



GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
FEDERAL SUPPLY GROUP 00-CORP
PROFESSIONAL SERVICES SCHEDULE (PSS)

SPECIAL ITEM NUMBER 871 1 & 871 1RC STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES
SPECIAL ITEM NUMBER 871 2 & 871 2RC CONCEPT DEVELOPMENT AND REQUIREMENTS ANALYSIS
SPECIAL ITEM NUMBER 871 3 & 871 3RC SYSTEMS DESIGN, ENGINEERING AND INTEGRATION
SPECIAL ITEM NUMBER 871 4 & 871 4RC TEST AND EVALUATION
SPECIAL ITEM NUMBER 871 5 & 871 5RC INTEGRATED LOGISTICS SUPPORT
SPECIAL ITEM NUMBER 871 6 & 871 6RC ACQUISITION AND LIFE CYCLE MANAGEMENT

Jahn Corporation

P.O. BOX 1151
21593 THREE NOTCH ROAD
LEXINGTON PARK, MD 20653
PHONE: (301) 862-5241
FAX: (301) 862-2949



INTERNET ADDRESS: WWW.JAHNCORP.COM
BUSINESS SIZE: SMALL BUSINESS
CONTRACT NUMBER: GS- 23F – 0193K
PERIOD COVERED BY CONTRACT: 13 APRIL 2000 TO 11 APRIL 2020
PRICELIST CURRENT THROUGH MODIFICATION: #CM-A474 DATED:11/30/15

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu driven database system. The Internet address for GSA Advantage!™ is <http://gsaadvantage.gov>
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

TABLE OF CONTENTS

| ITEM | PAGE |
|--|-----------|
| Professional Services Schedule Advisory Statement | 3 |
| JAHN Corporation Professional Engineering Services | 4 |
| JAHN Corporation Special Item Number Descriptions | 6 |
| Customer Information | 8 |
| A Summary of How To Use GSA Schedules | 10 |
| Small Business Participation | 11 |
| Basic Guidelines for Using Contractor Team Arrangements | 12 |
| Blanket Purchase Agreement | 12 |
| Labor Category Rates | 14 |
| SCA Matrix | 15 |
| Labor Category Descriptions | 16 |
| Sales and Service Points | 28 |
| | |

- Modification #PS05 awarded 06/28/2005 Incorporates Exercise of First 5 Year Option.
- Pricelist dated 23 March 2009 incorporates terms and conditions thru PES Refresh # 11 in accordance with GSA mandatory requirements for pricelist updates.
- Pricelist dated 1 July 2010 incorporates awarded Mod #PS-0006 for the incorporation of CSP charts, SCA Matrix, and Option Year pricing.
- Pricelist dated 1 July 2010 incorporates awarded Mod #PO-0007 for the Exercise of a Second 5 Year Option and all terms and conditions thru PES Refresh # 13.
- Pricelist dated 17 September 2012 incorporates Terms and Condition thru PES Refresh #17 in accordance with GSA mandatory requirements for pricelist updates.
- Pricelist dated 10 July 2014 incorporates Terms and Condition thru PES Refresh #20 & Mass Mod #A378 in accordance with GSA mandatory requirements for pricelist updates.
- Pricelist dated 14 January 2015 incorporates the Exercise of a Third 5 Year Option, under #PO-0014, #PS-0016 & #PS-0017. All terms and conditions are current thru PES Refresh # 22.
- Pricelist dated 30 November 2015 incorporates Mod # CM-A474, awarded 11/30/2015.

PROFESSIONAL SERVICES SCHEDULE (PSS) ADVISORY STATEMENT

Effective October 1, 2015, the GSA Professional Engineering Services (PES) Schedule will become the Professional Services Schedule (PSS) with no changes to any terms and conditions found within this document.

JAHN CORPORATION PROFESSIONAL ENGINEERING SERVICES (PES)

JAHN Corporation is an engineering management and services firm located in St. Mary's County, Maryland. It was founded January 1989 in Southern Maryland with its Corporate Headquarters located less than one mile south of the Naval Air Station Patuxent River Gate #2 in Lexington Park, Maryland. Our facilities include a 3400 square foot storage facility, a 3600 square foot corporate office area, conference facilities seating 50 personnel and has a complete range of engineering, technical, and administrative state of the art support capabilities. JAHN employees support our business activities to the federal government throughout the area. Our Corporate goals reflect our commitment: to provide the highest quality advanced solutions to engineering and management problems for government and commercial customers.

Our customers include the Naval Air Systems Command, the Naval Air Station Staff, Major Program Managers at the Naval installation, and the Army Medical Department. Other Department of Defense and Commercial clients have depended upon JAHN Corporation to provide experienced, highly educated, and thoroughly efficient engineering and technical personnel to assist in the management and direction of their programs since our inception. Our exemplary reputation for quality service and products reflects our Corporate integrity.

| SERVICES OFFERED | DESCRIPTION |
|---|---|
| PROGRAM MANAGEMENT | Develop memorandums of agreement/understanding and host tenant agreements, TEMP review/updates, develop program operating guides, task development/financial reporting, logistics planning, requirements and feasibility, analysis, and evaluation. Perform organizational performance assessment. Develop and produce graphics for presentations, word processor support, management information support, risk analysis and management, and database management services. Conduct special studies and analysis. Regulatory compliance reviews. |
| TEST MANAGEMENT SUPPORT | Long and short range test schedule planning, Manage CDRL distribution and review, Document and track testing progress, and Resource tracking and management. |
| TEST REQUIREMENTS ANALYSIS | Develop test support plans, Track infrastructure support requirements, Analyze Aircraft test instrumentation requirements. Perform environmental testing and analysis |
| TEST FACILITIES STUDIES/INDUSTRIAL ENGINEERING | Facilities requirement studies, project development, Architectural design and engineering, Utilities allocation, cost and tracking, MILCON requirements, document preparation, tracking, cost benefit analysis, system safety, Productivity program studies, Small business innovative research project preparation, and Computer aided facilities design. |
| TEST FACILITIES ENGINEERING | Fiber optic design and installation management, Design and installation of HVAC systems, and Computer aided systems design. Independent verification and validation document control. |
| ENGINEERING ANALYSES | System/Component analysis and Reliability/Maintainability analysis. Maintenance management and control. |
| LOGISTICS ANALYSES | Specification/Requirements development, Integrated logistics support, Configuration management and control, Reliability and Maintainability analysis, and Logistics documentation development. Logistics planning and analysis. |
| TEST PROGRAM OPERATIONS/TEST METHODOLOGY STUDIES | Flight test engineering functions, Test planning, Test card development, Test monitoring, Data analysis, Test reporting, Technical liaison between test team and support activities at Patuxent River, and Provide technical personnel to manage/perform maintenance activities. Environmental testing and analysis, systems safety, quality assurance performance reviews. |

| SERVICES OFFERED | DESCRIPTION |
|---|--|
| ENVIRONMENTAL HAZARDOUS MATERIAL SUPPORT | Site surveys and testing, Develop project scope, schedule and cost, Hazardous material monitoring and control, OSHA compliance analysis, Environmental impact studies, and Legal research. |
| PRESENTATION SUPPORT | Develop and Produce graphics for presentations, Edit technical papers, Develop draft presentations and articles for publication, and Provide conference/Presentation facilities. |
| DOCUMENTATION SUPPORT | Library services, Document development, editing, Publishing, digital camera services for Technical documentation, Lamination/Preservation of documents, and Video recording services. |
| COMPUTER SYSTEMS SUPPORT | LAN maintenance and support, Hardware maintenance and support, User training, and Helpdesk support. |
| SECURITY | Manage visitor clearances and control in secured facilities and provide physical security for buildings and work areas. |
| VENDOR | Button Memory and related automated information technology systems for Life Cycle tracking of assets and Reseller vendor services. Training, technology transfer, maintenance planning and verification. |
| | |

