

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage™, a menu-driven database system. The Internet address for GSA-Advantage™ is: <http://www.gsaadvantage.gov>

FURNITURE

FSC CODE: 7110

Contract Number: GS-28F-0008U

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>

Contract Period: 02/15/2008 – 02/14/2018



BIALEK ENVIRONMENTS

**The Bialek Corporation of Maryland
t/a Bialek Environments
530 Gaither Road, Suite 300
Rockville, MD 20850-5971
Telephone: 301-738-0380
Fax: 301-738-2118
www.bialek.com**

Business Size/Status: Small, Woman-Owned

Prices shown herein are NET (discount deducted).

Pricelist current through Modification #A427 dated April 29, 2015



Contract Holder

TABLE OF CONTENTS

GENERAL CONTRACT INFORMATION	1
CONTRACT OVERVIEW	3
CONTRACT ADMINISTRATOR.....	3
MARKETING AND TECHNICAL POINT OF CONTACT	3
BRIEF COMPANY OVERVIEW	3
CONTRACT USE.....	3
CONTRACT SCOPE.....	4
BLANKET PURCHASE AGREEMENT.....	5
BIALEK SERVICES.....	6
PARTICIPATING MANUFACTURERS.....	7

GENERAL CONTRACT INFORMATION

- 1a. Table of Awarded Special Item Numbers (SINs): 71-1, Packaged Offices
- 1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on [Page #6](#)
- 1c. Labor Category Descriptions: Not Applicable
2. Maximum Order: \$5,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage: Domestic Only
5. Points of Production: Varies by Manufacturer
6. Discount from List Price: All Prices Herein are Net
7. Quantity Discounts: Varies by Manufacturer
8. Prompt Payment Terms: Varies by Manufacturer
- 9a. Government Purchase Card *is* accepted at or below the micro-purchase threshold.
- 9b. Government Purchase Card *is* accepted above the micro-purchase threshold.
10. Foreign Items: None
- 11a. Time of Delivery: To Be Negotiated with Ordering Agency
- 11b. Expedited Delivery: To Be Negotiated with Ordering Agency
- 11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency
- 11d. Urgent Requirement: To Be Negotiated with Ordering Agency
12. F.O.B. Point(s): Varies by Manufacturer
- 13a. Ordering Address: Bialek Environments
Attn: Client Services / GSA Orders
530 Gaither Road, Suite 300
Rockville, MD 20850-5971
- 13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address: Bialek Environments
Attn: Chief Financial Officer / Accounts Receivable
530 Gaither Road, Suite 300
Rockville, MD 20850-5971
15. Warranty Provision: Varies by Manufacturer
16. Export Packing Charges: Not Applicable
17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level): Contact Contract Administrator

18. Terms and conditions of rental, maintenance, and repair:	Varies by Manufacturer
19. Terms and conditions of installation:	See Page #6
20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:	Not Applicable
20a. Terms and conditions for any other services (if applicable):	Not Applicable
21. List of service and distribution points (if applicable):	Not Applicable
22. List of participating manufacturers:	See Page #7
23. Preventative maintenance (if applicable)	Not Applicable
24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):	Not Applicable
24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location). The EIT standards can be found at: www.Section508.gov/	Contact Contract Administrator for more information.
25. Data Universal Number System (DUNS) Number:	024218299
26. Bialek Environments <i>is</i> registered in the System for Award Management (SAM) database (formerly known as the Central Contractor Registration (CCR) database).	
27. Uncompensated Overtime	Bialek Environments <i>does not practice</i> uncompensated overtime.

