

Customer Information

1a. Special Item Number (SIN) with Page Number Cross Reference.

SIN#	Description	Page
711-1	Systems	1.01
711-2	Freestanding	12.01
711-3	Files & Storage	8.01
711-93	Reconfiguration	00.01
711-94	Design at \$45.00 per hour	00.01
711-95	Installation	00.01

1b. Special Item Number Lowest Price Models

Based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concessions affecting price, the lowest price models for each SIN are:

SIN#	Description	Net Price
711-1	GCK0	\$2.30
711-2	DML310	\$6.89
711-3	WPPA	\$5.36

2. Maximum Order

711-1	\$500,000 net
711-2	\$500,000 net
711-3	\$300,000 net

3. Minimum Order

\$1 net

4. Geographic Coverage (delivery area)

The 48 contiguous United States and the District of Columbia.

Deliveries to destinations outside the contiguous 48 states are made F.O.B. inland carrier, point of exportation, with transportation to be paid by the government from point of exportation to the destination outside the contiguous 48 states.

5. Point(s) of Production

Grand Rapids, Michigan, Kent County

6. Statement of Discounts

List prices (non-discounted) are shown in this catalog/price list.

7. Quantity Discounts
Segway (711-1) Framework Office Systems Products
Standard Leadtime

List	Discount
\$1 - 65,789	61.70%
\$65,790 - 416,667	69.80%
\$416,668 - \$1,000,000	74.80%
\$1,000,001 - \$2,173,913	76.80%
Essentials	Discount
\$1 - 100,000	69.80%

NOTE: Segway product maximum discount is 69.80%

Framework Freestanding (711-2)
Standard Leadtime

List	Discount
\$1 - 26,316	61.70%
\$26,317 - 100,000	64.70%
\$100,001 - 500,000	67.80%
\$500,001 - 1,666,667	69.80%
Essentials	Discount
\$1 - 100,000	69.80%

NOTE: Invitation Wood maximum discount is 64.70%

711-93 Reconfiguration	Net, Per Project
711-94 Design \$45/Hr	Net, Per Project
711-95 Installation	Net, Per Project

Lateral File (711-3)
Standard Leadtime

List	Discount
\$1 - 26,316	61.70%
\$26,317 - 285,714	64.70%
\$285,715 - \$909,091	66.80%
Essentials	Discount
\$1 - 100,000	69.80%

8. Prompt Payment Terms

1% - 15 calendar days, net 30 calendar days.

9. Government Commercial Credit Card

(a) Accepted, additional discount none
(b) Accepted, additional discount none

10. Foreign Items

Not applicable.

11a. Time of Delivery

60 days after receipt of order.

11b. Expedited Delivery

Items available for expedited delivery are noted in the price list.

11c. Overnight and 2-Day Delivery

Not available.

11d. Urgent Requirements

Contact American Seating to effect faster delivery.

12. FOB Point(s)

Destination within 48 contiguous United States and the District of Columbia.

13. Minimum Order

Add minimum order freight charge of 10% of list price to all orders under \$2,000 GSA List Price.

14. Ordering Address

American Seating Company,
401 American Seating Center, NW
Grand Rapids, Michigan 49504

15. Payment Address

American Seating Company,
2587 Paysphere Circle
Chicago, Illinois 60674.

16. Warranty

See page 00.11 of this price list.

17. Export Packaging Charges

Call for quotation.

18. Terms and Conditions of Government Commercial Credit Card Acceptance

Standard terms and conditions of this contract apply with no additional discounting.

19. Terms and Conditions of Rental, Maintenance and Repair

Not Applicable.

20. Terms and Conditions of Installation

Quotation based on project size and location.

21. Terms and Conditions of Repair Parts

Not Applicable.

21a. Terms of Services

Not Applicable.

22. List of Service and Distribution Points

Not Applicable.

23. List of Participating Dealers

Contact American Seating
(800) 748-0268 for Dealer or
Sales Representative nearest you.

24. Preventative Maintenance

Not Applicable.

25. Environmental Attributes

Not Applicable.

26. DUNS Number

006024749.

27. Central Contract Registration

American Seating Company is registered with the CCR and ORCA database.

