FURNITURE

SCHEDULE 71 FSC CODE: 7110

Contract Number: GS-28F-0008U

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: http://www.fss.gsa.gov

Contract Period: 02/15/2008 – 02/14/2023

The Bialek Corporation of Maryland
t/a Bialek Environments
530 Gaither Road, Suite 300
Rockville, MD 20850-5971
Telephone: 301-738-0380
Fax: 301-738-2118
www.bialek.com

Business Size/Status: Small; Woman-Owned;
Woman-Owned Small Business (WOSB)

Prices shown herein are NET (discount deducted).

Updated per modification PO-0017, effective 11/27/19
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GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):  71-1, Packaged Offices
1b. Lowest Priced Model Number and Lowest Price:  Please refer to our rates on Page #6
1c. Labor Category Descriptions:  Not Applicable
2. Maximum Order:  $5,000,000.00
3. Minimum Order:  $100.00
4. Geographic Coverage:  Domestic Only
5. Points of Production:  Varies by Manufacturer
6. Discount from List Price:  All Prices Herein are Net
7. Quantity Discounts:  Varies by Manufacturer
8. Prompt Payment Terms:  Net 30 Days
9a. Government Purchase Card is accepted at or below the micro-purchase threshold.
9b. Government Purchase Card is accepted above the micro-purchase threshold.
10. Foreign Items:  None
11a. Time of Delivery:  To Be Negotiated with Ordering Agency
11b. Expedited Delivery:  To Be Negotiated with Ordering Agency
11c. Overnight and 2-Day Delivery:  To Be Negotiated with Ordering Agency
11d. Urgent Requirement:  To Be Negotiated with Ordering Agency
12. F.O.B. Point(s):  Varies by Manufacturer
13a. Ordering Address:  Bialek Environments
   Attn: Client Services / GSA Orders
   530 Gaither Road, Suite 300
   Rockville, MD 20850-5971
13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address:  Bialek Environments
   Attn: Chief Financial Officer / Accounts Receivable
   530 Gaither Road, Suite 300
   Rockville, MD 20850-5971
15. Warranty Provision:  Varies by Manufacturer
16. Export Packing Charges:  Not Applicable
17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase level):  Contact Contract Administrator
18. Terms and conditions of rental, maintenance, and repair: Varies by Manufacturer

19. Terms and conditions of installation: See Page #6

20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: Not Applicable

20a. Terms and conditions for any other services (if applicable): Not Applicable

21. List of service and distribution points (if applicable): Not Applicable

22. List of participating manufacturers: See Page #7

23. Preventative maintenance (if applicable): Not Applicable

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): Not Applicable

24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location). The EIT standards can be found at: www.Section508.gov/ Contact Contract Administrator for more information.

25. Data Universal Number System (DUNS) Number: 024218299

26. Bialek Environments is registered in the System for Award Management (SAM) database (formerly known as the Central Contractor Registration (CCR) database).

27. Uncompensated Overtime Bialek Environments does not practice uncompensated overtime.
CONTRACT OVERVIEW

GSA awarded Bialek Environments a GSA Federal Supply Schedule contract for Furniture, Contract Number GS-28F-0008U. The current contract period is February 15, 2008-February 14, 2023. GSA may exercise one additional 5-year option period. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Richard G. Newman, CFO
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530 Gaither Road, Suite 300
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Telephone: (301) 738-0380 x5104
Fax: (301) 738-2118
Email: rnewman@bialek.com

MARKETING AND TECHNICAL POINT OF CONTACT

Dave Ruble, Government Sales Manager
Bialek Environments
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Rockville, MD 20850-5971
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Fax: (301) 738-2118
Email: druble@bialek.com

BRIEF COMPANY OVERVIEW

Bialek Environments (“Bialek”), established in 1991 as part of The Bialek Corporation of Maryland and located in Rockville, Maryland, is a full-service provider of workplace solutions that encompass the design, sale, installation and project management of clients’ furnishings and modular interior construction. The company serves the specialized interior needs of customers in the federal government, including the Department of Defense and civilian agencies, as well as customers in healthcare, research and other commercial organizations. Bialek represents over 200 healthcare, research, and office furniture manufacturers, as well as manufacturers providing interior modular construction products. Bialek is an authorized Herman Miller dealer as well as an authorized DIRTT dealer partner. As a Herman Miller dealer for over 25 years, Bialek has consistently been one of Herman Miller’s largest healthcare and federal government dealers in the U.S.

Bialek is certified as a woman-owned small business by the Women’s Business Enterprise National Council (WBENC) and is also certified by the SBA under the 8(m) Women-Owned Small Business (WOSB) Contracting Rule.

Bialek Environments also holds GSA Schedule GS-29F-0028W for Comprehensive Furniture Management Services (CFMS).

