

# MAHOGANY CORPORATION

Managed Print Services  
Proposal Presented to:

# GSA

Office Imaging and  
Document Solutions  
Schedule 36

51 100	51 101 2
51 100f	51 229
50 163	51 58
	51 58A
	50 177
	51 501
	51 500

**TOSHIBA**  
Leading Innovation >>>

09/14/2011

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# MAHOGANY CORPORATION

FSC GROUP 36

Office Automation & Document Solutions Products & Services

Contract Number: GS-25F-0208M  
Effective 09/19/07 to 09/18/2012

Mahogany Corporation  
924 Old Harmony Road, Ste #204  
Newark, DE 19713  
Tel (484) 766-8600 \* Fax (484)766-8617

GSA Sales POC

Portia Stevenson, GSA Administrator  
Tel (484) 766-8607\* Fax (484) 766-8617

\*Email: [Portia@mahoganycorp.net](mailto:Portia@mahoganycorp.net) <mailto:Portia@mahoganycorp.net>

Lenzie Davis, COO  
Tel (484) 766-8605\* Fax (484) 766-8615

\* Email: [lcdavis@mahoganycorp.net](mailto:lcdavis@mahoganycorp.net) <mailto:lcdavis@mahoganycorp.net>

Gail Davis, CEO  
Tel (484) 766-8606\* Fax (484) 766-8608\*

Email: [grd@mahoganycorp.net](mailto:grd@mahoganycorp.net) <mailto:grd@mahoganycorp.net>

Business Classification: Small, Minority, Woman-Owned

09/14/2011 DUNS# 61534979\* Tax ID# 51-0400297\* Cage Code# 1TGD2 Page 2 of 156

## **Customer Information and General Terms & Conditions**

### **1. Table of Award**

#### **SIN & Description**

51-100 Purchase of Copiers & Accessories  
51-101 2 Consumable Supplies  
51-100F Flat-Rate Monthly Fee Copying Plan for Copiers  
51-229 Digital Duplicating Equipment  
50-163 Mail Processing Machines, Systems and Related Software  
51-58 Lease to Ownership Plans (LTOP) Copiers  
51-58A Operating Lease Plan For Copiers  
50-177 Date and Time Stamps  
51-500 Managed Print Services  
51-501 Needs Assessment and Analysis Services

### **2. Maximum Order**

<b><u>SIN</u></b>	<b><u>Maximum Order</u></b>
51-100	350,000
51-101 2	350,000
51-100F	350,000
51-229	350,000
50-163	350,000
51-58	350,000
51-58A	350,000
50-177	350,000
51-500	1,000,000
51-501	1,000,000

### **3. Minimum Order**

Mahogany Corporation has a minimum order amount of \$100

### **4. Geographic Coverage**

All items included in this schedule are delivered FOB Destination  
Within the 48 contiguous states and the District of Columbia.

### **5. Point of Production**

**Copiers and accessories are manufactured in Japan and Korea.  
Supplies are manufactured in the US and Japan.**

### **6. Discounts**

All prices herein are net (discount deducted) from the commercial pricelist.

### **7. Quantity Discounts**

There are no quantity discounts.

### **8. Prompt Payment Terms**

There are no prompt payment terms.

### **9. Government Purchase Cards**

- a) Mahogany will accept the Government purchase card at or below the micro-purchase threshold.
- b) Mahogany will accept the Government purchase card above the micro-purchase threshold.

### **10. Foreign Items**

Mahogany Corporation agrees to remain TAA Compliant.

### **11. Time of Delivery**

Within 30 days ARO. Overnight and 2<sup>nd</sup> day delivery is available.

### **12. FOB Points:**

FOB Destination will be provided within the 48 contiguous states and the District of Columbia.

### **13. Ordering Address**

All orders should be issued to Mahogany Corporation and sent to the following address:  
Mahogany Corporation  
C/O GSA Sales Dept.  
924 Old Harmony RD, Ste 203-204  
Newark, DE 19713  
(484) 766-8607 Tel  
(484) 766-8617 Fax

### **14. Payment Address**

Payment should be made to Mahogany Corporation, and sent to the "remit-to" address on the invoice.

### **15. Warranty Provisions**

Mahogany Corporation offers a 12 Month warranty. Warranty does not include any damages due to accidents, misuse, or negligence. Return Goods policy is that all merchandise must be accompanied by an invoice and must be in its original packaging. Customer must call Mahogany and Mahogany will issue a return authorization number. No returns or exchanges after 30 days from acceptance of order.

### **16. Export Packaging Charges**

Handled per request.

### **17. Government Purchase Cards**

**At the Governments option, payments of \$25,000 or less for oral or written delivery orders may be made using the Government Purchase Card. Mahogany Corporation will not process the transaction for payment through the credit card clearinghouse until the purchased items have been shipped or services have been performed. Unless the cardholder request correction or replacement of a defective item in accordance with other contract requirements, Mahogany shall immediately credit a cardholder's account for items returned as defective.**

### **18. Terms and conditions of Rental and Maintenance**

Please see sections of this price list.

### **19. Installation**

Mahogany will provide installation of copiers only if the installation is included in the government's purchase.

**20. Repair Parts**

Repair parts are available to order through Mahogany Corporation.

**21. Service and Distribution Points**

Mahogany Corporation works with various Authorized Service Technicians and Distributors throughout the 48 Contiguous States and the District of Columbia.

**22. List of Participating Dealers**

N/A

**23. Preventative Maintenance**

All copiers covered by a current maintenance agreement will have preventative maintenance performed regularly in accordance with Mahogany Corporation's copier maintenance standards. This service will be performed when the copiers reach the prescribed PM copy volume as dictated by Mahogany Corporation's service technicians.

**24a. Environmental Attributes**

N/A

**24b. Section 508 Compliance**

Mahogany Corporation supplies business machines that are Section 508 Compliant through our manufacturers Toshiba and Samsung.

**25. DUNS Number: 615354979**

**CAGE Code: 1TGD2**

**26. Central Contractor Registration: Yes**

**27. Order of Precedence:**

Orders placed under this contract shall be governed by the prices and terms of this contract at time of order only, regardless of any prices, terms, or omissions on order documents.

**28. Trade-ins**

Trade-ins are not included in this contract and considered as Open Market items.

**29. Exclusions**

Mahogany Corporation reserves the right to return orders requiring installation in remote areas not readily or adequately serviced by Mahogany Corporation.

**30. Open Market**

Orders not issued as stated in this catalog and orders placed directly with anyone other than Mahogany Corporation, are open market and as such, this contract number may not be used. No deviation from terms and conditions specified in this schedule is authorized.

### **31. Meter Readings**

The government will submit meter readings to Mahogany Corporation via telephone, fax, or email, contact initiated by Mahogany Corporation, or any other means authorized by Mahogany Corporation. It is the responsibility of the applicable agency to provide meter readings to Mahogany Corporation in an agreed upon format. In the event a meter reading is not provided on a timely basis, Mahogany may estimate the meter.

### **32. Commercial Eligibility**

N/A

### **33. Electronic Funds Transfer (EFT)**

Mahogany Corporation will accept payment by EFT method for all invoices. Please reference the following information:

PNC Bank, National Association  
Newark, DE  
Phone: 302-733-7158  
ACCT Name: Mahogany Corporation  
TAX ID: 51-0400297  
Account Number: 5607777329  
Routing Number: 031100089

All remittance information not submitted with the EFT transmission should be forwarded to:

Mahogany Corporation  
924 Old Harmony Rd, Ste 204  
Newark, DE 19713

### **34. Equipment/Accessory/Supply Return Policy**

Requests for return authorization due to a Mahogany Corporation error must be submitted within 30 days from the date of Mahogany Corporation's Government sales division at (484) 766-8607. The equipment being returned must be in new condition (unused) and should be returned in the original shipping container whenever possible. Any equipment that is returned without prior written approval from Mahogany Corporation will be rejected.

Requests for return authorization due to a government error must be submitted within 30 days from the date of shipment to Mahogany Corporation's Government sales division at (484) 766-8607 and will be subject to a 15% restocking charge. Equipment being returned must be in new condition (unused). Any equipment that is returned without prior written approval from Mahogany Corporation will be rejected.

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**MAHOGANY  
CORPORATION**

924 Old Harmony Road Suite #203-204  
Newark DE, 19702  
PH: 484.766.8600 Fax: 484.766.8608

## Corporate Overview

Mahogany Corporation and its subsidiaries are minority, women owned, HubZone, small businesses, founded in 2000, with over 60 years of combined management experience, and is focused toward assisting government agencies in satisfying their social and economic goals through access to the latest technology and equipment service/solutions specifically in the areas of Office Automation, Telecommunications (VoIP), Renewable Energy Solutions (Solar, Wind and Geothermal), Digital Signage, Advertising, IT Services, and Worldwide Travel & Concierge Services for your convenience.

Mahogany Corporation provides quality service with professionals and expertise in state of the art technologies. We work with government agencies in developing solutions tailored to meet their individual needs whether those needs are simple or complex.

Below is a list of the services and solutions that Mahogany Corporation has a proven track record of excellence in having provided to its highly valued clients:

**Office Automation:** Copiers, Fax Machines, Printers, Document Destruction, Multi-Function Units, Smart Boards, Desktop Computers, Laptops, Review current leases to see if any cost savings can be achieved.

**Audio/ Visual:** Projectors, Flat-Screen TV's, Digital Signage, Message Boards, Sound Systems, P.A. equipment, Etc.

**Business Telephony (VoIP):** Through Mahogany Corporation's managed telecommunications solution our clients can reduce cost of phone services and enjoy expert consulting, design, installation, and management of wired and wireless data/voice networks.

**Solar and Wind Power:** Renewable energy is the wave of the future. We will present to you the options you have while exploring the world of **Green** energy solutions.

**IT Solutions:** State-of-the-art lifecycle information technology (IT) services to Federal, State, Local agencies, Health IT, Government IT, and Commercial IT clients. As a mid-tier leader, we have the clear lines of communication of a small business, without the levels of bureaucracy that plague larger firms. Government and industry clients value our executives' availability and hands-on involvement in project management, as well as our reach-back capability.

*Pride in our products and services and expertise in working with government agencies make us superior to our competitors.*

### Company Information

- Small, Disadvantaged, Woman, Minority, and HUB Zone owned business
- DUNS #: 615354979
- Tax ID: 51-0400297
- Cage Code: 1TGD2
- NAICS Codes: 238210, 334210, 334413, 443112, 443120, 453210, 517110, 532420, 541512, 541618, 561621, 811212, 811213
- GSA Schedules: GS-25F-0208M, GS-25F-0004U, GS-02F-0202V, GS-03F-0196W
- Credit and Government Purchase Cards Accepted

### Sample Listing of our Past Performance

- GSA Consolidated Copier Contract, ASG Kuwait
- GSA Consolidated Copier Contract, LSA Adder, Camp Tallil, Iraq
- BPA with Global Linguist Solutions
- Nationwide Copier contract with Destination Maternity

In the final analysis we are in the information age and information and how it is used has always meant power and the ability to move individuals and teams alike swiftly and successfully thru important processes. Mahogany Corporation is here and ready to set you ahead of the pack.

Additionally we have attached a Power Point Presentation in PDF format so that it will allow you to more easily disseminate Mahogany Corporations information and services to other members of your team.

Thank you in advance for your time and consideration. If you would like to find out some additional details about the services/solutions that Mahogany Corporation can provide, please don't hesitate to give me a call at the contact number below.

Sincerely,



Lenzie C. Davis  
Chief Operating Officer  
Mahogany Corporation  
(484) 766-8605 (direct)  
lcdavis@mahoganycorp.net

cc: Steve Slade, Executive Vice President Sales

# MAHOGANY CORPORATION

924 Old Harmony Road - Newark, DE 19713 - Phone (484) 766-8605

- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources



## ENCOMPASS

### SAMPLE INVOICE

### *DESTINATION MATERNITY ACCOUNT*

GSA Schedule 36 - SIN # 51-500



**Mahogany Corporation**

924 Old Harmony Road  
 Suite 203-204  
 Newark, DE 19713  
 Phone: (484) 766-8607  
 Phone # (484) 766-8600      www.iobs2.com/mahogany\_gsa  
 Fax # (484) 766-8608

**Invoice**

Date	Invoice #
3/7/2011	1414

Bill To
DESTINATION MATERNITY 456 NORTH FIFTH ST. PHILADELPHIA, PA Attn: Jeff Linso

P.O. No.	Terms	Project
	Due on receipt	

Quantity	Description	Rate	Amount
104	HP LJ4050, SN:SG66309982 MONO USAGE, START COUNT: 759 2/1/11, END COUNT 863 3/1/11	0.024	2.50
310	HP LJ9050, SN:JPDL68Q030 MONO USAGE, START COUNT: 1022 2/1/11, END COUNT 1332 3/1/11	0.024	7.44
211	HP LJ4350, SN:CNRXL29190 MONO USAGE, START COUNT: 830 2/1/11, END COUNT 1040 3/1/11	0.024	5.06
		<b>Total</b>	\$15.00



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- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources

## GSA ENCOMPASS MANAGED PRINT SERVICES

It is the understanding of Mahogany Corporation that GSA Integrated Workplace Acquisition Center has begun to award contracts for Managed Print Services (MPS) to enable Government agencies to reduce costs, improve processes and increase efficiency.

MPS is a holistic service offering that can be tailored to include the components of print usage and fleet assessment, imaging devices consumable supplies, maintenance, repairs, user support, print policy, security enhancements, reporting, and on-going optimization services.

Mahogany Corporation partnering with Toshiba America Business Solutions stands ready to deliver cost savings of up to 40 percent along with improving productivity, increasing efficiencies and delivering sustainability achievements.

Mahogany will make available to GSA a contract vehicle that will make the aforementioned benefits available to all Government agencies seeking to achieve these results. A Mahogany MPS contract award would allow agencies to reduce their total cost of ownership by reducing imaging assets, maximizing device utilization, improving printing habits and policies, improving network, device and end-user security, and reducing the environmental impact of paper output and energy consumption.

The Mahogany GSA MPS solution would deliver great value and be a significant deliverable for the Government's continuous improvement initiatives.

## Office Imaging and Document Solutions - Schedule 36

**SIN: 51-500 & 51-501**



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The Mahogany GSA MPS solution would deliver great value and be a significant deliverable for the Government's continuous improvement initiatives.

## GSA Schedule

### GSA SCHEDULE 36 - THE OFFICE, IMAGING AND DOCUMENT SOLUTION

Special Item Numbers (SINs)

Category	Description
<u>51 500</u>	<p>Managed Print Services - Managed Print Services (MPS) includes equipment and services required to manage imaging output that may include printing, scanning, copying, and fax devices in a system that monitors and reports status, needs and usage trends on regular basis. The MPS plan may be based on a needs analysis completed under SIN 51 501. Services may include but are not limited to creating a business plan solution that incorporates recommendations for each existing piece of equipment (including removing/retirement/recycling/ disposal). The plan may be phased to allow for an orderly progression to the new output environment. The plan should take into account the usage and floor plan of the equipment.</p>
<u>51 501</u>	<p>Needs Assessment and Analysis Services - Needs Assessment and Analysis Services consist of a comprehensive assessment of the customer's existing objectives, capabilities and, funding obligations which will provide agency's recommendation(s) on how to meet or exceed organization's overall performance by providing total office solutions. Needs Assessment and Analysis Services provide for professional support in analyzing and developing customer requirements. Regardless of the specific approach and strategies described in the technical proposal for each work segment, the work in general shall include consulting services, and other related services.</p> <p>Needs Assessment - The purpose of the needs assessment is to determine the optimal print solution for a particular organization within an agency, based on the existing workflow and output environment.</p> <p>Needs assessments may include data collection from the existing devices, as well as end users. Device data can be collected manually, and/or through data collection tools such as enterprise software deployment and/or USB discovery devices. The data collected in this process will show the amount of output produced for any given organization. Identification of these needs will assist in pricing and establishing best value criteria for the implementation phase, and analyze the footprint of the defined fleet to determine optimal placement of equipment.</p> <p>Fleet Assessment - Fleet assessments shall include the collection of device information and performance data on the defined fleet through manual assessments and/or software deployment. Assessments shall also include surveys and floor plans of all devices. This phase should identify the equipment (and related MIB data) that may or may not be covered by available MPS software suites. Fleet assessments should identify potential software compatibility issues with non-native software deployments, and individual and total energy consumption of the existing fleet.</p>
<u>51 1000</u>	<p>Includes Other Direct Costs (ODCs), classes or categories of supplies and services which are not included in the unit price of the Support Products or Services Special Item Numbers (SINs), but are required to complete a given purchase, delivery task order, or where the specific requirements can only be defined in the purchase, delivery or task order itself.</p> <p>Office, Image and Document Solutions may require Other Direct Costs, ODCs in order to provide customers with a complete solution. ODCs are intended as supplemental costs and will be charged as pass through costs when included in a service solution involving services performed under SINS 51-409, 51-501, 51-503, 51-504, 51-505, 51-506, 51-508, and 733-4. Other direct costs approved by GSA for this contract include but not limited to:</p>

## GSA Schedule

### GSA SCHEDULE 36 - THE OFFICE, IMAGING AND DOCUMENT SOLUTION

Special Item Numbers (SINs)

Category	Description
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SIN 51 1000 (Continued)

- Direct Supplies
- Stationary Products
- Warehouse Storage
- Educational Supplies
- Eco Friendly & USA Made Products
- Writing Instruments
- Telecommunications
- Travel Expense
- HardWare and SoftWare
- Digital Media
- Special Equipment
- Identification & Credential Accessories
- Presentation Materials
- Promotional Items
- Shipping Costs
- Laser Technology
- Equipment Maintenance
- Recognition Awards

# Managing to do more with less.

At a time when more and more companies are looking for ways to reduce costs and increase efficiency, Toshiba offers a proven solution that's been helping companies like yours for years—Encompass Managed Print Services (MPS). By optimizing your fleet of printers and managing your print environment, we'll help you reach your financial goals while allowing you to focus on day-to-day operations.

## The Managed Print Experts

At Toshiba, we've moved far beyond the box. Our people bring innovative, real-world solutions to help you cut costs, streamline operations, control your output environment, secure your documents, and reduce your environmental footprint. If there's one thing every business and our planet can use right now, it's managing to do more with less.

## Experience counts

Toshiba's Managed Print Experts are highly experienced in implementing a time tested and finely tuned process of optimizing print environments for businesses to provide maximum productivity and efficiency.

- 2003 – 1st MPS strategy launched and 1st enterprise customers
- 2004 – 1st MPS global customers
- 2005 – Encompass Document Analysis Program awarded CIO Enterprise Value Award

***Our award winning Encompass program saves businesses an average of 30-40%, with the most substantial savings as high as 60%.***

A blue badge with a white border and a white corner fold effect. At the top, a semi-circle of yellow stars is set against a blue background. Below the stars is a red square containing the white letters 'CIO'. Underneath this is the text 'CIO Enterprise Value Award' in white, followed by 'WINNER' in a smaller white font. Below the text, there is a paragraph of white text on a dark blue background.

Our Encompass Document Analysis Program received the CIO Enterprise Value Award. Judging is based on business value criteria such as the strategic, customer, social, and financial impact as well as technical excellence.



## Six Sigma process

The Encompass Program uses the proven business management strategy of Six Sigma combined with our extensive knowledge of print management. We begin with an Encompass Document Analysis of a company's document output fleet and identify any inefficiencies. These inefficiencies may include redundant, underutilized, and outdated equipment, high cost local devices as well as hidden costs of storerooms overflowing with mismatched and outdated printer supplies.

Our Six Sigma DMAIC process includes:

- **DEFINE** the objectives, constraints, timeframes & participants
- **MEASURE** the assets, usage, workflow & cost drivers
- **ANALYZE** data to create detailed cost profiles for every product & process
- **IMPROVE** the current environment with an effective solution
- **CONTROL** through ongoing benchmarking, cost improvements, etc.



*Allow our expert analysts to identify inefficiencies and develop a custom plan for your business.*

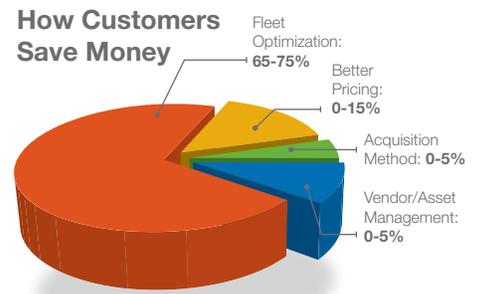
# Putting our award-winning program into action.

As part of your Encompass Document Analysis, our trained professionals will provide an onsite walk-through of your offices and a complete inventory of your fleet of document equipment. We help you consolidate your print volume to more efficient multifunction devices and to your existing efficient network laser printers. This optimization can reduce costs, streamline operations, maximize control, secure your documents, and conserve resources.

## Reduce costs

We calculate precisely how much waste occurs within your company and/or individual departments. Our experts determine the cost savings you can expect, including hard savings through the reduction of hardware costs as well as soft savings through improved efficiency.

Businesses that have already taken advantage of our Managed Print Services have realized an average savings of between 30% and 40%, with the most substantial savings as high as 60%. Areas of cost savings include fleet optimization, acquisition method and vendor/asset management.



**Free up your IT resources by letting us manage and optimize your print output fleet.**

- > Reduce number and types of devices
- > Optimize printing
- > Online supplies ordering
- > Online service requests
- > Interface with one vendor

# MAHOGANY CORPORATION

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- Reduce Costs
- Print Less
- Work Smarter
- Secure Your Data
- Protect the Environment



GSA Schedule 36 - SIN # 51-501

## Needs Assessment and Analysis Services



# What is Encompass™?

Encompass is an award-winning, fleet optimization program that Toshiba first launched in 2003. It was created to help uncover the hidden costs associated with all of your various output devices—copiers, printers, scanners and faxes—and to discover cost saving opportunities throughout your enterprise. Since its launch, we've completed over 80,000 Encompass assessments and have saved companies just like yours as much as 40%. Year after year, we continue to consolidate, simplify and optimize print environments nationwide.

## Here's how it works.

One of our Managed Print analysts completes a detailed, physical walkthrough of your office and compiles an inventory of your entire fleet of document equipment, every device in every location. Using the exclusive Encompass Online analytical engine, our analysts discern usage patterns throughout the document lifecycle—from document creation, moving through storage, retrieval, distribution, and disposal. All service, support and vendor programs are measured against usage patterns to identify cost saving areas.





# Get on the path to maximum efficiency, security and savings.

## It all starts with an Encompass analysis.

A detailed analysis of your current situation will focus on opportunities for improvement. We then work with you to design a new configuration to get the maximum efficiency from every

machine in every department at the lowest possible cost per copy. This new blueprint will pinpoint the ideal deployment for new and existing equipment as well as in-depth strategies for continued cost savings, waste reduction and a clear path for future growth.

## Toshiba Managed Print Services



### SERVICE

We assume full responsibility for your service and support with experienced, trained technicians.



### SUPPLIES

We supply all of your consumables, with exceptionally high quality toner, drums and parts.



### CONTROL

We provide one simple, easily managed account—one vendor, one invoice. Your purchasing, IT, and accounts payable staff can count on one exceptionally responsive access point for all hardware, service and consumable needs.



## Before and After

A typical office contains many pieces of redundant, underutilized or inefficient equipment. Toshiba's Encompass Analysis will optimize your entire document workflow, determine the ideal placement and distribution of your output devices, and direct output to the most cost-effective devices.

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- Reduce Costs
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## ENCOMPASS

### GLOBAL SERVICES PORTAL

GSA Schedule 36 - SIN # 51-500

## Global Services Portal

### Stay In Touch

An integral component of efficient management of your printing is the Global Services Portal (GSP), a multi-level online resource that offers you full access to a user-friendly, self-service website fully protected by a roles-based secure access system. Providing you with total fleet-wide visibility 24/7/365, including spend management, expense control, and contract management. The Global Services Portal enables you to custom tailor content features such as branding, bulletin boards, user training documents and unique product catalogs, offering comprehensive information on a wide range of products and contact information.

Companies operating in multiple locations often experience a lack of visibility, especially in the area of purchasing. Toshiba decisively addresses visibility issues, allowing you to track device use, buy more efficiently, and better control service issues.

Toshiba delivers measurable visible improvements through the utilization of four proprietary tools—Service Dispatch, Remote Meter Collection, Fleet Monitoring and Detailed Asset Data, each providing customers with significant increases in asset management control.

GSP gives you the flexibility to generate both standard and ad hoc reports. Relevant data is organized in three report types—Company-Wide, Per Site or Per Model—and include information regarding Population, Usage, Service History and Total Cost of Ownership, providing customers with a single source of easily accessible data.





## Streamline operations

Many organizations utilize their IT personnel to manage the printer fleet. Such operations require multiple resources to provide dispatch of service calls, technical support, troubleshooting, supplies, and repairs, not to mention the installation, configuration, and relocation of devices. Our Managed Print Services conveniently provide you with a single source for service, supplies, and billing, thus freeing up your IT resources.

### Toshiba's Managed Print Services include:

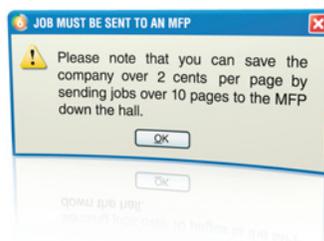
- PageSmart, the comprehensive pricing program that includes:
  - Encompass and Encompass Impressions toner, as well as other manufacturers
  - Fleet monitoring
  - Device level monitoring (usage, consumables status, automated supplies replenishment)
- National service for Toshiba and non-Toshiba devices
  - Help desk and technical support
  - Onsite repairs
  - Online portal for efficient ordering of supplies

09/14/2011

## *Our Global Services Portal is a secure, easy-to-use, online site that enables you to access your account information 24/7.*

### Maximize control

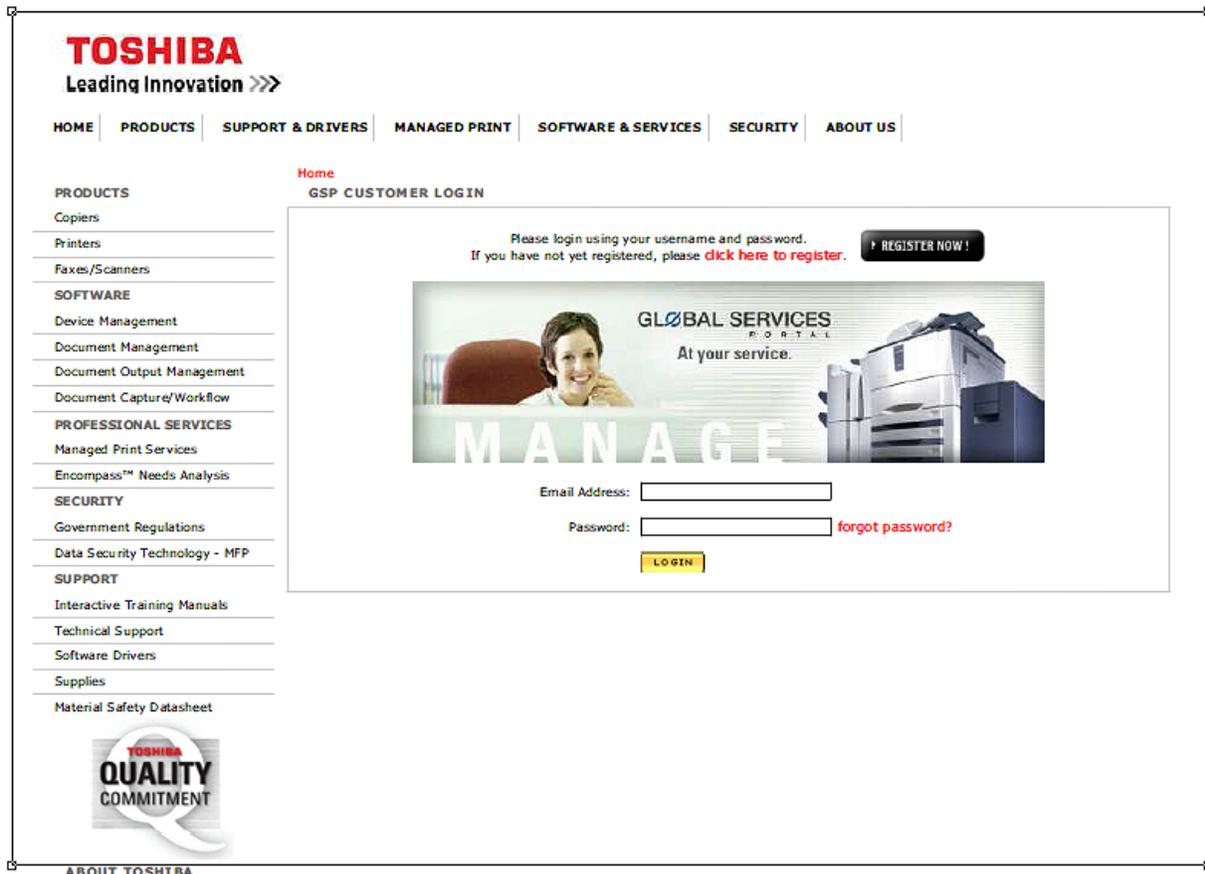
One of the best ways to control printing costs is to control the use of print devices. We offer rules-based network printing so you can control the use of print devices. You can predetermine printing parameters including size, volume, mandatory duplex printing, black and white vs. color, and the ability to redirect jobs to lower-cost devices. You can notify users of job costs and environmental impact before they print in order to increase awareness of printing costs and to decrease waste. You can also implement rules to increase document security and meet regulatory requirements by preventing confidential documents from being printed or informing you who printed them and when.



Another way you can control and monitor your print environment is through our Global Services Portal (GSP). GSP is an easy-to-use online procurement and support site for your business. It enables you to access your account information 24 hours a day, seven days a week. The website is secure, convenient and easy to navigate, in order to allow you to streamline asset management, review usage, procure supplies and request services.

- Equipment ordering
- Supplies requisition
- Fleet management
- Usage monitoring
- Reports on devices including:
  - Population
  - Usage
  - Total cost
  - Service history
- Reports categorized by:
  - Fleet
  - Product type
  - Brand
  - Location
  - Individual device

## Global Services Portal Login Screen



**TOSHIBA**  
 Leading Innovation >>>

HOME | PRODUCTS | SUPPORT & DRIVERS | MANAGED PRINT | SOFTWARE & SERVICES | SECURITY | ABOUT US

PRODUCTS  
 Copiers  
 Printers  
 Faxes/Scanners

SOFTWARE  
 Device Management  
 Document Management  
 Document Output Management  
 Document Capture/Workflow

PROFESSIONAL SERVICES  
 Managed Print Services  
 Encompass™ Needs Analysis

SECURITY  
 Government Regulations  
 Data Security Technology - MFP

SUPPORT  
 Interactive Training Manuals  
 Technical Support  
 Software Drivers  
 Supplies  
 Material Safety Datasheet

**TOSHIBA QUALITY COMMITMENT**

Home  
 GSP CUSTOMER LOGIN

Please login using your username and password.  
 If you have not yet registered, please [click here to register](#). **REGISTER NOW!**

**GLOBAL SERVICES PORTAL**  
 At your service.

**MANAGE**

Email Address:

Password:  [forgot password?](#)

**LOGIN**

ABOUT TOSHIBA

SCREEN SHOT SAMPLE

# MAHOGANY CORPORATION

924 Old Harmony Road - Newark, DE 19713 - Phone (484) 766-8605

- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources

## ENCOMPASS PageSmart

The comprehensive pricing program that includes:

- Encompass and Encompass Impressions toner, as well as other manufacturers
- Fleet monitoring
- Device level monitoring (usage, consumables status, automated supplies replenishment)

**GSA Schedule 36 - SIN # 51-500**

### The Cost-Per-Print Solution to Lowering Your Printing Costs



Toshiba's Encompass PageSmart program is a new and better way to manage your fleet and lower printer operating costs. PageSmart features an innovative pay-as-you-print solution to printer toner, service, and management. The program covers all aspects of your printer. There's *no paying in advance* for service retainer fees or supplies that sit on a shelf. All toner, parts, and service are included in the simple fixed cost per page.



#### ☑ A Single Point of Accountability

With PageSmart, your toner, service, and parts are included in one low cost-per-page through one reliable service provider. This in turn, frees your cash flow and enables your IT department to allocate budgets toward security, applications, and new technology.

#### ☑ Encompass PageSmart provides:

- High quality toner and parts for your installed base of laser printers
- Reliable on-site service
- Complete management of all printers regardless of manufacturer
- Print tracking and regular reporting
- Flexible terms and equipment options

**PAY ONE FIXED**  
cost per page... nothing more.

- ▶ Establishes one point of accountability
- ▶ Includes toner, consumables, parts, and service
- ▶ Provides a cost-effective, convenient method of control

# PageSmart

## What PageSmart does for you:

- **Reduces** printing costs *immediately*
- **Enhances** your investment in the equipment you already own
- **Simplifies** procurement, budgeting, delivery, and service for your entire printer fleet
- **Increases** your control by providing a single point of accountability for service, supplies, and billing
- **Enables** your IT staff to focus on other key support initiatives
- **Heightens** visibility of printing usage and costs via department and location

## Toshiba Encompass PageSmart at a Glance

Feature	Benefit
Pay as You Print	Frees cash flow by eliminating the need to pay for inventory of printer supplies
Single Point of Accountability	Only one contact number, one contract, and one billing report enables you to conveniently and easily understand usage, then budget accordingly
Reliable Printer Service and Support	Minimizes equipment downtime and frees IT staff, which allows you to focus budgets on more pressing needs
Routine Monitoring on Your Printers	Achieve complete asset management including reports on usage, budgetary control, etc.
Multivendor Support Regardless of Manufacturer	All printers are covered regardless of make or model

## Toshiba can handle all of your changing printer needs.

In addition to optimizing your investment in the equipment you already have, Toshiba can provide new printers, faxes, and multifunction copiers that will enhance office productivity and improve operating costs. Toshiba offers flexible acquisition options including purchase, lease, and cost-per-page programs.

From **Chaos** to **Control**. Call your local Authorized Toshiba Dealer today for more information regarding the Encompass PageSmart program.

Specifications of the PageSmart program are subject to change. Please contact your local Authorized Toshiba Dealer for more information. Web Site: [www.copiers.toshiba.com](http://www.copiers.toshiba.com) or [www.fax.toshiba.com](http://www.fax.toshiba.com). © 2005 Toshiba America Business Solutions, Inc., Electronic Imaging Division Encompass PageSmart/Inv. Code D19191 09/14/2011



## How PageSmart Works:

-  We physically inspect all the printers enterprise-wide for serviceability
-  We tag each printer to get a current and accurate inventory, so you know where they are, who uses them, and their current condition
-  We provide laser toner and repair services for all your printers regardless of make or model
-  We conduct regular reviews to keep you on track and help you accurately budget for the future
-  You receive one monthly invoice that reflects your total print volume, broken down by department

# One Call Does It All!

**TOSHIBA**  
COPY FAX PRINT

## PageSmart

### Pay-Per-Page

PageSmart features an innovative pay-as-you-print solution for toner, service, and management. The program covers all aspects of your printers. There's no paying in advance for service retainer fees or supplies that sit on a shelf. All toner, parts, and service are included in the simple fixed cost per page. This in turn, frees your cash flow and enables your IT department to allocate budgets toward security, applications, and new technology.

Encompass™ PageSmart at a glance:

- High quality toner and parts for your installed base of laser printers
- Reliable on-site service
- Complete management of all printers regardless of manufacturer
- Print tracking and regular reporting
- Flexible terms and equipment options

Now  
you can  
do more  
with less.



