



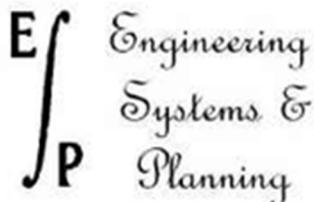
GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: <http://www.GSAAdvantage.gov>

**Multiple Award Schedule
Schedule No. GS-23F-0246M
Federal Supply Group: MAS**



Engineering Systems & Planning, Inc.

Business Size: Small

1580 Sparkman Dr., Suite 109
Huntsville, AL 35816

Web Site: www.esp-inc.net

Period of Performance: 6/22/2017 through 7/21/2022

Price List current as of Modification #PS-A812 effective 4 February 2020

Point of Contacts

Name	Title	Email	Office
Randall T Knight	Owner	randy.knight@esp-hq.com	256.529.2799

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SINs / Disaster Recovery	SIN Description	FSC/PSC Code
541330ENG / RC	Engineering Services	R414
541380 / RC	Testing Laboratory Services	R499
541420 / RC	Engineering System Design and Integration Services	R425
541715 / RC	Engineering Research and Development and Strategic Planning	R425
OLM / RC	Order-Level Materials (OLM)	0000

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Services under this contract may be provided at Government or Contractor Sites. Additional charges (Dept of State Allowances e.g., hardship and hazardous pays will be calculated by applying the DOS allowance to the employee pay rate) may apply to OCONUS locations.

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.

7. Quantity discounts: None Offered

8. Prompt payment terms: Net 30 days, Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Will Accept

10. Foreign items (list items by country of origin): None

- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at:** www.Section508.gov/.
25. **Data Universal Numbering System (DUNS) number:** 15-529-8391
26. **Notification regarding registration in System for Award Management (SAM) database:** Registered

Engineering Systems & Planning Facilities (Off-site)

SINs: 541330ENG/RC, 541380/RC, 541420/RC, 541715/RC

LABOR CATEGORY YEAR >	DATES > 07/22/17- 07/21/18	07/22/18- 07/21/19	07/22/19- 07/21/20	07/22/20- 07/21/21	07/22/21- 07/21/22
	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Senior Program Manager	\$244.27	\$251.11	\$258.14	\$265.37	\$272.80
Program Manager	\$177.18	\$182.14	\$187.24	\$192.48	\$197.87
Principal Task Leader	\$211.47	\$217.39	\$223.48	\$229.74	\$236.17
Senior Task Leader	\$181.17	\$186.24	\$191.45	\$196.81	\$202.32
Task Leader	\$150.74	\$154.96	\$159.30	\$163.76	\$168.35
Principal Systems Analyst	\$164.12	\$168.72	\$173.44	\$178.30	\$183.29
Senior Systems Analyst	\$140.66	\$144.60	\$148.65	\$152.81	\$157.09
Systems Analyst	\$100.28	\$103.09	\$105.98	\$108.95	\$112.00
Junior Systems Analyst	\$80.17	\$82.41	\$84.72	\$87.09	\$89.53
Senior Admin Support	\$71.81	\$73.82	\$75.89	\$78.01	\$80.19
Admin Support	\$59.74	\$61.41	\$63.13	\$64.90	\$66.72
Junior Admin Support	\$47.71	\$49.05	\$50.42	\$51.83	\$53.28
Principal Engineer	\$168.46	\$173.18	\$178.03	\$183.01	\$188.13
Senior Engineer	\$144.30	\$148.34	\$152.49	\$156.76	\$161.15
Engineer	\$120.05	\$123.41	\$126.87	\$130.42	\$134.07
Junior Engineer	\$95.87	\$98.55	\$101.31	\$104.15	\$107.07
Senior Engineering Technician**	\$83.63	\$85.97	\$88.38	\$90.85	\$93.39
Engineering Technician**	\$69.53	\$71.48	\$73.48	\$75.54	\$77.66
Junior Engineering Technician**	\$55.54	\$57.10	\$58.70	\$60.34	\$62.03
Senior Applications Developer	\$125.28	\$128.79	\$132.40	\$136.11	\$139.92
Applications Developer	\$104.21	\$107.13	\$110.13	\$113.21	\$116.38
Junior Applications Developer	\$83.25	\$85.58	\$87.98	\$90.44	\$92.97
Senior Subject Matter Expert	\$260.18	\$267.47	\$274.96	\$282.66	\$290.57
Subject Matter Expert	\$216.47	\$222.53	\$228.76	\$235.17	\$241.75
Junior Subject Matter Expert	\$172.89	\$177.73	\$182.71	\$187.83	\$193.09
Principal Logistician	\$107.59	\$110.60	\$113.70	\$116.88	\$120.15
Senior Logistician	\$92.16	\$94.74	\$97.39	\$100.12	\$102.92
Logistician	\$76.67	\$78.82	\$81.03	\$83.30	\$85.63
Senior Tech Writer/Illustrator**	\$83.70	\$86.04	\$88.45	\$90.93	\$93.48
Tech Writer/Illustrator**	\$69.62	\$71.57	\$73.57	\$75.63	\$77.75
Junior Tech Writer/Illustrator**	\$55.60	\$57.16	\$58.76	\$60.41	\$62.10

