Pricing for GSA Schedule – ServiceSource (October 3, 2006)

Service	Volume	ServiceSource Commercial Price	GSA Government Price
200 dpi scanning	10,000-50,000 images	$0.14	$0.12
200 dpi scanning	51,000-100,000 images	$0.12	$0.11
200 dpi scanning	>100,000 images	$0.10	$0.09
300 dpi scanning	10,000-50,000 images	$0.16	$0.14
300 dpi scanning	51,000-100,000 images	$0.14	$0.12
300 dpi scanning	>100,000 images	$0.12	$0.11
OCR no editing	N/A	$0.06	$0.05
OCR full text editing	N/A	$6.35	$5.59
PDF Image only	N/A	$0.05	$0.04
PDF Image + Hidden Text (no editing)	N/A	$0.11	$0.10
PDF Normal (full text editing)	N/A	$6.35	$5.59
HTML tagging	N/A	$55.00 per hour	$48.40 per hour
Master CD	per CD price	$35.00	$30.80
Duplicate CD (See Multiple CD Pricing Below)	per CD price (9 or less)	$25.00	$22.00
FTP Set up and one time upload		$30.00	$26.40
Document Destruction ($125 minimum)	N/A	$25.00 per 100lbs	$22.00 per 100lbs
Document storage	N/A	$25.00 per skid per month	$22.00 per skid per month
Note: Pricing includes up to three index fields and a maximum of 30 total characters			
Labor Categories			
Programming and consulting		$100 per hour	$88 per hour
Project management		$55 per hour	$48.40 per hour
Scanning and indexing clerks		$27 per hour	$23.76 per hour

Optional On-Site Services		
All services can be performed at customer's location using ServiceSource's own hardware and software		
All services listed above can be performed on the client's site at the above quoted rates. ServiceSource will use its own mobile services division (hardware and software) with temporary installation on client's site. This service can be provi ded for clients with available space and infrastructure for the required client/server installation. These services are for capture and conversion only.		
Initial system set up	$1,500	$1,320
Ongoing system use fee	$1,500 per month	$1,320 per month
Initial consulting or programming services	$1,500	$1,320
Ongoing programming support	$100 per hour	$88 per hour
Note: Minimum 30 days or 200,000 images		