JAHN CORPORATION PES SPECIAL ITEM NUMBER DESCRIPTIONS

871 1 & 871 1RC STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES

Services involve the definition and interpretation of high level organizational engineering performance requirements such as projects, systems, missions, etc., and the objectives and approaches to their achievement. Typical associated tasks include, but are not limited to:

- Analysis of mission
- Program goals and objectives
- Program evaluations
- Analysis of program effectiveness
- Requirements analysis
- Organizational performance assessment
- Special studies and analysis
- Training
- Consulting

871 2 & 871 2RC CONCEPT DEVELOPMENT AND REQUIREMENTS ANALYSIS

Services involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development of enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to:

- Requirements analysis
- Cost/cost performance trade-off analysis
- Feasibility analysis
- Developing and completing fire safety evaluation worksheets as they relate to professional engineering services
- Regulatory compliance support
- Technology/system conceptual designs
- Training
- Consulting

871 3 & 871 3RC SYSTEM DESIGN, ENGINEERING AND INTEGRATION

Services involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis, mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to:

- Computer-aided design (e.g. CADD)
- Design studies and analysis
- Design review services
- Shop drawing review services
- Submittal review services
- Conducting fire protection facility surveys
- Developing risk reduction strategies and recommendations to mitigate identified risk conditions
- Fire modeling
- Performance-based design reviews
- High level detailed specification and scope preparation
- Configuration
- Management and document control
- Fabrication
- Assembly and simulation
- Modeling
- Training
- Consulting

871 4 & 871 4RC TEST AND EVALUATION

Services involve the application of various techniques demonstrating that a system (subsystem, program, project or activity) performs in accordance with the objectives outlined in the original design. Typical associated tasks include, but are not limited to:

- Testing of a prototype and first article(s) testing
- Environmental testing
- Performing inspections and witnessing acceptance testing of fire protection and life safety systems as they relate to professional engineering services
- Independent verification and validation
- Reverse engineering
- Simulation and modeling (to test the feasibility of a concept)
- System quality assurance
- Physical testing of the product system
- Training
- Consulting

871 5 & 871 5RC INTEGRATED LOGISTICS SUPPORT

Services involve the analysis, planning and detailed design of all engineering specific logistics support including material goods, personnel, and operational maintenance and repair of systems throughout their lifecycles, excluding those systems associated with real property. Typical associated tasks include, but are not limited to:

- Ergonomic/human performance analysis
- Feasibility analysis
- Logistics planning
- Requirements determination
- Policy standards/procedures development
- Conducting research studies
- Long-term reliability and maintainability
- Training
- Consulting

871 6 & 871 6RC ACQUISITION AND LIFE CYCLE MANAGEMENT

Services involve all of the planning, budget, contract and systems/program management functions required to procure and or/produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to (technology based) systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to:

- Operation and maintenance
- Evaluation of inspection, testing, and maintenance program for fire protection and life safety systems
- Program/project management
- Technology transfer/insertion
- Training
- Consulting.

CUSTOMER INFORMATION

FSS SIN(s): 871 1, 871 1RC, 871 2, 871 2RC, 871 3, 871 3RC, 871 4, 871 4RC, 871 5, 871 5RC, 871 6 & 871 6RC

Contract Number: GS-23F-0193K

Contract Period: 13 April 2000 thru 11 April 2020

Contractor's Name: JAHN Corporation

Contractor's Address: P.O. Box 1151

21593 Three Notch Road
Lexington Park, MD 20653
Attention: Cheryl Mills

Phone Number: (301) 862-5241

Business Size: Small Business

Data Universal Numbering System (DUNS): 62-123-5498

Contractor's Taxpayer Identification Number (TIN): 52-1598077

CAGE Code: OUCN6

- 1a. Special Item Numbers awarded under this Contract, all corresponding item descriptions and prices can be found on pages 14-27 of this Pricelist:**

| SIN | DESCRIPTION |
|-----------------|---|
| 871 1 & 871 1RC | Strategic Planning for Technology Programs/Activities |
| 871 2 & 871 2RC | Concept Development and Requirements Analysis |
| 871 3 & 871 3RC | System Design, Engineering and Integration |
| 871 4 & 871 4RC | Test and Evaluation |
| 871 5 & 871 5RC | Integrated Logistics Support |
| 871 6 & 871 6RC | Acquisition and Life Cycle Management |

- 1b. Lowest Priced Model Number and Lowest Unit Price:** See pages 14-15.

- 1c. See Pages 16-27 for Labor Category Rates and Descriptions**

1. Maximum Order: All SIN(s): \$100,000.000 (Orders may exceed this amount; however the ordering agency may seek a price reduction above this threshold.)

2. Minimum Order: \$100.00

4. Geographic Scope of Contract: The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii and Puerto Rico and overseas locations.

Worldwide or Overseas locations are subject to negotiation, utilizing GSA schedule rates as base rates to negotiate a premium to compensate employees for entering "High Risk" duty areas or countries. All logistics and support issues will be negotiated with the Ordering Agency.

5. Point of Production: See list on page 27 of this Pricelist

6. All prices listed reflect the net price for those services

7. Quantity Discounts: None

8. Prompt Payment Terms: Net 30 Days

9a. Government Purchase Cards: Are accepted at or below the micropurchase threshold

9b. Government Purchase Cards: Are accepted above the Micropurchase Threshold

10. Foreign Items: N/A

11a. Time of Delivery: As negotiated between JAHN Corporation and the ordering agency

11b. Expedited Delivery: Items available for expedited delivery are noted in this Pricelist

11c. Overnight & 2-Day Delivery: As negotiated between JAHN Corporation and the ordering agency

11d. Urgent Requirements: As negotiated between JAHN Corporation and the ordering agency

12. F.O.B. Points: Not Applicable to Services

- 13a. Ordering Address:** JAHN Corporation
P.O. Box 1151
Lexington Park, MD 20653
Attention: Cheryll Mills
(301) 862-5241
(301) 862-2949 Fax
- 13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. Contractor's Payment Address:** JAHN Corporation
P.O. Box 1151
Lexington Park, MD 20653
Attention: Cheryll Mills
- 15. Warranty Provision:** Not applicable to services
- 16. Export Packing Charges:** Not applicable to services
- 17. Terms and Conditions of Government Purchase Card Acceptance:** In accordance with Government Purchase Card Requirements
- 18. Terms and Conditions of Rental, Maintenance and Repair:** Not applicable to services
- 19. Terms and Conditions of Installation:** Not applicable to services
- 20. Terms and Conditions of Repair Parts:** Not applicable to services
- 20a. Terms and Conditions for any other services:** Not applicable to services
- 21. List of Service and Distribution Points:** See the last page of this pricelist
- 22. List of Participating Dealers:** None
- 23. Preventative Maintenance:** Not applicable to services
- 24a. Environmental Attributes:** None applicable
- 24b. Section 508 Compliance Information:** Not Applicable to Services
- 25. Data Universal Numbering System (DUNS):** 62-123-5498
- 26. JAHN Corporation is registered with the Central Contractor Registration (CCR) Database**

A SUMMARY OF HOW TO USE GSA SCHEDULES

This GSA Professional Services Schedule (PSS) Schedule can be easily utilized to gain access to contractors for required services. Task Orders may be put in place quickly and efficiently by the Ordering Agency Contracting Officer. This summary reflects the ordering procedures provided in the following section.

