b>Engineer Specialist</b>	
<b><i>Functional Responsibility:</i></b>	Provides extensive technical expertise as a specialist or generalist. Emerging authority, advises all levels of staff on problems of unusual complexity. Plans and performs a variety of engineering tasks. Solves complex problems with ingenuity and creativity. May function in project leadership role.
<b><i>Education:</i></b>	Bachelors Degree or equivalent
<b><i>Experience:</i></b>	Nine (9) years or equivalent

<b>Senior Engineer</b>	
<b><i>Functional Responsibility:</i></b>	Provides solutions to a wide range of difficult technical problems associated with specific projects using demonstrated knowledge in technical principles, theories and concepts in their field. Assists and supports higher engineering levels. Specific expertise in one or more key areas.
<b><i>Education:</i></b>	Bachelors Degree or equivalent
<b><i>Experience:</i></b>	Five (5) years or equivalent

<b>Associate Engineer</b>	
<b><i>Functional Responsibility:</i></b>	Provides assistance to higher engineering levels. Supports the completion of specific tasks. Supports meetings and presentations. Specific expertise in one or more key areas.
<b><i>Education:</i></b>	Bachelors Degree or equivalent
<b><i>Experience:</i></b>	One (1) year or equivalent

2. **PES Support Functions:** Business Specialist services are only available through this schedule in a support role to the engineering positions.

<b>Business Specialist IV</b>	
<b><i>Functional Responsibility:</i></b>	Provides senior management business operations support in the following functional areas: contracts, finance, procurement, subcontracts, and other business operations needs. Viewed as a subject matter expert. Develops innovative solutions to support complex business related activities. Business Specialist IV services are only available through this schedule in a support and advisory role to the engineering positions.
<b><i>Education:</i></b>	Bachelors Degree or equivalent
<b><i>Experience:</i></b>	Thirteen (13) years or equivalent

<b>Business Specialist III</b>	
<b><i>Functional Responsibility:</i></b>	Provides middle management business operations support in the following functional areas: contracts, finance, procurement, subcontracts, and other business operations needs. Provides support in developing solutions to complex business related activities. Business Specialist III services are only available through this schedule in a support role to the engineering positions.
<b><i>Education:</i></b>	Bachelors Degree or equivalent
<b><i>Experience:</i></b>	Eight (8) years or equivalent

<b>Business Specialist II</b>	
<b><i>Functional Responsibility:</i></b>	Provides business operations support in the following functions: contracts, finance, procurement, subcontracts, and other general business operations needs. Assists in developing solutions to business related activities. Business Specialist II services are only available through this schedule in a support role to the engineering positions.
<b><i>Education:</i></b>	Bachelors Degree or equivalent
<b><i>Experience:</i></b>	Six (6) years or equivalent

<b>Business Specialist I</b>	
<b><i>Functional Responsibility:</i></b>	Business Specialist I services are only available through this schedule in a support role to the engineering positions. Supports limited scope business related activities. Business Specialist services are only available through this schedule in a support role to the engineering positions.
<b><i>Education:</i></b>	Bachelors Degree or equivalent
<b><i>Experience:</i></b>	One (1) year or equivalent

3. **Other Direct Costs**

Other Direct Costs are available outside the scope of this contract. These incidental support costs will be negotiated separately with the ordering agency in accordance with guidelines set forth in the FAR. Travel and ODCs will be billed at cost. Fee on non-schedule incidental/other direct costs are at the discretion of the Contracting Officer.