

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address GSA *Advantage!*® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services

Contract Number: GS-23F-0231R

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period **8/2/2020 through 8/1/2025**



Leonardo Technologies, Inc.
70245 Bannock-Uniontown Road
St. Clairsville, OH 43950
<http://lti-global.com/>

Contract Administrator: Paul McCroskey
740-968-2222 x 104 (P)
740-968-3071(F)
pmccroskey@lti-global.com

Business Size: Small

Price list current as of Modification #PS-0041 effective 02/04/2021

Prices Shown Herein are Net (discount deducted)

Customer Information

1a. Awarded Special Item Numbers (SINs)

<u>SIN</u>	<u>SIN Title</u>
541330ENG	Engineering Services
541380	Testing Laboratories
541420	Engineering System Design and Integration Services
541715	Engineering Research and Development and Strategic Planning
OLM	Order Level Materials

1b. Lowest Price Model Number: See Page 4.

1c. Description of All Corresponding Job Titles, Experience, Functional Responsibility and Education: See Pages 5-18.

2. Maximum Order:

<u>SIN</u>	<u>Maximum Order</u>
541330ENG	\$1,000,000.00
541380	\$250,000.00
541420	\$1,000,000.00
541715	\$1,000,000.00
OLM	\$250,000.00

3. Minimum Order: The minimum dollar value per order is \$100.00

4. Geographic Coverage (delivery area): Worldwide

5. Point(s) of Production (City, County, and State or Foreign Country):
70245 Bannock-Uniontown Road, St. Clairsville, OH 43950

6. Discount from List Prices or Statement of Net Price: Government Net Prices (discounts already deducted.)

7. Quantity Discounts: None

8. Prompt Payment Terms: Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days.

9. Foreign Items: Not Applicable.

10a. Time of Delivery: To Be Determined at the Task Order level.

- 10b. **Expedited Delivery:** To Be Determined at the Task Order level.
- 10c. **Overnight and 2-day Delivery:** To Be Determined at the Task Order level.
- 10d. **Urgent Requirements:** To Be Determined at the Task Order level.
11. **F.O.B. Point(s):** Destination.
- 12a. **Ordering Address(es):** Orders under this contract should be directed to:
Leonardo Technologies, Inc.
Attn: Ron Engleman, Vice President
P.O. Box 178
Bannock, OH 43972
703-475-7161 (C)
rengleman@lti-global.com
- 12b. **Ordering Procedures:** For services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. **Payment address(es):** Payment in U.S. Dollars (USD) only should be directed to the address below:
Leonardo Technologies, Inc.
P.O. Box 178
Bannock, OH 43972
Attn: Accounts Receivable
14. **Warranty:** Standard Commercial Warranty Terms & Conditions.
15. **Export Packaging Charges, if applicable:** Not Applicable.
16. **Terms and Conditions of Rental, Maintenance, and Repair (if applicable):** Not Applicable.
17. **Terms and Conditions of Installation (if applicable):** Not Applicable.
- 18a. **Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices (if applicable):** Not Applicable.
- 18b. **Terms and Conditions for Any Other Services (if applicable):** Not Applicable.
19. **List of Service and Distribution Points (if applicable):** Not Applicable.
20. **List of Participating Dealers (if applicable):** Not Applicable.
21. **Preventive Maintenance (if applicable):** Not Applicable.

- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not Applicable.
- 22b. Section 508:** If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at www.Section508.gov. Not Applicable.
- 23. Data Universal Number System (DUNS) number:** 123687142
- 24. Notification Regarding Registration in System for Award Management (SAM) Database:** Contractor registered and active in SAM.

MAS Contract Labor Rates

The following labor rates for LTI’s MAS contract are fully burdened and contain all fees and are expressed as hourly rates, *i.e.*, U.S. Dollars per hour.