- ◆ **Step 1: Identify the Requirement:** The Technical or Project Officer identifies a requirement and prepares a Statement of Work (SOW). This is sent to the contracting office that the agency will use. This contracting office can be within its own agency, an outside agency, or a GSA Regional contracting office.
- ◆ **Step 2a: Placing Small Task Orders of \$2500 or Less:** A Task Order may be placed directly with the GSA Schedule holder chosen to perform the effort, by the Ordering Agency.

OR

- ◆ **Step 2b: Large Task Orders Over \$2500:** The Technical or Project Officer prepares a Request for Quotation (RFQ) for the contracting office. This RFQ can use a simplified format for a contractor to respond to items such as experience, project schedule, cost, staffing, technical and/or logistics support requirements. Often the RFQ is tailored to minimize the effort expended by the contractors. The RFQ should be sent to three approved GSA PES schedule holders offering the required services.
- ◆ **Step 3: Contractors Submit Proposals:** Proposals may include cost, schedule, staffing, logistics concerns and technical requirements requested by the Ordering Agency to provide the requirements of the GSA Special Item Numbers (SIN) being requested under the Schedule. Oral presentations are encouraged by GSA. Resumes are usually only provided upon specific request of the Ordering Agency.
- ◆ **Step 4: Evaluate Proposals and Select a Contractor(s):** The Technical or Project Officer and the Contracting Officer evaluate the responses received and make contractor selection(s) based upon the best value. At times, the Ordering Agency may select multiple contractors or possibly a teaming arrangement of contractors. The Ordering Agency may even select several contractors to provide certain portions of the project using different GSA schedules.
- ◆ **Step 5: Placing a Task Order with the Contractor(s):** Once the Ordering Agency has selected its best value contractor(s), a Task Order may be issued to them immediately.

For more details on ordering services, go to <http://fss.gsa.gov/schedules> and under Publications see “Multiple Award Schedules Program Owner's Manual.”

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

JAHN Corporation provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact the JAHN Corporation at Phone: (301) 862-5241, Email: cmills@jahncorp.com; Fax (301) 862-2949.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule contractors may use “Contractor Team Arrangements” (see [FAR 9.6](#)) to provide solutions when responding to a customer agency requirements. These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPA’s are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule contract. Participation in a Team Arrangement is limited to Federal Supply Schedule contractors.

Customers should refer to [FAR 9.6](#) for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule contractors may individually meet the customers needs, or -
- Federal Supply Schedule contracts may submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

BEST VALUE BLANKET PURCHASE AGREEMENT FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act

_____(Agency)_____ and _____(Contractor)_____ enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s)

_____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

Signatures

AGENCY

DATE

CONTRACTOR

DATE

BPA NUMBER _____

**(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

| | |
|---------------------------------|------------------------------------|
| MODEL NUMBER/PART NUMBER | *SPECIAL BPA DISCOUNT/PRICE |
| _____ | _____ |
| _____ | _____ |

(2) Delivery:

| | |
|--------------------|--------------------------------|
| DESTINATION | DELIVERY SCHEDULE/DATES |
| _____ | _____ |
| _____ | _____ |

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

| | |
|---------------|-------------------------|
| OFFICE | POINT OF CONTACT |
| _____ | _____ |
| _____ | _____ |

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Task/Delivery Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

LABOR CATEGORY RATES

JAHN Corporation Professional Engineering Services (PES) Labor Category Rates

All Rates are Off-site (at JAHN Corporation facility) only. All SINs are RC – Recovery Purchasing.

