General Services Administration
Federal Supply Service
Authorized Federal Supply Service Price List

Elzly Technology Corporation

Multiple Award Schedule
Federal Supply Group: MAS
Contract # GS-23F-0167S
April 28, 2021 through April 27, 2026
Business Size: Other than small business

Elzly Technology Corporation
1601 Washington Plaza North, FL 2
Reston, VA 20190
703/ 738-6624 (p)
703/ 880-4662 (f)
Contractor Contract Administrator: James A. Ellor
jellor@elzly.com

Price List Current as of Modification #PS-0027 effective March 30, 2021

www.elzly.com
On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is:  
GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

**Customer Information**

1a. Awarded special item numbers:
   
   541330ENG, 541420, 541715, OLM

1b. Price List and Rates

   See pages 9 through 11 for labor categories and rates by contract year.

1c. Labor Category Descriptions and Qualifications

   See pages 9 through 10 for specific labor qualifications.

2. Maximum order: $750,000

3. Minimum order: $100.00

4. Geographic coverage: Domestic and Overseas

5. Point(s) of production:

   Elzly Technology Corporation
   1601 Washington Plaza North, FL 2
   Reston, VA 20190
   703/738-6624

   Elzly Technology Corporation
   2560 Industrial Way, Suite B
   Vineland, NJ 08360
   856/839-2434

6. Discount from list prices or statement of net price: Government Net Prices (discounts already deducted)

7. Quantity discounts:

<table>
<thead>
<tr>
<th>Volume Threshold ($ per order)</th>
<th>Labor</th>
<th>Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>&gt;200,000 – 400,000</td>
<td></td>
<td>0.5%</td>
</tr>
<tr>
<td>&gt; 400,001 – 600,000</td>
<td></td>
<td>1.0%</td>
</tr>
<tr>
<td>&gt; 600,001 - 750,000</td>
<td></td>
<td>1.5%</td>
</tr>
<tr>
<td>&gt; 750,000</td>
<td></td>
<td>2.0%</td>
</tr>
</tbody>
</table>

8. Prompt payment discount terms: 2% Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. Foreign items (list items by country of origin): None
10a. Time of delivery: Specified on the Task Order

10b. Expedited Delivery: Negotiated with the Task Order. Items available for expedited delivery are noted in this price list.

10c. Overnight and 2-day delivery: Available if negotiated with the Task Order, contact contractor.

10d. Urgent Requirements: Contact the contract administrator to obtain faster delivery.

11. F.O.B. point(s): Destination

12a. Ordering address:

Elzly Technology Corporation
1601 Washington Plaza North, FL 2
Reston, VA 20190
703/738-6624

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address:

Elzly Technology Corporation
1601 Washington Plaza North, FL 2
Reston, VA 20190
703/738-6624

14. Warranty provision: Standard Commercial

15. Export packing charges: Not Applicable

16. Terms and conditions of rental, maintenance, and repair: Not Applicable

17. Terms and conditions of installation: Not Applicable

18. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable

18a. Terms and conditions for any other services: Not Applicable

19. List of service and distribution points: Not Applicable

20. List of participating dealers: Not Applicable

21. Preventive maintenance: Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Elzly is dedicated to preservation of the environment. We comply with all federal, state, and local environmental regulations.
22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.): Not Applicable

23. Data Universal Number System (DUNS) number: 36-144-2804

24. Elzly Technology Corporation is registered in the System for Award Management (SAM.gov) database.

25. Clause 552.238-80 Industrial Funding Fee and Sales Reporting Alternative. In accordance with Clause 552.238-80 Alternate I, the contractor must electronically report monthly transactional data to the FAS Sales Reporting Portal (SRP) at http://srp.fas.gsa.gov. If there was no contract activity that month, Contractor must submit a confirmation of no reportable transactional data.
Introduction

Elzly Technology Corporation provides technical consulting services to customers needing specialized knowledge and experience in materials technology. We use our background and rigorous analyses to provide superior advice. Culturally, we recognize that our products have an impact beyond the immediate task. Strategically, we attempt to consider all issues and bring the most effective solution to our customers.

Elzly staff possesses strong analytical skills grounded in the intricacies of “real world” operations. Elzly personnel include professional engineers with over 30 years' experience. We have worked for various DoD services, Federal/ State/ Local Government agencies, and the private sector. Our experience allows us to bring a broad perspective to our customers. Our broad experience base and dedication to customer service provides our customers with timely, insightful, and practical solutions to their materials engineering problems.

