



### General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List FSC Group 72, Part 1, Section A

Contract Number:	GS-27F-0005U	Website:	www.allstatefloors.com
Federal Tax ID#:	52-1991438	DUNS #:	013686519
Contractor:	Allstate Floors & Construction, Inc. 2 E. Wells St. Suite 3 Baltimore, MD 21230	Contact: Cellular: Phone: Fax: Email:	Patrick T. Jones Corporate Account Specialist / GSA Administrator 443-350-8509 410-327-6400 410-327-1004 <u>patrickjones@allstatefloors.com</u>

Business Size: Small Disadvantaged Business

**CCR Registered** 

SIN(s) Offered: SIN 31-301 – Broadloom Carpet SIN 31-303 – Carpet Tile SIN 31-604 – Optional Installation (Carpet & Resilient)

#### SIN 31-604 – Optional Installation

#### Scope of Work

Prices shown herein are for installation in an open empty space on a "clean floor." A "clean floor" is in a condition to accept carpet/carpet tile and/or resilient flooring materials with no additional preparation other than sweeping it clean. Any other work e.g. furniture removal, flash patching, cove molding, recycling, etc., will be quoted on a case by case basis after a site inspection.

- Installation pricing is based on normal business hours, Monday - Friday, excluding Holidays.

- High Cost Areas include: Boston, Chicago, Kansas City, St. Louis, Los Angeles, Miami, New York, San Francisco and

Philadelphia

- SY denotes Square Yards

- SF denotes Square Feet

- LF denotes Linear Feet

#### **Carpet Installation Pricing**

	Standard	High Cost
Direct Glue w/o attached cushion	\$ 6.04 SY	\$ 7.25 SY
Direct Glue w/ attached cushion	\$ 6.80 SY	\$ 8.15 SY
Double Stick or Double Glue	\$ 8.76 SY	\$ 10.40 SY
Stretch in (tackless) over separate cushion	\$ 6.94 SY	\$ 8.34 SY
Full Spread of Releasable Adhesive (carpet tiles)	\$ 6.29 SY	\$ 7.56 SY
Grid Application of Releasable Adhesive (carpet tiles)	\$ 5.85 SY	\$ 7.56 SY
Non-Wet Adhesive Technique	\$ 5.85 SY	\$ 7.59 SY
Furniture Lifting for Carpet Installation	\$ 11.50 SY	\$ 14.50 SY
Appropriate Removal and Disposal of Existing Floor **	\$ 4.96 SY	

#### **Resilient Installation Pricing**

	Standard	High Cost
Direct Glue Down of VCT or Solid Vinyl Tile	\$ 1.55 SF	\$ 1.94 SF
Direct Glue Down of Rubber Tile	\$ 2.35 SF	\$ 2.94 SF
Direct Glue Down of Static Dissipative Tile	\$ 2.55 SF	\$ 3.19 SF
Direct Glue Down by Perimeter Adhesive Method (Residential Sheet Vinyl)	\$ 15.36 SY	\$ 19.20 SY
Direct Glue Down by Full Spread Adhesive Method or Rubber Sheet	\$ 17.30 SY	\$ 21.63 SY
Heat Welding Seams on Vinyl Sheet Flooring	\$ 4.91 LF	\$ 6.14 LF
Flash Coving Vinyl Sheet Flooring at Walls	\$ 7.65 LF	\$ 9.56 LF
Install Cove Base (includes Carpet Type)	\$ .85 LF	\$ 1.06 LF
Install Risers	\$ 1.45 LF	\$ 1.81 LF
Install Stringers	\$ 5.60 LF	\$ 7.00 LF
Install Stair Nosing	\$ 3.55 LF	\$ 4.44 LF
Appropriate Removal and Disposal of Existing Floor **	\$ 4.96 SY	

\*\*(Note: This price is to include basic removal, disposal and floor preparation: services above \$500 and work necessary to address potentially complex environmental problems, such as asbestos abatement, mold and mildew or extensive floor preparation shall be negotiated with the Government on a case by case basis)

Volume/Quantity Discount SIN's 31-301 and 31-303:

\$150,000 - 250,000 orders + 1% \$250,001 - 500,000 orders + 2%

Prompt Payment: 2% Net 10 Days

<b>Delivery Terms:</b>	60 Days ARO – SIN 31-301
	60 Days ARO – SIN 31-303
	10 Days ARO – SIN 31-604