| SINs 871- | ORDER # | LABOR CATEGORY TITLE | EFFECTIVE 4/13/2015- 4/12/2016 | EFFECTIVE 4/13/2016- 4/12/2017 | EFFECTIVE 4/13/2017- 4/12/2018 | EFFECTIVE 4/13/2018- 4/12/2019 | EFFECTIVE 4/13/2019- 4/11/2020 |
|--------------|------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| 1,2,3,4,5 &6 | J001 | Program Manager | \$ 111.42 | \$ 114.24 | \$ 117.13 | \$ 120.10 | \$ 123.15 |
| 1,2,3,4,5 &6 | J002 | Mechanical Engineer | \$ 106.69 | \$ 109.38 | \$ 112.16 | \$ 115.00 | \$ 117.92 |
| 1,2,3,4,5 &6 | J003 | Electrical/Electronic Engineer | \$ 92.86 | \$ 95.21 | \$ 97.62 | \$ 100.10 | \$ 102.64 |
| 1,2,3,4,5 &6 | J004 | Aerospace Engineer | \$ 83.56 | \$ 85.68 | \$ 87.85 | \$ 90.08 | \$ 92.36 |
| 1,2,3,4,5 &6 | J005 | Chemical Engineer | \$ 77.08 | \$ 79.03 | \$ 81.04 | \$ 83.09 | \$ 85.20 |
| 1,2,3,4,5 &6 | J006 | Civil Engineer | \$ 88.35 | \$ 90.59 | \$ 92.88 | \$ 95.24 | \$ 97.65 |
| 1,2,3,4,5 &6 | J007 | Systems Engineer | \$ 89.72 | \$ 91.99 | \$ 94.32 | \$ 96.71 | \$ 99.16 |
| 1,2,3,4,5 &6 | J008 | Communication Systems Engineer | \$ 80.60 | \$ 82.64 | \$ 84.73 | \$ 86.88 | \$ 89.08 |
| 1,2,3,4,5 &6 | J009 | Environmental Engineer | \$ 86.55 | \$ 88.74 | \$ 90.99 | \$ 93.29 | \$ 95.66 |
| 1,2,3,4,5 &6 | J010 | Senior Project Engineer | \$ 106.69 | \$ 109.38 | \$ 112.16 | \$ 115.00 | \$ 117.92 |
| 1,2,3,4,5 &6 | J011 | Junior Engineer | \$ 52.44 | \$ 53.76 | \$ 55.12 | \$ 56.52 | \$ 57.96 |
| 1,2,3,4,5 &6 | J012 | Engineering Technician | \$ 42.67 | \$ 43.75 | \$ 44.86 | \$ 46.00 | \$ 47.16 |
| 1,2,3,4,5 &6 | J013 | Senior Electronic Technician | \$ 60.97 | \$ 62.51 | \$ 64.10 | \$ 65.72 | \$ 67.39 |
| 1,2,3,4,5 &6 | J014 | Electronic Technician | \$ 45.72 | \$ 46.88 | \$ 48.07 | \$ 49.28 | \$ 50.53 |
| 1,2,3,4,5 &6 | J015 | CAD Operator I ** | \$ 54.87 | \$ 56.26 | \$ 57.69 | \$ 59.15 | \$ 60.65 |
| 1,2,3,4,5 &6 | J016 | CAD Operator II ** | \$ 64.79 | \$ 66.43 | \$ 68.12 | \$ 69.84 | \$ 71.61 |
| 1,2,3,4,5 &6 | J017 | GIS Operator | \$ 87.93 | \$ 90.16 | \$ 92.44 | \$ 94.79 | \$ 97.19 |
| 1,2,3,4,5 &6 | J018 | Draftsperson/ Illustrator ** | \$ 60.97 | \$ 62.51 | \$ 64.10 | \$ 65.72 | \$ 67.39 |
| 1,2,3,4,5 &6 | J019 | Tech Presentation Specialist | \$ 65.95 | \$ 67.62 | \$ 69.33 | \$ 71.09 | \$ 72.89 |
| 1,2,3,4,5 &6 | J020 | Librarian | \$ 45.72 | \$ 46.88 | \$ 48.07 | \$ 49.28 | \$ 50.53 |
| 1,2,3,4,5 &6 | J021 | Data Technician ** | \$ 45.52 | \$ 46.67 | \$ 47.85 | \$ 49.07 | \$ 50.31 |
| 1,2,3,4,5 &6 | J022 | Facilities Engineer Technician ** | \$ 86.55 | \$ 88.74 | \$ 90.99 | \$ 93.29 | \$ 95.66 |
| 1,2,3,4,5 &6 | J023 | Facilities Maintenance Technician ** | \$ 64.79 | \$ 66.43 | \$ 68.12 | \$ 69.84 | \$ 71.61 |
| 1,2,3,4,5 &6 | J024 | Technical Expert | \$ 144.59 | \$ 148.25 | \$ 152.01 | \$ 155.86 | \$ 159.81 |
| 1,2,3,4,5 &6 | J025 | Subject Matter Expert | \$ 100.23 | \$ 102.76 | \$ 105.37 | \$ 108.04 | \$ 110.78 |
| 1,2,3,4,5 &6 | J026 | Technical Training Specialist | \$ 52.75 | \$ 54.09 | \$ 55.46 | \$ 56.86 | \$ 58.31 |
| 1,2,3,4,5 &6 | J027 | Trainer/ Instructor | \$ 46.91 | \$ 48.09 | \$ 49.31 | \$ 50.56 | \$ 51.84 |
| 1,2,3,4,5 &6 | J028 | Computer Technician ** | \$ 45.72 | \$ 46.88 | \$ 48.07 | \$ 49.28 | \$ 50.53 |
| 1,2,3,4,5 &6 | J029 | Computer Systems Specialist I | \$ 50.00 | \$ 51.27 | \$ 52.57 | \$ 53.90 | \$ 55.27 |
| 1,2,3,4,5 &6 | J030 | Computer Systems Specialist II | \$ 65.93 | \$ 67.59 | \$ 69.31 | \$ 71.07 | \$ 72.87 |
| 1,2,3,4,5 &6 | J031 | Computer Programmer I | \$ 51.58 | \$ 52.89 | \$ 54.23 | \$ 55.60 | \$ 57.01 |
| 1,2,3,4,5 &6 | J032 | Computer Programmer II | \$ 73.28 | \$ 75.14 | \$ 77.04 | \$ 78.99 | \$ 81.00 |
| 1,2,3,4,5 &6 | J033 | Logistics Engineer | \$ 99.66 | \$ 102.18 | \$ 104.77 | \$ 107.43 | \$ 110.15 |
| 1,2,3,4,5 &6 | J034 | Logistics Manager I | \$ 57.91 | \$ 59.38 | \$ 60.88 | \$ 62.43 | \$ 64.01 |
| 1,2,3,4,5 &6 | J035 | Logistics Manager II | \$ 80.60 | \$ 82.64 | \$ 84.73 | \$ 86.88 | \$ 89.08 |
| 1,2,3,4,5 &6 | J036 | Logistics Specialist I | \$ 54.87 | \$ 56.26 | \$ 57.69 | \$ 59.15 | \$ 60.65 |
| 1,2,3,4,5 &6 | J037 | Logistics Specialist II | \$ 67.07 | \$ 68.77 | \$ 70.51 | \$ 72.30 | \$ 74.13 |
| 1,2,3,4,5 &6 | J038 | Security Specialist | \$ 70.10 | \$ 71.87 | \$ 73.69 | \$ 75.56 | \$ 77.48 |
| 1,2,3,4,5 &6 | J039 | Configuration Manager | \$ 77.75 | \$ 79.72 | \$ 81.74 | \$ 83.81 | \$ 85.94 |
| 1,2,3,4,5 &6 | J040 | Configuration Management | \$ 67.40 | \$ 69.11 | \$ 70.86 | \$ 72.66 | \$ 74.50 |
| 1,2,3,4,5 &6 | J041 | Technical Writer ** | \$ 58.61 | \$ 60.09 | \$ 61.61 | \$ 63.18 | \$ 64.78 |
| 1,2,3,4,5 &6 | J042 | Administrative Assistant I ** | \$ 31.96 | \$ 32.76 | \$ 33.59 | \$ 34.45 | \$ 35.32 |
| 1,2,3,4,5 &6 | J043 | Administrative Assistant II ** | \$ 44.20 | \$ 45.32 | \$ 46.47 | \$ 47.65 | \$ 48.85 |
| 1,2,3,4,5 &6 | J044 | Administrative Assistant III ** | \$ 57.65 | \$ 59.11 | \$ 60.60 | \$ 62.14 | \$ 63.72 |
| 1,2,3,4,5 &6 | J045 | Senior Manufacturing Specialist | \$ 120.17 | \$ 123.21 | \$ 126.34 | \$ 129.54 | \$ 132.82 |
| 1,2,3,4,5 &6 | J046 | Technical Typist/ Word Processor ** | \$ 45.72 | \$ 46.88 | \$ 48.07 | \$ 49.28 | \$ 50.53 |

| SINs 871- | ORDER # | LABOR CATEGORY TITLE | EFFECTIVE 4/13/2015- 4/12/2016 | EFFECTIVE 4/13/2016- 4/12/2017 | EFFECTIVE 4/13/2017- 4/12/2018 | EFFECTIVE 4/13/2018- 4/12/2019 | EFFECTIVE 4/13/2019- 4/11/2020 |
|---------------|------------|--|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| 1,2,3,4,5 & 6 | J047 | Management Analyst | \$ 65.93 | \$ 67.59 | \$ 69.31 | \$ 71.07 | \$ 72.87 |
| 1,2,3,4,5 & 6 | J048 | Clerk/Typist ** | \$ 30.49 | \$ 31.26 | \$ 32.06 | \$ 32.87 | \$ 33.70 |
| 1,2,3,4,5 & 6 | J049 | Environmental Specialist I | \$ 45.72 | \$ 46.88 | \$ 48.07 | \$ 49.28 | \$ 50.53 |
| 1,2,3,4,5 & 6 | J050 | Environmental Specialist II | \$ 55.69 | \$ 57.10 | \$ 58.55 | \$ 60.03 | \$ 61.56 |
| 1,2,3,4,5 & 6 | J051 | Financial Manager | \$ 85.36 | \$ 87.52 | \$ 89.74 | \$ 92.01 | \$ 94.35 |
| 1,2,3,4,5 & 6 | J052 | Financial/Budget Analyst | \$ 53.81 | \$ 55.17 | \$ 56.56 | \$ 58.00 | \$ 59.47 |
| 1,2,3,4,5 & 6 | J053 | Security I ** | \$ 27.43 | \$ 28.12 | \$ 28.84 | \$ 29.57 | \$ 30.32 |
| 1,2,3,4,5 & 6 | J054 | Security II ** | \$ 36.58 | \$ 37.51 | \$ 38.46 | \$ 39.43 | \$ 40.43 |
| 1,2,3,4,5 & 6 | J055 | Technical Publication Specialist | \$ 44.20 | \$ 45.32 | \$ 46.47 | \$ 47.65 | \$ 48.85 |
| 1,2,3,4,5 & 6 | J056 | Senior Program Analyst/Systems Analyst | \$ 107.61 | \$ 110.33 | \$ 113.13 | \$ 116.00 | \$ 118.94 |
| 1,2,3,4,5 & 6 | J057 | Program Analyst/Systems Analyst | \$ 87.31 | \$ 89.52 | \$ 91.79 | \$ 94.12 | \$ 96.51 |
| 1,2,3,4,5 & 6 | J058 | Junior Program Analyst/Systems Analyst | \$ 38.10 | \$ 39.07 | \$ 40.06 | \$ 41.07 | \$ 42.11 |
| 1,2,3,4,5 & 6 | J059 | Scheduler/Coordinator | \$ 65.93 | \$ 67.59 | \$ 69.31 | \$ 71.07 | \$ 72.87 |

See Following Full Product Descriptions.

