

# PLUS Vision Corporation

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## *Authorized Federal Supply Schedule Pricelist*



**Federal Supply Service**  
U.S. General Services Administration

*This Schedule Contract Pricelist is approved, Contract effective 10/1/2006 thru 09/30/2011*

*Updated 08/20/2007*

# GENERAL SERVICES ADMINISTRATION

## FEDERAL SUPPLY SERVICE

### AUTHORIZED FEDERAL SUPPLY SERVICE SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*™, a menu-driven database system. The Internet address for GSA *Advantage!*™ is:  
<http://www.gsaadvantage.gov/>.

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## Office, Imaging, and Document Solutions

### FSC Group 36

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CONTRACT NUMBER GS-25F-0005M

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at  
<http://www.fss.gsa.gov>.

Contract Period: October 1, 2006 thru September 30, 2011



## PLUS Vision Corporation

9610 SW Sunshine Court

Suite 500

Beaverton, OR 97005

Phone: 503.748.8700 Fax: 503.748.8767

Toll Free: 1.800.211.9001

<http://www.buyplusdirect.com>

**Business Size: Small**

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**INFORMATION FOR ORDERING OFFICES**

PLUS Vision Corporation has been providing affordable presentation technology to the US government under GSA contract since 1995. The recognized leader in projector miniaturization, PLUS Vision has the largest selection of ultra-portable DLP projectors and electronic copyboards with a comprehensive range of features to meet the varying needs of the government professional.

Whether you have requirements for a permanent installation or lightweight mobility, PLUS Vision has the perfect presentation solution.

PLUS Vision provides a minimum 3-year warranty for all new DLP projectors on parts and labor and a 90 day labor, 1 year parts warranty on all electronic copyboards. All PLUS products receive lifetime toll-free technical support.

**SPECIAL NOTICE TO AGENCIES**  
Small Business Participation

Small Business Administration (SBA) strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation, SBA policy allows agencies to include in their procurement base and goals the dollar value of orders expected to be placed against the Federal Supply Schedules and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ online shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!™, and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro-purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. SPECIAL ITEM NUMBERS**

- a. Table of Awarded SINs

Special Item Numbers (SIN)	Products/Services
20-300 .....	Projectors & Electronic Whiteboards
b. Lowest Priced Model Number and Lowest Unit Price	
Projectors: V-339	\$1729.00
Electronic Whiteboards/Copyboards: M5,	\$654

See pricelist for complete pricing details.

- c. Hourly Rates are Not Applicable.

**2. MAXIMUM ORDER**

(All dollar amounts are exclusive of any discount for prompt payment.)

- a. Special Item Number 20-300 – Projectors & Electronic Whiteboards. The maximum dollar value per order is \$350,000.

**3. MINIMUM ORDER**

The minimum dollar value of an order for delivery to one destination is \$100.00.

**4. GEOGRAPHIC COVERAGE**

The 48 contiguous states, The District of Columbia, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

**5. POINT OF PRODUCTION – JAPAN**

**6. DISCOUNTS**

Prices shown herein are net (discount deducted).

**7. QUANTITY DISCOUNTS**

Not applicable. Quantity discounts are not offered under the terms of this contract.

**8. PROMPT PAYMENT TERMS**

Net 30 terms are standard. Prompt payment discounts are not offered under the terms of this contract.

**9. GOVERNMENT PURCHASE CARDS**

- a. Contractors are required to accept Government purchase cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders.
- b. Government purchase cards are acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer/EFT is available and shall be printed on the invoice.

**10. FOREIGN ITEMS**

Not applicable. All services are provided domestically.

**11. TIME OF DELIVERY**

a. Standard Delivery

The contractor shall deliver products within the number of calendar days after receipt of order (ARO), as set forth below or as negotiated between the Ordering Office and the contractor.

Items or Groups of Items (SIN or Nomenclature)	Delivery Time (Days ARO)
20-300 .....	30

b. Expedited Delivery

Quicker delivery of service than set forth in paragraph (a) above are available from the contractor, when requested and as negotiated between the Ordering Office and the contractor.

c. Overnight and 2-Day Delivery

Accelerated delivery is available. When schedule customers require overnight or 2-day delivery of services, agencies are encouraged to contact the contractor to obtain accelerated delivery information and rates.

d. Urgent Requirements

When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA), and a sample BPA can be found at the GSA/FSS Schedule homepage ([www.fss.gsa.gov/schedules](http://www.fss.gsa.gov/schedules)).

**14. PAYMENT ADDRESS**

All payments under this contract shall be remitted to:

PLUS Vision Corporation  
PO Box 5037  
Portland, OR 97208

**15. WARRANTY PROVISION**

Standard company warranties apply.

**16. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICES (SF279 OR DD FORM 350)**

- a. Block 9: G. Order/Modification under Federal Schedule
- Block 16: DUNS Number: 95-6821177
- Block 30: Type of Contractor: Small Business
- Block 31: Woman-Owned Small Business: No
- Block 36: Contractor's Taxpayer Identification Number (TIN): 93-1177584
- b. CAGE Code: 093W8
- c. Contractor is registered with the Central Contractor Registration Database.

**17. SERVICE AND DISTRIBUTION POINTS**

PLUS Vision Corporation Sales, Distribution, Technical Support and Service are located in Beaverton Oregon. Location details are available at [www.buyplusdirect.com](http://www.buyplusdirect.com).

**18. PARTICIPATING DEALERS**

There are no dealers or resellers identified to participate in the performance of this contract. Authorized resellers are provided only for obtaining product and sales information and are NOT authorized to accept orders or payments under contract on behalf of PLUS Vision Corporation. Orders should be made out to PLUS Vision Corporation and should document any referring reseller for post sale credit.

