

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

Knoll, Inc.
1235 Water Street
East Greenville, PA 18041
(215) 679 7991
www.knoll.com

Office Furniture
FSC Group 71, Part 1
Contract Number: GS-28F-8029H
Contract End Date: January 21, 2018
Business Size: Large

*Please note the contract expires
January 21, 2018, please refer to contract
GS-03F-078DA for all new purchases.
All Terms and Conditions are the same.



1a. Special Item Numbers (SIN):

- 71-1 Packaged Office
- 711-1 Furniture Systems and Workstation Clusters
- 711-2 Worksurfaces, Workstations, Computer Furniture and Accessories
- 711-3 Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories
- 711-8 Executive Office Furniture
- 711-11 Tables and Accessories
- 711-16 Upholstered Seating
- 711-18 Multipurpose Seating
- 711-19 Stacking Chairs and Dollies or Trucks Designed to Support Stacking Chairs
- 711-91 Project Management (Furniture Related)
- 711-93 Reconfiguration and Relocation Services
- 711-94 Office Design/Layout Services
- 711-95 Office Furniture Installation Services
- 711-96 Leased Office Furniture Systems
- 711-99 Introduction of New Office Furniture Services/Product

1b. Lowest Price Model by SIN (List Prices):

- 711-1 \$ 873.00 - DS1PM L18F Mobile Pedestal
- 711-2 \$ 22.00 - ORCH-TD Tape Dispenser
- 711-3 \$ 355.00 - WSWSA4212L Worksurface Stacker
- 711-11 \$ 1,032.00 - P2-R10 Propeller Training Table 36" x 24"
- 711-16 \$1,394.00 - 44AU JR Arm Chair, Upholstered Seat & Back
- 711-18 \$ 386.00 - 77S-2-NA-HC EWC Upholstered Side Chair
- 711-19 \$ 261.00 - 2-S-C-N-X-GL MultiGeneration Armless Stack Chair

1c. Service Rates SIN #'s 711 91, 711 94, 711 95

Project Management

- SIN 711-91
- Maximum Order Threshold (\$150,000)
- Non-Union Rate \$ 63.48 (inclusive IFF)
- Union Rate \$128.97 (inclusive IFF)
- \$150,000 and above will be quoted per project.

Design/Layout

- SIN 711-94
- Maximum Order Threshold (\$150,000)
- \$65.49 per hour (Inclusive IFF)
- \$150,000 and above will be quoted per project.

Installation*

- SIN 711-95
- Maximum Order Threshold (\$150,000)
- \$51.50 - \$94.28 per hour (Non Union) (inclusive IFF)
- \$150,000 and above will be quoted per project

* The following notes & Conditions apply to Installation Services

- Installation Services shall be quoted by an authorized Knoll, Inc. Dealer partner.
- Installation price to include inside delivery, uncrating, assembly, installation, removal of all debris from premises to client provided receptacle, installation documents and the bill of materials per the purchaser's approved plan and specifications. The immediate installation area shall be complete and free of debris including the carpet/flooring before installation commences. Service work will not be hindered by other trades.

- Installation will be performed during normal weekday working Hours, defined as 7:00a.m. – 5:00p.m. Local time Monday through Friday, excluding weekends and holidays.
- Electric, heat, and adequate elevator service shall be furnished by client at no charge.
- Adequate facilities for delivery, unloading, moving and staging/storing the product during the installation process shall be provided.
- Any work requiring installation of data/telecommunications or a licensed electrician shall be the responsibility of the client.

The following circumstances, if applicable, may impact the overall installation cost:

- Union Labor requirements, overtime, after hours and holiday schedules.
- Installation in a clinical/medical environment.
- Restricted access to building, elevator, loading dock, walk-up or other abnormal working conditions including restrictions or limits established by local laws, ordinances or the directions of the buyer, including but not limited to restrictions on transportations of materials and street access to the job site.
- Installations outside of a fifty (50) mile radius of the servicing dealer.
- Additional charges shall be quoted by the authorized Knoll dealer and approved by the buyer prior to performance of the work.

2. Maximum Order:

See Chart located below.

3. Minimum Order:

\$50.00 per delivery point (net order value).