Services

SIN 541330ENG – Technical and Engineering Services (non-IT) for Engineering

Description
Services include applying physical laws and principles of engineering in the design, development, and utilization of machines, materials, instruments, processes, and systems. Services may involve any of the following activities: provision of advice, concept development, requirements analysis, preparation of feasibility studies, preparation of preliminary and final plans and designs, provision of technical services during the construction or installation phase, inspection and evaluation of engineering projects, and related services.

Services
Specific Elzly services related to this SIN include:

- Field Investigations / Corrosion Mitigation
- Designs and Specifications for Engineered Systems to Control Corrosion
- Oversight in the field application of corrosion control materials and procedures

SIN 541420 – Technical and Engineering Services (non-IT) for Engineering System Design and Integration Services

Description
Services include creating and developing designs and specifications that optimize the use, value, and appearance of their products. These services can include determination of the materials, construction, mechanisms, shape, color, and surface finishes of the product, taking into consideration human characteristics and needs, safety, market appeal, and efficiency in production, distribution, use, and maintenance.

Associated tasks include, but are not limited to computer-aided design, e.g. CADD, risk reduction strategies and recommendations to mitigate identified risk conditions, fire modeling, performance-based design reviews, high level detailed specification and scope preparation, configuration, management and document control, fabrication, assembly and simulation, modeling, training,
### Corrosion Control

- Field Studies and Implementation
- Material Selection

<table>
<thead>
<tr>
<th>Services</th>
<th>Specific Elzly services related to this SIN include:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Component Design and Material Selection Analytics</td>
</tr>
<tr>
<td></td>
<td>• Impact of Human Factors in Assessing the Corrosion Design Effectiveness</td>
</tr>
<tr>
<td></td>
<td>• Modeling the Propagation of Corrosion Control Phenomena</td>
</tr>
</tbody>
</table>

### SIN 541715 – Technical and Engineering Services (non-IT) for Engineering Research and Development and Strategic Planning

<table>
<thead>
<tr>
<th>Description</th>
<th>Services include conducting research and experimental development (except nanotechnology and biotechnology research and experimental development) in the physical, engineering and life sciences such as: such as agriculture, electronics, environmental, biology, botany, computers, chemistry, food, fisheries, forests, geology, health, mathematics, medicine, oceanography, pharmacy, physics, veterinary and other allied subjects. Typical tasks include, but are not limited to, analysis of mission, program goals and objectives, program evaluations, analysis of program effectiveness, requirements analysis, organizational performance assessment, special studies and analysis, training, and consulting; requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, developing and completing fire safety evaluation worksheets as they relate to professional engineering services; operation and maintenance, evaluation of inspection, testing, and maintenance program for fire protection and life safety systems, program/project management, technology transfer/insertion, training and consulting. Specific Elzly services related to this SIN include:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>• Research and Development of New corrosion Control Products</td>
</tr>
<tr>
<td></td>
<td>• Research / analysis of Impacts of Corrosion and Corrosion Mitigation on System Reliability</td>
</tr>
<tr>
<td></td>
<td>• Corrosion Control Training</td>
</tr>
</tbody>
</table>
Elzly Technology Company
GS-23F-0167S, Professional Engineering Services

Selected Experience

Elzly provides engineering services to support Field Investigation / Corrosion Mitigation, creates Designs, Specifications, and Educational Materials, and provides Corrosion Control Engineering. These are described in detail below:

Field Investigations / Corrosion Mitigation

Elzly provides services to inspect the corrosion condition of fielded systems. Condition data is gathered in a systematic format using either Elzly or client-supplied formats. We are comfortable using either. Elzly deploys inspection teams, trains them on uniform data acquisition, and provides data management / data upload services for clients. Elzly develops a strategy to collect representative corrosion data from fielded systems. The strategy employs statistical sampling to identify corrosion trends based on asset type and locations. The team includes corrosion engineers capable of gathering and analyzing data indicative of class problems for proposed engineering remedies.

Elzly collects and analyzes data using existing assessment tools for the purposes of tracking corrosion progression. The data allow for trend analysis and isolation of problem areas for possible redesign. The data shall also support identifying corrosion issues for maintenance and storage methods.

