



General Services Administration

Authorized Federal Supply Schedule Price List

Mission Oriented Business Integrated Services (MOBIS)

FSC Group 874 Industrial Class 8742

*SINs: 874-1, 874-1RC, 874-2, 874-2RC, 874-3, 874-3RC, 874-6,
874-6RC, 874-7, 874-7RC*

Contract Number: GS-23F-9796H

Effective: September 11, 2008

Contract Period: October 1, 2007 through September 30, 2012

Supplement No. 2008-3

Pricelist Current through Modification PS-0021

BearingPoint, LLC

BearingPoint Tower

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Business Size: Large

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BEARINGPOINT'S MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS) – UTILIZING A COMPREHENSIVE APPROACH TO GAIN A STRATEGIC ADVANTAGE

BearingPoint, LLC (BearingPoint) has a long-standing commitment to developing and implementing MOBIS to provide a competitive advantage for our clients. Our strength is in offering an integrated set of services that stem from an ever-developing body of knowledge of management, organizational and business improvement. We have stayed abreast of the challenges, issues and opportunities brought about by a changing business and government environment such as budget cuts and downsizing and consolidations, privatization, and the integration of information technology to improve business processes and service delivery. Over the years, BearingPoint has developed significant resources to providing the expertise and tools necessary to address the technical and programmatic challenges presented to our clients.

Through years of experience in management consulting, BearingPoint has evolved a management, organizational and business improvement framework into which we continuously integrate new tools, techniques, philosophies and approaches. Our experience in numerous industries and government organizations has led to the development of an integrated approach to providing MOBIS. Within this framework, we offer many services. Our management, organizational and business improvement services utilize a comprehensive set of methodologies, tools and capabilities. Those capabilities, combined with experienced professional consultants are all focused on solving your business problems.

