



**GENERAL SERVICES ADMINISTRATION
Federal Supply Schedule
Authorized Federal Supply Schedule Price List**

SAIC is a FORTUNE 500® scientific, engineering and technology applications company that uses its deep domain knowledge to solve problems of vital importance to the nation and the world. For more information, visit www.saic.com.

Mission Oriented Business Integrated Services (MOBIS)

**Standard Industrial Group: 874
Service Code: R499**

Contract Number: GS-23F-8006H

Contract Period: October 6, 1997 - October 5, 2017

Business Size: Large

POINTS OF CONTACT:

SAIC GSA PROGRAM MANAGEMENT OFFICE

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**Mod CM-A373
Effective 10 August 2014**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAvantage.gov. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

CUSTOMER INFORMATION**1a. Special Item Numbers:**

SIN 874-1 Integrated Consulting Services

SIN 874-4 Training Services

SIN 874-5 Ancillary Supplies and/or Services

SIN 874-6 Acquisition Management Support

SIN 874-7 Integrated Business Program Support Services

1b. Price list and rates: Reference page 10.

1c. Labor Category descriptions and qualifications: Reference page 11.

2. Maximum Order: \$1,000,000. Reference page 7 (the Maximum Order Threshold is not a ceiling on order size).

3. Minimum Order: \$ 100.00

4. Geographic Coverage: SAIC worldwide locations.

5. Point(s) of Production: SAIC worldwide locations.

6. Discount from List Prices or Statement of Net Price: All prices herein are net.

7. Quantity Discounts: None. Discounts may be negotiated at the task order level.

8. Prompt Payment Terms: 0% net 30 days.

9a. Government Commercial Credit Card At or Below Micro-Purchase Threshold:

Government commercial credit cards are acceptable for orders below the micropurchase threshold.

9b. Government Commercial Credit Card above Micro-Purchase Threshold:

Contact Contractor's Representative for credit card acceptance of orders above the micropurchase threshold. Discounts for use of the card may be available upon request.

10. Foreign Items: None.

11a. Time of Delivery: Time of delivery is specified in negotiated delivery/task orders.

11b. Expedited Delivery: Items available for expedited delivery are noted in this price list.

11c. Overnight and Two Day Delivery: Not applicable. Time of delivery is specified in negotiated delivery/task orders.

11d. Urgent Requirements: Not applicable. Time of delivery is specified in negotiated delivery/task orders.

- 12. F.O.B. Point(s):** Destination.
- 13a. Ordering Address:**
Science Applications International Corporation (SAIC)
1710 SAIC Drive
McLean, VA 22102
ATTENTION: Gregory Parrington
Phone: 703-676-6902
Fax: 703-676-8313
E-mail: parrington@saic.com
- 13b. Ordering Procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment Addresses:** Should Electronic Funds Transfer (EFT) payment be available, SAIC requests that the EFT remittance be specified as follows:
- Science Applications International Corporation
Bank: Bank of America
1655 Grant St.
Concord, CA 94520
ABA Routing Code: 122000030
Account #1291244241
Wire Transfer Routing # 026009593
- Should EFT not be available, the remittance address is as follows:
- Science Applications International Corporation
P.O. Box 742497
Atlanta, GA 30374
- Reference Information for all Checks:
- The name of the customer making payment
 - The contract number/delivery order number
 - The invoice number
 - If available, project number
- 15. Warranty Provision:** Provision for any appropriate and applicable warranties shall be specifically identified in individual orders. Such warranties are subject to the negotiations between the ordering agencies and the contractor.
- 16. Export Packaging Charges:** Not applicable.
- 17. Terms and Conditions of Government Commercial Credit Card Acceptance:** SAIC accepts government commercial credit cards in accordance with government commercial credit card program guidelines.

18. **Terms and conditions of rental, maintenance, and repair:** Not applicable.
19. **Terms and conditions of installation:** Not applicable.
- 20a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not applicable.
- 20b. **Terms and conditions for any other services:** Not applicable.
21. **List of service and distribution points:** Not applicable.
22. **List of participating dealers:** Not applicable.
23. **Preventive maintenance:** Not applicable.
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** Not applicable.
- 24b. **Section 508 compliance:** If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following web site www.Section508.gov/.
25. **Data Universal Number System (DUNS) number:** 078883327
26. **Notification regarding registration in System for Award Management (SAM) system:** SAIC is registered in the System for Award Management (SAM) system.

