

GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Schedule for – Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Group: 87 Class: 874

Contract Number: GS-23F-8169H

**For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.fss.gsa.gov>**

Contract Period: 10-01-2007 through 09-30-2012

Supplement Number: FX54, effective July 25, 2008

LABAT-ANDERSON Incorporated

8000 Westpark Drive

Suite 400

McLean, VA 22102

Phone: (703) 506-9600

Fax: (703) 506-4646

Website: www.labat.com

Email: al_buoni@labat.com; everick_bowens@labat.com

Contract Administrator: Lisa Burke (lisa_burke@labat.com)

Business Size: Large

Includes Modifications:

1, July 1, 1998

PO01, April 9, 2001

PO03, September 18, 2002

FX03, January 1, 2004

FX11, June 1, 2005

FX38, August 4, 2006

PS-0001, September 4, 2007

PO-0003, September 4, 2007

PO-0005, September 11, 2007

FX54, July 25, 2008

FQ-04, April 1, 1999

PO02, August 16, 2001

PS100, September 18, 2002

FX04, November 21, 2003

FX21, January 4, 2006

FX47, March 29, 2007

PS-0002, September 4, 2007

PS-0004, September 4, 2007

FX51, January 24, 2008

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Numbers (SINs):

- 874-1 Consulting Services
- 874-1RC Consulting Services - Recovery Purchasing
- 874-2 Facilitation Services
- 874-2RC Facilitation Services – Recovery Purchasing

See page 5 for a description of offerings under each SIN.

1b. Lowest Price Model Number:

Not Applicable

1c. Corresponding Commercial Job Titles, Experience, Function Responsibility and Education:

Located starting on page 6.

2. Maximum Order:

\$1,000,000

3. Minimum Order:

\$300

4. Geographic Coverage (delivery Area):

The geographic scope of this contract is the 48 contiguous states, the District of Columbia, Alaska, Hawaii, the Commonwealth of Puerto Rico, and all U.S. Government installations and/or agencies worldwide.

5. Point(s) of production (city, county, and state or foreign country):

Same as company address

6. Discount from list prices or statement of net price:

Government Net Prices (discounts already deducted). See prices attached

7. Quantity discounts:

None offered

8. Prompt payment terms:

Net 30 days

9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:

Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:

Contact Contractor

- 10. Foreign items (list items by country of origin):**
None
- 11a. Time of Delivery (Contractor insert number of days):**
Specified on the Task Order
- 11b. Expedited Delivery:**
Contact Contractor
- 11c. Overnight and 2-day delivery:**
Not Applicable
- 11d. Urgent Requirements:**
Not Applicable
- 12. F.O.B Points(s):**
Destination
- 13a. Ordering Address:**
LABAT-ANDERSON Incorporated
8000 Westpark Drive
Suite 400
McLean, VA 22102
(703) 506-9600
Fax: (703) 506-4646
- 13b. Ordering procedures:**
For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment address:**
LABAT-ANDERSON Incorporated
c/o M&T Bank
PO Box 64127
Baltimore, MD 21264-4127
- 15. Warranty provision:**
Contractor's Standard Commercial Warranty
- 16. Export Packing Charges:**
Not Applicable
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):**
Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair:**
Not Applicable

- 19. Terms and conditions of installation:**
Not Applicable
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:**
Not Applicable
- 20a. Terms and conditions for any other services:**
Not Applicable
- 21. List of service and distribution points:**
Not Applicable
- 22. List of participating dealers:**
Not Applicable
- 23. Preventive maintenance:**
Not Applicable
- 24a. Environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):**
Not Applicable
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found:**
Not applicable.
- The EIT standards can be found at: www.section508.gov/.
- 25. Data Universal Numbering System (DUNS) number:**
03-899-7573
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:**
LABAT-ANDERSON Incorporated is registered in the CCR Database.
- 27. Uncompensated Overtime.**
Uncompensated overtime is not used.

MOBIS SERVICES DESCRIPTIONS

SIN 874-1 and 874-1RC - Consultation Services

Contractors shall provide expert advice, assistance, guidance or counseling in support of agencies' mission oriented business functions, as follows: Management or strategy consulting: program planning, audits, and evaluations; studies, analyses, scenarios, and reports relating to mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations; educational studies, regulatory studies, economic studies, and preparedness studies; executive/management coaching services; customized training as part of a consulting engagement; policy and regulation development and review; expert witness services in support of litigation, claims, or other formal cases, and advisory and assistance services in accordance with FAR 37.203(b).