Customer Facilities (On-site)

SINs: 541330ENG/RC, 541380/RC, 541420/RC, 541715/RC

LABOR CATEGORY YEAR >	DATES > 07/22/17- 07/21/18	07/22/18- 07/21/19	07/22/19- 07/21/20	07/22/20- 07/21/21	07/22/21- 07/21/22
	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Senior Program Manager	\$212.77	\$218.73	\$224.85	\$231.15	\$237.62
Program Manager	\$154.35	\$158.67	\$163.11	\$167.68	\$172.38
Principal Task Leader	\$184.22	\$189.38	\$194.68	\$200.13	\$205.73
Senior Task Leader	\$157.83	\$162.25	\$166.79	\$171.46	\$176.26
Task Leader	\$131.30	\$134.98	\$138.76	\$142.65	\$146.64
Principal Systems Analyst	\$142.96	\$146.96	\$151.07	\$155.30	\$159.65
Senior Systems Analyst	\$122.53	\$125.96	\$129.49	\$133.12	\$136.85
Systems Analyst	\$87.35	\$89.80	\$92.31	\$94.89	\$97.55
Junior Systems Analyst	\$69.83	\$71.79	\$73.80	\$75.87	\$77.99
Senior Admin Support	\$62.56	\$64.31	\$66.11	\$67.96	\$69.86
Admin Support	\$52.04	\$53.50	\$55.00	\$56.54	\$58.12
Junior Admin Support	\$41.55	\$42.71	\$43.91	\$45.14	\$46.40
Principal Engineer	\$146.74	\$150.85	\$155.07	\$159.41	\$163.87
Senior Engineer	\$125.69	\$129.21	\$132.83	\$136.55	\$140.37
Engineer	\$104.55	\$107.48	\$110.49	\$113.58	\$116.76
Junior Engineer	\$83.50	\$85.84	\$88.24	\$90.71	\$93.25
Senior Engineering Technician**	\$72.85	\$74.89	\$76.99	\$79.15	\$81.37
Engineering Technician**	\$60.60	\$62.30	\$64.04	\$65.83	\$67.67
Junior Engineering Technician**	\$48.40	\$49.76	\$51.15	\$52.58	\$54.05
Senior Applications Developer	\$109.13	\$112.19	\$115.33	\$118.56	\$121.88
Applications Developer	\$90.79	\$93.33	\$95.94	\$98.63	\$101.39
Junior Applications Developer	\$72.52	\$74.55	\$76.64	\$78.79	\$81.00
Senior Subject Matter Expert	\$260.83	\$268.13	\$275.64	\$283.36	\$291.29
Subject Matter Expert	\$216.99	\$223.07	\$229.32	\$235.74	\$242.34
Junior Subject Matter Expert	\$173.32	\$178.17	\$183.16	\$188.29	\$193.56
Principal Logistician	\$88.07	\$90.54	\$93.08	\$95.69	\$98.37
Senior Logistician	\$75.43	\$77.54	\$79.71	\$81.94	\$84.23
Logistician	\$62.75	\$64.51	\$66.32	\$68.18	\$70.09
Senior Tech Writer/Illustrator**	\$73.08	\$75.13	\$77.23	\$79.39	\$81.61
Tech Writer/Illustrator**	\$60.80	\$62.50	\$64.25	\$66.05	\$67.90
Junior Tech Writer/Illustrator**	\$48.56	\$49.92	\$51.32	\$52.76	\$54.24

Service Contract Labor Standards (SCLS) Matrix

SCLS Eligible Contract Labor Category	SCLS Equivalent Code Title	WD Number
Senior Engineering Technician	Engineering Technician VI	2015-4603
Engineering Technician	Engineering Technician V	2015-4603
Junior Engineering Technician	Engineering Technician III	2015-4603
Senior Tech Writer/Illustrator	Technical Writer III	2015-4603
Tech Writer/Illustrator	Technical Writer II	2015-4603
Junior Tech Writer/Illustrator	Technical Writer I	2015-4603

"The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)".