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SAIC MOBIS OVERVIEW

Under the General Services Administration federal supply schedule contract Mission Oriented Business Integrated Services (MOBIS), solicitation no. TFTP-MC-000874-B, SAIC provides a broad spectrum of products and services focused on improving the performance of federal agencies and other organizations. Services range from the analysis and design of enterprise information and telecommunications systems to strategic and business planning, quality management and business process improvement.

The MOBIS contract is an indefinite delivery, indefinite quantity multiple award schedule contract that provides for task orders to be placed as firm fixed-price or time and material using the labor categories and ceiling rates defined in the contract. The order type is at the discretion of the ordering agency. To learn more about SAIC's MOBIS contract, please visit our Web site at <http://www.saic.com/contractcenter/>.

Under the federal supply schedule program, GSA enters into contracts with commercial firms to provide supplies and services at stated prices for given periods of time. Orders are placed directly with the schedule contractor, and deliveries are made directly to the customer. The federal supply schedule program mirrors commercial buying practices more than any other procurement process in the federal government today. It provides customers with literally millions of state-of-the-art, high-quality commercial products and services at volume discount pricing on a direct delivery basis. The federal supply schedule program also offers the benefits of shorter lead times, lower administrative costs, and reduced inventories.

Multiple award schedule contracts are awarded to contractors supplying comparable commercial supplies and services at government-negotiated, pre-approved prices. They provide federal agencies with the variety and the flexibility necessary to select the best-valued professional services to meet their requirements. Consistent with the Competition in Contracting Act, multiple award schedule contracts are competitive in that participation in the program is open to all responsible sources, and orders placed following the procedures in Federal Acquisition Regulation 8.4 result in the lowest overall cost alternative.

CONTRACT CLAUSES

GSA multiple award schedule contracts are awarded in accordance with the provisions of Federal Acquisition Regulation Part 12 – Acquisition of Commercial Items. As much as possible, GSA multiple award schedule contracts include only those clauses required, either to implement provisions of law or executive orders applicable to the acquisition of commercial items or determined to be consistent with customary commercial practice. Ordering agencies may incorporate provisions in their task orders that are essential to their specific requirements (e.g., security, hazardous material handling, and key personnel) provided they do not conflict with the terms and conditions of the contract. These provisions, when required, must be included in the individual task order, and any costs necessary to comply with the provision(s) will be included in the task order proposal price estimate, unless otherwise prohibited by law. For a list of clauses and terms and conditions included in the MOBIS contract, select the applicable Schedule at <http://www.gsaelibrary.gsa.gov/ElibMain/home.do> and view GSA Contracts Online, or contact the SAIC MOBIS points of contact.

ORDERS EXCEEDING THE MAXIMUM ORDER THRESHOLD (MOT)

All GSA MAS contracts contain a price point called a maximum order threshold. This threshold is not a ceiling on an order size; rather, it is a point where the Contractor must honor any order exceeding that amount unless that order (or orders) is returned to the ordering office within 7 days after issuance.

BLANKET PURCHASE AGREEMENTS

Ordering activities may establish blanket purchase agreements under any GSA schedule contract. A GSA schedule blanket purchase agreement simplifies the filling of recurring needs for supplies or services, while leveraging a customer's buying power by taking advantage of quantity discounts, thus saving administrative time and reducing paperwork.

Blanket purchase agreements are established in accordance with the procedures in Federal Acquisition Regulation Part 8.405-3. An ordering activity may request a price reduction based on the total estimated volume of the blanket purchase agreement, regardless of the size of individual orders. Blanket purchase agreements may be established with one or more schedule contractors at the discretion of the ordering activity. When establishing multiple blanket purchase agreements, the ordering activity must specify the procedures for placing orders under the blanket purchase agreements. A GSA schedule blanket purchase agreement should not exceed five years in length, but may do so to meet program requirements. A blanket purchase agreement may extend beyond the current term of its GSA schedule contract, so long as there are option periods in the GSA schedule contract that, if exercised, will cover the blanket purchase agreement's period of performance.