** Indicates SCA eligible categories. See the SCA Matrix following this price list for additional information regarding these labor categories under WD #05-2103 (Rev.-14) dated 07/25/2014:

SCA MATRIX

| JAHN Order # | SCA Eligible Contract Labor Category | SCA Equivalent Code | SCA Equivalent Title | WD Number |
|-----------------|---|---------------------------|---------------------------|-----------|
| J015 | CAD Operator I ** | 30061 | Drafter/CAD Operator I | 05-2103 |
| J016 | CAD Operator II ** | 30062 | Drafter/CAD Operator II | 05-2103 |
| J018 | Draftsperson/ Illustrator ** | 13041 | Illustrator I | 05-2103 |
| J021 | Data Technician ** | 01051 | Data Entry Operator I | 05-2103 |
| J022 | Facilities Engineer Technician ** | 30084 | Engineering Technician IV | 05-2103 |
| J023 | Facilities Maintenance Technician ** | 30082 | Engineering Technician II | 05-2103 |
| J028 | Computer Technician ** | 14042 | Computer Operator II | 05-2103 |
| J041 | Technical Writer ** | 30462 | Technical Writer II | 05-2103 |
| J042 | Administrative Assistant I ** | 01111 | General Clerk I | 05-2103 |
| J043 | Administrative Assistant II ** | 01112 | General Clerk II | 05-2103 |
| J044 | Administrative Assistant III ** | 01113 | General Clerk III | 05-2103 |
| J046 | Technical Typist/ Word Processor ** | 01613 | Word Processor III | 05-2103 |
| J048 | Clerk/Typist ** | 01111 | General Clerk I | 05-2103 |
| J053 | Security I ** | 27101 | Guard I | 05-2103 |
| J054 | Security II ** | 27101 | Guard I | 05-2103 |

“The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.”

Note: All non-professional labor categories must be incidental to and used solely to support Professional Engineering Services, and cannot be purchased separately.

For additional information please contact Cheryl Mills at the JAHN Corporation GSA Technical Assistance Department (301) 862-5241, Fax (301) 862-2949

