GSA SCHEDULE 871 CATALOG
PROFESSIONAL ENGINEERING SERVICES

Contract Number GS-23F-0269M

POINT OF CONTACT
Anthony Petroccitto, Federal Program Manager
Winzler & Kelly
417 Montgomery Street, Suite 700
San Francisco, CA 94104

FIRM PROFILE
Winzler & Kelly (W&K) is an engineering consulting firm that has been serving the needs of federal, state, municipal and private-sector clients for over 57 years. A member of the Engineering News Record’s Top 500 engineering firms, Winzler & Kelly has 300 employees in offices in Eureka, Santa Rosa, San Francisco, Sacramento, San Jose, Anaheim, and San Diego, California; Portland, Oregon; and Guam and Saipan in the Pacific Rim. Founded in Eureka, California, in 1951, W&K focused on surveying, land development, and civil infrastructure design during the early years. As the company grew, structural, mechanical and electrical engineering disciplines were added to the firm’s qualifications, along with environmental and geographical information system services.

Our staff is highly motivated and extremely flexible, incorporating the expertise of individuals with diverse backgrounds and education, each being knowledgeable and experienced with numerous types of engineering projects. This mixture of viewpoints and expertise allows us to approach tasks in an innovative manner, providing an insightful perspective for our clients, who often hire us for their most difficult problems.

Sustainable design has become a very important focus of our capabilities and W&K has over 30 LEED AP individuals, including all engineering disciplines as well as environmental personnel.

W&K offers a complete range of services that may be needed to address engineering projects and to provide the support necessary to facilitate project completion. The Professional Engineering Disciplines offered under this GSA Schedule for Engineering Services are:

- Civil Engineering: Broad Civil Engineering Capability and Surveying
- Electrical Engineering: Distribution Systems, Control Systems, Power Engineering
- Mechanical Engineering: HVAC Design, Petroleum Engineering, Pressure Vessels and Piping
- Corrosion Engineering: Systems Design, Assessments

The types of engineering tasks we perform include:
- Acquisition and Life Cycle Management
- Computer Aided Design
- Construction Management/Contract Management
- Planning, including preparation of DD1391
- Forensic Engineering
- Instrumentation
- Life Cycle Costing
- Long-Term Reliability and Maintainability
- Operation and Maintenance (O&M) Manuals
- Permitting and Licensing
- Privatization
- Program and Project Management
- Regulatory Compliance Support
- Site Development
- Special Projects and Studies
- Support Services
- Technical Analyses
- Technical Management and Support
- LEED Commissioning
- FACD/Design Charette Facilitation

**GSA Schedule 871 Contract Information**

Contract Number GS-23F-0269M  
General Services Administration  
Authorized Federal Supply Schedule Price List  
FSC Group: 871  

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [http://fss.gsa.gov](http://fss.gsa.gov)

Contract Period: 8/7/02 – 8/6/12

Winzler & Kelly  
417 Montgomery Street, Suite 700  
San Francisco, CA 94104  
(415) 283-4970  
fax: (415) 283-4980

Business Size: Large Business

**Customer Information**

Awarded Special Item Numbers (SINs) and Primary Engineering Disciplines Awarded:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Description</th>
<th>Primary Engineering Discipline</th>
</tr>
</thead>
<tbody>
<tr>
<td>871-2 &amp; 871-2 RC</td>
<td>Concept Development and Requirements Analysis</td>
<td>Electrical, Mechanical, Civil</td>
</tr>
<tr>
<td>871-3 &amp; 871-3 RC</td>
<td>System Design, Engineering and Integration</td>
<td>Electrical, Mechanical, Civil</td>
</tr>
<tr>
<td>871-5 &amp; 871-5 RC</td>
<td>Integrated Logistics Support</td>
<td>Electrical, Mechanical, Civil</td>
</tr>
<tr>
<td>871-6 &amp; 871-6 RC</td>
<td>Acquisition and Life Cycle Management</td>
<td>Electrical, Mechanical, Civil</td>
</tr>
</tbody>
</table>

**Maximum Order:** The maximum order this contract is $750,000 per SIN.

**Minimum Order:** The minimum order under this contract is $100.

**Geographic Coverage:** Worldwide

**Points of Production (City, County and State or Foreign Country):** Winzler & Kelly office locations are listed below.

**Northwest Region**  
633 Third Street, Eureka, CA 95501  
15575 SW Sequoia Pkwy, Ste 140, Portland, OR 97224

**Central California Region**  
495 Tesconi Circle, Santa Rosa, CA 95401  
417 Montgomery Street, Suite 700, San Francisco, CA 94104  
3410 Industrial Blvd, West Sacramento, CA 95691
Discounts from List Prices or Statement of Net Price: Government Net Prices (discounts already deducted). See labor rates below.

