

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: GSAAdvantage.gov.

Schedule Title: **Program Financial Advisory Service**

FSC Group: **520**

Contract Number: **GS-23F- 0266S**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules at fss.gsa.gov.

Contract Period: **August 30, 2006 – August 30, 2011 with 3 five year option periods**

Contractor Name: **The Concourse Group, LLC**

Address: **619 Severn Ave., Suite 103, Annapolis, MD 21403**

Phone Number: **(410) 267- 6064**

Fax Number: **(410) 267- 7406**

Web site: **www.TheConcourseGroup.com**

Contact for contract administration: **Thomas W. Shea**

Business size: **Small Business**

Prices Shown Herein are Net (discount deducted)

PRICING

Future Out Year Escalations are based on a 3% increase per year.

SIN 520-1					
HOURLY RATE					
Labor Category	08/31/2006 to 08/30/2007	8/31/2007 to 8/30/2008	8/31/2008 to 8/30/2009	8/31/2009 to 8/30/2010	8/31/2010 to 8/30/2011
Principal	\$172.00	\$177.16	\$182.47	\$187.59	\$193.59
Project Manager	\$135.00	\$139.05	\$143.22	\$147.52	\$151.94
Senior Associate	\$125.00	\$128.75	\$132.61	\$136.59	\$140.69
Associate	\$100.00	\$103.00	\$106.09	\$109.27	\$112.55
Technical Support	\$75.00	\$77.25	\$79.57	\$81.95	\$84.41

DAILY RATE					
Labor Category	08/31/2006 to 08/30/2007	8/31/2007 to 8/30/2008	8/31/2008 to 8/30/2009	8/31/2009 to 8/30/2010	8/31/2010 to 8/30/2011
Principal	\$1,376.00	\$1,417.28	\$1,459.80	\$1,503.59	\$1,548.70
Project Manager	\$1,080.0	\$1,112.40	\$1,145.77	\$1,180.14	\$1,215.54
Senior Associate	\$1,000.00	\$1,030.00	\$1,060.90	\$1,092.73	\$1,125.51
Associate	\$800.00	\$824.00	\$848.72	\$874.18	\$900.41
Technical Support	\$600.00	\$618.00	\$636.54	\$655.64	\$675.31

SIN 520-1		
ITEM	QUANTITY	GOVERNMENT PRICE
Workbooks (50 pages each)	each	\$23.00
Slides	each	\$22.00
CD-Roms	each	\$30.00
Overhead Transparencies	each	\$15.00

Date: **January 26, 2007**

CUSTOMER INFORMATION PAGE

1a. **520-1 Program Financial Advisor Services**

1b. Future Out Year Escalations are based on a 3% increase per year.

SIN 520-1					
DAILY RATE					
Labor Category	08/31/2006 - 08/30/2007	8/31/2007 - /30/2008	8/31/2008 - 8/30/2009	8/31/2009 - 8/30/2010	8/31/2010 - 8/30/2011
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Project Manager	\$1,080.0	\$1,112.40	\$1,145.77	\$1,180.14	\$1,215.54
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Associate	\$800.00	\$824.00	\$848.72	\$874.18	\$900.41
Technical Support	\$600.00	\$618.00	\$636.54	\$655.64	\$675.31

1c. Future Out Year Escalations are based on a 3% increase per year.

SIN 520-1					
HOURLY RATE					
Labor Category	08/31/2006 - 08/30/2007	8/31/2007 - /30/2008	8/31/2008 - 8/30/2009	8/31/2009 - 8/30/2010	8/31/2010 - 8/30/2011
Principal	\$172.00	\$177.16	\$182.47	\$187.59	\$193.59
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Technical Support	\$75.00	\$77.25	\$79.57	\$81.95	\$84.41

2. Maximum order: **\$1,000,000.00**
3. Minimum order: **\$300.00**
4. Geographic coverage (delivery area): **Domestic delivery only**
5. Point(s) of production (city, county, and state or foreign country): **Services Contract only – All work is performed at 619 Severn Ave., Suite 103, Annapolis, MD 21403 Anne Arundel County.**
6. Discount from list prices or statement of net price: **In accordance with clause 552.238-75 Price Reductions, the Government shall receive discounts equal to or better than those extended to the “best” customer through out the life of the contract. Any change in The Concourse Groups’ commercial pricing or discount arrangement applicable to the identified customer or category of customers shall constitute a price reduction. The Concourse Group agrees to notify the Contracting Officer no later than 15 days after the price reduction’s effective date.**
7. Quantity discounts: **Not applicable**
8. Prompt payment terms: **Net 30**
9. 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Yes**

- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Yes**
- 10. Foreign items: **Not applicable**
- 11a. Time of delivery: **To be negotiated at the task order level**
- 11b. Expedited delivery: **Not applicable**
- 11c. Overnight and 2-day delivery: **Not applicable**
- 11d. Urgent requirements: See contract clause I-FSS-14-B. Agencies can contact the contact for contract administration to obtain faster delivery.
- 12. F.O.B. point(s): **Destination**
- 13a. Ordering address(es): **619 Severn Ave., Suite 103, Annapolis, MD 21403**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).
- 14. Payment address: **619 Severn Ave., Suite 103, Annapolis, MD 21403**
- 15. Warranty provision: **Not applicable**
- 16. Export packing charges: **Not applicable**
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **Not applicable**
- 18. Terms and conditions of rental maintenance, and repair – **Not applicable.**
- 19. Terms and conditions of installation – **Not applicable.**
- 20. Terms and conditions of repair parts – **Not applicable.**
- 20a. Terms and conditions for any other services – **Not applicable.**
- 21. List of service and distribution points – **Not applicable**
- 22. List of participating dealers – **Not applicable**
- 23. Preventative maintenance – **Not applicable.**
- 24a. Special attributes such as environmental attributes: **Not applicable**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/.
- 25. Data Universal Number System (DUNS) number: **034275326**
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: **Active in CCR; Changes Pending; Registration valid until Saturday, January 26, 2008.**

The Concourse Group (TCG) is a real estate advisory firm specializing in Public Private Ventures, DoD Privatization Projects and Enhanced Use Leasing. Through our real estate expertise and finance, and our understanding of military and government projects, we advise private and public sector clients on deal structuring, proposal creation, RFP creation, proposal evaluation, team building and transaction structuring.