Financial audits are covered under GSA Schedule 520, Financial and Business Services, and are not allowed under this SIN. The term "consulting" as defined herein does not include staff augmentation.

SIN 874-2 and 874-2RC - Facilitation Services

Contractors shall provide facilitation and related decision support services for agencies engaged in collaboration efforts, working groups, or integrated product, process, or self-directed teams. Services covered are: defining, refining, and resolving disputes, disagreements, and divergent views, excluding EEO disputes; leading large and small group briefings and discussions; recording discussion content and enabling focused decision-making; stakeholder debriefings; preparing and providing draft and final reports relating to the facilitated issues.

Conference planning and management services are excluded from this SIN. These services are specifically covered under Schedule 541, Advertising and Integrated Marketing Services. EEO disputes are covered under Schedule 738X, Human Resources & Equal Employment Opportunity, and are excluded.

LABOR CATEGORY DESCRIPTIONS

Labor Category	Description
Principal	Senior manager responsible for overall direction, coordination and integration of skills and resources to meet client requirements. Requires a Master's degree or equivalent with fifteen (15) years experience managing increasingly complex projects and ten (10) years experience managing quality assurance, financial planning, and resource allocation.
Senior Consultant	Senior consultant providing technical direction for highly complex specialized services in management, organizational and business improvement. Requires a Master's degree or equivalent and ten (10) years of experience as required by the task assignments.
Project Manager	Manager directly responsible for supervising, planning, staffing, and managing resources to meet contract requirements. Requires a Master's degree or equivalent and seven (7) years of progressively complex experience of which a minimum of two (2) years is specialized in managing contracts, funds, and resources.
Management Specialist IV	Provides senior consulting with clients for management, organizational, and business improvement services including, but not limited to, strategic planning, group facilitation, process and productivity improvement solutions, and related training. Leads methodology development and evaluation, process re-engineering, best practices development, change management, organizational development, data modeling/data synthesis, system integration and alignment, and quality management systems development and implementation. Requires a Master's degree or equivalent in management or field related to contract requirements and ten (10) years of experience in progressively complex activities.
Management Specialist III	Provides consulting with clients for management, organizational and business improvement services including, but not limited to, methodology development and evaluation, process re-engineering, best practices development, change management, organizational development, data modeling/data synthesis, and system integration and alignment. Requires a Bachelor's degree or equivalent in management or field related to the contract requirements and eight (8) years of experience in progressively complex activities.
Management Specialist II	Provides consulting with clients for management, organizational and business improvement services including, but not limited to, methodology development and evaluation, process re-engineering, best practices development, change management, organizational development, data modeling/data synthesis, and system integration and alignment. Requires a Bachelor's degree or equivalent in management or field related to the contract requirements and six (6) years of experience in progressively complex activities.

Labor Category	Description
Analyst V	Provides lead technical analytical leadership for management, organizational, and business improvement services including, but not limited to, analyzing strategic goals; selecting methodology, models, and tools; formulating best practices models; and establishing performance measures, benchmarking, and management standards for use in assessments, program audits, and management and policy development. Requires a Master's degree or equivalent and nine (9) years of experience in progressively complex activities.
Analyst IV	Provides senior analytical support for management, organizational and business improvement services including, but not limited to, analyzing strategic goals; selecting methodology, models, and tools; formulating best practices models; and establishing performance measures, benchmarking, and management standards for use in assessments, program audits, and management and policy development. Requires a Master's degree or equivalent and seven (7) years of experience in progressively complex activities.
Analyst III	Provides analysis for management, organizational and business improvement services including, but not limited to, analyzing strategic goals; applying and selecting methodology, models, and tools; formulating best practices models; and establishing performance measures, benchmarking, and management standards for use in assessments, program audits, and management and policy development. Requires a Bachelor's degree or equivalent and five (5) years of experience in progressively complex activities.
Analyst II	Provides analysis for management, organizational and business improvement services including, but not limited to, compiling and analyzing strategic goals; applying methodology, models, and tools; identifying candidate best practices models; and using performance measures, benchmarking, and management standards to support assessments, program audits, and management and policy development. Requires a Bachelor's degree or equivalent and three (3) years of experience.
Analyst I	Assists in analysis for management, organizational and business improvement services including, but not limited to, compiling and analyzing strategic goals; applying methodology, models, and tools; identifying candidate best practices models; and using performance measures, benchmarking, and management standards to support assessments, program audits, and management and policy development. Requires a Bachelor's degree or equivalent and zero to one (0-1) years of experience.
Resource Planner	Provides contractual, costing, and business operations support for management, organizational and business improvement services. Requires a Bachelor's degree or equivalent and two (2) years of experience in government and commercial contracting.