4. Geographical Coverage (delivery area):

The 48 contiguous United States and the District of Columbia.

Deliveries to destinations outside the 48 contiguous states are made F.O.B. inland carrier, point of exportation, with transportation to be paid by the Government from point of exportation to the destination outside the 48 contiguous states.

5. Points of Production:

East Greenville, PA
Grand Rapids, MI
Muskegon, MI
Toronto, Canada
Foligno and Graffignano, Italy

6. Discounts:

List prices (before discount) are shown in each Knoll Commercial Price Lists. See Chart below for discounts applicable to each product line.

7. Quantity Discounts:

See Tiered Pricing Chart located below.

8. Payment Terms:

Net 30 days from date of invoice.

9. Government Credit Card:

Accepted below and above the micro purchase threshold.

10. Foreign Terms:

None.

11a. Time of Delivery:

90 days or sooner after receipt of order (ARO).

11b, c, & d. Expedited/Overnight Delivery:

Contact your Knoll GSA Customer Service Representative.

12. F.O.B. Point:

Destination within 48 contiguous United States and the District of Columbia. Price includes product delivery to the site or warehouse. The purchaser is responsible for unloading.

13a. Ordering Address:

Knoll, Inc.
c/o Knoll Participating Dealer
P.O. Box 157
1235 Water Street
East Greenville, PA 18041
Attn: Order Entry Department

13b. Ordering Procedures:

For supplies and services, ordering procedures and information on BPA's are found in FAR 8.404.

14. Payment Address:

Knoll, Inc.
P.O. Box 841366
Dallas, TX 75284-1366

15. Standard Commercial Warranty:

See Knoll Commercial Price Lists.

16. Export Packing Charges:

Contact your Knoll GSA Customer Service Representative for a written quotation.

17. Terms and Conditions of Government Credit Card:

Knoll, Inc. will accept Government Purchase Card for orders below and above the micro-purchase threshold.

18. Terms and Conditions of Rental, Maintenance, and Repair (if applicable):

- Rental Service: Not Available.
- Maintenance and Repair Service: Maintenance and Repair parts and service are available from local Knoll Dealer. Contact local Knoll Dealer for assistance.

Leasing Information:

| Lease with Option to Purchase (Traditional Lease) | |
|---|-------------------------------|
| <u>3yr Lease Rate Factors</u> | <u>5yr Lease Rate Factors</u> |
| Month 1-12 .03550 | Month 1-12 .02450 |
| Month 13-24 .03200 | Month 13-24 .02300 |
| Month 25-36 .02600 | Month 25-36 .02200 |
| | Month 37-48 .01850 |
| | Month 49-60 .01630 |
| <u>Annual % Rate:</u> | |
| 3yr APR - 7.5% | 5yr APR - 9.5% |

Residual Value:

3yr - 9.35% 5yr - 4.68%

Lease to Own: (You take ownership at the end)

3yr Lease Rate Factors

.03245

5yr Lease Rate Factors

.01997

Annual % Rate

3yr APR - 8.5%

5yr APR- 9.75%

19. Terms and Conditions of Installation:

Installation services are available from local authorized Knoll Dealer. See 1c. for details.

Maximum Order Threshold (\$150,000)

\$51.50 - \$94.28 per hour (Non- Union) (inclusive IFF)

\$150,000 and above will be quoted per project

20. Repair Parts:

Repair parts and service are available from local Knoll Dealer. Contact local Knoll Dealer for assistance.

20.a Terms and Conditions of other services (if applicable):

Not Applicable.

21. List of Service and Distribution Points (if applicable):

Not Applicable.

22. Participating Dealers:

Knoll dealers may not accept product orders or perform invoicing under this contract. However, authorized Knoll Dealers do provide design, project management and installation services as Knoll's subcontractor. See Knoll.com for an authorized dealer in your area.

23. Preventive Maintenance (if applicable):

Not Applicable.

24. Section 508 Compliance for Electronic and Information Technology (if applicable):

Not Applicable

25 & 26. Federal Identification Numbers:

CCR: 1996J212868

Tax ID No. (TIN):13-3873847

Cage Code: 13207

DUNS No.:78-131-6096

CEC: 0877161G

NAICS No.:337214

27. Uncompensated Overtime (Indicate if used):

Not used.