CONTRACTOR TEAM ARRANGEMENTS

Contractor Team Arrangements are encouraged under the Federal Supply Schedules Program. Under a Contractor Team Arrangement (CTA), two or more GSA Schedule contractors work together, by complementing each other's capabilities, to offer a total solution to meet an ordering activity's requirement rather than ordering activity making separate buys for each part of a requirement. The CTA combines the supplies and/or services from the team members' separate GSA Schedule contracts. It permits contractors to compete for orders for which they may not independently qualify. A customer benefits from a CTA by buying a solution rather than making separate buys from various contractors. Contractor Team Arrangements provide a "win-win" situation for both GSA Schedule contractors and ordering activities.

For additional information, reference GSA's website @ <http://www.gsa.gov/portal/content/200553> or contact the SAIC MOBIS Program Management Office.

SUBCONTRACTING TO SMALL BUSINESS

Recognizing both the social and economic benefits, SAIC is committed to the maximum practicable use of small, HUBZone small, small disadvantaged and women-owned small business concerns as subcontractors.

SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS

874-1 - Integrated Consulting Services:

Contractors shall provide expert advice and assistance in support of an agency's mission-oriented business functions. Services covered by this SIN include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services
- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

NOTE: Consulting services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN; please refer to the Scope of Work in Part I of the MOBIS solicitation for further information.

SIN 874-4 – Training Services: Instructor Led Training, Web Based Training and Education Course Development and Test Administration, Learning Management, Internships

Proposed courses shall be commercially-available off-the-shelf training and/or educational courses that are delivered via an Instructor-led (i.e. traditional classroom setting or conference/seminar) and/or web-based (i.e. Internet/Intranet, software packages and computer applications) system. Courses shall have a defined course title, length of time (i.e. hours, days, semesters, etc.), description of material to be taught (i.e. syllabi, table of contents, etc.), and whether materials are included in the price. (i.e. books, pamphlets, software, etc.). Support materials not included may be offered under SIN 874-5. C874-9

Proposed professional services shall be in support of planning, creating, and/or executing testing and test administration, learning management, internship, or development of new courses or subject matter delivered via an instructor-led (i.e. traditional classroom setting or conference/seminar) and/or web-based (i.e. Internet/Intranet, software packages and computer applications) system. Proposed customization services are the result of planning, creating, and/or executing a proprietary format and may be priced as a flat rate or as Labor/hours using professional labor categories (i.e. Subject Matter Experts (SMEs), Program Managers, Project Managers, Research Assistant, Technical Specialist, etc.), subject matter(s), Systems requirements and methodology(ies) to be used should be stated. Acquisition training will be accomplished under SIN 874-8. Functional industry-specific training covered under other schedules will not be accomplished under this SIN.

A customized course(s) shall include labor categories (i.e. Subject Matter Experts (SMEs), Program Managers, Project Managers, Research Assistant, Technical Specialist, etc.), subject matter(s), and methodology(ies) to be used.

SIN 874-5 – Ancillary Supplies and/or Services

Ancillary supplies and/or services are for orders and blanket purchase agreements that complete work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule.

Special Instructions: The work performed under this SIN shall be associated with existing SIN(s) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of supplies or services purchased under another SIN(s) of the same schedule. Offerors may be required to provide additional information to support that their proposed Ancillary supplies and/or services are commercially offered in support of one or more SINs under this schedule.

SIN 874-6 – Acquisition Management Support

Contractors shall provide professional support services to agencies in conducting federal acquisition management activities. Services covered by this SIN are: acquisition planning assistance, including market research and recommending procurement strategy: acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.: expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis: contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies: contract close-out assistance; Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies. Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited under MOBIS. It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award. For more information, see www.gsa.gov/mobis.

SIN 874-7 –Integrated Business Program Support Services:

Contractors shall provide services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services covered by this SIN include:

- All phases of program or project management, from planning to closeout
- Operational/administrative business support services in order to carry out program Objectives.

