



GSA Catalog

Financial & Business Solutions (FASB) (520)

Real World Experience in Government Audit, Compliance and Consulting

For over 65 years, Cherry Bekaert has provided high quality financial and management services to a diverse and successful client base. Both government and commercial clients look to Cherry Bekaert's accountants and advisors for innovative and professional guidance on important operational and financial matters that advance their business goals.

In an environment of tightening budgets and increasingly complex compliance restrictions, it is important to have the right government accountant providing the proper technical guidance, reducing the demands on government staff and allowing organizations to focus on their constituents. Cherry Bekaert provides this type of practical support to many of the leading governmental entities in the country including local governments, public authorities, school districts, state and federal agencies.

Each government accountant in Cherry Bekaert's Government Services Group is dedicated to providing innovative, effective government consulting. Our vast experience and knowledge of the industry allows us to apply best business practices among our varied government clients. Our impressive roster of more than 750 professionals stands ready to assist with all our client's accounting, audit, and consulting needs.

With Baker Tilly International, an association of independent accounting and consulting firms and a member of the Forum of Firms, and an affiliated organization of the International Federation of Accountants, we are able to serve clients on local, state, national and international levels.

GSA Federal Supply Service

Authorized Federal Supply Schedule Price List:

Financial & Business Solutions (FASB)

FSC Group: 520

NAICS: 541511, 541611, 541211, 523110

Contract #: GS-23F-0159N

Contract Period: February 24, 2013 – February 23, 2018

Government Services Group

The Government Services Group is responsible for assuring seamless service delivery, quality control and continuing education for government engagements throughout the firm. The commitment of the firm to government service is demonstrated by our sustained growth in this practice area as well as the depth of experience of personnel in this group. Our personnel have extensive knowledge of the methods and techniques applicable to government agencies and have applied this knowledge successfully for many clients.

Services Offered Through GSA:

Financial and Compliance Audits:

- CFO Act audits
- GAAP financial statement audits
- Construction contract audits
- Performance audits
- Contract and grant close-out audits
- Compliance audits
- Forensic audits
- Recovery audits

Reviews and Other Services:

- Financial statement compilations
- Internal control reviews (SSAE16, A-123, SOX 404)
- Quality control reviews of IPA's
- Financial management oversight and reviews
- Grant management reviews
- Agreed upon procedures
- Accounting and budgeting
- Financial capability reviews

Information Technology:

- Disaster recovery
- Systems evaluation and software/ vendor selection
- Change management
- ERP Implementation support
- Data Integrity, reporting and conversion support
- Compliance with Federal Information
- System Controls Audit Manual ("FISCAM") and the Federal Information Security Management Act ("FISMA")

Consulting Services:

- Performance measurement services
- Indirect cost allocation plans
- Profit and efficiency studies
- Privatization and outsourcing
- Business process and continuous process improvement (BPI & CPI)
- Project & Cost accounting
- Contract Administration & Life Cycle Support
- Industry regulatory compliance (Title 42 & Title 48; Healthcare & FAR)
- Buy & sell-side contract and financial due diligence
- Proposal preparation and negotiation support

SINs Offered Through GSA

- 520-3: Due Diligence & Support Services
- 520-7: Financial & Performance Audits
- 520-9: Recovery Audits
- 520-11: Accounting
- 520-12: Budgeting
- 520-13: Complementary Financial Management Services
- 520-15: Outsourcing Recurring Commercial Activities for Financial Management Services

Contractor:

Cherry Bekaert LLP
200 South 10th Street, Suite 900
Richmond, VA 23219

Contact:

Susan Moser, Partner
smoser@cbh.com
or
Diane Reilling, dreilling@cbh.com

Tel (703) 506-4440
Fax (703) 506-8817

Business Size: Large

Ordering:

On-line access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system.

The INTERNET address for GSA *Advantage!* is GSAAAdvantage.gov. For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at www.fss.gsa.gov. Prices shown herein are Net (discount deducted).



Contract Holder
FSS Contract:
GS-23F-0159N

Your Guide Forward.