LABOR CATEGORY DESCRIPTIONS

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|-------------|--|--|---|--|
| J001 | Program Manager | Ten years of project related experience. | Bachelor's degree in engineering, technical, management, or project related field. Masters degree may be substituted for 2 years experience. | Manages and coordinates the engineering technical staff and project functions. Develops resource planning and execution requirements and conducts internal and external program and quality reviews. Directs the development of test and evaluation parameters and exit criteria for successful project completion. Oversees configuration and life cycle management activities. Plans and tracks budget targets for technical and support functions. Manages the project resource allocation activities within financial and time constraints. |
| J002 | Mechanical Engineer | Eight years experience in managing engineering or design projects. | Bachelor's degree in mechanical engineering, technical computer science or project related engineering field. Masters degree may be substituted for 2 years experience. | Knowledge of policies, procedures and organizations as related to the project or task related functions for mechanical engineering, logistics, and maintenance. Experience in the development of installation drawings and work package development related to machinery alterations, design changes, alteration upgrades and modifications of ship, aircraft, or facilities systems and equipment including nuclear and combat systems. |
| J003 | Electrical/ Electronic Engineer | Eight years experience in managing engineering or design projects. | Bachelor's degree in electrical or electronic engineering, technical computer science or project related engineering field. Masters degree may be substituted for 2 years experience. | Knowledge of policies, procedures and organizations as related to the project or task related functions for electrical/electronic engineering, logistics, and maintenance. Experience in the development of installation drawings and work package development related to electrical or electronic alterations, design changes, alteration upgrades and modifications of ship, aircraft, or facilities systems and equipment including nuclear and combat systems. |
| J004 | Aerospace Engineer | Eight years experience in managing engineering or design projects. | Bachelor's degree in Aeronautical Engineering. Masters degree may be substituted for 2 years experience. | Directs aerodynamics engineering efforts and tasks responsible for the performance, flying qualities, weapon carriage and flight controls of all aircraft. |
| J005 | Chemical Engineer | Eight years of project related experience. | Bachelor's degree in chemistry, or chemical related field. | Responsible for planning, development, evaluation and operation of chemical, biochemical or physical plants and processes. Changes in composition, energy content, state of aggregation of materials, forces that act on matter, and relationships are examined and new and conventional chemical materials, products and processes are produced and/or manufactured. Includes, but is not limited to, planning, evaluating or operation of chemical plants and petroleum refineries, pollution control systems, biochemical processes, plastics, pharmaceuticals, fibers; analysis of chemical reactions that take place in mixtures; determination of methodologies for the systematic design, control and analysis of processes, evaluating economics, safety, etc. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|---------------------------------------|--|--|--|
| J006 | Civil Engineer | Eight years experience in managing engineering projects. | Bachelor's degree in Civil Engineering or related field. | Manages and designs full range of engineering and construction projects in areas of site design plans, subdivision development, zoning issues, transportation surveys, installation of utility systems, contract documentation, etc. Provides facility planning, cost estimates, and subcontractor management for civil engineering projects. Responsible for preparation of design drawings for highways, airport, storm water systems, buildings and other project related facilities. |
| J007 | Systems Engineer | Six years of project related experience. | Bachelor's degree in engineering discipline. Masters degree may be substituted for 2 years experience. | Applies systems engineering principles to investigate, analyze, plan, design, develop, implement, test, or evaluate military weapon systems; reviews and prepares system engineering and technical analyses, reports, change proposals, and other technical documentation. Applies system engineering experience to perform functions such as system integration, configuration management, quality assurance testing, or acquisition and resource management. Analyzes, designs, develops, implements, tests, or evaluates automated data processing software related to engineering or functional requirements of military weapons systems and associated support systems. |
| J008 | Communication Systems Engineer | Seven years analysis, design, development and maint. of communication systems. | Bachelors degree in engineering or related applied science. | Applies knowledge of communications to design, analyze, plan, develop, implement communications systems. Has knowledge of satellite communications systems. Experience in estimating cost and developing schedules for communications systems installation. |
| J009 | Environmental Engineer | Six years of project related experience. | Bachelor's degree in Urban Planning or project related field. | Provides environmental engineering and operational support of commercial or government installations. Conducts engineering analysis and associated planning for long range construction plans; develops computerized facilities management tasks to reduce manual labor requirements; interprets environmental regulations and initiates actions to ensure facility compliance with State and Federal mandates. Provides technical management and environmental support to the government in areas of MILCON and both commercial and federal customers on hazardous waste management. |
| J010 | Senior Project Engineer | Ten years experience in development and management of projects in one of the designated engineering disciplines. | Bachelor's degree in engineering. Masters degree may be substituted for 2 years experience. | Applies engineering principals to investigate, analyze, plan, design, implement, test, and/or evaluate military electronic systems. Applies engineering experience to perform functions such as hardware/software design, system integration, and configuration management. Acts as overall lead, manager, and administrator for the project efforts. Supervises project, operations, technical and management procedures, planning and execution, and reporting. Manages acquisition of project resources. Manages and controls financial and administrative aspects of the projects with respect to contract requirements. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|-------------------------------------|--|---|---|
| J011 | Junior Engineer | One year of project related experience. | Bachelor's degree in engineering, technical, mathematics, physics or project related field. | Provides system concept formulation, system design analysis, subsystem design analysis, interface design analysis, network design, modeling, and simulation. Reviews systems design test and evaluation data and test results. Develops technical performance specifications and reviews engineering design and drawing packages. Reviews and assesses life cycle engineering tasks. |
| J012 | Engineering Technician | Six years of project related experience. | Associate's degree in project related field. | Tests, evaluates, integrates and installs naval communications systems, condition assessment systems, tactical computer programs, navigation and instrumentation systems, and associated hardware and software. Plans and conducts systems, components and wiring or fiber optical network troubleshooting and fault isolation activities. |
| J013 | Senior Electronic Technician | Four years of project related experience. | Associates degree in engineering, business, information systems, or project related discipline, or equivalent coursework in a college undergraduate program, military or industry technical school. Two years of additional project related experience may be substituted for each year short of degree. | The Senior Electronics Technician (ET) III supports the project manager, engineers, or team leader. This individual performs assigned tasks including: requirements analysis, integration and installation of hardware and software, testing, troubleshooting, fault isolation, system administration, wiring, and related tasks. This individual ensures conformity to quality assurance requirements. May support one or more of the following areas in personal computers; fileservers; network electronic devices such as printers, hubs, and back-up devices; phone switches; shipboard or aeronautical electronic components; microprocessor-based test sets; cable plant installation and testing, soldering, cable manufacturing and other critical electronic devices. |
| J014 | Electronic Technician | Two years of project related experience. | Associates degree in engineering, business, information systems, or project related discipline, or equivalent coursework in a college undergraduate program, military or industry technical school. Two years of additional project related experience may be substituted for each year short of degree. | The Electronics Technician (ET) II supports the project manager, engineers, or team leader. This individual performs assigned tasks including: requirements analysis, integration and installation of hardware and software, testing, troubleshooting, fault isolation, system administration, wiring, and related tasks. This individual ensures conformity to quality assurance requirements. May support one or more of the following areas in personal computers; fileservers; network electronic devices such as printers, hubs, and back-up devices; phone switches; shipboard or aeronautical electronic components; microprocessor-based test sets; cable plant installation and testing, soldering, cable manufacturing and other critical electronic devices. |
| J015 | CAD Operator I | Three years of general drafting or related project experience. | High School diploma. | Construct blueprints, models, electrical or mechanical drawings, schematics, statistical charts, graphs, illustrations, training materials and simple engineering designs using CAD software tools. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|---|--|--|--|
| J016 | CAD Operator II | Five years of general drafting or related project experience. | High School diploma. | Construct blueprints, models, electrical or mechanical drawings, schematics, statistical charts, graphs, illustrations, training materials and complete engineering designs using CAD hardware and software tools. Creates associated shared/integrated databases as integral part of CAD functions and design process. Produces project related documents using drawing conventions, rules and techniques for mechanical, piping, electrical, electronics, structural and/or civil (geomorphological) systems including symbols, standards and related drawing practices. |
| J017 | GIS Operator | No experience required. | Bachelor's degree. Two years of additional experience may be substituted for each year short of bachelor's degree. | Applies knowledge of information system principles, spatial data processing functions, spatial analysis of topological structured data, and computer programming languages and techniques to solve multi-discipline query and classification of spatial data. Designs computer automated processes and programs to solve cartographic and map communication problems. Applies scientific and statistical methods in obtaining, analyzing, rectifying, and classifying remotely sensed digital raster and vector data to develop or modify geospatial databases. |
| J018 | Draftsperson/ Illustrator | Two years of project related experience. | High School diploma. | Experience in engineering drawings for site plans, electrical interconnects, and mechanical plans for specialized hardware. Develop engineering drawings using computer based drawing packages. |
| J019 | Tech Presentation Specialist | Three years of project related experience. | High School diploma. | Applies knowledge of word processing to perform page layouts, graphics layouts, and proper selection and use of English language and grammar to develop, draft, edit, and revise User Manuals, Operating Guides, Reports, Manuals, and presentation materials for corporate and/or stand alone computing applications. |
| J020 | Librarian | Two years experience in managing/maintaining libraries. | Bachelor's degree in library sciences or related field. | Responsible for managing and maintaining library in accordance with current procedures/ standards. Familiar with library tracking and accounting systems. Capable of managing and overseeing day to day library operations. |
| J021 | Data Technician | Three years of general experience in the area of data analysis and preparing charts and presentations from rough data. | High School diploma. | Prepares and compiles documentation including but not limited to, plan of action and milestones, requirements analysis reports, test and evaluation plans and reports, systems specifications, usage/performance data analysis. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|--|---|--|---|
| J022 | Facilities Engineer Technician | Four years of project related experience. | High School diploma. | Provides facility project coordination support. Prepares MILCON and minor construction documentation. Develops basic facilities requirements based on planned functions and number of personnel. Develops cost estimates, performs economic analysis. Involved in design of utility systems, roads, parking lots, runways, etc. Capable of developing contracts for bidding. Performs field work as necessary. Knowledge in federal, state, and local regulations and codes for civil and industrial projects. |
| J023 | Facilities Maintenance Technician | Three years of project related experience. | High School diploma. | Provides routine facilities coordination support. Coordinates major repair and construction projects with applicable contacts; provides coordination for general maintenance and repairs (e.g., ground maintenance, janitorial, locksmith). Coordinates equipment and furniture moves. Interprets facility regulations and coordinates safety and OSHA requirements. |
| J024 | Technical Expert | Fifteen years of project related experience. | Associates degree. Two years of additional experience may be substituted for each year short of associates degree. | Expert in task area through working experience. Coordinates, schedules, and maintains interdepartmental interfaces, as well as supervises lesser skilled specialists in the area of technical expertise. Generates and follows written plans that specify detailed tasking and information requirements. |
| J025 | Subject Matter Expert | Ten years of project related experience. | High School diploma. | A professional/expert in the defined fields of Engineering, Sciences, Systems Analysis, Test and Evaluation, Automated Information Systems, Utilities, etc. The SME shall study, organize, analyze, and present technical data and information. |
| J026 | Technical Training Specialist | Five years experience as an instructor in developing training material and teaching training courses. | Bachelor's Degree in a project related discipline. | Develops training materials and teaches training courses. Possesses a comprehensive knowledge and expertise in the applicable areas of law, management, acquisition or technical skill and a thorough knowledge and understanding of applicable regulations as they relate to project tasking. Uses comprehensive knowledge of various classroom-training techniques used for effective presentations. Plans and prepares training materials including training plans, instructor guides and lesson plans, training manuals, student handouts, and audio/visual training aids. Operates as a solo instructor. |
| J027 | Trainer/ Instructor | Three years experience as a trainer/ instructor in specific subject matter. | Bachelor's degree. Two years of additional experience may be substituted for each year short of bachelor's degree. | Develops and presents course material to train students in assigned subject matter. Has sufficient background experience to provide real life experience relating to subject. Responsible for providing classroom material and training aids, testing materials, and grading of test results. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|---------------------------------------|--|--|---|
| J028 | Computer Technician | Two years of project related experience. | High School diploma. | Utilizes technical familiarity with product or system to be supported to solve hardware and/or software interface problems. Troubleshoots system malfunctions as reported. Conducts system operational checks and problem resolution as required. Acts as the customer service first line of response to hardware problems and resolves them when possible. |
| J029 | Computer Systems Specialist I | Four years of project related experience. | Bachelor's degree. Two years of additional experience may be substituted for each year short of bachelor's degree. | Applies knowledge of computer science principles, information management principles, data processing functions, ADP hardware and software systems structures and operations, an computer programming languages and techniques to solve automation problems. Applies scientific, engineering or business objectives by writing, modifying, or adapting computer programs in machine level, assembly, or third or fourth generation programming languages. Interfaces with and uses minicomputer and mainframe computer systems in addressing project objectives. Uses standard or conventional approaches to define, plan, organize, design, develop, modify, test and integrate database or data processing systems, computer hardware systems, and simulation models. Assists in formulating architectural design, functional specification, interfaces and documentation of hardware or software systems. Uses detailed specifications and adapts standardized techniques, methods, criteria and precedents to develop or modify portions of a system or program. |