## PageSmart ABC Pricing

<b>PageSmart ABC</b> (this program includes the following)		
Replacement toner (OEM or non-OEM product) 2-day ground shipping to end user Toshiba Meter Collection and Consumables Alert Tool Toshiba branded ecommerce website (Supplies Portal) On-site service maintenance (includes parts and labor) Toshiba Service Dispatch		
<b>Includes Recycling Services</b>		
CPP charge		
	Pricing	
	GSA PageSmart ABC CPP	Commerical PageSmart ABC CPP
All Monochrome Printers	\$ 0.0210	\$ 0.0240
All Color Printers	\$ 0.1000	\$ 0.1050

### Program Notes

It is possible to combine Express and ABC pricing for the same account  
 e.g. Express for assets in dealer's territory and ABC for assets out of territory

## PageSmart Express

**PageSmart Express** (this program includes the following)

Replacement toner (OEM or non-OEM product)  
 2-day ground shipping to end user  
 Toshiba Meter Collection and Consumables Alert Tool  
 Toshiba branded ecommerce website (Supplies Portal)

**Includes Recycling Services**

CPP charge

	Pricing		
	GSA PageSmart Express CPP	Commerical PageSmart Express CPP	
All Monochrome Printers	\$ 0.0120	\$ 0.0150	
All Color Printers	\$ 0.0900	\$ 0.0950	

**Program Notes**

It is possible to combine Express and ABC pricing for the same account  
 e.g. Express for assets in dealer's territory and ABC for assets out of territory

## PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
BROTHER	DPC-1000 Series	BROTHER DCP-1000	Mono	Low Volume	Light
BROTHER	DPC-1000 Series	BROTHER DCP-1200	Mono	Low Volume	Light
BROTHER	DPC-1000 Series	BROTHER DCP-1400	Mono	Low Volume	Light
BROTHER	DPC-7000 Series	BROTHER DCP-7020	Mono	Low Volume	Light
BROTHER	DPC-8000 Series	BROTHER DCP-8020	Mono	Low Volume	Light
BROTHER	DPC-8000 Series	BROTHER DCP-8040	Mono	Low Volume	Light
BROTHER	DPC-8000 Series	BROTHER DCP-8045D	Mono	Low Volume	Light
BROTHER	DPC-8000 Series	BROTHER DCP-8060	Mono	Low Volume	Light
BROTHER	DPC-8000 Series	BROTHER DCP-8065DN	Mono	Low Volume	Light
BROTHER	DPC-9000 Series	BROTHER DCP-9040CN	Color	Low Volume	Heavy
BROTHER	HL-10 Series	BROTHER HL-10h	Mono	Low Volume	Light
BROTHER	HL-10 Series	BROTHER HL-10PS	Mono	Low Volume	Light
BROTHER	HL-10 Series	BROTHER HL-10V	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1040	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1050	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1060	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1060EX	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1230	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1240	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1250	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1250/IC-150	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1250/PT-85	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1260	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1270N	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1270N/PT-85	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1430	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1435	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1440	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1450	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1453	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1470	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1470N	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1650	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1650N	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1650NPLUS	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1660	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1660E	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1660N	Mono	Low Volume	Light

## PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
BROTHER	HL-1000 Series	BROTHER HL-1670N	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1850	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1850N	Mono	Low Volume	Light
BROTHER	HL-1000 Series	BROTHER HL-1870N	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2040	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2060	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2070N	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2170W	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2400C	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2400CEN	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2400CN	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2460	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2460N	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2500CN	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2600CN	Mono	Low Volume	Light
BROTHER	HL-2000 Series	BROTHER HL-2700CN	Mono	Low Volume	Light
BROTHER	HL-3000 Series	BROTHER HL-3400CN	Mono	Low Volume	Light
BROTHER	HL-3000 Series	BROTHER HL-3450CN	Mono	Low Volume	Light
BROTHER	HL-4 Series	BROTHER HL-4	Mono	Low Volume	Light
BROTHER	HL-4 Series	BROTHER HL-4PS	Mono	Low Volume	Light
BROTHER	HL-4 Series	BROTHER HL-4Ve	Mono	Low Volume	Light
BROTHER	HL-4000 Series	BROTHER HL-4000CN	Mono	Low Volume	Light
BROTHER	HL-4000 Series	BROTHER HL-4040CN	Mono	Low Volume	Light
BROTHER	HL-4000 Series	BROTHER HL-4070CDW	Mono	Low Volume	Light
BROTHER	HL-4000 Series	BROTHER HL-4200CN	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5040	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5050	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5050LT	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5070N	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5140	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5150D	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5150DLT	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5170DN	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5170DN	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5240	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5250DN	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5250DNT	Mono	Low Volume	Light
BROTHER	HL-5000 Series	BROTHER HL-5280DW	Mono	Low Volume	Light

### PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
BROTHER	HL-6 Series	BROTHER HL-6	Mono	Low Volume	Light
BROTHER	HL-6 Series	BROTHER HL-6V	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-6050DW	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-630	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-630M	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-645	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-645M	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-655M	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-660	Mono	Low Volume	Light
BROTHER	HL-600 Series	BROTHER HL-660PS	Mono	Low Volume	Light
BROTHER	HL-6000 Series	BROTHER HL-6050D	Mono	Low Volume	Light
BROTHER	HL-6000 Series	BROTHER HL-6050D_DN	Mono	Low Volume	Light
BROTHER	HL-700 Series	BROTHER HL-720	Mono	Low Volume	Light
BROTHER	HL-700 Series	BROTHER HL-730	Mono	Low Volume	Light
BROTHER	HL-700 Series	BROTHER HL-730DX	Mono	Low Volume	Light
BROTHER	HL-700 Series	BROTHER HL-730PLUS	Mono	Low Volume	Light
BROTHER	HL-700 Series	BROTHER HL-760	Mono	Low Volume	Light
BROTHER	HL-700 Series	BROTHER HL-760DX PLUS	Mono	Low Volume	Light
BROTHER	HL-700 Series	BROTHER HL-760PLUS	Mono	Low Volume	Light
BROTHER	HL-7000 Series	BROTHER HL-7050	Mono	Low Volume	Light
BROTHER	HL-7000 Series	BROTHER HL-7050N	Mono	Low Volume	Light
BROTHER	HL-8 Series	BROTHER HL-8	Mono	Low Volume	Light
BROTHER	HL-8 Series	BROTHER HL-8D	Mono	Low Volume	Light
BROTHER	HL-8 Series	BROTHER HL-8e	Mono	Low Volume	Light
BROTHER	HL-8 Series	BROTHER HL-8PS	Mono	Low Volume	Light
BROTHER	HL-8 Series	BROTHER HL-8V	Mono	Low Volume	Light
BROTHER	HL-80 Series	BROTHER HL-80	Mono	Low Volume	Light
BROTHER	HL-8000 Series	BROTHER HL-8050N	Mono	Low Volume	Light
BROTHER	HL-900 Series	BROTHER HL-960	Mono	Low Volume	Light
BROTHER	MFC-1000 Series	BROTHER MFC-1750	Mono	Low Volume	Light
BROTHER	MFC-1000 Series	BROTHER MFC-1770	Mono	Low Volume	Light
BROTHER	MFC-1000 Series	BROTHER MFC-1780	Mono	Low Volume	Light
BROTHER	MFC-1000 Series	BROTHER MFC-1850MC	Color	Low Volume	Heavy
BROTHER	MFC-1000 Series	BROTHER MFC-1870MC	Color	Low Volume	Heavy
BROTHER	MFC-1000 Series	BROTHER MFC-1950MC PLUS	Color	Low Volume	Heavy
BROTHER	MFC-1000 Series	BROTHER MFC-1950PLUS	Mono	Low Volume	Light
BROTHER	MFC-1000 Series	BROTHER MFC-1970MC	Color	Low Volume	Heavy
BROTHER	MFC-2000 Series	BROTHER MFC-2500ML	Mono	Low Volume	Light

### PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
BROTHER	MFC-2000 Series	BROTHER MFC-P2000	Mono	Low Volume	Light
BROTHER	MFC-2000 Series	BROTHER MFC-P2500	Mono	Low Volume	Light
BROTHER	MFC-300 Series	BROTHER MFC-390MC	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3100C	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3200C	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3220C	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3240C	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3320CN	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3420C	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3800	Mono	Low Volume	Light
BROTHER	MFC-3000 Series	BROTHER MFC-3820CN	Color	Low Volume	Heavy
BROTHER	MFC-3000 Series	BROTHER MFC-3900ML	Mono	Low Volume	Light
BROTHER	MFC-400 Series	BROTHER MFC-420CN	Color	Low Volume	Heavy
BROTHER	MFC-400 Series	BROTHER MFC-440CN	Color	Low Volume	Heavy
BROTHER	MFC-400 Series	BROTHER MFC-490CW	Color	Low Volume	Heavy
BROTHER	MFC-4000 Series	BROTHER MFC-4000ML	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4300	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4350	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4420C	Color	Low Volume	Heavy
BROTHER	MFC-4000 Series	BROTHER MFC-4450	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4500ML	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4550	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4550P	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4600	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4650	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4800	Mono	Low Volume	Light
BROTHER	MFC-4000 Series	BROTHER MFC-4820C	Color	Low Volume	Heavy
BROTHER	MFC-5000 Series	BROTHER MFC-5100C	Color	Low Volume	Heavy
BROTHER	MFC-5000 Series	BROTHER MFC-5200C	Color	Low Volume	Heavy
BROTHER	MFC-5000 Series	BROTHER MFC-5440CN	Color	Low Volume	Heavy
BROTHER	MFC-5000 Series	BROTHER MFC-5460CN	Color	Low Volume	Heavy
BROTHER	MFC-5000 Series	BROTHER MFC-5500ML	Mono	Low Volume	Light
BROTHER	MFC-5000 Series	BROTHER MFC-5550ML	Mono	Low Volume	Light
BROTHER	MFC-5000 Series	BROTHER MFC-5840CN	Color	Low Volume	Heavy
BROTHER	MFC-5000 Series	BROTHER MFC-5860CN	Color	Low Volume	Heavy
BROTHER	MFC-600 Series	BROTHER MFC-620CN	Color	Low Volume	Heavy
BROTHER	MFC-600 Series	BROTHER MFC-690	Mono	Low Volume	Light
BROTHER	MFC-600 Series	BROTHER MFC-695	Mono	Low Volume	Light

## PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
BROTHER	MFC-6000 Series	BROTHER MFC-6490CW	Color	Low Volume	Heavy
BROTHER	MFC-6000 Series	BROTHER MFC-6550	Mono	Low Volume	Light
BROTHER	MFC-6000 Series	BROTHER MFC-6550MC	Color	Low Volume	Heavy
BROTHER	MFC-6000 Series	BROTHER MFC-660MC	Color	Low Volume	Heavy
BROTHER	MFC-6000 Series	BROTHER MFC-6650	Mono	Low Volume	Light
BROTHER	MFC-6000 Series	BROTHER MFC-6650MC	Color	Low Volume	Heavy
BROTHER	MFC-6000 Series	BROTHER MFC-6800	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7000FC	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7050C	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7150C	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7160C	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7200FC	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7220	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7300C	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7400C	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7420	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7440N	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7550	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7550MC	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7650	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7650MC	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7750	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7750MC	Color	Low Volume	Heavy
BROTHER	MFC-7000 Series	BROTHER MFC-7820N	Mono	Low Volume	Light
BROTHER	MFC-7000 Series	BROTHER MFC-7840W	Mono	Low Volume	Light
BROTHER	MFC-800 Series	BROTHER MFC-820CW	Color	Low Volume	Heavy
BROTHER	MFC-8000 Series	BROTHER MFC-8220	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8300	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8420	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8440	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8460N	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8500	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8600	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8700	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8820D	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8820DN	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8840D	Mono	Low Volume	Light
BROTHER	MFC-8000 Series	BROTHER MFC-8840DN	Mono	Low Volume	Light

### PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
BROTHER	MFC-8000 Series	BROTHER MFC-8860DN	Mono	Low Volume	Light
BROTHER	MFC-900 Series	BROTHER MFC-970	Mono	Low Volume	Light
BROTHER	MFC-900 Series	BROTHER MFC-970MC	Color	Low Volume	Heavy
BROTHER	MFC-9000 Series	BROTHER MFC-9100C	Color	Low Volume	Heavy
BROTHER	MFC-9000 Series	BROTHER MFC-9200C	Color	Low Volume	Heavy
BROTHER	MFC-9000 Series	BROTHER MFC-9420CN	Color	Low Volume	Heavy
BROTHER	MFC-9000 Series	BROTHER MFC-9440CN	Color	Low Volume	Heavy
BROTHER	MFC-9000 Series	BROTHER MFC-9450CDN	Color	Low Volume	Heavy
BROTHER	MFC-9000 Series	BROTHER MFC-9600	Mono	Low Volume	Light
BROTHER	MFC-9000 Series	BROTHER MFC-9700	Mono	Low Volume	Light
BROTHER	MFC-9000 Series	BROTHER MFC-9800	Mono	Low Volume	Light
BROTHER	MFC-9000 Series	BROTHER MFC-9840CDW	Color	Low Volume	Heavy
BROTHER	MX Series	BROTHER MX4100	Mono	Low Volume	Light
BROTHER	MX Series	BROTHER MX4300	Mono	Low Volume	Light
BROTHER	MX Series	BROTHER MX7010	Mono	Low Volume	Light
BROTHER	QL Series	BROTHER QL-1060N	Mono	Low Volume	Light
BROTHER	QL Series	BROTHER QL-550	Mono	Low Volume	Light
DELL	1000 Series	DELL 1110	Mono	Low Volume	Light
DELL	1000 Series	DELL 1235cn	Mono	Low Volume	Light
DELL	1000 Series	DELL 1600n	Mono	Low Volume	Light
DELL	1000 Series	DELL 1815	Mono	Low Volume	Light
DELL	1000 Series	DELL 1815dn	Mono	Low Volume	Light
DELL	1000 Series	DELL Laser Printer 1700	Mono	Low Volume	Light
DELL	1000 Series	DELL Laser Printer 1700n	Mono	Low Volume	Light
DELL	1000 Series	DELL Laser Printer 1710	Mono	Low Volume	Light
DELL	1000 Series	DELL Laser Printer 1720	Mono	Low Volume	Light
DELL	1000 Series	DELL Laser Printer 1720dn	Mono	Low Volume	Light
DELL	1000 Series	DELL Laser Printer P1500	Mono	Low Volume	Light
DELL	2000 Series	DELL 2130cn Color Laser	Color	Low Volume	Heavy
DELL	2000 Series	DELL 2135cn MFP	Mono	Low Volume	Heavy
DELL	2000 Series	DELL 2330dn Laser Printer	Mono	Low Volume	Light
DELL	2000 Series	DELL 2335dn MFP	Mono	Low Volume	Heavy
DELL	2000 Series	DELL Laser Printer S2500	Mono	Low Volume	Light
DELL	3000 Series	DELL 3130cn Color Laser	Color	Low Volume	Heavy
DELL	3000 Series	DELL Laser Printer 3000cn	Color	Low Volume	Heavy
DELL	3000 Series	DELL Laser Printer 3100cn	Color	Low Volume	Heavy
DELL	3000 Series	DELL MFP Laser 3115cn	Color	Low Volume	Heavy
DELL	5000 Series	DELL 5330dn Mono Laser Printer	Mono	Low Volume	Heavy

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
DELL	5000 Series	DELL Laser Printer 5100cn	Color	Low Volume	Heavy
DELL	5000 Series	DELL Laser Printer 5110cn	Color	Low Volume	Heavy
DELL	5000 Series	DELL Laser Printer 5210n	Mono	Low Volume	Heavy
DELL	5000 Series	DELL Laser Printer 5310N	Mono	Low Volume	Heavy
DELL	5000 Series	DELL Laser Printer 5310n	Mono	Low Volume	Heavy
DELL	5000 Series	DELL Laser Printer M5200	Mono	Low Volume	Light
DELL	5000 Series	DELL Laser Printer W5200N	Mono	Low Volume	Heavy
DELL	5000 Series	DELL Laser Printer W5300	Mono	Low Volume	Heavy
DELL	5000 Series	DELL LaserPrinter 5210N	Mono	Low Volume	Heavy
DELL	Color Laser 1000 Series	DELL Color Laser 1320	Color	Low Volume	Heavy
DELL	Color Laser 1000 Series	DELL Color Laser 1320c	Color	Low Volume	Heavy
DELL	Color Laser 3000 Series	DELL Color Laser 3000cn	Color	Low Volume	Heavy
DELL	Color Laser 3000 Series	DELL Color Laser 3010cn	Color	Low Volume	Heavy
DELL	Color Laser 3000 Series	DELL Color Laser 3100cn	Color	Low Volume	Heavy
DELL	Color Laser 3000 Series	DELL Color Laser 3110cn	Color	Low Volume	Heavy
DELL	Color Laser 5000 Series	DELL Color Laser 5100cn	Color	Low Volume	Heavy
DELL	Color Laser 5000 Series	DELL Color Laser 5110cn	Color	Low Volume	Heavy
HP	Color LaserJet 1000 Series	HP Color LaserJet 1500	Color	Low Volume	Light
HP	Color LaserJet 1000 Series	HP Color LaserJet 1600	Color	Low Volume	Light
HP	Color LaserJet 1000 Series	HP Color LaserJet CM1017	Color	Low Volume	Light
HP	Color LaserJet 1000 Series	HP Color LaserJet CM1312nfi MFP	Color	Low Volume	Light
HP	Color LaserJet 1000 Series	HP Color LaserJet CP1160	Color	Low Volume	Light
HP	Color LaserJet 1000 Series	HP Color LaserJet CP1515n	Color	Low Volume	Light
HP	Color LaserJet 1000 Series	HP Color LaserJet CP1518ni	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2500	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2550	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2600n	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2605	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2605dn	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2605dtn	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2700	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2700n	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet 2820	Color	Low Volume	Heavy
HP	Color LaserJet 2000 Series	HP Color LaserJet 2840	Color	Low Volume	Heavy
HP	Color LaserJet 2000 Series	HP Color LaserJet CM2320fxi MFP	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet CM2320n MFP	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet CM2320nf MFP	Color	Low Volume	Light
HP	Color LaserJet 2000 Series	HP Color LaserJet CP2025dn	Color	Low Volume	Light

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
HP	Color LaserJet 2000 Series	HP Color LaserJet CP2025n	Color	Low Volume	Light
HP	Color LaserJet 3000 Series	HP Color LaserJet 3000	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet 3500	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet 3550	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet 3600	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet 3700	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet 3800	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet CM3530 MFP	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet CP3505	Color	Low Volume	Heavy
HP	Color LaserJet 3000 Series	HP Color LaserJet CP3525	Color	Low Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet 4500	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet 4550	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet 4600	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet 4610	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet 4650	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet 4700	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet 4730 MFP	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet CM4730 MFP	Color	Mid/High Volume	Heavy
HP	Color LaserJet 4000 Series	HP Color LaserJet CP4005	Color	Mid/High Volume	Heavy
HP	Color LaserJet 5 Series	HP Color LaserJet 5500	Color	Mid/High Volume	Heavy
HP	Color LaserJet 5 Series	HP Color LaserJet 5M	Color	Low Volume	Heavy
HP	Color LaserJet 5000 Series	HP Color LaserJet 5	Color	Low Volume	Heavy
HP	Color LaserJet 5000 Series	HP Color LaserJet 5550	Color	Mid/High Volume	Heavy
HP	Color LaserJet 6000 Series	HP Color LaserJet CM6030 MFP	Color	Mid/High Volume	Heavy
HP	Color LaserJet 6000 Series	HP Color LaserJet CM6040 MFP	Color	Mid/High Volume	Heavy
HP	Color LaserJet 6000 Series	HP Color LaserJet CP6015	Color	Mid/High Volume	Heavy
HP	Color LaserJet 8000 Series	HP Color LaserJet 8500	Color	Mid/High Volume	Heavy
HP	Color LaserJet 8000 Series	HP Color LaserJet 8550	Color	Mid/High Volume	Heavy
HP	Color LaserJet 9000 Series	HP Color LaserJet 9500	Color	Mid/High Volume	Heavy
HP	Color LaserJet 9000 Series	HP Color LaserJet 9500 MFP	Color	Mid/High Volume	Heavy
HP	Edgeline Series	HP CM8050 Color MFP	Color	Mid/High Volume	Custom
HP	Edgeline Series	HP CM8060 Color MFP	Color	Mid/High Volume	Custom
HP	LaserJet 1000 Series	HP LaserJet 1000	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1010	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1012	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1020	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1022	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1022n	Mono	Low Volume	Light

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
HP	LaserJet 1000 Series	HP LaserJet 1022nw	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1100	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1150	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1160	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1200	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1220	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1300	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1300n	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1320	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet 1330	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet M1120n MFP	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet M1319f MFP	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet M1522n MFP	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet M1522nf MFP	Mono	Low Volume	Light
HP	LaserJet 1000 Series	HP LaserJet P1505n	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2100	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2200	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2300	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2300d	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2300dn	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2300dtn	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2300L	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2300n	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2400	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2410	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2420	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet 2430	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet M2727nf MFP	Mono	Low Volume	Heavy
HP	LaserJet 2000 Series	HP LaserJet P2014	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet P2014n	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet P2015	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet P2035	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet P2035n	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet P2050	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet P2055dn	Mono	Low Volume	Light
HP	LaserJet 2000 Series	HP LaserJet P2055x	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3015	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3020	Mono	Low Volume	Light

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
HP	LaserJet 3000 Series	HP LaserJet 3030	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3050	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3052	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3055	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3100	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3100se	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3100xi	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3150	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3150se	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3150xi	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3200	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3200m	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3200se	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3300	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3300mfp	Mono	Low Volume	Heavy
HP	LaserJet 3000 Series	HP LaserJet 3310	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3320	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3320n	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3330	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3380	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet 3390	Mono	Low Volume	Light
HP	LaserJet 3000 Series	HP LaserJet M3027 MFP	Mono	Low Volume	Heavy
HP	LaserJet 3000 Series	HP LaserJet M3035 MFP	Mono	Low Volume	Heavy
HP	LaserJet 3000 Series	HP LaserJet P3005	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4 Plus	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4L	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4M	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4M Plus	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4ML	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4MP	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4MV	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4P	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4Si	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4Si MX	Mono	Low Volume	Light
HP	LaserJet 4 Series	HP LaserJet 4V	Mono	Low Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4000	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4000 Series	Mono	Mid/High Volume	Light

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
HP	LaserJet 4000 Series	HP LaserJet 4000n	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4000se	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4000t	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4000tn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4050	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4050 Series	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4050n	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4050se	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4050t	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4050tn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4100	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4100 MFP	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4100 Series	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4100dtn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4100n	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4100tn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4101mfp	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4200	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4200dtn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4200dtns	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4200dtnsl	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4200L	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4200n	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4200tn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4240	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4250	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4250dtn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4250dtnsl	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4250n	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4250tn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4300	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4300dtn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4300dtns	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4300dtnsl	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4300n	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4300tn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4345 MFP	Mono	Mid/High Volume	Heavy
HP	LaserJet 4000 Series	HP LaserJet 4345x mfp	Mono	Mid/High Volume	Heavy

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
HP	LaserJet 4000 Series	HP LaserJet 4345xm mfp	Mono	Mid/High Volume	Heavy
HP	LaserJet 4000 Series	HP LaserJet 4345xs mfp	Mono	Mid/High Volume	Heavy
HP	LaserJet 4000 Series	HP LaserJet 4350	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4350dtn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4350dtnsl	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4350n	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet 4350tn	Mono	Mid/High Volume	Light
HP	LaserJet 4000 Series	HP LaserJet M4345 MFP	Mono	Mid/High Volume	Heavy
HP	LaserJet 4000 Series	HP LaserJet P4014	Mono	Mid/High Volume	Heavy
HP	LaserJet 4000 Series	HP LaserJet P4015	Mono	Mid/High Volume	Heavy
HP	LaserJet 4000 Series	HP LaserJet P4515	Mono	Mid/High Volume	Heavy
HP	LaserJet 5 Series	HP LaserJet 5	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5 Plus	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5L	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5L Xtra	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5LFS	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5M	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5MP	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5N	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5P	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5se	Mono	Low Volume	Light
HP	LaserJet 5 Series	HP LaserJet 5Si	Mono	Low Volume	Heavy
HP	LaserJet 5 Series	HP LaserJet 5Si Mopier	Mono	Low Volume	Heavy
HP	LaserJet 5 Series	HP LaserJet 5Si MX	Mono	Low Volume	Heavy
HP	LaserJet 5 Series	HP LaserJet 5Si NX	Mono	Low Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5000	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5000 Series	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5000dn	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5000gn	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5000n	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5100	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5100dtn	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5100tn	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet 5200	Mono	Mid/High Volume	Light
HP	LaserJet 5000 Series	HP LaserJet M5025 MFP	Mono	Mid/High Volume	Heavy
HP	LaserJet 5000 Series	HP LaserJet M5035 MFP	Mono	Mid/High Volume	Heavy
HP	LaserJet 6 Series	HP LaserJet 6L	Mono	Low Volume	Light
HP	LaserJet 6 Series	HP LaserJet 6Lse	Mono	Low Volume	Light

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
HP	LaserJet 6 Series	HP LaserJet 6Lxi	Mono	Low Volume	Light
HP	LaserJet 6 Series	HP LaserJet 6MP	Mono	Low Volume	Light
HP	LaserJet 6 Series	HP LaserJet 6P	Mono	Low Volume	Light
HP	LaserJet 6 Series	HP LaserJet 6Pse	Mono	Low Volume	Light
HP	LaserJet 6 Series	HP LaserJet 6Psi	Mono	Low Volume	Light
HP	LaserJet 6 Series	HP LaserJet 6Pxi	Mono	Low Volume	Light
HP	LaserJet 8000 Series	HP LaserJet 8000	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8000dn	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8000dn Mopier	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8000n	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8100	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8100 Series	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8100dn	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8100n	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8150	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8150 Series	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8150dn	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8150hn	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8150mfp	Mono	Mid/High Volume	Heavy
HP	LaserJet 8000 Series	HP LaserJet 8150n	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9000	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9000 MFP	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9000dn	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9000hnf	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9000hns	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9000L MFP	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9000n	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9040	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9040mfp	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9050	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9050 MFP	Mono	Mid/High Volume	Heavy
HP	LaserJet 9000 Series	HP LaserJet 9085mfp	Mono	Mid/High Volume	Heavy
HP	LaserJet II Series	HP LaserJet Series II	Mono	Low Volume	Light
HP	LaserJet III Series	HP LaserJet III	Mono	Low Volume	Light
HP	LaserJet III Series	HP LaserJet IIISi	Mono	Low Volume	Light
HP	Mopier	HP Mopier 320	Mono	Mid/High Volume	Heavy
IBM	4000 Series	IBM 4317	Mono	Low Volume	Heavy
IBM	6000 Series	IBM 6400	Mono	Low Volume	Heavy

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
IBM	Infoprint	IBM Infoprint 1120	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1140	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1332	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1352	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1372	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1532	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1552	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1572	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 1585	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 17	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 21	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 2235	Mono	Low Volume	Heavy
IBM	Infoprint	IBM Infoprint 40	Mono	Low Volume	Heavy
LEXMARK	3000 Series	LEXMARK 3300	Mono	Low Volume	Light
LEXMARK	C500	LEXMARK C510	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C522	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C524	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C532	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C534	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C540	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C543dn	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C544	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C544dn	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C544dtn	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C544dw	Color	Low Volume	Heavy
LEXMARK	C500	LEXMARK C544n	Color	Low Volume	Heavy
LEXMARK	C700	LEXMARK C720	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C736	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C750	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C752	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C760	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C762	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C772	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C780	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C782	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C782dn XL	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C782dtn XL	Color	Mid/High Volume	Heavy
LEXMARK	C700	LEXMARK C782n XL	Color	Mid/High Volume	Heavy

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
LEXMARK	C700	LEXMARK CS736dn	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C910	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C912	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C920	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C935	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C935dn	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C935dtn	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C935dttn	Color	Mid/High Volume	Heavy
LEXMARK	C900	LEXMARK C935hdn	Color	Mid/High Volume	Heavy
LEXMARK	E Series	LEXMARK E	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E120n	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E210	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E240n	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E250dn	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E260d	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E260dn	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E310	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E312	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E320	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E321	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E322	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E323	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E330	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E332n	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E340	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E342n	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E350d	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E352dn	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E360d	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E360dn	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E450dn	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E460dn	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK E460dw	Mono	Low Volume	Light
LEXMARK	E Series	LEXMARK ES460dn	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra C710	Color	Low Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra Color 1200	Color	Low Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra E	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra E+	Mono	Low Volume	Light

## PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
LEXMARK	Optra Series	LEXMARK Optra E312	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra K 1220	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra L	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra LaserPrinter	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra LX	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra M410	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra M412	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra N Laser Printer	Mono	Low Volume	Light
LEXMARK	Optra Series	LEXMARK Optra S	Mono	Low Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 1250	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 1255	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 1620	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 1625	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 1650	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 1855	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 2420	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 2450	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra S 2455	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra SC 1275	Mono	Low Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra Se 3455	Mono	Low Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra T610	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra T612	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra T614	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra T616	Mono	Mid/High Volume	Heavy
LEXMARK	Optra Series	LEXMARK Optra W810	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T420	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T420D	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T430	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T520	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T522	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T610	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T612	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T614	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T616	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T620	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T622	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T630	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T632	Mono	Mid/High Volume	Heavy

## PageSmart Supported Models

MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
LEXMARK	T Series	LEXMARK T634	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T640	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T642	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T644	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T650	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T650dn	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T650dtn	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T650n	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T652	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T652dn	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T652dtn	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T652n	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T654	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T654dn	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T654dtn	Mono	Mid/High Volume	Heavy
LEXMARK	T Series	LEXMARK T654n	Mono	Mid/High Volume	Heavy
LEXMARK	W Series	LEXMARK W812	Mono	Mid/High Volume	Heavy
LEXMARK	W Series	LEXMARK W820	Mono	Mid/High Volume	Heavy
LEXMARK	W Series	LEXMARK W840	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK TS654dn	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X342n	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X364dn	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X422	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X543dn	Color	Low Volume	Heavy
LEXMARK	X Series	LEXMARK X544dn	Color	Low Volume	Heavy
LEXMARK	X Series	LEXMARK X544dtn	Color	Low Volume	Heavy
LEXMARK	X Series	LEXMARK X544dw	Color	Low Volume	Heavy
LEXMARK	X Series	LEXMARK X544n	Color	Low Volume	Heavy
LEXMARK	X Series	LEXMARK X560n	Color	Low Volume	Heavy
LEXMARK	X Series	LEXMARK X642e	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X644e	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X646e	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X651de	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X652de	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X736	Color	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK X782e	Color	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK XC940e	Color	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK XC945e	Color	Mid/High Volume	Heavy

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
LEXMARK	X Series	LEXMARK XM850e	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK XM850e VE4	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK XM852e	Mono	Mid/High Volume	Heavy
LEXMARK	X Series	LEXMARK XM854e	Mono	Mid/High Volume	Heavy
LEXMARK	Z Series	LEXMARK Z52 Series ColorFine	Color	Low Volume	Heavy
LEXMARK	Z Series	LEXMARK Z53 Color Jetprinter	Color	Low Volume	Heavy
LEXMARK	Z Series	LEXMARK Z700-P700 Series	Color	Low Volume	Heavy
SAMSUNG	CLP Sereis	SAMSUNG CLP 500	Color	Low Volume	Heavy
SAMSUNG	CLP Sereis	SAMSUNG CLP 600	Color	Low Volume	Heavy
SAMSUNG	CLP Sereis	SAMSUNG CLP-300	Color	Low Volume	Heavy
SAMSUNG	CLP Sereis	SAMSUNG CLP-510	Color	Low Volume	Heavy
SAMSUNG	CLP Sereis	SAMSUNG CLP-550	Color	Low Volume	Heavy
SAMSUNG	CLX Series	SAMSUNG CLX-6240	Color	Low Volume	Heavy
SAMSUNG	ML Series	SAMSUNG ML 2250	Mono	Low Volume	Light
SAMSUNG	ML Series	SAMSUNG ML 2850ND	Mono	Low Volume	Light
SAMSUNG	ML Series	SAMSUNG ML 3050	Mono	Low Volume	Light
SAMSUNG	ML Series	SAMSUNG ML-2250	Mono	Low Volume	Light
SAMSUNG	ML Series	SAMSUNG ML-2570	Mono	Low Volume	Light
SAMSUNG	ML Series	SAMSUNG ML-2850	Mono	Low Volume	Light
SAMSUNG	ML Series	SAMSUNG ML-3050	Mono	Low Volume	Light
SAMSUNG	SXC Series	SAMSUNG SCX 5x30	Mono	Low Volume	Light
SAMSUNG	SXC Series	SAMSUNG SCX 6x22	Mono	Low Volume	Light
SAMSUNG	SXC Series	SAMSUNG SCX-5835_5935 Series	Mono	Low Volume	Light
TEKTRONIX	Phaser 300 Series	TEKTRONIX Phaser 350	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 740	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 740E	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 740P	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 750DX	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 750N	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 780GN	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 780N	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Phaser 780P	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Z780/GN (DELL)	Color	Low Volume	Heavy

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
TEKTRONIX	Phaser 700 Series	TEKTRONIX Z780/N (DELL)	Color	Low Volume	Heavy
TEKTRONIX	Phaser 700 Series	TEKTRONIX Z780/P (DELL)	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 8200DP	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 8200N	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 840DP	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 850DP	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 850DX	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 850N	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 860DP	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 860DX	Color	Low Volume	Heavy
TEKTRONIX	Phaser 800 Series	TEKTRONIX Phaser 860N	Color	Low Volume	Heavy
TEKTRONIX	Phaser II Series	TEKTRONIX Phaser II DX	Color	Low Volume	Heavy
TEKTRONIX	Phaser II Series	TEKTRONIX Phaser II PX	Color	Low Volume	Heavy
TEKTRONIX	Phaser II Series	TEKTRONIX Phaser II PXe	Color	Low Volume	Heavy
TEKTRONIX	Phaser II Series	TEKTRONIX Phaser II PXi	Color	Low Volume	Heavy
TEKTRONIX	Phaser II Series	TEKTRONIX Phaser II SX	Color	Low Volume	Heavy
TEKTRONIX	Phaser III Series	TEKTRONIX Phaser III PXi	Color	Low Volume	Heavy
XEROX	DocuPrint Series	XEROX Docuprint 4510	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX Docuprint 4512	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX Docuprint C55	Color	Low Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N17 Network Laser Printer	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N2125	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N24 Network Laser Printer	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N2425	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX Docuprint N2825	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N32 Network Laser Printer	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N3225 Network Laser Printer	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N40 Network Laser Printer	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N4025 Network Laser Printer	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX DocuPrint N4525 Network Laser Printer	Mono	Mid/High Volume	Heavy
XEROX	DocuPrint Series	XEROX Docuprint P1202	Mono	Low Volume	Heavy
XEROX	Phaser 2000 Series	XEROX Phaser 2135	Color	Low Volume	Heavy
XEROX	Phaser 3000 Series	XEROX Phaser 3400	Color	Low Volume	Heavy
XEROX	Phaser 3000 Series	XEROX Phaser 3450	Color	Low Volume	Heavy
XEROX	Phaser 3000 Series	XEROX Phaser 3500DN	Color	Low Volume	Heavy
XEROX	Phaser 3000 Series	XEROX Phaser 3500N	Color	Low Volume	Heavy
XEROX	Phaser 3000 Series	XEROX Phaser 3635MFP	Color	Low Volume	Heavy
XEROX	Phaser 4000 Series	XEROX Phaser 4400N	Color	Low Volume	Heavy

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MFG	DESCRIPTION	MODEL	MODEL TYPE	VOLUME CLASSIFICATION	IMAC CLASSIFICATION
XEROX	Phaser 4000 Series	XEROX Phaser 4500DT	Color	Low Volume	Heavy
XEROX	Phaser 4000 Series	XEROX Phaser 4500N	Color	Low Volume	Heavy
XEROX	Phaser 4000 Series	XEROX Phaser 4510N	Color	Low Volume	Heavy
XEROX	Phaser 5000 Series	XEROX Phaser 5400 Laser Printer	Color	Low Volume	Heavy
XEROX	Phaser 5000 Series	XEROX Phaser 5500DN	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6100DN	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6130N	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6180DN	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6180MFP	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6200DP	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6200N	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6250DP	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6250DT	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6250DX	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6250N	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6280DN	Color	Low Volume	Heavy
XEROX	Phaser 6000 Series	XEROX Phaser 6350	Color	Low Volume	Heavy
XEROX	Phaser 700 Series	XEROX Phaser 790	Color	Low Volume	Heavy
XEROX	Phaser 7000 Series	XEROX Phaser 7300 N	Color	Low Volume	Heavy
XEROX	Phaser 7000 Series	XEROX Phaser 7300DT	Color	Low Volume	Heavy
XEROX	Phaser 7000 Series	XEROX Phaser 7700DN	Color	Low Volume	Heavy
XEROX	Phaser 7000 Series	XEROX Phaser 7700GX	Color	Low Volume	Heavy
XEROX	Phaser 7000 Series	XEROX Phaser 7750DXF	Color	Low Volume	Heavy
XEROX	Phaser 7000 Series	XEROX Phaser 7750GX	Color	Low Volume	Heavy
XEROX	Phaser 7000 Series	XEROX Phaser 7760	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	Xerox Phaser 8200	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	Xerox Phaser 8400	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8400DP	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8400DX	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8400N	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8500DN	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8500N	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8550DP	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8550DT	Color	Low Volume	Heavy
XEROX	Phaser 8000 Series	XEROX Phaser 8550DX	Color	Low Volume	Heavy

# MAHOGANY CORPORATION

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- Secure Devices
- Conserve Resources



## ENCOMPASS

### PAGESMART

### HP PRODUCT PRICING

GSA Schedule 36 - SIN # 51-500

GSA Schedule 36 - SIN # 51-501

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## HP PRODUCT PRICING



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 Newark, DE 19713  
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 Fax (484) 766-8615

HP PRODUCT PRICING 2-2011

SIN	MFR PART NUMBER	PRODUCT NAME AND DESCRIPTION	UOI	COMMERCIAL LIST PRICE	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY OF ORIGIN
<b>Color MFP</b>													
51-500	Q3939A#BCC	HP COLOR LASERJET CM6040F MFP	Each	\$10,498.00	25%	\$ 7,867.01	30%	\$ 10,227.11	5%	\$9,715.76	\$72.87	\$9,788.63	USA
51-500	CC516A	HP CLJ CM6040 BOOKLET MAKER	Each	\$3,607.00	25%	\$ 2,703.02	30%	\$ 3,513.93	5%	\$3,338.23	\$25.04	\$3,363.27	USA
51-500	CC517A	HP CLJ CM6040 STAPLER/STACKER	Each	\$2,404.00	24%	\$ 1,837.53	30%	\$ 2,388.79	5%	\$2,269.35	\$17.02	\$2,286.37	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CC419A#BGJ	HP COLOR LASERJET CM4540 MFP	Each	\$4,408.00	25%	\$ 3,303.28	30%	\$ 4,294.26	5%	\$4,079.55	\$30.60	\$4,110.14	USA
51-500	CC420A#BGJ	HP COLOR LASERJET CM4540F MFP	Each	\$5,220.00	25%	\$ 3,911.77	30%	\$ 5,085.30	5%	\$4,831.04	\$36.23	\$4,867.27	USA
51-500	CC421A#BGJ	HP COLOR LASERJET CM4540FSKM MFP	Each	\$6,438.00	25%	\$ 4,824.52	30%	\$ 6,271.88	5%	\$5,958.28	\$44.69	\$6,002.97	USA
51-500	CC425A	HP 500 Sheet Paper Feeder	Each	\$356.00	25%	\$ 266.78	30%	\$ 346.81	5%	\$329.47	\$2.47	\$331.94	USA
51-500	CC422A	HP 500 Sheet Paper Feeder and Cabinet	Each	\$595.00	25%	\$ 445.88	30%	\$ 579.64	5%	\$550.66	\$4.13	\$554.79	USA
51-500	CC423A	HP 3 X 500 Sheet Paper Feeder and Stand	Each	\$1,431.00	25%	\$ 1,072.37	30%	\$ 1,394.08	5%	\$1,324.37	\$9.93	\$1,334.31	USA
51-500	CC487A	HP LaserJet MFP Analog 500 Fax Accessory	Each	\$348.00	25%	\$ 260.79	30%	\$ 339.02	5%	\$322.07	\$2.42	\$324.49	USA
51-500	CC519A#B1H	HP COLOR LASERJET CM3530 MFP	Each	\$2,915.00	25%	\$ 2,184.45	30%	\$ 2,839.78	5%	\$2,697.79	\$20.23	\$2,718.03	USA
51-500	CC520A#B1H	HP COLOR LASERJET CM3530FS MFP	Each	\$3,498.00	25%	\$ 2,621.34	30%	\$ 3,407.74	5%	\$3,237.35	\$24.28	\$3,261.63	USA
51-500	CC409A	DDR2 DIMM (200-pin): 128 MB HP Color LaserJet	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	CC410A	DDR2 DIMM (200-pin): 256 MB HP Color LaserJet	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CC411A	DDR2 DIMM (200-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CC487A	HP MFP Analog Fax Accessory	Each	\$348.00	25%	\$ 260.79	30%	\$ 339.02	5%	\$322.07	\$2.42	\$324.49	USA
51-500	CE522A	HP 500-Sheet Input Tray	Each	\$357.00	25%	\$ 267.53	30%	\$ 347.79	5%	\$330.40	\$2.48	\$332.88	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	CC436A#ABA	HP COLOR LASERJET CM2320NF MFP	Each	\$893.00	25%	\$ 669.19	30%	\$ 869.95	5%	\$826.45	\$6.20	\$832.65	USA
51-500	CC435A#ABA	HP COLOR LASERJET CM2320FXI MFP	Each	\$1,148.00	25%	\$ 860.29	30%	\$ 1,118.37	5%	\$1,062.45	\$7.97	\$1,070.42	USA
51-500	CB422A	HP DDR2 DIMM (144-pin): 128 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	CB423A	HP DDR2 DIMM (144-pin): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CB500A	HP 250-Sheet Input Tray	Each	\$179.99	25%	\$ 134.88	30%	\$ 175.34	5%	\$166.57	\$1.25	\$167.82	USA
51-500	CE862A#BGJ	HP LASERJET PRO CM1415FNW Color MFP	Each	\$573.00	25%	\$ 429.40	30%	\$ 558.22	5%	\$530.31	\$3.98	\$534.28	USA
51-500	CC395A#BCC	HP LASERJET M9050 MFP	Each	\$12,225.00	25%	\$ 9,161.19	30%	\$ 11,909.55	5%	\$11,314.07	\$84.86	\$11,398.93	USA
51-500	C8084A	HP 3000 SHEET STACKER	Each	\$2,062.00	25%	\$ 1,545.22	30%	\$ 2,008.79	5%	\$1,908.35	\$14.31	\$1,922.66	USA
51-500	C8085A	HP 3000 SHEET STAPLER / STACKER	Each	\$2,229.00	23%	\$ 1,722.83	30%	\$ 2,239.67	5%	\$2,127.69	\$15.96	\$2,143.65	USA
51-500	C8088B	HP MULTIFUNCTION FINISHER	Each	\$2,749.00	25%	\$ 2,060.05	30%	\$ 2,678.07	5%	\$2,544.16	\$19.08	\$2,563.24	USA
51-500	Q5693A	HP 8-BIN MAIL BOX (MULTIBIN)(Requires C8531A)	Each	\$1,710.00	25%	\$ 1,281.44	30%	\$ 1,665.87	5%	\$1,582.58	\$11.87	\$1,594.45	USA