NOTE 1: Program support services where the preponderance of work is specifically covered under other GSA Schedules are not permitted under this SIN; please refer to the Scope of Work in Part I of the MOBIS solicitation for further information.

NOTE 2: Administrative support services are authorized under this SIN; however, they must be provided in conjunction with other professional business services covered under this Schedule and must be performed under the supervision of the contractor s Project or Program Manager. Personal services as defined in FAR are prohibited under MOBIS.

GSA SCHEDULE PRICE LIST

SIN 874-1 Integrated Consulting Services

SIN 874-6 Acquisition Management Support

SIN 874-4 Training Services

SIN 874-7 Integrated Business Program Support Services

MOBIS Option Period 3 Labor Rates for Years 16 - 20	Year 16	Year 17	Year 18	Year 19	Year 20
MOBIS Labor Categories	Oct 1, 2012 - Mar 31, 2014	Apr 1, 2014 - Oct 5, 2014	Oct 6, 2014 - Oct 5, 2015	Oct 6, 2015 - Oct 5, 2016	Oct 6, 2016 - Oct 5, 2017
Administrator I	\$ 40.74	\$ 43.53	\$ 44.52	\$ 45.53	\$ 46.56
Administrator II	\$ 47.94	\$ 48.77	\$ 49.88	\$ 51.01	\$ 52.17
Associate Management Consultant*	\$ 58.74	\$ 55.08	\$ 56.33	\$ 57.61	\$ 58.92
Management Consultant I	\$ 68.67	\$ 73.50	\$ 75.17	\$ 76.87	\$ 78.62
Management Consultant II	\$ 83.19	\$ 81.47	\$ 83.32	\$ 85.21	\$ 87.15
Management Consultant III	\$ 95.54	\$ 96.21	\$ 98.39	\$ 100.63	\$ 102.91
Management Consultant IV	\$ 113.23	\$ 105.00	\$ 107.38	\$ 109.82	\$ 112.31
Sr. Management Consultant	\$ 135.48	\$ 135.00	\$ 138.06	\$ 141.20	\$ 144.40
Principal Management Consultant I	\$ 169.24	\$ 166.77	\$ 170.56	\$ 174.43	\$ 178.39
Principal Management Consultant II	\$ 201.29	\$ 202.18	\$ 206.77	\$ 211.46	\$ 216.26
Executive Management Consultant I	\$ 223.95	\$ 235.68	\$ 241.03	\$ 246.50	\$ 252.10
Executive Management Consultant II	\$ 246.27	\$ 219.53	\$ 224.51	\$ 229.61	\$ 234.82
Sr. Executive Management Consultant	\$ 314.51	\$ 248.28	\$ 253.92	\$ 259.68	\$ 265.57
Associate Management Consultant I	N/A	\$ 55.08	\$ 56.33	\$ 57.61	\$ 58.92
Associate Management Consultant II	N/A	\$ 88.73	\$ 90.74	\$ 92.80	\$ 94.91
Project Analyst I	N/A	\$ 66.13	\$ 67.63	\$ 69.17	\$ 70.74
Project Analyst II	N/A	\$ 120.00	\$ 122.72	\$ 125.51	\$ 128.36
Project Manager I	N/A	\$ 109.00	\$ 111.47	\$ 114.00	\$ 116.59
Project Manager II	N/A	\$ 120.00	\$ 122.72	\$ 125.51	\$ 128.36
Program Manager	N/A	\$ 159.23	\$ 162.84	\$ 166.54	\$ 170.32
Business Process Consultant	N/A	\$ 131.45	\$ 134.43	\$ 137.49	\$ 140.61
Policy Analyst I	N/A	\$ 81.47	\$ 83.32	\$ 85.21	\$ 87.15
Policy Analyst II	N/A	\$ 106.75	\$ 109.17	\$ 111.65	\$ 114.19
Policy Analyst III	N/A	\$ 146.72	\$ 150.05	\$ 153.46	\$ 156.94
Training Specialist I	N/A	\$ 76.28	\$ 78.01	\$ 79.78	\$ 81.59
Training Specialist II	N/A	\$ 83.66	\$ 85.56	\$ 87.50	\$ 89.49
Training Manager	N/A	\$ 95.75	\$ 97.92	\$ 100.15	\$ 102.42

* The Associate Management Consultant (AMC) labor category rates are restricted to only those Task Orders that have the AMC labor category as part of the Task Order prior to 04/01/2014. The Associate Management Consultant labor category is replaced by the Associate Management Consultant I effective 04/01/2014.