Elzly reviews demonstration/ validation plans and monitors testing of corrosion prevention products under actual service conditions and analyze results to evaluate corrosion control technologies. Elzly staff will apply CPC materials to assets in accordance with applicable protocols and track their effectiveness. Successful methods will be documented for clients. This work may be accomplished through activities performed on the lot, in the motor pool, at depots, or in conjunction with Original Equipment Manufacturers (OEMs). These efforts will include capturing all costs associated with implementing the technology, monitoring the performance of these upgrades, and determining the impact on maintenance due to corrosion. The results of this work will be used to demonstrate the benefits of these materials including a Return on Investment (ROI).

Elzly develops and /or provides new techniques, equipment and processes for surface preparation, coatings application, coatings inspection, and coatings removal to meet emerging corrosion control requirements. Elzly provides demonstration / validation of these processes to ensure their applicability.

Elzly performs analysis of a wide range of products including metals, platings, organic coatings, composites, and corrosion preventative compounds (CPCs).

As needed to support engineering evaluations, Elzly performs site work, installation, and operations in support of experimentation and system concept evaluation. Experiments typically require platforms, machinery, piping systems, mockups, and/or simulated environments. Elzly designs and fabricates experimental test beds, components, and parts.

As needed to support field activities, Elzly travels as necessary to perform the various tasks. Elzly travel is all in general accordance with the limitations contained in Joint Travel Regulations.
Design, Specifications, and Education Materials

Elzly develops and provides design documents, specifications (technical manuals), and educational materials to support the implementation of corrosion control design, materials, and procedures. As appropriate, Elzly reviews, analyzes, develops, and validates modifications to corrosion related specification and standards, Commercial Item Descriptions (CID), Technical Manuals (TM) and Technical Bulletins (TB), Engineering Drawings and contract language to support the use of materials or maintenance procedures for the corrosion protection or to correct such documents and make them current.

Elzly reviews include an assessment of the technical characteristics of specifications as they relate to coatings, fasteners, pre- and post-treatments, and corrosion control, comparing the performance requirements to the current state-of-the-art in corrosion resistant materials and testing. The analysis includes a review of the corrosion performance of these materials/procedures and the development of specific test requirements for validation of performance to the applicable standards, which can be used for qualification of said standard.

Elzly reviews existing field activity plans and develops specific organizational corrosion control maintenance procedures including corrosion control inspection (CCI) checklists for use by personnel performing Preventive Maintenance Checks and Services (PMCS). These procedures identify recommended maintenance actions to be performed at the operator/user level to reduce the onset of corrosion. These procedures will be used by operators and other field activity maintainers to mitigate corrosion. The procedures shall include written and pictorial representations of the materials and locations for the application of corrosion preservative compounds, practices and design and report on their efficacy as well as correcting the post-application condition of the vehicle.

Elzly provides training materials for the users/operators of equipment on the general maintenance practices for corrosion prevention and control. This training provides the users with an understanding of how to identify and document corrosion, correct corrosion damage, and perform maintenance activities. Elzly also provides QA method training to ensure proper application of materials and procedures.

Corrosion Control Engineering

Elzly supports Research, Development, Testing and Engineering projects and programs. These efforts include program management activities and test and evaluation of corrosion prevention and control technologies.

Elzly conducts fundamental and applied studies to determine the effect of natural environmental exposure on the performance, operation, and degradation of materials, including metallic alloys, composites, polymers, and organic/inorganic coatings materials. We identify, assess, and mitigate material corrosion problems in the laboratory and in the field. Methods may include electrochemical evaluations, chemical analyses, metallographic investigations, and other analytical tests. Testing may include field tests, accelerated testing, and process simulation tests. Elzly measures and documents the corrosion state of materials.

Elzly provides cathodic protection design services and the evaluation of different cathodic protection materials. Designs may include computational modeling and physical scale modeling as well as field measurements.