Quantity Discounts: None

Prompt Payment Terms: Net 30 days.

Government Purchase Cards

a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Winzler & Kelly will accept the Government Commercial Credit Card for purchases equal to or less than the micro-purchase threshold.

b. Notification that Government purchase cards are accepted or not accepted above the micro-purchase threshold: Winzler & Kelly will accept the Government Commercial Credit Card for purchases over the micro-purchase threshold ($2,500).

Foreign Items: None

Delivery Information

a. Time of Delivery: As stated on Task Order.
b. Expedited Delivery: As stated on Task Order.
c. Overnight and 2-day Delivery: As stated on Task Order.
d. Urgent Requirements: As stated on Task Order.

FOB Points: Destination.

Ordering

a. Ordering Address:
   Anthony Petroccitto, Federal Program Manager
   Winzler & Kelly
   417 Montgomery Street, Suite 700
   San Francisco, CA 94104
   tonypetroccitto@w-and-k.com

b. Ordering Procedures: Contact Contractor

Payment Address

Winzler & Kelly
PO Box 5848 Unit 2
Portland, OR 97208

Warranty Provision: Winzler & Kelly warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purposes described under this contract.
Export Packing Charges: NA

Terms and Conditions of Government Purchase Card Acceptance: Winzler & Kelly will accept the Government Commercial Credit Card for purchases equal to or less than the micro-purchase threshold. Winzler & Kelly will accept the Government Commercial Credit Card for purchases over the micro-purchase threshold ($2,500).

Terms and Conditions of Rental, Maintenance, and Repair: To be negotiated, if required, by individual task order.

Terms and Conditions of Installation: To be negotiated, if required, by individual task order.

Terms and Conditions of Repair Parts: To be negotiated, if required, by individual task order.

a. Terms and conditions for any other services: To be negotiated, if required, by individual task order.

List of Service and Distribution Points: To be negotiated, if required, by individual task order.

List of Participating Dealers: N/A

Preventive Maintenance: To be negotiated, if required, by individual task order.

Special Attributes: To be negotiated, if required, by individual task order.

Data Universal Number System (DUNS) Registration: 05-6176720

Central Contractor Registration (CCR) Database: Contractor is registered in Central Contractor Registration (CCR) database.

SPECIAL ITEM NUMBERS (SINS) OFFERED AND CATEGORY DESCRIPTIONS

SIN 871-2 & 871-2 RC: Concept Development and Requirements Analysis
Services required under this SIN involve abstract or concept studies and analysis, requirements definition, preliminary planning, the evaluation of alternative technical approaches and associated costs for the development of enhancement of high level general performance specifications of a system, project, mission or activity. Typical associated tasks include, but are not limited to requirements analysis, cost/cost performance trade-off analysis, feasibility analysis, regulator compliance support, technology/system conceptual designs, training, and consulting.

SIN 871-3 & 871-3 RC: System Design, Engineering and Integration
Services required under this SIN involve the translation of a system (or subsystem, program, project, activity) concept into a preliminary and detailed design (engineering plans and specifications), performing risk identification/analysis, mitigation, traceability, and then integrating the various components to produce a working prototype or model of the system. Typical associated tasks include, but are not limited to computer-aided design, design studies and analysis, high level detailed specification preparation, configuration, management and document control, fabrication, assembly and simulation, modeling, training, and consulting.

SIN 871-5 & 871-5 RC: Integrated Logistics Support
Services required under this SIN involves the analysis, planning and detailed design of all engineering specific logistics requiring material goods, personnel, and operational maintenance and repair of systems throughout their lifecycles, excluding those systems associated with real property. Typical associated tasks include, but are not limited to ergonomic/human performance analysis, feasibility analysis, logistics planning, requirements determination, policy standards/procedures development, long-term reliability and maintainability, training, and consulting.
SIN 871-6 & 871-6 RC: Acquisition and Life Cycle Management

Services required under this SIN involve all of the planning, budgetary, contract and systems/program management functions required to procure and or/produce, render operational and provide life cycle support (maintenance, repair, supplies, engineering specific logistics) to (technology based) systems, activities, subsystems, projects, etc. Typical associated tasks include, but are not limited to operation and maintenance, program/project management, technology transfer/insertion, training and consulting.

SERVICES OFFERED/SCHEDULE OF ITEMS

**Labor Rates**

FSC Group: 871  
GS-10F-0296M  
Prices are for all SIN Categories  
All rates include .75% Industrial Funding Fee (IFF).