FOB Terms: FOB Origin

Minimum Order SIN's 31-301 and 31-303:	\$100
Maximum Order SIN's 31-301 and 31-303:	\$500,000
SIN 31-604:	\$150,000

Credit Card: Accepted, without additional discounts

#### Inside Delivery: None

**Warranty:** Shaw Industries, Inc. warrants from manufacturing defects for a period of 10 years, its carpet when installed and maintained in accordance with Shaw Industries' recommended installation and maintenance methods, subject to the following limitations: the warranty does not cover tears, burns, pulls, cuts or damage due to excessive pivoting: or other damage due to improper use, the application of improper cleaning agents or maintenance methods, or carpet installed on stairs. This warranty does not cover or imply protection against matting, pilling, color change or other characteristics of aesthetics or appearance retention.

In accordance with the requirements of the solicitation under SIN 31-604, Allstate Floors & Construction, Inc. guarantees work for 1 year for any defect in materials and workmanship used to install flooring products.

**Price Reduction:** In accordance with Clause552-238-76 entitled "Price Reductions", award of this contract is predicated upon the manufacturer, Shaw Industries, Inc., from with Allstate Floors & Construction, Inc. receives a 35% discount from the manufacturer's September 2006 Commercial Price List. The price relationship that will be maintained throughout the contract period is a 12% mark-up when comparing the Government discount with the discount the contractor receives from the manufacturer. Further, for the purpose of the Price Reductions Clause, any customer that receives a discount in excess of the Government discount *exclusive* of IFF would constitute a price reduction that would allow the Government discount to be at least equal to Allstate's best customer.

In accordance with Clause 552.235-77, Industrial Funding Fee, the Government agreed to a 26.6% discount which allows a .75% decrease for Industrial Funding Fee. However, price reductions are based on the 27.2% basic discount agreed upon prior to the allowance of .75% IFF.

The person responsible for the 72 IA Sales for Industrial Funding Fee is:

Denise Moore 2 East Wells St. Suite 3 Baltimore, MD 21230 Phone: 410-327-6400 Fax: 410-327-1004

# **ALLSTATE FLOORS & CONSTRUCTION, INC.** GSA PRICING -- CONTRACT # GS-27F-0005U

# **INSTALLATION PRICING - SIN #31-604**

## CARPET INSTALLATION

	STANDARD	HIGH COST
Direct Glue w/o Attached Cushion	\$6.04	\$7.25
Direct Glue w/ Attached Custhion	\$6.80	\$8.15
Double Stick or Double Glue	\$8.76	\$10.40
Stretch in (tackless) over Separate Cushion	\$6.94	\$8.34
Full Spread of Releasable Carpet (carpet tiles)	\$6.29	\$7.56
Grid Application of Releasable Adhesive (carpet tiles)	\$5.85	\$7.56
Non-Wet Adhesive Technique	\$5.85	\$7.59
Furniture Lifting for Carpet Installation	\$11.50	\$14.50
Appropriate Removal & Disposal of Existing Floor - Includes Floor Prep	\$4.96	N/A

	STANDARD	HIGH COST
Direct Glue Down - VCT or Solid Vinyl Tile **	\$1.55	\$1.97
Direct Glue Down - Rubber Tile **	\$2.35	\$2.94
Direct Glue Down - Static Dissipative Tile **	\$2.55	\$3.19
Direct Glue Down - Perimeter Adhesive Method (Residential Sheet Vinyl)	\$15.36	\$19.20
Direct Glue Down - Full Spread Adhesive Method (Rubber Sheet)	\$17.30	\$21.63
Heat Welding Seams - Vinyl Sheet Flooring ~~	\$4.91	\$6.14
Flash Coving - Vinyl Sheet Flooring at Walls ~~	\$7.65	\$9.56
Install Cove Base (includes Carpet Type) ~~	\$0.85	\$1.06
Install Risers ~~	\$1.45	\$1.81
Install Stringers ~~	\$5.60	\$7.00
Install Stair Nosing ~~	\$3.55	\$4.44
Appropriate Removal & Disposal of Existing Floor - Includes Floor Prep	\$4.96	N/A
All Pricing is Based on SY Unless Otherwise Noted		
** = Square Foot Pricing		
~~ = Linear Foot Pricing		