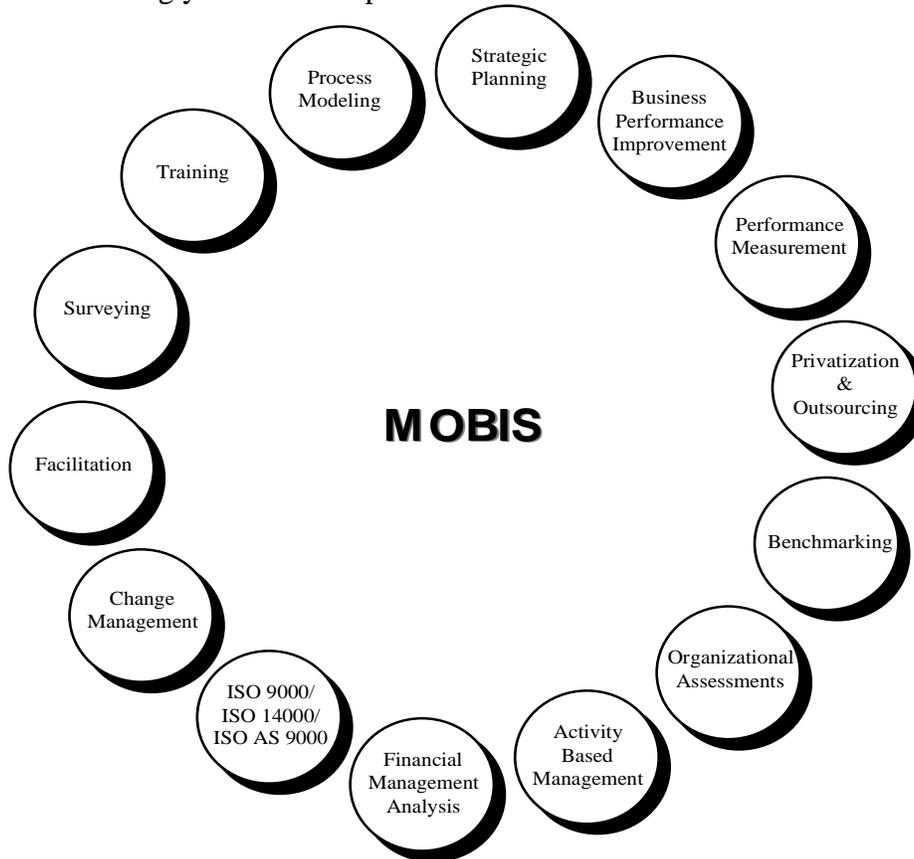


TABLE OF CONTENTS

CUSTOMER INFORMATION	SECTION 1
CORPORATE OVERVIEW.....	SECTION 2
MOBIS FRAMEWORK.....	SECTION 3
CONSULTATION SERVICES (SIN 874-1)	SECTION 4
FACILITATION SERVICES (SIN 874-2)	SECTION 5
SURVEY SERVICES (SIN 874-3)	SECTION 6
TRAINING SERVICES (offered under SIN 874-1)	SECTION 7
ACQUISITION MANAGEMENT SUPPORT (SIN 874-6).....	SECTION 8
PROGRAM AND PROJECT MANAGEMENT SERVICES (SIN 874-7).....	SECTION 9
LABOR CATEGORY DESCRIPTIONS	SECTION 10
SCHEDULE OF CHARGES	SECTION 11

**SECTION 1
CUSTOMER INFORMATION
CONTRACT GS-23F-9796H**

1. a) Awarded Special Item Numbers (SINs)

SIN 874-1: Consultation Services
SIN 874-1RC : Consultation Services, Recovery Purchasing
SIN 874-2: Facilitation Services
SIN 874-2RC : Facilitation Services, Recovery Purchasing
SIN 874-3: Survey Services
SIN 874-3RC : Survey Services, Recovery Purchasing
SIN 874-6: Acquisition Management Support
SIN 874-6RC : Acquisition Management Support, Recovery Purchasing
SIN 874-7: Program and Project Management Services
SIN 874-7RC: Program and Project Management Services, Recovery Purchasing

b) Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: N/A

2. Maximum Order Limitation: \$1,000,000

3. Minimum Order: \$300

4. Geographic Coverage (delivery area): BearingPoint is capable of providing all services and products anywhere nationally or internationally.

5. Point(s) of Production: N/A

6. Prices are Net of Discounts

7. Quantity Discounts: Not Offered

8. Prompt Payment Terms: 0%, Net 30

9. a) Government Commercial Credit Card accepted below micropurchase threshold.

b) Government Commercial Credit Card accepted above micropurchase threshold.

10. Foreign Items: None

11. a) Time of Delivery: Specific timing determined by the ordering agency.

b) Expedited Delivery: Specific timing determined by the ordering agency.

c) Overnight and 2-Day Delivery: N/A.

d) Urgent Requirements: Specific timing determined by the ordering agency.

12. F.O.B. Point: N/A

13. Ordering Address: -as indicated on quotation, or -

BearingPoint, LLC
Attention: Kim Gibson
1676 International Drive

McLean, VA 22102
Phone: 703-747-8596
Fax: 703-342-1049
Email: us-bepsgsacontracts@bearingpoint.com

Payment Address:

EFT information	U.S. Postal Service (Lockbox)	Commercial Carrier (FedEx, UPS)
Mellon Bank Three Mellon Ctr. Rm. 2713 Pittsburgh, PA 15259 ABA number: 043000261 Account number: 1005760 Account: KCI Funding Contact: Sue Gallagher (412) 234-7701 Authorized Date: 7/1/2000	BearingPoint Dept: AT 40297 Atlanta, GA 31192-0297 Phone (800) 775-4022 Fax (404) 954-5813	Mellon Financial Services Attn: Wholesale Lockbox #40297 Suite 110 1640 Phoenix Blvd. College Park, GA 30349

15. Warranty Provision: None

16. Export Packing Charges: Actual costs as required.

17. Terms and Conditions of Government Commercial Credit Card Acceptance: No limit.

18. N/A.

19. N/A

20. N/A

21. N/A

22. N/A

23. N/A

24. N/A

25. DUNS Number: 12-559-0674

26. BearingPoint, LLC is registered in the CCR – CAGE Code 1N8U9.

27. Uncompensated Overtime: Not Used

Section 508 Compliance Statement: The professional services offered by BearingPoint are technical, managerial and advisory services which are not generally considered Electronic and Information Technology (EIT) and which are not provided by the government to employees or to the public. Section 508 Compliance does not apply to these services. If these services are ordered in support of agency requirements relating to EIT applications, products and services provided to employees or to the public, then, BearingPoint will address Section 508 Compliance requirements as set out in a Task Order or Statement of Work.