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Customer Information for Ordering Activities

- 1a. **Services Provided Under Awarded Special Item Numbers (SINs) -**
 - 520-3 Due Diligence & Support Services
 - 520-7 Financial Performance Audits
 - 520-9 Recovery Audits
 - 520-11 Accounting
 - 520-12 Budgeting
 - 520-13 Complementary Financial Services
 - 520-15 Outsourcing Recurring Commercial for Financial Management Services
- 1b. **Pricing for services** - see rate table inside this brochure
- 1c. **GSA Labor Category Qualifications** - see qualifications on back page
2. **Maximum Order** - \$1,000,000
3. **Minimum Order** - \$300
4. **Geographic Coverage** - Worldwide
5. **Point of Production** - CB&H offices throughout Southeastern United States and government site locations
6. **Discount from List Prices** - Prices herein are net (discount deducted)
7. **Quantity Discounts** - None
8. **Prompt Payment Terms** - Net 30
- 9a. **Government Purchase Cards** - Accepted below micropurchase threshold
- 9b. **Government Purchase Cards** - Accepted above micropurchase threshold
10. **Foreign Items** - None
- 11a. **Time of Delivery** - Negotiated on individual orders
- 11b. **Expedited Delivery** - Negotiated on individual orders
- 11c. **Overnight and Two-Day Delivery** - Not applicable
- 11d. **Urgent Requirements** - Negotiated on individual orders. Clause I-FSS-140-B, Urgent Requirements, applies. Please contact Susan Moser for faster delivery.
12. **F.O.B. Points** - Destination
- 13a. **Ordering Address** - Cherry Bekaert LLP, 200 South 10th Street, Suite 900, Richmond, VA 23219
Susan Moser, Partner, 703 506 4440, smoser@cbh.com, www.cbh.com
- 13b. **Ordering Procedures** - For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules)
14. **Payment Address** - Cherry Bekaert LLP, ATTN: Accounts Receivable, P.O. Box 25549, Richmond, VA 23260-5549
15. **Warranty Provision** - Standard commercial warranty
16. **Export Packing Charges** - Not applicable
17. **Terms and Conditions of Government Purchase Card Acceptance Above Micropurchase Threshold** - Accepted
18. **Terms and Conditions of Rental, Maintenance, and Repair** - Not applicable
19. **Terms and Conditions of Installation** - Not applicable
- 20a. **Terms and Conditions of Repair Parts** - Not applicable
- 20b. **Terms and Conditions of Other Services** - Not applicable
21. **Service and Distribution Points** - Not applicable
22. **Participating Dealers** - Not applicable
23. **Preventive Maintenance** - Not applicable
- 24a. **Environmental Attributes** - None
- 24b. **Section 508 Compliance Information** - Not applicable
25. **Data Universal Number System (DUNS) Number** - 072025604
26. **System for Award Management (SAMS)** - Active

Your Guide Forward.



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GSA Labor Category Qualifications

Audit Partner

Experience: 10 years **Education:** Bachelor degree **Responsibilities:** Final authority in conduct of audit; full project management from planning to reporting

Audit Senior Manager

Experience: 7 years **Education:** Bachelor degree **Responsibilities:** Overall planning and supervision of engagement

Audit Manager

Experience: 5 years **Education:** Bachelor degree **Responsibilities:** Assist with planning, supervision and review of engagement assignments

Supervising Senior Accountant

Experience: 3 years **Education:** Bachelor degree **Responsibilities:** Audit team member, assist with supervision of engagement

Senior Accountant

Experience: 2 years **Education:** Bachelor degree **Responsibilities:** Audit team member, requiring limited supervision

Staff Accountant

Experience: no prior **Education:** Bachelor degree **Responsibilities:** Audit team member, requiring close supervision

IT Partner

Experience: 10 years **Education:** Bachelor degree **Responsibilities:** Final authority in conduct of work performed on EDP engagements

IT Senior Manager

Experience: 7 years **Education:** Bachelor degree **Responsibilities:** Direct technical aspects of the engagement and supervise staff

IT Manager

Experience: 5 years **Education:** Bachelor degree **Responsibilities:** Assist with technical aspects of the engagement

IS Auditor

Experience: 3 years **Education:** Bachelor degree **Responsibilities:** Direct and instruct staff and review completed work

Management Advisory Services Partner

Experience: 10 years **Education:** Bachelor degree **Responsibilities:** Final authority on project direction and execution

Management Advisory Services Senior Manager

Experience: 8 years **Education:** Bachelor degree **Responsibilities:** Assist with engagement planning & execution