	PRODUCT PRICING	
CARPE	CT (Broadloom 31-301 & Carpet Tile 31-303)	
SHAW (	CONTRACT GROUP	
SIN #	PRODUCT / DESCRIPTION	SELL \$\$
31-301	# 60514 Scholar II - Unitary / Textured Loop ECO SOLUTION Q - 28 oz.	\$10.53
31-303	# 59326 Constellation EW SQ (24) / Graphic Loop ECO SOLUTION Q - 2	\$23.13
BENTL	EY PRINCE STREET	
31-301	Blaze - 12' 6" - Broadloom	\$28.93
31-301	Blinding Light - 12' 6" - Broadloom	\$27.44
31-301	Distinctive Ikat - 12' 6" - Broadloom	\$20.14
31-301	Edge City - 12' 6" - Broadloom	\$25.27
31-301	Illuminaire - 12' 6" - Broadloom	\$26.70
31-301	International Glamour - 12' 6" - Broadloom	\$28.99
31-301	Kings Road - 12' 6" - Broadloom	\$24.85
31-301	Moda Colore - 12' 6" - Broadloom	\$36.71
31-301	New Gotham - 12' 6" - Broadloom	\$28.18
31-301	New Stratford - 12' 6" - Broadloom	\$21.95
31-301	Really Late Night TV - 12' - Broadloom	\$20.01
31-301	Satellite City - 12' 6" - Broadloom	\$20.11
31-301	Suburban Fringe - 12' 6" - Broadloom	\$20.01
31-301	Tall Story Loop - 12' - Broadloom	\$19.27
31-301	Tall Story Tip Shear (Min 500 SY) - 12' - Broadloom	\$20.49
31-301	Vivid Ombre - 12' 6" - Broadloom	\$20.09
EASY ST	TREET COLLECTION	
31-301	Central Avenue - 12' 6" - Broadloom	\$15.04
31-301	Hill Street - 12' 6" - Broadloom	\$14.85
31-301	Lake Street - 12' - Broadloom	\$14.90
31-301	Oak Street - 12' - Broadloom	\$14.90
31-301	Washington Boulevard - 12' 6" - Broadloom	\$13.10
FUNCTI	ONAL EXPRESSION COLLECTION - LOOP	
31-301	Avant Gardia Loop - 12' 6" - Broadloom	\$19.88
31-301	Euro Modern Loop - 12' 6" - Broadloom	\$19.88
31-301	Historical Revival Loop - 12' 6" - Broadloom	\$19.73
31-301	Industrial Society Loop - 12' 6" - Broadloom	\$19.93
31-301	Structural Obsession Loop - 12' 6" - Broadloom	\$20.09
ROBER	Γ A.M. STERN COLLECTION	
31-301	Modern Block - 12' 6" - Broadloom	\$24.72
31-301	Modern Foundation - 12' 6" - Broadloom	\$25.64
51-501		ψ23.04
SATURN	VIA TIP SHEAR COLLECTION	I
31-301	Benessere - 12' 6" - Broadloom	\$27.38