Engineering Systems & Planning, Inc.
Labor Category Descriptions

Senior Program Manager	The Senior Program Manager is a senior level manager within the company who has a minimum of ten (10) years experience, including eight (8) years of demonstrated management experience or project level management in major systems.	BS/BA 12 years exp. MS 10 years exp. PHD 8 years exp.
Program Manager	The Program Manager shall be knowledgeable of overall organization, direction, and requirements of the contract efforts. Experience in interfacing directly with the government designated representatives and supervising various task order activities is also required. Eight (8) years experience is required.	BS/BA 12 years exp. MS 10 years exp. PHD 8 years exp.
Principal Task Leader	The Principal Task Order/Project Leader must have a minimum of 12 years experience in directing large analysis efforts in defense acquisition and sustainment programs. An MS degree may be substituted for 2 years experience, and a PhD may be substituted for 4 years experience.	BS/BA 12 years exp. MS 10 years exp. PHD 8 years exp.
Senior Task Leader	The Senior Task Order/Project Leader must have a minimum of 10 years experience in directing large analysis efforts in defense acquisition and sustainment programs. An MS degree may be substituted for 2 years experience, and a PhD may be substituted for 4 years experience.	BS/BA 10 years exp. MS 8 years exp. PHD 6 years exp.
Task Leader	The Task Order/Project Leader must have a minimum of 8 years experience in directing large analysis efforts in defense acquisition and sustainment programs.	BS/BA 8 years exp. MS 6 years exp. PHD 4 years exp.
Principal Systems Analyst	The Principal Analyst requires experience and the ability to independently perform detailed and complex calculations plus knowledge of practices/principles necessary to assess advanced systems concepts, assess specifications and perform system integration.	BS/BA 10 years exp. HS 15 years exp.
Senior Systems Analyst	The Senior Systems Analyst requires experience and the ability to independently perform detailed and complex calculations plus knowledge of practices/principles necessary to assess advanced systems concepts, assess specifications and perform system integration.	BS/BA 8 years exp. HS 12 years exp.
Systems Analyst	The Systems Analyst requires experience and the ability to perform detailed and complex calculations plus knowledge of practices/principles necessary to assess advanced systems concepts, assess specifications and perform system integration.	BS/BA 6 years exp. HS 10 years exp.
Junior Systems Analyst	The Junior Systems Analyst requires experience and the ability to perform calculations plus knowledge of practices/principles necessary to assess systems concepts, assess specifications and perform system integration.	BS/BA 4 years exp. HS 8 years exp..
Senior Admin Support	Directs secretaries, clerks, and computer operators.	High school or equivalent, 10 years experience