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HP PRODUCT PRICING 2-2011

SIN	MFR PART NUMBER	PRODUCT NAME AND DESCRIPTION	UOI	COMMERCIAL LIST PRICE	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY OF ORIGIN
51-500	Q2438B	75-Envelope Feeder HP LaserJet for (LJ9050MFP Only)	Each	\$285.00	25%	\$ 213.57	30%	\$ 277.64	5%	\$263.76	\$1.98	\$265.74	USA
51-500	Q3701A	HP MFP Analog Fax Accessory HP Color LaserJet for (LJ9050MFP Only)	Each	\$348.00	25%	\$ 260.79	30%	\$ 339.02	5%	\$322.07	\$2.42	\$324.49	USA
51-500	CC394A#BCC	HP LASERJET M9040 MFP	Each	\$9,308.00	25%	\$ 6,975.24	30%	\$ 9,067.82	5%	\$8,614.43	\$64.61	\$8,679.04	USA
51-500	C8084A	HP 3000 SHEET STACKER	Each	\$2,062.00	25%	\$ 1,545.22	30%	\$ 2,008.79	5%	\$1,908.35	\$14.31	\$1,922.66	USA
51-500	C8085A	HP 3000 SHEET STAPLER / STACKER	Each	\$2,229.00	23%	\$ 1,722.83	30%	\$ 2,239.67	5%	\$2,127.69	\$15.96	\$2,143.65	USA
51-500	C8088B	HP MULTIFUNCTION FINISHER	Each	\$2,749.00	25%	\$ 2,060.05	30%	\$ 2,678.07	5%	\$2,544.16	\$19.08	\$2,563.24	USA
51-500	Q5693A	HP 8-BIN MAIL BOX (MULTIBIN)(Requires C8531A)	Each	\$1,710.00	25%	\$ 1,281.44	30%	\$ 1,665.87	5%	\$1,582.58	\$11.87	\$1,594.45	USA
51-500	Q3701A	HP MFP Analog Fax Accessory HP Color LaserJet for (LJ9040MFP Only)	Each	\$348.00	25%	\$ 260.79	30%	\$ 339.02	5%	\$322.07	\$2.42	\$324.49	USA
51-500	Q7830A#BCC	HP LASERJET M5035X MFP	Each	\$5,759.00	25%	\$ 4,315.69	30%	\$ 5,610.40	5%	\$5,329.88	\$39.97	\$5,369.86	USA
51-500	Q7831A#BCC	HP LASERJET M5035XS MFP	Each	\$7,049.00	25%	\$ 5,282.39	30%	\$ 6,867.10	5%	\$6,523.75	\$48.93	\$6,572.68	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	Q7720A	DDR DIMM (100-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CB425A#BCC	HP LASERJET M4345 MFP	Each	\$3,059.00	25%	\$ 2,292.36	30%	\$ 2,980.06	5%	\$2,831.06	\$21.23	\$2,852.29	USA
51-500	CB426A#BCC	HP LASERJET M4345X MFP	Each	\$4,349.00	25%	\$ 3,259.06	30%	\$ 4,236.78	5%	\$4,024.94	\$30.19	\$4,055.13	USA
51-500	CB427A#BCC	HP LASERJET M4345XS MFP	Each	\$5,639.00	25%	\$ 4,225.77	30%	\$ 5,493.49	5%	\$5,218.82	\$39.14	\$5,257.96	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	Q2438B	75-Envelope Feeder HP LaserJet	Each	\$285.00	25%	\$ 213.57	30%	\$ 277.64	5%	\$263.76	\$1.98	\$265.74	USA
51-500	Q3701A	HP MFP Analog Fax Accessory HP Color LaserJet	Each	\$348.00	25%	\$ 260.79	30%	\$ 339.02	5%	\$322.07	\$2.42	\$324.49	USA
51-500	Q5691A	500-Sheet Stapler/Stacker HP LaserJet	Each	\$520.00	25%	\$ 389.67	30%	\$ 506.58	5%	\$481.25	\$3.61	\$484.86	USA
51-500	Q5692A	3-Bin Mailbox HP LaserJet	Each	\$394.00	25%	\$ 295.26	30%	\$ 383.83	5%	\$364.64	\$2.73	\$367.37	USA
51-500	Q5968A	500-Sheet Input Tray HP LaserJet	Each	\$362.00	25%	\$ 271.28	30%	\$ 352.66	5%	\$335.03	\$2.51	\$337.54	USA
51-500	Q5969A	Automatic Two-Sided Printing Accessory HP LaserJet	Each	\$454.00	25%	\$ 340.21	30%	\$ 442.28	5%	\$420.16	\$3.15	\$423.32	USA
51-500	Q5970A	Printer stand and storage cabinet HP LaserJet	Each	\$785.00	25%	\$ 588.27	30%	\$ 764.74	5%	\$726.51	\$5.45	\$731.96	USA
51-500	Q7720A	DDR DIMM (100-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CC476A#BCC	HP LASERJET M3035MFP	Each	\$1,865.00	25%	\$ 1,397.60	30%	\$ 1,816.88	5%	\$1,726.04	\$12.95	\$1,738.98	USA
51-500	CC477A#BCC	HP LASERJET M3035XS MFP	Each	\$2,332.00	25%	\$ 1,747.56	30%	\$ 2,271.83	5%	\$2,158.24	\$16.19	\$2,174.42	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	Q7720A	DDR DIMM (100-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	Q7817A	500-Sheet Input Tray	Each	\$188.00	25%	\$ 140.89	30%	\$ 183.15	5%	\$174.00	\$1.30	\$175.30	USA
51-500	CB532A#ABA	HP LASERJET M2727NF MFP	Each	\$754.00	25%	\$ 565.03	30%	\$ 734.54	5%	\$697.81	\$5.23	\$703.05	USA
51-500	CB422A	HP DDR2 DIMM (144-pin): 128 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA





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51-500	CB423A	HP DDR2 DIMM (144-pin): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	Q7556A	250-Sheet Input Tray HP LaserJet	Each	\$182.64	25%	\$ 136.87	30%	\$ 177.93	5%	\$169.03	\$1.27	\$170.30	USA
51-500	CE538A#BGJ	HP LASERJET PRO M1536DNF	Each	\$382.00	25%	\$ 286.27	30%	\$ 372.14	5%	\$353.54	\$2.65	\$356.19	USA
51-500	CE841A#BGJ	HP LASERJET M1212NF MFP	Each	\$254.00	25%	\$ 190.35	30%	\$ 247.45	5%	\$235.08	\$1.76	\$236.84	USA
	Q3932A#ABA	HP COLOR LASERJET CP6015DN	Each	\$5,365.00	25%	\$ 4,020.43	30%	\$ 5,226.56	5%	\$4,965.23	\$37.24	\$5,002.47	USA
51-500	Q3933A#ABA	HP COLOR LASERJET CP6015X	Each	\$6,132.00	25%	\$ 4,595.20	30%	\$ 5,973.77	5%	\$5,675.08	\$42.56	\$5,717.64	USA
51-500	Q3934A#ABA	HP COLOR LASERJET CP6015XH	Each	\$7,665.00	25%	\$ 5,744.01	30%	\$ 7,467.21	5%	\$7,093.85	\$53.20	\$7,147.06	USA
51-500	CB473A	500-Sheet Input Tray with Cabinet HP Color LaserJet	Each	\$720.00	25%	\$ 539.55	30%	\$ 701.42	5%	\$666.35	\$5.00	\$671.34	USA
51-500	CB474A	3 x 500-Sheet Input Tray with Cabinet HP Color LaserJet	Each	\$1,803.00	25%	\$ 1,351.13	30%	\$ 1,756.47	5%	\$1,668.65	\$12.51	\$1,681.16	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	Q6998A	3-Bin Stapler/Stacker HP Color LaserJet	Each	\$2,404.00	25%	\$ 1,801.51	30%	\$ 2,341.96	5%	\$2,224.87	\$16.69	\$2,241.55	USA
51-500	Q6999A	Booklet Maker HP Color LaserJet	Each	\$3,607.00	25%	\$ 2,703.02	30%	\$ 3,513.93	5%	\$3,338.23	\$25.04	\$3,363.27	USA
51-500	CE707A#BGJ	HP COLOR LASERJET CP5525N	Each	\$3,167.00	25%	\$ 2,373.30	30%	\$ 3,085.28	5%	\$2,931.02	\$21.98	\$2,953.00	USA
51-500	CE708A#BGJ	HP COLOR LASERJET CP5525DN	Each	\$3,420.00	25%	\$ 2,562.89	30%	\$ 3,331.75	5%	\$3,165.17	\$23.74	\$3,188.91	USA
51-500	CE709A#BGJ	HP COLOR LASERJET CP5525XH	Each	\$5,574.00	25%	\$ 4,177.05	30%	\$ 5,430.17	5%	\$5,158.66	\$38.69	\$5,197.35	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CE711A#BGJ	HP COLOR LASERJET PROFESSIONAL CP5225N	Each	\$1,895.00	25%	\$ 1,420.08	30%	\$ 1,846.11	5%	\$1,753.80	\$13.15	\$1,766.95	USA
51-500	CE712A#BGJ	HP COLOR LASERJET PROFESSIONAL CP5225DN	Each	\$2,125.00	25%	\$ 1,592.44	30%	\$ 2,070.17	5%	\$1,966.66	\$14.75	\$1,981.41	USA
	CB423A	HP DDR2 DIMM (144-pin): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	Q3714A#ABA	HP COLOR LASERJET 5550N	Each	\$3,733.00	25%	\$ 2,797.44	30%	\$ 3,636.67	5%	\$3,454.84	\$25.91	\$3,480.75	USA
51-500	Q3715A#ABA	HP COLOR LASERJET 5550DN	Each	\$3,937.00	25%	\$ 2,950.32	30%	\$ 3,835.41	5%	\$3,643.64	\$27.33	\$3,670.97	USA
51-500	Q3716A#ABA	HP COLOR LASERJET 5550DTN	Each	\$5,167.00	25%	\$ 3,872.05	30%	\$ 5,033.67	5%	\$4,781.98	\$35.86	\$4,817.85	USA
51-500	C7130B	500-SHEET INPUT TRAY FOR	Each	\$593.00	25%	\$ 444.39	30%	\$ 577.70	5%	\$548.82	\$4.12	\$552.94	USA
51-500	C9669B	PRINTER STAND FOR HP COLOR LASERJET	Each	\$534.00	25%	\$ 400.17	30%	\$ 520.23	5%	\$494.21	\$3.71	\$497.92	USA
51-500	J6073G	HP High Performance EIO Hard Disk	Each	\$599.00	25%	\$ 448.88	30%	\$ 583.54	5%	\$554.36	\$4.16	\$558.52	USA
51-500	Q7722A	DDR DIMM (200-pin): 256 MB HP Color LaserJet	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	Q7723A	DDR DIMM (200-pin): 512 MB HP Color LaserJet	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CC493A#BGJ	HP COLORLASERJET ENTERPRISE CP4525N	Each	\$1,723.00	25%	\$ 1,291.18	30%	\$ 1,678.54	5%	\$1,594.61	\$11.96	\$1,606.57	USA
51-500	CC494A#BGJ	HP COLORLASERJET ENTERPRISE CP4525DN	Each	\$2,043.00	25%	\$ 1,530.99	30%	\$ 1,990.29	5%	\$1,890.77	\$14.18	\$1,904.95	USA





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51-500	CC495A#BGJ	HP COLOR LASERJET ENTERPRISE CP4525XH	Each	\$3,832.00	25%	\$ 2,871.63	30%	\$ 3,733.12	5%	\$3,546.47	\$26.60	\$3,573.06	USA
51-500	CE467A	DDR2 DIMM (200-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CE466A	DDR2 DIMM (200-pin): 256 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	J8019A	HP Secure High Performance EIO Hard Disk for CP4525	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CC423A	HP Color LaserJet 3 x 500-sheet Paper Feeder and Stand	Each	\$1,431.00	25%	\$ 1,072.37	30%	\$ 1,394.08	5%	\$1,324.37	\$9.93	\$1,334.31	USA
51-500	CC422A	HP Color LaserJet 500-sheet Paper Feeder and Cabinet	Each	\$595.00	25%	\$ 445.88	30%	\$ 579.64	5%	\$550.66	\$4.13	\$554.79	USA
51-500	CC497A	HP Postcard Media Insert Tray for CP4525	Each	\$58.00	25%	\$ 43.46	30%	\$ 56.50	5%	\$53.67	\$0.40	\$54.07	USA
51-500	CC489A#BGJ	HP COLOR LASERJET ENTERPRISE CP4025N (Smart Buy)	Each	\$1,300.00	25%	\$ 974.19	30%	\$ 1,266.45	5%	\$1,203.13	\$9.02	\$1,212.15	USA
51-500	CC490A#BGJ	HP COLOR LASERJET ENTERPRISE CP4025DN	Each	\$1,690.00	25%	\$ 1,266.46	30%	\$ 1,646.40	5%	\$1,564.08	\$11.73	\$1,575.81	USA
51-500	CE467A	DDR2 DIMM (200-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CE466A	DDR2 DIMM (200-pin): 256 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	J8019A	HP Secure High Performance EIO Hard Disk for CP4525	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CC423A	HP Color LaserJet 3 x 500-sheet Paper Feeder and Stand	Each	\$1,431.00	25%	\$ 1,072.37	30%	\$ 1,394.08	5%	\$1,324.37	\$9.93	\$1,334.31	USA
51-500	CC422A	HP Color LaserJet 500-sheet Paper Feeder and Cabinet	Each	\$595.00	25%	\$ 445.88	30%	\$ 579.64	5%	\$550.66	\$4.13	\$554.79	USA
51-500	CC497A	HP Postcard Media Insert Tray for CP4525	Each	\$58.00	25%	\$ 43.46	30%	\$ 56.50	5%	\$53.67	\$0.40	\$54.07	USA
51-500	CC469A#ABA	HP COLOR LASERJET CP3525N (Smart Buy)	Each	\$822.00	25%	\$ 615.99	30%	\$ 800.79	5%	\$760.75	\$5.71	\$766.45	USA
51-500	CC470A#ABA	HP COLOR LASERJET CP3525DN (Smart Buy)	Each	\$1,075.00	25%	\$ 805.58	30%	\$ 1,047.26	5%	\$994.89	\$7.46	\$1,002.36	USA
51-500	CC471A#ABA	HP COLOR LASERJET CP3525X	Each	\$1,659.00	25%	\$ 1,243.22	30%	\$ 1,616.19	5%	\$1,535.38	\$11.52	\$1,546.90	USA
51-500	CC409A	DDR2 DIMM (200-pin): 128 MB HP Color LaserJet	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	CC410A	DDR2 DIMM (200-pin): 256 MB HP Color LaserJet	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CC411A	DDR2 DIMM (200-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CC412A	DDR2 DIMM (200-pin): 1 GB	Each	\$1,260.00	40%	\$ 760.62	30%	\$ 988.81	5%	\$939.37	\$7.05	\$946.41	USA
51-500	CC497A	HP Postcard Media Insert Tray HP Color LaserJet	Each	\$58.00	25%	\$ 43.46	30%	\$ 56.50	5%	\$53.67	\$0.40	\$54.07	USA
51-500	CE522A	HP 500-Sheet Input Tray FOR CM3530	Each	\$357.00	25%	\$ 267.53	30%	\$ 347.79	5%	\$330.40	\$2.48	\$332.88	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CB494A#ABA	HP COLOR LASERJET CP2025N	Each	\$573.00	25%	\$ 429.40	30%	\$ 558.22	5%	\$530.31	\$3.98	\$534.28	USA
51-500	CB495A#ABA	HP COLOR LASERJET CP2025DN	Each	\$637.00	25%	\$ 477.36	30%	\$ 620.56	5%	\$589.54	\$4.42	\$593.96	USA
51-500	CB496A#ABA	HP COLOR LASERJET CP2025X	Each	\$765.00	25%	\$ 573.28	30%	\$ 745.26	5%	\$708.00	\$5.31	\$713.31	USA
51-500	CB422A	HP DDR2 DIMM (144-pin): 128 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	CB423A	HP DDR2 DIMM (144-pin): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CB500A	HP 250-Sheet Input Tray	Each	\$179.99	25%	\$ 134.88	30%	\$ 175.34	5%	\$166.57	\$1.25	\$167.82	USA
51-500	CE875A#BGJ	HP COLOR LASERJET PRO CP1525NW	Each	\$382.00	25%	\$ 286.27	30%	\$ 372.14	5%	\$353.54	\$2.65	\$356.19	USA
51-500	CC378A#ABA	HP COLOR LASERJET CP1518NI	Each	\$509.00	25%	\$ 381.44	30%	\$ 495.87	5%	\$471.08	\$3.53	\$474.61	USA





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51-500	CB421A	HP DDR2 DIMM (144-pin): 64 MB	Each	\$525.00	40%	\$ 316.93	30%	\$ 412.01	5%	\$391.41	\$2.94	\$394.34	USA
51-500	CB422A	HP DDR2 DIMM (144-pin): 128 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	CB423A	HP DDR2 DIMM (144-pin): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CC376A#ABA	HP COLOR LASERJET CP1215	Each	\$382.00	25%	\$ 286.27	30%	\$ 372.14	5%	\$353.54	\$2.65	\$356.19	USA
51-500	CE914A#BGJ	HP LASERJET PRO CP1025NW	Each	\$298.00	25%	\$ 223.00	30%	\$ 289.90	5%	\$275.41	\$2.07	\$277.47	USA
51-500	Q3722A#ABA	HP LASERJET 9050N	Each	\$4,230.00	25%	\$ 3,169.89	30%	\$ 4,120.85	5%	\$3,914.81	\$29.36	\$3,944.17	USA
51-500	Q3723A#ABA	HP LASERJET 9050DN	Each	\$4,675.00	25%	\$ 3,503.36	30%	\$ 4,554.36	5%	\$4,326.65	\$32.45	\$4,359.10	USA
51-500	C8084A	HP 3000 SHEET STACKER	Each	\$2,062.00	25%	\$ 1,545.22	30%	\$ 2,008.79	5%	\$1,908.35	\$14.31	\$1,922.66	USA
51-500	C8085A	HP 3000 SHEET STAPLER / STACKER	Each	\$2,299.00	25%	\$ 1,722.83	30%	\$ 2,239.67	5%	\$2,127.69	\$15.96	\$2,143.65	USA
51-500	C8088B	HP MULTIFUNCTION FINISHER	Each	\$2,749.00	25%	\$ 2,060.05	30%	\$ 2,678.07	5%	\$2,544.16	\$19.08	\$2,563.24	USA
51-500	C8531A	2,000-Sheet Input Tray HP for (LJ9050/LJ9050DN Only)	Each	\$1,089.00	25%	\$ 816.08	30%	\$ 1,060.91	5%	\$1,007.86	\$7.56	\$1,015.42	USA
51-500	C8532A	Automatic Two-Sided Printing Accessory HP for (LJ9050/LJ9050DN Only)	Each	\$499.00	25%	\$ 373.94	30%	\$ 486.12	5%	\$461.81	\$3.46	\$465.28	USA
51-500	C8568A	100-Sheet Multipurpose Tray HP 9040 for (LJ9050/LJ9050DN Only)	Each	\$369.00	25%	\$ 276.52	30%	\$ 359.48	5%	\$341.50	\$2.56	\$344.06	USA
51-500	J6073G	HP High Performance EIO Hard Disk for (LJ9050/LJ9050DN Only)	Each	\$599.00	25%	\$ 448.88	30%	\$ 583.54	5%	\$554.36	\$4.16	\$558.52	USA
51-500	Q5693A	HP 8-BIN MAIL BOX (MULTIBIN)(Requires C8531A)	Each	\$1,710.00	25%	\$ 1,281.44	30%	\$ 1,665.87	5%	\$1,582.58	\$11.87	\$1,594.45	USA
51-500	Q7720A	DDR DIMM (100-pin): 512 MB for (LJ9040/LJ9040N/LJ9040DN Only)	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	Q7699A#ABA	HP LASERJET 9040DN	Each	\$4,060.00	25%	\$ 3,042.49	30%	\$ 3,955.24	5%	\$3,757.47	\$28.18	\$3,785.66	USA
51-500	C8084A	HP 3000 SHEET STACKER	Each	\$2,062.00	25%	\$ 1,545.22	30%	\$ 2,008.79	5%	\$1,908.35	\$14.31	\$1,922.66	USA
51-500	C8085A	HP 3000 SHEET STAPLER / STACKER	Each	\$2,229.00	23%	\$ 1,722.83	30%	\$ 2,239.67	5%	\$2,127.69	\$15.96	\$2,143.65	USA
51-500	C8088B	HP MULTIFUNCTION FINISHER	Each	\$2,749.00	25%	\$ 2,060.05	30%	\$ 2,678.07	5%	\$2,544.16	\$19.08	\$2,563.24	USA
51-500	C8531A	2,000-Sheet Input Tray HP for (LJ9040/LJ9040N/LJ9040DN Only)	Each	\$1,089.00	25%	\$ 816.08	30%	\$ 1,060.91	5%	\$1,007.86	\$7.56	\$1,015.42	USA
51-500	C8532A	Automatic Two-Sided Printing Accessory HP for (LJ9040/LJ9040N/LJ9040DN Only)	Each	\$499.00	25%	\$ 373.94	30%	\$ 486.12	5%	\$461.81	\$3.46	\$465.28	USA
51-500	C8568A	100-Sheet Multipurpose Tray HP for (LJ9040/LJ9040N/LJ9040DN Only)	Each	\$369.00	25%	\$ 276.52	30%	\$ 359.48	5%	\$341.50	\$2.56	\$344.06	USA
51-500	J6073G	HP High Performance EIO Hard Disk for (LJ9040/LJ9040N/LJ9040DN Only)	Each	\$599.00	25%	\$ 448.88	30%	\$ 583.54	5%	\$554.36	\$4.16	\$558.52	USA
51-500	Q5693A	HP 8-BIN MAIL BOX (MULTIBIN)(Requires C8531A)	Each	\$1,710.00	25%	\$ 1,281.44	30%	\$ 1,665.87	5%	\$1,582.58	\$11.87	\$1,594.45	USA
51-500	Q7720A	DDR DIMM (100-pin): 512 MB for (LJ9040/LJ9040N/LJ9040DN Only)	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	Q7545A#ABA	HP LASERJET 5200TN	Each	\$2,722.00	25%	\$ 2,039.82	30%	\$ 2,651.76	5%	\$2,519.17	\$18.89	\$2,538.07	USA
51-500	Q7546A#ABA	HP LASERJET 5200DTN	Each	\$3,231.00	25%	\$ 2,421.26	30%	\$ 3,147.63	5%	\$2,990.25	\$22.43	\$3,012.68	USA
51-500	J6073G	HP High Performance EIO Hard Disk	Each	\$599.00	25%	\$ 448.88	30%	\$ 583.54	5%	\$554.36	\$4.16	\$558.52	USA
51-500	Q7548A	500-Sheet Input Tray HP LaserJet	Each	\$416.00	25%	\$ 311.74	30%	\$ 405.27	5%	\$385.00	\$2.89	\$387.89	USA
51-500	Q7549A	Automatic Two-Sided Printing Accessory HP LaserJet	Each	\$579.00	25%	\$ 433.89	30%	\$ 564.05	5%	\$535.85	\$4.02	\$539.87	USA
51-500	Q7715A	DDR DIMM (100-pin): 64 MB	Each	\$525.00	40%	\$ 316.93	30%	\$ 412.01	5%	\$391.41	\$2.94	\$394.34	USA





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HP PRODUCT PRICING 2-2011

SIN	MFR PART NUMBER	PRODUCT NAME AND DESCRIPTION	UOI	COMMERCIAL LIST PRICE	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY OF ORIGIN
51-500	Q7720A	DDR DIMM (100-pin): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CB514A#ABA	HP LASERJET P4515N	Each	\$2,043.00	25%	\$ 1,530.99	30%	\$ 1,990.29	5%	\$1,890.77	\$14.18	\$1,904.95	USA
51-500	CB515A#ABA	HP LASERJET P4515TN	Each	\$2,362.00	25%	\$ 1,770.04	30%	\$ 2,301.05	5%	\$2,186.00	\$16.40	\$2,202.40	USA
51-500	CB516A#ABA	HP LASERJET P4515X	Each	\$2,720.00	25%	\$ 2,038.32	30%	\$ 2,649.81	5%	\$2,517.32	\$18.88	\$2,536.20	USA
51-500	CB518A	500-sheet Input Tray	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB519A	Automatic Two-Sided Printing Accessory	Each	\$330.00	25%	\$ 247.30	30%	\$ 321.48	5%	\$305.41	\$2.29	\$307.70	USA
51-500	CB520A	500-sheet 5-Bin Mailbox	Each	\$479.00	25%	\$ 358.95	30%	\$ 466.63	5%	\$443.30	\$3.32	\$446.63	USA
51-500	CB521A	500-sheet Stacker	Each	\$179.00	25%	\$ 134.14	30%	\$ 174.39	5%	\$165.67	\$1.24	\$166.91	USA
51-500	CB522A	500-sheet Stapler/Stacker	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB523A	1,500-sheet High-Capacity Input Tray	Each	\$600.00	25%	\$ 449.63	30%	\$ 584.52	5%	\$555.30	\$4.16	\$559.46	USA
51-500	CB524A	75-sheet Envelope Feeder	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB525A	Printer Stand	Each	\$359.00	25%	\$ 269.03	30%	\$ 349.74	5%	\$332.25	\$2.49	\$334.74	USA
51-500	CC413A	DDR2 DIMM (144-pin x32): 64 MB	Each	\$585.00	40%	\$ 353.14	30%	\$ 459.09	5%	\$436.13	\$3.27	\$439.40	USA
51-500	CC414A	DDR2 DIMM (144-pin x32): 128 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	CC415A	DDR2 DIMM (144-pin x32): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CE483A	DDR2 DIMM (144-pin x32): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CB509A#ABA	HP LASERJET P4015N	Each	\$1,532.00	25%	\$ 1,148.05	30%	\$ 1,492.47	5%	\$1,417.84	\$10.63	\$1,428.48	USA
51-500	CB510A#ABA	HP LASERJET P4015TN	Each	\$1,851.00	25%	\$ 1,387.10	30%	\$ 1,803.23	5%	\$1,713.07	\$12.85	\$1,725.92	USA
51-500	CB526A#ABA	HP LASERJET P4015DN	Each	\$1,889.00	25%	\$ 1,415.58	30%	\$ 1,840.26	5%	\$1,748.24	\$13.11	\$1,761.36	USA
51-500	CB511A#ABA	HP LASERJET P4015X	Each	\$2,209.00	25%	\$ 1,655.39	30%	\$ 2,152.00	5%	\$2,044.40	\$15.33	\$2,059.74	USA
51-500	CB518A	500-sheet Input Tray	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB519A	Automatic Two-Sided Printing Accessory HP for(P4015N/P4015TN/P4515X Only)	Each	\$330.00	25%	\$ 247.30	30%	\$ 321.48	5%	\$305.41	\$2.29	\$307.70	USA
51-500	CB520A	500-sheet 5-Bin Mailbox	Each	\$479.00	25%	\$ 358.95	30%	\$ 466.63	5%	\$443.30	\$3.32	\$446.63	USA
51-500	CB521A	500-sheet Stacker	Each	\$179.00	25%	\$ 134.14	30%	\$ 174.39	5%	\$165.67	\$1.24	\$166.91	USA
51-500	CB522A	500-sheet Stapler/Stacker	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB523A	1,500-sheet High-Capacity Input Tray	Each	\$600.00	25%	\$ 449.63	30%	\$ 584.52	5%	\$555.30	\$4.16	\$559.46	USA
51-500	CB524A	75-sheet Envelope Feeder	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB525A	Printer Stand	Each	\$359.00	25%	\$ 269.03	30%	\$ 349.74	5%	\$332.25	\$2.49	\$334.74	USA
51-500	CC413A	DDR2 DIMM (144-pin x32): 64 MB	Each	\$585.00	40%	\$ 353.14	30%	\$ 459.09	5%	\$436.13	\$3.27	\$439.40	USA
51-500	CC415A	DDR2 DIMM (144-pin x32): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CE483A	DDR2 DIMM (144-pin x32): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CB507A#ABA	HP LASERJET P4014N (Smart Buy)	Each	\$1,042.00	25%	\$ 780.86	30%	\$ 1,015.11	5%	\$964.36	\$7.23	\$971.59	USA





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HP PRODUCT PRICING 2-2011

SIN	MFR PART NUMBER	PRODUCT NAME AND DESCRIPTION	UOI	COMMERCIAL LIST PRICE	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY OF ORIGIN
51-500	CB512A#ABA	HP LASERJET P4014DN	Each	\$1,506.00	25%	\$ 1,128.57	30%	\$ 1,467.14	5%	\$1,393.79	\$10.45	\$1,404.24	USA
51-500	CB518A	500-sheet Input Tray	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB519A	Automatic Two-Sided Printing Accessory	Each	\$330.00	25%	\$ 247.30	30%	\$ 321.48	5%	\$305.41	\$2.29	\$307.70	USA
51-500	CB520A	500-sheet 5-Bin Mailbox	Each	\$479.00	25%	\$ 358.95	30%	\$ 466.63	5%	\$443.30	\$3.32	\$446.63	USA
51-500	CB521A	500-sheet Stacker	Each	\$179.00	25%	\$ 134.14	30%	\$ 174.39	5%	\$165.67	\$1.24	\$166.91	USA
51-500	CB522A	500-sheet Stapler/Stacker	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB523A	1,500-sheet High-Capacity Input Tray	Each	\$600.00	25%	\$ 449.63	30%	\$ 584.52	5%	\$555.30	\$4.16	\$559.46	USA
51-500	CB524A	75-sheet Envelope Feeder	Each	\$299.00	25%	\$ 224.06	30%	\$ 291.28	5%	\$276.72	\$2.08	\$278.79	USA
51-500	CB525A	Printer Stand	Each	\$359.00	25%	\$ 269.03	30%	\$ 349.74	5%	\$332.25	\$2.49	\$334.74	USA
51-500	CC413A	DDR2 DIMM (144-pin x32): 64 MB	Each	\$585.00	40%	\$ 353.14	30%	\$ 459.09	5%	\$436.13	\$3.27	\$439.40	USA
51-500	CC415A	DDR2 DIMM (144-pin x32): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CE483A	DDR2 DIMM (144-pin x32): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	J7972G	HP 1284B Parallel Card	Each	\$99.00	25%	\$ 74.19	30%	\$ 96.45	5%	\$91.63	\$0.69	\$92.32	USA
51-500	J8019A	HP High-Performance Secure EIO Hard Disk	Each	\$732.00	25%	\$ 548.55	30%	\$ 713.12	5%	\$677.46	\$5.08	\$682.54	USA
51-500	CE527A#ABA	HP LASERJET ENTERPRISE P3015N (Smart Buy)	Each	\$749.00	25%	\$ 561.29	30%	\$ 729.67	5%	\$693.19	\$5.20	\$698.39	USA
51-500	CE528A#ABA	HP LASERJET ENTERPRISE P3015DN	Each	\$1,156.00	69%	\$ 356.08	30%	\$ 462.91	5%	\$439.76	\$3.30	\$443.06	USA
51-500	CE529A#ABA	HP LASERJET ENTERPRISE P3015X	Each	\$1,285.00	25%	\$ 962.96	30%	\$ 1,251.85	5%	\$1,189.25	\$8.92	\$1,198.17	USA
51-500	CC413A	DDR2 DIMM (144-pin x32): 64 MB	Each	\$585.00	40%	\$ 353.14	30%	\$ 459.09	5%	\$436.13	\$3.27	\$439.40	USA
51-500	CC415A	DDR2 DIMM (144-pin x32): 256 MB	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CE483A	DDR2 DIMM (144-pin x32): 512 MB	Each	\$1,050.00	40%	\$ 633.86	30%	\$ 824.01	5%	\$782.81	\$5.87	\$788.68	USA
51-500	CE530A	500-SHEET INPUT TRAY HP LASERJET P3015	Each	\$193.00	25%	\$ 144.63	30%	\$ 188.02	5%	\$178.62	\$1.34	\$179.96	USA
51-500	CE457A#ABA	HP LASERJET P2055D	Each	\$446.00	25%	\$ 334.22	30%	\$ 434.49	5%	\$412.77	\$3.10	\$415.86	USA
51-500	CE459A#ABA	HP LASERJET P2055DN	Each	\$509.00	25%	\$ 381.44	30%	\$ 495.87	5%	\$471.08	\$3.53	\$474.61	USA
51-500	CB422A	HP DDR2 DIMM (144-pin): 128 MB	Each	\$840.00	40%	\$ 507.08	30%	\$ 659.21	5%	\$626.25	\$4.70	\$630.94	USA
51-500	CB423A	HP DDR2 DIMM (144-pin): 256 MB for (P2055DN Only)	Each	\$875.00	40%	\$ 528.21	30%	\$ 686.68	5%	\$652.34	\$4.89	\$657.24	USA
51-500	CE464A	500-Sheet Input Tray HP LaserJet	Each	\$149.00	25%	\$ 111.65	30%	\$ 145.15	5%	\$137.89	\$1.03	\$138.93	USA
51-500	CE461A#ABA	HP LASERJET P2035	Each	\$292.00	25%	\$ 218.82	30%	\$ 284.46	5%	\$270.24	\$2.03	\$272.26	USA
51-500	CE462A#ABA	HP LASERJET P2035N	Each	\$382.00	25%	\$ 286.27	30%	\$ 372.14	5%	\$353.54	\$2.65	\$356.19	USA
51-500	CE749A#BGJ	HP LASERJET Pro P1606DN	Each	\$293.00	25%	\$ 219.57	30%	\$ 285.44	5%	\$271.17	\$2.03	\$273.20	USA
51-500	CE657A#BGJ	HP LASERJET P1102W	Each	\$191.00	25%	\$ 143.13	30%	\$ 186.07	5%	\$176.77	\$1.33	\$178.09	USA
51-500	L1956A#B1H	HP Scanjet G4010 Photo Scanner	Each	\$180.00	27%	\$ 131.14	30%	\$ 170.49	5%	\$161.96	\$1.21	\$163.18	USA
51-500	L1957A#B1H	HP ScanJet G4050 Photo Scanner	Each	\$237.00	27%	\$ 172.67	30%	\$ 224.48	5%	\$213.25	\$1.60	\$214.85	USA
51-500	L1960A#B1H	HP Scanjet 8300 Prof Image Scanner	Each	\$573.00	27%	\$ 417.47	30%	\$ 542.71	5%	\$515.57	\$3.87	\$519.44	USA
51-500	L1975A#B1H	HP Scanjet 8270 Document Flatbed Scanner	Each	\$1,003.00	27%	\$ 730.76	30%	\$ 949.98	5%	\$902.48	\$6.77	\$909.25	USA





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HP PRODUCT PRICING 2-2011

SIN	MFR PART NUMBER	PRODUCT NAME AND DESCRIPTION	UOI	COMMERCIAL LIST PRICE	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY OF ORIGIN
51-500	L1983A#B1H	HP Scanjet N6010 Feed Document Scanner	Each	\$573.00	27%	\$ 417.64	30%	\$ 542.94	5%	\$515.79	\$3.87	\$519.66	USA
51-500	L2683A#B1H	HP ScanjetN9120 Document Flatbed Scanner	Each	\$4,457.00	27%	\$ 3,247.21	30%	\$ 4,221.38	5%	\$4,010.31	\$30.08	\$4,040.39	USA
51-500	L2689A#B1H	HP Scanjet N8420 Flatbed Document Scanner	Each	\$1,337.00	27%	\$ 974.09	30%	\$ 1,266.32	5%	\$1,203.00	\$9.02	\$1,212.03	USA
51-500	L2690A#B1H	HP Scanjet N8460 Flatbed Document Scanner	Each	\$1,671.00	27%	\$ 1,217.43	30%	\$ 1,582.66	5%	\$1,503.52	\$11.28	\$1,514.80	USA
51-500	L2698A#B1H	HP Scanjet G3110 Photo Scanner	Each	\$121.00	27%	\$ 88.15	30%	\$ 114.60	5%	\$108.87	\$0.82	\$109.69	USA
51-500	L2700A#B1H	HP ScanjetN6310 Document Flatbed Scanner	Each	\$573.00	27%	\$ 417.47	30%	\$ 542.71	5%	\$515.57	\$3.87	\$519.44	USA
51-500	L2703A#BGJ	HP Scanjet N6350 Network Flatbed Scanner	Each	\$1,003.00	27%	\$ 730.76	30%	\$ 949.98	5%	\$902.48	\$6.77	\$909.25	USA
51-500	L2706A#BGJ	HP Scanjet 7000 Sheetfeed Scanner	Each	\$1,114.00	27%	\$ 811.62	30%	\$ 1,055.11	5%	\$1,002.35	\$7.52	\$1,009.87	USA
51-500	L2708A#BGJ	HP Scanjet7000nx Doc Capture Workstation	Each	\$3,676.03	27%	\$ 2,678.22	30%	\$ 3,481.69	5%	\$3,307.61	\$24.81	\$3,332.41	USA
51-500	L2709A#BGJ	HP Scanjet 7000n Doc Capture Workstation	Each	\$3,441.74	27%	\$ 2,507.53	30%	\$ 3,259.79	5%	\$3,096.80	\$23.23	\$3,120.03	USA
51-500	L2712A#BGJ	HP Scanjet Enterprise 9000 Shtdf Scanner	Each	\$3,787.46	27%	\$ 2,759.41	30%	\$ 3,587.23	5%	\$3,407.87	\$25.56	\$3,433.43	USA
51-500	L2715A#BGJ	HP Scanjet 5000 Sheetfeed Scanner	Each	\$902.00	27%	\$ 657.16	30%	\$ 854.31	5%	\$811.60	\$6.09	\$817.68	USA
51-500	CH336A#B1K	HP DesignJet 510 - 24" large-format printer	Each	\$ 2,595.00	25%	\$ 1,944.64	30%	\$ 2,528.04	5%	\$2,401.63	\$18.01	\$2,419.65	USA
51-500	CH337A#B1K	HP DesignJet 510 - 42" large-format printer	Each	\$ 4,045.00	25%	\$ 3,031.24	30%	\$ 3,940.62	5%	\$3,743.59	\$28.08	\$3,771.66	USA
51-500	C2390A	42IN SPINDLE 4 DESIGNJT 500/800 SE	Each	\$ 77.00	25%	\$ 57.70	30%	\$ 75.02	5%	\$71.26	\$0.53	\$71.80	USA
51-500	C2389A	24IN SPINDLE 4 DESIGNJT 500/800 SE	Each	\$ 77.00	25%	\$ 57.70	30%	\$ 75.02	5%	\$71.26	\$0.53	\$71.80	USA
51-500	CH654A	HP - Memory for Designjet- 256 MB	Each	\$ 171.00	25%	\$ 128.14	30%	\$ 166.59	5%	\$158.26	\$1.19	\$159.44	USA
51-500	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	UK900E	HP Care Pack Next Business Day Hardware Support - 3 years - on-site - 9x5 - NBD	Each	\$ 679.00	19%	\$ 551.23	30%	\$ 716.61	5%	\$680.77	\$5.11	\$685.88	USA
51-500	UK904E	HP Care Pack 4-Hour Same Business Day Hardware Support - 3 years - on-site - 9x5	Each	\$ 979.00	19%	\$ 794.79	30%	\$ 1,033.22	5%	\$981.56	\$7.36	\$988.92	USA
51-500	Q6675C#B1K	HP DesignJet Z2100 - 24" large-format printer	Each	\$ 3,575.00	25%	\$ 2,679.04	30%	\$ 3,482.75	5%	\$3,308.62	\$24.81	\$3,333.43	USA
51-500	Q6677C#B1K	HP DesignJet Z2100 - 44" large-format printer	Each	\$ 5,895.00	25%	\$ 4,417.60	30%	\$ 5,742.88	5%	\$5,455.74	\$40.92	\$5,496.66	USA
51-500	Q6700A	HP Designjet Z/Tx100/Tx10 24-in Spindle	Each	\$ 83.00	25%	\$ 62.19	30%	\$ 80.85	5%	\$76.81	\$0.58	\$77.39	USA
51-500	Q6699A	HP Designjet Z/Tx100/Tx10 44-in Spindle	Each	\$ 83.00	25%	\$ 62.19	30%	\$ 80.85	5%	\$76.81	\$0.58	\$77.39	USA
51-500	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	UF017E	HP Care Pack Next Business Day Hardware Support - 3 years - on-site - 9x5 - NBD	Each	\$ 1,099.00	19%	\$ 892.20	30%	\$ 1,159.87	5%	\$1,101.87	\$8.26	\$1,110.14	USA
51-500	UF020E	HP Care Pack 4-Hour Same Business Day Hardware Support - 3 years - on-site - 9x5	Each	\$ 1,589.00	18%	\$ 1,298.82	30%	\$ 1,688.46	5%	\$1,604.04	\$12.03	\$1,616.07	USA
51-500	Q6718A#B1K	HP DesignJet Z3200 - 24" large-format printer	Each	\$ 4,195.00	25%	\$ 3,143.65	30%	\$ 4,086.75	5%	\$3,882.41	\$29.12	\$3,911.53	USA
51-500	Q6720A#B1K	HP DesignJet Z3200ps - 24" large-format printer	Each	\$ 5,795.00	25%	\$ 4,342.66	30%	\$ 5,645.46	5%	\$5,363.19	\$40.22	\$5,403.41	USA
51-500	Q6719A#B1K	HP DesignJet Z3200 - 44" large-format printer	Each	\$ 6,895.00	25%	\$ 5,166.99	30%	\$ 6,717.09	5%	\$6,381.23	\$47.86	\$6,429.09	USA
51-500	Q6721A#B1K	HP DesignJet Z3200ps - 44" large-format printer - color - ink-jet	Each	\$ 8,375.00	25%	\$ 6,276.07	30%	\$ 8,158.89	5%	\$7,750.95	\$58.13	\$7,809.08	USA
51-500	Q6700A	HP Designjet Z/Tx100/Tx10 24-in Spindle	Each	\$ 83.00	25%	\$ 62.19	30%	\$ 80.85	5%	\$76.81	\$0.58	\$77.39	USA
51-500	Q6699A	HP Designjet Z/Tx100/Tx10 44-in Spindle	Each	\$ 83.00	25%	\$ 62.19	30%	\$ 80.85	5%	\$76.81	\$0.58	\$77.39	USA
51-500	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	UF035E	HP Care Pack Next Business Day Hardware Support - 3 years - on-site - 9x5 - NBD	Each	\$ 1,499.00	19%	\$ 1,216.93	30%	\$ 1,582.01	5%	\$1,502.91	\$11.27	\$1,514.18	USA
51-500	UF038E	HP Care Pack 4-Hour Same Business Day Hardware Support - 3 years - on-site - 9x5	Each	\$ 2,179.00	18%	\$ 1,781.07	30%	\$ 2,315.39	5%	\$2,199.62	\$16.50	\$2,216.12	USA
51-500	CQ306A#B1K	HP DesignJet T770 Hard Disk Version -24" large-format printer	Each	\$ 3,058.00	25%	\$ 2,291.61	30%	\$ 2,979.10	5%	\$2,830.14	\$21.23	\$2,851.37	USA
51-500	CN375A#B1K	HP DesignJet T770 Hard Disk Version - 44" large-format printer	Each	\$ 5,773.00	25%	\$ 4,326.18	30%	\$ 5,624.04	5%	\$5,342.84	\$40.07	\$5,382.91	USA
51-500	CN500A	HP Designjet T770 Postscript Upgrade	Each	\$ 1,236.00	25%	\$ 926.23	30%	\$ 1,204.11	5%	\$1,143.90	\$8.58	\$1,152.48	USA