**12. F.O.B. POINTS**

F.O.B. is destination for domestic deliveries, defined as the 48 contiguous states; Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

F.O.B is origin for Alaska, Hawaii, Puerto Rico, and U.S. Territories.

**13. ORDERING INFORMATION**

a. Ordering Address

All purchase orders placed under this contract shall be issued to:

PLUS Vision Corporation  
Attention: Linda Johnson  
9610 SW Sunshine Court, Suite 500  
Beaverton, OR 97007

Below are the telephone number(s) that can be used by ordering agencies to obtain ordering assistance.

Phone..... (503) 748-8700  
Toll Free .....(800) 211-9001  
Fax ..... (503) 748-8767

b. Ordering Procedures

**SUGGESTED FORMATS FOR BLANKET PURCHASE AGREEMENTS**

**BEST VALUE  
BLANKET PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE  
(Insert Customer Name)**

In the spirit of the Federal Acquisition Streamlining Act (Ordering Activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

**Signatures**

\_\_\_\_\_  
Agency Date

\_\_\_\_\_  
Contractor Date

BPA NUMBER: \_\_\_\_\_

**(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

<b>MODEL/PART NUMBER</b>	<b>*SPECIAL BPA DISCOUNT/PRICE</b>
_____	_____
_____	_____

(2) Delivery:

<b>DESTINATION</b>	<b>DELIVERY SCHEDULE/DATES</b>
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

**OFFICE**

\_\_\_\_\_

**POINT OF CONTACT**

\_\_\_\_\_

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"**

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection

**PRICELIST**

The following is the pricing included on the GSA Federal Supply Service Schedule Contract GS-25F-0005M, PLUS Vision Corporation of America. Prices are effective August 20, 2007 and include the Industrial Funding Fee of .75%.

CLIN	SIN	Description	List Price	GSA Price	FOB	DELIVERY TERMS	CONCESSIONS
V-339	20-300	V-339 PLUS XGA, DLP Data/Video Projector, 2.8 lbs, 1300 lumens, Iris lens cover, Zoom, Dual Color Mode.	\$1,795.	\$1,729.	DESTINATION	30 days/TBD expedite available	NONE
U7-132SF	20-300	U7-132SF PLUS XGA, DLP Data/Video Projector, 3000 lumens, 6.8 lbs, Short Focus Zoom Lens, Advanced Color Wheel, 2nd monitor out	\$2,995.	\$1734.	DESTINATION	30 days/TBD expedite available	NONE
U7-132hSF	20-300	U7-132HSF PLUS XGA, DLP Data/Video Projector, 3500 lumens, 6.8 lbs, Short Focus Zoom Lens, Advanced Color Wheel, 2nd monitor out	\$3,495.	\$1835.	DESTINATION	30 days/TBD expedite available	NONE
44-034	20-300	BF-041W Electronic Copyboard, 2 Panel, 36"X71". Built in thermal printer, USB interface for direct PC connectivity, wall mountable, optional floor stand.	\$1,995.	\$1,458.	DESTINATION	30 days/TBD expedite available	NONE
44-001	20-300	BF-041S Electronic Copyboard, 2 Panel, 36"X51". Built in thermal printer, USB interface for direct PC connectivity, wall mountable, optional floor stand.	\$1,495.	\$1,070.	DESTINATION	30 days/TBD expedite available	NONE
44-990	20-300	44-990 Stand Kit for BF030/041 Series Copyboards	\$200.	\$185.	DESTINATION	30 days/TBD expedite available	NONE
44-566	20-300	44-566 M5 Electronic Copyboard, 2 Panel, 24.6" X 40", Vertical/Horizontal Mount, Compact Flash Port, USB PC Link	\$799.	\$654.	DESTINATION	30 days/TBD expedite available	NONE

CLIN	SIN	Description	List Price	GSA Price	FOB	DELIVERY TERMS	CONCESSIONS
44-562	20-300	44-562 Stand Kit for M5 Electronic Copyboard. Horizontal or Vertical Mounting.	\$200.	\$151.	DESTINATION	30 days/TBD expedite available	NONE
44-293	20-300	C-11W Electronic Captureboard <sup>(TM)</sup> Interactive whiteboard 44-293 Two 36"x71"panels. Unique surface allows projected image & written comments to PC/USB Flash Memory. Written image can be printed on optional 4 color Ink/Laser Jet printer. Wall mount. Optional floor stand available.	\$2495.	\$1784.	DESTINATION	30 days/TBD expedite available	NONE
44-148	20-300	PLUS M115 Electronic Copyboard / Whiteboard 44-148 5 Panel Mount. Includes 4 sheet surfaces + 1 screen surface. Built in USB port for direct PC connection or USB Memory Stick compatibility.	\$2495.	\$1784.	DESTINATION	30 days/TBD expedite available	NONE
44-069	20-300	44-069 M11W Electronic Copyboard, 2 panel, 36"x71". Plain paper printer connectivity. Built in USB port.	\$2295.	\$1656.	DESTINATION	30 days/TBD expedite available	NONE
44-068	20-300	44-068 M11S Electronic Copyboard, 2 panel, 36"x51". Plain paper printer connectivity. Built in USB port.	\$1995.	\$1403.	DESTINATION	30 days/TBD expedite available	NONE
44-067	20-300	44-067 Stand Kit for M11/C11 S/W Copyboards.	\$200.	\$200.	DESTINATION	30 days/TBD expedite	NONE