Schedule Title: Multiple Award Schedule  
Federal Supply Group: Professional Services

Contract Number: GS23F040CA

Contract Period: March 2, 2015 – March 1, 2025

Business Size: Small Business, Women Owned, Minority Owned


Phone Number: 973-643-4333  
Fax Number: 973-643-4340

Web Site: http://www.loveandlonglaw.com

Price Shown Herein Are Net (discount deducted)  
Price List Current as of Modification #PS – A812 Effective April 3, 2020

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.  
http://www.GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules, visit http://www.gsa.gov/portal/content/197989

September 15, 2020
1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>00CORP 500</td>
<td>00CORP 500RC</td>
<td>Order Level Materials</td>
</tr>
<tr>
<td>520-6</td>
<td>520-6RC</td>
<td>Professional Legal Services</td>
</tr>
</tbody>
</table>

1b. **Labor Category Pricing**: The following are the discounted hourly rates chargeable under our GSA contract. Additional Non-Professional Charges will be negotiated at the task order level and include, but are not limited to, computerized research services, photocopying, postage, and messenger services.

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**Love and Long, L.L.P.**

**Labor Category Pricing Escalation Modification Request**  
Approximately 2.5% Annually  
March 2, 2020

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>GSA Hourly Labor Rate Year 6 (Inclusive of IFF)</th>
<th>GSA Hourly Labor Rate Year 7 (Inclusive of IFF)</th>
<th>GSA Hourly Labor Rate Year 8 (Inclusive of IFF)</th>
<th>GSA Hourly Labor Rate Year 9 (Inclusive of IFF)</th>
<th>GSA Hourly Labor Rate Year 10 (Inclusive of IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Partner</td>
<td>$460.00</td>
<td>$471.50</td>
<td>$483.29</td>
<td>$495.37</td>
<td>$507.75</td>
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<tr>
<td>Counsel</td>
<td>$398.00</td>
<td>$407.95</td>
<td>$418.15</td>
<td>$428.60</td>
<td>$439.32</td>
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<tr>
<td>Associate</td>
<td>$274.00</td>
<td>$280.85</td>
<td>$287.87</td>
<td>$295.07</td>
<td>$302.44</td>
</tr>
<tr>
<td>Legal Assistant</td>
<td>$130.00</td>
<td>$133.25</td>
<td>$136.58</td>
<td>$140.00</td>
<td>$143.50</td>
</tr>
</tbody>
</table>
## Labor Category Descriptions

<table>
<thead>
<tr>
<th>SERVICE PROPOSED (e.g. Labor Category or Job Title/Task)</th>
<th>MINIMUM EDUCATION/ CERTIFICATION LEVEL</th>
</tr>
</thead>
</table>
| Partner                                                | ● Licensed to practice law in one or more states and/or the District of Columbia with expertise in corporate, tax, bankruptcy, real estate, securities, contracts, internal audits and assessments, mortgage banking and/or corporate and commercial finance law  
● Has supervisory skills to manage complex legal matters and oversee the professional performance of associates, counsel and legal assistants  
● Has superior knowledge of the law and has excellent writing and oral skills  
● Has a minimum of ten years of legal experience  
Educational Requirements: Undergraduate degree (BS or BA) and Juris Doctor (JD) degree from ABA-approved law school |
| Counsel                                                | ● Licensed to practice law in one or more states and/or the District of Columbia with expertise in corporate, tax, bankruptcy, real estate, securities, contracts, mortgage banking and/or corporate and commercial finance law  
● Has advance skills to perform complex legal matters and oversee the professional performance of associates, counsel and legal assistants  
● Has supervisory skills to manage complex legal matters and oversee the professional performance of associates, counsel and legal assistants  
● Has superior knowledge of the law and has excellent writing and oral skills  
● Has a minimum of six years of legal experience  
Educational Requirements: Undergraduate degree (BS or BA) and Juris Doctor (JD) degree from ABA-approved law school |
| Associate                                               | ● Licensed to practice law in one or more states and/or the District of Columbia with expertise in corporate, tax, bankruptcy, real estate, securities, contracts, mortgage banking and/or corporate and commercial finance law  
● Has supervisory skills to manage complex legal matters and oversee the professional performance of associates, counsel and legal assistants  
● Has superior knowledge of the law and has excellent writing and oral skills  
● Has a minimum of one year of legal experience  
Educational Requirements: Undergraduate degree (BS or BA) and Juris Doctor (JD) degree from ABA-approved law school |
Legal Assistant