SECTION 2
CORPORATE OVERVIEW
CONTRACT GS-23F-9796H

BearingPoint, LLC (BearingPoint) has been providing consulting services to government organizations for over 90 years. Our services have helped thousands of clients successfully meet the challenges associated with every phase of the engineering lifecycle, from concept development through testing, production, and fielding support.

BearingPoint Corporate History

BearingPoint, based in McLean, Virginia, is one of the world's largest management and technology consulting companies with more than \$3.4 billion (2007) in annual global revenues. Our 16,000 professionals (2008) provide management consulting, enterprise solutions, technology solutions and managed services to government organizations and Global 2000 companies in the United States, Europe, Asia-Pacific Region, Gulf Region and Emerging Economies. Our services and focused solutions include implementing enterprise systems, improving business processes, providing change management/human capital solutions, enhancing supply chain efficiency, performing systems integration, and designing and implementing customer management solutions.

In the United States we offer our professional services in management consulting, enterprise solutions and technology solutions according to the unique needs of the industries we serve. This structure enables us to provide a full range of expert support to a client list containing the names of the world's most prestigious government and commercial organizations. Our partnerships with these clients have helped us become one of the recognized experts in BearingPoint's major lines of business: public services, financials services and commercial services.

Public Service Line of Business

The US Public Services line of business is the largest business unit within BearingPoint with over 220 managing directors and 5,300 professionals serving federal, state, and local government clients and educational entities.

BearingPoint holds places on *Government Executive Magazine's* "Top 200 Government Contractors," "Top 50 Technology Contractors," and "Top 100 Civilian Agency Contractors" lists. In 2007, BearingPoint was ranked as a Top 25 Government Contractor by Washington Technology and "Top 10 Professional Service Firm" by Gartner.

Federal Services Business

The BearingPoint Federal Services business concentrates solely on issues pertaining to the federal government and its agencies. Our federal clients are served through industry vertical segments in defense, civilian, healthcare and emerging markets to closely align our client domain knowledge with market leading solutions and capabilities.

Since our initial U.S. Navy contract in 1912 providing shipyard program management, BearingPoint has accumulated an unparalleled level of experience across the full spectrum of the

federal market. Our long-standing commitment to the federal government is one of the cornerstones of the firm's history and its future direction.

Over the past few years, the Federal Services practice has honed its ability to provide the kind of industry-focused management and technology solutions that help clients excel. With over 4,000 professionals in the federal market space, we listen closely to our clients' needs, as we continue to formulate new services that are specifically tailored to help them see clearly how they can manage current business issues and move ahead in the marketplace.

Our industry-focused federal team offers solutions to some of today's most complex government technology issues. These include supporting client mission critical processes and systems, modernizing major legacy systems and processes, addressing agency-wide organizational change management and human capital issues and implementing enterprise resource planning (ERP) packages. Furthermore, we deliver value to our federal government clients by helping to align an organization's departmental goals and objectives with business processes that are enabled by its technology infrastructure.

We have entered into alliances with multiple domain and technology partners to bring the best solution to our clients. This hardware/software independence provides an ability to bring objective management and technology solutions to our government clients.

SECTION 3
MOBIS FRAMEWORK
CONTRACT GS-23F-9796H

BearingPoint has developed and refined a comprehensive framework for applying MOBIS to our clients. This framework has been used successfully in numerous industries as well as federal, state and local governments. The framework is developed around the objectives of improving organizational performance, quality, timeliness and efficiency, and represents the overall environment within which we provide our Consulting, Facilitation, Surveying and Training Services. We recognize that not all agencies are at the same level of maturity, thus our framework is flexible to allow for the delivery of the right services at the right time. Our framework consists of five phases. This approach supports agencies with limited MOBIS activities all the way to mature (entire) MOBIS implementation. Each of these phases is briefly described below:

Create the Commitment. The primary objective is to make senior management aware of the benefits of Management, Organizational, and Business Improvement Services through exposure to the successes of other organizations. The goal is to develop high-level advocacy or “championing of the efforts.” An introduction to this framework and MOBIS is provided. Top management is educated to foster a basic understanding of the concepts, principles, and tools. A true commitment to the process is developed and verified prior to proceeding.

