

# FABS

## **Schedule 520 - Financial and Business Solutions Services**

Authorized Federal Supply Schedule  
Pricelist and Catalog

**General Services Administration**

**Contract Number: GS-23F-0238S**

**July 28, 2006 to July 27, 2011**

**SIN 520-9 Recovery Audits, SIN 520-11 Accounting  
SIN 520-12 Budgeting, SIN 520-13 Complementary  
Financial Management Services**

Contractor:  
CentralPoint  
2331 Mill Road, Suite 100  
Alexandria, VA 22314  
703.224.8915

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# Point of **Contact Information**



## ● Point of **Contact Information**

### **TEZ MILLS**

2331 Mill Road, Suite 100

Alexandria, VA 22314

Phone: (703) 224-8915

Fax: (703) 224-8801

Email: [tmills@i-centralpoint.com](mailto:tmills@i-centralpoint.com)

Web address: [www.i-centralpoint.com](http://www.i-centralpoint.com)

# Contractor Information



# Contractor Information

## 1. SPECIAL ITEM NUMBERS:

SIN 520-9 Recovery Audits

SIN 520-11 Accounting

SIN 520-12 Budgeting

SIN 520-13 Complementary Financial Management Services

## 2. MINIMUM ORDER: \$300

## 3. MAXIMUM ORDER: \$1,000,000

## 4. PROMPT PAYMENT DISCOUNT: None

## 5. FOB: Destination.

## 6. CONTRACT PERIOD: July 28, 2006 to July 27, 2011 with three five year options.

## 7. TASK ORDERS ARE FIRM FIXED PRICE PREFERRED BUT LABOR HOUR TASK ORDERS ARE ACCEPTABLE: Yes.

## 8. CENTRALPOINT LLC AGREES TO REMIT 0.75% INDUSTRIAL FUDING FEE FOR SALES UNDER THIS CONTRACT AS INSTRUCTED IN CLAUSE 552.238-74 (JULY 2003): Yes.

## 9. THE FOLLOWING DOCUMENTS ARE HEREBY INCORPORATED INTO THE CONTRACT:

Labor Category Description as submitted in CentralPoint LLC's offer dated 04/17/06.

Section C of Solicitation FCXB-F4-020002-B (Refresh 3) as submitted in CentralPoint LLC's offer dated 04/17/06.

## 10. PRICE REDUCTIONS:

For purposes of the Price Reductions clause (552.238-75), the category of customers upon which award is based is ALL COMMERCIAL CUSTOMERS. Throughout the life of the contract, the Government shall receive discounts equal to or better than those extended to this category of customers.

# • Contractor Information

## 11. AWARDED RATES:

A 3.0% yearly escalation factor is in effect for the base and all option periods and shall be applied on the anniversary date of award.

# Why CentralPoint?



# Why CentralPoint?

CentralPoint's distinguished reputation for completing complex IT projects with unsurpassed attention to detail makes us a top choice when an agency or prime contractor needs creative and innovative solutions.

## **But we don't stop there.**

In our experience, we've learned that every project requires some measure of performance beyond the contract. So we consistently deliver what is truly needed, going above and beyond the contract requirements to exceed expectations. Our diversified and goal-oriented professionals do what it takes to make your project a success for your agency and the constituents you serve.

## **CENTRALPOINT AT A GLANCE**

CentralPoint offers IT consulting services. We have proven performance in delivering innovative and cost-effective solutions to our customers. Our core competencies include:

### **Recovery Audits**

*Reconciliation conducted to discover overpayment and/or underpayment of customer accounts is a must in any agency or company.*

### **Accounting Services**

*Proper reporting of financial transactions is critical during financial statement preparation.*

### **Budgeting Services**

*Proper planning early in the year is the best way to run your organization.*

### **Financial Reporting and Analysis**

*Monthly financial review and analysis of accounts provides management with crucial information.*

# Beyond Core Competencies



## ● Beyond Core Competencies: CentralPoint's unique points of difference

CentralPoint is different from other companies that provide management services for the Federal Government. And we're different in ways that matter to you.

CentralPoint is structured to achieve effective results. Our size and management style make us nimble, allowing our experienced team to perform at record speed, backed by superb troubleshooting. And we are passionate about quality assurance. Our performance record stands as proof.

# Seeing the **Big Picture**



## ● Seeing the **Big Picture**

We understand your enterprise architecture requirements, and we apply the right methodologies, enforce stringent quality assurance measures, and implement workflows that match your business processes. We do all we can to help lower your risk and increase your opportunities – and that matters to program management offices, contract officers, and agency executives.

CentralPoint's big-picture approach helps get the job done:

- With Secret and Top Secret clearances, CentralPoint has experience in mission-critical projects.
- We can cover your needs at every phase with start-to-finish project oversight and expert staff.
- Our analysts help you identify and specify project elements you may have missed, minimizing project risks.
- Our team has experience in building out systems using best-in-class technologies that can be adopted by any user.
- We can build entirely new systems, or preserve information from legacy sources.
- We help streamline agency modernization and data access using our expertise and performance in document archiving and retrieval, data migration and data entry.

# CentralPoint and **FABS**



# ● CentralPoint and FABS

## **SIN 520 - 9 RECOVERY AUDITS**

Audits performed to recover funds resulting from overpayments, duplicate payments and underpayments. Performed under the authority of Section 354 of the National Defense Authorization Act for FY 96 (Public Law 104-106; 110 Stat. 268; 10 U.S.C. 2461), and Section 831 of the National Defense Authorization Act for FY 02 (Public Law 107-107).