SIN 874-5 Ancillary Supplies and/or Services

To be determined

Note: Agency Orders may alter the type, quality, quantity and timing of each component and thus result in a lower price for specific requirements.

LABOR CATEGORIES AND QUALIFICATIONS

Item No.	Labor Category	Education/Yrs of Experience	Labor Category Description
1	Administrator I	High school diploma or equivalent	Provides administrative-type support to technical and management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, program management support, event planning and administration, office relocation planning, mail services, records, data input and other office administration functions. May perform other duties as assigned.
2	Administrator II	High school diploma and 2 years relevant experience or equivalent	Provides administrative-type support to technical and management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, program management support, event planning and administration, office relocation planning, mail services, records, data input and other office administration functions. May perform other duties as assigned.
3	Associate Management Consultant	Bachelor's or equivalent	Provides technical, managerial, and administrative support for problem definition, analysis, requirements development, and implementation for issues.
4	Management Consultant I	Bachelor's and 1 year relevant experience or equivalent	Assists in defining and executing technical, managerial, and/or administrative activities and services within a project.
5	Management Consultant II	Bachelor's and 2 years relevant experience or equivalent	Performs a variety of technical, managerial, administrative, and/or project support tasks which are broad in nature. Performs with some latitude for unreviewed actions and decisions.
6	Management Consultant III	Bachelor's and 3 years relevant experience or equivalent	Performs a variety of technical, managerial, administrative, and/or project support tasks which are broad in nature. Performs with latitude for un-reviewed actions and decisions.
7	Management Consultant IV	Master's and 3 years relevant experience or equivalent	Provides management and technical expertise by conducting and/or participating in the strategic, tactical, and operational aspects of projects. Is responsible for meeting goals within time and budget constraints. Contributes to the design and execution of projects.
8	Sr. Management Consultant	Master's and 4 years relevant experience or equivalent	Plans and designs projects. Develops or directs the development of findings, draws conclusions, and develops recommendations. Prepares and presents reports. Conducts large projects and is responsible for meeting goals within time and cost constraints.
9	Principal Management Consultant I	Master's and 6 years relevant experience or equivalent	Directs the performance of or provides technical expertise to a variety of related projects which may be organized by technology, program or client. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of contractual items.

Item No.	Labor Category	Education/Yrs of Experience	Labor Category Description
10	Principal Management Consultant II	Master's and 8 years relevant experience or equivalent	Directs the performance of or provides technical expertise to a variety of related projects which may be organized by technology, program or client. Oversees the technology development and/or application, marketing, and resource allocation within program client base. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of contractual items.
11	Executive Management Consultant I	PhD and 8 years relevant experience or equivalent	Provides expert technical and managerial guidance and direction for problem definition, analysis, requirements development, and implementation of complex projects and programs.
12	Executive Management Consultant II	PhD and 10 years relevant experience or equivalent	Provides expert technical and managerial leadership and direct support for problem definition, analysis, requirements development, and implementation of complex projects and programs.
13	Sr. Executive Management Consultant	PhD and 12 years relevant experience or equivalent	Provides expert technical and managerial leadership.
14	Associate Management Consultant I	Bachelor's and 2 years relevant experience or equivalent	Participates in the planning, tracking analysis, and reporting on projects of varying type, size, complexity, and level of risk. Responsibilities may include: implementation of financial policies and procedures in support of projects; establishment and maintenance of cost/schedule baselines; development of WBS and related dictionaries, schedules or Resource Loaded Networks (RLN's) and budgets; implementation of Earned Value methodologies and performs related variance analyses; and preparation of written and verbal reports to management regarding cost schedule variances. Individuals in this family have significant interface with Project Managers, Senior Technical Personnel, as well as other organizations. Has the knowledge and experience to be able to handle unusual and seldom occurring job events.
15	Associate Management Consultant II	Bachelor's and 8 years relevant experience or equivalent	Participates in the planning, tracking analysis, and reporting on projects of varying type, size, complexity, and level of risk. Responsibilities may include: implementation of financial policies and procedures in support of projects; establishment and maintenance of cost/schedule baselines; development of WBS and related dictionaries, schedules or Resource Loaded Networks (RLN's) and budgets; implementation of Earned Value methodologies and performs related variance analyses; and preparation of written and verbal reports to management regarding cost schedule variances. Individuals in this family have significant interface with Project Managers, Senior Technical Personnel, as well as other organizations. Work is accomplished without considerable direction. Exerts significant latitude in determining objectives of assignments. May determine methods and procedures on new assignments and may supervise or provide guidance to other personnel. Increase in complexity and scope of responsibility at higher levels.
16	Project Analyst I	Bachelor's and 2 years relevant experience or equivalent	Responsible for ensuring project requirements and responsibilities are being accomplished including working on the definition and implementation of project planning techniques to provide visibility on the contract. Responsibilities may include developing budgets and schedules to meet project requirements for an assigned portion, participating in and establishing and defining plan requirements, and monitoring and reporting performance against plans to ensure that contractual, cost and schedule objectives are met. Receives no specific instruction on routine work, specific instructions on new assignments.