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HP PRODUCT PRICING 2-2011

SIN	MFR PART NUMBER	PRODUCT NAME AND DESCRIPTION	UOI	COMMERCIAL LIST PRICE	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY OF ORIGIN
51-500	Q6709A	HP Designjet Z/Tx100/Tx10 44-in Spindle	Each	\$ 83.00	25%	\$ 62.19	30%	\$ 80.85	5%	\$76.81	\$0.58	\$77.39	USA
51-500	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	UU957E	HP Care Pack Next Business Day Hardware Support - 3 years - on-site - 9x5 - NBD	Each	\$ 799.00	19%	\$ 648.65	30%	\$ 843.25	5%	\$801.09	\$6.01	\$807.09	USA
51-500	UV196E	HP Care Pack 4-Hour Same Business Day Hardware Support - 3 years - on-site - 9x5	Each	\$ 1,159.00	19%	\$ 940.91	30%	\$ 1,223.18	5%	\$1,162.02	\$8.72	\$1,170.74	USA
51-500	CH538A#B1K	HP DesignJet T1200 - 44" large-format printer	Each	\$ 7,157.00	25%	\$ 5,363.33	30%	\$ 6,972.32	5%	\$6,623.71	\$49.68	\$6,673.39	USA
51-500	CK834A#B1K	HP DesignJet T1200ps - 44" large-format printer	Each	\$ 8,640.00	25%	\$ 6,474.66	30%	\$ 8,417.06	5%	\$7,996.21	\$59.97	\$8,056.18	USA
51-500	CQ653A#B1K	HP Designjet T1200 HD Multifunction Printer	Each	\$ 22,675.00	25%	\$ 16,992.23	30%	\$ 22,089.91	5%	\$20,985.41	\$157.39	\$21,142.80	USA
51-500	Q6709A	HP Designjet Z/Tx100/Tx10 44-in Spindle	Each	\$ 83.00	25%	\$ 62.19	30%	\$ 80.85	5%	\$76.81	\$0.58	\$77.39	USA
51-500	CN501A	HP Designjet Removable Hard Disk	Each	\$ 494.00	25%	\$ 370.19	30%	\$ 481.25	5%	\$457.19	\$3.43	\$460.62	USA
51-500	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	US237E	HP Care Pack Next Business Day Hardware Support - 3 years - on-site - 9x5 - NBD	Each	\$ 1,299.00	19%	\$ 1,054.57	30%	\$ 1,370.94	5%	\$1,302.40	\$9.77	\$1,312.16	USA
51-500	US234E	HP Care Pack 4-Hour Same Business Day Hardware Support - 3 years - on-site - 9x5	Each	\$ 1,879.00	19%	\$ 1,525.43	30%	\$ 1,983.06	5%	\$1,883.90	\$14.13	\$1,898.03	USA
51-500	CM765A#B1K	HP DesignJet 4020 - 42" large-format printer	Each	\$ 9,150.00	25%	\$ 6,856.65	30%	\$ 8,913.90	5%	\$8,468.21	\$63.51	\$8,531.72	USA
51-500	CM766A#B1K	HP DesignJet 4020ps - 42" large-format printer	Each	\$ 11,695.00	25%	\$ 8,764.02	30%	\$ 11,393.23	5%	\$10,823.57	\$81.18	\$10,904.74	USA
51-500	Q5675A	HP Designjet 42" Roll Feed Spindle	Each	\$ 77.00	25%	\$ 57.70	30%	\$ 75.02	5%	\$71.26	\$0.53	\$71.80	USA
51-500	Q5680A	HP Designjet High Speed USB 2.0 Card	Each	\$ 132.00	25%	\$ 98.92	30%	\$ 128.59	5%	\$122.16	\$0.92	\$123.08	USA
51-500	CM973A	HP Designjet 512 MB Memory Upgrade	Each	\$ 275.00	25%	\$ 206.08	30%	\$ 267.91	5%	\$254.51	\$1.91	\$256.42	USA
51-500	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	UN412E	HP Care Pack Next Business Day Hardware Support - 3 years - on-site - 9x5 - NBD	Each	\$ 1,999.00	19%	\$ 1,622.85	30%	\$ 2,109.70	5%	\$2,004.22	\$15.03	\$2,019.25	USA
51-500	UN409E	HP Care Pack 4-Hour Same Business Day Hardware Support - 3 years - on-site - 9x5	Each	\$ 2,899.00	19%	\$ 2,353.50	30%	\$ 3,059.55	5%	\$2,906.57	\$21.80	\$2,928.37	USA
51-500	CM767A#B1K	HP DesignJet 4520 - 42" large-format printer	Each	\$ 10,995.00	25%	\$ 8,239.45	30%	\$ 10,711.28	5%	\$10,175.72	\$76.32	\$10,252.04	USA
51-500	CM768A#B1K	HP DesignJet 4520ps - 42" large-format printer	Each	\$ 13,595.00	25%	\$ 10,187.85	30%	\$ 13,244.20	5%	\$12,581.99	\$94.36	\$12,676.36	USA
51-500	Q5675A	HP Designjet 42" Roll Feed Spindle	Each	\$ 77.00	25%	\$ 57.70	30%	\$ 75.02	5%	\$71.26	\$0.53	\$71.80	USA
51-500	Q5680A	HP Designjet High Speed USB 2.0 Card	Each	\$ 132.00	25%	\$ 98.92	30%	\$ 128.59	5%	\$122.16	\$0.92	\$123.08	USA
51-500	CM973A	HP Designjet 512 MB Memory Upgrade	Each	\$ 275.00	25%	\$ 206.08	30%	\$ 267.91	5%	\$254.51	\$1.91	\$256.42	USA
51-500	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	UN397E	HP Care Pack Next Business Day Hardware Support - 3 years - on-site - 9x5 - NBD	Each	\$ 2,799.00	19%	\$ 2,272.32	30%	\$ 2,954.01	5%	\$2,806.31	\$21.05	\$2,827.36	USA
51-500	UN394E	HP Care Pack 4-Hour Same Business Day Hardware Support - 3 years - on-site - 9x5	Each	\$ 4,059.00	19%	\$ 3,295.21	30%	\$ 4,283.78	5%	\$4,069.59	\$30.52	\$4,100.11	USA
51-500	CQ654A#B1K	HP Designjet HD Scanner - Roll scanner - Roll (42 in) - 600 dpi x 600 dpi	Each	\$ 20,425.00	25%	\$ 15,306.12	30%	\$ 19,897.96	5%	\$18,903.06	\$141.77	\$19,044.83	USA
	H4518E	HP Ntwk Install Designjet 400-6100	Each	\$ 429.00	19%	\$ 348.28	30%	\$ 452.76	5%	\$430.12	\$3.23	\$433.35	USA
51-500	CN728A#B1K	HP DesignJet T2300 eMFP	Each	\$ 10,868.00	25%	\$ 8,144.29	30%	\$ 10,587.57	5%	\$10,058.19	\$75.44	\$10,133.63	USA

# MAHOGANY CORPORATION

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- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources



## ENCOMPASS

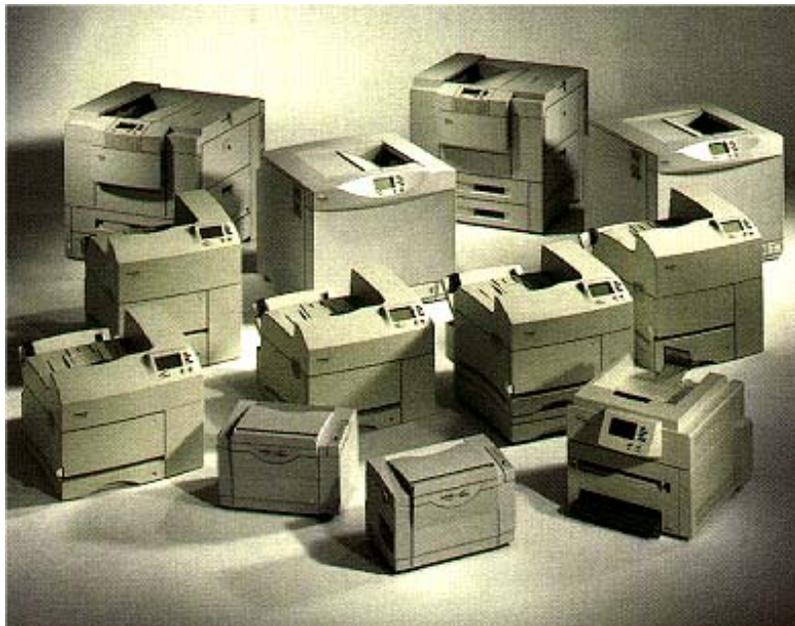
### PAGESMART

### LEXMARK PRODUCT PRICING

GSA Schedule 36 - SIN # 51-500

GSA Schedule 36 - SIN # 51-501

# PageSmart



## LEXMARK PRODUCT PRICING



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
13C0080	Copier	X466dte MFP	<b>Lexmark X466dte All-In-One Monochrome Laser CAC Enabled-(110v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 512MB RAM; 80BG hard drive; 1200 x 1200 dpi; 250-sheet and 550-sheet input drawers; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Solutions-ready with eSF; Ships with 7,000-page cartridge.	\$2,818.25	36%	\$1,814.00	30%	\$2,358.20	5%	\$2,240.29	\$16.80	\$2,257	US
13C0081	Copier	X466dte MFP	<b>Lexmark X466dte All-In-One Monochrome Laser CAC Enabled-(220v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 512MB RAM; 80BG hard drive; 1200 x 1200 dpi; 250-sheet and 550-sheet input drawers; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Solutions-ready with eSF; Ships with 7,000-page cartridge.	\$2,984.25	35%	\$1,946.50	30%	\$2,530.45	5%	\$2,403.93	\$18.03	\$2,422	US
13C1278	Copier	X466dwe MFP	<b>Lexmark X466dwe All-In-One Monochrome Laser-(110v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 512MB RAM; 80BG hard drive; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB, Ethernet and wireless; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Solutions-ready with eSF; Ships with 7,000-page cartridge.	\$2,262.25	36%	\$1,450.50	30%	\$1,885.65	5%	\$1,791.37	\$13.44	\$1,805	US
13C1279	Copier	X466dwe MFP	<b>Lexmark X466dwe All-In-One Monochrome Laser-(220v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 512MB RAM; 80BG hard drive; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB, Ethernet and wireless; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Solutions-ready with eSF; Ships with 7,000-page cartridge.	\$2,590.00	34%	\$1,715.20	30%	\$2,229.76	5%	\$2,118.27	\$15.89	\$2,134	US
26GT121	Copier	X548de	<b>Lexmark X548de Laser Printer (110v)</b> - Network-ready, laser Lexmark X548de MFP includes a 7.0-inch diagonal color LCD touch screen display to easily enable print, scan, copy and fax functions, an 18-button operator panel and one LED. A print speed as fast as 25 ppm, a fast time to first print, duplex scanning and a Direct USB interface and PictBridge connector, help you be productive and efficient.	\$1,798.57	37%	\$1,141.70	30%	\$1,484.21	5%	\$1,410.00	\$10.57	\$1,421	US
26GT221	Copier	X548de	<b>Lexmark X548de Laser Printer (220v)</b> - Network-ready, laser Lexmark X548de MFP includes a 7.0-inch diagonal color LCD touch screen display to easily enable print, scan, copy and fax functions, an 18-button operator panel and one LED. A print speed as fast as 25 ppm, a fast time to first print, duplex scanning and a Direct USB interface and PictBridge connector, help you be productive and efficient.	\$1,978.43	37%	\$1,256.00	30%	\$1,632.80	5%	\$1,551.16	\$11.63	\$1,563	US
26GT101	Copier	X548dte	<b>Lexmark X548dte Laser Printer (110v)</b> - Network-ready, laser Lexmark X548dte MFP includes a 7.0-inch diagonal color LCD touch screen display to easily enable print, scan, copy and fax functions, an 18-button operator panel and one LED. A print speed as fast as 25 ppm, a fast time to first print, duplex scanning and a Direct USB interface and PictBridge connector, help you be productive and efficient.	\$2,248.57	37%	\$1,427.00	30%	\$1,855.10	5%	\$1,762.35	\$13.22	\$1,776	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
26GT201	Copier	X548dte	<b>Lexmark X548dte Laser Printer (220v)</b> - Network-ready, laser Lexmark X548dte MFP includes a 7.0-inch diagonal color LCD touch screen display to easily enable print, scan, copy and fax functions, an 18-button operator panel and one LED. A print speed as fast as 25 ppm, a fast time to first print, duplex scanning and a Direct USB interface and PictBridge connector, help you be productive and efficient.	\$2,473.43	37%	\$1,570.50	30%	\$2,041.65	5%	\$1,939.57	\$14.55	<b>\$1,954</b>	US
16M1390	Copier	X652de MFP	<b>Lexmark X652de MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 45 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 3,000 to 20,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 7,000-page cartridge.	\$2,476.99	37%	\$1,564.00	30%	\$2,033.20	5%	\$1,931.54	\$14.49	<b>\$1,946</b>	US
16M1391	Copier	X652de MFP	<b>Lexmark X652de MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 45 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 3,000 to 20,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 7,000-page cartridge.	\$2,867.00	34%	\$1,898.50	30%	\$2,468.05	5%	\$2,344.65	\$17.58	<b>\$2,362</b>	US
16M1392	Copier	X652de MFP	<b>Lexmark X652de MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 45 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 3,000 to 20,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 7,000-page cartridge.	\$2,934.99	35%	\$1,897.50	30%	\$2,466.75	5%	\$2,343.41	\$17.58	<b>\$2,361</b>	US
16M1393	Copier	X652de MFP	<b>Lexmark X652de MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 45 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 3,000 to 20,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 7,000-page cartridge.	\$3,366.00	34%	\$2,229.00	30%	\$2,897.70	5%	\$2,752.82	\$20.65	<b>\$2,773</b>	US
16M1394	Copier	X654de MFP	<b>Lexmark X654de MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$3,331.99	35%	\$2,155.50	30%	\$2,802.15	5%	\$2,662.04	\$19.97	<b>\$2,682</b>	US
16M1395	Copier	X654de MFP	<b>Lexmark X654de MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$3,889.00	34%	\$2,574.00	30%	\$3,346.20	5%	\$3,178.89	\$23.84	<b>\$3,203</b>	US
16M1396	Copier	X654de MFP	<b>Lexmark X654de MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$3,789.99	35%	\$2,456.00	30%	\$3,192.80	5%	\$3,033.16	\$22.75	<b>\$3,056</b>	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
16M1397	Copier	X654de MFP	<b>Lexmark X654de MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$4,387.00	34%	\$2,904.50	30%	\$3,775.85	5%	\$3,587.06	\$26.90	\$3,614	US
16M1402	Copier	X656de MFP	<b>Lexmark X656de MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$3,637.99	35%	\$2,355.00	30%	\$3,061.50	5%	\$2,908.43	\$21.81	\$2,930	US
16M1403	Copier	X656de MFP	<b>Lexmark X656de MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$4,253.00	34%	\$2,815.50	30%	\$3,660.15	5%	\$3,477.14	\$26.08	\$3,503	US
16M1404	Copier	X656de MFP	<b>Lexmark X656de MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$4,095.99	35%	\$2,655.00	30%	\$3,451.50	5%	\$3,278.93	\$24.59	\$3,304	US
16M1405	Copier	X656de MFP	<b>Lexmark X656de MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$4,752.00	34%	\$3,146.00	30%	\$4,089.80	5%	\$3,885.31	\$29.14	\$3,914	US
16M1398	Copier	X656dte MFP	<b>Lexmark X656dte MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$3,942.99	35%	\$2,555.00	30%	\$3,321.50	5%	\$3,155.43	\$23.67	\$3,179	US



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16M1399	Copier	X656dte MFP	<b>Lexmark X656dte MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$4,618.00	34%	\$3,058.00	30%	\$3,975.40	5%	\$3,776.63	\$28.32	\$3,805	US
16M1400	Copier	X656dte MFP	<b>Lexmark X656dte MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$4,400.00	33%	\$2,936.00	30%	\$3,816.80	5%	\$3,625.96	\$27.19	\$3,653	US
16M1401	Copier	X656dte MFP	<b>Lexmark X656dte MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,117.00	34%	\$3,387.50	30%	\$4,403.75	5%	\$4,183.56	\$31.38	\$4,215	US
16M1406	Copier	X658dfe MFP	<b>Lexmark X658de MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$4,920.99	35%	\$3,193.00	30%	\$4,150.90	5%	\$3,943.36	\$29.58	\$3,973	US
16M1407	Copier	X658dfe MFP	<b>Lexmark X658de MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,784.00	34%	\$3,829.50	30%	\$4,978.35	5%	\$4,729.43	\$35.47	\$4,765	US
16M1408	Copier	X658dfe MFP	<b>Lexmark X658de MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,378.99	35%	\$3,493.50	30%	\$4,541.55	5%	\$4,314.47	\$32.36	\$4,347	US
16M1409	Copier	X658dfe MFP	<b>Lexmark X658de MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 1200 x 1200 dpi; 650-sheet input; 75-sheet ADF; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,283.00	34%	\$4,159.50	30%	\$5,407.35	5%	\$5,136.98	\$38.53	\$5,176	US



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16M1410	Copier	X658dfe MFP	<b>Lexmark X658dfe MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,165.99	35%	\$3,352.00	30%	\$4,357.60	5%	\$4,139.72	\$31.05	\$4,171	US
16M1411	Copier	X658dfe MFP	<b>Lexmark X658dfe MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,077.00	34%	\$4,023.00	30%	\$5,229.90	5%	\$4,968.41	\$37.26	\$5,006	US
16M1412	Copier	X658dfe MFP	<b>Lexmark X658dfe MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,623.99	35%	\$3,652.50	30%	\$4,748.25	5%	\$4,510.84	\$33.83	\$4,545	US
16M1413	Copier	X658dfe MFP	<b>Lexmark X658dfe MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,575.00	34%	\$4,353.50	30%	\$5,659.55	5%	\$5,376.57	\$40.32	\$5,417	US
16M1414	Copier	X658dme MFP	<b>Lexmark X658dme MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,165.99	35%	\$3,352.00	30%	\$4,357.60	5%	\$4,139.72	\$31.05	\$4,171	US
16M1415	Copier	X658dme MFP	<b>Lexmark X658dme MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,077.00	34%	\$4,023.00	30%	\$5,229.90	5%	\$4,968.41	\$37.26	\$5,006	US



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16M1416	Copier	X658dme MFP	<b>Lexmark X658dme MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,623.99	35%	\$3,652.50	30%	\$4,748.25	5%	\$4,510.84	\$33.83	\$4,545	US
16M1417	Copier	X658dme MFP	<b>Lexmark X658dme MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,200-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,575.00	34%	\$4,353.50	30%	\$5,659.55	5%	\$5,376.57	\$40.32	\$5,417	US
16M1418	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; Offset stacker; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,226.99	35%	\$3,393.50	30%	\$4,411.55	5%	\$4,190.97	\$31.43	\$4,222	US
16M1419	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; Offset stacker; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,149.00	34%	\$4,070.50	30%	\$5,291.65	5%	\$5,027.07	\$37.70	\$5,065	US
16M1420	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; Offset stacker; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,684.99	35%	\$3,692.00	30%	\$4,799.60	5%	\$4,559.62	\$34.20	\$4,594	US



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16M1421	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; Offset stacker; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,648.00	34%	\$4,401.00	30%	\$5,721.30	5%	\$5,435.24	\$40.76	\$5,476	US
16M1422	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,470.99	35%	\$3,552.00	30%	\$4,617.60	5%	\$4,386.72	\$32.90	\$4,420	US
16M1423	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge	\$6,441.00	34%	\$4,264.00	30%	\$5,543.20	5%	\$5,266.04	\$39.50	\$5,306	US
16M1424	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,928.99	35%	\$3,853.00	30%	\$5,008.90	5%	\$4,758.46	\$35.69	\$4,794	US
16M1425	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; StapleSmart finisher; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge	\$6,940.00	34%	\$4,595.00	30%	\$5,973.50	5%	\$5,674.83	\$42.56	\$5,717	US
16M1426	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,470.99	35%	\$3,552.00	30%	\$4,617.60	5%	\$4,386.72	\$32.90	\$4,420	US
16M1427	Copier	X658dte MFP	<b>Lexmark X658dte MFP Monochrome Laser (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,441.00	34%	\$4,264.00	30%	\$5,543.20	5%	\$5,266.04	\$39.50	\$5,306	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
16M1428	Copier	X658dtme MFP	<b>Lexmark X658dtme MFP Monochrome Laser CAC Enabled (110v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$5,928.99	35%	\$3,853.00	30%	\$5,008.90	5%	\$4,758.46	\$35.69	\$4,794	US
16M1429	Copier	X658dtme MFP	<b>Lexmark X658dtme MFP Monochrome Laser CAC Enabled (220v)</b> - Network ready; Duplex standard; 55 ppm; 600 MHz Processor; 384MB RAM; 80GB hard drive; 1200 x 1200 dpi; 1,750-sheet input; 550-sheet output; Single-sheet manual feed; print, copy, scan, fax; USB and 10/100BaseTX Ethernet; Duplex scanner; 4-bin mailbox; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 5,000 to 30,000 pages per month recommend month; Warranty: 1-year Onsite Service warranty; ships with 18,000-page cartridge.	\$6,940.00	34%	\$4,595.00	30%	\$5,973.50	5%	\$5,674.83	\$42.56	\$5,717	US
MS00841	Copier	X734de MFP	<b>Lexmark X734de All-In-One Color Laser-(110v)</b> - Print, copy and scan; up to 30 ppm black or color printing; Legal-size flatbed scanner; Time to first print as fast as 9.5 seconds; 600 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 4,000-page cartridges; Eco-Mode and Quiet Mode available.	\$2,505.25	36%	\$1,608.00	30%	\$2,090.40	5%	\$1,985.88	\$14.89	\$2,001	US
MS00842	Copier	X734de MFP	<b>Lexmark X734de All-In-One Color Laser-(220v)</b> - Print, copy and scan; up to 30 ppm black or color printing; Legal-size flatbed scanner; Time to first print as fast as 9.5 seconds; 600 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 4,000-page cartridges; Eco-Mode and Quiet Mode available.	\$2,684.25	35%	\$1,750.50	30%	\$2,275.65	5%	\$2,161.87	\$16.21	\$2,178	US
MS00857	Copier	X734de MFP	<b>Lexmark X734de All-In-One Color Laser CAC Enabled-(110v)</b> - Print, copy and scan; up to 30 ppm black or color printing; Legal-size flatbed scanner; Time to first print as fast as 9.5 seconds; 600 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 4,000-page cartridges; Eco-Mode and Quiet Mode available.	\$2,963.25	36%	\$1,908.00	30%	\$2,480.40	5%	\$2,356.38	\$17.67	\$2,374	US
MS00858	Copier	X734de MFP	<b>Lexmark X734de All-In-One Color Laser CAC Enabled -(220v)</b> - Print, copy and scan; up to 30 ppm black or color printing; Legal-size flatbed scanner; Time to first print as fast as 9.5 seconds; 600 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 4,000-page cartridges; Eco-Mode and Quiet Mode available.	\$3,142.25	35%	\$2,050.00	30%	\$2,665.00	5%	\$2,531.75	\$18.99	\$2,551	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
MS00843	Copier	X736de MFP	<b>Lexmark X736de All-In-One Color Laser-(110v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available	\$3,051.25	36%	\$1,963.50	30%	\$2,552.55	5%	\$2,424.92	\$18.19	\$2,443	US
MS00844	Copier	X736de MFP	<b>Lexmark X736de All-In-One Color Laser-(220v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available	\$3,274.25	35%	\$2,141.00	30%	\$2,783.30	5%	\$2,644.14	\$19.83	\$2,664	US
MS00859	Copier	X736de MFP	<b>Lexmark X736de All-In-One Color Laser CAC Enabled -(110v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available	\$3,509.25	35%	\$2,264.00	30%	\$2,943.20	5%	\$2,796.04	\$20.97	\$2,817	US
MS00860	Copier	X736de MFP	<b>Lexmark X736de All-In-One Color Laser CAC Enabled -(220v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available	\$3,732.25	35%	\$2,442.00	30%	\$3,174.60	5%	\$3,015.87	\$22.62	\$3,038	US
MS00845	Copier	X738de MFP	<b>Lexmark X738de All-In-One Color Laser-(110v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$3,353.25	36%	\$2,160.00	30%	\$2,808.00	5%	\$2,667.60	\$20.01	\$2,688	US
MS00846	Copier	X738de MFP	<b>Lexmark X738de All-In-One Color Laser-(220v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$3,600.25	35%	\$2,357.00	30%	\$3,064.10	5%	\$2,910.90	\$21.83	\$2,933	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
MS00861	Copier	X738de MFP	<b>Lexmark X738de All-In-One Color Laser CAC Enabled -(110v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$3,811.25	35%	\$2,461.00	30%	\$3,199.30	5%	\$3,039.34	\$22.80	\$3,062	US
MS00862	Copier	X738de MFP	<b>Lexmark X738de All-In-One Color Laser CAC Enabled -(220v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$4,058.25	35%	\$2,657.50	30%	\$3,454.75	5%	\$3,282.01	\$24.62	\$3,307	US
MS00847	Copier	X738dte MFP	<b>Lexmark X738dte All-In-One Color Laser-(110v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 550-sheet drawer plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$3,686.25	36%	\$2,377.00	30%	\$3,090.10	5%	\$2,935.60	\$22.02	\$2,958	US
MS00848	Copier	X738dte MFP	<b>Lexmark X738dte All-In-One Color Laser-(220v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 550-sheet drawer plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$3,961.25	34%	\$2,595.00	30%	\$3,373.50	5%	\$3,204.83	\$24.04	\$3,229	US
MS00863	Copier	X738dte MFP	<b>Lexmark X738dte All-In-One Color Laser CAC Enabled -(110v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 550-sheet drawer plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$4,144.25	35%	\$2,677.00	30%	\$3,480.10	5%	\$3,306.10	\$24.80	\$3,331	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
MS00864	Copier	X738dte MFP	<b>Lexmark X738dte All-In-One Color Laser CAC Enabled -(220v)</b> - Print, copy, scan and fax; up to 35 ppm black or color printing; Legal-size, flatbed duplex scanner; Time to first print as fast as 9 seconds; 900 MHz Processor; USB, 10/100BaseTX Ethernet, USB Direct port for printing or scanning PictBridge compatible; duplex printing standard; 550-sheet tray plus 550-sheet drawer plus 100-sheet multipurpose feeder standard input, 250-sheet output, 50-sheet automatic document feeder; PostScript 3, PCL 6, PPDS Migration Tool; 1024MB memory standard, 80GB hard drive standard; 1200 x 1200 dpi printing; 1-year Onsite Service warranty; Ships with 6,000-page cartridges; Eco-Mode and Quiet Mode available.	\$4,419.25	34%	\$2,896.00	30%	\$3,764.80	5%	\$3,576.56	\$26.82	\$3,603	US
21J0728	Copier	X782e MFP	<b>Lexmark X782e MFP Color Laser - (110v) with modem</b> , Print, copy, scan, fax; up to 45/35 ppm black/color; 800 MHz Processor; USB, Gigabit Ethernet, USB Direct print port; 1,600-sheet standard input, 250-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; Direct PDF v1.6; 1GB memory standard; Warranty:1-year Onsite Service warranty.	\$5,876.99	35%	\$3,792.50	30%	\$4,930.25	5%	\$4,683.74	\$35.13	\$4,719	US
21J0729	Copier	X782e MFP	<b>Lexmark X782e MFP Color Laser - (220v) with modem</b> , Print, copy, scan, fax; up to 45/35 ppm black/color; 800 MHz Processor; USB, Gigabit Ethernet, USB Direct print port; 1,600-sheet standard input, 250-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; Direct PDF v1.6; 1GB memory standard; Warranty: 1-year Onsite Service warranty.	\$6,880.00	34%	\$4,555.50	30%	\$5,922.15	5%	\$5,626.04	\$42.20	\$5,668	US
21J0730	Copier	X782e MFP	<b>Lexmark X782e MFP Color Laser - (110v), no modem</b> , Print, copy, scan, fax; up to 45/35 ppm black/color; 800 MHz Processor; USB, Gigabit Ethernet, USB Direct print port; 1,600-sheet standard input, 250-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; Direct PDF v1.6; 1GB memory standard; Warranty: 1-year Onsite Service warranty. (Domestic Orders)	\$5,876.99	35%	\$3,792.50	30%	\$4,930.25	5%	\$4,683.74	\$35.13	\$4,719	US
21J0731	Copier	X782e MFP	<b>Lexmark X782e MFP Color Laser - (220v), no modem</b> , Print, copy, scan, fax; up to 45/35 ppm black/color; 800 MHz Processor; USB, Gigabit Ethernet, USB Direct print port; 1,600-sheet standard input, 250-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; Direct PDF v1.6; 1GB memory standard; Warranty: 1-year Onsite Service warranty. (Domestic Orders)	\$6,880.00	34%	\$4,555.50	30%	\$5,922.15	5%	\$5,626.04	\$42.20	\$5,668	US
21J0732	Copier	X782n XL	<b>Lexmark X782e MFP XL Color Laser - (110v) with modem</b> , Print, copy, scan, fax; up to 45/35 ppm black/color; 800 MHz Processor; USB, Gigabit Ethernet, USB Direct print port; 1,600-sheet standard input, 250-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; Direct PDF v1.6; 1GB memory standard; Warranty: 1-year Onsite Service warranty.	\$5,876.99	35%	\$3,792.50	30%	\$4,930.25	5%	\$4,683.74	\$35.13	\$4,719	US
21J0733	Copier	X782n XL	<b>Lexmark X782e MFP XL Color Laser - (220v) with modem</b> , Print, copy, scan, fax; up to 45/35 ppm black/color; 800 MHz Processor; USB, Gigabit Ethernet, USB Direct print port; 1,600-sheet standard input, 250-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; Direct PDF v1.6; 1GB memory standard; Warranty: 1-year Onsite Service warranty.	\$6,880.00	34%	\$4,555.50	30%	\$5,922.15	5%	\$5,626.04	\$42.20	\$5,668	US
47BT032	Multifunction Device	X792de	<b>Lexmark X792de MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$5,655.71	37%	\$3,590.50	30%	\$4,667.65	5%	\$4,434.27	\$33.26	\$4,468	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
47BT038	Multifunction Device	X792de	<b>Lexmark X792de MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$6,844.29	37%	\$4,345.50	30%	\$5,649.15	5%	\$5,366.69	\$40.25	\$5,407	US
47BT033	Multifunction Device	X792dte	<b>Lexmark X792dte MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$6,661.43	37%	\$4,229.00	30%	\$5,497.70	5%	\$5,222.82	\$39.17	\$5,262	US
47BT039	Multifunction Device	X792dte	<b>Lexmark X792dte MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$8,060.00	37%	\$5,117.00	30%	\$6,652.10	5%	\$6,319.50	\$47.40	\$6,367	US
47BT034	Multifunction Device	X792dtfe	<b>Lexmark X792dtfe MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,792.86	37%	\$4,947.50	30%	\$6,431.75	5%	\$6,110.16	\$45.83	\$6,156	US
47BT040	Multifunction Device	X792dtfe	<b>Lexmark X792dtfe MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$9,430.00	37%	\$5,986.50	30%	\$7,782.45	5%	\$7,393.33	\$55.45	\$7,449	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
47BT035	Multifunction Device	X792dtpe	<b>Lexmark X792dtpe MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher with hole punch; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$7,981.43	37%	\$5,066.50	30%	\$6,586.45	5%	\$6,257.13	\$46.93	<b>\$6,304</b>	US
47BT041	Multifunction Device	X792dtpe	<b>Lexmark X792dtpe MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher with hole punch; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$9,658.57	37%	\$6,131.00	30%	\$7,970.30	5%	\$7,571.79	\$56.79	<b>\$7,629</b>	US
47BT036	Multifunction Device	X792dtme	<b>Lexmark X792dtme MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$7,792.86	37%	\$4,947.50	30%	\$6,431.75	5%	\$6,110.16	\$45.83	<b>\$6,156</b>	US
47BT042	Multifunction Device	X792dtme	<b>Lexmark X792dtme MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$9,430.00	37%	\$5,986.50	30%	\$7,782.45	5%	\$7,393.33	\$55.45	<b>\$7,449</b>	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
47BT037	Multifunction Device	X792dtse	<b>Lexmark X792dtse MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in stacker; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,478.57	37%	\$4,747.50	30%	\$6,171.75	5%	\$5,863.16	\$43.97	\$5,907	US
47BT043	Multifunction Device	X792dtse	<b>Lexmark X792dtse MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in stacker; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$9,050.00	37%	\$5,745.50	30%	\$7,469.15	5%	\$7,095.69	\$53.22	\$7,149	US
47BT059	Multifunction Device	X792de	<b>Lexmark X792de MFP Color Laser CAC Enable - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$5,994.29	37%	\$3,806.00	30%	\$4,947.80	5%	\$4,700.41	\$35.25	\$4,736	US
47BT065	Multifunction Device	X792de	<b>Lexmark X792de MFP Color Laser CAC Enable - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$6,534.29	37%	\$4,148.50	30%	\$5,393.05	5%	\$5,123.40	\$38.43	\$5,162	US
47BT060	Multifunction Device	X792dte	<b>Lexmark X792dte MFP Color Laser CAC Enabled - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$6,748.57	37%	\$4,284.50	30%	\$5,569.85	5%	\$5,291.36	\$39.69	\$5,331	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
47BT066	Multifunction Device	X792dte	<b>Lexmark X792dte MFP Color Laser CAC Enabled - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,278.58	36%	\$4,675.50	30%	\$6,078.15	5%	\$5,774.24	\$43.31	\$5,818	US
47BT061	Multifunction Device	X792dtfe	<b>Lexmark X792dtfe MFP Color Laser CAC Enabled - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,565.71	37%	\$4,803.50	30%	\$6,244.55	5%	\$5,932.32	\$44.49	\$5,977	US
47BT067	Multifunction Device	X792dtfe	<b>Lexmark X792dtfe MFP Color Laser CAC Enabled - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$8,262.86	37%	\$5,245.50	30%	\$6,819.15	5%	\$6,478.19	\$48.59	\$6,527	US
47BT062	Multifunction Device	X792dtpe	<b>Lexmark X792dtpe MFP Color Laser CAC Enabled - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher with hole punch; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$8,005.71	37%	\$5,082.00	30%	\$6,606.60	5%	\$6,276.27	\$47.07	\$6,323	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
47BT068	Multifunction Device	X792dtpe	<b>Lexmark X792dtpe MFP Color Laser CAC Enabled - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher with hole punch; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$8,747.14	37%	\$5,553.50	30%	\$7,219.55	5%	\$6,858.57	\$51.44	\$6,910	US
47BT063	Multifunction Device	X792dtme	<b>Lexmark X792dtme MFP Color Laser CAC Enabled - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$7,565.71	37%	\$4,803.50	30%	\$6,244.55	5%	\$5,932.32	\$44.49	\$5,977	US
47BT069	Multifunction Device	X792dtme	<b>Lexmark X792dtme MFP Color Laser CAC Enabled - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$8,262.86	37%	\$5,245.50	30%	\$6,819.15	5%	\$6,478.19	\$48.59	\$6,527	US
47BT064	Multifunction Device	X792dtse	<b>Lexmark X792dtse MFP Color Laser CAC Enabled - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in stacker; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,377.14	37%	\$4,684.00	30%	\$6,089.20	5%	\$5,784.74	\$43.39	\$5,828	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
47BT070	Multifunction Device	X792dtse	<b>Lexmark X792dtse MFP Color Laser CAC Enabled - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in stacker; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommended monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$8,055.71	37%	\$5,114.50	30%	\$6,648.85	5%	\$6,316.41	\$47.37	\$6,364	US
19Z4050	Copier	X860de 3 MFP	<b>Lexmark X860de 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 35 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0129 and 14T0370.	\$8,062.25	35%	\$5,212.50	30%	\$6,776.25	5%	\$6,437.44	\$48.28	\$6,486	KR
19Z4051	Copier	X860de 3 MFP	<b>Lexmark X860de 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 35 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0132 and 14T0370.	\$8,631.25	34%	\$5,684.50	30%	\$7,389.85	5%	\$7,020.36	\$52.65	\$7,073	KR
19Z4052	Copier	X862dte 3 MFP with 2/3 Hole Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0130, 15R0144 and 14T0370.	\$12,177.00	36%	\$7,806.50	30%	\$10,148.45	5%	\$9,641.03	\$72.31	\$9,713	KR
19Z4053	Copier	X862dte 3 MFP with 2/3 Hole Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0133, 15R0144 and 14T0370.	\$13,023.00	35%	\$8,457.50	30%	\$10,994.75	5%	\$10,445.01	\$78.34	\$10,523	KR
19Z4054	Copier	X864dhe 3 MFP with 2/3 Hole Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0131, 15R0144 and 14T0370.	\$15,707.00	36%	\$10,111.50	30%	\$13,144.95	5%	\$12,487.70	\$93.66	\$12,581	KR



