



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SCHEDULE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE**

**PROFESSIONAL SERVICES SCHEDULE**

*The Special Item Numbers (SINs) supported under this contract are:*

520-1	Program Financial Advisor
520-11	Accounting
520-12	Budgeting
520-13	Complementary Financial Management Services
520-7	Financial & Performance Audits
520-8	Complementary Audit Services
871-1	Strategic Planning for Technology Programs/Activities
871-2	Concept Development and Requirements Analysis
871-3	System Design, Engineering and Integration
871-4	Test and Evaluation
871-5	Integrated Logistics Support
871-6	Acquisition and Life Cycle Management

**Tesla Laboratories Inc.**

2711 Jefferson Davis Hwy, Suite 200  
Arlington, VA 22202  
Phone: 571.207.6340

**CONTRACT NUMBER:** GS-23F-0208S

**CONTRACT PERIOD:** 29 June 2016 – 28 June 2021

**BUSINESS SIZE:** Small Business-Service Disabled Veteran Owned  
Small Business (SDVOSB)

**Contract Administration:**

**Tesla Laboratories Inc.**

Oksana Miller

2711 Jefferson Davis Hwy, Suite 200

Arlington, VA 22202

Phone: 571.303.9483; Email: [omiller@tesla.net](mailto:omiller@tesla.net)



**Table of Contents**

<b>CUSTOMER INFORMATION</b>	<b>3</b>
<b>GSA SCHEDULE PRICE LIST: Customer Site</b>	<b>6</b>
<b>GSA SCHEDULE PRICE LIST: Tesla Site</b>	<b>7</b>
<b>LABOR CATEGORY DESCRIPTION</b>	<b>9</b>

**CUSTOMER INFORMATION**

Table of awarded special item number(s) with appropriate cross-reference to page number(s).

<b>SIN</b>	<b>Recovery</b>	<b>SIN Description</b>	<b>Page</b>
520-1	520-1RC	Program Financial Advisor	
520-11	520-11RC	Accounting	
520-12	520-12RC	Budgeting	
520-13	520-13RC	Complementary Financial Management Services	
520-7	520-7RC	Financial and Performance Audits	
520-8	520-8RC	Complementary Audit Services	
871-1	871-1RC	Strategic Planning for Technology Programs/Activities	
871-2	871-2RC	Concept Development and Requirements Analysis	
871-3	871-3RC	System Design, Engineering and Integration	
871-4	871-4RC	Test and Evaluation	
871-5	871-5RC	Integrated Logistics Support	
871-6	871-6RC	Acquisition and Life Cycle Management	

Other Direct Costs/Incidental Support Costs will be determined as necessary on a Task-by-Task basis. Such costs will be negotiated separately with the ordering Agency in accordance with the guidelines set forth in the FAR, plus any applicable administrative fee.

**1.2 Maximum Order**

\$1,000,000

**1.3 Maximum Order**

\$100.

**1.5 Point(s) of production (city, county, and state or foreign country).**

The place of performance will be determined on an individual Task Order award basis.

**1.7 Quantity discounts**

None

**1.8 Prompt payment terms**

Net 30 days.

**1.9a Notification that Government purchase cards are accepted at or below the micro-purchase threshold**

Government purchase cards are accepted for purchases equal to or below the micro-purchase threshold but not less than the Minimum Order amount. In addition, bank account information for wire transfer payments will be shown on the invoice.

**1.9b Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold**

Government purchase cards are not accepted above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

## 1.10 Foreign items

None

## 1.11a Time of delivery

Identified in task order.

## 1.11b Expedited Delivery

Items available for expedited delivery are noted in this price list.

## 1.11c Overnight and 2-day delivery

Identified in task order.

## 1.11d Urgent Requirements

Contact Contractor's representative to affect a faster delivery.

## 1.12 F.O.B. point.

Destination

## 1.13a Ordering address

TESLA Laboratories, Inc.  
Attention: Oksana Miller  
2711 Jefferson Davis Hwy, Suite 200  
Arlington, VA 22202

The following may be used by ordering agencies to obtain technical and/or ordering assistance:

### Technical Assistance

Milan Stejic  
Telephone 602 690-5812  
Email: [mstejic@tesla.net](mailto:mstejic@tesla.net)

### Ordering Assistance

Oksana Miller  
Telephone 571.303.9483  
Email: [omiller@tesla.net](mailto:omiller@tesla.net)

## 1.13b Ordering procedures.

For supplies and services, the ordering information on Blanket Purchase Agreements (BPA's) is found in Federal Acquisition Regulation (FAR) 8.405-3.

