



**General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List  
FSC Group 72, Part 1, Section A**

**Contract Number:** GS-27F-0005U

**Federal Tax ID#:** 52-1991438

**Contractor:** Allstate Floors & Construction, Inc.  
2 East Wells Street, Suite 3  
Baltimore, Maryland 21230  
Phone: 410-327-6400  
Fax: 410-327-1004

**Website:** [www.allstatefloors.com](http://www.allstatefloors.com)

**DUNS#:** 013686519

**Contact:** Gary W. Moore, VP  
Cellular: 443-250-5904  
Phone: 410-327-6400  
Fax: 410-327-1004  
Email: [garymoore@allstatefloors.com](mailto:garymoore@allstatefloors.com)

**Business Size:** Small Disadvantaged Business

**CCR Registered**

**SIN(s) Offered:** SIN 31-301- Broadloom Carpet  
SIN 31-303- Carpet Tile  
SIN 31-604- Optional Installation

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***Standard Areas***

Direct Glue w/o attached cushion	\$6.04 sy*
Direct Glue with attached cushion	\$6.80 sy
Double Stick or Double Glue	\$8.76 sy
Stretch in (tackless) over separate cushion	\$6.94 sy
Full Spread (Carpet tiles)	\$6.29 sy
With Grid (Carpet tiles)	\$6.29 sy
Non-wet adhesive	\$6.32 sy
Furniture lifting	\$21.62 sy

***High Cost Areas below include:*** Boston, Chicago, Kansas City, St. Louis, Los Angeles, Miami, New York, San Francisco, & Philadelphia

Direct Glue w/o attached cushion	\$7.25 sy
Direct Glue with attached cushion	\$8.15 sy
Double Stick or Double Glue	\$10.40 sy
Stretch in (tackless) over separate cushion	\$8.34 sy
Full Spread (Carpet tiles)	\$7.56 sy
With Grid (Carpet tiles)	\$7.56 sy
Non-wet adhesive	\$7.59 sy
Furniture lifting	\$26.20 sy

***\*Denotes square yard***

**Volume/Quantity Discount SIN's 31-301 and 31-303:** \$150,000 - \$250,000 orders +1%  
\$250,001 - \$500,000 orders +2%

**Prompt Payment:** 2% Net 10 days

**Delivery Terms:** 60 days ARO – SIN 31-301  
60 days ARO – SIN 31-303  
10 days ARO – SIN 31-604

**FOB Terms:** FOB Origin

**Minimum Order SIN's 31-301 and 31-303:** \$100

**Maximum Order SIN's 31-301 and 31-303:** \$500,000  
**SIN 31-604:** \$150,000

**Credit Card:** Accepted, without additional discounts.

**Inside Delivery:** None

**Warranty:** Shaw Industries, Inc. warrants from manufacturing defects for a period of 10 years, its carpet when installed and maintained in accordance with Shaw Industries' recommended installation and maintenance methods, subject to the following limitations: the warranty does not cover tears, burns, pulls, cuts or damage due to excessive pivoting; or other damage due to improper use, the application of improper cleaning agents or maintenance methods, or carpet installed on stairs. This warranty does not cover or imply protection against matting, pilling, color change or other characteristics of aesthetics or appearance retention.

In accordance with the requirements of the solicitation under SIN 31-604, Allstate Floors and Construction, Inc. guarantees work for 1 year for any defect in materials and workmanship used to install flooring products.

**Price Reduction:** In accordance with Clause 552-238-76 entitled "Price Reductions," award of this contract is predicated upon the manufacturer, Shaw Industries, Inc., from which Allstate Floors & Construction, Inc. receives a 35% discount from the manufacturer's September 2006 Commercial Price List. The price relationship that will be maintained throughout the contract period is a 12% mark-up when comparing the Government discount with the discount the contractor receives from the manufacturer. Further, for the purpose of the Price Reduction Clause, any customer that receives a discount in excess of the Government discount *exclusive* of IFF would constitute a price reduction that would allow the Government discount to be at least equal to Allstate's best customer.

In accordance with Clause 552.235-77, Industrial Funding Fee, the Government agreed to a 26.6% discount which allows a 0.75% decrease for Industrial Funding Fee. However, price reduction is based on the 27.2% basic discount agreed upon prior to the allowance of 0.75% IFF.

The person responsible for the 72 IA Sales for Industrial Funding Fee is:

Tammy Fulton, CFO  
2 East Wells Street  
Baltimore, Maryland 21230  
Phone: 410-327-6400  
Fax: 410-327-1004