CONTRACT OVERVIEW

GSA awarded Bialek Environments a GSA Federal Supply Schedule contract for Furniture, Contract Number GS-28F-0008U. The current contract period is February 15, 2008-February 14, 2018. GSA may exercise a total of up to two additional 5-year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Richard G. Newman, CFO
Bialek Environments
530 Gaither Road, Suite 300
Rockville, MD 20850-5971
Telephone: (301) 738-0380 x5104
Fax: (301) 738-2118
Email: rnewman@bialek.com

MARKETING AND TECHNICAL POINT OF CONTACT

Bruce Jacobson, Director of Sales
Bialek Environments
530 Gaither Road, Suite 300
Rockville, MD 20850-5971
Telephone: (301) 738-0380 x5103
Fax: (301) 738-2118
Email: bjacobson@bialek.com

BRIEF COMPANY OVERVIEW

Bialek Environments (“Bialek”), established in 1991 as part of The Bialek Corporation of Maryland and located in Rockville, Maryland, is a full-service provider of workplace solutions that encompass the design, sale, installation and project management of clients’ furnishings and modular interior construction. The company serves the specialized interior needs of customers in the federal government, including the Department of Defense and civilian agencies, as well as customers in healthcare, research and other commercial organizations. Bialek represents over 175 healthcare, research, and office furniture manufacturers, as well as manufacturers providing interior modular construction products. Bialek is an authorized Herman Miller dealer as well as an authorized DIRT partner. As a Herman Miller dealer for 20 years, Bialek has consistently been one of Herman Miller’s largest healthcare and federal government dealers in the U.S.

Bialek is certified as a woman-owned small business by the Women’s Business Enterprise National Council (WBENC) and is also certified by the SBA under the 8(m) Women-Owned Small Business (WOSB) Contracting Rule. In April 2011, Bialek was recognized by the Wall Street Journal as one of the “Fifty Fastest-Growing Women-Led Companies in North America for 2010”. The survey was performed by American Express and the Women Presidents’ Organization. Most recently, Bialek was recognized by Inc. magazine as one of the “500/5000” fastest growing private companies in America for 2011 and 2012.

Bialek Environments also holds GSA Schedule [GS-29F-0028W](#) for Comprehensive Furniture Management Services (CFMS).

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for furniture, for worldwide use. Executive agencies, other Federal agencies, mixed-ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. The Bialek Corporation of Maryland has been awarded a contract by GSA to provide services under the following SIN:

71-1: Packaged Offices

For a full description of each SIN definition and examples of the types of work covered by SIN 71-1, visit: GSA eLibrary at <http://www.gsaelibrary.gsa.gov>.

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

BIALEK SERVICES

Pricing for installation, staging, warehousing, ancillary services, administrative services, and site preparation are subject to negotiation on a case-by-case basis if over \$500.00.

The rates below are applicable for projects with total services under \$500.00.

Labor / Task Category	Per Unit	Package d Office Rate
Furniture Repair Technician	Hour	\$95.00
Installer	Hour	\$55.00
Electrician	Hour	\$125.00
Straight Truck	Truck/Day	\$100.00
Warehouse Storage	SF/Month	\$3.15

These rates are based on normal delivery hours. Nights, off-hour, weekends and holidays will be charged at higher rates.

PARTICIPATING MANUFACTURERS

Bialek Environments is a participating dealer for the following GSA Schedules:

Participating Manufacturers	GSA Contract #
Aurora c/o Richards-Wilcox, Inc.	GS-25F-0084M
B Nevins, Ltd.	GS-28F-0039P
B Nevins, Ltd.	GS-03F-0001S
Brandrud	GS-28F-0032P
DIRTT	GS-07F-0005T
Exemplis Corporation	GS-29F-0295H
Krug, Inc.	GS-28F-0021J
National Office Furniture	GS-27F-0034X
Nessen Lighting	GS-07F-0189U
Nucraft Furniture Co.	GS-28F-2037D
Paoli, Inc.	GS-28F-0006T
Patrician Furniture, Inc.	GS-28F-2117D
Peter Pepper	GS-28F-0017X
Peter Pepper	GS-07F-0323N
Peter Pepper	GS-28F-2062D

Bialek Environments can provide total GSA packaged office solutions for additional furniture manufacturers through GSA Contractor Teaming Arrangements. Please contact Bialek for a complete list of participating manufacturers and for more information about your furniture options.