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
19Z4055	Copier	X864dhe 3 MFP with 2/3 Hole Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0134, 15R0144 and 14T0370.	\$16,853.00	35%	\$10,993.00	30%	\$14,290.90	5%	\$13,576.36	\$101.82	\$13,678	KR
19Z4056	Copier	X860de 4 MFP	<b>Lexmark X860de 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 35 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0121 and 14T0370.	\$8,362.25	35%	\$5,439.50	30%	\$7,071.35	5%	\$6,717.78	\$50.38	\$6,768	KR
19Z4057	Copier	X860de 4 MFP	<b>Lexmark X860de 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 35 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0124 and 14T0370.	\$9,007.25	34%	\$5,933.50	30%	\$7,713.55	5%	\$7,327.87	\$54.96	\$7,383	KR
19Z4058	Copier	X862dte 4 MFP with 2/3 Hole Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0122, 15R0144 and 14T0370.	\$14,007.00	43%	\$8,042.50	30%	\$10,455.25	5%	\$9,932.49	\$74.49	\$10,007	KR
19Z4059	Copier	X862dte 4 MFP with 2/3 Hole Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0125, 15R0144 and 14T0370.	\$13,416.00	35%	\$8,716.50	30%	\$11,331.45	5%	\$10,764.88	\$80.74	\$10,846	KR
19Z4060	Copier	X864dhe 4 MFP with 2/3 Hole Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0123, 15R0144 and 14T0370.	\$19,207.00	47%	\$10,256.50	30%	\$13,333.45	5%	\$12,666.78	\$95.00	\$12,762	KR



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
19Z4061	Copier	X864dhe 4 MFP with 2/3 Hole Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 512MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0126, 15R0144 and 14T0370.	\$17,245.00	35%	\$11,252.50	30%	\$14,628.25	5%	\$13,896.84	\$104.23	\$14,001	KR
19Z4070	Copier	X862dte 3 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0130, 15R0335 and 14T0370.	\$13,801.00	36%	\$8,767.50	30%	\$11,397.75	5%	\$10,827.86	\$81.21	\$10,909	KR
19Z4071	Copier	X862dte 3 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0133, 15R0335 and 14T0370.	\$14,647.00	36%	\$9,418.50	30%	\$12,244.05	5%	\$11,631.85	\$87.24	\$11,719	KR
19Z4072	Copier	X864dhe 3 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0131, 15R0335 and 14T0370.	\$17,331.00	36%	\$11,072.50	30%	\$14,394.25	5%	\$13,674.54	\$102.56	\$13,777	KR
19Z4073	Copier	X864dhe 3 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0134, 15R0335 and 14T0370.	\$18,477.00	35%	\$11,955.00	30%	\$15,541.50	5%	\$14,764.43	\$110.73	\$14,875	KR
19Z4074	Copier	X862dte 4 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0122, 15R0335 and 14T0370.	\$15,631.00	42%	\$9,003.50	30%	\$11,704.55	5%	\$11,119.32	\$83.39	\$11,203	KR



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19Z4075	Copier	X862dte 4 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0125, 15R0335 and 14T0370.	\$15,040.00	36%	\$9,678.00	30%	\$12,581.40	5%	\$11,952.33	\$89.64	\$12,042	KR
19Z4076	Copier	X864dhe 4 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0123, 15R0335 and 14T0370.	\$20,831.00	46%	\$11,308.50	30%	\$14,701.05	5%	\$13,966.00	\$104.74	\$14,071	KR
19Z4077	Copier	X864dhe 4 MFP with 2/3 Hole Booklet Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0126, 15R0335 and 14T0370.	\$18,869.00	35%	\$12,213.50	30%	\$15,877.55	5%	\$15,083.67	\$113.13	\$15,197	KR
19Z4062	Copier	X862dte 3 MFP with 2/4 Hole Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0130, 15R0143 and 14T0370.	\$12,177.00	36%	\$7,806.50	30%	\$10,148.45	5%	\$9,641.03	\$72.31	\$9,713	KR
19Z4063	Copier	X862dte 3 MFP with 2/4 Hole Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0133, 15R0143 and 14T0370.	\$13,023.00	35%	\$8,457.00	30%	\$10,994.10	5%	\$10,444.40	\$78.33	\$10,523	KR
19Z4064	Copier	X864dhe 3 MFP with 2/4 Hole Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0131, 15R0143 and 14T0370.	\$15,707.00	36%	\$10,111.00	30%	\$13,144.30	5%	\$12,487.09	\$93.65	\$12,581	KR



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19Z4065	Copier	X864dhe 3 MFP with 2/4 Hole Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0134, 15R0143 and 14T0370.	\$16,853.00	35%	\$10,992.50	30%	\$14,290.25	5%	\$13,575.74	\$101.82	\$13,678	KR
19Z4066	Copier	X862dte 4 MFP with 2/4 Hole Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0122, 15R0143 and 14T0370.	\$14,007.00	43%	\$8,042.50	30%	\$10,455.25	5%	\$9,932.49	\$74.49	\$10,007	KR
19Z4067	Copier	X862dte 4 MFP with 2/4 Hole Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0125, 15R0143 and 14T0370.	\$13,416.00	35%	\$8,716.50	30%	\$11,331.45	5%	\$10,764.88	\$80.74	\$10,846	KR
19Z4068	Copier	X864dhe 4 MFP with 2/4 Hole Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0123, 15R0143 and 14T0370.	\$19,207.00	46%	\$10,347.50	30%	\$13,451.75	5%	\$12,779.16	\$95.84	\$12,875	KR
19Z4069	Copier	X864dhe 4 MFP with 2/4 Hole Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0126, 15R0143 and 14T0370.	\$15,037.00	25%	\$11,252.50	30%	\$14,628.25	5%	\$13,896.84	\$104.23	\$14,001	KR
19Z4078	Copier	X862dte 3 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0130, 15R0336 and 14T0370.	\$13,801.00	36%	\$8,767.50	30%	\$11,397.75	5%	\$10,827.86	\$81.21	\$10,909	KR



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
19Z4079	Copier	X862dte 3 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X862dte 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 2,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0133, 15R0336 and 14T0370.	\$14,647.00	36%	\$9,418.50	30%	\$12,244.05	5%	\$11,631.85	\$87.24	\$11,719	KR
19Z4080	Copier	X864dhe 3 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0131, 15R0336 and 14T0370.	\$17,331.00	36%	\$11,072.50	30%	\$14,394.25	5%	\$13,674.54	\$102.56	\$13,777	KR
19Z4081	Copier	X864dhe 3 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X864dhe 3 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 15,000 to 50,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0134, 15R0336 and 14T0370.	\$18,477.00	35%	\$11,955.00	30%	\$15,541.50	5%	\$14,764.43	\$110.73	\$14,875	KR
19Z4082	Copier	X862dte 4 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0122, 15R0336 and 14T0370.	\$15,631.00	42%	\$9,003.50	30%	\$11,704.55	5%	\$11,119.32	\$83.39	\$11,203	KR
19Z4083	Copier	X862dte 4 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X862dte 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 45 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 1,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0125, 15R0336 and 14T0370.	\$15,040.00	36%	\$9,678.00	30%	\$12,581.40	5%	\$11,952.33	\$89.64	\$12,042	KR
19Z4084	Copier	X864dhe 4 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (110v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0123, 15R0336 and 14T0370.	\$20,831.00	46%	\$11,308.50	30%	\$14,701.05	5%	\$13,966.00	\$104.74	\$14,071	KR



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
19Z4085	Copier	X864dhe 4 MFP with 2/4 Hole Booklet Finisher	<b>Lexmark X864dhe 4 MFP Monochrome Laser CAC Enabled (220v)</b> , Network-ready; print, copy, fax and scan; up to 55 ppm; 800MHz Processor; 256MB RAM, 80+GB hard disk; 1200 x 1200 dpi; 3,100-sheet input; 100-sheet multipurpose feeder; time to first page as fast as 6 seconds; 500-sheet output; flatbed scanner with 75-sheet recirculating automatic document feeder; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 10,000 to 39,000 pages per month recommended monthly usage; 1-year onsite warranty with 35,000-page cartridge. Includes P/N 19Z0126, 15R0336 and 14T0370.	\$18,869.00	35%	\$12,213.50	30%	\$15,877.55	5%	\$15,083.67	\$113.13	\$15,197	KR
21Z0713	Copier	X940e MFP	<b>Lexmark X940e MFP Color Laser (110v)</b> , Print, copy, scan and fax; 1.25 GHz Processor; 40/30 ppm black/color; 768MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; ; Warranty: 1-year Onsite Service warranty or 600,00 pages per month peak duty cycle.	\$16,276.99	46%	\$8,730.50	30%	\$11,349.65	5%	\$10,782.17	\$80.87	\$10,863	KR
21Z0714	Copier	X940e MFP	<b>Lexmark X940e MFP Color Laser (220v)</b> , Print, copy, scan and fax; 1.25 GHz Processor; 40/30 ppm black/color; 768MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; ; Warranty: 1-year Onsite Service warranty or 600,00 pages per month peak duty cycle.	\$15,906.00	34%	\$10,530.50	30%	\$13,689.65	5%	\$13,005.17	\$97.54	\$13,103	KR
21Z0279	Copier	Multifunction Device - X940e	<b>Lexmark X940e MFP - (110v)</b> , Print, copy, scan and fax; 1.25 GHz Processor; 40/30 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 150,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 hole punch and 3 holes on left with 2 holes on top feature capability. Bundle included part numbers: 21Z0339 &amp; 21Z0308.</u>	\$18,288.00	45%	\$10,020.00	30%	\$13,026.00	5%	\$12,374.70	\$92.81	\$12,468	KR
21Z0281	Copier	Multifunction Device - X940e	<b>Lexmark X940e MFP - (220v)</b> , Print, copy, scan and fax; 1.25 GHz Processor; 40/30 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 150,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 and 4 hole punch capability. Bundle includes part number: 21Z0341 &amp; 21Z0308.</u>	\$16,527.00	34%	\$10,877.50	30%	\$14,140.75	5%	\$13,433.71	\$100.75	\$13,534	KR
21Z0715	Copier	X945e MFP	<b>Lexmark X945e MFP Color Laser (220v)</b> , Print, copy, scan and fax; 1.25 GHz Processor; 45/40 ppm black/color; 768MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 3,140-sheet standard input, 400-sheet output without finisher attached; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; Warranty: 1-year Onsite Service warranty; 800,000 pages per month peak duty cycle.	\$19,276.99	46%	\$10,363.50	30%	\$13,472.55	5%	\$12,798.92	\$95.99	\$12,895	KR
21Z0716	Copier	X945e MFP	<b>Lexmark X945e MFP Color Laser (220v)</b> , Print, copy, scan and fax; 1.25 GHz Processor; 45/40 ppm black/color; 768MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 3,140-sheet standard input, 400-sheet output without finisher attached; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; Warranty: 1-year Onsite Service warranty; 800,000 pages per month peak duty cycle.	\$18,889.00	33%	\$12,586.50	30%	\$16,362.45	5%	\$15,544.33	\$116.58	\$15,661	KR
22G0526	Copier	Multifunction Device X646ef	<b>Lexmark X646ef MFP, (220v)</b> Monochrome Laser; with modem; up to 50 ppm, 256MB RAM, 4600 MFP Option, Staple-Smart Finisher, 1,100-sheet input, 650-sheet output, USB, Ethernet, USB Direct print port; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.5, Duplex, 50-page ADF on legal-size flatbed scanner, 1 Yr Onsite Repair Warranty	\$6,011.00	34%	\$3,980.00	30%	\$5,174.00	5%	\$4,915.30	\$36.86	\$4,952	KR



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
21Z0594	Copier	Multifunction Device - X940e	<b>Lexmark X940e MFP</b> - (110v), Print, copy, scan and fax; 1.25 GHz Processor; 40/30 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 150,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 hole punch and 3 holes on left with 2 holes on top feature capability. Bundle includes part numbers: 21Z0339 &amp; 21Z0309.</u>	\$18,288.00	45%	\$10,020.00	30%	\$13,026.00	5%	\$12,374.70	\$92.81	\$12,468	KR
21Z0595	Copier	Multifunction Device - X940e	<b>Lexmark X940e MFP</b> - (220v), Print, copy, scan and fax; 1.25 GHz Processor; 40/30 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 150,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 and 4 hole punch capability. Bundle includes part numbers 21Z0341 &amp; 21Z0309.</u>	\$16,527.00	34%	\$10,877.50	30%	\$14,140.75	5%	\$13,433.71	\$100.75	\$13,534	KR
21Z0280	Copier	Multifunction Device - X945e	<b>Lexmark X945e MFP</b> - (110v), Print, copy, scan and fax; 1.25 GHz Processor; 45/40 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output without finisher attached; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 200,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 hole punch and 3 holes on left with 2 holes on top feature capability. Bundle includes part numbers: 21Z0340 &amp; 21Z0308.</u>	\$21,288.00	45%	\$11,653.00	30%	\$15,148.90	5%	\$14,391.46	\$107.94	\$14,499	KR
21Z0282	Copier	Multifunction Device - X945e	<b>Lexmark X945e MFP</b> - (220v), Print, copy, scan and fax; 1.25 GHz Processor; 45/40 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 1,140-sheet standard input, 400-sheet output without finisher attached; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 200,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 and 4 hole punch capability. Bundle includes part numbers: 21Z0342 &amp; 21Z0308.</u>	\$19,240.00	34%	\$12,672.50	30%	\$16,474.25	5%	\$15,650.54	\$117.38	\$15,768	KR
21Z0596	Copier	Multifunction Device - X945e	<b>Lexmark X945e MFP</b> - (110v), Print, copy, scan and fax; 1.25 GHz Processor; 45/40 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 3,140-sheet standard input, 400-sheet output without finisher attached; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 200,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 hole punch and 3 holes on left with 2 holes on top feature capability. Bundle includes 21Z0340 &amp; 21Z0309.</u>	\$22,998.00	45%	\$12,740.50	30%	\$16,562.65	5%	\$15,734.52	\$118.01	\$15,853	KR
21Z0597	Copier	Multifunction Device - X945e	<b>Lexmark X945e MFP</b> - (220v), Print, copy, scan and fax; 1.25 GHz Processor; 45/40 ppm black/color; 512MB memory standard; Gigabit Ethernet and USB; USB Direct print port; 80+GB Hard Disk; 3,140-sheet standard input, 400-sheet output without finisher attached; PostScript 3, PCL 6, PPDS Migration Tool, Direct PDF v1.6; 1-year Onsite Repair Warranty; 200,000 pages per month peak duty cycle. <u>Finisher features include: Staples with 3 and 4 hole punch capability. Bundle includes 21Z0342 &amp; 21Z0309.</u>	\$20,950.00	34%	\$13,760.50	30%	\$17,888.65	5%	\$16,994.22	\$127.46	\$17,122	KR
22ZT156	Copier	X950de MFP	<b>Lexmark X950de Color MFP - (110v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 45 ppm black or 40 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 620-sheet standard input and optional application availability	\$12,855.71	37%	\$8,161.50	30%	\$10,609.95	5%	\$10,079.45	\$75.60	\$10,155	KR
22ZT160	Copier	X950de MFP	<b>Lexmark X950de Color MFP - (220v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 45 ppm black or 40 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 620-sheet standard input and optional application availability	\$14,141.28	37%	\$8,978.00	30%	\$11,671.40	5%	\$11,087.83	\$83.16	\$11,171	KR



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
22ZT184	Multifunction Device	X950de MFP	<b>Lexmark X950de Color MFP CAC Enabled - (110v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 45 ppm black or 40 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 620-sheet standard input and optional application availability	\$13,455.71	37%	\$8,542.50	30%	\$11,105.25	5%	\$10,549.99	\$79.12	\$10,629	US
22ZT187	Multifunction Device	X950de MFP	<b>Lexmark X950de Color MFP CAC Enabled - (220v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 45 ppm black or 40 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 620-sheet standard input and optional application availability	\$14,741.28	37%	\$9,358.00	30%	\$12,165.40	5%	\$11,557.13	\$86.68	\$11,644	US
22ZT157	Copier	X952dte MFP	<b>Lexmark X952dte Color MFP - (110v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 50 ppm in black or 45 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 2,180-sheet standard input and optional application availability	\$16,070.00	37%	\$10,202.00	30%	\$13,262.60	5%	\$12,599.47	\$94.50	\$12,694	KR
22ZT161	Copier	X952dte MFP	<b>Lexmark X952dte Color MFP - (220v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 50 ppm in black or 45 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 2,180-sheet standard input and optional application availability	\$17,677.00	37%	\$11,222.50	30%	\$14,589.25	5%	\$13,859.79	\$103.95	\$13,964	KR
22ZT185	Multifunction Device	X952dte MFP	<b>Lexmark X952dte Color MFP CAC Enabled- (110v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 50 ppm in black or 45 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 2,180-sheet standard input and optional application availability	\$16,670.00	37%	\$10,583.00	30%	\$13,757.90	5%	\$13,070.01	\$98.03	\$13,168	US
22ZT189	Multifunction Device	X952dte MFP	<b>Lexmark X952dte Color MFP CAC Enabled - (220v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 1GB of memory, prints up to 50 ppm in black or 45 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 2,180-sheet standard input and optional application availability	\$18,277.00	37%	\$11,602.50	30%	\$15,083.25	5%	\$14,329.09	\$107.47	\$14,437	US
22ZT158	Copier	X954dhe MFP	<b>Lexmark X954dhe Color MFP - (110v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 2GB of memory, prints up to 55 ppm in black or 50 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 3,140-sheet standard input and optional application availability	\$19,927.14	37%	\$12,650.50	30%	\$16,445.65	5%	\$15,623.37	\$117.18	\$15,741	KR
22ZT162	Copier	X954dhe MFP	<b>Lexmark X954dhe Color MFP - (220v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 2GB of memory, prints up to 55 ppm in black or 50 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 3,140-sheet standard input and optional application availability	\$21,919.85	37%	\$13,915.50	30%	\$18,090.15	5%	\$17,185.64	\$128.89	\$17,315	KR
22ZT186	Multifunction Device	X954dhe MFP	<b>Lexmark X954dhe Color MFP CAC Enabled - (110v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 2GB of memory, prints up to 55 ppm in black or 50 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 3,140-sheet standard input and optional application availability	\$20,527.14	37%	\$13,031.50	30%	\$16,940.95	5%	\$16,093.90	\$120.70	\$16,215	KR
22ZT190	Multifunction Device	X954dhe MFP	<b>Lexmark X954dhe Color MFP CAC Enabled - (220v)</b> Includes a 10.2-inch touch screen operator panel, 1.2GHz processor and 2GB of memory, prints up to 55 ppm in black or 50 ppm in color and prints on media up to 12.6 x 48 inches. Features include direct USB printing of image files from a flash drive, duplex printing, optional wireless capability, up to 3,140-sheet standard input and optional application availability	\$22,519.85	37%	\$14,297.00	30%	\$18,586.10	5%	\$17,656.80	\$132.43	\$17,789	KR





Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
34S0408	Monochrome Laser Printer	E360dt	<b>Lexmark E360dt Laser Printer (110v)</b> - Duplex standard, Up to 40 ppm; 400 MHz Processor; 32MB RAM; 1200 x 1200 dpi printing; 550-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 740 to 6,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 2,300-page cartridge.	\$688.00	38%	\$429.00	30%	\$557.70	5%	\$529.82	\$3.97	\$534	US
34S0409	Monochrome Laser Printer	E360dt	<b>Lexmark E360dt Laser Printer (220v)</b> - Duplex standard, Up to 40 ppm; 400 MHz Processor; 32MB RAM; 1200 x 1200 dpi printing; 550-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 740 to 6,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 2,300-page cartridge.	\$725.00	37%	\$456.50	30%	\$593.45	5%	\$563.78	\$4.23	\$568	US
34S0508	Monochrome Laser Printer	E360dtn	<b>Lexmark E360dtn Laser Printer (110v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 400 MHz Processor; 32MB RAM; 1200 x 1200 dpi printing; 550-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 740 to 6,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 2,300-page cartridge.	\$751.00	37%	\$469.50	30%	\$610.35	5%	\$579.83	\$4.35	\$584	US
34S0509	Monochrome Laser Printer	E360dtn	<b>Lexmark E360dtn Laser Printer (220v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 400 MHz Processor; 32MB RAM; 1200 x 1200 dpi printing; 550-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 740 to 6,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 2,300-page cartridge.	\$793.00	37%	\$502.00	30%	\$652.60	5%	\$619.97	\$4.65	\$625	US
34S0705	Monochrome Laser Printer	E460dn	<b>Lexmark E460dn Laser Printer (110v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 250-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge.	\$749.00	35%	\$489.50	30%	\$636.35	5%	\$604.53	\$4.53	\$609	US
34S5021	Monochrome Laser Printer	E460dn Warranty Bundle	<b>Lexmark E460dn Laser Printer (110v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 250-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge. Includes part numbers 34S0705 and 2350251. Total Advance Exchange Warranty is 3 years.	\$918.00	34%	\$604.50	30%	\$785.85	5%	\$746.56	\$5.60	\$752	US
34S0706	Monochrome Laser Printer	E460dn	<b>Lexmark E460dn Laser Printer (220v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 250-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge.	\$812.00	34%	\$538.00	30%	\$699.40	5%	\$664.43	\$4.98	\$669	US
34S0708	Monochrome Laser Printer	E460dtn	<b>Lexmark E460dtn Laser Printer (110v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 550-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge.	\$1,001.00	37%	\$633.00	30%	\$822.90	5%	\$781.76	\$5.86	\$788	US
34S0709	Monochrome Laser Printer	E460dtn	<b>Lexmark E460dtn Laser Printer (220v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 550-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge.	\$1,064.00	36%	\$681.50	30%	\$885.95	5%	\$841.65	\$6.31	\$848	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
34S0608	Monochrome Laser Printer	E460dtw	<b>Lexmark E460dtw Laser Printer (110v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 5250-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; 10/100BaseTX Ethernet and wireless 802.11b/g/n, PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge	\$1,126.00	37%	\$715.00	30%	\$929.50	5%	\$883.03	\$6.62	<b>\$890</b>	US
34S0609	Monochrome Laser Printer	E460dtw	<b>Lexmark E460dtw Laser Printer (220v)</b> - Wireless Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 550-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; 10/100BaseTX Ethernet and wireless 802.11b/g/n, PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge	\$1,200.00	36%	\$771.50	30%	\$1,002.95	5%	\$952.80	\$7.15	<b>\$960</b>	US
34S0605	Monochrome Laser Printer	E460dw	<b>Lexmark E460dw Laser Printer (110v)</b> - Wireless Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 250-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; 10/100BaseTX Ethernet and wireless 802.11b/g/n, PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge	\$874.00	35%	\$570.00	30%	\$741.00	5%	\$703.95	\$5.28	<b>\$709</b>	US
34S0606	Monochrome Laser Printer	E460dw	<b>Lexmark E460dw Laser Printer (220v)</b> - Network-ready; Duplex standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; 250-sheet input; 50-sheet MPF; Time to first page as fast as 6.5 seconds; 150-sheet output; USB and Parallel; 10/100BaseTX Ethernet and wireless 802.11b/g/n, PostScript 3 and PCL 6 emulations; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge	\$948.00	34%	\$628.00	30%	\$816.40	5%	\$775.58	\$5.82	<b>\$781</b>	US
34S0880	Monochrome Laser Printer	E462dtn	<b>Lexmark E462dtn Laser Printer (110v)</b> - Network-ready; duplex printing standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; two 250-sheet input drawers; 50-sheet multipurpose feeder; time to first page as fast as 6.5 seconds; 150-sheet output; USB; 10/100BaseTX Ethernet and Parallel, PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge.	\$936.00	35%	\$611.50	30%	\$794.95	5%	\$755.20	\$5.66	<b>\$761</b>	US
34S0883	Monochrome Laser Printer	E462dtn	<b>Lexmark E462dtn Laser Printer (220v)</b> - Network-ready; duplex printing standard, Up to 40 ppm; 466 MHz Processor; 64MB RAM; 1200 x 1200 dpi printing; two 250-sheet input drawers; 50-sheet multipurpose feeder; time to first page as fast as 6.5 seconds; 150-sheet output; USB; 10/100BaseTX Ethernet and Parallel, PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 1,500 to 10,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge.	\$1,015.00	34%	\$671.50	30%	\$872.95	5%	\$829.30	\$6.22	<b>\$836</b>	US
30G0137	Monochrome Laser Printer	T650dn	<b>Lexmark T650dn Laser Printer (220V)</b> - Network-ready, Duplex standard, Up to 45 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 800-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; USB; PostScript 3 and PCL 6 emulations; 3,000 to 20,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge	\$1,134.00	34%	\$750.50	30%	\$975.65	5%	\$926.87	\$6.95	<b>\$934</b>	US
30G0156	Monochrome Laser Printer	T650dn	<b>Lexmark T650dn Laser Printer (110v)</b> - Network-ready, Duplex standard, Up to 45 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 800-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; USB; PostScript 3 and PCL 6 emulations; 3,000 to 20,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge	\$1,039.00	34%	\$683.00	30%	\$887.90	5%	\$843.51	\$6.33	<b>\$850</b>	US



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
30G0138	Monochrome Laser Printer	T650dtn	<b>Lexmark T650dtn Laser Printer (220V)</b> - Network-ready, Duplex standard, Up to 45 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 800-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 3,000 to 20,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge.	\$1,466.00	34%	\$970.00	30%	\$1,261.00	5%	\$1,197.95	\$8.98	\$1,207	US
30G0157	Monochrome Laser Printer	T650dtn	<b>Lexmark T650dtn Laser Printer (110v)</b> - Network-ready, Duplex standard, Up to 45 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 800-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 3,000 to 20,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 7,000-page cartridge	\$1,339.00	34%	\$882.50	30%	\$1,147.25	5%	\$1,089.89	\$8.17	\$1,098	US
30G0204	Monochrome Laser Printer	T652dn	<b>Lexmark T652dn Laser Printer (110v)</b> - Network-ready, Duplex standard; Up to 50 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 650-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 3,000 to 30,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge	\$1,422.00	34%	\$932.00	30%	\$1,211.60	5%	\$1,151.02	\$8.63	\$1,160	US
30G2050	Monochrome Laser Printer	T652dn Warranty Bundle	<b>Lexmark T652dn Laser Printer (110v)</b> - Network-ready, Duplex standard; Up to 50 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 650-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 3,000 to 30,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge. Includes part numbers 30G0204 and 2350338. Total On-site Repair Warranty is 3 years.	\$1,700.00	34%	\$1,121.00	30%	\$1,457.30	5%	\$1,384.44	\$10.38	\$1,395	US
30G0236	Monochrome Laser Printer	T652dn	<b>Lexmark T652dn Laser Printer (220V)</b> - Network-ready, Duplex standard; Up to 50 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 650-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 3,000 to 30,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge	\$1,549.00	34%	\$1,025.50	30%	\$1,333.15	5%	\$1,266.49	\$9.50	\$1,276	US
30G0207	Monochrome Laser Printer	T652dtn	<b>Lexmark T652dtn Laser Printer (110v)</b> - Network-ready, Duplex standard; Up to 50 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 650-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 3,000 to 30,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge	\$1,722.00	36%	\$1,110.00	30%	\$1,443.00	5%	\$1,370.85	\$10.28	\$1,381	US
30G0237	Monochrome Laser Printer	T652dtn	<b>Lexmark T652dtn Laser Printer (220V)</b> - Network-ready, Duplex standard; Up to 50 ppm; 500 MHz Processor; 128MB RAM; 2400 image quality, 1200 x 1200 dpi; 650-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 3,000 to 30,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge	\$1,844.00	34%	\$1,221.00	30%	\$1,587.30	5%	\$1,507.94	\$11.31	\$1,519	US
30G0304	Monochrome Laser Printer	T654dn	<b>Lexmark T654dn Laser Printer (110v)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 2400 image quality, 1200 x 1200 dpi; 650-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge	\$1,782.00	33%	\$1,200.00	30%	\$1,560.00	5%	\$1,482.00	\$11.12	\$1,493	US



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30G0336	Monochrome Laser Printer	T654dn	<b>Lexmark T654dn Laser Printer (220V)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 2400 image quality, 1200 x 1200 dpi; 650-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge	\$1,993.00	34%	\$1,320.00	30%	\$1,716.00	5%	\$1,630.20	\$12.23	\$1,642	US
30G0307	Monochrome Laser Printer	T654dtn	<b>Lexmark T654dtn Laser Printer (110v)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 2400 image quality, 1200 x 1200 dpi; 1,200-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge	\$2,164.00	36%	\$1,376.50	30%	\$1,789.45	5%	\$1,699.98	\$12.75	\$1,713	US
30G0337	Monochrome Laser Printer	T654dtn	<b>Lexmark T654dtn Laser Printer (220V)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 2400 image quality, 1200 x 1200 dpi; 1,200-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge.	\$2,288.00	34%	\$1,515.00	30%	\$1,969.50	5%	\$1,871.03	\$14.03	\$1,885	US
30G2051	Monochrome Laser Printer	T654dtn Warranty Bundle	<b>Lexmark T654dtn Laser Printer (110v)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 2400 image quality, 1200 x 1200 dpi; 1,200-sheet input; 100-sheet MPF; time to first page as fast as 7.5 seconds; 350-sheet output; <u>USB</u> ; PostScript 3 and PCL 6 emulations; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 10,000-page cartridge. Includes part numbers 30G0307 and 2350373. Total On-Site Repair Warranty is 3 years.	\$2,552.00	36%	\$1,640.00	30%	\$2,132.00	5%	\$2,025.40	\$15.19	\$2,041	US
30G0404	Monochrome Laser Printer	T656dne	<b>Lexmark T656dne Laser Printer (110v)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 80+GB hard disk; 1200 x 1200 dpi; 550-sheet input drawer; 100-sheet multipurpose feeder; time to first page as fast as 7.5 seconds; four-line all-points-addressable backlit gray scale display; 550-sheet output; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Onsite warranty; ships with 10,000-page cartridge.	\$2,507.00	37%	\$1,591.50	30%	\$2,068.95	5%	\$1,965.50	\$14.74	\$1,980	US
30G2128	Monochrome Laser Printer	T656dne CAC Enabled	<b>Lexmark T656dne Laser Printer CAC Enabled (110v)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 80+GB hard disk; 1200 x 1200 dpi; 550-sheet input drawer; 100-sheet multipurpose feeder; time to first page as fast as 7.5 seconds; four-line all-points-addressable backlit gray scale display; 550-sheet output; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Onsite warranty; ships with 10,000-page cartridge.	\$2,806.00	35%	\$1,818.50	30%	\$2,364.05	5%	\$2,245.85	\$16.84	\$2,263	US
30G0436	Monochrome Laser Printer	T656dne	<b>Lexmark T656dne Laser Printer (220v)</b> - Network-ready, Duplex standard; Up to 55 ppm; 600 MHz Processor; 256MB RAM; 80+GB hard disk; 1200 x 1200 dpi; 550-sheet input drawer; 100-sheet multipurpose feeder; time to first page as fast as 7.5 seconds; four-line all-points-addressable backlit gray scale display; 550-sheet output; USB and Ethernet; Front USB Direct port; PostScript 3 and PCL 6 emulations; PPDS Migration Tool; 5,000 to 35,000 pages per month recommend monthly usage; 1-year Onsite warranty; ships with 10,000-page cartridge.	\$2,645.00	34%	\$1,751.50	30%	\$2,276.95	5%	\$2,163.10	\$16.22	\$2,179	US



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19Z0004	Monochrome Laser Printer	W850n	<b>Lexmark W850n Laser Printer (110v)</b> Up to 50 ppm, 256MB RAM, 800 MHz processor; 1200 x 1200 dpi; 1,100-sheet input ( 100-sheet multipurpose feeder plus two 500-sheet drawers); Time to first page as fast as 6 seconds; 500-sheet output, Four-line all points addressable backlit gray-scale display; USB and Gigabit Ethernet; Front USB Direct Port; PostScript 3 and PCL 6 emulations, PPDA Migration Tool; 15,000 to 59,000 pages per month recommended monthly usage; 1-year OnSite Repair Warranty; ships with 35,000 page toner cartridge.	\$3,589.00	34%	\$2,366.00	30%	\$3,075.80	5%	\$2,922.01	\$21.92	\$2,944	KR
19Z0005	Monochrome Laser Printer	W850n	<b>Lexmark W850n Laser Printer (220v)</b> Up to 50 ppm, 256MB RAM, 800 MHz processor; 1200 x 1200 dpi; 1,100-sheet input ( 100-sheet multipurpose feeder plus two 500-sheet drawers); Time to first page as fast as 6 seconds; 500-sheet output, Four-line all points addressable backlit gray-scale display; USB and Gigabit Ethernet; Front USB Direct Port; PostScript 3 and PCL 6 emulations, PPDA Migration Tool; 15,000 to 59,000 pages per month recommended monthly usage; 1-year OnSite Repair Warranty; ships with 35,000 page toner cartridge.	\$3,931.00	34%	\$2,603.00	30%	\$3,383.90	5%	\$3,214.71	\$24.11	\$3,239	KR
19Z0127	Monochrome Laser Printer	W850dn	<b>Lexmark W850dn Laser Printer (110v)</b> Up to 50 ppm, 256MB RAM, 800 MHz processor; 1200 x 1200 dpi; 1,100-sheet input ( 100-sheet multipurpose feeder plus two 500-sheet drawers); Time to first page as fast as 6 seconds; 500-sheet output, Four-line all points addressable backlit gray-scale display; USB and Gigabit Ethernet; Front USB Direct Port; PostScript 3 and PCL 6 emulations, PPDA Migration Tool; 15,000 to 59,000 pages per month recommended monthly usage; 1-year OnSite Repair Warranty; ships with 35,000 page toner cartridge.	\$3,999.00	33%	\$2,662.50	30%	\$3,461.25	5%	\$3,288.19	\$24.66	\$3,313	KR
19Z0128	Monochrome Laser Printer	W850dn	<b>Lexmark W850dn Laser Printer (220v)</b> Up to 50 ppm, 256MB RAM, 800 MHz processor; 1200 x 1200 dpi; 1,100-sheet input ( 100-sheet multipurpose feeder plus two 500-sheet drawers); Time to first page as fast as 6 seconds; 500-sheet output, Four-line all points addressable backlit gray-scale display; USB and Gigabit Ethernet; Front USB Direct Port; PostScript 3 and PCL 6 emulations, PPDA Migration Tool; 15,000 to 59,000 pages per month recommended monthly usage; 1-year OnSite Repair Warranty; ships with 35,000 page toner cartridge.	\$4,424.00	34%	\$2,928.50	30%	\$3,807.05	5%	\$3,616.70	\$27.13	\$3,644	KR
26B0002	Color Laser Printer	C543dn	<b>Lexmark C543dn Color Laser Printer (110v)</b> - Network ready; Duplex standard; 25 ppm black or color; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input; 100-sheet output; Single-sheet manual feed;; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 500 to 1,500 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 2,500-page cartridges.	\$499.00	35%	\$325.50	30%	\$423.15	5%	\$401.99	\$3.01	\$405	US
26B0003	Color Laser Printer	C543dn	<b>Lexmark C543dn Color Laser Printer (220v)</b> - Network ready; Duplex standard; 25 ppm black or color; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input; 100-sheet output; Single-sheet manual feed;; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 500 to 1,500 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 2,500-page cartridges.	\$541.00	34%	\$357.50	30%	\$464.75	5%	\$441.51	\$3.31	\$445	US
26C0002	Color Laser Printer	C544dn	<b>Lexmark C544dn Color Laser Printer (110v)</b> - Network ready; Duplex standard; 25 ppm black or color; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input; 100-sheet output; Single-sheet manual feed; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 800 to 3,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 4,000-page black and 3,000-page color starter cartridges.	\$629.00	35%	\$407.50	30%	\$529.75	5%	\$503.26	\$3.77	\$507	US



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26C0006	Color Laser Printer	C544dn Warranty Bundle	<b>Lexmark C544dn Color Laser Printer (110v)</b> - Network ready; Duplex standard; 25 ppm black or color; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input; 100-sheet output; Single-sheet manual feed; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 800 to 3,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 4,000-page black and 3,000-page color starter cartridges. Includes part numbers 26C0002 and 2350478. Total On-Site Repair Warranty is 3 years.	\$827.00	35%	\$541.50	30%	\$703.95	5%	\$668.75	\$5.02	\$674	US
26C0003	Color Laser Printer	C544dn	<b>Lexmark C544dn Color Laser Printer (220v)</b> - Network ready; Duplex standard; 25 ppm black or color; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input; 100-sheet output; Single-sheet manual feed; USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 800 to 3,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 4,000-page black and 3,000-page color starter cartridges.	\$677.00	34%	\$447.50	30%	\$581.75	5%	\$552.66	\$4.14	\$557	US
26C0106	Color Laser Printer	C546dtn	<b>Lexmark C546dtn Color Laser Printer (110v)</b> - Network ready; duplex printing standard; 25 ppm black or color; 500 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 800-sheet input from two drawers; 100-sheet multipurpose feeder; 100-sheet output; time to first page as fast a 11 seconds for black; single-sheet manual feed;USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 1000 to 4,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 4,000-page black starter and 4,000-page color starter cartridges.	\$879.00	35%	\$570.00	30%	\$741.00	5%	\$703.95	\$5.28	\$709	US
26C0107	Color Laser Printer	C546dtn	<b>Lexmark C546dtn Color Laser Printer (220v)</b> - Network ready; duplex printing standard; 25 ppm black or color; 500 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 800-sheet input from two drawers; 100-sheet multipurpose feeder; 100-sheet output; time to first page as fast a 11 seconds for black; single-sheet manual feed;USB and 10/100BaseTX Ethernet; PostScript 3 and PCL 6 emulations and PPDS Migration Tool; 1000 to 4,000 pages per month recommend monthly usage; 1-year Exchange warranty; ships with 4,000-page black starter and 4,000-page color starter cartridges.	\$948.00	34%	\$627.50	30%	\$815.75	5%	\$774.96	\$5.81	\$781	US
25C0490	Color Laser Printer	C734n	<b>Lexmark C734n Color Laser-(110v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$826.00	37%	\$524.00	30%	\$681.20	5%	\$647.14	\$4.85	\$652	US
25C0494	Color Laser Printer	C734n	<b>Lexmark C734n Color Laser-(220v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$871.00	34%	\$576.00	30%	\$748.80	5%	\$711.36	\$5.34	\$717	US



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25C0491	Color Laser Printer	C734dn	<b>Lexmark C734dn Color Laser-(110v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; Duplex printing standard; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,080.00	37%	\$685.50	30%	\$891.15	5%	\$846.59	\$6.35	\$853	US
25C0495	Color Laser Printer	C734dn	<b>Lexmark C734dn Color Laser-(220v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; Duplex printing standard; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,140.00	34%	\$755.00	30%	\$981.50	5%	\$932.43	\$6.99	\$939	US
25C0492	Color Laser Printer	C734dtn	<b>Lexmark C734dtn Color Laser-(110v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; Duplex printing standard; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray, 550-sheet drawer plus multipurpose 100-sheet feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,425.00	35%	\$928.00	30%	\$1,206.40	5%	\$1,146.08	\$8.60	\$1,155	US
25C0496	Color Laser Printer	C734dtn	<b>Lexmark C734dtn Color Laser-(220v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; Duplex printing standard; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray, 550-sheet drawer plus multipurpose 100-sheet feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,541.00	34%	\$1,021.00	30%	\$1,327.30	5%	\$1,260.94	\$9.46	\$1,270	US
25C0493	Color Laser Printer	C734dw	<b>Lexmark C734dw Color Laser-(110v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; Duplex printing standard; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; Wireless 802.11b/g/n, USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,238.00	35%	\$807.00	30%	\$1,049.10	5%	\$996.65	\$7.47	\$1,004	US
25C0497	Color Laser Printer	C734dw	<b>Lexmark C734dw Color Laser-(220v)</b> - 30 ppm black or color; Time to first page as fast as 9.5 seconds; Duplex printing standard; 600 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; Wireless 802.11b/g/n, USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 1,500 to 9,200 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 4,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,340.00	34%	\$886.50	30%	\$1,152.45	5%	\$1,094.83	\$8.21	\$1,103	US



