

**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA ADVANTAGE!, a menu-driven database system. The INTERNET address for GSA Advantage! is: <http://gsaadvantage.gov>.*

**FINANCIAL AND BUSINESS SOLUTIONS (FABS)  
[FSC Group 520]**

**Contract Number GS-23F-8166H  
Through Modification PO-15, dated 1-02-2008**

*For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>*

**Contract Period:** 02 May 1998 – 31 December 2012

**BAE SYSTEMS Technology Solutions & Services Inc.**  
2525 Network Place  
Herndon, VA 20171  
<http://www.baesystems.com/Businesses/CustomerSolutions>

**Director of Contracts:** Ms. Sherry Carmichael (703) 563-7705  
Email: [GSA.FABS.PMO@baesystems.com](mailto:GSA.FABS.PMO@baesystems.com)

**Business Size:** Large Business

## **CUSTOMER INFORMATION**

### **1a. Special Item Numbers (SINs)**

The SIN listed below is covered by this price list. Labor rates for services provided under this SIN is in Attachment 1. Attachment 2 contains BAE SYSTEMS' labor category descriptions.

#### **520-13: Complimentary Financial Management Services**

Services provided under this SIN involve providing complementary financial management services. This may include but is not limited to the following:

- Assess and improve financial management systems
- Assist with implementation of corrective actions
- Conduct A-127 system compliance reviews
- Document systems
- Identify systems requirements
- Plan and develop systems
- Assist in meeting agency financial management system requirements
- Assess and improve financial reporting and analysis
- Develop new reporting formats and pro-forma financial reports
- Assist in improving and streamlining reporting and analysis processes
- Perform cost-benefit or other special financial analyses
- Assist with the requirements of Government Performance & Results Act
- Assist with devising and implementing performance measures and related processes and systems
- Assist with strategic and operational financial planning
- Resolve audit recommendations
- Assist in managerial cost accounting
- Assist in financial policy formulation and development
- Perform economic and regulatory analyses
  - Develop methods for analyzing costs, benefits and impacts of regulations & policies
  - Collect data and prepare Information Collection Requests for approval by OMB
  - Conduct exposure and risk analyses
  - Develop, modify or apply risk characterization models to analyze and evaluate policies, programs, and regulations
- Perform actuarial services and/or actuarial data analysis services
  - Collection, analysis, editing, calibration and data entry of Employee Benefit Plan information
  - Conduct updates of a full actuarial valuation pension plan database, program major upgrades or significant new modeling capabilities
  - Perform quantitative analysis of covered pension plans to identify plans that are potentially noncompliant or under-funded

- Assist with quality assurance efforts

**1b. Lowest Priced Model Number - Not Applicable**

**1. Hourly Rates and Labor Categories - See Attachments 1 and 2**

**2. Maximum Order - \$1,000,000**

**3. Minimum Order - \$300.00**

**4. Geographic Coverage (delivery area) - Domestic**

**5. Point(s) of Production**

Services under this contract can be provided at Government or contractor sites. Locations are listed below:

Location	Address
Huntsville, AL Offices	308 Voyager Way, Huntsville, AL 35806 310 Voyager Way, Huntsville, AL 35806
Arlington Office	Century Two, 2461 South Clark Street, Suite 706, Arlington, VA 22202
Colorado Springs, CO Office	770 Wooten Rd, Suite 101, Colorado Springs, CO 80915
Dallas, TX Office	4319 Greenwood Lane, Grapevine, TX 76051
Warner Robins AFB, GA Office	1100 Park Drive, Warner Robins AFB, GA 31088

**6. Discount from List Prices – Prices shown herein are net (discount deducted).**

**7. Quantity discounts – Additional discounts may be negotiated for individual orders and for Blanket Purchase Agreements (BPAs). These discounts will be addressed on a case-by-case basis.**

**8. Prompt payment terms – Payment terms are net 30 days.**

**9a. Government Purchase Cards – at or below micro-purchase threshold**  
Government purchase cards are accepted for any dollar value.

**9b. Government Purchase Cards – above micro-purchase threshold**  
Government purchase cards are accepted for any dollar value.

**10. Foreign Items – Not Applicable**

- 11a. Time of Delivery** – Per Individual Task Order
- 11b. Expedited delivery** – Not Applicable
- 11c. Overnight and two-day delivery** – Not Applicable
- 11d. Urgent requirements** – Pursuant to I-FSS-140-B, Urgent Requirements, when the FSS contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, the agency may contact the BAE SYSTEMS Contract Administrator (see page 1) for the purpose of obtaining accelerated delivery. BAE SYSTEMS will offer an accelerated delivery date if possible to the ordering agency in accordance with all other terms and conditions of the contract.
- 12. F.O.B. Point(s)** – Destination
- 13a. Ordering Address** - All orders under this contract should be placed with the BAE SYSTEMS Analytical Solutions Inc. Contracts Department at the address below:

**BAE SYSTEMS Technology Solutions & Services Inc.**

308 Voyager Way  
Huntsville AL 35806  
ATTN: Contracts Department

Orders may also be placed by telephone, fax, or email to the following numbers.