Establish the Baseline. The objective is to assist the organization in developing its vision and goals and to assess its current position relative to that vision. Analyzing and understanding the gap in the vision allows us to develop detailed implementation plans tailored to the organization’s current and future needs. Included in the assessment is the utilization of BearingPoint’s change management diagnostics, which aid in the identification of the potential resistance or breakdown points during the MOBIS implementation.

Build the Foundation. The objective is to generate momentum and an internal “critical mass.” This set of activities is targeted toward educating the middle management and those targeted for inclusion in the internal MOBIS framework, the establishment of initial teams, and testing the implementation strategy’s effectiveness. The implementation strategy is modified based on initial experiences with the individual organization. Included in this phase is the identification of potential future trainers and facilitators.

Launch the Transformation. The objective is to create organization-wide exposure and involvement in the process. This phase includes the communication of the vision and goals, extensive training and education, chartering of additional teams in every organization and the reevaluation and update of implementation plans. The facilitators, trainers, and instructors are trained in this phase.

Sustaining the Momentum. The final phase in the process incorporates the MOBIS framework, concepts and principles into the everyday operations. This is accomplished by linking the management systems to the process and continually reinforcing the vision and goals. This, coupled with the internal practitioners, sustains the vision throughout the organization.

SECTION 4
CONSULTATION SERVICES (SIN 874-1)
CONTRACT GS-23F-9796H

BearingPoint successfully combines experience gained from exposure to virtually every type of industry and public sector organization with specific technical knowledge to help our clients chart the best possible course for their unique requirements. Our approach to determining which MOBIS services to provide is based on understanding the requirements of the customer, in terms of desired outcome and their current maturity level as discussed in the MOBIS Framework. The specific MOBIS consultation services provided by BearingPoint are briefly described below.

Strategic Planning: Establishes the long-term vision of the organization to create and ensure alignment of all organizational elements. This allows for the development of organizational goals and objectives. Once implemented, organizations can more effectively meet their mission.

Business Performance Improvement (BPI): BearingPoint's BPI Methodology, the BearingPoint Client Service Delivery Framework, is an internationally proven service and technique for achieving rapid business performance improvement. The Framework addresses all essential elements of organizational change including business processes, product delivery, strategy, structure, technology, environment, and people. BearingPoint's Client Service Delivery Framework synthesizes BearingPoint's knowledge of performance improvement techniques, best practices, and industry trends. BPI enables BearingPoint practitioners to serve clients with a comprehensive set of tailor-made end products that incorporate a wide selection of over 60 modular deliverables. The deliverables allow our practitioners to tailor the Client Service Delivery Framework to the specific needs of our clients. The deliverables, templates and technique papers, along with roadmaps and activities, are integrated within the Framework. The Framework enables delivery of solutions ranging from strategy formulation through business transformation, to systems implementation and benefits monitoring. The Client Service Delivery Framework enables BearingPoint to serve clients with a comprehensive set of end products based on our global core competencies.

BearingPoint's automated knowledge management tool, the BPI Performer, serves as a global BPI knowledge base that can be customized for each client engagement. The BPI Performer is a desktop application designed to support performance on the job by creating, capturing, transforming, and disseminating knowledge. It is a workbench that provides our clients and practitioners automated and dynamic access to the Client Service Delivery Framework, key concepts, practical guidelines, work plans, examples, maps, cases, templates, and tools. Combined with BearingPoint's global knowledge management network, the BPI Performer enables engagement teams to quickly access and produce work plans, deliverables, training materials and best-practice business models.

Privatization & Outsourcing: Privatization and outsourcing involves the transition of operations, resources, and capital assets from the public sector to the private sector. Many agencies are looking to privatization and outsourcing as a means of responding to continued pressure to reduce budgets. During downsizing, each agency faces the challenge of maintaining core competencies (people and facilities) while lowering operating costs. Privatization and outsourcing assist agencies to: 1) reduce cost, 2) increase efficiency, and 3) allow it to move

back into its core competencies. BearingPoint is the nation's recognized leader in federal, state and local privatization efforts.