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25A0590	Color Laser Printer	C736n	<b>Lexmark C736n Color Laser-(110v)</b> - 35 ppm black or color; Time to first page as fast as 9 seconds; 900 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 2,500 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 6,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,102.00	35%	\$718.00	30%	\$933.40	5%	\$886.73	\$6.65	<b>\$893</b>	US
25A0593	Color Laser Printer	C736n	<b>Lexmark C736n Color Laser-(220v)</b> - 35 ppm black or color; Time to first page as fast as 9 seconds; 900 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 2,500 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 6,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,192.00	34%	\$788.50	30%	\$1,025.05	5%	\$973.80	\$7.30	<b>\$981</b>	US
25A0591	Color Laser Printer	C736dn	<b>Lexmark C736dn Color Laser-(110v)</b> - 35 ppm black or color; Time to first page as fast as 9 seconds; Duplex printing standard; 900 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 2,500 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 6,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,408.00	35%	\$917.00	30%	\$1,192.10	5%	\$1,132.50	\$8.49	<b>\$1,141</b>	US
25A0594	Color Laser Printer	C736dn	<b>Lexmark C736dn Color Laser-(220v)</b> - 35 ppm black or color; Time to first page as fast as 9 seconds; Duplex printing standard; 900 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 2,500 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 6,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,523.00	34%	\$1,008.00	30%	\$1,310.40	5%	\$1,244.88	\$9.34	<b>\$1,254</b>	US
25A0592	Color Laser Printer	C736dtn	<b>Lexmark C736dtn Color Laser-(110v)</b> - 35 ppm black or color; Time to first page as fast as 9 seconds; Duplex printing standard; 900 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 550-sheet drawer plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 2,500 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 6,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,714.00	35%	\$1,116.00	30%	\$1,450.80	5%	\$1,378.26	\$10.34	<b>\$1,389</b>	US
25A0595	Color Laser Printer	C736dtn	<b>Lexmark C736dtn Color Laser-(220v)</b> - 35 ppm black or color; Time to first page as fast as 9 seconds; Duplex printing standard; 900 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard; 550-sheet tray plus 550-sheet drawer plus 100-sheet multipurpose feeder standard input; 300-sheet output; PostScript 3, PCL 6, PPDS Migration Tool; application solutions available; USB and 10/100BaseTX Ethernet; PictBridge capable, USB Direct port; 2,500 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Ships with 6,000-page cartridges, Eco-Mode and Quiet Mode available.	\$1,855.00	34%	\$1,227.00	30%	\$1,595.10	5%	\$1,515.35	\$11.37	<b>\$1,527</b>	US
10Z0116	Color Laser Printer	C782dn	<b>Lexmark C782dn Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$1,979.00	34%	\$1,305.00	30%	\$1,696.50	5%	\$1,611.68	\$12.09	<b>\$1,624</b>	US



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10Z0509	Color Laser Printer	C782dn Warranty Bundle	<b>Lexmark C782dn Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges. Includes part numbers 10Z0116 and 2349405. Total On-Site Repair Warranty is 3 years.	\$2,778.00	33%	\$1,848.50	30%	\$2,403.05	5%	\$2,282.90	\$17.12	\$2,300	US
10Z0119	Color Laser Printer	C782dn	<b>Lexmark C782dn Laser Printer - (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$2,168.00	34%	\$1,435.00	30%	\$1,865.50	5%	\$1,772.23	\$13.29	\$1,786	US
10Z0130	Color Laser Printer	C782dn Bundle	<b>Lexmark C782dn Laser Printer - (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, ships with 10,000-page cartridges. <u>Comes with a 1-year Onsite Repair Warranty and an Additional 4-Year OnSite Repair Warranty (P/N 2349407) for a total of 5-Years OnSite Repair Warranty. Includes Asset Tag (P/N 10G1907). Additionally, it comes with one USB Cable (P/N 16A0768) and one Ethernet Cable (P/N 16A0834).</u>	\$3,644.00	33%	\$2,445.50	30%	\$3,179.15	5%	\$3,020.19	\$22.65	\$3,043	US
10Z0132	Color Laser Printer	C782dn Bundle	<b>Lexmark C782dn Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, ships with 10,000-page cartridges. <u>Comes with a 1-year Onsite Repair Warranty and an Additional 4-Year OnSite Repair Warranty (P/N 2349407) for a total of 5-Years OnSite Repair Warranty. Includes Asset Tag (P/N 10G1907). Additionally, it comes with one USB Cable (P/N 16A0768), one Ethernet Cable (P/N 16A0834) and one 500-Sheet Drawer (P/N 20B2300).</u>	\$4,093.00	34%	\$2,699.00	30%	\$3,508.70	5%	\$3,333.27	\$25.00	\$3,358	US
10Z0372	Color Laser Printer	C782dn XL	<b>Lexmark C782dn XL Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$2,874.00	35%	\$1,877.00	30%	\$2,440.10	5%	\$2,318.10	\$17.39	\$2,335	US
10Z0373	Color Laser Printer	C782dn XL	<b>Lexmark C782dn XL Laser Printer - (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$3,118.00	34%	\$2,064.00	30%	\$2,683.20	5%	\$2,549.04	\$19.12	\$2,568	US
10Z0117	Color Laser Printer	C782dtn	<b>Lexmark C782dtn Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 1,100-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$2,339.00	34%	\$1,550.00	30%	\$2,015.00	5%	\$1,914.25	\$14.36	\$1,929	US



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10Z0120	Color Laser Printer	C782dtn	<b>Lexmark C782dtn Laser Printer - (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 1,100-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$2,575.00	34%	\$1,705.50	30%	\$2,217.15	5%	\$2,106.29	\$15.80	\$2,122	US
10Z0310	Color Laser Printer	C782dtn	<b>Lexmark C782dtn Printer - w/Output Exp &amp; (2) 500-Sheet Drawer (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 1,100-sheet input; 250-sheet output; Includes Device (P/N 10Z0117), Output Expander (P/N 20B3050), Qty (2) 500-Sheet Drawer (P/N 20B3560); USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available. One Year Onsite Repair Warranty standard. Ships with 10,000-page Return Program Print Cartridges.	\$3,516.00	37%	\$2,220.50	30%	\$2,886.65	5%	\$2,742.32	\$20.57	\$2,763	US
10Z0311	Color Laser Printer	C782dtn	<b>Lexmark C782dtn Printer - w/Output Exp &amp; (2) 500-Sheet Drawer (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 1,100-sheet input; 250-sheet output; Includes Device (P/N 10Z0120), Output Expander (P/N 20B3050), Qty (2) 500-Sheet Drawer (P/N 20B3560); USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available. One Year Onsite Repair Warranty standard. Ships with 10,000-page Return Program Print Cartridges.	\$3,752.00	37%	\$2,375.00	30%	\$3,087.50	5%	\$2,933.13	\$22.00	\$2,955	US
10Z0426	Color Laser Printer	C782dtn XL	<b>Lexmark C782dtn XL Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 1,100-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$3,249.00	35%	\$2,122.00	30%	\$2,758.60	5%	\$2,620.67	\$19.66	\$2,640	US
10Z0427	Color Laser Printer	C782dtn XL	<b>Lexmark C782dtn XL Laser Printer - (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 1,100-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$3,525.00	34%	\$2,334.00	30%	\$3,034.20	5%	\$2,882.49	\$21.62	\$2,904	US
10Z0115	Color Laser Printer	C782n	<b>Lexmark C782n Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$1,599.00	34%	\$1,060.00	30%	\$1,378.00	5%	\$1,309.10	\$9.82	\$1,319	US
10Z0118	Color Laser Printer	C782n	<b>Lexmark C782n Laser Printer - (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$1,762.00	34%	\$1,166.00	30%	\$1,515.80	5%	\$1,440.01	\$10.80	\$1,451	US
10Z0349	Color Laser Printer	C782n XL	<b>Lexmark C782n XL Laser Printer - (110v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$2,499.00	35%	\$1,631.50	30%	\$2,120.95	5%	\$2,014.90	\$15.11	\$2,030	US



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10Z0350	Color Laser Printer	C782n XL	<b>Lexmark C782n XL Laser Printer - (220v)</b> , 40/35 ppm black/color, 800 MHz Processor; 256MB RAM; 1200 x 1200 dpi; duplex standard 600-sheet input; 250-sheet output; USB and 10/100 Base TX Ethernet; USB Direct Port; PostScript 3; PCL 6, PPDS Migration Tool; 150,000 pages per month peak duty cycle; upgradeable to MFP; application solutions available, 1-year Onsite Repair Warranty; ships with 10,000-page cartridges.	\$2,711.00	34%	\$1,794.50	30%	\$2,332.85	5%	\$2,216.21	\$16.62	\$2,233	US
47BT000	Color Laser Printer	C792e	<b>Lexmark C792e MFP Color Laser - (110v)</b> 4.3-inch LCD touch panel; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$1,695.71	37%	\$1,076.00	30%	\$1,398.80	5%	\$1,328.86	\$9.97	\$1,339	US
47BT004	Color Laser Printer	C792e	<b>Lexmark C792e MFP Color Laser - (220v)</b> 4.3-inch LCD touch panel; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$1,865.71	36%	\$1,185.00	30%	\$1,540.50	5%	\$1,463.48	\$10.98	\$1,474	US
47BT001	Color Laser Printer	C792de	<b>Lexmark C792de MFP Color Laser - (110v)</b> 4.3-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$2,010.00	37%	\$1,276.00	30%	\$1,658.80	5%	\$1,575.86	\$11.82	\$1,588	US
47BT005	Color Laser Printer	C792de	<b>Lexmark C792de MFP Color Laser - (220v)</b> 4.3-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$2,211.43	37%	\$1,404.00	30%	\$1,825.20	5%	\$1,733.94	\$13.00	\$1,747	US
47BT002	Color Laser Printer	C792dte	<b>Lexmark C792dte MFP Color Laser - (110v)</b> 4.3-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 1200 x 1200 dpi; 1,100-sheet input from two drawers and 100-sheet multipurpose feeder; 500-sheet output; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$2,387.13	37%	\$1,515.50	30%	\$1,970.15	5%	\$1,871.64	\$14.04	\$1,886	US



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47BT006	Color Laser Printer	C792dte	<b>Lexmark C792dte MFP Color Laser - (220v)</b> 4.3-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 1200 x 1200 dpi; 1,100-sheet input from two drawers and 100-sheet multipurpose feeder; 500-sheet output; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$2,625.71	36%	\$1,668.00	30%	\$2,168.40	5%	\$2,059.98	\$15.45	\$2,075	US
47BT003	Color Laser Printer	C792dhe	<b>Lexmark C792dhe MFP Color Laser - (110v)</b> 4.3-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 160GB hard drive; 1200 x 1200 dpi; 2,200-sheet input from four drawers and 100-sheet multipurpose feeder; 500-sheet output; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$3,770.00	37%	\$2,393.00	30%	\$3,110.90	5%	\$2,955.36	\$22.17	\$2,978	US
47BT007	Color Laser Printer	C792dhe	<b>Lexmark C792dhe MFP Color Laser - (220v)</b> 4.3-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 512MB RAM; 160GB hard drive; 1200 x 1200 dpi; 2,200-sheet input from four drawers and 100-sheet multipurpose feeder; 500-sheet output; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and 11,000-page color cartridges	\$4,147.14	37%	\$2,633.00	30%	\$3,422.90	5%	\$3,251.76	\$24.39	\$3,276	US
24ZT002	Color Laser Printer	C925de	<b>Lexmark C925 MFP Color Laser - (110v)</b> Print 11- x 17-inch media; 4.3-inch LCD color touch panel; Up to 30 ppm black or color; 800MHz Processor; 256M RAM; 1200 Image Quality printing; 450-sheet input from one 250-sheet drawer, one 150-sheet drawer and a 50-sheet multipurpose feeder; 250-sheet output; Time to first page as fast as 9 seconds for black or 11 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 10,000 pages per month recommend monthly usage, 200,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and color cartridges	\$2,512.86	37%	\$1,595.00	30%	\$2,073.50	5%	\$1,969.83	\$14.77	\$1,985	KR
13B0632	Multifunction Device	Lexmark X363dn	<b>Lexmark X363dn All-In-One Monochrome Laser-(110v)</b> . Network-ready, Print, scan, copy; Duplex printing; Up to 35 ppm; 266 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 7 seconds; 150-sheet output tray, 1-sheet rear output; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 750 to 5,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Duplex scanner; 50-sheet ADF; Direct USB port; Ships with 3,000-page cartridge.	\$625.00	35%	\$407.50	30%	\$529.75	5%	\$503.26	\$3.77	\$507	US



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13B0636	Multifunction Device	Lexmark X363dn	<b>Lexmark X363dn All-In-One Monochrome Laser-(220v).</b> Network-ready, Print, scan, copy; Duplex printing; Up to 35 ppm; 266 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 7 seconds; 150-sheet output tray, 1-sheet rear output; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 750 to 5,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Duplex scanner; 50-sheet ADF; Direct USB port; Ships with 3,000-page cartridge.	\$677.00	34%	\$447.50	30%	\$581.75	5%	\$552.66	\$4.14	\$557	US
13B0633	Multifunction Device	Lexmark X364dn	<b>Lexmark X364dn All-In-One Monochrome Laser-(110v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 35 ppm; 266 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 7 seconds; 150-sheet output tray, 1-sheet rear output; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 750 to 5,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Duplex scanner; 50-sheet ADF; Direct USB port; Ships with 3,000-page cartridge.	\$688.00	35%	\$447.50	30%	\$581.75	5%	\$552.66	\$4.14	\$557	US
13B0637	Multifunction Device	Lexmark X364dn	<b>Lexmark X364dn All-In-One Monochrome Laser-(220v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 35 ppm; 266 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 7 seconds; 150-sheet output tray, 1-sheet rear output; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 750 to 5,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Duplex scanner; 50-sheet ADF; Direct USB port; Ships with 3,000-page cartridge.	\$744.00	34%	\$493.00	30%	\$640.90	5%	\$608.86	\$4.57	\$613	US
13B0634	Multifunction Device	Lexmark X364dw	<b>Lexmark X364dw All-In-One Monochrome Laser-(110v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 35 ppm; 266 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 7 seconds; 150-sheet output tray, 1-sheet rear output; USB, Ethernet and wireless; PostScript 3 and PCL 6 emulations, PPDS; 750 to 5,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Duplex scanner; 50-sheet ADF; Direct USB port; Ships with 3,000-page cartridge.	\$813.00	35%	\$530.00	30%	\$689.00	5%	\$654.55	\$4.91	\$659	US
13B0638	Multifunction Device	Lexmark X364dw	<b>Lexmark X364dw All-In-One Monochrome Laser-(220v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 35 ppm; 266 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 7 seconds; 150-sheet output tray, 1-sheet rear output; USB, Ethernet and wireless; PostScript 3 and PCL 6 emulations, PPDS; 750 to 5,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Duplex scanner; 50-sheet ADF; Direct USB port; Ships with 3,000-page cartridge.	\$879.00	34%	\$582.00	30%	\$756.60	5%	\$718.77	\$5.39	\$724	US
13C1255	Multifunction Device	Lexmark X463de	<b>Lexmark X463de All-In-One Monochrome Laser-(220v).</b> Network-ready, Print, scan, copy; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$1,310.00	34%	\$867.00	30%	\$1,127.10	5%	\$1,070.75	\$8.03	\$1,079	US
13C1256	Multifunction Device	Lexmark X463de	<b>Lexmark X463de All-In-One Monochrome Laser-(110v).</b> Network-ready, Print, scan, copy; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$1,241.43	37%	\$788.00	30%	\$1,024.40	5%	\$973.18	\$7.30	\$980	US



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13C0082	Multifunction Device	Lexmark X463de	<b>Lexmark X463de All-In-One Monochrome Laser CAC Enabled - (110v).</b> Network-ready, Print, scan, copy; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$1,989.00	36%	\$1,270.00	30%	\$1,651.00	5%	\$1,568.45	\$11.76	\$1,580	US
13C0083	Multifunction Device	Lexmark X463de	<b>Lexmark X463de All-In-One Monochrome Laser CAC Enabled - (220v).</b> Network-ready, Print, scan, copy; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$2,057.57	34%	\$1,348.50	30%	\$1,753.05	5%	\$1,665.40	\$12.49	\$1,678	US
13C1257	Multifunction Device	Lexmark X464de	<b>Lexmark X464de All-In-One Monochrome Laser-(220v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$1,571.00	34%	\$1,041.00	30%	\$1,353.30	5%	\$1,285.64	\$9.64	\$1,295	US
13C1258	Multifunction Device	Lexmark X464de	<b>Lexmark X464de All-In-One Monochrome Laser-(110v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$1,490.00	37%	\$946.00	30%	\$1,229.80	5%	\$1,168.31	\$8.76	\$1,177	US
13C0084	Multifunction Device	Lexmark X464de	<b>Lexmark X464de All-In-One Monochrome Laser CAC Enabled - (110v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$2,237.57	36%	\$1,427.00	30%	\$1,855.10	5%	\$1,762.35	\$13.22	\$1,776	KR
13C0085	Multifunction Device	Lexmark X464de	<b>Lexmark X464de All-In-One Monochrome Laser CAC Enabled - (220v).</b> Network-ready, Print, scan, copy, fax; Duplex printing; Up to 40 ppm; 500 MHz Processor; 128MB RAM; 1200 x 1200 dpi; 250-sheet input drawer; 50-sheet multipurpose feeder; Time to first page as fast as 6.5 seconds; 150-sheet output tray; Touch-sensitive graphical interface; USB and Ethernet; PostScript 3 and PCL 6 emulations, PPDS; 2,000 to 10,000 pages per month recommend monthly usage; 1-year Onsite Service warranty; Legal-size duplex scanner; 50-sheet ADF; Direct USB port; Ships with 7,000-page cartridge	\$2,318.57	34%	\$1,521.00	30%	\$1,977.30	5%	\$1,878.44	\$14.09	\$1,893	KR



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47BT020	Multifunction Device	X792de	<b>Lexmark X792de MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$5,655.71	37%	\$3,591.00	30%	\$4,668.30	5%	\$4,434.89	\$33.26	\$4,468	US
47BT026	Multifunction Device	X792de	<b>Lexmark X792de MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 550-sheet input from one drawer and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$6,221.43	37%	\$3,950.00	30%	\$5,135.00	5%	\$4,878.25	\$36.59	\$4,915	US
47BT021	Multifunction Device	X792dte	<b>Lexmark X792dte MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$6,661.43	37%	\$4,229.00	30%	\$5,497.70	5%	\$5,222.82	\$39.17	\$5,262	US
47BT027	Multifunction Device	X792dte	<b>Lexmark X792dte MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,327.14	37%	\$4,651.00	30%	\$6,046.30	5%	\$5,743.99	\$43.08	\$5,787	US
47BT022	Multifunction Device	X792dtfe	<b>Lexmark X792dtfe MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,792.86	37%	\$4,947.50	30%	\$6,431.75	5%	\$6,110.16	\$45.83	\$6,156	US



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47BT028	Multifunction Device	X792dtfe	<b>Lexmark X792dtfe MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$8,572.86	37%	\$5,442.50	30%	\$7,075.25	5%	\$6,721.49	\$50.41	\$6,772	US
47BT023	Multifunction Device	X792dtpe	<b>Lexmark X792dtpe MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher with hole punch; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$7,981.43	37%	\$5,066.50	30%	\$6,586.45	5%	\$6,257.13	\$46.93	\$6,304	US
47BT029	Multifunction Device	X792dtpe	<b>Lexmark X792dtpe MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in finisher; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; Staple finisher with hole punch; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$8,780.00	37%	\$5,574.00	30%	\$7,246.20	5%	\$6,883.89	\$51.63	\$6,936	US
47BT024	Multifunction Device	X792dtme	<b>Lexmark X792dtme MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$7,792.86	37%	\$4,947.50	30%	\$6,431.75	5%	\$6,110.16	\$45.83	\$6,156	US



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47BT030	Multifunction Device	X792dtme	<b>Lexmark X792dtme MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in 5-bin mailbox; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges	\$8,572.86	37%	\$5,442.50	30%	\$7,075.25	5%	\$6,721.49	\$50.41	\$6,772	US
47BT025	Multifunction Device	X792dtse	<b>Lexmark X792dtse MFP Color Laser - (110v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in stacker; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$7,478.57	37%	\$4,747.00	30%	\$6,171.10	5%	\$5,862.55	\$43.97	\$5,907	US
47BT031	Multifunction Device	X792dtse	<b>Lexmark X792dtse MFP Color Laser - (220v)</b> Print, copy, scan and fax; 10.2-inch LCD touch panel; Duplex printing standard; Up to 50 ppm black or color; 1.2GHz Processor; 1GB RAM; 160GB hard drive; 1200 x 1200 dpi; 1,650-sheet input from three drawers and 100-sheet multipurpose feeder; 500-sheet output bin and 500 sheets in stacker; Legal-size flatbed scanner with 75-sheet automatic document feeder; Single-pass duplex scanning; Caster base; 5-bin mailbox; Time to first page as fast as 8 seconds for black or 9 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 17,000 pages per month recommend monthly usage, 150,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 12,000-page black and color cartridges.	\$8,227.14	37%	\$5,223.00	30%	\$6,789.90	5%	\$6,450.41	\$48.38	\$6,499	US
24ZT003	Color Laser Printer	C925de	<b>Lexmark C925 MFP Color Laser - (220v)</b> Print 11- x 17-inch media; 4.3-inch LCD color touch panel; Up to 30 ppm black or color; 800MHz Processor; 256M RAM; 1200 Image Quality printing; 450-sheet input from one 250-sheet drawer, one 150-sheet drawer and a 50-sheet multipurpose feeder; 250-sheet output; Time to first page as fast as 9 seconds for black or 11 seconds for color; USB and Gigabit Ethernet; Front USB direct print port; PostScript 3 and PCL 6 emulations, XPS and PPDS Migration Tool; 2,500 to 10,000 pages per month recommend monthly usage, 200,000 pages maximum monthly duty cycle; 1-year onsite warranty; Ships with 8,500-page black and color cartridges	\$2,764.14	37%	\$1,754.50	30%	\$2,280.85	5%	\$2,166.81	\$16.25	\$2,183	KR
21Z0300	Color Laser Printer	C935dn	<b>Lexmark C935dn Laser Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 256MB RAM, 2400 image quality; duplex standard, 620-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges.	\$4,029.00	36%	\$2,571.00	30%	\$3,342.30	5%	\$3,175.19	\$23.81	\$3,199	KR
21Z0301	Color Laser Printer	C935dn	<b>Lexmark C935dn Laser Printer - (220v)</b> , 45/40 black/color, 1.25 GHz Processor, 256MB RAM, 2400 image quality; duplex standard, 620-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges.	\$4,273.00	34%	\$2,829.00	30%	\$3,677.70	5%	\$3,493.82	\$26.20	\$3,520	KR



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21Z0254	Color Laser Printer	C935dtn	<b>Lexmark C935dtn Laser Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 1,140-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges.	\$5,569.00	37%	\$3,535.50	30%	\$4,596.15	5%	\$4,366.34	\$32.75	<b>\$4,399</b>	KR
21Z0256	Color Laser Printer	C935dtn	<b>Lexmark C935dtn Printer - (220v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 1,140-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges.	\$5,874.00	34%	\$3,889.00	30%	\$5,055.70	5%	\$4,802.92	\$36.02	<b>\$4,839</b>	KR
21Z0095	Color Laser Printer	C935dtn Bundle	<b>Lexmark C935dn Laser Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 256MB RAM, 2400 image quality; duplex standard, 620-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; ships with 13,000-page black and 12,000-page cartridges. <u>Comes with 1 Year Onsite Repair standard plus three additional years of On-Site warranty for a total of four years On-Site service. Bundle includes part numbers: 21Z0300 and 2349442.</u>	\$6,498.00	35%	\$4,249.00	30%	\$5,523.70	5%	\$5,247.52	\$39.36	<b>\$5,287</b>	KR
21Z0096	Color Laser Printer	C935dtn Bundle	<b>Lexmark C935dtn Laser Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 1,140-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; ships with 13,000-page black and 12,000-page cartridges. <u>Comes with 1 Year Onsite Repair standard plus three additional years of On-Site warranty for a total of four years On-Site service. Bundle includes part numbers:21Z0254 and 2349442.</u>	\$8,038.00	35%	\$5,220.00	30%	\$6,786.00	5%	\$6,446.70	\$48.35	<b>\$6,495</b>	KR
21Z0097	Color Laser Printer	C935hdn	<b>Lexmark C935hdn Laser Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 2,180-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 26,000-page black and 16,000-page cartridges.	\$9,418.00	35%	\$6,095.00	30%	\$7,923.50	5%	\$7,527.33	\$56.45	<b>\$7,584</b>	KR
21Z0255	Color Laser Printer	C935hdn	<b>Lexmark C935hdn Laser Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 2,180-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges.	\$6,949.00	36%	\$4,415.50	30%	\$5,740.15	5%	\$5,453.14	\$40.90	<b>\$5,494</b>	KR
21Z0257	Color Laser Printer	C935hdn	<b>Lexmark C935hdn Laser Printer - (220v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 2,180-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges.	\$7,337.00	34%	\$4,857.50	30%	\$6,314.75	5%	\$5,999.01	\$44.99	<b>\$6,044</b>	KR
21Z0275	Color Laser Printer	Multifunction Device - C935dtn	<b>Lexmark C935dtn Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 1,140-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges. <u>Staple and 2/3 Hole Punch feature.Bundle includes pat numbers: 21Z0254 &amp; 21Z0308.</u>	\$7,858.00	37%	\$4,985.00	30%	\$6,480.50	5%	\$6,156.48	\$46.17	<b>\$6,203</b>	KR
21Z0277	Color Laser Printer	Multifunction Device - C935dtn	<b>Lexmark C935dtn Printer - (220v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 1,140-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges. <u>Staple and 3/4 Hole Punch feature.Bundle includes part number: 21Z0256 &amp; 21Z0308.</u>	\$9,399.00	35%	\$6,114.00	30%	\$7,948.20	5%	\$7,550.79	\$56.63	<b>\$7,607</b>	KR



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
21Z0276	Color Laser Printer	Multifunction Device - C935hdn	<b>Lexmark C935hdn Printer - (110v)</b> , 45/40 black/color, 1.25 GHz Processor, 512MB RAM, 2400 image quality; duplex standard, 2,180-sheet input, 400-sheet output, Gigabit Ethernet and USB; USB Direct Port; PostScript 3, PCL 6, PPDS Migration Tool; 200,00 pages per month peak duty cycle; 1-year Onsite Repair Warranty, ships with 13,000-page black and 12,000-page cartridges. <u>Staple and 2/3 Hole Punch feature. Bundle includes part numbers: 21Z00255 &amp; 21Z0308.</u>	\$9,238.00	37%	\$5,866.00	30%	\$7,625.80	5%	\$7,244.51	\$54.33	<b>\$7,299</b>	KR
11C2550	Form Printer	2580	<b>Lexmark Forms Printer 2580 (110v)</b> 9-pin, narrow carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$439.00	33%	\$292.00	30%	\$379.60	5%	\$360.62	\$2.70	<b>\$363</b>	SG
11C2560	Form Printer	2580	<b>Lexmark Forms Printer 2580 (220v)</b> 9-pin, narrow carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$484.00	34%	\$320.00	30%	\$416.00	5%	\$395.20	\$2.96	<b>\$398</b>	SG
11C2552	Form Printer	2581	<b>Lexmark Forms Printer 2581 (110v)</b> 9-pin, wide carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$589.00	33%	\$394.00	30%	\$512.20	5%	\$486.59	\$3.65	<b>\$490</b>	SG
11C2553	Form Printer	2581	<b>Lexmark Forms Printer 2581n (110v)</b> Network-ready, 9-pin, wide carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$769.00	33%	\$513.00	30%	\$666.90	5%	\$633.56	\$4.75	<b>\$638</b>	SG
11C2562	Form Printer	2581	<b>Lexmark Forms Printer 2581 (220v)</b> 9-pin, wide carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$653.00	34%	\$432.00	30%	\$561.60	5%	\$533.52	\$4.00	<b>\$538</b>	SG
11C2554	Form Printer	2590	<b>Lexmark Forms Printer 2590 (110v)</b> 24-pin, narrow carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$519.00	35%	\$338.00	30%	\$439.40	5%	\$417.43	\$3.13	<b>\$421</b>	SG
11C2564	Form Printer	2590	<b>Lexmark Forms Printer 2590 (220v)</b> 24-pin, narrow carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$562.00	34%	\$371.00	30%	\$482.30	5%	\$458.19	\$3.44	<b>\$462</b>	SG
11C2556	Form Printer	2591	<b>Lexmark Forms Printer 2591 (110v)</b> 24-pin, wide carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$669.00	34%	\$440.50	30%	\$572.65	5%	\$544.02	\$4.08	<b>\$548</b>	SG
11C2566	Form Printer	2591	<b>Lexmark Forms Printer 2591 (220v)</b> 24-pin, wide carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$733.00	34%	\$485.50	30%	\$631.15	5%	\$599.59	\$4.50	<b>\$604</b>	SG
11C2551	Form Printer	2580n	<b>Lexmark Forms Printer 2580n (110v)</b> Network-ready, 9-pin, narrow carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$619.00	34%	\$410.00	30%	\$533.00	5%	\$506.35	\$3.80	<b>\$510</b>	SG



Part Number	Product Type	Product Name	Description	MSRP	MFG DISCOUNT TO DEALER	DEALER PRICE	MFC MARKUP %	MFC PRICE	GSA DISCOUNT %	GSA PROPOSED PRICE W/O IFF	IFF (0.75%)	GSA PROPOSED PRICE W/IFF	COUNTRY of ORIGIN
11C2561	Form Printer	2580n	<b>Lexmark Forms Printer 2580n (220v)</b> Network-ready, 9-pin, narrow carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$681.00	34%	\$450.50	30%	\$585.65	5%	\$556.37	\$4.17	\$561	SG
11C2563	Form Printer	2581n	<b>Lexmark Forms Printer 2581n (220v)</b> Network-ready, 9-pin, wide carriage, 510 cps in Fast Draft at 12 cpi, 309 cps in Draft at 10 cpi, 77 cps in NLQ at 10 cpi, 240 x 144 dpi, 4 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$852.00	34%	\$564.00	30%	\$733.20	5%	\$696.54	\$5.22	\$702	SG
11C2555	Form Printer	2590n	<b>Lexmark Forms Printer 2590n (110v)</b> Network-ready, 24-pin, narrow carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$689.00	34%	\$456.50	30%	\$593.45	5%	\$563.78	\$4.23	\$568	SG
11C2565	Form Printer	2590n	<b>Lexmark Forms Printer 2590n (220v)</b> Network-ready, 24-pin, narrow carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$759.00	34%	\$502.00	30%	\$652.60	5%	\$619.97	\$4.65	\$625	SG
11C2557	Form Printer	2591n	<b>Lexmark Forms Printer 2591n (110v)</b> Network-ready, 24-pin, wide carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$849.00	34%	\$559.00	30%	\$726.70	5%	\$690.37	\$5.18	\$696	SG
11C2567	Form Printer	2591n	<b>Lexmark Forms Printer 2591n (220v)</b> Network-ready, 24-pin, wide carriage, 465 cps in Fast Draft at 12 cpi, 274 cps in Draft at 10 cpi, 91 cps in NLQ at 10 cpi, 360 x 184 dpi, 8 resident fonts, 10 resident bar codes, up to 6-part forms thickness, Ethernet, Parallel and USB standard, 512KB memory, 2MB flash memory, 2 Yr. Express Warranty	\$930.00	34%	\$616.00	30%	\$800.80	5%	\$760.76	\$5.71	\$766	SG
13L0180	Form Printer	4227 Plus	<b>Lexmark 4227 plus Forms Printer RoHS Compliant (110v)</b> – 9-pin, wide carriage, 720 cps @ 10 cpi FastDraft, 150 cps NLQ, 600 cps Draft, 60K Buffer, 240 x 144 dpi, 4 resident fonts, 7 resident bar codes, 55dBA, up to 8-part forms thickness, Auto Adjust Print Head Gap, Parallel, Serial RS232 & RS422 Interfaces, Auto Interface Switching, 1 Yr. LexOnSite Warranty	\$2,199.00	41%	\$1,301.00	30%	\$1,691.30	5%	\$1,606.74	\$12.05	\$1,619	SG

# MAHOGANY CORPORATION

924 Old Harmony Road - Newark, DE 19713 - Phone (484) 766-8605

- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources



## ENCOMPASS LEASE PLANS

GSA Schedule 36 - SIN # 51-58

GSA Schedule 36 - SIN # 51-58A

GSA Schedule 36 - SIN # 51-58B



**Base Value of all  
 Equipment leased  
 pursuant to a Delivery  
 Order**

**Rate Factors**

	Type	Lease SIN	24 months	36 months	48 months	60 months
\$10,000.00-35,000.00	OLP	51-58A/ 51-58b	0.04754	0.03418	0.02745	0.02353
\$35,000.01-100,000.00	OLP	51-58A/ 51-58b	0.04749	0.03412	0.02736	0.02348
\$100,000.01 - \$250,000.00	OLP	51-58A/ 51-58b	0.04742	0.03403	0.02733	0.02346
\$10,000.00-35,000.00	LTOP	51-58	0.04849	0.03615	0.02951	0.02567
\$35,000.01-100,000.00	LTOP	51-58	0.04843	0.03565	0.02918	0.02537
\$100,000.01 - \$250,000.00	LTOP	51-58	0.04837	0.03563	0.02898	0.02519

The above-identified rates are valid through January 1, 2011. After that date, on a semi-annual basis, rates would be adjusted to equal to reflect any increase in interest rates for US Treasury Bills having a maturity equal to the relevant Lease Term. If the Base Value of the Equipment exceeds \$250,000.00, the parties shall negotiate, provided that the above rates shall not be exceeded. Rate factors specified are valid for payments due monthly, in arrears. For each lease Delivery Order, a filled in form of the sample Lease Schedule (attached) shall be incorporated into and made a part thereof. Terms and conditions controlling each lease Delivery Order shall be as set forth in the relevant 51-58 SIN subset of Refresh 26 of Solicitation 3FNJ-C1-000001-B and in the form of the Lease Schedule attached hereto as a sample.



924 Old Harmony Road  
 Newark, DE 19713  
 Phone (484) 766-8605  
 Fax (484) 766-8615

Government Leasing Company  
 830 Tenderfoot Hill Road  
 Suite 301  
 Colorado Springs, CO 80906

Toll Free: 800-822-8070  
 Phone: 719-576-8800  
 Fax: 719-576-0370



SAMPLE LEASE SCHEDULE

GSA Schedule:GS-25F-\_\_\_\_\_  
 SIN:51-58(\_\_\_\_\_)  
 Lease Term:-----  
 Leased Property:See Contractor Quote # ---

Contractor:-----  
 Lease Type:-----  
 Equipment Cost:-----  
 Residual:--

Payment No. (Month of Lease Term)	Lease Payment	TCC Charge	Purchase Option Amount
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A delivery order issued pursuant to these terms and conditions is understood to be an \_\_\_\_\_ under the above referenced SIN and GSA Schedule, subject to the terms and conditions therein and herein. As of the date of the Governments written acceptance, all work with regard to the Leased Property, exclusive of on-going maintenance and/or services, has been completed, and except in the event that the Government (i) pays the relevant TCC Charge described above, or (ii) exercises its rights pursuant to FAR 52.212-4(m), or similar provision, the Government agrees that it shall not replace the Leased Property with functionally similar equipment or outsourced services during the Lease Term. Purchase Option Amount and TCC Charge describe above include the relevant Lease Payment due in the Month of the Lease Term in question. If Lease Payments are made using a credit card, Government agrees to pay an additional surcharge of 3% of each amount so paid to address for processing fees. Lease obligations are only terminable at the order level.

Per FAR 52.229-1, as incorporated into the above described GSA Schedule, the Lease Payment exclude all state and local taxes, including personal property taxes, which may be applicable to the OLP. The Government hereby certifies in accordance with FAR 29.305 that this transaction is for the sale or lease of property to an entity of the United States Government for the exclusive use and benefit of the United States Government and is, accordingly, exempt from all state and local taxes except taxes on Prime Contractors and/or its assigns income from the transaction. The Government agrees to either pay the amount of any such taxes assessed against Contractor, or its assignee, or prove exemption thereof to the applicable taxing authority.



924 Old Harmony Road  
Newark, DE 19713  
Phone (484) 766-8605  
Fax (484) 766-8615

Government Leasing Company  
830 Tenderfoot Hill Road  
Suite 301  
Colorado Springs, CO 80906

Toll Free: 800-822-8070  
Phone: 719-576-8800  
Fax: 719-576-0370



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Upon receipt of the relevant Purchase Option Amount set forth above, title to the Leased Property shall transfer to the Government free and clear of all liens or encumbrances on a "as is where is with all faults basis" without express or implied warranties.

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## Rhode Island School of Design: case study

GSA Schedule 36 - SIN # 51-500

GSA Schedule 36 - SIN # 51-501



## Toshiba America Business Solutions, Inc. Scores High Marks for Helping the Rhode Island School of Design Cut Costs with New Equipment

### ➤ CHALLENGE:

The Rhode Island School of Design (RISD) needed to replace its fleet of document production equipment with new technology that would give its faculty and students more capabilities.

### ➤ SOLUTION:

Toshiba America Business Solutions, Inc. (TABS) used its proprietary Encompass™ Document Analysis Program to assess RISD's current equipment configuration and provide recommendations for improvement.

### ➤ BENEFITS:

RISD reduced the number of copiers and printers throughout its campus—replacing its equipment with newer, more efficient multifunction devices. The result is a reduction in service and supply costs, increased productivity, and greater functionality for the entire campus.

### BACKGROUND:

The Rhode Island School of Design (RISD) was founded in 1877 in Providence. The school is comprised of a vibrant community of artists and designers, including 2,200 students from around the world, approximately 350 faculty and curators, and 400 staff members. RISD fulfills its educational mission by providing the highest quality instruction in the visual arts, design, architecture, and art education.

While proud of its educational programming, RISD also places emphasis on providing its faculty and student population with the latest technological resources. One of the most used of these resources is the campus' Copy Center. In July of 2003, RISD began the process of replacing its entire fleet of copiers and printers pending expiration of its existing lease. In addition, Diane Sanborn, Copy Center supervisor for RISD, wanted to upgrade to newer technology.

**risd**  
rhode island school of design

RISD conducted a thorough equipment provider selection process, which eventually led the school to choose a Toshiba dealer based in Massachusetts. After Toshiba presented its recommendations and demonstrated the capabilities of several Toshiba e-STUDIO™ multifunction products (MFPs), it was clear that Toshiba understood RISD's needs and could provide a cost-effective strategy for improvement.

“When the selection team went to view a demonstration of Toshiba's e-STUDIO MFPs, the first thing I noticed was that I could walk up to a machine and it was immediately intuitive and easy to use,” commented Sanborn. “Not only did the Toshiba equipment offer all the functions we were looking for integrated in one device, we were impressed by how user friendly the machines were.”



**TOSHIBA**  
Leading Innovation >>>

**THE ENCOMPASS ANALYSIS:**

In order to get a complete picture of RISD's current fleet configuration, document output costs and future needs, Toshiba suggested the school undergo Toshiba America Business Solutions' (TABS) proprietary Encompass™ Document Analysis Program. The Encompass Program is a six sigma-based process that assesses a company's document production environment and provides recommendations that save money and improve office efficiency and productivity.

Toshiba consultants use the Web-based Encompass program to uncover the "hidden" cost drivers of a company's document management process and output devices. Consisting of a database of more than 3,500 copiers, printers and fax devices, and 6,000 supplies for both Toshiba and competitive products dating back to 1990, as well as their associated usage and supply costs, Encompass provides seamless access to data with "point-and-click" ease.

"Another local dealership presented a program similar to Encompass during our initial evaluation process," noted Sanborn. "The difference was that Encompass provided a detailed 'next step' analysis and recommendations for improvement, enabling us to make a better decision, faster."

An Encompass Senior Analyst for TABS spent a week and a half at the RISD campus assessing the school's existing equipment configuration. With approximately 30 buildings spanning several blocks, the Analyst was able to thoroughly examine each department, without requiring Sanborn to take much time away from her everyday responsibilities.

Once the campus assessment was completed, the Analyst input the school's current configuration of copiers and printers into the Encompass program, enabling him to print out an Encompass Document Analysis Report. The resulting report provided RISD with a comprehensive strategy for reconfiguring and upgrading the school's current fleet of equipment, enabling a streamlined, more efficient design.