## **SIN 520 - 11 ACCOUNTING**

Transaction analysis, transaction processing, data analysis and summarization, technical assistance in devising new or revised accounting policies and procedures, classifying accounting transactions, special studies to improve accounting operations.

## **SIN 520 - 12 BUDGETING**

Assess and improve the budget formulation and execution processes, conduct special reviews to resolve budget formulation or budget execution issues, provide technical assistance to improve budget preparation or execution processes.

## **SIN 520 - 13 COMPLEMENTARY FINANCIAL MANAGEMENT SERVICES**

Assess and improve financial management systems, financial reporting and analysis, strategic financial planning, financial policy formulation and development. Devise and implement performance measures, conduct special cost studies, perform actuarial services, perform economic and regulatory analysis, assist with financial quality assurance efforts, perform benchmarking.

# Labor Rates



## ● Labor Rates

| FABS SIN | LABOR CATEGORY        | YEAR 1<br>(7/28/2006 -<br>7/27/2007) | YEAR 2<br>(7/28/2007 -<br>7/27/2008) |
|----------|-----------------------|--------------------------------------|--------------------------------------|
| 520      | PROJECT MANAGER I     | \$125.40                             | \$129.16                             |
| 520      | FINANCIAL ANALYST III | \$94.04                              | \$96.86                              |
| 520      | FINANCIAL ANALYST II  | \$80.19                              | \$82.60                              |
| 520      | FINANCIAL ANALYST I   | \$58.29                              | \$60.04                              |
| 520      | SYSTEMS MANAGER       | \$109.35                             | \$112.63                             |
|          |                       | YEAR 3<br>(7/28/2008 -<br>7/27/2009) | YEAR 4<br>(7/28/2009 -<br>7/27/2010) |
| 520      | PROJECT MANAGER I     | \$133.04                             | \$137.03                             |
| 520      | FINANCIAL ANALYST III | \$99.77                              | \$102.76                             |
| 520      | FINANCIAL ANALYST II  | \$85.07                              | \$87.63                              |
| 520      | FINANCIAL ANALYST I   | \$61.84                              | \$63.70                              |
| 520      | SYSTEMS MANAGER       | \$116.07                             | \$119.49                             |

## • Labor Rates

| FABS SIN | LABOR CATEGORY        | YEAR 5<br>(7/28/2010 -<br>7/27/2011) |
|----------|-----------------------|--------------------------------------|
| 520      | PROJECT MANAGER I     | \$141.14                             |
| 520      | FINANCIAL ANALYST III | \$105.84                             |
| 520      | FINANCIAL ANALYST II  | \$90.25                              |
| 520      | FINANCIAL ANALYST I   | \$65.61                              |
| 520      | SYSTEMS MANAGER       | \$123.07                             |

# Labor Category Descriptions



# ● Labor Category Descriptions

## PROJECT MANAGER I

**Education:** B.S. or B.A. (or four years equivalent experience)

**Experience:** Two or more years experience as a project manager for in a federal contracts environment or equivalent commercial environment. May substitute three or more years as a team or technical leader with experience managing project teams. Strong oral and written communications skills.

**Duties:** Daily management of task order projects. Reports to a senior corporate manager and supervises all other project personnel. Responsible on a daily basis for planning and implementing project performance in a manner that fulfills contractual and performance requirements. Prepares project reports and other performance documentation. Serves as contractor POC with CO and COTR and government program/project managers. Ensures quality control over project deliverables. May prepare and present project deliverables or performance reporting presentations.

## FINANCIAL ANALYST III

**Education:** B.A. or B.S. (or four years equivalent experience)

**Experience:** Six years of financial management experience and experience serving as team leader for aggregate project teams of approximately two or more personnel.

**Duties:** In a team environment, serves as a team leader ensuring that a group of analysts are working in concert to systematically integrate business, cost estimating and financial management processes to ensure the efficient stewardship of public funds. Formulates strategic financial plans, prepares cost estimates and correlates financing requirements into executable budgets. Assesses products and or procedures for compliance with government standards, accounting principles, internal controls, and multi-tiered system application standards. Manages completion of work to milestones, ensuring that all requirements are met. Prepares milestone status reports and may make presentations to clients and others. Provides quality control review over the team's work.

# Labor Category Descriptions

## FINANCIAL ANALYST II

**Education:** B.A. or B.S. (or four years equivalent experience)

**Experience:** Three years of financial management experience.

**Duties:** Supports the systematic integration of business, cost estimating and financial management processes to ensure the efficient stewardship of public funds. Supports the formulation of strategic financial plans and correlates financing requirements into executable budgets. Supports allocation, execution, and administration of approved budgets. Assesses products and procedures for compliance with government standards, accounting principles, internal controls, and multi-tiered system application standards. Assists in the preparation of milestone status reports and presentations for to clients and others.

## FINANCIAL ANALYST I

**Education:** Associates degree (or two years equivalent experience)

**Experience:** Two years of financial management experience.

**Duties:** Under the supervision of another analyst, supports the integration of business, cost estimating and financial management processes to ensure the efficient stewardship of public funds. Supports the formulation of strategic financial plans and correlates financing requirements into executable budgets. Supports allocation, execution, and administration of approved budgets. Supports the preparation of milestone status reports and presentations for clients and others. May perform data entry.

## SYSTEMS MANAGER

**Education:** B.A. or B.S. (or four years equivalent experience)

**Experience:** Three years of IT systems administration, preferably financial IT systems.

**Duties:** Ensures that the automated systems that support project tasks perform in accordance with the system-related requirements defined by the customer and industry standard database management practices. May administer user authentication process. Serves as liaison between contractor and/or government users and the system vendor or other technical personnel. Runs queries and reports to support the collection of data for project progress reports, performance and trends analysis, special projects, and more.