Management Advisory Services Senior Consultant

Experience: 4 years **Education:** Bachelor degree **Responsibilities:** Assist with engagement planning & supervision

Management Advisory Services Consultant

Experience: 4 years **Education:** Bachelor degree **Responsibilities:** Assist with completion of work on engagement

Subject Matter Expert

Experience: 8 years **Education:** Bachelor degree **Responsibilities:** Assist with completion of work on engagement

Administrative Assistant

Experience: 2 years **Education:** HS diploma **Responsibilities:** Provide routine administrative functions under close supervision

SINs Offered Through GSA

520-3- Due Diligence & Support Services –

Assist agencies in the confirmation and validation of specific elements of an agency's portfolio of assets. Collect and organize data from agency's files or third party source, create asset inventory database, provide support for asset sales (e.g., asset valuations, investor war room and asset packaging, closings), and develop quality/information controls.

520-7- Financial & Performance Audits –

Perform financial statement audits, financial-related audits, and performance audits. An independent assessment of an audited entity's a) financial statements in conformity with generally accepted accounting principles, b) financial information, adherence to financial compliance requirements and internal controls, or c) organization or program performance to identify areas for improvement.

520-9- Recovery Audits -

Audits performed to recover funds resulting from overpayments, duplicate payments, and underpayments. Performed under the authority of Section 354 of the National Defense Authorization Act for FY 96 (Public Law 104-106; 110 Stat. 268; 10 U.S.C. 2461), and Section 388 of the National Defense Authorization Act for FY 98.

520-11- Accounting -

Transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classifying accounting transactions, and special studies to improve accounting operations.

520-12- Budgeting -

Assess and improve budget formulation and execution processes, conduct special reviews to resolve budget formulation or budget execution issues, and provide technical assistance to improve budget preparation or execution processes.

520-13- Complementary Financial

Management Services – Assess and improve financial management systems, financial reporting and analysis, strategic financial planning, and financial policy formulation and development. Devise and implement performance measures, conduct special cost studies, perform actuarial services, perform economic and regulator analysis, assist with financial quality assurance efforts, and perform benchmarking.

520-15- Outsourcing Recurring Commercial Activities for Financial Management Services -

Services that an agency identifies as recurring commercial activities which may include billing, payroll processing, application processing, claim processing, grant application management, loan application management, inventory management, and other financial management activities.

Your Guide Forward.



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Cherry Bekaert LLP

GSA CONTRACT #: GS-23F-0159N

Financial & Business Solutions (FABS) (520)

Pricing by SIN

February 24, 2013 - February 23, 2014

<i>Cherry Bekaert LLP Pricing by SIN Contract GS-23F-0159N</i>	Due Diligence & Support Services	Financial & Performance Audits	Recovery Audits	Accounting	Budgeting	Complementary Financial Services	Outsourcing Recurring Comm. For Fin. Mgmt. Services
Labor Category / SIN	520-3	520-7	520-9	520-11	520-12	520-13	520-15
Audit Partner		\$324.00	\$324.00	\$324.00	\$324.00		
Audit Senior Manager		\$270.50	\$270.50	\$270.50	\$270.50		
Audit Manager		\$226.31	\$226.31	\$226.31	\$226.31		
Supervising Senior	\$188.59	\$188.59	\$188.59	\$188.59	\$188.59	\$188.59	\$188.59
Senior Accountant	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31
Staff Accountant	\$122.40	\$122.40	\$122.40	\$122.40	\$122.40	\$122.40	\$122.40
IT Partner	\$324.00	\$324.00	\$324.00			\$324.00	\$324.00
IT Senior Manager	\$270.50	\$270.50	\$270.50			\$270.50	\$270.50
IT Manager	\$226.31	\$226.31	\$226.31			\$226.31	\$226.31
IT Auditor	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31
Management Advisory Services Partner	\$324.00	\$324.00	\$324.00	\$324.00	\$324.00	\$324.00	\$324.00
Management Advisory Services Senior Manager	\$284.40	\$284.40	\$284.40	\$284.40	\$284.40	\$284.40	\$284.40
Management Advisory Services Senior Consultant	\$226.80	\$226.80	\$226.80	\$226.80	\$226.80	\$226.80	\$226.80
Management Advisory Services Consultant	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31	\$160.31
Subject Matter Expert	\$288.00	\$288.00	\$288.00	\$288.00	\$288.00	\$288.00	\$288.00
Administrative Assistant	\$57.60	\$57.60	\$57.60	\$57.60	\$57.60	\$57.60	\$57.60
Recovery Audit Fee	22.5%						



