



GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order is available through GSA Advantage, a menu driven database system. The INTERNET address for GSA's Advantage is: <http://www.gsaadvantage.gov>

**SCHEDULE: Solicitation No. 47QSMD20R0001 - Refresh 0001**  
Federal Supply Schedule Contract for All Geographic Areas  
**Title: Furniture and Furnishings Furniture and Furnishings Category - Code: C**  
**C07. Packaged Furniture Subcategory**  
**FSC/PSC Code: 7110**  
**STANDARD INDUSTRY GROUP (NAICS): 337214 & 337211, SERVICE CODE: 7110**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

**FURNITURESPEAK, INC.**  
**CONTRACT NO. GS-27F-006DA**  
**CONTRACT PERIOD: 12/17/2015 –12/16/2020**

**CONTRACTOR:**

**FURNITURESPEAK, INC**  
**10919 PAYNES CHURCH DR**  
**FAIRFAX, VA 22032**  
**EMAIL: [doug.lidie@furniturespeak.com](mailto:doug.lidie@furniturespeak.com)**  
**WEBSITE: [www.furniturespeak.com](http://www.furniturespeak.com)**

**PHONE: 703-459-9500**  
**FAX: 703-563-6283**  
**CAGE CODE: 5UQL2**  
**DUNS# 83-281-5612**

**Business Size: SMALL BUSINESS WOMAN OWNED**

Customer information:

- |                            |                                                                                                                                                                                                                                                              |
|----------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1. Category                | 33721P Packaged Office<br>71-1RC Disaster Purchasing Program                                                                                                                                                                                                 |
| 2. Maximum order           | \$5,000,000.00                                                                                                                                                                                                                                               |
| 3. Minimum Order Limit     | \$100.00                                                                                                                                                                                                                                                     |
| 4. Geographic coverage     | Domestic United States and Territories                                                                                                                                                                                                                       |
| 5. POINTS OF PRODUCTIONS   | According to schedules (see #6)                                                                                                                                                                                                                              |
| 6. GSA DISCOUNT FROM LIST: | AIS: GS-29F-0006K<br>Allseating Corp: GS-29F-004AA<br>Environamics: GS -28F-0027Y<br>Datum: GS-28F-005BA / GS-28F-006CA<br>Global Furniture Group: GS-03F-076GA<br>Humanscale: GS-03F-0025M<br>JSI: GS-28F-0030U<br>Kimball International, Inc: GS-03F-059DA |



- 7. QUANTITY DISCOUNTS According to above listed schedules (SEE #6)
- 8. PROMPT PAYMENT TERMS NET 30 DAYS
- 9. GOVERNMENT CREDIT CARD Government credit cards will be accepted at or below the micro-threshold amount
- 10. FOREIGN ITEMS None
- 11. TIME OF DELIVERY According to above listed schedules (see #6)
- 12. F.O.B. POINTS According to above listed schedules (see #6)
- 13. ORDERING ADDRESS: FURNITURESPEAK, INC.  
10919 PAYNES CHURCH DRIVE  
FAIRFAX, VA 22032
- 14. PAYMENT ADDRESS: FURNITURESPEAK, INC  
PO BOX 1040  
FAIRFAX, VA 22038
- 15. WARRANTY According to above listed schedules (see #6)
- 16. EXPORT PACKAGING CHARGES Not applicable
- 17. RESTOCKING POLICY According to above listed schedules (see #6)
- 18. CANCELLATION POLICY According to above listed schedules (see #6)
- 19. TERMS & CONDITIONS FOR INSTALATION:

SERVICES	Government Rates	Overtime Rates	Sunday/Holiday Rates
Field Manager	\$ 75.00/ hr.	\$113.00/ hr.	\$150.00/ hr.
Installer	\$ 75.00/ hr.	\$113.00/ hr.	\$150.00/ hr.

The above rates and services terms apply up to \$150,000. Over \$150,000 jobs are negotiated on a project by project basis.



20a. TERMS & CONDITIONS FOR SERVICES:

SERVICES	Government Rates	Overtime Rates	Sunday/Holiday Rates
Senior Project Manager	\$110.00 / hr.	None	None
Project Manager	\$ 75.00/ hr.	\$113.00/ hr.	\$150.00/ hr.
Project Coordinator	\$ 65.00/ hr.	None	None
Designer	\$ 65.00/ hr.	None	None
Senior Designer	\$125.00/ hr.	None	None

The above rates and services terms apply up to \$150,000. Over \$150,000 jobs are negotiated on a project by project basis

21.SERVICE POINTS

FurnitureSpeak, Inc.  
 10919 Paynes Church Drive  
 Fairfax, VA 22032

DISTRIBUTION POINTS

According to above listed schedules (see #6)

22. LIST OF PARTICIPATING DEALERS

Not applicable

23. PREVENTATIVEMAINTENANCE

Not applicable

24. SPECIAL ATTRIBUTES

Not applicable

25. DUNS:

83-281-5612

26. SAM REGISTRATION

FurnitureSpeak, Inc. is registered in the SAM database