Organizational Assessments: Understanding the informal versus the formal relationships within an organization is critical to understanding how business is conducted. BearingPoint's *Orgmap* is a diagnostic tool, which focuses on key business issues and assesses current organizational dynamics and communications. While organizational charts may highlight formal relationships, *Orgmap* provides insight into the day-to-day realities of the inner workings of the enterprise. This understanding is a fundamental requirement for MOBIS in that it exposes the true communication patterns within the organization, thus allowing for effective transformation planning.

Performance Measurement: Assesses whether organizational resources are economically and efficiently applied and determines the degree to which the intended results of the agency, program, or activities are being met. Once understood, an agency can begin the process of realignment and applying resources to meet its mission.

Benchmarking: Commonly defined as the continuous process of measuring and comparing an organization's services, products, and operations against both its competition and those organizations outside of the industry that has distinguished them as "world-class". Through this process, organizations identify areas for improvement and at the same time, identify "best practices" for adoption within their own organization. This results in significant cost reduction and quality improvement. Accomplished throughout an organization, dramatic improvements in cost, quality, service levels, and cycle time can be achieved.

Activity Based Management: An integral part of MOBIS which allows management to measure the full cost of providing products and services, thus allowing for improved management decision making. It provides accurate information for managers 1) implementing organizational improvement, and 2) considering outsourcing decisions.

Change Management: Business leaders are seeking ways to manage the changes driven by management, organizational and business improvement. BearingPoint's application of the Managing Organizational Change methodology has ensured that improvement efforts are successfully implemented. This has resulted in successful transformations by reducing resistance and building support in the organization. By anticipating changes and opportunities inherent in a major change effort, management can prevent problems before a crisis is reached.

Other Areas of Consultation Support: In addition to the approaches that we have described above, we provide training for the methods, tools and skills which they incorporate, and we provide consultation services in a number of other areas. Two of these areas are *process modeling* and *financial management analysis*. Process modeling is fundamental to understanding how work gets done in an organization. This service combines the use of tools and approaches such as flow charting, activity mapping, and IDEF. It also includes facilitation of the approaches to assist an agency in documenting work processes. Financial management analysis is the service offered by BearingPoint in support of an overall MOBIS effort. It combines assessments of how costs are collected and represented with assessments of where cost can be saved through specific MOBIS offerings such as BPI and ABM.

SECTION 5
FACILITATION SERVICES (SIN 874-2)
CONTRACT GS-23F-9796H

To facilitate means “to make easier.” Facilitation is important in supporting organizational change because it enables employee participation and empowerment and increases the use of decision-making work teams. Facilitation capitalizes on the expertise and knowledge of both individuals and teams to: 1) improve the way work is accomplished, 2) reach critical decisions and 3) maximize participation and satisfaction in the workplace.

We at BearingPoint understand what it means to facilitate individuals, teams and entire agencies through the implementation of MOBIS in order to reach organizational goals and objectives or to solve problems. Our goal is to make the process easier for our clients. BearingPoint has the capability to facilitate government organizations through problem solving efforts in an objective and unbiased manner. Our highly skilled and experienced consultants provide facilitation and decision support services on a daily basis to our clients. In fact, BearingPoint has provided facilitation services for most of our clients during engagements. Our projects have ranged from one-on-one efforts to supporting two or more organizations in collaborative efforts. In addition, we have worked with numerous teams during our strategic planning, reengineering and process improvement engagements.

BearingPoint provides facilitation services throughout our MOBIS framework. One of BearingPoint’s tools to assist in ensuring an effective outcome is the Ventana Groupware system. The Ventana system is an interactive groupware system that allows team members to make and edit inputs, prioritize ideas, vote, and select alternatives for implementation. In addition, the system does not attribute comments to specific individuals so that participants can provide candid inputs without fear of adverse consequences. We have highly skilled technographers who are formally trained in the use of the Ventana System. Our Ventana System is portable and can be set-up at the client’s facility in less than one day.

