

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

Financial and Business Solutions (FABS)

STANDARD INDUSTRY GROUP: 520

SERVICE CODE: R704 & R710

Contract number: **GS-23F-035CA**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: January 20, 2015 to January 19, 2020

Sehlke Consulting LLC
801 S Greenbrier St #317
Arlington, VA 22204-2733
DUNS: 078311932 CAGE Code: 6LRG6
Phone: 703-600-9626 FAX: 877-353-7172
Contact: Chad Sehlke; chad.sehlke@sehlkeconsulting.com

Contractor's internet address/web site where schedule information can be found: www.sehlkeconsulting.com

Business size: Small

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs 520-7, 520-11, 520-12, 520-13, 520-17

Labor Category	GSA Rate
Senior Principal II	\$234.35
Senior Principal I	\$230.80
Principal II	\$217.22
Senior Financial Manager IV	\$202.74
Principal I	\$195.59
Senior Financial Manager III	\$184.56
Subject Matter Expert IV	\$163.27
Senior Financial Mgr II	\$143.55
Financial Mgr II	\$143.55
SME III	\$142.18
Senior Financial Mgr I	\$140.59
SME II	\$140.54
SME I	\$137.64
Financial Mgr I	\$119.54
Sr Financial Consultant III	\$108.55
Sr. Financial Consultant II	\$88.53
Sr. Financial Consultant I	\$81.36

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

1c. Not applicable.

2. Maximum order. \$1 million

3. Minimum order. \$100.00

4. Geographic coverage (delivery area). 50 United States; District of Columbia; Puerto Rico

5. Point(s) of production (city, county, and State or foreign country). Not applicable.

6. Discount from list prices or statement of net price. Net prices set forth above.

7. Quantity discounts. None

8. Prompt payment terms. None

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items (list items by country of origin). None.

11a. Time of delivery. As negotiated with the ordering activity.

11b. Expedited Delivery. Contact the contractor.

11c. Overnight and 2-day delivery. Contact the contractor.

11d. Urgent Requirements. Contact the contractor.

12. F.O.B. point. Destination.

13a. Ordering address. Set forth above.

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address. Set forth above.

15. Warranty provision. None.

16. Export packing charges, if applicable. Not applicable.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). None.

18. Terms and conditions of rental, maintenance, and repair (if applicable). Not applicable.

19. Terms and conditions of installation (if applicable). Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not applicable.

20a. Terms and conditions for any other services (if applicable). Not applicable.

21. List of service and distribution points (if applicable). Not applicable.

22. List of participating dealers (if applicable). Not applicable.

23. Preventive maintenance (if applicable). Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable.

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. Not applicable.

25. Data Universal Number System (DUNS) number. Set forth above.

26. Contractor is registered and current in the System for Award (SAM) database.

Appendix A

Labor Category	Minimum Education / Certification Level	Minimum Years of Experience	Qualifications	Education	Functional Duties	Substitution Methodology
Senior Principal II	Masters	20	20 years of experience in providing FABS related services to commercial and/or government organizations. Responsible to plan, organize, execute, and control multiple project tasks to result in successful delivery of professional services.	BA/BS Degree, Advanced Degree, plus two additional years of subject matter experience or subject matter certifications.	Provide primary interface with client management personnel regarding strategic issues and/or high-level subject matter expertise. To direct the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Responsible for delivery, presentations and leading strategic level client meetings.	An additional 4 years of experience may be substituted for advanced degree.
Senior Principal I	Masters	15	15 years of experience in providing FABS related services to commercial and/or government organizations. Responsible to plan, organize, execute, and control multiple project tasks to result in successful delivery of professional services.	BA/BS Degree, Advanced Degree, plus two additional years of subject matter experience or subject matter certifications.	Provide primary interface with client management personnel regarding strategic issues and/or high-level subject matter expertise. To direct the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Responsible for delivery, presentations and leading strategic level client meetings.	An additional 4 years of experience may be substituted for advanced degree.
Principal II	Masters	12	12 years experience managing and directing the delivery of FABS related services to commercial and/or government organizations. Responsible to provide technical and subject matter expertise, advice, and guidance to project and to plan, organize, execute, and control project tasks to result in successful delivery of professional services.	BA/BS Degree, Advanced Degree, plus two additional years of subject matter experience or subject matter certifications.	Provide backup/primary interface with client management personnel regarding strategic issues. To direct the completion of projects within estimated time frames and budget constraints, coordinate parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Responsible for delivery, presentations, and leading strategic level client meetings.	An additional 4 years of experience may be substituted for BA/BS degree.
Senior Financial Manager IV	Bachelors	12	12 years of experience in performing FABS related tasks for commercial or government organizations. Responsible to plan, organize, execute, control, and perform project work efforts to result in successful delivery of professional services.	BA/BS Degree.	Significantly responsible for design, implementation and management of projects. Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	An additional 4 years of experience may be substituted for BA/BS degree.
Principal I	Masters	10	10 years experience managing and directing the delivery of FABS related services to commercial and/or government organizations. 10 years FABS related work experience. Responsible to provide technical and subject matter expertise, advice, and guidance to project and to plan, organize, execute, and control project tasks to result in successful delivery of professional services.	BA/BS Degree, Advanced Degree, plus two additional years of subject matter expertise or subject matter certifications.	Provide backup/primary interface with client management personnel regarding strategic issues. To direct the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Responsible for delivery, presentations, and leading strategic level client meetings.	An additional 4 years of experience may be substituted for advanced degree.
Senior Financial Manager III	Bachelors	10	10 years of experience in performing FABS related tasks for commercial or government organizations. Responsible to plan, organize, execute, control, and perform project work efforts to result in successful delivery of professional services.	BA/BS Degree.	Significantly responsible for design, implementation and management of projects. Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	An additional 4 years of experience may be substituted for BA/BS degree.
Subject Matter Expert IV	Bachelors	20	20 years of specialized subject matter experience in FABS related work experience. Responsible to provide technical and subject matter expertise, advice, and guidance to project.	Bachelors degree and subject matter certifications.	Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	An additional 4 years of experience may be substituted for BA/BS degree.
Senior Financial	Bachelors	8	8 years of experience in	BA/BS Degree.	Significantly responsible for design,	An additional 4 years of experience

