On-line access to contract ordering information, terms and conditions, up-to-date pricing and the option to create an electronic delivery order is available through GSA Advantage, a menu driven database system. The INTERNET address for GSA’s Advantage is: http://www.gsaadvantage.gov

SCHEDULE: Solicitation No. 47QSMD20R0001 - Refresh 0003
Federal Supply Schedule Contract for All Geographic Areas
Title: Furniture and Furnishings Furniture and Furnishings Category - Code: C
C07. Packaged Furniture Subcategory
FSC/PSC Code: 7110
STANDARD INDUSTRY GROUP (NAICS): 337214 & 337211, SERVICE CODE: 7110

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.fss.gsa.gov

FURNITURESPEAK, INC.
CONTRACT NO. GS-27F-006DA
CONTRACT PERIOD: 12/17/2015 – 12/16/2025

CONTRACTOR:
FURNITURESPEAK, INC
10919 PAYNES CHURCH DR
FAIRFAX, VA 22032
PHONE: 703-459-9500
FAX: 703-563-6283
EMAIL: doug.lidie@furniturespeak.com
WEBSITE: www.furniturespeak.com

DUNS# 83-281-5612
CAGE CODE: 5UQL2

Business Size: SMALL BUSINESS WOMAN OWNED

Customer information:

1. Category
   33721P Packaged Office
   OLM and Disaster Purchasing Program

2. Maximum order
   $5,000,000.00

3. Minimum Order Limit
   $100.00

4. Geographic coverage
   Domestic United States and Territories

5. POINTS OF PRODUCTIONS
   According to schedules (see #6)

6. GSA DISCOUNT FROM LIST:
   AIS: 47QSMA20D08Q4
   Allseating Corp: GS-29F-004AA
   Environamics: GS-28F-0027Y
   Datum: GS-28F-005BA / GS-28F-006CA
   Global Furniture Group: GS-03F-076GA
   Humanscale: GS-03F-0025M
   JSI: GS-28F-0030U
   Kimball International, Inc: GS-03F-059DA

Updated per Mod PO-0018 dated September 29, 2020
7. QUANTITY DISCOUNTS  According to above listed schedules (SEE #6)
8. PROMPT PAYMENT TERMS  NET 30 DAYS
9. GOVERNMENT CREDIT CARD  Government credit cards will be accepted at or below the micro-threshold amount
10. FOREIGN ITEMS  None
11. TIME OF DELIVERY  According to above listed schedules (see #6)
12. F.O.B. POINTS  According to above listed schedules (see #6)
13. ORDERING ADDRESS:  FURNITURESPEAK, INC.
                      10919 PAYNES CHURCH DRIVE
                      FAIRFAX, VA 22032
14. PAYMENT ADDRESS:  FURNITURESPEAK, INC
                      PO BOX 1040
                      FAIRFAX, VA 22038
15. WARRANTY  According to above listed schedules (see #6)
16. EXPORT PACKAGING CHARGES  Not applicable
17. RESTOCKING POLICY  According to above listed schedules (see #6)
18. CANCELLATION POLICY  According to above listed schedules (see #6)
19. TERMS & CONDITIONS FOR INSTALLATION:

<table>
<thead>
<tr>
<th>SERVICES</th>
<th>Government Rates</th>
<th>Overtime Rates</th>
<th>Sunday/Holiday Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Field Manager</td>
<td>$ 85.00/ hr.</td>
<td>$127.50/ hr.</td>
<td>$170.00/ hr.</td>
</tr>
<tr>
<td>Installer</td>
<td>$ 75.00/ hr.</td>
<td>$113.00/ hr.</td>
<td>$150.00/ hr.</td>
</tr>
</tbody>
</table>

The above rates and services terms apply up to $150,000. Over $150,000 jobs are negotiated on a project by project basis.

These rates are based on non-union/non-prevailing wage rates during normal delivery hours. Nights, off-hours, weekends, overtime hours, holiday work, and/or union/prevailing wage requirements will be charged at higher rates. A higher rate or cost may be assessed for inside delivery, travel to site, and/or special site conditions such as no elevator access, dock restrictions, street loading, and/or major metropolitan (including large population centers and urban environments) labor rate differences.

Special restrictions or limits established by local laws, ordinances or the directions of the buyer may result in additional charges.

Updated per Mod PO-0018 dated September 29, 2020
Any additional charges shall be quoted by FurnitureSpeak and approved by the buyer prior to performance of the work.

Installation / service work will not be hindered by other trades (otherwise it may result in additional charges).

Electric, heat, and adequate elevator service will be furnished to FurnitureSpeak without charge.

The immediate installation area shall be finished and free of debris including the carpet / flooring before installation commences (otherwise it may result in additional charges).

Other trades, e.g. plumbing, to be priced separately, if required by Task Order.

20a. TERMS & CONDITIONS FOR SERVICES

<table>
<thead>
<tr>
<th>SERVICES</th>
<th>Government Rates</th>
<th>Overtime Rates</th>
<th>Sunday/Holiday Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Project Manager</td>
<td>$115.00 / hr.</td>
<td>$172.50 / hr.</td>
<td>$230.00 / hr.</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$95.00 / hr.</td>
<td>$142.50 / hr.</td>
<td>$190.00 / hr.</td>
</tr>
<tr>
<td>Project Coordinator</td>
<td>$65.00 / hr.</td>
<td>None</td>
<td>None</td>
</tr>
<tr>
<td>Designer</td>
<td>$85.00 / hr.</td>
<td>$127.50 / hr.</td>
<td>$170.00 / hr.</td>
</tr>
<tr>
<td>Senior Designer</td>
<td>$125.00 / hr.</td>
<td>$187.50 / hr.</td>
<td>$250.00 / hr.</td>
</tr>
</tbody>
</table>

The above rates and services terms apply up to orders up to $150,000. Over $150,000 jobs are negotiated on a project by project basis.

21. SERVICE POINTS

FurnitureSpeak, Inc.
10919 Paynes Church Drive
Fairfax, VA 22032

DISTRIBUTION POINTS

According to above listed schedules (see #6)

22. LIST OF PARTICIPATING DEALERS

Not applicable

23. PREVENTATIVE MAINTENANCE

Not applicable

24. SPECIAL ATTRIBUTES

Not applicable

25. DUNS:

83-281-5612

26. SAM REGISTRATION

FurnitureSpeak, Inc. is registered in the SAM database.

Updated per Mod PO-0018 dated September 29, 2020