Customer Information

1a. Special Item Number

SIN#	Description	Page
711-11	Parley Table Group	36
711-17	Acton Tandem	22
711-18	Seating	
	Acton Caster Base	15
	Cue 2	25
	Oz	30
711-19	Acton Stacker Chair	10

1b. Special Item Number Lowest Price Models

SIN#	Description	Net Price
711-17	AC0220	\$45.54

2. Maximum Order

711-11	\$160,000 net
711-14	\$50,000 net
711-18	\$100,000 net
711-19	\$50,000 net

3. Minimum Order

\$1 net

4. Geographic Coverage (delivery area)

The 48 contiguous United States and the District of Columbia.

Deliveries to destinations outside the contiguous 48 states are made F.O.B. inland carrier, point of exportation, with transportation to be paid by the government from point of exportation to the destination outside the contiguous 48 states.

5. Point(s) of Production

Grand Rapids, Michigan, Kent County

6. Statement of Discounts

List prices (non-discounted) are shown in this catalog/price list.

7. Quantity Discounts

Standard Leadtime

Oz, Cue 2, Acton Caster Base (711-18)

List	Discount
\$1 - 26,316	61.70%
\$26,317 - 298,507	66.20%

Essentials	Discount
\$1 - 100,000	64.70%

Standard Leadtime

Acton Stacker Order (711-19)

List	Discount
\$1 - 26,316	61.70%
\$26,317 - 142,857	64.70%

Essentials	Discount
\$1 - 100,000	64.70%

Standard Leadtime

Parley Tables Order (711-11)

List	Discount
\$1 - 30,000	61.70%
\$30,001 - 100,000	64.70%
\$100,001 - 500,000	67.80%

Essentials	Discount
\$1 - 100,000	64.70%

Standard Leadtime

Acton Tandem Seating (711-17)

List	Discount
\$1 - 26,316	61.70%
\$26,317 - 142,857	64.70%

8. Prompt Payment Terms

1% - 15 calendar days, net 30 calendar days.

9. Government Commercial Credit Card

(a) Accepted, additional discount none
(b) Accepted, additional discount none

10. Foreign Items

Not applicable.

11a. Time of Delivery Standard Leadtime

60 days after receipt of order.

11b. Expedited Delivery Essentials

10 Days

11c. Overnight and 2-Day Delivery

Not available.

11d. Urgent Requirements

Contact American Seating Customer Service to request faster delivery.

12. FOB Point(s)

Destination within 48 contiguous United States and the District of Columbia.

13. Minimum Order

Add minimum order freight charge at 10% of list price to all orders under \$2,000 GSA List Price.

14. Ordering Address

American Seating Company,
401 American Seating Center, NW
Grand Rapids, Michigan 49504

15. Payment Address

American Seating Company,
2587 Paysphere Circle
Chicago, Illinois 60674.

16. Warranty

See page 76 of this price list.

17. Export Packaging Charges

Call for quotation.

18. Terms and Conditions of Government Commercial Credit Card Acceptance

Standard terms and conditions of this contract apply with no additional discounting.

19. Terms and Conditions of Rental, Maintenance and Repair

Not Applicable.

20. Terms and Conditions of Installation

Quotation based on project size and location.

21. Terms and Conditions of Repair Parts

Not Applicable.

21a. Terms of Services

Not Applicable.

22. List of Service and Distribution Points

Not Applicable.

23. List of Participating Dealers

Contact American Seating
(800) 748-0268 for Dealer or
Representative nearest you.

24. Preventative Maintenance

Not Applicable.

25. Environmental Attributes

Not Applicable.

26. DUNS Number

006024749.

27. Central Contract Registration

American Seating Company is registered with the CCR and ORCA database.