Admin Support	Performs duties as secretaries, clerks, and computer operators.	High school or equivalent, 3 years experience
Junior Admin Support	Entry level secretaries, clerks, and computer operators.	High school or equivalent, no experience.
Principal Engineer	Detailed experience in complex weapon system engineering, design, analysis, performance or test and evaluation. The Principal Engineer must possess at least 8 years of managerial/supervisory experience sufficient to ensure positive direction of subordinates. The Principal Engineers shall be used in those requirements where an extremely high level of expertise is necessary to perform designated tasks. Duties shall be comparable to those of the senior engineer/scientist but at an advanced level of skill, requiring a higher level of experience and/or education.	BS 20 years exp. MS 15 years exp. PHD 10 years exp.
Senior Engineer	Detailed experience in complex weapon system engineering, design, analysis, performance or test and evaluation is required. The Senior Engineers shall be used in those requirements where a high level of expertise is necessary to perform designated tasks. Duties shall be comparable to those of the Engineer but at an advanced level of skill, requiring a higher level of experience and/or education.	BS 10 years exp. MS 8 years exp. PHD 5 years exp.
Engineer	The Engineer shall be used in those requirements where an independent capability is necessary to perform designated tasks. Duties shall be comparable to those of the Senior Engineer.	BS 4 years exp. MS 2 years exp. PHD 0 years exp.
Junior Engineer	Entry level in system engineering, design, analysis, performance or test and evaluation.	BS 0 years exp.
Senior Engineering Technician**	High school graduate with technical/military school experience in equipment related disciplines with 8 years experience directly related to task order requirements. Individual may be required to possess specialized certifications.	HS 8 years exp.
Engineering Technician**	High School graduate with technical/military school experience in military equipment related disciplines with 5 years experience directly related to requirements.	HS 5 years exp.
Junior Engineering Technician**	Entry level with technical/military school experience in equipment related disciplines with 0 years experience directly related to requirements.	HS with technical school training, 0 years exp.
Senior Applications Developer	The Senior Applications Developer is responsible development of concepts, decisions and ultimate performance of the task specified. This labor category requires experience and the ability to perform detailed and complex calculations plus knowledge of practices/principles necessary to assess advanced systems concepts, assess specifications and perform system integration.	BS/BA 7 years exp. MS 5 years exp. PHD 3 years exp.
Applications Developer	The Applications Developer performs detailed and complex calculations plus has the knowledge of practices/principles necessary to implement advanced systems concepts, assess specifications and perform system integration.	BS/BA 5 years exp. MS 2 years exp.
Junior Applications Developer	The Junior Applications Developer is an entry level category for performing calculations and implementing system concepts, assessing specifications and performing system integration.	BS/BA 0 years exp.

Senior Subject Matter Expert	A Senior Subject Matter Expert is a highly skilled individual who has an acknowledged specialized acquisition, logistics, and/or technological expertise in the specific functional tasks required for performance in an individual task order. Such individual should possess unique capability or experience not available under basic labor categories set forth in Section B of the contract and is able to conduct independent analysis. It is anticipated that such individual possess an advanced degree (Master or Doctorate) in either a technical, business, or management area, from an accredited college or university; or a BS degree in an engineering or technical field from an accredited college or university; or 18 or more years of defense/industrial or acquisition experience in the field of expertise.	BS/BA 18 years exp. MS 15 years exp. PHD 12 years exp.
Subject Matter Expert	A Subject Matter Expert is a highly skilled individual who has an acknowledged specialized acquisition, logistics, and/or technological expertise in the specific functional tasks required for performance in an individual task order. Such individual should possess unique capability or experience not available under basic labor categories set forth in Section B of the contract. It is anticipated that such individual possess an advanced degree (Master or Doctorate) in either a technical, business, or management area, from an accredited college or university; or a BS degree in an engineering or technical field from an accredited college or university; or 16 or more years of defense/industrial or acquisition experience in the field of expertise.	BS/BA 16 years exp. MS 13 years exp. PHD 10 years exp.
Junior Subject Matter Expert	A Junior Subject Matter Expert is a highly skilled individual who has an acknowledged specialized acquisition, logistics, and/or technological expertise in the specific functional tasks required for performance in an individual task order. Such individual should possess unique capability or experience not available under basic labor categories set forth in Section B of the contract. It is anticipated that such individual possess an advanced degree (Master or Doctorate) in either a technical, business, or management area, from an accredited college or university; or a BS degree in an engineering or technical field from an accredited college or university; or 11 or more years of defense/industrial or acquisition experience in the field of expertise.	BS/BA 11 years exp. MS 8 years exp. PHD 5 years exp.
Principal Logistician	The Principal Logistician is responsible for formulation of the opinions, decisions and ultimate performance of the task specified in the statement of work contained in the task order.	BS 8 years exp. HS 11 years exp.
Senior Logistician	The Senior Logistician is responsible for formulation of the opinions, decisions and ultimate performance of the task specified in the statement of work contained in the task order.	BS 5 years exp. HS 8 years exp.
Logistician	The Logistician is responsible for formulation of the opinions, decisions and ultimate performance of the task specified in the statement of work contained in the task order.	BS 2 years exp. HS 5 years exp.
Senior Tech Writer/Illustrator**	Leads the preparation of proposals, final report, view graph, and audio/visual presentations.	BS/BA 10 years exp.
Tech Writer/Illustrator**	Independently prepares reports, view graph presentations, and audio/visual presentations.	BS/BA 5 years exp.
Junior Tech Writer/Illustrator**	Entry level graphics illustrator to assist in preparation of reports, view graph presentations, and audio/visual presentations	BS/BA 0 years exp.