28. Restocking Terms:

25% of net product cost. Prior written authorization is required from Knoll GSA Customer Service Representative.

29. Cancellation Terms:

Prior to production, no cancellation charge will apply.

Price Lists

The Effective Commercial Price Lists for each Knoll Product Line are listed below and are available at

<https://www.knoll.com/design-plan/market-focus/knoll-for-government/commercial-price-lists-for-gsa>

SIN 711-1

Dividends Horizon - Effective 2/15/2017

Series 2 - Storage Effective 2/15/2017

Antenna - Antenna Workspaces Effective 2/15/2017

AutoStrada - Effective 2/15/2017

Currents - Effective 2/15/2017

Upstart - Currents Effective 2/15/2017 (Currents and Upstart are on the same CPL)

Morrison / Reuter - Morrison Effective 2/15/2017

Reff Profiles – Volumes I & II Effective 2/15/2017

Tone – Tone Tables Addendum Effective 2/15/2017

SIN 711-99

Template - Effective 2/15/2017

SIN 711-18

Office Seating - Effective 2/15/2017

SIN 711-19

Knoll Studio - Knoll Studio Effective 3/15/2017

SIN 711-11

Knoll Studio Volume II Propeller - Effective 3/15/2017

Knoll Studio Volume II Pixel – Effective 3/15/2017

k.stand – Electric Bases and Worksurfaces – Effective 2/15/2017

SIN 711-3

Calibre – Files & Storage Effective 2/15/2017

Anchor Storage – Effective 2/15/2017

SIN 711-2

Calibre - Effective 2/15/2015

Extra - Knoll Extra and Standard Specials Knoll Extra, both are Effective 2/15/2017

SIN 711-16

Knoll Studio Volume I - Effective 3/15/2017

Knoll Studio Volume I Ricchio & JR - Effective 3/15/2017

Tiered Pricing Chart

| SIN | Product Line | Single Order List Value | Maximum Order Threshold | Discount |
|----------------|--|---|-------------------------|----------------|
| 711-1 | Antenna, AutoStrada & Crinion Open Tables, Currents (includes Upstart), Dividends Horizon, Morrison, Reuter, Reff Profiles, Series 2 | \$ 0 - \$400,000 \$400,001 - \$2,564,103 | \$500,000 | 79% 80.5% |
| 711-1 | Tone | \$ 0 - \$400,000 \$400,001 - \$2,564,103 | \$500,000 | 79% 80.5% |
| 711-11 | k. stand | \$ 0 - \$400,000 \$400,001 - \$2,439,024 | \$500,000 | 78% 79.5% |
| 711-2 | KnollExtra w/ GSA Sapper Arm | \$ 0 - \$1,428,571 | \$500,000 | 65% |
| 711-3 | Calibre | \$ 0 - \$100,000 \$100,001 - \$2,131,287 | \$500,000 | 74.5% 77% |
| 711-3 | Anchor Storage | \$ 0 - \$100,000 \$100,001 - \$2,173,913 | \$500,000 | 74.5% 77% |
| 711-11 | KnollStudio - Propeller | \$ 0 - \$1,369,863 | \$500,000 | 65% |
| 711-11, 16, 19 | KnollStudio | \$ 0 - \$1,369,863 | \$500,000 | 63.5% |
| 711-16 | Knoll Studio Ricchio & JR | \$ 0 - \$821,918 | \$300,000 | 66% |
| 711-18 | Chadwick | \$ 0 - \$579,710 | \$200,000 | 65.5% |
| 711-18 | ReGeneration, EWC | \$ 0 - \$610,687 | \$200,000 | 67.25% |
| 711-18 | Generation | \$ 0 - \$150,000 \$150,001 - \$638,978 | \$200,000 | 68% 68.7% |
| 711-18 | Life | \$ 0 - \$100,000 \$100,001 - \$729,927 | \$200,000 | 71.5% 72.6% |
| 711-18 | MultiGeneration, Moment, Remix, Toboggan, k.task | \$ 0 - \$540,540 | \$200,000 | 63% |
| 711-99 | Template / Series 2 for Template | \$0- \$400,000 \$400,001 - \$952,381 | \$200,000 | 77% 79% |