| J030 | Computer Systems Specialist II | Eight years of project related experience. | Bachelor's degree in engineering, business, computer science, mathematics, or project related discipline. Two additional years of software development experience may be substituted for each year short if the required degree. | Analyzes functional business applications and design specifications for functional activities. Develops block diagrams and logic flow charts. Translates detailed design into computer software. Tests, debugs, and refines the computer software to meet project requirements. Prepares required documentation, including both program level and user level documentation. Enhances software to reduce operating time and improve efficiency. Implements new advances in information technology. Provides technical direction to computer scientists and programmers to ensure product deadlines are met. |
| J031 | Computer Programmer I | Three years of programming experience. | Bachelor's degree in engineering, business, information systems, information technology, computer science, mathematics, or project related discipline. Two additional years of relevant experience may be substituted for each year short of the Bachelors degree requirement. | The Computer Programmer (CP I) assists higher level staff by performing elementary programming tasks. Assists coding, debugging, testing, or documenting of software programs. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|-------------------------------|--|--|---|
| J032 | Computer Programmer II | Five years of programming experience. | Bachelor's degree in engineering, business, information systems, information technology, computer science, mathematics, or project related discipline. Two additional years of relevant experience may be substituted for each year short of the Bachelors degree requirement. | The Computer Programmer (CP) II performs routine programming assignments that require knowledge of established programming procedures and data processing requirements. Maintains and modifies routine programs. Writes simple routine new programs using prescribed specifications, utilizing programming languages such as BASIC, C++, UNIX, Visual or Real Time Programs, FORTRAN, COBOL, etc. |
| J033 | Logistics Engineer | Eight years of related experience in the field of logistics. | Bachelor's degree. Substitution: Certified Professional Logistician (CPL) or Certified Master Logistician (CML) by the S.O.L.E. | Provides support in one or more of the logistic elements. Is capable of developing plans and logistic support analyses to design and implement logistic support system for new development and acquisition items. |
| J034 | Logistics Manager I | Five years of project related experience. | Associates degree in engineering, business, information systems, logistics, or project related discipline. Two years of additional logistics experience may be substituted for each year short of degree. | Applies technical, business and logistics management principles and practices to the planning, organizing and directing of logistics support development and maintenance for systems, components, related support equipment and/or test program sets, as relevant to tasking. Manages the evaluation, development, implementation and maintenance of the integrated logistics support requirements on a wide variety of information systems, hardware or software systems, condition assessment and condition monitoring systems, and related support equipment and/or test program sets. |
| J035 | Logistics Manager II | Seven years of project related experience. | Associates degree in engineering, business, information systems, logistics, or project related discipline. Two years of additional logistics experience may be substituted for each year short of degree. | Applies technical, business and logistics management principles and practices to the planning, organizing and directing of logistics support development and maintenance for systems, components, related support equipment and/or test program sets, as relevant to tasking. Manages the evaluation, development, implementation and maintenance of the integrated logistics support requirements on a wide variety of information systems, hardware or software systems, condition assessment and condition monitoring systems, and related support equipment and/or test program sets. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|-------------|--------------------------------|--|---|---|
| J036 | Logistics Specialist I | Five years of project related experience. | Associate's degree in engineering, business, information systems, logistics, or project related discipline. Two years of additional logistics experience may be substituted for each year short of degree. | Performs various tasks related to the development, operations, evaluation, and improvement of the systems supportability and maintainability programs. Plans logistics and maintainability program modules such as: technical evaluation and identification of systems logistics requirements and resources; development of logistics support and maintainability programs or plans; systems acquisition requirements analysis; budgetary or financial analysis and control; life cycle cost analysis and control; systems hardware and software standardization and compatibility; and Integrated Logistics Support (ILS) /Reliability and Maintainability (R&M) program planning and execution. |
| J037 | Logistics Specialist II | Eight years of project related experience. | Bachelor's degree in engineering, business, information systems, logistics, or project related discipline. Two years of additional logistics experience may be substituted for each year short of bachelor's degree. | Performs various tasks related to the development, operations, evaluation, and improvement of the systems supportability and maintainability programs. Plans logistics and maintainability program modules such as: technical evaluation and identification of systems logistics requirements and resources; development of logistics support and maintainability programs or plans; systems acquisition requirements analysis; budgetary or financial analysis and control; life cycle cost analysis and control; systems hardware and software standardization and compatibility; and Integrated Logistics Support (ILS) /Reliability and Maintainability (R&M) program planning and execution. |
| J038 | Security Specialist | Four years of project related experience. | High School diploma. | Monitors project security requirements to assure compliance with commercial and government security procedures. Conducts investigations and system analysis for production or updates of Systems Security Manuals or an applicable Automated Information Systems Security Plan (AISSP) in accordance with National Industrial Security Program Operating Manual (NISPOM), and/or other relevant security procedures. Provides assistance with a wide range of strategic and technical security issues that deal with multi-vendor systems or complex network configurations. Analyzes and defines security requirements for Multilevel Security (MLS) issues. Designs, develops, engineers, and implements solutions to MLS requirements. Gathers and organizes technical information about an organization's mission goals and needs, existing security products, and ongoing programs. Performs security related risk analyses which also includes risk assessment. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|--|--|--|---|
| J039 | Configuration Manager | Six years of project related experience. | Bachelor's degree in engineering, business, information systems, logistics, or project related discipline. Two years of additional logistics experience may be substituted for each year short of bachelor's degree or SOLE certification. | Manages the evaluation, development, implementation and maintenance of the configuration management requirements on a wide variety of hardware and software systems and components. Prepares configuration management plans and procedures, performs configuration audits, monitors trouble reports and change requests, evaluates and selects tools to automate the change control process, and provides status accounting support. Coordinates with users and developers on the release of new software versions. Documents all systems configuration changes and informs users of current systems versions, improvements and support availability. Establishes, operates, and maintains program documentation support libraries. |
| J040 | Configuration Management Specialist | Eight years of project related experience. | Bachelor's degree in engineering, business, project related discipline, or hold CPL rating. | Develops and executes configuration management plans and procedures. Performs configuration audits, monitors trouble reports and change reports. Tracks system configuration as directed and reports on status as required. |
| J041 | Technical Writer | Five years of technical writing or project related experience. | Bachelor's degree in English, business, engineering, science, or journalism field. Two years of additional project-related experience may be substituted for each year short of the required degree. | Assist technical personnel in preparation of formal documents such as software specifications, training plans, data item descriptions and software security procedures as applicable. Prepare, edit, disseminate, and provide for the orderly safeguard of, technical documents. Interpret technical documentation standards and conduct research in the proper use of terminology. Translate technical information into clear, readable documents to be used by technical and non-technical personnel. |
| J042 | Administrative Assistant I | One year of project related experience. | High School diploma. | Operates commercial software packages, such as M/S Office, for administrative support of project requirements. Assists staff members with administrative efforts, organize records and administrative activities. |
| J043 | Administrative Assistant II | Three years of project related experience. | High School diploma. | Organizes and formats technical documentation and associated data in support of project requirements. Transcribes data and updates systems records, technical documentation and configuration documents. Operates commercial software packages, such as M/S Office, for administrative support of project requirements. Assists staff members with administrative efforts, organize records and administrative activities. |
| J044 | Administrative Assistant III | Five years of project related experience. | High School diploma. | Manages office staff. Organizes and formats technical documentation and associated data in support of project requirements. Transcribes data and updates systems records, technical documentation and configuration documents. Operates commercial software packages, such as M/S Office, for administrative support of project requirements. Assists staff members with administrative efforts, organize records and administrative activities. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|---|--|---|---|
| J045 | Senior Manufacturing Specialist | Ten years experience in related manufacturing. | Bachelor's degree in engineering, manufacturing, physics, business or related field. | Provides planning, cost estimation, schedule definition and facility support requirements to establish or change a manufacturing capability. Provides input to economic analysis and potential changes in the manufacturing facility, processes or support activities. |
| J046 | Technical Typist/ Word Processor | Three years of project related experience, including One year of specific data entry/ word processing efforts. Ability to type 40 wpm. | High School diploma. | Types technical reports, papers, test plans, or other program/project documentation in final format from rough notes or drafts. Applies familiarity with specialized and technical terminology to edit, proofread, and correct spelling, grammar, and phraseology. Operates word processing and reproduction equipment. |
| J047 | Management Analyst | Five years of work related experience, which includes program administration, contract administration, financial management, organizational analysis or related efforts. | Bachelor's degree in business management or related discipline such as business administration, accounting, finance, economics or management information technology. | Applies knowledge of management functions, process and analytical methods or techniques to gather, analyze and evaluate information required by program, project or functional managers and customers. Draws conclusions and devises solutions to problems relating to improvement of management effectiveness, organizational structures, efficiency of work methods and procedures and resource requirements, utilization or control. Develops and drafts program or project milestones, progress monitoring, financial, quality control, maintenance or training documentation. Performs work measurement studies, program or project operations efficiency reviews, costs studies, or workload change impact analyses. Uses automated MIS in performing fact finding, analytical, and advisory functions. |
| J048 | Clerk/Typist | One year of experience with military documentation formats. Types 40 wpm. | High School diploma. | Types technical reports, papers, test plans, or program/project documentation in appropriate formats from rough notes or drafts. Operates reproduction equipment. |
| J049 | Environmental Specialist I | Five years of project related experience. | Bachelor's degree in engineering, or other project-related technical or science discipline. Two years of additional project-related experience may be substituted for each year short of the required degree. | Analyze management information systems associated with environmental protection, regulatory and disposal activities. Monitor appropriate government regulations databases and monitors regulatory changes affecting project related tasking. Update mandatory reporting disposal, permitting and licensing systems. Utilize expertise as a subject matter expert in the areas such as Resource Conservation and Recovery Act, National Environmental Policy Act, Toxic Substances Control Act, Clean Water Act or other project-related regulations. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|------------------------------------|--|--|--|
| J050 | Environmental Specialist II | Eight years of project related experience. | Bachelor's degree in engineering, science, or other project related discipline. Two years of additional project related experience may be substituted for each year short of the required degree. | Analyze management information systems associated with environmental protection, regulation, and disposal activities. Monitor appropriate government regulation databases and monitor regulatory program changes affecting project-related tasking. Use expertise in the end-user's particular domain to ensure that the content of the information system being developed is consistent with the end-user's stated requirements and that the system design, system interface, and system outputs are appropriate and valid for the intended use. |
| J051 | Financial Manager | Five years of project related experience. Knowledge of MIS operations, databases, automated project scheduling, and financial analysis software. | Master's degree in accounting, finance, business administration, or related technical field. Bachelor's degree and 4 years additional project related experience may be substituted for the Master's degree requirement. | Direct staff in providing full financial management and administrative support to include capital budget formulation and execution, resource allocation, cost estimation and analysis and manpower planning and scheduling. Conduct project life cycle cost analyses, incorporating reviews of areas such as concept development, requirements determination, requirements analysis, system development, system implementation, and operational support. Responsible for cost and schedule planning; risk-based budgeting; performance based budgeting, execution and reporting. |
| J052 | Financial/Budget Analyst | Three years experience which includes cost analysis, budget analysis, or some form of government financial or contract management. | Associates degree in business-related discipline. 4 years additional project related experience may be substituted for degree. | Provides cost, budget, and financial analyses. Tracks financial aspects of the program/project with respect to contract requirements. |
| J053 | Security I | Two years experience in police/security assignments. | High School diploma. | Provides on-site security as visitor control, roving patrol, route patrol and monitoring surveillance cameras. Issues and collects visitor passes, escorts visitors when necessary, maintains records of persons entering and leaving areas. Performs patrol duties as required to ensure doors properly secure, no classified/proprietary documents left out, lights and electric appliances secured, windows locked, etc. |
| J054 | Security II | Six years experience in police/security assignment with at least one year in a supervisory position. | High School diploma. | Senior security watch person acts as the security supervisor. Performs all physical plant security functions and manages a physical security operation. Responsible to direct, train and assure that all site security personnel perform proper security checks and procedures. |