- Employee of Firm
- Has a college or university graduate and/or recipient of paralegal certification with training and experience in corporate, tax, bankruptcy, real estate, securities, contracts, mortgage banking and/or corporate and commercial finance law
- Has professional skills to provide assistance to partners, counsel and associates in their respective undertaking of legal matters
  Has coordination skills to arrange legal project teams when appropriate
- Has a minimum of one year of legal experience

2. Maximum order: $1,000,000.00
3. Minimum order: $100.00
4. Geographic Coverage: 48 States, DC
5. Point(s) of production (city, county, and State or foreign country):

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>108 Washington Street</td>
<td>1515 Market Street</td>
<td>c/o Porzio Bromberg &amp;</td>
<td>c/o Porzio Bromberg &amp;</td>
</tr>
<tr>
<td>Newark, NJ 07102</td>
<td>Suite 1200</td>
<td>Newman</td>
<td>Newman</td>
</tr>
<tr>
<td>(973) 643-4333</td>
<td>Philadelphia, PA 19102</td>
<td>156 West 56th Street</td>
<td>1200 New Hampshire</td>
</tr>
<tr>
<td>Fax (973) 643-4340</td>
<td></td>
<td>Suite 803</td>
<td>Ave NW Suite #710</td>
</tr>
<tr>
<td></td>
<td></td>
<td>New York, NY 10019-3800</td>
<td>Washington, DC 20036</td>
</tr>
</tbody>
</table>

6. Discounts from list prices or statement of net price: Government Net Prices (discounts already deducted.)
7. Quantity Discounts: Discounts to be negotiated at task order level.
8. Prompt payment terms: None. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
9b. Notification that Government purchase cards are accepted above the micro-purchase threshold: Yes
10. Foreign Items: Not Applicable
11a. Time of Delivery: Negotiated at the task order level based upon assignment.
11b. Expedited Delivery: Items Available for expedited delivery are noted in this price list.
11c. Overnight and 2-day delivery: Not Applicable.
11d. Urgent requirements: Agencies can contact the Contractor’s contract administration to obtain faster delivery.
12. F.O.B. point(s): Destination.
13a. **Ordering address(es):**

Love and Long, L.L.P.
108 Washington Street
Newark, NJ 07102
Attention: Lisa D. Love, Esq.

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3” in Customer Information Item 13b per I-FSS-600).

14. **Payment address:**

Love and Long, L.L.P.
108 Washington Street
Newark, NJ 07102

15. **Warranty provision:** Not applicable

16. **Export packing charges:** Not applicable.

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

18. **Terms and conditions of rental maintenance, and repair:** Not applicable.

19. **Terms and conditions of installation:** Not applicable.

20. **Terms and conditions of repair parts:** Not applicable.

20a. **Terms and conditions for any other services:** Not applicable.

21. **List of service and distribution points:** Not applicable

22. **List of participating dealers:** Not applicable

23. **Preventative maintenance:** Not applicable

24a. **Special attributes such as environmental attributes:** Not applicable

24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at [www.Section508.gov](http://www.Section508.gov):** Not Applicable

25. **Data Universal Number System (DUNS) number:** 958004517

26. **Notification regarding registration in System For Award Management (SAM) database:** Registered.
FIRM OVERVIEW