Elzly provides written reports documenting the results of engineering investigations and develops technical documentation to guide the implementation of new materials and practices.
## Senior Consultant

<table>
<thead>
<tr>
<th>Description</th>
<th>Minimal Qualifications</th>
<th>Substitution Equivalents to Education / Experience</th>
<th>Functional Responsibilities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Engineering-related corrosion control, maintenance planning, specification development, and quality management services provided by individuals with more than 15 years' experience. Generally considered a subject matter expert (SME) based on publication of technical articles and reports.</td>
<td>Experience</td>
<td>Education</td>
<td>Professional Certification</td>
</tr>
<tr>
<td>15 Years</td>
<td>B.S. Degree in Engineering</td>
<td>Registered Professional Engineer</td>
<td>NACE / SSPC / ASM Certified</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Specialty Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>ASQ Certified Quality Engineer</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>PMP Certificate</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Advanced Degree (M.S. or PhD or DSc) may substitute for Professional Certification</td>
<td>Plans, co-ordinates, and executes engineering programs for multiple customers. Has ultimate responsibility for program execution. Selects / establishes team and the overall technical direction of the work. Serves as the President’s final reviewer of the work product. Makes sure the work satisfies customer needs and complies with Elzly’s overall QA process.</td>
</tr>
</tbody>
</table>
# Senior Engineer

## Description

Engineering-related corrosion control, maintenance planning, specification development, and quality management services provided by individuals with more than 10 years’ experience. Individual developing substantial expertise in technical (coatings, materials, cathodic protection) and management (six-sigma, program optimization) subject areas to ensure system preservation.

## Minimal Qualifications

<table>
<thead>
<tr>
<th>Experience</th>
<th>Education</th>
<th>Professional Certification</th>
</tr>
</thead>
<tbody>
<tr>
<td>10 Years</td>
<td>B.S. Degree in Engineering</td>
<td>None</td>
</tr>
</tbody>
</table>

## Substitution Equivalents to Education / Experience

A Professional Certification (e.g., Registered Professional Engineer, NACE / SSPC / ASM Certified Specialist, ASQ Certified Quality Engineer, or PMP Certificate) can substitute for 5 years of experience.

## Functional Responsibilities

Plans, co-ordinates, and executes engineering work on single programs. Based on experience, will be expected to be in responsible charge for executing the technical program designed by the Sr. Consultant. Serves as the client single-point-of-contact for the project. Will direct team members and subcontractors on projects. Will serve as the primary internal reviewer of others’ work to ensure it satisfies customer needs and complies with Elzly’s overall consulting standards.
### Staff Engineer

**Description**
Corrosion control related engineering-services provided by degreed engineer.

**Qualifications**

<table>
<thead>
<tr>
<th>Experience</th>
<th>Education</th>
<th>Professional Certification</th>
</tr>
</thead>
<tbody>
<tr>
<td>No Minimum</td>
<td>B.S. Degree in Engineering</td>
<td>Not required</td>
</tr>
</tbody>
</table>

**Substitution Equivalents to Education / Experience**
None

**Functional Responsibilities**
Performs engineering-related work requiring judgment in the evaluation, selection, and adaptation and/or modification of methodologies and tools. Will work at the direction of Sr. Consultants or Sr. Engineers. Responsibilities include data acquisition, literature reviews, field data collection, data reduction, and graphics generation.

### Senior Analyst

**Description**
Analysis in the areas of corrosion control, maintenance planning, specification development, and quality management provided by degreed or Industry Certificated individual.

**Qualifications**

<table>
<thead>
<tr>
<th>Experience</th>
<th>Education</th>
<th>Professional Certification</th>
</tr>
</thead>
<tbody>
<tr>
<td>5 Years</td>
<td>Bachelors</td>
<td>NACE / SSPC / ASM Certified</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Specialty Area</td>
</tr>
<tr>
<td></td>
<td></td>
<td>ASQ Certified Quality Engineer</td>
</tr>
<tr>
<td></td>
<td></td>
<td>PMP Certificate</td>
</tr>
</tbody>
</table>

**Substitution Equivalents to Education / Experience**
M.S. Degree in Science, Accounting, Business, or other Technical Area may substitute for 5 Years’ Experience

B.S. Degree can substitute for a Professional Certification (e.g., Registered Professional Engineer, NACE / SSPC / ASM Certified Specialist, ASQ Certified Quality Engineer, or PMP Certificate)

**Functional Responsibilities**
Individual serves as senior member of project teams to plan and gather supporting data or information related to client project-objectives. This information may be related to regulatory analysis of EPA / OSHA statues, discussions with product vendors / manufacturers on material specifications, field inspections / quality assurance, or interface with logistics and planning personnel. Typically reports directly to Sr. Consultants and Sr. Engineers. May serve as 1st level reviewer of others’ work to ensure it satisfies customer needs and complies with Elzly’s overall consulting standards.
# Staff Analyst