SINs	LTI Labor Category	8/1/2020 - 7/31/2021	8/1/2021 - 7/31/2022	8/1/2022 - 7/31/2023	8/1/2023 - 7/31/2024	8/1/2024 - 7/31/2025
		Year 16	Year 17	Year 18	Year 19	Year 20
541330ENG, 541380, 541420, 541715	Principal Staff III	\$272.24	\$277.96	\$283.80	\$289.76	\$295.84
541330ENG, 541380, 541420, 541715	Principal Staff II	\$223.57	\$228.26	\$233.06	\$237.95	\$242.95
541330ENG, 541380, 541420, 541715	Principal Staff I	\$212.39	\$216.85	\$221.40	\$226.05	\$230.80
541330ENG, 541380, 541420, 541715	Professional Specialist III	\$291.42	\$297.54	\$303.78	\$310.16	\$316.68
541330ENG, 541380, 541420, 541715	Professional Specialist I	\$190.04	\$194.03	\$198.10	\$202.26	\$206.51
541330ENG, 541380, 541420, 541715	Executive Director I	\$170.51	\$174.09	\$177.75	\$181.48	\$185.29
541330ENG, 541380, 541420, 541715	Staff Advisor III	\$257.11	\$262.51	\$268.02	\$273.65	\$279.40
541330ENG, 541380, 541420, 541715	Staff Advisor II	\$185.29	\$189.18	\$193.15	\$197.21	\$201.35
541330ENG, 541380, 541420, 541715	Director II	\$194.57	\$198.66	\$202.83	\$207.09	\$211.44
541330ENG, 541380, 541420, 541715	Director I	\$191.20	\$195.22	\$199.32	\$203.50	\$207.78
541330ENG, 541380, 541420, 541715	Senior Staff III	\$162.31	\$165.72	\$169.20	\$172.75	\$176.38
541330ENG, 541380, 541420, 541715	Senior Staff II	\$158.96	\$162.30	\$165.71	\$169.19	\$172.74
541330ENG, 541380, 541420, 541715	Senior Staff I	\$126.80	\$129.46	\$132.18	\$134.96	\$137.79
541330ENG, 541380, 541420, 541715	Staff III	\$153.54	\$156.77	\$160.06	\$163.42	\$166.85
541330ENG, 541380, 541420, 541715	Staff II	\$124.70	\$127.31	\$129.99	\$132.72	\$135.50
541330ENG, 541380, 541420, 541715	Staff I	\$122.03	\$124.59	\$127.20	\$129.88	\$132.60
541330ENG, 541380, 541420, 541715	Associate Staff III	\$112.14	\$114.50	\$116.90	\$119.36	\$121.86
541330ENG, 541380, 541420, 541715	Associate Staff II	\$77.82	\$79.46	\$81.13	\$82.83	\$84.57
541330ENG, 541380, 541420, 541715	Associate Staff I	\$74.00	\$75.55	\$77.14	\$78.76	\$80.41
541330ENG, 541380, 541420, 541715	Project Analyst III	\$96.55	\$98.58	\$100.65	\$102.76	\$104.92
541330ENG, 541380, 541420, 541715	Project Analyst I	\$63.02	\$64.34	\$65.69	\$67.07	\$68.48
541330ENG, 541380, 541420, 541715	Administrative Support I	\$41.16	\$42.02	\$42.91	\$43.81	\$44.73

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific

labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

MAS Contract Labor Categories and Qualifications

The following labor categories have been approved by GSA for LTI's MAS contract for each of LTI's PEDs and each of LTI's SINs.

Principal Staff

Principal Duties and Responsibilities

1. Broad responsibilities for the effective management of corporate, program and project funds and personnel, and is accountable for the quality and timely delivery of contract deliverables.
2. Operates with broad latitude and in direct interaction with the client. Guided by contract scope and definitions and company policy. Serves as focal point for program activity definition and execution and as a focal point for establishment of and monitoring compliance to company policies.
3. Ensures that all reasonable resources including personnel, standards, physical assets, and facilities are available for program implementation.
4. Manages programs consisting of multiple projects including project definition, design, development and delivery. Directs the performance of a variety of projects and monitors for compliance to contract and company policies.
5. Maintains the development and execution of business opportunities based on broad, general guidance. Oversees and is responsible for marketing and follow-on activities as well as the allocation of resources within projects.
6. Confers with project leaders to provide technical and business advice and to assist with problem resolution.
7. May perform other duties as assigned.

Job Qualifications

Principal Staff III	Master's degree or equivalent and 20 years of general experience.
Principal Staff II	Bachelor's degree or equivalent and 15 years of general experience.
Principal Staff I	Bachelor's degree or equivalent and 10 years of general experience.

Professional Specialist Staff

Principal Duties and Responsibilities:

1. Broad responsibilities for the effective technical leadership and performance.

2. Operates with broad latitude and in direct interaction with the client. Guided by contract scope and definitions and company policy. Serves as focal point for program technical activity definition and execution.
3. Works to ensure that all reasonable resources including personnel, standards, physical assets, and facilities are available for implementation of technical aspects of the program / project.
4. Manages the technical aspects of programs consisting of multiple projects including project definition, design, development and delivery. Directs the performance of a variety of projects and monitors for compliance to contract and company policies.
5. Maintains the development and execution of business opportunities based on broad, general guidance. Oversees and is responsible for marketing and follow-on activities as well as, the proper application of resources within projects.
6. Confers with project leaders to provide technical advice and to assist with problem resolution.
7. May perform other duties as assigned.

Job Qualifications

Professional Specialist III	Master's degree or equivalent and 20 years of general experience.
Professional Specialist I	Bachelor's degree or equivalent and 10 years general experience.

Executive Director

Principal Duties and Responsibilities:

1. Broad responsibilities for the effective management of funds and personnel, and is accountable for the quality and timely delivery of contract deliverables.
2. Operates with broad latitude and in direct interaction with the client. Guided by contract scope and definitions and company policy. Serves as focal point for program activities.
3. Ensures that all reasonable resources including personnel, standards, physical assets, and facilities are available for program implementation.
4. Manages programs consisting of multiple projects including project definition, design, development and delivery. Directs the performance of a variety of projects.
5. Maintains the development and execution of business opportunities based on broad, general guidance. Oversees and is responsible for marketing and follow-on activities as well as the allocation of resources within projects.
6. Confers with project leaders to provide technical and business advice and to assist with problem resolution.
7. May perform other duties as assigned.