**"No matter what the size of your company, Encompass clearly outlines where you are spending your money, and how you can lower these costs with a positive return on your investment."**

**THE RESULT:**

Less than two months after receiving the Encompass Document Analysis Report, RISD was able to significantly streamline its fleet of devices – going from about 50 standalone copiers and approximately 350 printers to just 50 new, fully-networked Toshiba e-STUDIO MFPs and no more than 300 printers that will be replaced as needed.

"The Encompass program really opened our eyes to how many devices we had distributed throughout campus," said Sanborn. "Purchasing new Toshiba MFP devices enabled us to combine the features of separate copiers, printers, scanners, and fax machines into one device, eliminating the superfluous systems around our campus."

Another benefit of consolidating devices is the associated cost savings due to decreased service requirements and supply purchases. Additionally, the new Toshiba devices are able to produce documents at a lower price per page, further reducing the school's costs.

Increased productivity also has been a major benefit for RISD. The MFPs' fast output speeds enable the faculty to save a significant amount of time when copying and printing lengthy course materials. Another timesaving benefit stems from the professors' ability to Email course documents directly to the Copy Center. The Copy Center staff then can print and copy the materials and have them ready for professor pick-up or sent directly to the professor's office – eliminating the need for the teaching staff to factor in extra time outside of classroom activities.

Sanborn also appreciates Toshiba's TopAccess Remote Administration utility, a Web-based tool for remotely managing and overseeing activities at the MFP from the administrator's desktop. TopAccess allows Sanborn to obtain month-end meter readings and department breakdowns without leaving her office. She also can remotely diagnose problems and instruct the staff on how to correct them, minimizing downtime and reducing the need for service calls.

"The service team has shown exceptional IT knowledge in connecting the e-STUDIO MFPs and printers to our computer network," said Sanborn. "I have had nothing but good experiences in working with Toshiba."

"The Encompass process was definitely worth the time investment," continued Sanborn. "No matter what the size of your company, Encompass clearly outlines where you are spending your money, and how you can lower these costs with a positive return on your investment. The Encompass Program identified our inefficient office equipment purchasing process and allowed us, for the first time, to clearly view how we could reconfigure our fleet of equipment in a manner that would benefit the entire campus. Obviously, I would highly recommend the Encompass Program to any company."

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**Corporate Office**

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July 2010-PDF

**TOSHIBA**  
Leading Innovation >>>

# MAHOGANY CORPORATION

924 Old Harmony Road - Newark, DE 19713 - Phone (484) 766-8605

- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources



## SAMPLE STATEMENT OF WORK

GSA Schedule 36 - SIN # 51-500

GSA Schedule 36 - SIN # 51-501

## SAMPLE STATEMENT OF WORK

Toshiba will provide to Customer throughout the United States, the Services outlined in this Statement of Work during the Initial Term and Renewal Terms. This Statement of Work sets forth the scope of managed print services, requirements and obligations of the parties and is subject to the terms and conditions of the Managed Print Services Agreement ("Agreement") by and between XXXXXXXXXXXXXXX ("Customer") and Toshiba Business Solutions, Inc. ("Toshiba"), and is incorporated therein by reference.

### 1. Transition

#### 1.1. Toshiba's responsibilities are to:

- Install and maintain Toshiba software tools
- Identify and confirm meterable equipment;
- Create and distribute Toshiba asset tags for all Equipment having the following necessary information to facilitate a Help Desk calls for networked Equipment and supply provisioning for networked and non-networked Equipment:
  - Toshiba's Supplies Ordering Web Portal URL
  - Serial Number or Asset Tag
  - Toll Free Phone Number or Web URL for Service Dispatch
- Maintain an Asset List of all meterable Devices

#### 1.2. QNA MSAs responsibilities are to:

- Provide computer hardware necessary to operate the Toshiba Tools
- Provide the IP address, queue names, and any other network address required to perform Services;
- SNMP enable the networked Equipment
- Provide the non-networked specific location (name, address, building, floor, city, state, zip code, serial number, model number) for all non-networked Equipment;
- Affix asset tags to all meterable equipment and remove any previous service provider asset tags;
- Provide and be responsible for all such telephone and modem lines, telephones, computers and peripheral devices, computer connections, and network access, as may be necessary for Toshiba to provide Services and to interconnect with Toshiba's electronic discovery and meter submission tool;
- Paying all usage-based carrier charges incurred by Customer to provide a telecommunications link between Toshiba and Customer.

### 2. Services

2.1. In general, Services are the services and activities detailed in this Services Statement of Work. Toshiba is responsible for providing Services for Customer's networked Equipment identified through Toshiba's remote electronic discovery tool and non-networked Equipment identified and indicated in Exhibit B.

#### 2.2. Toshiba's responsibilities are:

- To troubleshoot for the repair of the Equipment and to attempt a phone resolution if one is available;
- To restore malfunctioning Equipment to good working order during the Service Period of 8:00 am to 5:00 pm, Monday through Friday - Toshiba Company Holidays Excluded;
- To provide all toner and certain other consumables required for the normal operation of Meterable Equipment at Customer Locations listed in Exhibit C. Paper and Staples are not provided by Toshiba under this Program;
- To meet reasonable security requirements identified by Customer at the time of this Agreement;
- To provide a status upon call completion to the on-site service requestor (End-User or representative of End User) prior to leaving the Customer's site;

2.3. Toshiba is not responsible for:

- Repairs relative to connectivity to the device;
- Providing cabling required to connect the printer to the network;
- Installing any customer-replaceable consumables including but not limited to paper, toner, staples, color image units, drum units and transfer kits.

2.4. Customer's responsibilities are:

- To provide reasonable access to the Equipment;
- Provide access to all Equipment for repair purposes
- To provide notice prior to Toshiba if a service request is cancelled;
- To notify Toshiba of any required security requirements as required by Customer;
- Support the diagnosis of malfunctioning devices by engaging by phone and/or in person with Toshiba technical support personnel as needed;
- Identify Equipment that is covered under Manufacturer's Warranty and to designate Toshiba as the party of record for any and all Warranty Claims related to said Equipment

### 3. Help Desk

3.1. Help Desk Services are those services required to coordinate and respond to problems and service requests made by Customer in the United States. Toshiba shall be responsible for providing, direct or indirect Help Desk access with begin-to-end logging, tracking, resolution and reporting of service calls.

3.2. Toshiba's will perform the following:

- Toshiba will provide Help Desk support for Equipment;
- To provide on-line and toll-free dispatch services to Customer;
- To provide access to Toshiba's portal for the purpose of placing Service Calls;
- To make a minimum of three (3) attempts to notify the end-user when a service call is received, and if unsuccessful, to notify the end-user through the ;
- To provide an estimated time of arrival for all service calls.

3.3. Customers' Responsibilities are:

- To make all service calls through Toshiba's portal or toll-free phone number;
- To convey the end user name and location;
- To convey the model type and serial number;
- To convey the nature of the service call whether it is a problem or failure;
- To promptly return any calls that Help Desk was unable to reach live;

### 4. Vendor Managed Supplies

4.1. Toshiba responsibilities are to:

- Fulfill all orders for supply replenishment under the CPP Program F.O.B. destination;
- Fullfill supply orders within two-days of order;
- Provide access to the Toshiba portal, with a single sign-on, for the purpose of ordering all supplies;

4.2. Customer responsibilities consist of:

- Provide secure and environmentally appropriate storage for all supplies
- Customer will order supplies as required through Toshiba's portal and will instruct Customer employees to order such supplies through Toshiba's portal
- Installation of toner and other customer installable consumables
- Ensuring that all supplies ordered on behalf of Customer are protected against theft or misuse

## **5. Parts**

Part(s) used in the repair of equipment will be new or refurbished, equivalent or better-than-new in functionality and are not necessarily brand name specific. Parts deployed in the service of Equipment are the property of Toshiba.

## **6. Additional Activities**

6.1. Toshiba at its discretion may charge Customer and Customer is obligated to pay the then current time and materials rates in accordance with the following:

- Adjustments, repairs or replacements made necessary resulting from non-Toshiba Third Parties performing any maintenance, repair or replacement;
- Failures or damage resulting from accident, neglect, misuse, failure or inadequacy of electrical power or air conditioning or humidity control, or any causes other than ordinary use of the Equipment;
- Damage to Equipment that is placed in an area that does not conform to manufacturer's electrical and environmental requirements;
- Failure due to improper telephone or electrical power Acts of God, lightning or other incidents of excess voltage or power surges;
- Repairs necessary when Customer modifies, relocates, damages (including without limitation, unavoidable accidents), abuses or misuses the Equipment (including without limitation, the spilling of toner or other substance in the machine), and the breakage of lids, hinges, cassettes, etc.,
- Repairs necessary when Equipment is altered, tampered, or interconnected with non-compatible Equipment.

6.2. Outside of the Service Period.

After-hour services, weekend and Holidays are considered out-of-scope activities that do not fall within the Service Period. Toshiba, at its discretion with Customer's consent and direction, may provide the out-of-scope services, provided that proper authorization is received from Customer. These services will be billed separately to Customer and the amounts so billed will be payable to Toshiba according to the then current Time & Materials rates.

6.3. Network/Software/Other/Supply Replacement.

Requests for the following types of services are out-of-scope and may be performed at Toshiba's discretion with Customer's consent, direction and proper authorization. In the event Toshiba is willing to perform the tasks, Customer shall be billed in addition to time spent and distance traveled as per Exhibit A, Fees for: (a) Driver support for single or individual user software applications, (b) Service requested to replace consumable items such as but not limited to printer supplies (paper, ink cartridges and toner), power strips, and batteries.

## **7. Asset Management.**

Within ninety (90) calendar days following the Effective Date, Toshiba shall develop and thereafter maintain a comprehensive inventory of all Equipment that is discovered through Toshiba's electronic discovery tool: (a) equipment and network connections and infrastructure used by Toshiba to provide the Services; (b) equipment, software and network connections and infrastructure used by Customer in connection with the Services; and (c) Procured Technology. Toshiba shall provide an electronic copy of such inventory to Customer upon request.

# MAHOGANY CORPORATION

924 Old Harmony Road - Newark, DE 19713 - Phone (484) 766-8605

- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources



## ENCOMPASS

### MANAGED PRINT SERVICES

### LABOR CATEGORIES

GSA Schedule 36 - SIN # 51-500

GSA Schedule 36 - SIN # 51-501



924 Old Harmony Road Suite #203-204  
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 PH: 484.766.8600 Fax: 484.766.8608

**PRICE LIST**

Base Year: September 17, 2011 – September 18, 2012  
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 Option Year 4: September 17, 2015 – September 18, 2016

GSA LABOR CATEGORY PRICES, ALL SINS:									
At Customer Site Rates									
Labor Category	Commercial Price	GSA Discount Percent	Proposed Price		GSA Price With IFF	Option Year 1	Option Year 2	Option Year 3	Option Year 4
			w/o IFF	IFF (.075%)					
1. Program Manager	\$83.20	30%	\$64.00	\$0.48	\$64.48	\$67.06	\$69.74	\$72.53	\$75.43
2. Project Manager	\$98.27	30%	\$75.59	\$0.57	\$76.16	\$79.21	\$82.37	\$85.67	\$89.10
3. Computer Operator I	\$84.61	30%	\$65.08	\$0.49	\$65.57	\$68.19	\$70.92	\$73.76	\$76.71
4. Computer Operator II	\$98.27	30%	\$75.59	\$0.57	\$76.16	\$79.21	\$82.37	\$85.67	\$89.10
5. Computer Systems Analyst / Supervisor I	\$116.36	30%	\$89.51	\$0.67	\$90.18	\$93.78	\$97.53	\$101.44	\$105.49
6. Computer Systems Analyst / Supervisor III	\$73.17	30%	\$56.28	\$0.42	\$56.70	\$58.97	\$61.33	\$63.78	\$66.34
7. Data Entry Operator I	\$82.88	30%	\$63.76	\$0.48	\$64.23	\$66.80	\$69.48	\$72.26	\$75.15
8. Data Entry Operator II	\$49.50	30%	\$38.07	\$0.29	\$38.36	\$39.89	\$41.49	\$43.15	\$44.88
9. Training Specialist	\$59.92	30%	\$46.09	\$0.35	\$46.44	\$48.29	\$50.22	\$52.23	\$54.32
10. Training Specialist II	\$76.01	30%	\$58.47	\$0.44	\$58.91	\$61.26	\$63.71	\$66.26	\$68.91
11. Systems Analyst I	\$93.87	30%	\$72.21	\$0.54	\$72.75	\$75.66	\$78.69	\$81.84	\$85.11
12. Systems Analyst II	\$103.29	30%	\$79.46	\$0.60	\$80.05	\$83.26	\$86.59	\$90.05	\$93.65
13. Quality Assurance Specialist	\$94.57	30%	\$72.75	\$0.55	\$73.30	\$76.23	\$79.28	\$82.45	\$85.75
14. Functional Expert I	\$154.77	30%	\$119.05	\$0.89	\$119.94	\$124.74	\$129.73	\$134.92	\$140.32
15. Systems Engineer I	\$116.15	30%	\$89.34	\$0.67	\$90.02	\$93.62	\$97.36	\$101.25	\$105.30
16. Systems Engineer II	\$134.86	30%	\$103.74	\$0.78	\$104.52	\$108.70	\$113.04	\$117.57	\$122.27
17. Systems Architect	\$114.65	30%	\$88.19	\$0.66	\$88.85	\$92.40	\$96.10	\$99.94	\$103.94
18. Principal Systems Architect	\$128.54	30%	\$98.88	\$0.74	\$99.62	\$103.60	\$107.75	\$112.06	\$116.54
19. Configuration Management Specialist	\$108.09	30%	\$83.14	\$0.62	\$83.77	\$87.12	\$90.60	\$94.23	\$98.00
20. Infrastructure Specialist	\$96.13	30%	\$73.95	\$0.55	\$74.50	\$77.48	\$80.58	\$83.81	\$87.16
21. Project Lead / Team Lead	\$96.76	30%	\$74.43	\$0.56	\$74.99	\$77.99	\$81.11	\$84.35	\$87.72
22. Project Manager	\$117.08	30%	\$90.06	\$0.68	\$90.74	\$94.37	\$98.14	\$102.07	\$106.15
23. Project Manager II	\$142.34	30%	\$109.49	\$0.82	\$110.31	\$114.73	\$119.31	\$124.09	\$129.05
24. Contract Specialist I	\$59.36	30%	\$45.66	\$0.34	\$46.00	\$47.84	\$49.76	\$51.75	\$53.82
25. Contract Specialist II	\$76.40	30%	\$58.77	\$0.44	\$59.21	\$61.58	\$64.04	\$66.60	\$69.27
26. Contracts Manager	\$92.30	30%	\$71.00	\$0.53	\$71.54	\$74.40	\$77.37	\$80.47	\$83.69
27. Planning Specialist I	\$47.25	30%	\$36.35	\$0.27	\$36.62	\$38.08	\$39.61	\$41.19	\$42.84
28. Planning Specialist II	\$56.98	30%	\$43.83	\$0.33	\$44.16	\$45.92	\$47.76	\$49.67	\$51.66
29. Planning Specialist III	\$66.09	30%	\$50.84	\$0.38	\$51.22	\$53.27	\$55.40	\$57.62	\$59.92



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GSA LABOR CATEGORY PRICES, ALL SINs:									
Labor Category	At Customer Site Rates								
	Commercial Price	GSA Discount Percent	Proposed Price		GSA Price With IFF	Option Year 1	Option Year 2	Option Year 3	Option Year 4
			w/o IFF	IFF (.075%)					
30. App's Maint. & Graphics Specialist I	\$49.05	30%	\$37.73	\$0.28	\$38.01	\$39.53	\$41.11	\$42.76	\$44.47
31. App's Maint.& Graphics Specialist II	\$62.66	30%	\$48.20	\$0.36	\$48.56	\$50.50	\$52.52	\$54.62	\$56.81
32.App's Maint.&Graphics Specialist III	\$78.72	30%	\$60.55	\$0.45	\$61.00	\$63.44	\$65.98	\$68.62	\$71.37
33. Program Manager/Director	\$190.63	30%	\$146.64	\$1.10	\$147.74	\$153.65	\$159.79	\$166.19	\$172.83
34. Data Modeler Jr.	\$82.30	30%	\$63.31	\$0.47	\$63.78	\$66.34	\$68.99	\$71.75	\$74.62
35. Data Modeler Mid	\$93.71	30%	\$72.08	\$0.54	\$72.62	\$75.53	\$78.55	\$81.69	\$84.96
36. Data Modeler Sr.	\$111.17	30%	\$85.51	\$0.64	\$86.16	\$89.60	\$93.19	\$96.91	\$100.79
37. Purchase Analyst I	\$59.36	30%	\$45.66	\$0.34	\$46.00	\$47.84	\$49.76	\$51.75	\$53.82
38. Purchase Analyst II	\$76.40	30%	\$58.77	\$0.44	\$59.21	\$61.58	\$64.04	\$66.60	\$69.27
39. Business Analyst I	\$59.36	30%	\$45.66	\$0.34	\$46.00	\$47.84	\$49.76	\$51.75	\$53.82
40. Business Analyst II	\$76.40	30%	\$58.77	\$0.44	\$59.21	\$61.58	\$64.04	\$66.60	\$69.27
41. Business Analyst III	\$92.30	30%	\$71.00	\$0.53	\$71.54	\$74.40	\$77.37	\$80.47	\$83.69
42. Finance/Accounting Analyst, Mid	\$80.77	30%	\$62.13	\$0.47	\$62.59	\$65.10	\$67.70	\$70.41	\$73.23
43. Finance/Accounting Analyst, Jr.	\$72.63	30%	\$55.87	\$0.42	\$56.29	\$58.54	\$60.88	\$63.32	\$65.85
44. Management Consultant	\$162.70	30%	\$125.15	\$0.94	\$126.09	\$131.13	\$136.38	\$141.83	\$147.51
45. Network Engineer, Junior	\$67.58	30%	\$51.99	\$0.39	\$52.38	\$54.47	\$56.65	\$58.92	\$61.27
46. Network Engineer, Mid	\$92.28	30%	\$70.99	\$0.53	\$71.52	\$74.38	\$77.35	\$80.45	\$83.67
47. Network Engineer, Senior	\$98.28	30%	\$75.60	\$0.57	\$76.17	\$79.22	\$82.38	\$85.68	\$89.11
48. IT Technician I	\$39.91	30%	\$30.70	\$0.23	\$30.93	\$32.17	\$33.46	\$34.79	\$36.19
49. IT Technician II	\$50.01	30%	\$38.47	\$0.29	\$38.76	\$40.31	\$41.92	\$43.60	\$45.34
50. IT Technician III	\$59.93	30%	\$46.10	\$0.35	\$46.44	\$48.30	\$50.23	\$52.24	\$54.33
51. IT Technician IV	\$76.04	30%	\$58.49	\$0.44	\$58.93	\$61.29	\$63.74	\$66.29	\$68.94
52. Senior Data Technician	\$50.01	30%	\$38.47	\$0.29	\$38.76	\$40.31	\$41.92	\$43.60	\$45.34
53. Data Technician	\$39.91	30%	\$30.70	\$0.23	\$30.93	\$32.17	\$33.46	\$34.79	\$36.19
54. Document Center Supervisor	\$60.23	30%	\$46.33	\$0.35	\$46.68	\$48.55	\$50.49	\$52.51	\$54.61
55. Document Processor	\$39.91	30%	\$30.70	\$0.23	\$30.93	\$32.17	\$33.46	\$34.79	\$36.19
56. Senior Document Clerk	\$49.50	30%	\$38.07	\$0.29	\$38.36	\$39.89	\$41.49	\$43.15	\$44.88
57. Document Clerk	\$39.91	30%	\$30.70	\$0.23	\$30.93	\$32.17	\$33.46	\$34.79	\$36.19



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GSA LABOR CATEGORY PRICES, ALL SINS:										
At Servicing Dealer Location Rates										
Labor Category	Commercial Price	GSA Discount Percent	Proposed Price		GSA Price		Option Year 1	Option Year 2	Option Year 3	Option Year 4
			w/o IFF	IFF (.075%)	With IFF					
1. Program Manager	\$86.75	30%	\$66.73	\$0.50	\$67.24	\$69.92	\$72.72	\$75.63	\$78.66	
2. Project Manager	\$105.43	30%	\$81.10	\$0.61	\$81.71	\$84.98	\$88.38	\$91.91	\$95.59	
3. Computer Operator I	\$88.24	30%	\$67.87	\$0.51	\$68.38	\$71.12	\$73.96	\$76.92	\$80.00	
4. Computer Operator II	\$105.43	30%	\$81.10	\$0.61	\$81.71	\$84.98	\$88.38	\$91.91	\$95.59	
5. Computer Systems Analyst / Supervisor I	\$121.35	30%	\$93.34	\$0.70	\$94.04	\$97.81	\$101.72	\$105.79	\$110.02	
6. Computer Systems Analyst / Supervisor III	\$77.89	30%	\$59.92	\$0.45	\$60.37	\$62.78	\$65.29	\$67.90	\$70.62	
7. Data Entry Operator I	\$86.44	30%	\$66.49	\$0.50	\$66.99	\$69.67	\$72.45	\$75.35	\$78.37	
8. Data Entry Operator II	\$51.63	30%	\$39.71	\$0.30	\$40.01	\$41.61	\$43.27	\$45.01	\$46.81	
9. Training Specialist	\$62.49	30%	\$48.07	\$0.36	\$48.43	\$50.37	\$52.39	\$54.48	\$56.66	
10. Training Specialist II	\$79.26	30%	\$60.97	\$0.46	\$61.43	\$63.89	\$66.44	\$69.10	\$71.86	
11. Systems Analyst I	\$97.89	30%	\$75.30	\$0.56	\$75.86	\$78.90	\$82.05	\$85.33	\$88.75	
12. Systems Analyst II	\$107.73	30%	\$82.87	\$0.62	\$83.49	\$86.83	\$90.30	\$93.91	\$97.67	
13. Quality Assurance Specialist	\$98.62	30%	\$75.86	\$0.57	\$76.43	\$79.49	\$82.67	\$85.98	\$89.41	
14. Functional Expert I	\$161.39	30%	\$124.15	\$0.93	\$125.08	\$130.08	\$135.28	\$140.70	\$146.32	
15. Systems Engineer I	\$121.12	30%	\$93.17	\$0.70	\$93.87	\$97.62	\$101.52	\$105.59	\$109.81	
16. Systems Engineer II	\$140.65	30%	\$108.19	\$0.81	\$109.00	\$113.36	\$117.90	\$122.61	\$127.52	
17. Systems Architect	\$119.55	30%	\$91.96	\$0.69	\$92.65	\$96.36	\$100.21	\$104.22	\$108.39	
18. Principal Systems Architect	\$134.05	30%	\$103.11	\$0.77	\$103.89	\$108.04	\$112.36	\$116.86	\$121.53	
19. Configuration Management Specialist	\$112.73	30%	\$86.71	\$0.65	\$87.36	\$90.86	\$94.49	\$98.27	\$102.20	
20. Infrastructure Specialist	\$100.25	30%	\$77.11	\$0.58	\$77.69	\$80.80	\$84.03	\$87.39	\$90.89	
21. Project Lead / Team Lead	\$100.90	30%	\$77.62	\$0.58	\$78.20	\$81.33	\$84.58	\$87.96	\$91.48	
22. Project Manager	\$122.08	30%	\$93.91	\$0.70	\$94.61	\$98.40	\$102.33	\$106.43	\$110.68	
23. Project Manager II	\$148.45	30%	\$114.19	\$0.86	\$115.05	\$119.65	\$124.44	\$129.41	\$134.59	
24. Contract Specialist I	\$61.90	30%	\$47.62	\$0.36	\$47.97	\$49.89	\$51.89	\$53.96	\$56.12	
25. Contract Specialist II	\$79.66	30%	\$61.28	\$0.46	\$61.74	\$64.20	\$66.77	\$69.44	\$72.22	
26. Contracts Manager	\$96.25	30%	\$74.04	\$0.56	\$74.60	\$77.58	\$80.68	\$83.91	\$87.27	
27. Planning Specialist I	\$50.22	30%	\$38.63	\$0.29	\$38.92	\$40.48	\$42.10	\$43.78	\$45.53	
28. Planning Specialist II	\$60.64	30%	\$46.65	\$0.35	\$47.00	\$48.88	\$50.83	\$52.86	\$54.98	
29. Planning Specialist III	\$68.92	30%	\$53.02	\$0.40	\$53.41	\$55.55	\$57.77	\$60.08	\$62.49	



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GSA LABOR CATEGORY PRICES, ALL SINs:									
At Servicing Dealer Location Rates									
Labor Category	Commercial Price	GSA Discount Percent	Proposed Price		GSA Price With IFF	Option Year 1	Option Year 2	Option Year 3	Option Year 4
			w/o IFF	IFF (.075%)					
30. App's Maint. & Graphics Specialist I	\$51.16	30%	\$39.36	\$0.30	\$39.65	\$41.24	\$42.89	\$44.60	\$46.39
31. App's Maint.& Graphics Specialist II	\$65.36	30%	\$50.27	\$0.38	\$50.65	\$52.68	\$54.78	\$56.98	\$59.26
32.App's Maint.&Graphics Specialist III	\$82.10	30%	\$63.16	\$0.47	\$63.63	\$66.18	\$68.82	\$71.58	\$74.44
33. Program Manager/Director	\$198.81	30%	\$152.93	\$1.15	\$154.08	\$160.24	\$166.65	\$173.32	\$180.25
34. Data Modeler Jr.	\$85.82	30%	\$66.02	\$0.50	\$66.51	\$69.17	\$71.94	\$74.82	\$77.81
35. Data Modeler Mid	\$97.71	30%	\$75.16	\$0.56	\$75.73	\$78.76	\$81.91	\$85.18	\$88.59
36. Data Modeler Sr.	\$115.93	30%	\$89.18	\$0.67	\$89.85	\$93.44	\$97.18	\$101.06	\$105.11
37. Purchase Analyst I	\$61.90	30%	\$47.62	\$0.36	\$47.97	\$49.89	\$51.89	\$53.96	\$56.12
38. Purchase Analyst II	\$79.66	30%	\$61.28	\$0.46	\$61.74	\$64.20	\$66.77	\$69.44	\$72.22
39. Business Analyst I	\$61.90	30%	\$47.62	\$0.36	\$47.97	\$49.89	\$51.89	\$53.96	\$56.12
40. Business Analyst II	\$79.66	30%	\$61.28	\$0.46	\$61.74	\$64.20	\$66.77	\$69.44	\$72.22
41. Business Analyst III	\$96.25	30%	\$74.04	\$0.56	\$74.60	\$77.58	\$80.68	\$83.91	\$87.27
42. Finance/Accounting Analyst, Mid	\$84.23	30%	\$64.79	\$0.49	\$65.28	\$67.89	\$70.61	\$73.43	\$76.37
43. Finance/Accounting Analyst, Jr.	\$71.66	30%	\$55.13	\$0.41	\$55.54	\$57.76	\$60.07	\$62.47	\$64.97
44. Management Consultant	\$169.67	30%	\$130.52	\$0.98	\$131.50	\$136.75	\$142.22	\$147.91	\$153.83
45. Network Engineer, Junior	\$70.47	30%	\$54.21	\$0.41	\$54.61	\$56.80	\$59.07	\$61.43	\$63.89
46. Network Engineer, Mid	\$96.24	30%	\$74.03	\$0.56	\$74.59	\$77.57	\$80.67	\$83.90	\$87.26
47. Network Engineer, Senior	\$105.43	30%	\$81.10	\$0.61	\$81.71	\$84.98	\$88.38	\$91.91	\$95.59
48. IT Technician I	\$42.76	30%	\$32.89	\$0.25	\$33.14	\$34.47	\$35.85	\$37.28	\$38.77
49. IT Technician II	\$52.15	30%	\$40.12	\$0.30	\$40.42	\$42.03	\$43.72	\$45.46	\$47.28
50. IT Technician III	\$62.49	30%	\$48.07	\$0.36	\$48.43	\$50.37	\$52.39	\$54.48	\$56.66
51. IT Technician IV	\$80.17	30%	\$61.67	\$0.46	\$62.14	\$64.62	\$67.21	\$69.89	\$72.69
52. Senior Data Technician	\$52.15	30%	\$40.12	\$0.30	\$40.42	\$42.03	\$43.72	\$45.46	\$47.28
53. Data Technician	\$41.63	30%	\$32.03	\$0.24	\$32.27	\$33.56	\$34.90	\$36.29	\$37.75
54. Document Center Supervisor	\$62.82	30%	\$48.33	\$0.36	\$48.69	\$50.64	\$52.66	\$54.77	\$56.96
55. Document Processor	\$41.63	30%	\$32.03	\$0.24	\$32.27	\$33.56	\$34.90	\$36.29	\$37.75
56. Senior Document Clerk	\$51.63	30%	\$39.71	\$0.30	\$40.01	\$41.61	\$43.27	\$45.01	\$46.81
57. Document Clerk	\$41.63	30%	\$32.03	\$0.24	\$32.27	\$33.56	\$34.90	\$36.29	\$37.75

### *1. Applications Programmer – Mid*

**Minimum Experience:** This position requires 5 years experience in Information Technology with 3 years specialized, as an applications programmer, knowledge of computer equipment and ability to develop software in computer technologies including but not limited to C, C++, Visual basic and Object Oriented Design to satisfy design requirements.

**Functional Responsibility:** Participate in the design of software tools and subsystems for consulting program integration and facilitation projects. Works with systems analysts and programmers to interpret design requirements and specifications. Be able to integrate and test software at system and subsystem level. Analyzes functional business applications and design specifications for functional activities. Translates design into computer software. Works as a member of team under general direction from a senior member of the team.

**Minimum Education:** A BS in Computer Science, Information Systems, Engineering, Business, or other related discipline.

### *2. Applications Programmer – Senior*

**Minimum Experience:** Minimum 9 years experience in Information Technology, with 7 specialized in applications programming, knowledge of computer equipment and ability to develop software in computer technologies including but not limited to C, C++, Visual Basic and Object Oriented Design, to satisfy design objectives. Demonstrated ability to work independently or under general direction only. With MS, 7 years general experience in Information Technology, with 5 years specialized in applications programming. With 11 years of general experience in Information Technology, of which at least 9 are specialized in applications programming, a degree is not required.

**Functional Responsibility:** For consulting, program integration, and facilitation projects, analyzes functional applications and design specifications. Translates computer design into software; tests, debugs, and refines software to produce product. Prepares documents for software and test design. Develops block diagrams and logic flow charts. Enhances software to reduce operating time or improve efficiency. Be able to provide technical direction to programmers to ensure program deadlines are met.

**Minimum Education:** BS in Computer Science, Information Systems, Engineering, Business, or other related discipline.

### *3. Database Management Specialist – Junior*

**Minimum Experience:** This position requires four years experience, of which at least two years must be specialized experience including demonstrated experience using current DBMS technologies, application design utilizing various DBMS and experience with DBMS internals. Demonstrated ability to work independently or under only general direction.

**Functional Responsibility:** Participates in the design of data base projects for databases that support facilitation, program integration and consulting projects. Defines file organization, indexing methods and security procedures for specific user applications.

**Minimum Education:** A bachelor's degree in computer science, information systems, engineering, business, or other related scientific or technical discipline. Two years of experience may be substituted for each year of college leading to the required degree.

#### *4. Database Management Specialist-Mid*

**Minimum Experience:** This position requires minimum 7 years experience in Information Technology with 5 years specialized, including experience as an applications programmer on database management systems including but not limited to Oracle, Sybase, Access and knowledge of computer equipment and ability to develop complex software to satisfy design requirements and objectives. Demonstrated ability to work independently or under general direction only.

**Functional Responsibility:** Manages the development of databases that support facilitation, program integration and consulting projects. Plans and budgets staff and database resources. Ensures efficient operation of database administration, database analysis, and database report production. When necessary, reallocates resources to maximize benefits. Performs backup, fine tuning and upgrades to DBMS. Prepares and delivers presentations on DBMS concepts. Provides daily supervision and direction to support staff.

**Minimum Education:** BS degree in Computer Science, Information Systems, Engineering, Business, or other related disciplines. With MS degree, 4 years general experience in Information Technology is required, with 1 year specialized in Database Management. With 9 years general experience in Information Technology, 7 years specialized in Database Management, a degree is not required.

#### *5. Database Management Specialist – Senior*

**Minimum Experience:** This position requires minimum 12 years experience in Information Technology with 7 years specialized including demonstrated experience using state-of-the-art DBMS technologies, applications design utilizing various DBMS including but not limited to Oracle, Sybase, Access and experience with DBMS internals. General experience includes increasing responsibilities in DBMS systems analysis and programming. Demonstrated ability to work independently or under only general direction.

**Functional Responsibility:** Provides highly technical expertise in the use of DBMS for databases that support facilitation, program integration and consulting projects. Ensures efficient operation of database administration, database analysis, and database report production. Performs backup, fine tuning and upgrades to DBMS. Evaluates and recommends available DBMS products to support validated user requirements. Defines file organization, indexing methods and security procedures for specific user applications.

**Minimum Education:** A BS degree in computer science, information systems, engineering, business, or related discipline. With a MS degree, 10 years general experience in Information Technology, of which 7

are specialized in Database Management is required. With 12 years general experience in Information Technology and 8 specialized in Database Management, a degree is not required.

### *6. Technical Writer I*

**Minimum Experience:** At least three years of related hands-on experience in technical writing, documentation. With six years of experience, no degree required.

**Functional Responsibility:** Assists in collecting and organizing information required for preparation of user's manuals, training materials, installation guides, proposals and reports. Edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents.

**Minimum Education:** A bachelor's degree in English, literature or other related discipline. This position requires a minimum of three years' experience, of which at least one year must be specialized experience including demonstrated experience in editing documents, including technical documents. Demonstrated ability to work independently or under only general direction.

With six years' general experience, of which at least five are specialized, a degree is not required.

### *7. Technical Writer II*

**Minimum Experience:** At least five years of related hands-on experience in technical writing, documentation. With seven years of experience, no degree required.

**Functional Responsibility:** Assists in collecting and organizing information required for preparation of user's manuals, training materials, installation guides, proposals and reports. Edits functional descriptions, system specifications, user's manuals, special reports, or any other customer deliverables and documents.

**Minimum Education:** A bachelor's degree in English, literature or other related discipline. This position requires a minimum of five years' experience, of which at least two year must be specialized experience including demonstrated experience in editing documents, including technical documents. Demonstrated ability to work independently or under only general direction.

With a master's degree two years' general experience, of which at least one must be specialized experience, is required. With seven years' general experience, of which at least five are specialized, a degree is not required.

### *8. Documentation Specialist*

**Minimum Experience:** This position requires a minimum of two years experience, of which at least one must be specialized experience including preparing technical documentation, which is to include researching for applicable government and industry documentation experience. Demonstrated ability to work independently or as part of a team.

**Functional Responsibility:** Gathers, analyzes and composes technical information. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents for technical and non-technical personnel.

**Minimum Education:** An associate's degree in English, literature or other related discipline is required. Two years of experience may be substituted for each year of college leading to the required degree.

### *9. Training Specialist*

**Minimum Experience:** This position requires a minimum of four years experience, of which at least two years must be specialized experience including experience in developing and providing training similar to that specified in an actual Statement of Work or Statement of Need.

**Functional Responsibility:** Conducts the research necessary to develop and revise training courses. Develops and revises these courses and prepares appropriate training catalogs. Prepares instructor materials (course outline, background material and training aids). Prepares student materials (course manuals, workbooks, handouts, completion certificates and course critique forms). Trains personnel by conducting formal classroom courses, workshops and seminars.

**Minimum Education:** A bachelor's degree in any discipline. Two years of experience may be substituted for each year of college leading to the required degree.

### *10. Training Specialist II*

**Minimum Experience:** This position requires a minimum of six years experience, of which at least two years must be specialized experience including experience in developing and providing training similar to that specified in an actual Statement of Work or Statement of Need.

**Functional Responsibility:** Conducts the research necessary to develop and revise training courses. Develops and revises these courses and prepares appropriate training catalogs. Prepares instructor materials (course outline, background material and training aids). Prepares student materials (course manuals, workbooks, handouts, completion certificates and course critique forms). Trains personnel by conducting formal classroom courses, workshops and seminars.

**Minimum Education:** A bachelor's degree in any discipline with six years of experience. Two years of experience may be substituted for each year of college leading to the required degree.

### *11. Systems Analyst I*

**Minimum Experience:** Minimum 4 years experience in Systems analysis and design of business applications, use of programming languages and DBMS.

**Functional Responsibility:** For consulting, program integration and facilitation projects, analyzes system requirements in accordance with design concept and standards, develops and reviews program documents to ensure adherence to requirements and progress in accordance with schedules. May be required to develop and implement applications utilizing mathematical and statistical formulae. Coordinates with project manager to ensure problem resolution and user satisfaction. Makes recommendations, for approval of major systems installations. Prepares milestone status reports, delivers presentations on system concept.

**Minimum Education:** A bachelor's degree and 4 years related experience in Systems analysis and design of business applications, use of programming languages and DBMS.

### *12. Systems Analyst II*

**Minimum Experience:** Minimum 7 years experience in Systems analysis and design of business applications, use of programming languages and DBMS.

**Functional Responsibility:** For consulting, program integration and facilitation projects, analyzes system requirements in accordance with design concept and standards, develops and reviews program documents to ensure adherence to requirements and progress in accordance with schedules. May be required to develop and implement applications utilizing mathematical and statistical formulae. Be able to lead the team in this discipline. Report to project manager with problem resolution and user satisfaction. Makes recommendations, for approval of major systems installations. Prepares milestone status reports, delivers presentations on system concept.

**Minimum Education:** A bachelor's degree and six or more years related experience in Systems analysis and design of business applications, use of programming languages and DBMS.

### *13. Quality Assurance Analyst*

**Minimum Experience:** Minimum 8 years experience in Business Systems with 5 years specialized in areas of analysis and design of business applications, use of programming languages and DBMS. Knowledge of current storage and retrieval methods. Ability to formulate specifications for Business applications systems. Proven understanding of documentation standards. MS degree with 5 years general experience in Information Technology and 2 years specialized in Quality Assurance. With 10 years general experience in Information Technology, 8 years must be specialized in Quality Assurance and no degree is required.

**Functional Responsibility:** Provides direction for personnel performing consulting and program integration projects. Reviews work for correctness, adherence to design concept and standards, program documents to ensure adherence to requirements and progress in accordance with schedules. Coordinates with project manager to ensure problem resolution and user satisfaction. Makes recommendations, for approval of major systems installations. Prepares milestone status reports, delivers presentations on system concept.

**Minimum Education:** BS degree in Computer Science, Engineering, Information Systems, Business or related discipline.

#### *14. Functional Expert I*

**Minimum Experience:** Must have the specialized knowledge, skills, and abilities necessary to meet the requirements specified in an actual Statement of Work or Statement of Need. With a Bachelor's degree, at least 6 years related experience. With a Master's degree, 4 years related experience. With a PhD, 2 years of related experience. Three years applicable experience may be substituted for degree.

**Functional Responsibility:**

Works directly with customer management to apply advanced principles, theories and concepts to a wide range of work in the areas of planning, deployment, operation and/or enhancement of advanced business systems. Works on complex problems and provide solutions that are innovative and often involve re-evaluation of established theories and practices, leading to new and creative solutions to problems. Provides practical guidance on deployment planning for new systems and for transition from existing systems. Develops alternative technical solutions in situations where the customer has conflicting advice. Provide functional guidance, supervision, technical support, training and quality assurance / quality control as well as other requirements.

**Minimum Education:** A Bachelor's degree in a related field.

#### *15. Systems Engineer I*

**Minimum Experience:** Twelve years of experience as a systems engineer in integration and development. Have experience with several automated processing architectures and platforms. Be able to work independently in an integrated environment.

**Functional Responsibility:** Performs architecture, design, and requirements analysis using systems engineering tools. Performs business rules analysis and design. Has experience with roll-out of large distributed systems and application architecture and engineering experience. Must have good communication skills and be able to lead.

**Minimum Education:** A bachelor's degree in computer science, information systems, engineering, business, or other related scientific or technical discipline and 12 or more years of experience. Two years of experience may be substituted for each year of college leading to the required degree.