## 1.14 Payment address

### **Automated Clearing House (ACH) payments and Domestic Wire Transfers:**

#### **Beneficiary Bank:**

Access National Bank  
1800 Robert Fulton Drive, Suite 310  
Reston, VA 20191  
ABA #: 056009039  
Phone: 703-871-7380

#### **Credit:**

Account Name: TESLA Laboratories, Inc.  
Physical Address 2711 Jefferson Davis Hwy, Suite 200



1.26 Notification regarding registration in System for Award Management (SAM) database

TESLA’s registration in the System for Award Management (SAM) database is current.

1.27 Final Pricing

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

**GSA SCHEDULE PRICE LIST: Customer Site**

SIN(s) Proposed	Labor Category	Min Edu	Min Exp	YR11	YR12	YR13	YR14	YR15
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert IV	PhD	10	\$197.48	\$203.41	\$209.51	\$215.79	\$222.27
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert III	MA	15	\$148.30	\$152.75	\$157.33	\$162.05	\$166.91
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert II	MA	10	\$143.17	\$147.47	\$151.89	\$156.45	\$161.14
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert I	MA	5	\$119.61	\$123.20	\$126.89	\$130.70	\$134.62
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager IV	PhD	10	\$149.37	\$153.85	\$158.47	\$163.22	\$168.12
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager III	MA	10	\$133.56	\$137.57	\$141.70	\$145.95	\$150.32
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager II	MA	7	\$114.79	\$118.23	\$121.78	\$125.44	\$129.20
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager I	MA	4	\$108.61	\$111.87	\$115.23	\$118.69	\$122.25
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst IV	MA	8	\$104.23	\$107.36	\$110.58	\$113.90	\$117.31
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst III	MA	4	\$100.10	\$103.10	\$106.20	\$109.38	\$112.66
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst II	BA	4	\$87.02	\$89.63	\$92.32	\$95.09	\$97.94
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst I	BA	1	\$70.73	\$72.85	\$75.04	\$77.29	\$79.61

871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel IV	BA	6	\$67.45	\$69.47	\$71.55	\$73.70	\$75.91
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel III	BA	3	\$59.24	\$61.02	\$62.85	\$64.74	\$66.68
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel II	BA	1	\$53.60	\$55.20	\$56.86	\$58.57	\$60.32
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel I	BA	0	\$46.77	\$48.17	\$49.62	\$51.11	\$52.64

**GSA SCHEDULE PRICE LIST: Contractor Site**

SIN(s) Proposed	Labor Category	Min Edu	Min Exp	YR11	YR12	YR13	YR14	YR15
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert IV	PhD	10	\$212.13	\$218.50	\$225.05	\$231.80	\$238.76
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert III	MA	15	\$162.95	\$167.84	\$172.87	\$178.06	\$183.40
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert II	MA	10	\$157.83	\$162.56	\$167.44	\$172.46	\$177.63
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Subject Matter Expert I	MA	5	\$134.26	\$138.29	\$142.44	\$146.71	\$151.11
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager IV	PhD	10	\$164.02	\$168.94	\$174.01	\$179.23	\$184.61
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager III	MA	10	\$148.21	\$152.66	\$157.24	\$161.96	\$166.82
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager II	MA	7	\$129.44	\$133.33	\$137.33	\$141.45	\$145.69
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Program Manager I	MA	4	\$123.27	\$126.97	\$130.77	\$134.70	\$138.74
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst IV	MA	8	\$118.88	\$122.45	\$126.12	\$129.91	\$133.81
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst III	MA	4	\$114.75	\$118.20	\$121.74	\$125.39	\$129.16



*Modification to Contract No. GS-23F-0208S*

871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst II	BA	4	\$101.68	\$104.73	\$107.87	\$111.10	\$114.44
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Engineer / Analyst I	BA	1	\$85.38	\$87.94	\$90.58	\$93.30	\$96.10
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel IV	BA	6	\$82.10	\$84.56	\$87.10	\$89.71	\$92.40
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel III	BA	3	\$73.90	\$76.11	\$78.40	\$80.75	\$83.17
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel II	BA	1	\$68.25	\$70.30	\$72.41	\$74.58	\$76.81
871-1, 871-2, 871-3, 871-4, 871-5, 871-6, 520-1, 520-11, 520-12, 520-13, 520-7, 520-8	Support Personnel I	BA	0	\$61.42	\$63.27	\$65.16	\$67.12	\$69.13

