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## **AEA CONSULTING, INC.**

Seasoned Electronic Warfare & Information Operations Expertise  
for Commercial and Government Entities

**TECHNOLOGY PROGRAMS      CONOPs & REQUIREMENTS**  
**SYSTEM DESIGN & ENGINEERING      TEST & EVALUATION**  
**INTEGRATED LOGISTICS SUPPORT      TACTICS DEVELOPMENT**  
**RED TEAMING      PROGRAM REVIEWS      SUBJECT MATTER EXPERTS**

- **NEW REQUIREMENTS ENVIROMENT.** Bridge the gap in the challenging capabilities based environment for cross cutting EW programs. We understand a high demand mission area no longer well understood in DoD.
- **BROAD PERSPECTIVE, SINGLE FOCUS.** EW is all we do. We bring non-kinetic effects-based focus to your effort with an understanding of kinetic warfare across the conflict spectrum.
- **NON TRADITIONAL EW EXPERIENCE.** Engage frontline GWOT experience against prolific and advancing wireless target sets transforming ground, sea and air warfare for the Long War.
- **JSEAD & BEYOND.** We develop advanced JSEAD CONOPs utilizing synergistic effects of EW, IO, signature and advanced weapons
- **SET APART— RARE JOINT EXPERTISE.** Joint CONOPs from Joint Warfighters who employed both premier AF and USN Electronic Attack aircraft and precision munitions. Full spectrum operations including SOF, Iraq, Serbia.

## **COMPANY INFORMATION**

AEA Inc is a Small Veteran Owned Business located very near NAS Whidbey Island, Wa. We possess the following current ORCA registered certifications:

**Service Disabled Veteran Owned Business**

**SBA HUB Zone certified small business**

**Emerging Small Business**



## **GSA INFORMATION**

**Federal Supply Service**

**Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

Schedule Title: **Professional Engineering Services schedule 871**

**FSC Group, Part, and Section or Standard Industrial Group (as applicable)**

**FSC Class(es)/Product code(s) and/or Service Codes (as applicable)**

**CONTRACT NUMBER GS-23F-0179S**

Contract period. Effective May 11, 2006 thru 31 Dec 2010

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](https://fss.gsa.gov).

Contractor's name, address, and phone number:

**AEA Consulting, Inc. (dba AEA Inc.)  
5108 Macbeth Dr. Suite A  
Anacortes, WA 98221-3030  
360-299-4503**

**Contractor's internet address/web site where schedule information can be found at [AEA Inc.](#)**

**Business size.** AEA Inc is a Small Veteran Owned Business. We possess the following current ORCA registered certifications:

- **Service Disabled Veteran Owned Business**
- **SBA HUB Zone certified small business**
- **Emerging Small Business**

#### **CUSTOMER INFORMATION:**

##### **AWARDED SPECIAL ITEM NUMBERS (SIN's)**

**SIN 871-1 Strategic Planning for Technology Programs/Activity**

**SIN 871-2 Concept Development and Requirements Analysis**

**SIN 871-3 System Design, Engineering and Integration**

**SIN 871-4 Test and Evaluation**

**SIN 871-5 Integrated Logistics Support**

**SIN 871-6 Acquisition and Life Cycle Management**

##### **ENGINEERING DISCIPLINE(S)**

**Electrical and Mechanical**

##### **PRICE LIST**

**Price list below shows the fully burdened rates for years 1-5 and includes overhead, G&A, Industrial Funding Fee and Profit/Fee for SINs 871-1, 871-2, 871-3, 871-4, 871-5, 871-6**

<b>Labor Category client site*</b>	<b>CY 2006</b>	<b>CY 2007</b>	<b>CY 2008</b>	<b>CY 2009</b>	<b>CY 2010</b>
<b>Subject Matter Expert I</b>	<b>\$100.69</b>	<b>\$104.31</b>	<b>\$108.07</b>	<b>\$111.96</b>	<b>\$115.99</b>
<b>Subject Matter Expert II</b>	<b>\$125.94</b>	<b>\$130.47</b>	<b>\$135.17</b>	<b>\$140.04</b>	<b>\$145.08</b>
<b>Subject Matter Expert III</b>	<b>\$191.43</b>	<b>\$198.32</b>	<b>\$205.46</b>	<b>\$212.86</b>	<b>\$220.52</b>

## **LABOR CATEGORIES**

Each labor category specified below is defined with regard to education, general experience and specific experience. Training and certification requirements for a labor category are specified in the specific experience description. The duties normally performed by a person filling a labor category position are defined. AEA Consulting, Inc. recognizes that successful performance depends on having the right skills and experience. These skills and experience, in turn, are acquired through the proper mix of education and professional experience. More and more, we find that the skills needed to support advanced technology efforts, and to meet today's problems and tomorrow's challenges, are not always supported by a traditional education and work experience combination. Therefore, AEA Consulting, Inc. may substitute between equivalent experience and education in order to provide the quality of services required by the client and amongst the labor categories.