Terms and Conditions

Ordering Information

- ORDER ACCEPTANCE:** American Seating is pleased to accept orders from authorized dealers and customers on the condition that all of the terms stated herein are applicable to the transaction. No additional or differing terms shall be applicable unless specifically agreed to in a separately signed writing by authorized personnel at its offices in Grand Rapids, Michigan.
- ORDER CONFIRMATION:** All orders are confirmed via facsimile and printed acknowledgment. Call 800-748-0268 to receive order confirmation information. Call 800-748-0317 to obtain leadtime information.
- MINIMUM ORDER:** Add a minimum order freight charge at 10% of list price to orders under \$2,000.00 list price.
- PRODUCT CHANGES:** American Seating reserves the right to change its products without notice, including changes in size to better interface with existing products or to incorporate changes needed for proposed new products.
- ORDER INFORMATION:** All orders must be in writing from pre-approved, authorized dealers. Fax product orders to 616-732-6502. Orders will be acknowledged with American Seating's standard form showing approximate shipping date of items ordered. American Seating shall not incur any liability whatsoever for failure to ship on any specified ship date unless such date has been agreed to in a separate written document by authorized American Seating personnel in Grand Rapids, Michigan.
- COMPLETE/ACCURATE ORDERING:**
- Each item must be specified by color and number. Failure to provide adequate specification data shall absolve American Seating of all responsibility for incorrect shipment.
 - All items other than American Seating's standard fabrics, laminates, wood veneers, and metal parts in standard colors and sizes will be considered non-standard or special order, and must be approved by authorized American Seating personnel in writing prior to order acceptance.
- CUSTOMER'S OWN MATERIAL:**
- If a customer desires to use a finish surface not supplied within the American Seating Celebration core offering, it is considered a customer's own material (COM). Contact American Seating's Customer Service Department at 800-748-0268 for specific guidelines and instructions.
 - Special instructions (e.g., pattern direction of stripes, correct side of fabric) must be submitted in writing before the fabric is delivered. In the absence of special instructions, American Seating reserves the right to use its own judgement.
 - American Seating reserves the right to cancel an order at any time if it is inadequate for any reason. In no instance shall American Seating be subjected to liability of any kind whatsoever for unsatisfactory results due to the use of
 - A shipping date will not be scheduled until the C.O.M. is approved at American Seating's designated production facility.
 - American Seating Company warranty does not apply to customer's own material, leather and non-cataloged material whether purchased by the customer or American Seating Company.
- ORDER CHANGES AND CANCELLATION:**
- After the date of acknowledgment, dealers and customers may not change or cancel their order (in whole or in part) without written approval from American Seating.
 - Changes approved by American Seating shall be priced at current price levels, and American Seating may charge the customer for added costs which result from the change.
 - Cancellations shall be subject to a minimum charge of fifteen percent (15%) of list price, and may be subject to reimbursement of American Seating for costs incurred prior to its approval of the cancellation.
 - Orders for special products or non-standard products (including special colors, fabrics, finishes) are not subject to change or cancellation under any circumstances.
- DEALER RIGHTS:**
- American Seating reserves the right to reject any order placed by any customer for any reason (regardless of whether orders have been previously accepted from such customer), without incurring liability to such customer.
 - No customer shall have a continuing right to buy products except pursuant to a formal dealer agreement or other written agreement covering future supply executed by American Seating and the customer.
- GOVERNING LAW:** The transaction with respect to the goods which are subject of the Acknowledgment shall be governed by and interpreted and construed in accordance with the laws of the State of Michigan.

Pricing

- PRICE CHANGES AND TAXES:** Published prices via print or electronic catalog are subject to change without notice. Published prices do not include storage, handling, local delivery charges, or installation - nor any applicable sales, use, excise or other similar taxes - all of which are the customer's responsibility.
- TAX EXEMPT:** If a customer claims an exemption from such taxes, exemption certificate must be furnished to American Seating.
- ADDITIONAL CHARGES:** Charges incurred subsequent to any bid/quotation and/or order acceptance (such as new taxes applicable to this order, changes in tax rate, freight surcharges, etc.) will be added by American Seating to the dealer or customer's invoice.
- ADDITIONAL SERVICES:** Prices do not include interior design services nor field adjustments in the products except as may be provided under warranty. Field engineering services can be supplied at a per diem rate negotiated under separate agreement.
- PAYMENT:** Payment in full is due thirty (30) days from the date of invoice. American Seating reserves the right to modify in whole or in part its credit arrangements if at any time prior to shipment the customer's financial condition is judged to be inadequate to justify existing credit arrangements or its manufacture is delayed at customer requests. Interest on past due accounts shall accrue and be paid at the maximum rate permitted by law at the place of the customer's business.

Shipping and Delivery

SHIPMENT:

- The shipping date shown on the face of the order acknowledgment represents American Seating's best estimate as of the date of the acknowledgment. This date is predicated on the timely submission of all information, approvals, clarifications, and all samples requested in writing by American Seating.
- American Seating shall not incur any liability of any kind whatsoever for failure to ship on any particular date unless American Seating has expressly agreed to a firm ship date in a separately signed, written instrument by authorized personnel in Grand Rapids, Michigan.
- Add a minimum order freight charge at 10% of list price to orders under \$2,000.00 list price.

DELIVERY:

- Goods shall be shipped F.O.B. factory freight prepaid and allowed to points within the 48 contiguous states, and American Seating reserves the right to select the carrier and mode of shipment.
- Extra costs incurred due to special shipping instructions from the customer will be charged to the customer.
- Risk of loss shall pass to the customer when the goods are placed in the hands of a carrier.