SECTION 6
SURVEY SERVICES (SIN 874-3)
CONTRACT GS-23F-9796H

Surveys are an important part of the Management, Organizational and Business Improvement implementation process because they assist organizations in identifying issues, culture shifts and areas for improvement. In addition, surveys allow organizations to define and collect metrics in order to determine how well they are doing both internally and comparatively with organizations. BearingPoint provides two types of surveying services: 1) canned surveys and 2) custom surveys. Canned surveys include, but are not limited to, the administration of instruments such as the Myers-Briggs and ODI's Cultural Inventory. (BearingPoint has certified professionals to administer a wide variety of instruments.) Custom surveys are created for individual clients who want specific information in support of a specific MOBIS. For example customer feedback, employee feedback, and stakeholder analysis are typical areas we have supported clients with survey services.

BearingPoint provides complete analysis and assessment support for both canned and custom survey services.

SECTION 7
TRAINING SERVICES (UNDER SIN 874-1)
CONTRACT GS-23F-9796H

In order to 1) successfully create change in an organization and to 2) sustain the improvement, government managers and employees must be empowered through training to enhance their skills. Training supports the transferring of methods, tools and skills from contractors into the government. To ensure this transfer, BearingPoint provides both participant and instructor training services through SIN 874-1, Consultation Services.

Custom Designed/Tailored Courses

In many instances, clients ask BearingPoint to tailor or develop customized training courses so that employees can be trained on topics or approaches that are unique to the organization or on requirements/approaches yet to be defined. BearingPoint utilizes the Instructional Systems Design (ISD) approach to course design.

Additionally, some of our clients request that we implement/deliver training via Computer Based Training (CBT). BearingPoint has extensive experience in translating training needs/focuses into CBT. The cost of custom designed/tailored course development is subject to the labor rates for Consultation Services (SIN 874-1) and the materials costs.

SECTION 8
ACQUISITION MANAGEMENT SUPPORT (SIN 874-6)
CONTRACT GS-23F-9796H

BearingPoint has successfully supported numerous OMB A-76 Commercial Activity (CA) studies. The specific MOBIS Commercial Activity Study consulting services provided by BearingPoint are briefly described below.

Competitive Sourcing Strategy Development: BearingPoint provides orientation and strategy development support for federal executives and senior management. Orientation includes an overview of the OMB A-76 process, the OMB A-76 regulation, current OMB A-76 policy “drivers,” the process mandated by the A-76 Circular and Supplemental Handbook, approaches and methodologies for successfully completing the process, lessons learned from previous CA Studies, and success factors based on BearingPoint’s own experiences. Strategy Development includes facilitation and enlightenment to determine natural business units, acquisition strategy, communications plan, union involvement, formation and roles of management teams, data collection procedures, risk management issues, configuration control of the developing documents, and security issues.

Performance Work Statement Development: The Performance Work Statement (PWS) is the description of the work to be performed, performance standards, and timeframes. The Quality Assurance Surveillance Plan (QASP) defines the government’s evaluation process for the performance of the PWS regardless if the performing activity is the government or a contractor. BearingPoint facilitates the creation and development of the PWS and QASP. This includes defining and documenting work requirements, associated workload, and performance requirements, specifications and metrics as required by OMB Circular A-76 and the OMB supplemental guidance as applicable. The QASP will be based upon the PWS and define the manner in which performance of the PWS will be monitored.

Management Plan Development: The Management Plan is the government’s proposal that will be compared to the best value proposal submitted by a competitive bidder from industry. BearingPoint facilitates the creation and development of the Management Plan. This includes documenting the government’s approach to fulfilling the requirements of the PWS in the most efficient manner possible as required by OMB A-76 and the OMB supplemental guidance as applicable. Analysis of competitive positioning, and industry and government best practices are conducted as the government’s Most Efficient Organization (MEO) is designed. Deliverables as part of the Management Plan include a MEO, In-house Cost Estimate (IHCE), Technical Performance Plan (TPP), and Transition Plan (TP).

