GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
COMPREHENSIVE FURNITURE MANAGEMENT SERVICES
Solicitation No. 3FNC-B3-003001-B
FSC Group 71, Part II, Section K
Sin 712-4, Design/Layout

Contract Number: GS-29F-0001U
(1.) Point of Contact: Robert J. Pruitt, NCARB, LEED AP
   Phone Number: 703.876.9600
   Fax Number: 703.876.1700
(2.) Point of Contact: Sara Faris
   Phone Number: 678.538.4427
   Fax Number: 404.688.2255

Company Information:
AsD
55 Ivan Allen Jr. Blvd., Suite 100
Atlanta, GA 30308
T: 404.688.3318
F: 404.524.3378
www.asdnet.com
Business Size: Large

Contract Administrator:
Robert J. Pruitt, NCARB, LEED AP
3030 Clarendon Blvd, #350
Arlington, VA 22201
T: 703.876.9600
F: 703.876.1700
bpruitt@asdnet.com
1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>Special Item Numbers</th>
<th>Description</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>712-4</td>
<td>Furniture Design Layout</td>
<td>9</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

<table>
<thead>
<tr>
<th>Service Provided</th>
<th>List Price</th>
<th>Government Price for Qty of 1 is a 25% discount from list price</th>
</tr>
</thead>
<tbody>
<tr>
<td>One (1) hour consultation re: Furniture Layout</td>
<td>$125.00</td>
<td>$100.00</td>
</tr>
</tbody>
</table>

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

<table>
<thead>
<tr>
<th>Role of Furniture Design Layout Service Provider</th>
<th>Standard Hourly Rate for Corporate Clients</th>
<th>Government Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>President</td>
<td>$225.00</td>
<td>$100.00</td>
</tr>
<tr>
<td>Vice President</td>
<td>$175.00</td>
<td>$100.00</td>
</tr>
<tr>
<td>Associate</td>
<td>$125.00</td>
<td>$100.00</td>
</tr>
<tr>
<td>Senior Designer</td>
<td>$100.00</td>
<td>$95.00</td>
</tr>
<tr>
<td>Designer / Level II</td>
<td>$ 90.00</td>
<td>$ 85.00</td>
</tr>
<tr>
<td>Designer / Level I</td>
<td>$ 75.00</td>
<td>$ 75.00</td>
</tr>
<tr>
<td>Junior Designer</td>
<td>$ 65.00</td>
<td>$ 65.00</td>
</tr>
<tr>
<td>Administrative</td>
<td>$ 65.00</td>
<td>$ 55.00</td>
</tr>
</tbody>
</table>

EMPLOYEE DESCRIPTION

Position Title: President
Reports to: Board of Directors
Summary: This individual is an officer of the company, part owner of the organization who manages clients at the same level.
Qualifications: This individual would have a formal education in the field of architecture, interior design, or other related field with a minimum of (20) years related experience.

Position Title: Vice President
Reports to: President
Summary: This individual is an officer of the company, part owner of the organization who manages clients at the same level. This person is responsible for the conceptual design direction of all projects.
Qualifications: This individual would have a formal education in the field of architecture, interior design, or other related field with a minimum of ten (10) years related experience.
Position Title: Associate  
Reports to: Vice President  
Summary: This individual is involved with the day to day activities of projects. This person is a senior person within the firm, part owner of the company, and would manage several people within the organization. This person, along with the Principal/Vice President, directs the design and production of projects.  
Qualifications: This individual would have a formal education in the field of architecture, interior design, or other related field with a minimum of five (5) years related experience.

Position Title: Senior Architect/Designer  
Reports to: Associate or Vice President  
Summary: This individual would require the ability to coordinate and manage efforts and consultants necessary to get architecture and interior architecture projects completed.  
Qualifications: This individual would have a degree in the field of architecture with a minimum of five (5) years experience.

Position Title: Architect/Designer-Level 2  
Reports to: Associate or Vice President  
Summary: This individual would implement conceptual designs developed by principals/associates and is involved with Design Development through Construction Documentation phases.  
Qualifications: This individual would have a formal education in the field of architecture or interior design with a minimum of one (1) year experience in the profession.

Position Title: Architect/Designer-Level 1  
Reports to: Associate or Designer/Architect  
Summary: This individual would support the efforts of the design team and would be principally involved with project production.  
Qualifications: This individual would have a formal education in the field of architecture or interior design.