| ORDER | LABOR CATEGORY TITLE | MINIMUM EXPERIENCE | MINIMUM EDUCATION | FUNCTIONAL RESPONSIBILITIES |
|--------------|---|---|---|---|
| J055 | Technical Publication Specialist | Two years of project related experience. | High School diploma. | Collects, catalogs and updates technical data, information and systems specifications for the project team. Assists engineering staff to develop deliverables for customer review. Provides on-the-job support for engineers and technicians performing repairs, fabrication and troubleshooting activities. |
| J056 | Senior Program Analyst/Systems Analyst | Six years of project related experience. | Bachelor's degree in a technical, management financial or project related field. | Plans and develops analysis techniques, test and evaluation procedures, and test support requirements. Performs configuration management and life cycle management related tasks. Develops detailed financial plans. Reviews and evaluates technical and management planning documentation, and supports the acquisition milestone review process. |
| J057 | Program Analyst/ Systems Analyst | Four years of project related experience. | Associates degree in a technical, management, financial or project related field. | Assists in planning and development of analysis techniques, test and evaluation procedures, and test support requirements. Performs configuration management and life cycle management related tasks. Develops detailed financial plans. Reviews and evaluates technical and management planning documentation, and supports the acquisition milestone review process. |
| J058 | Junior Program Analyst/Systems Analyst | One year of project related experience. | Associates degree in a technical, management, financial or project related field. | Assists in planning and development of analysis techniques, test and evaluation procedures, and test support requirements. Assists with configuration management and life cycle management related tasks. Supports and reviews financial planning cycles. Reviews and evaluates technical and management planning documentation, and supports the acquisition milestone review process. |
| J059 | Scheduler/ Coordinator | Two years experience in event scheduling/ coordination. | Associates Degree and two years experience in scheduling/ coordination job or 2 years additional project related experience may be substituted for Associates degree. | Performs scheduling and coordinating requirements for major programs to ensure events occur on time and with necessary support to be successful. Examples: develops and coordinates aircraft flight schedules. Develops and coordinates scheduling and use of test laboratories. |

JAHN CORPORATION SALES AND SERVICES POINTS

JAHN CORPORATION

Corporate Headquarters:
21593 Three Notch Road
Lexington Park, MD 20653
St. Mary's County

Voice (301) 862-5241
Fax (301) 862-2949

Mailing Address:
P.O. Box 1151
Lexington Park, MD 20653

Edwards AFB Office:
3624 Brabham Ave.
Rosamond, CA 93560

New River Office:
220 South Creek Drive
Jackson, NC 28540

Jahn Corporation