Labor Category	Description
Administrative Assistant	Provides administrative and support to business operations activities in support of management, organizational and business improvement services. Requires high school diploma and zero to one (0-1) years of office support.

* Note: Substitutions of additional years of experience and/or education for the above requirements are permitted at a one-to-one ratio.

LABOR CATEGORY HOURLY RATES:

SINS 874-1, 874-1 RC, 874-2, AND 874-2 RC -- CONTRACTOR SITE

Labor Category	Option 7 10/01/08- 09/30/09	Option 8 10/01/09- 09/30/10	Option 9 10/01/10- 09/30/11	Option 10 10/01/11- 09/30/12
Principal	\$ 201.98	\$ 208.65	\$ 215.53	\$ 222.65
Senior Consultant	\$ 187.54	\$ 193.73	\$ 200.12	\$ 206.73
Project Manager	\$ 174.01	\$ 179.75	\$ 185.68	\$ 191.81
Management Specialist IV	\$ 152.54	\$ 157.58	\$ 162.78	\$ 168.15
Management Specialist III	\$ 128.72	\$ 132.97	\$ 137.36	\$ 141.89
Management Specialist II	\$ 119.39	\$ 123.33	\$ 127.40	\$ 131.61
Analyst V	\$ 102.55	\$ 105.93	\$ 109.43	\$ 113.04
Analyst IV	\$ 95.03	\$ 98.16	\$ 101.40	\$ 104.75
Analyst III	\$ 81.64	\$ 84.33	\$ 87.12	\$ 89.99
Analyst II	\$ 65.18	\$ 67.33	\$ 69.56	\$ 71.85
Analyst I	\$ 59.45	\$ 61.41	\$ 63.44	\$ 65.53
Resource Planner	\$ 47.95	\$ 49.53	\$ 51.17	\$ 52.86
Administrative Assistant	\$ 33.58	\$ 34.69	\$ 35.84	\$ 37.02

SINS 874-1, 874-1 RC, 874-2, AND 874-2 RC – GOVERNMENT SITE

Labor Category	Option 7 10/01/08- 09/30/09	Option 8 10/01/09- 09/30/10	Option 9 10/01/10- 09/30/11	Option 10 10/01/11- 09/30/12
Principal	\$ 147.03	\$ 151.88	\$ 156.89	\$ 162.07
Senior Consultant	\$ 136.50	\$ 141.01	\$ 145.66	\$ 150.47
Project Manager	\$ 126.66	\$ 130.84	\$ 135.16	\$ 139.61
Management Specialist IV	\$ 111.20	\$ 114.87	\$ 118.66	\$ 122.58
Management Specialist III	\$ 93.69	\$ 96.78	\$ 99.98	\$ 103.28
Management Specialist II	\$ 86.92	\$ 89.78	\$ 92.75	\$ 95.81
Analyst V	\$ 74.68	\$ 77.14	\$ 79.69	\$ 82.32
Analyst IV	\$ 69.16	\$ 71.44	\$ 73.80	\$ 76.23
Analyst III	\$ 59.44	\$ 61.40	\$ 63.43	\$ 65.52
Analyst II	\$ 47.44	\$ 49.00	\$ 50.62	\$ 52.29
Analyst I	\$ 43.26	\$ 44.69	\$ 46.16	\$ 47.69
Resource Planner	\$ 34.89	\$ 36.05	\$ 37.24	\$ 38.46
Administrative Assistant	\$ 24.42	\$ 25.23	\$ 26.06	\$ 26.92