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for furniture, for worldwide use. Executive agencies, other Federal agencies, mixed-ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.
CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor’s facilities or the ordering agencies’ facilities. The government will determine the contractor’s compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. The Bialek Corporation of Maryland has been awarded a contract by GSA to provide services under the following SIN:

71-1: Packaged Offices

For a full description of each SIN definition and examples of the types of work covered by SIN 71-1, visit: GSA eLibrary at http://www.gsaelibrary.gsa.gov.
BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA’s period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.
# Bialek Environments

## Services Pricing Schedule - Rates Effective September 1, 2019

<table>
<thead>
<tr>
<th>Labor/Task Category</th>
<th>Per Unit</th>
<th>GSA Schedule 71.1 Hourly Rate based on:</th>
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</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>Hour</td>
<td>$130.00</td>
</tr>
<tr>
<td>Project Manager</td>
<td>Hour</td>
<td>$97.75</td>
</tr>
<tr>
<td>Designer</td>
<td>Hour</td>
<td>$97.75</td>
</tr>
<tr>
<td>Foreman</td>
<td>Hour</td>
<td>$87.00</td>
</tr>
<tr>
<td>Furniture Repair Technician</td>
<td>Hour</td>
<td>$97.75</td>
</tr>
<tr>
<td>Installer</td>
<td>Hour</td>
<td>$66.75</td>
</tr>
<tr>
<td>Driver</td>
<td>Hour</td>
<td>$62.00</td>
</tr>
<tr>
<td>Straight Truck per truck per day</td>
<td>Day</td>
<td>$205.00</td>
</tr>
<tr>
<td>Electrician</td>
<td>Hour</td>
<td>$155.00</td>
</tr>
<tr>
<td>Warehouse Storage</td>
<td>sq ft/month</td>
<td>$3.60 /sf/mo</td>
</tr>
</tbody>
</table>

Notes - terms for commercial and GSA customers:

1. Rates reflected are for all projects quoted starting September 1, 2019.
2. These rates are based on non-union/non-prevailing wage rates during normal delivery hours. Nights, off-hours, weekends, overtime hours, holiday work, and/or union/prevailing wage requirements will be charged at higher rates. A higher rate or cost may be assessed for inside delivery, travel to site, and/or special site conditions such as no elevator access, dock restrictions, street loading, and/or major metropolitan (including large population centers and urban environments) labor rate differences.
3. Special restrictions or limits established by local laws, ordinances or the directions of the buyer may result in additional charges.
4. Any additional charges shall be quoted by Bialek Environments and approved by the buyer prior to performance of the work.
5. Installation / service work will not be hindered by other trades (otherwise it may result in additional charges).
6. Electric, heat, and adequate elevator service will be furnished to Bialek Environments without charge.
7. The immediate installation area shall be finished and free of debris including the carpet / flooring before installation commences (otherwise it may result in additional charges).
8. Daily truck rate excludes fuel surcharge, which may be applicable at times based on market conditions.
9. Other trades, e.g. plumbing, to be priced separately, if required by Task Order.

Additional notes and terms for GSA:

A. GSA rates do not include Industrial Funding Fee (IFF). An additional charge of 0.75% will be added to the total installation services price.
B. Services above $150,000 shall be negotiated on a case-by-case basis.
Bialek Environments is a participating dealer for the following GSA Schedules:

<table>
<thead>
<tr>
<th>Participating Manufacturer</th>
<th>GSA Contract #</th>
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</thead>
<tbody>
<tr>
<td>Aurora c/o Richards-Wilcox, Inc.</td>
<td>GS-25F-0084M</td>
</tr>
<tr>
<td>B Nevins, Ltd.</td>
<td>GS-28F-0039P</td>
</tr>
<tr>
<td>Brandrud</td>
<td>GS-03F-097DA</td>
</tr>
<tr>
<td>DIRTT</td>
<td>GS-07F-0005T</td>
</tr>
<tr>
<td>Exemplis Corporation</td>
<td>GS-29F-0295H</td>
</tr>
<tr>
<td>Herman Miller</td>
<td>GS-03F-036DA</td>
</tr>
<tr>
<td>Krug, Inc.</td>
<td>GS-28F-0021J</td>
</tr>
<tr>
<td>National Office Furniture</td>
<td>GS-27F-0034X</td>
</tr>
<tr>
<td>Nucraft Furniture Co.</td>
<td>GS-27F-022CA</td>
</tr>
<tr>
<td>Peter Pepper</td>
<td>GS-28F-0017X</td>
</tr>
<tr>
<td>Peter Pepper</td>
<td>GS-07F-0323N</td>
</tr>
</tbody>
</table>

Bialek Environments can provide total GSA packaged office solutions for additional furniture manufacturers through GSA Contractor Teaming Arrangements. Please contact Bialek for a complete list of participating manufacturers and for more information about your furniture options.