Item No.	Labor Category	Education/Yrs of Experience	Labor Category Description
17	Project Analyst II	Bachelor's and 6 years relevant experience or equivalent	Responsible for ensuring project requirements and responsibilities are being accomplished including working on the definition and implementation of project planning techniques to provide visibility on the contract. Responsibilities may include developing budgets and schedules to meet project requirements for an assigned portion, participating in and establishing and defining plan requirements, and monitoring and reporting performance against plans to ensure that contractual, cost and schedule objectives are met. Provides focus to subordinates directed by established policies and procedures. Interprets, implements and administers policies that typically affect individual employees of a sub-unit. May provide day-to-day technical direction and guidance to lower level personnel.
18	Project Manager I	Bachelor's and 5 years of direct project/program experience or equivalent	Responsible for managing the implementation of a specific project or projects. Plan, coordinate, and manage the actions taken by an organization to execute a specific task/objective. Integrate all functions and activities necessary to perform the project/program to meet customer requirements including planning, coordination, oversight and execution. Plan and implement actions by the program/project team to define and implement technical baseline and meet quality requirements for project/program products and services. Direct project team personnel, manage cost and schedule, ensure contract compliance, and serve as customer interface. Small to moderate risk project with responsibility for managing many tasks or functions of a single project. Manages technical, cost, and schedule of assigned tasks or functions and has frequent interface with task leaders, subcontractors, support personnel and customer.
19	Project Manager II	Bachelor's and 8 years of direct project/program experience or equivalent	Responsible for managing the implementation of a specific project or projects. Plan, coordinate, and manage the actions taken by an organization to execute a specific task/objective. Integrate all functions and activities necessary to perform the project/program to meet customer requirements including planning, coordination, oversight and execution. Plan and implement actions by the program/project team to define and implement technical baseline and meet quality requirements for project/program products and services. Direct project team personnel, manage cost and schedule, ensure contract compliance, and serve as customer interface. Small to moderate risk project with responsibility for managing many tasks or functions of a single project. Interfaces with task and functional leaders, subcontractors, support personnel, customer and upper management. Has financial management responsibility.
20	Program Manager	Bachelor's and 10 years of direct project/program experience or equivalent	Responsible for managing the implementation of specific government or commercial contracts. Plan, coordinate, and manage the actions taken by an organization to acquire and execute a specific piece of business, either competitively or non-competitively. Integrate all functions and activities necessary to perform the project/program to meet the client or customer requirements. Plan and implement actions by the program/project team to define and implement technical baseline and meet quality requirements for project/program products and services. Direct project team personnel, manage cost and schedule, ensure contract compliance, and serve as principal customer interface. Moderate to high-risk program (composed of either a single project or a coordinated effort of multiple related projects with a common technical or customer objective).