## LABOR CATEGORY DESCRIPTION

### 1) SUBJECT MATTER EXPERT

**Duties:** Lead and provide technical direction on discipline-related projects; provide guidance and direction for accomplishment of multiple, complex and interrelated projects; design and implement programs, projects or tasks; lead/manage multi-task projects of high complexity while providing primary interface with client management personnel regarding strategic issues; ensure completion of programs, projects or tasks within estimated time frames and budget constraints; coordinate with all parties to tasks; review work products for completeness, and adherence to customer requirements; brief and lead strategic level client meetings.

**Qualifications:** Recognized expert who has demonstrated industry and public service leadership in the applicable work area. Possess comprehensive knowledge, primarily in the concept definition phase of the program/project lifecycle. Possess one or more of the following science, engineering, financial management, accounting or program management disciplines:

Acquisition Management	Internet Exploitation
Advanced Technology	Life Cycle Cost Planning & Estimating
Business Process Re-engineering	Physical Security/Force and Infrastructure Protection
Computer/Internet Law	Strategic Planning
Enterprise Information Systems	Systems Architectural Design
Financial Management	Training
Logistical Functions	Accounting
Knowledge Management	Business Administration
Information Security	Finance

**Skill Level 4** – Ph.D. degree in related discipline plus ten (10) years of related experience; or Masters degree in related discipline plus twelve (12) years of related experience; or Bachelors degree in related discipline plus fourteen (14) years of related experience; or seventeen (17) years of related experience.

**Skill Level 3** – Masters degree in related discipline plus fifteen (15) years of related experience; or Bachelors degree in related discipline plus seventeen (17) years of related experience; or twenty (20) years of related experience.

**Skill Level 2** – Masters degree in related discipline plus ten (10) years of experience; or Bachelors degree in related discipline plus twelve (12) years of related experience; or fourteen (14) to sixteen (16) years of experience.

**Skill Level 1** – Masters degree in related discipline plus five (5) years of experience; or Bachelors degree in related discipline plus seven (7) years of related experience; or nine (9) to twelve (12) years of related experience.

### 2) PROGRAM MANAGER

**Duties:** Responsible for the overall performance of the task order such as formulating work standards, assigning contractor schedules and resources, reviewing performance, cost, and budget information; supervising contractor personnel; and communicating policies, purposes, and goals of the organization to subordinates. Ensures desired results by determining and implementing

objectives, and allocating appropriate resources. Interfaces with client sponsor on all aspects of the program.

**Qualifications:** Leader that has demonstrated industry and public service leadership in the applicable work area. Possess comprehensive knowledge, primarily in the concept definition phase of the program/project lifecycle. Possess one or more of the following science, engineering or program management disciplines:

Acquisition Management	Internet Exploitation
Advanced Technology	Life Cycle Cost Planning & Estimating
Business Process Re-engineering	Physical Security/Force and Infrastructure Protection
Computer/Internet Law	Strategic Planning
Enterprise Information Systems	Systems Architectural Design
Financial Management	Training
Logistical Functions	Accounting
Knowledge Management	Business Administration
Information Security	Finance

**Skill Level 4** – Ph.D. degree in related discipline plus ten (10) years of related experience; or Masters degree in related discipline plus twelve (12) years of related experience; or Bachelors degree in related discipline plus fourteen (14) years of related experience; or seventeen (17) years of related experience.

**Skill Level 3** – Masters degree in related discipline plus ten (10) years of related experience; or Bachelors degree in related discipline plus twelve (12) years of related experience; or fifteen (15) years of related experience.

**Skill Level 2** – Masters degree in related discipline plus seven (7) years of experience; or Bachelors degree in related discipline plus ten (10) years of related experience; or twelve (12) to fifteen (15) years of experience.

**Skill Level 1** – Masters degree in related discipline plus four (4) years of experience; or Bachelors degree in related discipline plus six (6) years of related experience; or eight (8) to twelve (12) years of related experience.

### 3) ENGINEER/ANALYST (EA)

**Duties:** Design and implement solutions to complex discipline-specific problems; lead/manage programs, projects or tasks whose technical complexity requires constant oversight; ensure completion of programs, projects or tasks within estimated time frames and budget constraints; ensure that the quality of the program, project or task deliverable meets the established standards or metrics; brief and lead process teams.