21 201	Mating 12/6" Dreadlage	Ф <b>О</b> Б ОО
31-301	Motivo - 12' 6" - Broadloom	\$25.22
31-301	Pieno Di Vita - 12' 6" - Broadloom	\$27.38
31-301	Posso - 12' 6" - Broadloom	\$30.52
31-301	Riposari - 12' 6" - Broadloom	\$27.38
31-301	Saturnia - 12' 6" - Broadloom	\$27.38
31-301	Sportivo - 12' 6" - Broadloom	\$27.38
31-301	Terme - 12' 6" - Broadloom	\$27.38
SATUD	NIA LOOP COLLECTION	
		\$26.57
31-301	Benessere Loop - 12' 6" - Broadloom	
31-301	Pieno Di Vita Loop - 12' 6" - Broadloom	\$26.52
31-301	Riposari Loop - 12' 6" - Broadloom	\$26.48
31-301	Saturnia Loop - 12' 6" - Broadloom	\$26.38
31-301	Sportivo Loop - 12' 6" - Broadloom	\$26.38
31-301	Terme Loop - 12' 6" - Broadloom	\$26.67
URBAN	TRIBE COLLECTION	
31-301	City Center - 12' 6" - Broadloom	\$27.69
31-301	New Demographic - 12' 6" - Broadloom	\$27.09
31-301	Social Network - 12' 6" - Broadloom	\$28.52
31-301	Urban Scene - 12' 6" - Broadloom	\$28.76
31-301	Urban Tribe - 12' 6" - Broadloom	\$28.51
51-501		\$20.31
31-303	Distinctive Ikat - 18" x 18" - Carpet Tile	\$31.22
31-303	Edge City - 18" x 18" - Carpet Tile	\$35.98
31-303	Illuminaire - 50cm x 1m - Carpet Tile	\$35.35
31-303	Internation Glamour - 18" x 18" - Carpet Tile	\$37.59
31-303	Kings Road - 18" x 18" - Carpet Tile	\$39.65
31-303	More Monsters Under the Bed - 50cm x 1m - Carpet Tile	\$29.08
31-303	New Stratford - 18" x 18" - Carpet Tile	\$33.89
31-303	Really Late Night TV - 50cm x 1m - Carpet Tile	\$29.62
31-303	Satellite City - 18" x 18" - Carpet Tile	\$30.84
31-303	Surburban Fringe - 18" x 18" - Carpet Tile	\$30.37
31-303	Tall Story Loop - 50cm x 1m - Carpet Tile	\$29.20
31-303	Tall Story Tip Shear (Min 500 SY) - 50cm x 1m - Carpet Tile	\$31.15
31-303	Vivid Ombre (1/4 Turn and Brick ONLY) - 18" x 18" - Carpet Tile	\$31.17
EASY ST	<b>TREET COLLECTION</b>	·
31-303	Lake Street - 50cm x 1m - Carpet Tile	\$26.46
31-303	Oak Street - 50cm x 1m - Carpet Tile	\$26.46
	ONAL EXPRESSION COLLECTION LOOP	
31-303	Avant Gardia - 18" x 18" - Carpet Tile	\$30.80
31-303	Euro Modern Loop (1/4 Turn Only) - 18" x 18" - Carpet Tile	\$30.81
31-303	Historical Revival Loop - 18" x 18" - Carpet Tile	\$30.65
31-303	Industrial Society Loop - 18" x 18" - Carpet Tile	\$30.86

31-303	Structural O	bsession Loop (1/4 Tur	m Only) - 18" x 18" - Carpet Tile	\$31.01
<b>OBER</b>	A.M. STI	ERN COLLECTIO	ON	
31-303	Modern Blo	ck - 18" x 18" - Carpet	Tile	\$35.04
31-303	Modern Fou	ndation (1/4 Turn Only	/) - 18" x 18" - Carpet Tile	\$35.95
ATURN	NIA TIP SH	HEAR COLLECT	ION	
31-303	Benessere (1	1/4 Turn Only) - 18" x 1	18" - Carpet Tile	\$36.95
31-303	Pieno Di Va	ta (1/4 Turn Only) - 18	" x 18" - Carpet Tile	\$36.95
31-303	Riposari (1/4	4 Turn Only) - 18" x 18	3" - Carpet Tile	\$36.95
31-303	Saturnia - 18	3" x 18" - Carpet Tile		\$36.95
31-303	Sportivo - 18	8" x 18" - Carpet Tile		\$36.95
JRBAN	TRIBE CO	DLLECTION		
31-303			- 18" x 18" - Carpet Tile	\$37.97
31-303	Social Netw	ork (1/4 Turn Only) - 1	8" x 18' - Carpet Tile	\$37.97
31-303	Urban Tribe	(1/4 Turn Only) - 18" x	x 18" - Carpet Tile	\$37.97
	ont Size	New Size		
Curra				
	ent Size	New Size		
18"	x 18"	24" x 24"		
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18"	x 18"	24" x 24"		