**Phone:** (256) 890-8098 (direct dial to the Contracts Department), or  
(256) 890-8000 (main switchboard)

**FAX:** (256) 890-0000

**Email:** gsa.huntsville@baesystems.com

- 13b. Ordering Procedures** – For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment Address**

Remittance by check should be delivered to:

**BAE SYSTEMS Technology Solutions & Services Inc.**

308 Voyager Way

Huntsville AL 35806

ATTN: Accounts Receivable

Payment may also be made by electronic funds transfer to Compass Bank, Transit Number 062001186, Account Number 07617100.

**15. Warranty Provision - Not Applicable**

**16. Export Packing Charges - Not Applicable**

**17. Terms and Conditions of Government Purchase Card Acceptance (Orders above the Micro purchase Level) –** The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.

**18. Terms and Conditions of Rental, Maintenance, and Repair - Not Applicable**

**19. Terms and Conditions of Installation - Not Applicable**

**20. Terms and Conditions of Repair Parts - Not Applicable**

**20a. Terms and Conditions for Other Services - Not Applicable**

**21. List of Service and Distribution Points**

**Location**

**Address/Phone Number**

Huntsville, AL

308 Voyager Way  
Huntsville, AL 35806  
(256) 890-8000

310 Voyager Way  
Huntsville, AL 35806  
(256) 864-7000

Arlington, VA

Century Two  
2461 South Clark Street, Suite 706  
Arlington, VA 22202  
(703) 414-7000

Colorado Springs, CO      770 Wooten Rd, Suite 101  
Colorado Springs, CO 80915  
(719) 638-7404

Dallas, TX                      4319 Greenwood Lane  
Grapevine, TX 76051  
(817) 481-2997

Warner Robins AFB, GA    1100 Park Drive  
Warner Robins AFB, GA 31088  
(478) 328-6223

- 22. List of Participating Dealers - Not Applicable**
- 23. Preventive Maintenance - Not Applicable**
- 24a. Special Attributes, e.g. Recycled Content, Energy Efficiency, and/or Reduced Pollutants – Not Applicable**
- 24b. Section 508 Compliance – Not Applicable**
- 25. Data Universal Number System (DUNS) Number – 79-890-3949**
- 26. Notification regarding registration in Central Contractor Registration (CCR) Database – BAE SYSTEMS is registered in the CCR database.**
- 27. Administrative Information:**
  - a. CAGE Code                                      OJLS6**
  - b. Tax Identification Number                  22-2466421**

### **Attachment 1: Hourly Rates**

<b>Labor Category Title</b>	<b>CY08</b>	<b>CY09</b>	<b>CY10</b>	<b>CY11</b>	<b>CY12</b>
Contract Manager	\$131.03	\$134.96	\$139.01	\$143.18	\$147.48
Task Manager	\$131.03	\$134.96	\$139.01	\$143.18	\$147.48
Sr. Financial Analyst	\$90.73	\$93.45	\$96.25	\$99.14	\$102.11
Financial Analyst	\$58.20	\$59.95	\$61.75	\$63.60	\$65.51
Jr. Financial Analyst	\$42.34	\$43.61	\$44.92	\$46.27	\$47.66
Sr. Cost Analyst	\$83.71	\$86.22	\$88.81	\$91.47	\$94.21
Cost Analyst	\$56.66	\$58.36	\$60.11	\$61.91	\$63.77
Jr. Cost Analyst	\$47.24	\$48.66	\$50.12	\$51.62	\$53.17
Sr. Management Analyst	\$113.85	\$117.27	\$120.79	\$124.41	\$128.14
Management Analyst	\$86.19	\$88.78	\$91.44	\$94.18	\$97.01
Jr. Management Analyst	\$72.43	\$74.60	\$76.84	\$79.15	\$81.52
Sr. Systems Analyst	\$110.35	\$113.66	\$117.07	\$120.58	\$124.20
Systems Analyst	\$74.59	\$76.83	\$79.13	\$81.50	\$83.95
Accounting Technician	\$37.76	\$38.89	\$40.06	\$41.26	\$42.50
Executive Consultant	\$213.47	\$213.47	\$213.47	\$213.47	\$213.47
Sr. Business Consultant	\$166.58	\$166.58	\$166.58	\$166.58	\$166.58
Business Consultant	\$142.64	\$142.64	\$142.64	\$142.64	\$142.64
Business Analyst	\$118.70	\$118.70	\$118.70	\$118.70	\$118.70
Administrative Clerical	\$44.04	\$45.36	\$46.72	\$48.12	\$49.56