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Scientist/Engineer Level X</td>
<td>$186.62</td>
</tr>
<tr>
<td>Principal Scientist/Engineer Level IX</td>
<td>$156.38</td>
</tr>
<tr>
<td>Associate Scientist/Engineer Level VIII</td>
<td>$152.06</td>
</tr>
<tr>
<td>Associate Scientist/Engineer Level VII</td>
<td>$143.42</td>
</tr>
<tr>
<td>Senior Project Scientist/Engineer Level VI</td>
<td>$134.78</td>
</tr>
<tr>
<td>Senior Project Scientist/Engineer Level V</td>
<td>$108.86</td>
</tr>
<tr>
<td>Staff Scientist/Engineer Level IV</td>
<td>$102.38</td>
</tr>
<tr>
<td>Junior Scientist/Engineer Level III</td>
<td>$91.58</td>
</tr>
<tr>
<td>Junior Scientist/Engineer Level II</td>
<td>$76.46</td>
</tr>
<tr>
<td>Junior Scientist/Engineer Level 1</td>
<td>$61.34</td>
</tr>
<tr>
<td>Senior Drafter / Designer (CADD) Level V</td>
<td>$113.18</td>
</tr>
<tr>
<td>Senior Drafter / Designer (CADD) Level IV</td>
<td>$91.58</td>
</tr>
<tr>
<td>Staff Drafter/Designer (CADD) Level III</td>
<td>$91.58</td>
</tr>
<tr>
<td>Staff Drafter/Designer (CADD) Level II</td>
<td>$80.78</td>
</tr>
<tr>
<td>Staff Drafter/Designer (CADD) Level I</td>
<td>$69.98</td>
</tr>
<tr>
<td>Word Processor &amp; Clerical Support</td>
<td>$65.66</td>
</tr>
</tbody>
</table>

**Definitions of Labor Categories**

**Principal Scientist/Engineer:** Responsible for overall leadership, performance and quality control for a project. Typically responsible for technical development and for quality assurance. Has the authority to commit corporate resources to a project. Participates in marketing and project execution. Works closely with project manager to ensure timely, thorough completion of projects.

Level X: Requires a master’s degree in a technical field, registration or certification, and at least 15 years of experience in project management.

Level IX: Requires a bachelor’s degree in a technical field, registration or certification, and at least 12 years of experience in project management.

**Associate Scientist/Engineer:** Acts as project manager accountable for assurance of compliance with company policies, definition of scopes of work, establishment of budgets and schedules, production of quality services, control of project costs, compliance with schedules, and assurance of
overall client satisfaction. Develops, reviews and signs proposals and reports, client contracts and subcontracts in accordance with company policy. Directs projects on a daily basis and coordinates work of professionals, drafters, administrative support and corporate consultants.

Level VIII: Typically requires a degree in a technical field, registration or certification, and at least 10 years of experience in project management.

Level VII: Typically requires a degree in a technical field, registration or certification, and at least 8 years of experience in project management.

**Senior Project Scientist/Engineer:** Responsible for planning and executing project assignments. Supports the project manager in execution of the technical aspects of the project. May supervise or direct work assignment of project and staff level professionals.

Level VI: Requires professional registration or certification and 5 to 10 years of professional experience.

Level V: Requires professional registration or certification and 5 to 8 years of professional experience.

**Staff Scientist/Engineer:** Under direct supervision, performs a variety of routine tasks that are structured to provide experience and familiarization with the staff, methods, practices and programs of the company.

Level IV: Requires a degree in engineering or science and at least 3 to 5 years of professional experience.

**Junior Scientist/Engineer:** Under direct supervision, performs a variety of routine tasks that are structured to provide experience and familiarization with the staff, methods, practices and programs of the company.

Level III: Requires a degree in engineering and science and at least 3 years of experience.

Level II: Requires a degree in engineering and science and at least 2 years of experience.

Level I: Requires a degree in engineering and science and 0 to 1 year of experience.

**Senior Drafter/Designer (CADD):** Performs design functions in selected disciplines. Sets up CAD files, transforms and completes engineering or science provided sketches on CAD. Interacts with and gathers information from engineering or science staff.

Level V: Typically requires high school diploma and CAD Operator certificate and 15 to 20 years of CAD experience.

Level IV: Typically requires high school diploma and CAD Operator certificate and 12 to 15 years of CAD experience.

**Staff Drafter/Designer (CADD):** Performs design functions in selected disciplines. Sets up CAD files, transforms and completes engineering or science provided sketches on CAD. Interacts with and gathers information from engineering or science staff.

Level III: Typically requires high school diploma and CAD Operator certificate and 8 to 12 years of CAD experience.
Level II: Typically requires high school diploma and CAD Operator certificate and 4 to 8 years of CAD experience.

Level I: Typically requires high school diploma and CAD Operator certificate and 0 to 4 years of CAD experience.

**Word Processor & Clerical Support:** Carries out work projects as assigned by managers, edits, types, and maintains files; performs other clerical duties as assigned. Typically requires high school diploma and administrative technical training.