Position Title: Junior Architect/Designer  
Reports to: Associate or Designer/Architect  
Summary: This individual would support the efforts of the design team and would be principally involved with project production.  
Qualifications: This individual would have a formal education in the field of architecture or interior design.
2. **Maximum order.**

$500,000.00 per single order

3. **Minimum order.**

$100.00

4. **Geographic coverage (delivery area).**

ASD can provide design services in the fifty (50) United States and US Territories.

5. **Point(s) of production (city, county, and State or foreign country).**

**Atlanta, Georgia (Headquarters)**

55 Ivan Allen Jr. Blvd., Suite 100
Atlanta, GA 30308
404.688.3318
404.688.2255
Established 1963


5405 S Seventh Court
Birmingham, AL 35212
205.599.6900
205.599.6802
Established 2000

**Tampa, Florida (1982)**

1240 East 5th Avenue
Tampa, FL 33605
813.223.2293
813.223.2433
Established 1982

**San Francisco, California (2000)**

250 Sutter Street, Suite 600
San Francisco, CA 94108
415.288.8670
415.288.8676
Established 2000


3030 Clarendon Blvd, #350
Arlington, VA 22201
703.876.9600
703.876.1700
Established 1987

**Jacksonville, Florida (1999)**

1660 Prudential Drive
Suite 105
Jacksonville, FL 32207
904.398.0222
904.398.0266
Established 1999

**South Florida (2006)**

853 NE 79th Street
Miami, FL 33138
305.962.6014
813.223.2433
Established 2006

6. **Discount from list, prices or statement of net price.**

Depending on the staff required for the project, the Federal Government price is list price minus between 5% and 66% discount. For an average project at our reduced Government rates, the Government can expect a 28% discount based on our standard hourly rates.

7. **Quantity discounts.**

No additional discounts are available in this Price List.

8. **Prompt payment terms.**

2% - 20 Net 30 Days
9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.

No credit cards or purchase cards are accepted at this time.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.

Government purchase cards not accepted at this time.

10. Foreign items (list items by country of origin)

None.

11a. Time of delivery. (Contractor insert number of days.)

As negotiated between ASD and ordering activity.

11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” Under this heading, The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery.

N/A - ASD provides services, not goods.

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery.

N/A - ASD provides services, not goods.

11d. Urgent Requirements. The Contractor will note in its price list the Urgent Requirements’ clause of its contract and advice agencies that they can also contact the Contractor’s representative to affect a faster delivery.

ASD responds to the Urgent Requirements of all of our clients without an increase in hourly rate. The Project Manager assigned to each project is the best representative to contact when attempting to affect a decrease in project schedule.

12. F.O.B. point(s).

N/A - ASD provides services, not goods.

13a. Ordering address(es).

Associated Space Design, Inc
Atlanta, Georgia (Headquarters)
55 Ivan Allen Jr. Blvd., Suite 100
Atlanta, GA  30308
P: 404.688.3318
F: 404.688.2255

13b. Ordering procedures:

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample EPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address(es) MELT Manufacturing, LLC, 100 Shari Polacek Place, Windber, PA 15963

Associated Space Design, Inc
Atlanta, Georgia (Headquarters)
55 Ivan Allen Jr. Blvd., Suite 100
Atlanta, GA  30308
P: 404.688.3318
F: 404.688.2255

15. Warranty provision.

N/A - As a service provider, ASD does not provide physical goods that would require a warranty.

16. Export packing charges, if applicable.

N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level)

N/A

18. Terms and conditions of rental, maintenance, and repair (if applicable)

N/A

19. Terms and conditions of installation (if applicable).

N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).

N/A

20a. Terms and conditions for any other services (if applicable)

N/A

21. List of service and distribution points (if applicable).

N/A

22. List of participating dealers (if applicable).

N/A

23. Preventive maintenance (if applicable).

N/A
24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants)

N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at www.Section508.gov/.

N/A

25. Data Universal Number System (DUNS) number.

075936112

26. Notification regarding registration in Central Contractor Registration (CCR) database.

ASD is registered in the CCR database under our DUNS number, 075936112.