Item No.	Labor Category	Education/Yrs of Experience	Labor Category Description
21	Training Manager	Bachelor's and 8 years relevant experience (including 3 years supervisory) or equivalent	<p>Manages the implementation and operation of the training programs, practices and procedures for training personnel. Responsible for staff development, supervision, and management. Designs and administers training programs to train all levels of personnel. Responsible for the development, testing, and maintenance of training curriculum to instruct customer personnel on the utilization of customer products or services. Responsible for reviewing course content, training materials and documentation. Works on complex problems where analysis of situations or data may require an in-depth evaluation of various factors. Exercises judgment within defined practices and policies in selecting methods, techniques and evaluation criteria for obtaining results.</p>
22	Training Specialist I	Bachelor's and 4 years relevant experience or equivalent	<p>Develops, directs, plans, delivers and evaluates training programs or activities to meet external customer or internal employee learning objectives. Provides direct instruction and training to customers on services, procedures, processes, techniques, tactics, products or skill development. Assignments may include needs analysis, custom course development, development of criteria for evaluating the effectiveness of course objectives, and evaluation and learning assessments. Collaborates with customer or internal functional organization to develop, enhance, and/or evaluate new or existing learning objectives and course content. May create course content, training materials, visual aids and documentation to support a variety of instructional formats such as lecture, lab exercises, field training, computer-based training (CBT), and/or web-based training (WBT). May develop exam materials and may be responsible for testing and qualitative evaluation of participant's attainment of learning objectives. Monitors and evaluates training programs, assesses results, and implements enhancements as needed. Trainers may also administer training programs to meet student needs, which may require post-training follow up to determine applicability of course material or training approaches. Works under limited direction. Normally receives no instruction on routine work, general instructions on new assignments.</p>
23	Training Specialist II	Bachelor's and 10 years relevant experience or equivalent	<p>Develops, directs, plans, delivers and evaluates training programs or activities to meet external customer or internal employee learning objectives. Provides direct instruction and training to customers on services, procedures, processes, techniques, tactics, products or skill development. Assignments may include needs analysis, custom course development, development of criteria for evaluating the effectiveness of course objectives, and evaluation and learning assessments. Collaborates with customer or internal functional organization to develop, enhance, and/or evaluate new or existing learning objectives and course content. May create course content, training materials, visual aids and documentation to support a variety of instructional formats such as lecture, lab exercises, field training, computer-based training (CBT), and/or web-based training (WBT). May develop exam materials and may be responsible for testing and qualitative evaluation of participant's attainment of learning objectives. Monitors and evaluates training programs, assesses results, and implements enhancements as needed. Trainers may also administer training programs to meet student needs, which may require post-training follow up to determine applicability of course material or training approaches. Works under consultative direction toward predetermined long-range targets. Determines and pursues courses of action essential in obtaining desired outcomes. Acts independently to determine methods and procedures on new assignments.</p>