**Qualifications:** Demonstrates sustained level of effort in program/project lifecycles where demonstrated discipline expertise with specialized qualifications are necessary. Expertise in one or more of the science and engineering disciplines below:

Aerospace Engineering	Mechanical Engineering
Biology	Modeling and Simulation Engineering
Business Process Engineering	Naval Architecture
Business Risk Analysis	Network Engineering

Chemistry	Accounting
Component Design Engineering	Business Administration
Computer Science	Finance
Contingency Planning Analysis	Budgeting
Electrical Engineering	Physics
Electronic Engineering	Physical Security/Force and Infrastructure/Protection Engineering
Healthcare Information Engineering	Engineering
Financial Management	Process Engineering
Human Factors Engineering	Software Engineering
Information Engineering	Systems Architecture
Information Security Engineering	Systems Engineering
Legal Support	Test & Evaluation Engineering
Logistics Engineering	Telecommunications Infrastructure
Marine Engineering	Training Systems
Mathematics	Engineering Telemetry System Engineering

**Skill Level 4** – Masters degree in related discipline plus eight (8) to ten (10) years of related experience; or Bachelors degree in related discipline and twelve (12) to fifteen (15) years of related experience; depending upon engineering discipline, a combination of vocational and/or military certifications plus three (3) to five (5) years experience may be substituted for degree.

**Skill Level 3** – Masters degree in related discipline plus four (4) to six (6) years of related experience; or Bachelors degree in related discipline and eight (8) to ten (10) years of related experience; depending upon engineering discipline, a combination of vocational and/or military certifications plus three (3) to five (5) years experience may be substituted for degree.

**Skill Level 2** – Bachelors degree in related discipline plus four (4) years of related experience; or eight (8) years of related experience; depending upon engineering discipline, a combination of vocational and/or military certifications plus three (3) to five (5) years experience may be substituted for degree.

**Skill Level 1** – Bachelors degree in related discipline plus one (1) year of related experience; or five (5) years of related experience; depending upon engineering discipline, a combination of vocational and/or military certifications plus three (3) to five (5) years experience may be substituted for degree.

#### **4) SUPPORT PERSONNEL**

**Duties:** Lead/manage programs, projects or tasks which provide technical depth and administrative infrastructure to other associated efforts; provide direct technical or administrative support/augmentation to other associated efforts; create and deliver technical or programmatic documentation; design, implement and manage the physical arrangements/services required to support other associated efforts; order, account for, and asset-manage scientific or technical equipment resources involved in other associated efforts; design, implement and manage training programs required to ensure efficiency and success of other associated efforts.

**Qualifications:** Demonstrates sustained levels of effort in program/project lifecycles where specialized support for specific areas of work is necessary. Experience in one or more of the following performance areas:

Data Entry	Asset/Change Management
Document Control	Mechanical Systems
Drafting	Physical Security/Force and Infrastructure
Electronics	Protection Programming
Graphic Design	Project Control Analysis
Help Desk Planning	Response Center/Crisis Center Planning
Help Desk Support	Secretarial/ Word Processing
Independent Verification & Validation	Security
Information System Security Instrument/Calibration	Supply Logistics
Logistics	Technical Writing
Maintenance Management	Test and Evaluation
Acquisition/ Acquisition Management	Administrative Support

**Skill Level 4** – Bachelors degree in the related discipline plus six (6) years of related experience; or Associates degree in the related discipline plus eight (8) years of related experience; or fourteen (14) years of related experience. Depending upon area of technology, a combination of vocational and/or military certifications plus three (3) to five (5) years experience may be substituted for degree.

**Skill Level 3** – Bachelors degree in the related discipline plus three (3) years of related experience; or Associates degree in the related discipline plus five (5) years of related experience; or ten (10) years of related experience. Depending upon area of technology, a combination of vocational and/or military certifications plus three (3) to five (5) years experience may be substituted for degree.

**Skill Level 2** – Associates degree (or equivalent) plus appropriate technical training, or vocational and/or military certifications, and one (1) year of related experience.

**Skill Level 1** – High School diploma (or equivalent) or vocational and/or military certifications.

### **Education Substitution**

Three years of applicable experience may be substitute for degree.

### **The Service Contract Act (SCA)**

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.