Job Qualifications

Executive Director I	Bachelor's degree or equivalent and 9 years of general experience.
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Staff Advisor

Principal Duties and Responsibilities:

1. Broad responsibility for providing technical and management input and leadership to complex projects and issues.
2. Operates with board latitude and in direct support to project, program and technical leadership on a project. May have direct interaction with the client in conjunction with project or program leadership.
3. Guided by contract scope and definitions, company policy, and industry standards and norms. Serves as a liaison to industry counterparts in support of program activities.
4. Is a recognized leader in their field and supports staff responsible for managing programs by providing input to complex projects and issues.
5. Confers with project leaders to provide technical and business advice and to assist with problem resolution.
6. May perform other duties as assigned.

Job Qualifications

Staff Advisor III	Master's degree or equivalent and 20 years of general experience.
Staff Advisor II	Bachelor's degree or equivalent and 15 years of general experience.

Director

Principal Duties and Responsibilities

1. Manages project operations and coordinates the resolution of project related issues.
2. Ensures project meets scope, schedule and budget requirements.
3. Ensures proper relationships with customers, partners, and vendors to facilitate the delivery of project deliverables.
4. Effectively supervises staff and other resources assigned to the project.

Job Qualifications

Director II	Bachelor's degree and 10 years of general experience.
Director I	Bachelor's degree and 7 years of general experience.

Senior Staff

Principal Duties and Responsibilities:

1. Performs a variety of broadly defined tasks, either independently or under supervision.
2. Plans and performs research, design, development, and other assignments in conformance with industry, professional and contract standards.
3. Supervises a team through the completion of an assignment in a project or technical leadership role.
4. Responsible for major technical/engineering projects of higher complexity and importance than those normally assigned to more junior staff.
5. Coordinates the activities of more junior staff assigned to the project.
6. May perform other duties as assigned.

Job Qualifications

Senior Staff III Master’s degree and 14 years of general experience.
 Senior Staff II Bachelor’s degree and 13 years of general experience.
 Senior Staff I Bachelor’s degree and 9 years of general experience.

Staff

Principal Duties and Responsibilities

1. Supports projects under leadership and supervision of others to perform a variety of assignments.
2. Performs assignments with limited latitude for independent actions and decisions.
3. Plans and performs research, designs, development and other assignments in compliance with industry, professional and contract standards.
4. Responsible for the parts of a major project or a project of lesser complexity and importance than those normally assigned to more senior staff.
5. Coordinates the activities of more junior staff assigned to specific tasks.
6. May perform other duties as assigned.

Job Qualifications

Staff III Bachelor’s degree and 10 years of general experience.
 Staff II Bachelor’s degree and 7 years of general experience.
 Staff I Bachelor’s degree and 4 years of general experience.

Associate Staff

Principal Duties and Responsibilities

1. Works under the guidance and supervision of more senior staff and has no latitude for independent action or decision.
2. Assists in defining and executing various activities within a project. Project activities may include planning, performance management, test and validation, bench studies, engineering and development.
3. Develop and staff a project management plan.
4. Supports more senior staff as required.
5. Analyzes and develops documentation detailing various aspects of the project.

6. May perform other duties as required.

Job Qualifications

Associate Staff III	Bachelor's degree or equivalent and 6 years of experience.
Associate Staff II	Bachelor's degree or equivalent and 3 years of experience.
Associate Staff I	Bachelor's degree or equivalent and 0 years of experience.

Project Analyst

Principal Duties and Responsibilities

1. Performs routine and complex evaluations of conceptual and actual procedures, processes, technologies, techniques, models and systems.
2. Prepares charts, work breakdown structures, tables, graphs and diagrams to support problem analysis and communications.
3. Performs business and finance functions including project control, project accounting and analysis, project planning, scheduling and estimating.

Job Qualifications

Project Analyst III	Bachelor's degree and 11 years of general experience.
Project Analyst I	Bachelor's degree and 1 year of general experience.

Administrative Support

Principal Duties and Responsibilities

1. Provides administrative-type support to technical and management staff.
2. Coordinates and plans office or project administration and support.
3. Provides documentation planning and support, project administration, event planning and administration, data input and manipulation, and other support functions.
4. Assists in the collection and organization of information and other data required for document preparation, training, reports and deliverables.
5. May perform other duties as assigned.

Job Qualifications

Administrative Support I	High school diploma or G.E.D. and 3 years of general experience.
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NOTE FOR ALL LABOR CATEGORIES: Four years of general experience is considered equivalent to an associate's degree. Six years of general experience is considered equivalent to a bachelor's degree. Five years of general experience plus a bachelor's degree is equivalent to a master's degree. Ten years of experience plus a master's degree is equivalent to a doctorate.