Solicitation and Review Support: BearingPoint provides the full spectrum of support to facilitate the pre-solicitation, solicitation, source selection, Command Review, and Independent Review certification process. This support consists of services regarding responses and queries to the PWS, QASP and Management Plans. Other services include support needed to successfully pass Command Review and IRO review, preparation of industry communications including RFP, pre-solicitation communications, “industry days,” bidder’s conferences, and

other such industry contacts. In addition, risk management is provided throughout the CA process.

Independent Review Support: BearingPoint provides independent review services for designated Independent Review Officers (IRO). The purpose of the Independent Review is to certify that the Management Plan reasonably establishes the government's ability to perform the PWS with the resources provided by the MEO and to ensure that all costs in the IHCE are fully justified. During the Independent Review, the IRO surveys the PWS, QASP, and the Management Plan including the MEO, IHCE, TPP, TP, and all supporting documentation. BearingPoint Independent Review Support services include assistance to IROs in conducting detailed audits of the PWS, QASP, Management Plan, and Requests for Proposal (RFP) to ensure regulatory requirements have been followed, reasonable basis for executive decision-making has been provided, and sufficient documentation has been chronicled.

SECTION 9
PROGRAM AND PROJECT MANAGEMENT SERVICES (SIN 874-7)
CONTRACT GS-23F-9796H

BearingPoint has successfully delivered Program Management support, Project Management support and Program Management Offices (PMOs) on small, large and multi-agency government efforts.

BearingPoint has the capabilities to support the full program and project management life cycle including but not limited to the following areas:

- Program and Project Management
- Program Assessment
- Project Planning
- Project Control and Evaluation
- Earned Value Management
- Risk Management
- Program Management Methodology and Framework Development Program Outreach and Communications

SECTION 10
LABOR CATEGORY DESCRIPTIONS
CONTRACT GS-23F-9796H

BearingPoint's labor categories for MOBIS are described below.

Managing Director: Typically this person has a minimum of 10+ years relevant work experience. Managing Directors, on average, have approximately 22 years of experience and often possess advanced degrees and industry certification. Managing Directors hold a Bachelor's degree or have equivalent work experience.

Additionally, a Managing Director will typically provide a combination of the following:

- Demonstrated ability to provide strategic guidance and direction in designing, implementing and managing business operations and process improvement.
- Manage multiple projects of high complexity.
- Recognized subject matter knowledge in one or more BearingPoint solution areas.
- Extensive experience in design, implementation and management of business operations, improvements or strategy projects.
- Interfaces with the client on strategic issues.

Senior Manager: Typically this person has a minimum of 8+ years of relevant work experience. Senior Managers, on average, have approximately 20 years of experience and often possess advanced degrees and industry certification. Senior Managers hold a Bachelor's degree or have equivalent work experience.

Additionally, a Senior Manager will typically provide a combination of the following:

- Demonstrated ability to provide guidance and direction at the program level.
- Manage large, complex projects.
- Extensive subject matter knowledge in one or more BearingPoint solution areas.
- Design, implementation and management of business operations, improvements or strategy projects.
- Interfaces with the client on program issues.

Manager: Typically this person has a minimum of 6 years of relevant work experience. Managers, on average, have approximately 17 years of experience and may possess advanced degrees and industry certification. Managers hold a Bachelor's degree or have equivalent work experience.

Additionally, a Manager will typically provide a combination of the following:

- Demonstrated ability to provide guidance and direction at the project level.
- Manage complex projects.
- Significant subject matter knowledge in one or more BearingPoint solution areas.
- Implementation and management of business operations, improvements or strategy projects.
- Interfaces with the client on project issues.

Senior Consultant: Typically this person has a minimum of 4 years of consulting and/or work experience. Senior Consultants, on average, have approximately 15 years of experience. Senior Consultants hold a Bachelor's degree or have equivalent work experience.

Additionally, a Senior Consultant will typically provide a combination of the following:

- Demonstrated experience coordinating project tasks.
- Experience in one or more of the key project areas.
- Supports implementation of business operations improvements or project tasks

Consultant: Typically this person has a minimum of 3 years of consulting or general relevant work experience. Consultants, on average, have approximately 10 years of experience. Consultants hold a Bachelor's degree or have equivalent work experience.

Additionally, a Consultant will typically provide a combination of the following:

- Demonstrated experience performing project tasks.
- Experience in one or more of the key project areas.
- Supports implementation of business operations improvements or project tasks.