EXAMINATION OF GOODS:

- The customer shall be responsible for examination of goods upon receipt and processing of any claims with the carrier.

CLAIMS:

Claims against American Seating for patent defects, errors or shortages must be made within fifteen (15) days of receipt of goods, otherwise such claims shall be deemed to have been waived. Partial deliveries shall be accepted by the customer and paid for at the contract price and terms.

STORAGE:

- If a customer requests a delay in shipment after the goods have become work in process, American Seating may place the finished goods in storage at the customer's risk and expense. Transfer to storage shall be deemed delivery for all purposes, including invoicing and payment.
- Any delays, holds or rescheduling of this order at the request of the customer will subject this order to the prices and conditions of sale in effect at the time of release of the hold or reschedule.

LOSS, DAMAGE OR DELAY:

In no event shall American Seating be liable for any loss or damage resulting from any delay or failure in shipment or other failure to perform with respect to the goods shown on the face hereof where such delay, failure, loss or damage is the proximate result of any act of any government authority, revolution, riot, civil disorder or disturbance, act of enemies, delay or default in transportation, strike disputes among or between labor unions or other labor disputes, inability to obtain materials or facilities from normal sources, fire, flood, act of God or any cause not within the reasonable control of American Seating whether of the class or causes enumerated or otherwise. Without limiting the generality of the foregoing, American Seating may, without causing a breach or incurring liability, allocate goods which are in short supply irrespective of the reasons therefore, among customers in any manner which American Seating in its sole discretion, deems advisable.

RETURNS:

- Returns will not be accepted without prior written authorization and compliance with shipping instructions by American Seating. All goods must be returned on a prepaid basis.
- A minimum restocking charge of fifteen percent (15%) of list price is made on all authorized returns for credit, providing the item is received in resalable condition. An additional charge will be made for repair.
- Credit will not be given if any item cannot be reused. Special order items are not subject to return.

Product Warranty

Warranty

The following warranty applies to the original purchaser of American Seating products sold in North America beginning with December 1, 2006 shipments.

Products shall be free from defect in material workmanship and specification, under conditions of normal use* and maintenance, for a period of one year (labor and materials). An extended warranty (for replacement of materials only) applies to the products noted below, for the applicable warranty period specified below.

If such a defect causes failure of the product or a portion of the product, American Seating, at its option and in its sole discretion, will either repair or replace the defective product.

- LIFETIME:**
- Panel frames, connecting hardware used in Office environments
- 10 YEARS:**
- Panel inserts, panel trim, power and electrical components used in Office environments
 - Pneumatic cylinders for Office seating
 - Storage products including pedestal drawers, lateral files, flipper door cabinets, shelving organization accessories
 - Work surfaces and supports (excluding laminate, veneer and surface finishes)
 - Office Seating structural components
- 5 YEARS:**
- Panel frames, inserts, trim, connecting hardware used in Laboratory and Factory/Technical environments
 - Steel and laminate laboratory casework
 - Stack chairs, Public Seating used in Office, Educational and Healthcare environments
 - Component parts of operating mechanisms used in Office and Educational environments
 - Casters for Office Seating
- 3 YEARS:**
- Fabrics, wood, laminates and other surface finishes
 - Lighting fixtures
- 1 YEAR:**
- Auditorium, Stadium, Arena, Amusement Seating
 - Stack chairs used in Auditorium, Stadium, Arena or Amusement environments
 - Custom design, non-catalog, and special made products

This warranty is the original purchaser's exclusive remedy for product defect and does not apply to:

- In-transit damage caused by a carrier
- Products altered or modified by the user
- User attached accessories
- Products not installed in accordance with American Seating installation/application instructions
- Customers own material and leather
- Natural variations occurring in wood and leather shall not be considered defects, and American Seating does not guarantee the color fastness or matching of the colors, grains or textures of such materials.

*Normal use refers to single shift, commercial use for a standard 40 hour work week.

THERE ARE NO OTHER WARRANTIES EXCEPT AS EXPRESSLY STATED ABOVE WHETHER EXPRESSED OR IMPLIED INCLUDING BUT NOT LIMITED TO ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE. AMERICAN SEATING SHALL NOT BE LIABLE FOR CONSEQUENTIAL OR INCIDENTAL DAMAGE ARISING FROM ANY PRODUCT DEFECT.