Item No.	Labor Category	Education/Yrs of Experience	Labor Category Description
24	Business Process Consultant	Bachelor's and 5 years relevant experience or equivalent	Responsible for defining and developing business processes, policies, roles and responsibilities, and performance metrics. Conducts analysis of business processes: current state analysis, gap analysis, benchmarking, best practices identification, organizational assessment, and other related tasks. Takes project from original concept through final implementation. May coordinate with business and technology teams, ascertaining system requirements, such as program functions, output requirements, input data acquisition, and system techniques and controls. Plans and implements process improvements, including: future state design, change management, and transition planning. Conduct client interviews. May deliver presentations and training courses including measurement, analysis, improvement, and control. May perform cost and benefit analysis. Interfaces with all areas of project including customer, computer services, and client services. Works on moderately complex tasks where analysis of client's data requires an evaluation of various factors. Exercises independent judgment within broadly defined practices and policies in selecting methods, techniques and evaluation criteria for obtaining results.
25	Policy Analyst I	Bachelor's and 5 years relevant experience or equivalent	Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a qualitative or quantitative, rational basis for decision-making, policies (e.g., Doctrine, Organization, Training, Leader Development, Material, Personnel, Facilities) or resource allocation in support of US Government policy goals and objectives. Utilizes judgment, experience and subject matter expertise, decision support tools, and basic to extremely complex modeling and measurement techniques, mathematics, statistical methods and other principles in the professional body of knowledge in determining solutions. Provides integral policy support in the capability development and integration of solutions and the conceptualization, design, development, testing, verification and validation, documentation, and implementation of modeling and simulation based decision support system applications. Works on problems of diverse scope where analysis of situation or data requires review of identifiable factors. Exercises judgment within defined procedure and policies to determine appropriate action. Acts as advisor to unit or sub-unit, becomes actively involved as required to meet schedules or resolve problems.
26	Policy Analyst II	Bachelor's and 8 years relevant experience or equivalent	Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a qualitative or quantitative, rational basis for decision-making, policies (e.g., Doctrine, Organization, Training, Leader Development, Material, Personnel, Facilities) or resource allocation in support of US Government policy goals and objectives. Utilizes judgment, experience and subject matter expertise, decision support tools, and basic to extremely complex modeling and measurement techniques, mathematics, statistical methods and other principles in the professional body of knowledge in determining solutions. Provides integral policy support in the capability development and integration of solutions and the conceptualization, design, development, testing, verification and validation, documentation, and implementation of modeling and simulation based decision support system applications. Works on complex problems where analysis of situation or data requires evaluation of identifiable factors. Exercises judgment within generally defined practices and policies in selecting methods and techniques for obtaining solutions. Acts as advisor to subordinate(s) to meet schedules and/or resolve technical problems. Develops and administers budgets, schedules, and performance requirements.

Item No.	Labor Category	Education/Yrs of Experience	Labor Category Description
27	Policy Analyst III	Bachelor's and 12 years relevant experience or equivalent	Analyzes actual and predictable interacting operational activities of a military, governmental, or business system to obtain a qualitative or quantitative, rational basis for decision-making, policies (e.g., Doctrine, Organization, Training, Leader Development, Material, Personnel, Facilities) or resource allocation in support of US Government policy goals and objectives. Utilizes judgment, experience and subject matter expertise, decision support tools, and basic to extremely complex modeling and measurement techniques, mathematics, statistical methods and other principles in the professional body of knowledge in determining solutions. Provides integral policy support in the capability development and integration of solutions and the conceptualization, design, development, testing, verification and validation, documentation, and implementation of modeling and simulation based decision support system applications. Works on extremely complex problems where analysis of situations or data requires an evaluation of intangible factors. Exercises judgment in developing methods, techniques and evaluation criteria for obtaining results. Ensures budgets and schedules meet corporate requirements.

Substitution/Equivalency:

The following substitutions may be made for either education, or experience:

Substitution/Equivalency:

- GED or vocational degree = high school diploma.
- Associate's = two (2) years relevant experience.
- Bachelor's = four (4) years relevant experience.
- Master's = six (6) years relevant experience.
- PhD. = nine (9) years relevant experience.

Example: Master's = Bachelor's + two (2) years of relevant experience.

NOTE: Relevant Experience means the type of experience similar to the MOBIS labor category requirements for the specific labor category contemplated.

SERVICE CONTRACT ACT

The labor categories that fall under the requirements of the SCA (i.e. non-exempt labor categories) are identified in the matrix below. All prices for these labor categories meet or exceed the requirements of the SCA Wage Determination identified below.

SCA Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code Title	WD Number
Administrator I	01311 Secretary I	05-2103
Administrator II	01312 Secretary II	05-2103

The Service Contract Act (SCA) is applicable to this contract and it includes SCA eligible labor categories. SAIC will ensure direct labor and fringe benefits for individuals providing services determined to be subject to the SCA for the indicated SAIC labor categories meet or exceed the SCA wage determination minimum requirements for the U.S. Department of Labor Wage Determination Number(s) identified Index of Register of Wage Determinations under the Service Contract Act incorporated into the contract. The mapping to SCA labor categories in the matrix is representative only and does not limit the use of the SAIC labor category to those SCA titles identified in the matrix nor does it limit the use of the SAIC labor category only to services covered by the SCA. The services provided under each labor category will be determined at the task order level. No increase in the hourly prices for the SCA labor categories may be charged to ordering agencies without a modification to the contract.