<table>
<thead>
<tr>
<th>Description</th>
<th>Technical support services in office or at client sites from non-engineer in support of specific tasks. Maintains a basic knowledge and skill set to apply standard techniques to gain and assess data / information applicable to a project.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Qualifications</td>
<td>Experience</td>
</tr>
<tr>
<td></td>
<td>No minimum requirement.</td>
</tr>
<tr>
<td>Substitution Equivalents to Education / Experience</td>
<td>None</td>
</tr>
<tr>
<td>Functional Responsibilities</td>
<td>Performs analytical work in their area of training requiring application of standard technical methodologies and tools. Will work for Sr. Analysts or Sr. Engineers and will support obtaining data, basic data charting, and creating technical reports. Provides support graphics and presentations for clients.</td>
</tr>
</tbody>
</table>

# Technician

<table>
<thead>
<tr>
<th>Description</th>
<th>Administrative support in preparation of specific engineering tasks.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Qualifications</td>
<td>Experience</td>
</tr>
<tr>
<td></td>
<td>No minimum requirement</td>
</tr>
<tr>
<td>Substitution Equivalents to Education / Experience</td>
<td>None</td>
</tr>
<tr>
<td>Functional Responsibilities</td>
<td>Assists consultants, engineers, and analysts by collecting, entering, retrieving, organizing, or maintaining analytical data. Duties also include technical document typing and editing, desktop publishing, data entry/retrieval, report generation, and other direct technical administrative support.</td>
</tr>
</tbody>
</table>
# Hourly Labor Rates

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Year 16</th>
<th>Year 17</th>
<th>Year 18</th>
<th>Year 19</th>
<th>Year 20</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>thru</td>
<td>thru</td>
<td>thru</td>
<td>thru</td>
<td>thru</td>
</tr>
<tr>
<td>Sr. Consultant</td>
<td>180.15</td>
<td>185.55</td>
<td>191.12</td>
<td>196.85</td>
<td>202.76</td>
</tr>
<tr>
<td>Sr. Engineer</td>
<td>144.11</td>
<td>148.43</td>
<td>152.89</td>
<td>157.47</td>
<td>162.20</td>
</tr>
<tr>
<td>Staff Engineer</td>
<td>108.08</td>
<td>111.32</td>
<td>114.66</td>
<td>118.10</td>
<td>121.65</td>
</tr>
<tr>
<td>Sr. Analyst</td>
<td>134.02</td>
<td>138.04</td>
<td>142.18</td>
<td>146.45</td>
<td>150.84</td>
</tr>
<tr>
<td>Staff Analyst</td>
<td>86.47</td>
<td>89.06</td>
<td>91.74</td>
<td>94.49</td>
<td>97.32</td>
</tr>
<tr>
<td>Technician</td>
<td>64.86</td>
<td>66.81</td>
<td>68.81</td>
<td>70.87</td>
<td>73.00</td>
</tr>
</tbody>
</table>

## SCLS Matrix

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code – Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technician</td>
<td>30081-Engineering Technician I</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

### Notes:

1. All rates in US Dollars per hour
2. All rates include the 0.75% Industrial Funding Fee (IFF) which Elzly will set aside for payment to GSA on a quarterly basis.
3. All travel under these GSA contracts will comply with the Joint Travel Regulations, as applicable, and that established Federal Government per diem rates apply to contract travel. We will not add / remit the 0.75% IFF on travel expenses.
4. Annual Escalation: 3%
Elzly Technology Corporation offers a straightforward process for GSA Schedule contracting. The Elzly GSA Contract Administrator is available to guide you through the ordering process.

The entire acquisition process can be initiated, and work started within thirty days, saving agency time and money. A Blanket Purchase Agreement (BPA) can be created for recurring services when exact items, quantities and delivery requirements are not known in advance. The administrative time for acquiring Elzly's services under a BPA can be as short as 3 days.

For additional information, contact the GSA Contract Administrator at:

James A. Ellor  
Elzly Technology Corporation  
1601 Washington Plaza North  
Reston, VA 20190  
703/ 738-6624 (phone)  
703/ 880-4662 (fax)  
jellor@elzly.com

For more information, you may also visit the Elzly website:

www.elzly.com