### **SUBJECT MATTER EXPERT III**

**Education:** PhD. and 12 years relevant experience or M.S. degree and 15 years relevant experience.

**General Experience:** Typically has 15 to 20 years of experience in a scientific or

engineering field such as biology, chemistry, nuclear, electrical environmental, physics, mathematics, geology, or other scientific areas.

**Specialized Experience:** At least 12 years of experience providing direct or consultant scientific support to major programs or system development efforts.

**Duties:** Performs the functions of a technical expert in the relevant scientific field in support of major programs or system development. Applies scientific expertise in defining and resolving system issues, performing analysis, and developing plans and requirements in the subject-matter area for complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems.

## **SUBJECT MATTER EXPERT II**

**Education:** PhD. and 2 years relevant experience or M.S. degree and 5 years relevant experience.

**General Experience:** Typically has 5 to 10 years of experience in a scientific or engineering field such as biology, chemistry, nuclear, electrical environmental, physics, mathematics, geology, or other scientific areas.

**Specialized Experience:** At least 2 years of experience providing direct or consultant scientific support to major programs or system development efforts.

**Duties:** Performs the functions of a technical expert in the relevant scientific field in support of major programs or system development. Applies scientific expertise in defining and resolving system issues, performing analysis, and developing plans and requirements in the subject-matter area for complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems.

## **SUBJECT MATTER EXPERT I**

**Education:** PhD. or M.S. degree and 3 years relevant experience.

**General Experience:** Typically has 3 to 5 years experience in a scientific or engineering field such as biology, chemistry, nuclear, electrical environmental, physics, mathematics, geology, or other scientific areas.

**Specialized Experience:** Capable of providing direct or consultant scientific support to major programs or system development efforts.

**Duties:** Performs the functions of a technical expert in the relevant scientific field in the support of major programs or system development. Applies scientific expertise in defining and resolving system issues, performing analysis and developing plans and requirements in the subject-matter area for complex

systems. Coordinates and manages the preparation of analyses, evaluations, and recommendations for proper implementation of programs and systems.

2. **Maximum order:** \$750,000
3. **Minimum order:** \$100
4. **Geographic coverage (delivery area).** United States
5. **Point(s) of production:** As specified in Task Order
6. **Discount from list prices or statement of net price.** AEA Inc. provides the following negotiated discounts:

Task Amount	Discount
\$200,000-\$400,000	0.5%
\$400,001-\$600,000	1.0%
\$600,001-\$750,000	1.5%
\$750,001+	2.0%

7. **Quantity discounts.** None.
8. **Prompt payment terms.** None
- 9a. **Notification that Government purchase cards are accepted at or below the micro-purchase threshold.** Accepted.
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.** Accepted
10. **Foreign items.** None
- 11a. **Time of delivery.** NA
- 11b. **Expedited Delivery.** NA
- 11c. **Overnight and 2-day delivery.** NA
- 11d. **Urgent Requirements.** NA

**12. F.O.B. point(s).** As specified in the Task Order

**13a. Ordering address:**

5108 Macbeth Dr. Suite A  
Anacortes, WA 98221-3030

**13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

**14. Payment address:** Same as Ordering Address

**15. Warranty provision.** NA

**16. Export packing charges.** NA

**17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).** AEA Consulting, Inc. WILL ACCEPT the Government Purchase Card for all purchases as stipulated by Clause 552.232-77, PAYMENT BY GOVERNMENT PURCHASE CARD (MAR 2000). Banking charges or transaction fees for each transaction utilizing the GPC are not factored into our pricing and will be passed along to the government customer

**18. Terms and conditions of rental, maintenance, and repair.** NA

**19. Terms and conditions of installation.** NA

**20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices.** NA

**20a. Terms and conditions for any other services.** NA

**21. List of service and distribution points.** NA

**22. List of participating dealers.** NA

**23. Preventive maintenance.** NA

**24a. Special attributes.** NA

**24b. Section 508 compliance.** NA

**25. Data Universal Number System (DUNS) number.** 152845967

**26. Notification regarding registration in Central Contractor Registration (CCR) database.** AEA Consulting, Inc is a Washington Corporation also doing business as (DBA) AEA Inc. CAGE: 3XVC9