Love and Long, L.L.P. is comprised of experienced, diverse attorneys who represent corporations and public agencies in sophisticated commercial transactions. The Firm has offices located in New York City, Newark, New Jersey and Philadelphia. For over 20 years, the Firm has advised clients in various commercial transactions including public and corporate finance, project development and finance, real estate, land use and corporate transactions. The Firm successfully completed representation of the U.S. Department of Treasury under its Small Business Lending Program (SBLF Program). Under the SBLF Program, the Firm negotiated and closed over 170 securities transactions totaling over $2.2 billion in securities acquisitions by the U.S. Department of Treasury. In addition, the Firm has served as co-issuer’s counsel to Toyota Motor Credit Corporation in several issuances of medium term notes and co-bond counsel and co-disclosure counsel to the State of New York, the New York Power Authority and the Pennsylvania Housing Finance Agency in the issuance of refunding bonds, general obligation bonds and private activity bonds. The Firm has represented the Empire State Development Corporation in the negotiation of the Jacob Javits Center operating lease, New York State authorities in the restructuring of hospital debt and the Commonwealth of Pennsylvania in structuring and documenting equity investment transactions. The Firm has also represented the United States Department of Transportation, Maritime Administration in its Ship Finance Program, the Overseas Private Investment Corporation in its international development finance program, the United States Commodity Futures Trading Commission in general corporate matters and the Philadelphia Regional Port Authority in real estate transactions and a state insurance department in antitrust review and analysis of the Aetna CVS merger. The Firm is a certified woman owned and minority owned law firm.

Public and Corporate Finance. The Firm represents public agencies, commercial banks, insurance companies and other prestigious institutional lenders, as well as borrowers, in a wide range of commercial finance transactions including corporate finance, securities issuances, project redevelopment finance, real estate tax credit transactions and other commercial transactions. These transactions include refunding bond issuances, medium term note issuances, institutional equity investments, reimbursement agreements, secured, unsecured and syndicated loan facilities, participation agreements, letters of credit, guarantees and other credit enhancements, note purchase agreements, subscription and other asset-based financing, leveraged buyouts and other acquisition financing arrangements, recourse and non-recourse financings, and low income, new markets and historic tax credit financings. Attorneys at the Firm also have extensive experience providing representation in corporate trust and offerings of convertible securities, warrants and partnership interests and securities offerings registered under the Securities Act of 1933, including shelf registrations of well-known seasoned issuers, and exempt municipal securities.

Public and Corporate Finance. The Firm represents public agencies, commercial banks, insurance companies and other prestigious institutional lenders, as well as borrowers, in a wide range of commercial finance transactions including corporate
finance, securities issuances, project redevelopment finance, real estate tax credit transactions and other commercial transactions. These transactions include refunding bond issuances, medium term note issuances, institutional equity investments, reimbursement agreements, secured, unsecured and syndicated loan facilities, participation agreements, letters of credit, guarantees and other credit enhancements, note purchase agreements, subscription and other asset-based financing, leveraged buyouts and other acquisition financing arrangements, recourse and non-recourse financings, and low income, new markets and historic tax credit financings. Attorneys at the Firm also have extensive experience providing representation in corporate trust and offerings of convertible securities, warrants and partnership interests and insecurities offerings registered under the Securities Act of 1933, including shelf registrations of well-known seasoned issuers, and exempt municipal securities.

**Real Estate and Land Use.** The Firm represents developers, public agencies, lenders, insurance companies, community development corporations, cooperative associations, pension funds and other entities in varied real estate projects and commercial leasing. We have served as redevelopment counsel, planning board counsel, zoning board counsel and special condemnation counsel to several public entities. We handle transactions involving the purchase, sale, lease, sale – leaseback, construction, traditional and tax credit financing, development, management and operation of port authorities, industrial projects, schools, hotels, malls, retail and entertainment complexes, cold storage and distribution facilities, supermarkets, restaurants, movie theaters, tax credit multifamily housing complexes and other real estate projects utilizing, among other documents, community benefit agreements and regulatory agreements. We also handle real estate litigation, including specific performance, condemnation, eminent domain, restructurings and workouts.

**Corporate.** The Firm advises commercial clients on all matters relating to their businesses and has served as counsel to Fortune 500 companies, other large corporations, public agencies, middle-market companies, small and emerging companies, non-profit organizations and individual entrepreneurs. The Firm has provided corporate governance advice, drafted and negotiated service agreements, media contracts, lease agreements, architectural contracts, acquisition agreements, non-disclosure agreements, consulting contracts and employment agreements, has issued opinions in various matters, and has otherwise provided general counsel type services and advice to its clients. Attorneys at the Firm have represented parties in mergers and acquisitions and have also prepared SEC filings required by the Exchange Act of 1934 and the Securities Act of 1933, including Forms 10-K, 10-Q, 8-K and T-1.