Manager II			performing FABS related tasks for commercial or government organizations. Responsible to plan, organize, execute, control, and perform project work efforts to result in successful delivery of professional services.		implementation and management of projects. Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	may be substituted for BA/BS degree.
Financial Manager II	Bachelors	7	7 years of experience in performing FABS related tasks for commercial or government organizations. Responsible to plan, organize, execute, control, and perform project work efforts to meet contract requirements.	BA/BS Degree.	Interface with the client on a day-to-day basis, direct the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. Delivers presentations and leads client meetings.	An additional 4 years of experience may be substituted for BA/BS degree.
Subject Matter Expert III	Bachelors	15	15 years of specialized subject matter experience in FABS related work experience. Responsible to provide technical and subject matter expertise, advice, and guidance to project.	Bachelors degree and subject matter certifications.	Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	An additional 4 years of experience may be substituted for BA/BS degree.
Senior Financial Manager I	Bachelors	6	6 years of experience in performing FABS related tasks for commercial or government organizations. Responsible to plan, organize, execute, control, and perform project work efforts to result in successful delivery of professional services.	BA/BS Degree.	Significantly responsible for design, implementation and management of projects. Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	An additional 4 years of experience may be substituted for BA/BS degree.
Subject Matter Expert II	Bachelors	10	10 years of specialized subject matter experience in FABS related work experience. Responsible to provide technical and subject matter expertise, advice, and guidance to project.	Bachelors degree and subject matter certifications.	Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	An additional 4 years of experience may be substituted for BA/BS degree.
Subject Matter Expert I	Bachelors	5	5 years of specialized subject matter experience in FABS related work experience. Responsible to provide technical and subject matter expertise, advice, and guidance to project.	Bachelors degree and subject matter certifications.	Interface with client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to applicable regulations and customer requirements.	An additional 4 years of experience may be substituted for BA/BS degree.
Financial Manager I	Bachelors	6	6 years of experience in performing FABS related tasks for commercial or government organizations. Demonstrated in depth knowledge of an analytical skill related to business, finance, and/or information technology area of expertise.	BA/BS Degree.	Interface with the client on a day-to-day basis, direct the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. Delivers presentations and leads client meetings.	An additional 4 years of experience may be substituted for BA/BS degree.
Senior Financial Consultant III	Bachelors	5	5 years of experience in performing FABS related tasks for commercial or government organizations. Demonstrated in depth knowledge of an analytical skill related to business, finance, and/or information technology area of expertise.	BA/BS Degree.	Interface with the client on a day-to-day basis, direct the completion of project specific tasks within estimated time frames and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness, and adherence to applicable regulations and customer requirements. This position ensures the project team's conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. Delivers presentations and leads client meetings.	An additional 4 years of experience may be substituted for BA/BS degree.
Senior Financial Consultant II	Bachelors	3	3 years of experience in performing FABS related tasks for commercial or government organizations. Demonstrated in depth knowledge of and analytical skill related to business, finance, and/or	BA/BS Degree.	Develops and implements systems and creates and maintains databases. Prepares technical documentation, reports, and other deliverables for client approval. Supports team and helps administer implementation and testing. Participates in planning of engagement and is responsible for all tasks delegated by	An additional 4 years of experience may be substituted for BA/BS degree.

			information technology area of expertise.		Managers.	
Senior Financial Consultant I	Bachelors	2	2 years of experience in performing FABS related tasks for commercial or government organizations. Demonstrated in depth knowledge of and analytical skill related to business, finance, and/or information technology area of expertise.	BA/BS Degree.	Develop and implement systems and create and maintain databases. Prepare technical documentation, reports, and other deliverables for client approval. Support team and help administer implementation and testing. Participate in planning of engagement and is responsible for all tasks delegated by Managers.	An additional 4 years of experience may be substituted for BA/BS degree.