Senior Systems Analyst - Typically this person has a minimum of 2 years of relevant work experience. Senior Systems Analysts, on average, have approximately 7 years of experience. Senior Systems Analysts hold a Bachelor's degree or have equivalent work experience.

Additionally, a Senior Systems Analyst will typically provide a combination of the following:

- Provides technical and administrative direct support for personnel performing software development tasks including the review of work product for correctness, adherence to the design concept and to user standards, and for progress in accordance with schedules.
- Provides support in the areas of analysis, design, development and implementation of systems and technologies.
- Demonstrated experience supporting project tasks.
- Undertakes studies and analyses to identify areas for productivity improvements.

Senior Management Analyst - Typically this person has a minimum of 2 years of relevant work experience. Senior Management Analysts, on average, have approximately 7 years of experience. Senior Management Analysts hold a Bachelor's degree or have equivalent work experience.

Additionally, a Senior Management Analyst will typically provide a combination of the following:

- Demonstrated capabilities supporting a wide variety of process improvement, data analyses and client service delivery.
- Provides support in the areas of analysis, design and development, and the

- implementation of management, organizational and business improvement processes.
- Demonstrated experience supporting project tasks
- Undertakes studies and analyses to identify areas for productivity improvements.

Systems Analyst - Typically this person has less than 2 years of relevant work experience (If no experience, an undergraduate degree may be required). Systems Analysts, on average, have 5 years of experience.

Additionally, a Systems Analyst will typically provide a combination of the following:

- Analyzes and develops computer software.
- Possesses a wide range of capabilities including numerous engineering, business and records management functions.

Management Analyst - Typically this person has less than 2 years of relevant work experience (If no experience, an undergraduate degree may be required). Management Analysts, on average, have 5 years of experience.

Additionally, a Management Analyst will typically provide a combination of the following:

- Undertakes studies and analyses to identify areas for productivity improvements.
- Makes use of tools, spreadsheets and databases in performing job duties.

= Minimum Requirements

**SECTION 11
SCHEDULE OF CHARGES**

Contract Number GS-23F-9796H

**Consulting Services (SINs 874-1, 874-1RC)
Facilitation Services (SINs 874-2, 874-2RC)
Survey Services (SINs 874-3, 874-3RC)
Acquisition Management Support (SINs 874-6, 874-6RC)
Program and Project Management Services (SINs 874-7, 874-7RC)**

BearingPoint MOBIS GSA Schedule Rates

Labor Category	Year 1 Award to 09/30/08	Year 2 10/01/08 to 09/30/09	Year 3 10/01/09 to 09/30/10	Year 4 10/01/10 to 09/30/11	Year 5 10/01/11 to 09/30/12
Managing Director	\$246.60	\$255.23	\$264.16	\$273.41	\$282.98
Senior Manager	\$221.73	\$229.49	\$237.52	\$245.84	\$254.44
Manager	\$178.46	\$184.71	\$191.17	\$197.86	\$204.79
Senior Consultant	\$124.92	\$129.29	\$133.82	\$138.50	\$143.35
Consultant	\$113.57	\$117.54	\$121.66	\$125.92	\$130.32
Senior Systems Analyst	\$73.69	\$76.27	\$78.94	\$81.70	\$84.56
Senior Management Analyst	\$77.66	\$80.38	\$83.19	\$86.10	\$89.12
Systems Analyst	\$70.84	\$73.32	\$75.89	\$78.54	\$81.29
Management Analyst	\$65.38	\$67.67	\$70.04	\$72.49	\$75.03

Notes: Rates per modification PS-0020

Rates are subject to economic price adjustment

The BearingPoint MOBIS Contract is available in PDF format on our website:

<http://www.bearingpoint.com/gsa>

**For more information about our rates or the GSA MOBIS Schedule Services,
please contact one of the following at BearingPoint:**

<p>Schedule Services Kim Gibson Phone: (703) 747-8596 Email: kim.gibson1@bearingpoint.com</p>	<p>Solicitations/Requests For Quotes Kim Gibson Phone: (703) 747-8596 Email: kim.gibson1@bearingpoint.com</p>
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