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Financial & Business Solutions (FABS) (520)

Pricing by SIN

February 24, 2014 - February 23, 2015

<i>Cherry Bekaert LLP Pricing by SIN Contract GS-23F-0159N</i>	Due Diligence & Support Services	Financial & Performance Audits	Recovery Audits	Accounting	Budgeting	Complementary Financial Services	Outsourcing Recurring Comm. For Fin. Mgmt. Services
Labor Category / SIN	520-3	520-7	520-9	520-11	520-12	520-13	520-15
Audit Partner		\$330.48	\$330.48	\$330.48	\$330.48		
Audit Senior Manager		\$275.91	\$275.91	\$275.91	\$275.91		
Audit Manager		\$230.84	\$230.84	\$230.84	\$230.84		
Supervising Senior	\$192.36	\$192.36	\$192.36	\$192.36	\$192.36	\$192.36	\$192.36
Senior Accountant	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52
Staff Accountant	\$124.85	\$124.85	\$124.85	\$124.85	\$124.85	\$124.85	\$124.85
IT Partner	\$330.48	\$330.48	\$330.48			\$330.48	\$330.48
IT Senior Manager	\$275.91	\$275.91	\$275.91			\$275.91	\$275.91
IT Manager	\$230.84	\$230.84	\$230.84			\$230.84	\$230.84
IT Auditor	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52
Management Advisory Services Partner	\$330.48	\$330.48	\$330.48	\$330.48	\$330.48	\$330.48	\$330.48
Management Advisory Services Senior Manager	\$290.09	\$290.09	\$290.09	\$290.09	\$290.09	\$290.09	\$290.09
Management Advisory Services Senior Consultant	\$231.34	\$231.34	\$231.34	\$231.34	\$231.34	\$231.34	\$231.34
Management Advisory Services Consultant	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52	\$163.52
Subject Matter Expert	\$293.76	\$293.76	\$293.76	\$293.76	\$293.76	\$293.76	\$293.76
Administrative Assistant	\$58.75	\$58.75	\$58.75	\$58.75	\$58.75	\$58.75	\$58.75
Recovery Audit Fee	22.5%						



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Financial & Business Solutions (FASB) (520)

Pricing by SIN

February 24, 2015 - February 23, 2016

<i>Cherry Bekaert LLP Pricing by SIN Contract GS-23F-0159N</i>	Due Diligence & Support Services	Financial & Performance Audits	Recovery Audits	Accounting	Budgeting	Complementary Financial Services	Outsourcing Recurring Comm. For Fin. Mgmt. Services
Labor Category / SIN	520-3	520-7	520-9	520-11	520-12	520-13	520-15
Audit Partner		\$337.09	\$337.09	\$337.09	\$337.09		
Audit Senior Manager		\$281.43	\$281.43	\$281.43	\$281.43		
Audit Manager		\$235.45	\$235.45	\$235.45	\$235.45		
Supervising Senior	\$196.21	\$196.21	\$196.21	\$196.21	\$196.21	\$196.21	\$196.21
Senior Accountant	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79
Staff Accountant	\$127.34	\$127.34	\$127.34	\$127.34	\$127.34	\$127.34	\$127.34
IT Partner	\$337.09	\$337.09	\$337.09			\$337.09	\$337.09
IT Senior Manager	\$281.43	\$281.43	\$281.43			\$281.43	\$281.43
IT Manager	\$235.45	\$235.45	\$235.45			\$235.45	\$235.45
IT Auditor	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79
Management Advisory Services Partner	\$337.09	\$337.09	\$337.09	\$337.09	\$337.09	\$337.09	\$337.09
Management Advisory Services Senior Manager	\$295.89	\$295.89	\$295.89	\$295.89	\$295.89	\$295.89	\$295.89
Management Advisory Services Senior Consultant	\$235.96	\$235.96	\$235.96	\$235.96	\$235.96	\$235.96	\$235.96
Management Advisory Services Consultant	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79	\$166.79
Subject Matter Expert	\$299.64	\$299.64	\$299.64	\$299.64	\$299.64	\$299.64	\$299.64
Administrative Assistant	\$59.93	\$59.93	\$59.93	\$59.93	\$59.93	\$59.93	\$59.93
Recovery Audit Fee	22.5%						