SIN #	<b>PRODUCT / DESCRIPTION</b>	SELL \$\$
	BASE - PRICE PER BOX	
1-603	VB - 2 1/2"080" Gauge - FLEXCO Vinyl Cove Base	\$31.62
31-603	VB - 2 1/2" - 1/8" Gauge - FLEXCO Vinyl Cove Base	\$39.00
31-603	VB - 4"080" Gauge - FLEXCO Vinyl Cove Base	\$34.66
31-603	VB - 4" - 1/8" Gauge - FLEXCO Vinyl Cove Base	\$48.62
	WALL BASE CORNERS - PRICE PER BOX	
31-603	VB - 2 1/2" - 1/8" Gauge - FLEXCO Vinyl Wall Base Corners	\$28.97
RUBBE	R WALL BASE CORNERS - Wallflower Pricing - PRICE PE	R BOX
31-603	RB - 4" - 1/8" Gauge - FLEXCO Rubber Wall Base Corners (Straight and Cove)	\$33.92
31-603	RB - 6" - 1/8" Gauge - FLEXCO Rubber Wall Base Corners (Straight and Cove)	\$43.23
TIBBEI	R BASE - PRICE PER BOX	
31-603	RB - 2 1/2" - 1/8" Gauge - FLEXCO - Base 2000 - Cove Base	\$60.09
31-603	RB - 2 1/2 - 1/8 Gauge - FLEXCO - Base 2000 - Cove Base   RB - 2 1/2 - 1/8 Gauge - FLEXCO - Wallflowers - Cove Base	\$56.14
31-603	RB - 2 1/2 - 1/8 Gauge - FLEXCO - Wallflowers - Cove Base   RB - 4" - 1/8" Gauge - FLEXCO - Wallflowers - Cove Base	\$60.37
31-603	RB - 6" - 1/8" Gauge - FLEXCO - Wallflowers - Cove Base   RB - 6" - 1/8" Gauge - FLEXCO - Wallflowers - Cove Base	\$103.53
BASE SO 31-603	CULPTURES - PRICE PER BOX   2.625" - 3/8" Gauge - FLEXCO - Rubber Wall Base Sculptures	\$35.58
	CT DESIGNS - RUBBER STAIR TREADS - PRICE PER LF	
31-603	#120 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$6.84
31-603	#130 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$9.71
31-603	#500 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$9.38
31-603	#550 - FLEXCO Rubber Stair Tread - Pricing base on FlexTones or Evolving Styles	\$8.90
31-603	#ST500 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$12.33
31-603	#ST575 - FLEXCO Rubber Stair Tread - VISUALLY IMPAIRED - Pricing based on FlexTones or Evolving Styles	\$14.28
31-603	#600 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$10.25
31-603	#675 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$12.79
31-603	#ST800 - FLEXCO Rubber Stair Tread - TEXTURED - Pricing based on FlexTones or Evolving Styles	\$12.31
31-603	#1701 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$12.44
31-603	#1776 - FLEXCO Rubber Stair Tread - VISUALLY IMPAIRED - Pricing based on FlexTones or Evolving Styles	\$15.06
31-603	#1900 - FLEXCO Rubber Stair Tread - Pricing based on FlexTones or Evolving Styles	\$12.78
[RANS]	TIONS - PRICE PER LF	
	#VA 167 - Tile and Carpet Joiner Transitions - Carpet to Tile (1/4" Carpet to 1/8" Tile)	\$0.75
31-603		
31-603 31-603	#VA 183 - 1/4" Transition Edge Guard - Carpet to Nothing (1/4" Carpet to Nothing)	\$0.70

ADHESI	VES - PRICED PER CONTAINER	
31-603	#16/86 - Floor Adhesive - 1 Gallon Bucket	\$24.39
31-603	#16/86 - Floor Adhesive - 4 Gallon Pail	\$87.03
31-603	#66/67 - Solvent-Free ESD Epoxy Adhesive - 1 Quart	\$24.63
31-603	#66/67 - Solvent-Free ESD Epoxy Adhesive - 1 Gallon Bucket	\$74.67
31-603	#77 - Solvent-Free Epoxy Adhesive - 1 Quart	\$19.53
31-603	#77 - Solvent-Free Epoxy Adhesive - 1 Gallon Bucket	\$57.93
31-603	#106 - Wall Base Adhesive - 1 Gallon Bucket	\$11.16
31-603	#106 - Wall Base Adhesive - 4 Gallon Pail	\$36.18
31-603	Flex-Tuft Single Part Adhesive - 1 Gallon Bucket	\$22.91
31-603	Flex-Tuft Single Part Adhesive - 4 Gallon Pail	\$85.57
FLOOR	LEVELING SYSTEM - PRICE PER LF	
31-603	1/4" Reducer	\$2.07
RUBBEI	R STAIR TREAD ACCESSORIES - PRICE PER LF	
31-603	Risers - 1/8" Gauge - 7" Height - Pricing based on FlexTones	\$2.25