## Attachment 2: Labor Category Descriptions

Labor Category	Education	Years Experience	Description
Contract Manager	Business, Accounting, Engineering, or Science	12	Experience in cost & financial management, accounting, A-76 studies, business practices, technical, cost and schedule, and business re-engineering related issues. Management experience in complex large scale financial management services (FMS) under multiple task efforts. Also requires five years management experience.
Task Manager	Business, Accounting, Engineering, or Science	12	Experience in cost & financial management, accounting, A-76 studies, business practices, technical, cost and schedule, and business re-engineering related issues. Ability to plan, manage, and execute complex FMS tasks. Must have the capability to lead subordinate level positions. Also requires two years management experience.
Sr. Financial Analyst	Business, Accounting, Engineering, or Science	8	Experience in cost & financial management, accounting, A-76 studies, business practices, technical, cost and schedule, and business re-engineering related issues. Must have the capability to lead subordinate level positions.
Financial Analyst	Business, Accounting, Engineering, or Science	3	Experience in cost & financial management, accounting, A-76 studies, business practices, technical, cost and schedule, and business re-engineering related issues.
Jr Financial Analyst	Business, Accounting, Engineering, or Science	0	Course studies in cost & financial management, accounting, A-76 studies, business practices, technical, cost and schedule, and business re-engineering related issues.
Sr. Cost Analyst	Business, Accounting, Engineering, or Science	8	This individual is required to develop and defend complex cost/risk issues, perform analysis of cost and technical data, and develop cost estimating relationships.
Cost Analyst	Business, Accounting, Engineering, or Science	3	This individual is required to solve cost/risk issues, collect and perform analysis of cost and technical data and assist in developing cost estimating relationships.
Jr Cost Analyst	Business, Accounting, Engineering, or Science	0	This individual is required to collect and perform analysis of cost and technical data and assist in the developing cost estimating relationships under the direction of Cost Analyst.
Sr. Management Analyst	Business, Accounting, Engineering, or Science	10	This individual must have specialized experience in facilitation, training, methodology development and evaluation, process re-engineering across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects. Duties include activity and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Provides group facilitation, interviewing, and training, and provides additional forms of knowledge transfer.

**Attachment 2: Labor Category Descriptions  
(Continued)**

<b>Labor Category</b>	<b>Education</b>	<b>Years Experience</b>	<b>Description</b>
Management Analyst	Business, Accounting, Engineering, or Science	5	This individual must have specialized experience in facilitation, training, methodology development and evaluation, process re-engineering across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects. Duties include activity and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Provides group facilitation, interviewing, and training, and provides additional forms of knowledge transfer.
Jr Management Analyst	Business, Accounting, Engineering, or Science	2	This individual must have specialized experience in facilitation, training, methodology development and evaluation, process re-engineering across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices. Applies process improvement and re-engineering methodologies and principles to conduct process modernization projects. Duties include activity and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Provides group facilitation, interviewing, and training, and provides additional forms of knowledge transfer.
Sr. Systems Analyst	Business, Accounting, Engineering, or Science	8	Experience in systems analysis, business systems, Management Information Systems, and/or LAN/WAN. Must have the capability to lead subordinate level positions.
Systems Analyst	Business, Accounting, Engineering, or Science	5	Experience in systems analysis, business system, Management Information Systems, and/or LAN/WAN systems
Accounting Technician	High School Diploma or GED	3	Course studies in cost & financial support, accounting, A-76 studies, business practices, technical, cost and schedule, and business re-engineering related issues. Works under close supervision from Financial Analysts or Task Leaders.
Executive Consultant	Business, Accounting, Engineering, or Science	12	Serves as a senior advisor/analyst to customer's executive management team in a variety of capacities. Provides advice and expertise in competitive sourcing, outsourcing methods, value chain analysis, strategic planning, process improvement methods, change enablement and management, site-selection, and consolidation of operations. May serve as the project lead for either a contract or task. May serve as the primary customer point of contact for an activity.
Sr. Business Consultant	Business, Accounting, Engineering, or Science	7	Manages tasks or contracts for a single customer and is responsible for technical, management, and cost performance. Performs work in a variety of operational areas or in a single consulting area. Performs competitive sourcing, outsourcing methodologies, value chain analysis, strategic planning, process improvement methodologies, change enablement and management, site-selection, and consolidation of operations. Develops training curriculum tailored to meet the unique needs of a particular customer's requirement.
Business Consultant	Business, Accounting, Engineering, or Science	5	Supports tasks for one or multiple customers. May lead a specific task in support of a particular customer. Facilitates working groups and sessions, design schedules, conduct analyses, develop models, write reports, prepare presentations and present results.

**Attachment 2: Labor Category Descriptions  
(Continued)**

Labor Category	Education	Years Experience	Description
Business Analyst	Business, Accounting, Engineering, or Science	5	Supports tasks as required to meet specific customer requirements. Performs similar tasks as the Business Consultant. Performs data collection and data reduction/consolidation requirements.
Administrative/ Clerical	None	2	This individual will perform diverse secretarial and administrative duties. The individual may initiate special reports, compose routine correspondence, and compile statistical and budget information. The individual is in communication with all levels of company personnel to gather and convey information.

(1) An additional six years (6) experience may substitute for a Bachelor degree.

(2) Each post graduate degree may substitute for two years experience.