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Financial & Business Solutions (FABS) (520)

Pricing by SIN

February 24, 2016 - February 23, 2017

<i>Cherry Bekaert LLP Pricing by SIN Contract GS-23F-0159N</i>	Due Diligence & Support Services	Financial & Performance Audits	Recovery Audits	Accounting	Budgeting	Complementary Financial Services	Outsourcing Recurring Comm. For Fin. Mgmt. Services
Labor Category / SIN	520-3	520-7	520-9	520-11	520-12	520-13	520-15
Audit Partner		\$343.83	\$343.83	\$343.83	\$343.83		
Audit Senior Manager		\$287.06	\$287.06	\$287.06	\$287.06		
Audit Manager		\$240.16	\$240.16	\$240.16	\$240.16		
Supervising Senior	\$200.13	\$200.13	\$200.13	\$200.13	\$200.13	\$200.13	\$200.13
Senior Accountant	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12
Staff Accountant	\$129.89	\$129.89	\$129.89	\$129.89	\$129.89	\$129.89	\$129.89
IT Partner	\$343.83	\$343.83	\$343.83			\$343.83	\$343.83
IT Senior Manager	\$287.06	\$287.06	\$287.06			\$287.06	\$287.06
IT Manager	\$240.16	\$240.16	\$240.16			\$240.16	\$240.16
IT Auditor	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12
Management Advisory Services Partner	\$343.83	\$343.83	\$343.83	\$343.83	\$343.83	\$343.83	\$343.83
Management Advisory Services Senior Manager	\$301.81	\$301.81	\$301.81	\$301.81	\$301.81	\$301.81	\$301.81
Management Advisory Services Senior Consultant	\$240.68	\$240.68	\$240.68	\$240.68	\$240.68	\$240.68	\$240.68
Management Advisory Services Consultant	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12	\$170.12
Subject Matter Expert	\$305.63	\$305.63	\$305.63	\$305.63	\$305.63	\$305.63	\$305.63
Administrative Assistant	\$61.13	\$61.13	\$61.13	\$61.13	\$61.13	\$61.13	\$61.13
Recovery Audit Fee					22.5%		



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Pricing by SIN

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<i>Cherry Bekaert LLP Pricing by SIN Contract GS-23F-0159N</i>	Due Diligence & Support Services	Financial & Performance Audits	Recovery Audits	Accounting	Budgeting	Complementary Financial Services	Outsourcing Recurring Comm. For Fin. Mgmt. Services
Labor Category / SIN	520-3	520-7	520-9	520-11	520-12	520-13	520-15
Audit Partner		\$350.71	\$350.71	\$350.71	\$350.71		
Audit Senior Manager		\$292.80	\$292.80	\$292.80	\$292.80		
Audit Manager		\$244.97	\$244.97	\$244.97	\$244.97		
Supervising Senior	\$204.14	\$204.14	\$204.14	\$204.14	\$204.14	\$204.14	\$204.14
Senior Accountant	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52
Staff Accountant	\$132.49	\$132.49	\$132.49	\$132.49	\$132.49	\$132.49	\$132.49
IT Partner	\$350.71	\$350.71	\$350.71			\$350.71	\$350.71
IT Senior Manager	\$292.80	\$292.80	\$292.80			\$292.80	\$292.80
IT Manager	\$244.97	\$244.97	\$244.97			\$244.97	\$244.97
IT Auditor	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52
Management Advisory Services Partner	\$350.71	\$350.71	\$350.71	\$350.71	\$350.71	\$350.71	\$350.71
Management Advisory Services Senior Manager	\$307.84	\$307.84	\$307.84	\$307.84	\$307.84	\$307.84	\$307.84
Management Advisory Services Senior Consultant	\$245.50	\$245.50	\$245.50	\$245.50	\$245.50	\$245.50	\$245.50
Management Advisory Services Consultant	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52	\$173.52
Subject Matter Expert	\$311.74	\$311.74	\$311.74	\$311.74	\$311.74	\$311.74	\$311.74
Administrative Assistant	\$62.35	\$62.35	\$62.35	\$62.35	\$62.35	\$62.35	\$62.35
Recovery Audit Fee				22.5%			