#### *16. Systems Engineer II*

**Minimum Experience:** Fifteen years of experience in integration and development. Have experience with several automated processing architectures and platforms. Be able to work independently in an integrated environment. Be able to lead a team and report to senior management.

**Functional Responsibility:** Performs architecture, design, and requirements analysis using systems engineering tools. Performs business rules analysis and design. Experienced with roll-out of large distributed systems and application architecture and engineering experience. Must have good communication skills and be able to lead.

**Minimum Education:** A bachelor's degree with fifteen years; Master's degree with thirteen years; PhD with twelve years experience. Degree disciplines of computer science, information systems, engineering, business, or other related scientific or technical discipline. Two years of experience may be substituted for each year of college leading to the required degree.

### *17. Systems Architect*

**Minimum Experience:** Nine years of overall experience with 3 or more years of specific technology/architecture experience as well as evidence of technical skills such as knowledge of SUN platforms and operating systems, knowledge of Internet/Web Systems, ability to architect a Web Services Capability, knowledge of Secure Socket Layer Strategies/Issues, etc. as needed to satisfy requirements specified in an actual Statement of Work or Statement of Need.

**Functional Responsibility:** Conceptualizes, designs, and develops total system/product solutions for information technology and engineering or manufacturing processes. Translates customer and organizational objectives and critical success factors into actionable business, organization and technology strategies. Creates information technology plans based on an understanding of the customer's organization, strategic direction, technology context and business needs. Architects, designs, and develops integrated business/engineering systems and products to support achievement of the customer's goals. Controls project requirements, scope and change management issues. Assists leadership in determining tactical and strategic direction of the organization. Remains current on emerging tools, techniques, and technologies.

**Minimum Education:** A Master's degree in any field.

### *18. Principal Systems Architect*

**Minimum Experience:** Ten years' experience, of which at least seven must be specialized experience including supervision of system architects, use of structured analysis, design methodologies and design tools (such as IDEF, IX, entity relationship diagrams and other design techniques), object-oriented principles, and experience with the logically and physically functional, operational and technical architecture of large and complex information systems. General experiences include increasing responsibilities in systems engineering. With a PhD (in the fields described above), eight years' general experience, of which at least six must be specialized experience, is required. With a bachelor's degree in computer science, information systems, engineering, or other related scientific or technical discipline, and 12 years general experience, a master's degree is not required.

**Functional Responsibility:** Establishes system information requirements using analysis of the information engineer(s) in the development of enterprise wide or large scale information systems. Designs architecture

to include the software, hardware and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces. As appropriate, ensures these systems are compatible and in compliance with the standards for open systems architectures, the Open Systems Interconnection (OSI) and International Standards Organization (ISO) reference models, and profiles of standards - such as Institute of Electrical and Electronic Engineers (IEEE) Open Systems Environment (OSE) reference model - as they apply to the implementation and specification of Information Management (IM) solution of the application platform/software application. Analytically and systematically evaluates problems in work flows, organization and planning, and develops appropriate corrective action. Provides daily supervision and direction to staff.

**Minimum Education:** A bachelor's degree in computer science, information systems, engineering, or other related scientific or technical discipline.

### *19. Configuration Management Specialist*

**Minimum Experience:** Ten years of experience as an expert in integration and development. Have experience with several automated processing architectures and platforms. Be able to work independently in an integrated environment.

**Functional Responsibility:** Provide information management systems consulting, computer installation and maintenance support services. Be well knowledgeable in Configuration management tools and technologies and be able to develop CM policies.

**Minimum Education:** A bachelor's degree in computer science, information systems, engineering, business, or other related scientific or technical discipline with up to ten years of experience. Two years of experience may be substituted for each year of college leading to the required degree.

### *20. Infrastructure Specialist*

**Minimum/General Experience:** Four years experience with specific software or equipment specified in an actual Statement of Work or Statement of Need.

**Functional Responsibility:** Conceptualizes, designs, constructs, tests, implements and optimizes basic infrastructure systems that enable and/or support business and/or engineering/manufacturing functions. Defines scope, plans and deliverables for assigned projects. Collects, identifies, defines and organizes detailed user requirements. Coordinates with others to ensure plans and identified solutions meet customer needs and expectations. Work products may include integrated networks, hardware and software solutions, distributed computing solutions, physical and logical communications networks, and/or monitoring of performance to enhance functionality, reliability or usability. Remains current on emerging tools, techniques, and technologies.

**Minimum Education:** A bachelor's degree in computer science, information systems, engineering, or a related technical discipline. Two years of experience may be substituted for each year of college leading to the required degree.

### *21. Project Lead / Team Lead*

**Minimum Experience:** Five years experience with at least two years experience in a lead or management capacity.

**Functional Responsibility:** Serves as a Project Lead or Team Lead. Duties may include, but are not limited to coordinating of staffing and work schedule, creating and submitting reports, maintaining records of hours worked, supervising project tasks to ensure accuracy and/or timely completion, monitoring of staff performance, etc. to satisfy requirements specified in an actual Statement of Work or Statement of Need.

**Minimum Education:** A bachelor's degree in computer science, information systems, engineering, business, or other related scientific or technical discipline. Two years of experience may be substituted for each year of college leading to the required degree.

### *22. Project Manager*

**Minimum Experience:** Minimum 12 years of experience of increasing responsibilities in systems design and management. With MS degree, 10 years experience of increasing responsibilities in systems design and management. With PhD, 8 years ADP experience of increasing responsibilities in systems design and management. With 15 years ADP experience of increasing responsibilities in systems design and management, no degree required.

**Functional Responsibility:** Serves as Project Manager for large, complex task orders. Assist Program Manager in working with Govt. Contracting Officers, representatives and management personnel and customer agency representatives. Works under guidance of Program Manager and is responsible for overall management of specific task orders and ensuring that technical solutions and schedules are implemented in a timely fashion. Performs integration planning and interfaces to other functional systems.

**Minimum Education:** BS in Computer Science, Information Systems, Engineering, Business or other related disciplines.

### *23. Project Manager II*

**Minimum Experience:** Up to 20 years of experience of increasing responsibilities in systems design and management. With MS degree, 12 years experience of increasing responsibilities in systems design and management. With PhD, 10 years experience of increasing responsibilities in systems design and management. With 20 years systems experience of increasing responsibilities in systems design and management, no degree required.

**Functional Responsibility:** Serves as Project Manager for large, complex task orders. Manages one or more projects and assists Program Manager in working with Govt. Contracting Officers, representatives and management personnel and customer agency representatives. Works independently or under

guidance of Program Manager and is responsible for overall management of specific task orders and ensuring that technical solutions and schedules are implemented in a timely fashion. Performs integration planning and interfaces to other functional systems.

**Minimum Education:** BS in Computer Science, Information Systems, Engineering, Business or other related disciplines.

#### *24. Applications Maintenance & Graphics Specialist I*

**Minimum Experience:** With Associates degree in science or business, 2 years of general experience in Information Technology is required, of which one must be specialized in applications maintenance and graphics support. With a BS in any field, one year general experience in Information Technology is required. Requires competence in Computer skills, using state-of-the-art graphics software and preparation of presentation graphics.

**Functional Responsibility:** Directly supports the Program or Project Manager by maintaining existing applications, files, schedules, by inputting data, generating reports and preparing outputs. Assists in preparation of presentation graphics and supports the development of contract deliverables and reports by developing and updating graphic presentations to improve the quality and enhance the usability of these documents. Maintains existing applications by using skills in Office Applications. Responsible for integrating the graphics generated with automated tools and deliverable documents. Works with limited supervision and direction and uses judgment in problem solving.

**Minimum Education:** High School diploma with 4 years project experience of which 2 must be specialized in duties same to those listed above.

#### *25. Application Maintenance & Graphics Specialist II*

**Minimum Experience:** With Associates degree in science or business, 4 to 5 years of general experience in Information Technology is required, of which 2 to 3 must be specialized in applications maintenance and graphics support. With a BS in any field, 2 – 3 years general experience in Information Technology is required. Requires competence in Computer skills, using state-of-the-art graphics software and preparation of presentation graphics.

**Functional Responsibility:** Directly supports the Program or Project Manager by maintaining existing applications, files, schedules, by inputting data, generating reports and preparing outputs. Assists in preparation of presentation graphics and supports the development of contract deliverables and reports by developing and updating graphic presentations to improve the quality and enhance the usability of these documents. Maintains existing applications by using skills in Office Applications. Responsible for integrating the graphics generated with automated tools and deliverable documents. Works with limited supervision and direction and uses judgment in problem solving.

**Minimum Education:** Associates degree with 4 – 5 years project experience of which 2 – 3 must be specialized in using state-of-the-art graphics software and preparation of presentation graphics. BS / BA

with 2 – 3 years project experience in using state-of-the-art graphics software and preparation of presentation graphics.

### *26. Application Maintenance & Graphics Specialist III*

**Minimum Experience:** With Associates degree in science or business, 6 or more years of general experience in Information Technology is required, of which 3 must be specialized in applications maintenance and graphics support. With a BS in any field, 6 years general experience in Information Technology is required. Requires competence in Computer skills, using state-of-the-art graphics software and preparation of presentation graphics.

**Functional Responsibility:** Responsible for graphics design and use, operation, and setup of computer graphic systems for business communications. Executes graphic projects and assists in coordination of all graphic production scheduling. Coordinates production support with outside vendors, as needed. Ensures that graphic projects are completed on time, within budget, and to user's satisfaction. Interfaces with users to determine scope of project and best graphic medium. Trains other personnel in proper use of computer graphic equipment. Troubleshoots computer equipment problems and performs minor preventive maintenance. Frequently reports to a department manager or information systems management.

**Minimum Education:** Associates degree with 6 or more years project experience of which 3 must be specialized in using state-of-the-art graphics software and preparation of presentation graphics.

BS / BA with 6 years project experience in using state-of-the-art graphics software and preparation of presentation graphics.

### *27. Contract Specialist I*

**Minimum Experience:** Minimum 2 years experience in Federal contracting with an academic background in Contracts, Finance, Accounting or Business. Provides contracts services support. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve problems requiring some independent thinking.

**Functional Responsibility:** Process contracts and contract files, documents contract information, process closeout, reconcile financial records, and prepare contract forms. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve problems requiring some independent thinking.

**Minimum Education:** BS/BA - Contracts, Finance, Accounting, Business or equivalent technical studies. Minimum 3 years of experience in Federal contracting.

### *28. Contract Specialist II*

**Minimum Experience:** 4 - 5 years experience in Federal contracting with an academic background in Contracts, Finance, Accounting or Business. Provides contracts services support. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve problems requiring some independent thinking.

**Functional Responsibility:** Process contracts and contract files, documents contract information, process closeout, reconcile financial records, and prepare contract forms. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve problems requiring independent thinking.

**Minimum Education:** BS/BA - Contracts, Finance, Accounting, Business or equivalent technical studies. 4 - 5 years of experience in Federal contracting.

### *29. Contracts Manager*

**Minimum Experience:** Must have 8 or more years experience in Federal contracting with BS / BA in Contracts, Finance, Accounting or Business. Provides contracts services support. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve problems requiring some independent thinking.

**Functional Responsibility:** Lead and manage junior contracts personnel; Process contracts and contract files, documents contract information, process closeout, reconcile financial records, and prepare contract forms. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve problems requiring independent thinking.

**Minimum Education:** BS/BA - Contracts, Finance, Accounting, Business or equivalent technical studies. 8 or more years of experience in Federal contracting.

### *30. Planning Specialist I*

**Minimum/General Experience:** BA / BS or must have up to 4 years of experience with at least 2 specialized in planning and logistics. This individual must be knowledgeable in Business applications and have experience in planning, logistics, configuration management of logistics files, administration and knowledge of information technology tools.

**Functional Responsibility:** This individual will plan and process events, conferences, prepare conference materials, assist project manager in integrating and preparing graphics and delivering documents in a timely manner.

**Minimum Education:** BA / BS or minimum 4 years IT experience with 2 years specialized. 2 years of experience may be substituted for each year of college leading to the degree.

### *31. Planning Specialist II*

**Minimum/General Experience:** BA / BS or must have up to 6 years of experience with at least 4 specialized in planning and logistics. This individual must be knowledgeable in Business applications and have experience in planning, logistics, configuration management of logistics files, administration and knowledge of information technology tools.

**Functional Responsibility:** This individual will plan and process events, conferences, prepare conference materials, assist project manager in integrating and preparing graphics and delivering documents in a timely manner.

**Minimum Education:** BA / BS or minimum 6 years IT experience with 4 years specialized. 2 years of experience may be substituted for each year of college leading to the degree.

### *32. Planning Specialist III*

**Minimum Experience:** BA / BS or must have 8 or more years of experience with at least 5 specialized in planning and logistics. This individual must be knowledgeable in Business applications and have experience in planning, logistics, configuration management of logistics files, administration and knowledge of information technology tools.

**Functional Responsibility:** This individual will plan and process events, conferences, prepare conference materials, assist project manager in integrating and preparing graphics and delivering documents in a timely manner.

**Minimum Education:** BA / BS or have 8 or more years IT experience with 5 years specialized. 2 years of experience may be substituted for each year of college leading to the degree.

### *33. Program Manager/Director*

**Minimum Experience:** Having up to and possibly exceeding 25 years of experience, this individual plays a key role in the success of the program and bears responsibility of ensuring customer requirements are delivered successfully, within time and budget constraints. This role also assess the client's business needs and recommends solutions. They use in-depth consulting skills and Customer Relationship Management knowledge aligned to business objectives and processes to analyze their clients business needs and formulate hypotheses and test conclusions to determine appropriate solutions.

**Functional Responsibility:** Develop Business Architecture, Perform Business Analysis, Perform Business Impact Analysis, Perform Financial Analysis, Perform GAP Analysis, Perform Situation Assessment, Perform Solutions Definition, Perform Transition Planning, and Perform Valuation & Justification.

**Minimum Education:** At least 25 years of experience of progressive accomplishment managing and implementing large, complex information technology systems.

### *34. Data Modeler Jr.*

**Minimum Experience:** Must have a minimum 2 years experience in area of specialization.

**Functional Responsibility:** Partners with end users/client personnel to translate business needs into a data model that will be the basis for a solution that closely aligns with the business requirements. They are skilled in the repetitive process of refining data into precise data models which specify entities, attributes and relationships between the data. They create the logical data model and assist the database administrator with the translation of the logical model into a workable physical model. They interact with end users/client personnel via non-technical language to validate the data model using the user's frame of reference. This frame of reference usually includes process models, use cases and transactional requirements. Advises on Logical Data Design, Data Standards and Modeling, Metadata Management, Physical Data Models; Applies Data Modeling Techniques, Architects Database - Enterprise Data Model, Implements Metadata Management, and Performs Data Modeling.

**Minimum Education:** BS/BA-CS, CIS, EE, Math or equivalent technical studies;

### *35. Data Modeler Mid*

**Minimum/General Experience:** Must have 5 – 7 years experience in area of specialization.

**Functional Responsibility:** Partners with end users/client personnel to translate business needs into a data model that will be the basis for a solution that closely aligns with the business requirements. They are skilled in the repetitive process of refining data into precise data models which specify entities, attributes and relationships between the data. They create the logical data model and assist the database administrator with the translation of the logical model into a workable physical model. They interact with end users/client personnel via non-technical language to validate the data model using the user's frame of reference. This frame of reference usually includes process models, use cases and transactional requirements. Advises on Logical Data Design, Data Standards and Modeling, Metadata Management, Physical Data Models; Applies Data Modeling Techniques, Architects Database - Enterprise Data Model, Implements Metadata Management, and Performs Data Modeling.

**Minimum Education:** BS/BA-CS, CIS, EE, Math or equivalent technical studies;

### *36. Data Modeler Sr.*

**Minimum/General Experience:** Must have 10 or more years experience in area of specialization.

**Functional Responsibility:** Partners with end users/client personnel to translate business needs into a data model that will be the basis for a solution that closely aligns with the business requirements. They are skilled in the repetitive process of refining data into precise data models which specify entities, attributes and relationships between the data. They create the logical data model and assist the database administrator with the translation of the logical model into a workable physical model. They interact with end

users/client personnel via non-technical language to validate the data model using the user's frame of reference. This frame of reference usually includes process models, use cases and transactional requirements. Advises on Logical Data Design, Data Standards and Modeling, Metadata Management, Physical Data Models; Applies Data Modeling Techniques, Architects Database - Enterprise Data Model, Implements Metadata Management, and Performs Data Modeling.

**Minimum Education:** BS/BA-CS, CIS, EE, Math or equivalent technical studies;

### *37. Purchase Analyst I*

**Minimum Experience:** BS / BA is desired, however the individual must 2 – 3 years experience in this field. He / she acts as a purchase analyst and provides support in making accurate and competitive purchases in support of the statement of work. Analyses purchase requisites; Interacts with clients and vendors on prescribed matters. Has strong knowledge and ability to conduct market research and analysis to ensure accurate purchasing; Knowledgeable in operations of applications. Keeps accurate track of purchases of hardware and software products; assists contracts managers in purchase of services. Applies technical knowledge to solve problems requiring some independent thinking.

**Functional Responsibility:** Process contracts and contract files, documents contract information, process closeout, reconcile financial records, and prepare contract forms.

**Minimum Education:** BS/BA desired; Must have 2 to 3 years experience in Federal contracting and purchasing. Experience in the fields of Finance, Accounting, Business is required. Have experience in conducting market research for products and services prices. Knowledgeable of accounting tools such as MS Excel.

### *38. Purchase Analyst II*

**Minimum Experience:** Must 4 - 8 years experience in this field. He / she acts as a purchase analyst and provides support in making accurate and competitive purchases in support of the statement of work. Analyses purchase requisites; Interacts with clients and vendors on prescribed matters. Has strong knowledge and ability to conduct market research and analysis to ensure accurate purchasing; Knowledgeable in operations of applications. Keeps accurate track of purchases of hardware and software products; assists contracts managers in purchase of services. Applies technical knowledge to solve problems requiring some independent thinking.

**Functional Responsibility:** Process contracts and contract files, documents contract information, process closeout, reconcile financial records, and prepare contract forms.

**Minimum Education:** BS/BA desired; Must have 4 - 8 years experience in Federal contracting and purchasing. Experience in the fields of Finance, Accounting, Business is required. Have experience in conducting market research for products and services prices. Knowledgeable of accounting tools such as MS Excel.

### *39. Business Analyst I*

**Minimum Experience:** Must have 1 to 4 years of experience in Business analysis and design.

**Functional Responsibility:** This individual works in a team environment or alone and provides support in translating business requirements into technical solutions; is a liaison between the technical and business professionals; supports design and test of applications developed to meet business requirements. Designs, develops and supports business application solutions to meet client requirements. They may design, develop and/or re-engineer application components, and integrate software packages, programs and reusable objects residing on multiple platforms. Develops program specifications, performs testing, translates business requirements, uses application development methodologies & tools, uses strategies for maintenance, uses library management tools and programming languages.

**Minimum Education:** BS - CS, CIS, EE, Telecom or equivalent technical experience is desired.

### *40. Business Analyst II*

**Minimum Experience:** Individual must have 4 to 8 years of experience in Business analysis and design.

**Functional Responsibility:** Works in a team environment; may act as a team lead and mentor junior members of the team; provides support in translating business requirements into technical solutions; is a liaison between the technical and business professionals; supports design and test of applications developed to meet business requirements; uses strategies for maintenance. Design, develop and support business application solutions to meet client requirements. They may design, develop and/or reengineer application components, and integrate software packages, programs and reusable objects residing on multiple platforms. Develops program specifications, performs testing, uses application development methodologies & tools, library management tools and programming languages.

**Minimum Education:** BS - CS, CIS, EE, Telecom or equivalent technical experience is desired.

### *41. Business Analyst III*

**Minimum Experience:** Must have 8 Or more years of industry experience: minimum 5 years in area of specialization and 3 years of project management.

**Functional Responsibility:** Works in a team environment; may support as a team manager and mentor junior members of the team; provides support in translating business requirements into technical solutions; is a liaison between the technical and business professionals; supports design and test of applications developed to meet business requirements. Designs, develops and supports application solutions to meet client requirements. They may design, develop and/or re-engineer application components, and integrate software packages, programs and reusable objects residing on multiple platforms. Develops program

specifications, performs testing, uses application development methodologies & tools, use strategies for maintenance, use library management tools and programming languages.

**Minimum Education:** MS/MBA and BS/BA-CS, CIS, EE, Math or equivalent technical studies;

#### *42. Finance/Accounting Analyst Mid*

**Minimum Experience:** Performs Functional Economic Analysis (FEA) to evaluate the costs of alternative ways to accomplish functional objectives. Develops investment costs, benefits, and risks as part of return on investment or benefits cost analysis. Provides organizational and analytical financial services support. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve moderately complicated problems requiring some independent thinking.

**Functional Responsibility:** Budget Tracking, Filing, Document Control Tracking, Facilitation of General Finance Office Requirements, Record Obligations and Expenditures, Initiate Disbursements and Funding Transfers, and Publish and Monitor the Execution of Financial Policy.

**Minimum Education:** BS/BA - Finance, Accounting, Contracting, Business or equivalent technical studies. Must have at least 4 to 8 years of experience in area of specialization.

#### *43. Finance/Accounting Analyst Jr.*

**Minimum Experience:** Performs Functional Economic Analysis (FEA) to evaluate the costs of alternative ways to accomplish functional objectives. Develops investment costs, benefits, and risks as part of return on investment or benefits cost analysis. Provides organizational and analytical financial services support. Interacts with clients on prescribed matters. Has strong knowledge of applications. Applies technical knowledge to solve moderately complicated problems requiring some independent thinking.

**Functional Responsibility:** Budget Tracking, Filing, Document Control Tracking, Facilitation of General Finance Office Requirements, Record Obligations and Expenditures, Initiate Disbursements and Funding Transfers, and Publish and Monitor the Execution of Financial Policy.

**Minimum Education:** BS/BA - Finance, Accounting, Contracting, Business or equivalent technical studies. Must have at least 2 to 4 years of experience in area of specialization.

#### *44. Management Consultant*

**Minimum Experience:** Designs, develops and directs organizational structures to establish organizational policies and procedures. Evaluates and make recommendations for improvement. Provides management consulting to client Business Executives who are responsible for managing and delivering services to their end user community or external customers. They define the business drivers and associated capabilities and services that are required, develop the capabilities and implement the business management systems required to maintain value and service delivery.

Job Skills: Advise on Management Systems, Advise on Organization & Staffing, Advise on Business Process Model, Advise on Services & Capabilities, Advise on Value & Cost Management Systems, Analyze Client Environment, Develop Initiatives & Transition Plan, Develop Services Strategy, Develop Solution Approach, and Perform Assessment.

**Functional Responsibility:** Plans, coordinates, schedules, directs, and controls all engineering and technical support activities applicable to task execution. Reviews and evaluates all work performed. Ensures compliance with all management plans, policies and procedures. Provides recommendations for resolution of technical problems.

**Minimum Education:** MS/MBA and BS/BA-CS, CIS, EE, Math or equivalent Business or other discipline related to a task order. Up to and possibly exceeding 20 years of experience of progressive accomplishment managing and implementing large, complex business applications systems.

#### *45. Network Engineer Junior*

**Minimum/General Experience:** Minimum 4 years experience in Information Technology of which 2 years must be specialized including protocol analysis, communication network system design and maintenance, and knowledge of communication protocols and devices such as bridges, routers and gateways. General experience in Information Technology includes aspects of communication networks planning, installation and support.

**Functional Responsibility:** Provides support to users in the areas of network operations, configuration, network monitoring and setup. Serves as the point of contact for troubleshooting network problems.

**Minimum Education:** Bachelor's degree in computer science, information systems, business, or other related discipline and two years experience. Two years experience may be substituted for each year of college leading to the required degree.

#### *46. Network Engineer Mid*

**Minimum/General Experience:** Minimum 6 years experience in Information Technology of which 4 years must be specialized including protocol analysis, communication network system design and maintenance, and knowledge of communication protocols and devices such as bridges, routers and gateways. General experience in Information Technology includes aspects of communication networks planning, installation and support.

**Functional Responsibility:** Provides support to users in the areas of network operations, configuration, network monitoring and setup. Serves as the point of contact for troubleshooting network problems. Assists in conducting site surveys. Assesses and documents current site network configuration and user requirements. Works with network installation team. Prepares site installation and test reports. Gives direction to junior members of the team.

**Minimum Education:** Bachelor's degree in computer science, information systems, engineering, business, or other related scientific or technical discipline and four years experience. Two years of experience may be substituted for each year of college leading to the required degree.

#### *47. Network Engineer – Senior*

**Minimum/General Experience:** Minimum 8 years experience in Information Technology of which 6 years must be specialized including protocol analysis, communication network system design and maintenance, and knowledge of communication protocols and devices such as bridges, routers and gateways. MS degree with 6 years experience in Information Technology with 4 years specialized in Network Engineering. With 10 years of general experience in Information Technology and 7 years specialized in Network Engineering, degree is not required. General experience in Information Technology includes aspects of communication networks planning, installation and support.

**Functional Responsibility:** Conducts site surveys. Assesses and documents current site network configuration and user requirements. Designs and optimizes network topologies. Follows engineering plan and site installation Technical Design Packages. Develops installation schedules. Works with network installation team. Assists in preparation of drawing and documenting configuration changes at each site. Prepares site installation and test reports. Gives direction to junior members of the team.

**Minimum Education:** Bachelor's degree in Computer Science, Information Systems, Engineering, Business or related discipline.

#### *48. IT Technician I*

**Minimum/General Experience:** At least two years related experience. With an Associate's or Bachelor's degree, one year related experience. Two years of experience may be substituted for each year of college leading to the required degree.

**Functional Responsibility:** An individual knowledgeable in Information Technology. Has experience in the specific Information Technology discipline(s) described in an actual Statement of Work or Statement of Need. Demonstrates good oral and written communication skills.

Provides support in the less technical disciplines of Information Technology, such as computer operations, moving and installing equipment, computer cabling, data entry and verification, media duplication, document control and software installation. Works as a member of a team.

**Minimum Education:** A high school diploma (or equivalent).

#### *49. IT Technician II*

**Minimum/General Experience:** BA / BS or 4 years specialized. Experience with basic IT terminology and usage, records/forms, procedures. Experience operating IT equipment and quality control. Two years of experience may be substituted for each year of college leading to the desired degree.

**Functional Responsibility:** An individual knowledgeable in Information Technology. Has experience in the specific Information Technology discipline(s) described in an actual Statement of Work or Statement of Need. Demonstrates good oral and written communication skills. Provides user support in technical disciplines of Information Technology, such as computer operations, moving and installing equipment, computer cabling, data entry and verification, media duplication, document control and software installation. Works as a member of a team.

**Minimum Education:** BA / BS or 2 years specialized. Two years of experience may be substituted for each year of college leading to the desired degree.

### *50. IT Technician III*

**Minimum/General Experience:** Up to six years of related hands-on experience with the specific equipment, software. With six years of related hands-on experience, no degree required.

**Functional Responsibility:** Provides hands on and phone support to users in the areas of e-mail, directories, standard Serves as the initial point of contact for troubleshooting hardware/software PC and computer peripheral problems. May also provide support in the more technical disciplines of Information Technology such as computer operations, moving and installing equipment, computer cabling, and software installation.

**Minimum Education:** Bachelor's degree in computer science, information systems, engineering, business, or other related scientific or technical discipline and two years experience. Two years of experience may be substituted for each year of college leading to the required degree.

### *51. IT Technician IV*

**Minimum/General Experience:** Seven plus years progressive experience in the field of software or hardware operations. At least three years of General Experience is concentrated hands-on experience in the specific discipline(s) of Information Technology required by an actual Statement of Work or Statement of Need. The experience shall be with the specific equipment, software or other requirement specified in an actual Statement of Work or Statement of Need.

**Functional Responsibility:** Provides expert support in the technical disciplines of Information Technology, such as computer operations, moving and installing equipment, computer cabling, data entry and verification, media duplication, document control and software installation. Works independently or as a member of a team.

**Minimum Education:** A bachelor's degree in any discipline. Two years of experience may be substituted for each year of college leading to the required degree.

## 52. Senior Data Technician

**Minimum Experience:** At least Five (5) years of experience in the use of keypunch, key-to-disc or other types of input devices, which provided a basic working knowledge of Windows Operating System and its components, the ability to enter, edit and load data with at least 90 percent accuracy, and the ability to follow detailed procedures or instructions to carry out work assignments. Training or experience in the use of application software such WordPerfect, WordPad, MS Word, NotePad, Kedit, Adobe Acrobat, MS Excel and/or Lotus.

**Functional Responsibility:** Enters, corrects, manages and verifies data entered into a microcomputer. Prepares, loads and verifies images and text files. Maintains and updates a log of data and image loads. Supervises the work of Data Technicians.

**Minimum Education:** Must be a high school graduate.

## 53. Data Technician

**Minimum Experience:** Training or experience in the use of keypunch, key-to-disc or other types of input devices, that provided basic working knowledge of Windows Operating System and related components, the ability to follow detailed procedures or instructions to carry out work assignments, and the ability to enter, edit and load data with at least 90 percent accuracy. Training or experience in the use of application software such WordPerfect, WordPad, MS Word, NotePad, Kedit, Adobe Acrobat, MS Excel and/or Lotus.

**Functional Responsibility:** Enters, corrects and verifies data entered into a microcomputer, prepares, loads and verifies images and text files. Maintains and updates a log of data and image loads.

**Minimum Education:** Must be a high school graduate.

## 54. Document Center Supervisor

**Minimum Experience:** A minimum of Five (5) years of experience in a combination of document processing, automated support and supervision that provided the ability to use a microcomputer and software to create reports and spreadsheets. A minimum of one (1) year of experience in a leadership role on a large project or supervisory capacity on a large information processing project, that provided the ability to communicate effectively in writing and verbally with clients and all staff.

**Functional Responsibility:** Provides training and direct supervision to subordinate staff in one or more of several areas, e.g., document coding, document center processing or data clean-up. Ensures that tasks are understood and are completed correctly and on-time, and that employees make daily and weekly time and activity reports. Ensures that documentation for procedures is complete and up-to-date and that employees are thoroughly familiar with procedures (e.g., coding manuals and filing systems) and trained to operate

equipment or process documents to perform their tasks. Uses a microcomputer to generate lists, reports, memos, etc., using word processing, spreadsheet or other similar software. Performs quality control functions. Coordinates the Document Center's activities. Reports to the Project Director and other senior management the status of Document Center activities, and to the Project Director on the Center's activities.

**Minimum Education.** A bachelor's degree or five (5) years of supervisory and relevant litigation support experience.

## 55. Document Processor

**Minimum Experience:** Previous clerical/office experience, which includes operating medium to high volume copiers and other office machines, preparing documents for imaging or scanning, typing required forms accurately, maintaining accurate files, logs and other documentation. Must have legible handwriting (script and printing), and work quickly and accurately.

**Functional Responsibility:** Performs clerical services in one or more of the following areas: document coding and quality control; logging and control; copying and binding; facsimile operation; document tracking system support; field discovery; numbering; and, document pulling and refiling. Maintains minimum production and quality standards for assigned tasks, makes daily and weekly time and activity reports.

**Minimum Education:** Must be a high school graduate.

## 56. Senior Document Clerk

**Minimum Experience:** At least five (5) years as a clerk in document processing, dealing successfully with staff including senior managers. Three (3) years using word processing software, software to process automated labels and photocopier disks, and on-line coding and correction software. Two (2) years in document processing. Nine (9) months of leadership on a large project, or supervision on a large information processing project.

Experience must demonstrate: ability to type forms accurately, to respond to tight deadlines quickly and accurately, to work without supervision on text and image files, to understand complex coding and filing schemes, to write (script and printing) legibly, to operate medium-high volume copiers and other office machines, and organization skills to maintain accurate files, logs and other documents.

**Functional Responsibility:** Performs document processing clerical services in one or more of the following areas: document coding and quality control; logging and control; copying and binding; facsimile operation; document tracking system support; field discovery; numbering, document pulling and refiling. Generates numbering/address labels and formats address disks using software, for use in automated photocopier processing of addresses. Maintains minimum production and quality standards for assigned tasks. Works with Client personnel to order and maintain supplies necessary to complete document processing tasks. Corrects printouts or screen data to resolve errors. Assists the Document Center Supervisor in maintaining logs and production statistics. Makes daily and weekly time and activity reports. Generates reports from on-line coding systems for quality control. Maintains records of Document Center activities to report status to the Project Director or other senior management personnel. Monitors the

# MAHOGANY CORPORATION

924 Old Harmony Road - Newark, DE 19713 - Phone (484) 766-8605

- Reduce Costs
- Maximize Control
- Streamline Operations
- Secure Devices
- Conserve Resources



## ENCOMPASS

CLOSE the LOOP

RECYCLING PROGRAM

GSA Schedule 36 - SIN # 51-500

GSA Schedule 36 - SIN # 51-501

# Making a greener world, one used cartridge at a time.

Toshiba has partnered with Close the Loop, Inc., as part of our commitment to the environment and to our customers. Now you can recycle old Toshiba imaging supplies and turn a growing problem into an innovative solution.

## What is Close the Loop?

Close the Loop

- A free, easy-to-use recycling program for Toshiba customers.
- Just drop your waste consumables into the provided receptacle and we do the rest. It's that easy!
- Allows for 100% recycling of Toshiba branded imaging consumables.
- All cartridges are recycled with zero waste going to landfills.
- Reduces the negative impact on our environment.
- Turns your old Toshiba cartridges into new useful materials.



# Eco-innovation and data security.

Two of the most common concerns of today's businesses are preserving the environment and securing valuable data. At Toshiba, they've been top priority for years. We have systems in place to help businesses meet company requirements as well as government regulations.

## Reducing your impact on the environment

Toshiba will analyze your current eco footprint and find ways to measurably improve it in the future with our Encompass Green Report. This report provides clear, accurate measurements of your office printing environmental footprint in terms of paper consumption, electrical consumption and CO<sub>2</sub> emissions, natural resource and solid waste impact as well as environmental and economic costs.



The report also provides clear metrics of how optimization of your document output fleet will impact the environment.

Benefits of optimization include the reduction of electrical consumption by anywhere from 300 to 1,500 kWh per year. Eliminating single-user devices can positively impact the environment by reducing supply usage, energy consumption and waste to landfill. For instance, 60,000 pages printed on the e-STUDIO655 uses 1 toner bottle while the same number of pages produced with desktop printers uses 30 toner cartridges.

Toshiba devices incorporate energy saving features such as:

- TonerSave Mode
- Blank Page Elimination
- Letterhead Print Mode
- Default Duplex Printing
- Restriction of Color Printing
- Super Sleep Mode

We also offer programs to reduce your environmental impact such as consumables recycling programs (Zero Waste to Landfill) and equipment disposal services.

***Our Encompass Green Report will provide clear metrics on how the optimization of your print fleet will reduce your electrical consumption and environmental footprint.***



# Pitch in to Close the Loop.

With our new collection program, you can recycle Toshiba branded toner bottles, laser toner cartridges, drum units, toner bags, and other imaging consumables in order to eliminate the negative impact such waste materials typically have on our environment.



## Turn old Toshiba branded toner cartridges into a new park bench.

If you were to take all the old cartridges

discarded each year in the U.S. and place them end to end, they'd circle the earth three times. That's just part of the reason Toshiba has partnered with Close the Loop, a program that lives up to its name. Used imaging consumables are collected and turned into other useful products—all with zero waste to landfill and zero incineration. Most impressive is Close the Loop's revolutionary eLumber made from 100% recycled plastics. It saves trees while preventing the type of landfill that normally requires 450 years to decay. And because eLumber is UV retardant, waterproof and insect-proof, it's ideal for fences, various landscaping applications, and outdoor furniture.



## Going green has never been easier.

As part of this environmentally-savvy program, you can turn all your Toshiba branded imaging product waste materials into something productive, including the recycling of laser toner cartridges, toner bottles, toner bags, drum units, and more.

- We provide the recyclable collection boxes.
- You discard the waste materials.
- When it's full, it's picked up, free-of-charge.

It's an easy way to help save our environment while demonstrating your company's dedication to do so. Instead of allowing difficult-to-process mixed plastics, toner powders, inks, and sponges to pollute the earth and contribute to a growing problem, together we can take part in an effective solution. Here at Toshiba, we realize that while it's important to be environmentally responsible within our own company, we can do even more by helping our customers pitch in, too.



**Close the Loop is the only non-remanufactured industry supported national collection program.**



## Register to Participate Today

To become involved in the Zero-Waste-to-Landfill project, go to [www.copiers.toshiba.com](http://www.copiers.toshiba.com) Or visit [www.closestheLoopUSA.com](http://www.closestheLoopUSA.com)

**eco** Innovation

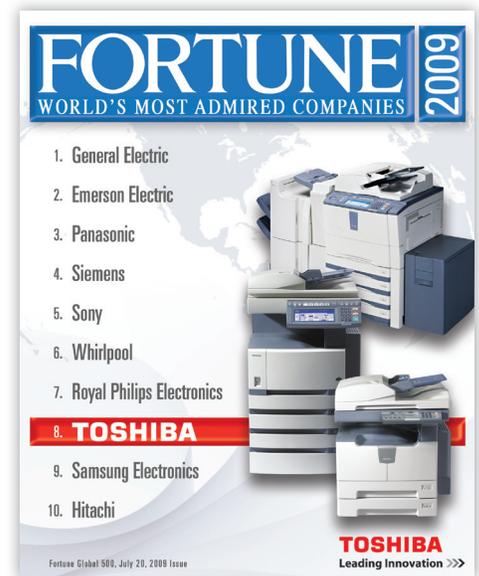
**TOSHIBA**  
Leading Innovation >>>

# Leading Innovation. It's not just a tag line, it's how we do business.

**TOSHIBA**  
Leading Innovation >>>

At Toshiba, everything we do is fueled by one core idea: "Leading Innovation." But we don't just say it, we live it. We've been on the cutting edge of technological innovation for more than 130 years. Toshiba's pioneering efforts include the introduction of notebook personal computers as well as contributions to advanced innovations in medical imaging, microchips and multifunction copiers/peripherals (MFPs).

- > We consistently rank in the Top 10 of *Fortune's* Most Admired Companies.
- > We consistently rank in the Top 100 of *Fortune's* World's Largest Companies.
- > We are highly decorated by all of the industry experts like BERTL, BLI, Better Buys for Business, OPA, Industry Analysts and Business Technology Association.
- > Our R & D expenditures exceed \$3 billion annually.
- > Our Encompass Document Analysis Program won the coveted CIO Enterprise Value Award.



# Toshiba. A strong partner for your growing business.



## Managed Print Experts

At Toshiba, we've moved far beyond the box. Our people bring innovative, real-world solutions to all your print management needs. We'll help you cut costs, secure your documents, and reduce your environmental footprint. And if there's one thing every business and our planet can use right now, it's managing to do more with less.

continually seek ways to aid in the reduction of harmful environmental substances, the prevention of pollution, and the development of environmentally conscious products. And not only do we promote earth-friendly practices as our way of doing business, we also choose our suppliers based on their commitment to manufacturing materials that help achieve ecological harmony.



## Award-Winning

Toshiba products and underlying technology consistently win major awards from prestigious industry and consumer organizations. Marketing Research Consultants, Business Technology Association, BERTL, Buyers Laboratory Inc., and CIO recognize us for our product performance and superior service.



## SecureMFP

Toshiba has long recognized security as a top priority for businesses. That's why we offer some of the most advanced security features and programs available, with multiple levels to ensure that all your data remains right where it belongs.

## Committed to Quality

We deliver a level of service and a guarantee that are unmatched in the industry. There are no disclaimers. Just a simple and sincere commitment to deliver the quality you expect, all backed by our Toshiba Quality Commitment Guarantee.



## Global Services Portal

Toshiba's Global Services Portal is an easy-to-use online procurement and support site for your business. It enables you to access your account information 24 hours a day, seven days a week. The website is secure, convenient and easy to navigate, allowing you to streamline asset management, review usage, procure supplies and request services.



## Eco-Innovation

At Toshiba, we believe that leading innovation leads to a better world. We