Associated Space Design, Inc
Atlanta, Georgia (Headquarters)
55 Ivan Allen Jr. Blvd., Suite 100
Atlanta, GA 30308
P: 404.688.3318
F: 404.688.2255
HISTORY
ASD is a national firm headquartered in Atlanta that consistently ranks as one of the Top 100 Design Firms in the US.

Established in Atlanta, Georgia on September of 1963, ASD’s growth and success has been a direct result of our commitment to our clients’ needs. Our Tampa office was founded in 1982, followed by an office in Washington, DC in 1987. ASD’s Jacksonville office was established in 1999, with offices in Birmingham and San Francisco opening in 2000. Most recently, ASD branched out into South Florida, opening in office in Miami in 2006.

Initially formed as an interiors firm, ASD approaches every project from an inside out point of view. This philosophy brings together our architects and interior designers from project inception to completion in an effort to address conflicts between architectural shell issues and interior design concerns, a gap commonly found in other firms.

As our firm evolved, we soon realized that ASD’s clients would benefit from another integrated service: signage, graphics and branding.

Established in 1990 as a division of ASD, sky design is a multi-disciplinary design firm providing design services focused on architectural signage, way finding, graphic design and exhibit design. The organizational status within ASD allows sky design to seamlessly blend identity, signage/way finding, and collateral within the context of the project, maximizing branding opportunities for our clients.

In addition to earning a long roster of repeat clients, ASD is quite fortunate to have a professional staff that is dedicated and passionate about their work. We are very proud to note that nearly 20% of our personnel have been with ASD for over 10 years; in our profession this is a very unique statistic.

DESIGN PHILOSOPHY
Design solutions, aside from being functional and aesthetically pleasing, should support, reflect, and respond to your overall business objectives. By taking a fresh look at how you do business; we determine optimal environments that will support your current and future needs.

ASD’s design philosophy is based on Contextual and Integrated Design. Contextual design means that each solution is unique to our client’s needs. Integrated design is ASD’s ability to blend all aspects of architecture, interiors and graphics into an “architecturally branded” environment.

Our goal is to become completely familiar with your organization, and assimilate your business objectives, trends, networks and culture. Then, we work collaboratively with you to develop a design solution that advances your organization while recognizing and celebrating your corporate culture and values. Design excellence results in efficient workspace, improved employee productivity, and a flexible framework for your communications and workflow.

STAFF SIZE BY DISCIPLINE
Interiors: 62
Architecture: 12
Graphic Design: 08
Corporate: 08
Administrative: 07
Total 97
SERVICES PROVIDED

INTERIORS
Needs Assessment/Programming
Facility Management
Project Budgeting
Space Standards Development
Test Fits
Building Evaluation
Full Service Interior Design
Art Consultation
Retail/Store Design
Move Coordination

ARCHITECTURE
Feasibility Studies
Master Planning and Land Use
Site Planning
Full Service Architectural Design
Renovation/Building Repositioning

GRAPHICS
Signage and Wayfinding
Environmental Graphics
Full Service Graphic Design
Exhibit Design
Product Design
Real Estate Marketing Collateral
Project Identity
Furniture Design/Layout: Services provide customers with complete interior design, space planning, and furniture consultation.

To qualify for the furniture design/layout SIN, offered services must include:

- Evaluation of the customer’s overall office space and furniture requirements, existing inventory, space standards, the functional office environment, work flow, and special space or electrical/data requirements.
- Formulation of design solutions;
- Development of detailed plans based on the service provider’s evaluation and proposed design solutions.
- Providing documentation in printed and electronic formats.
- Production of drawings and other documentation containing sufficient detail of design intent for use by all other parties, such as electricians, furniture installers, etc.
- Development of furniture, furnishings and equipment specifications.
- Coordination and obtaining plan approval by the customer agency and its sub-components.

DESIGN / LAYOUT SERVICES OVERVIEW
ASD provides ongoing planning solutions after evaluating the client’s program requirements. We can provide furniture inventory of existing furniture as well as looking at options for the client and developing new standards.

ASD will coordinate, in conjunction with the designated furniture vendor, the selection and specification of new office furnishings including workstations, case goods, conference tables, chairs, and file cabinets. ASD will identify and assist in evaluating and selecting new furniture standards.

We will prepare a preliminary estimate of furnishing costs for your review and approval prior to proceeding with detailed specifications. Upon your approval, we will finalize specifications, and, in concert with the interior design of your new offices, present our proposed selections.

The scope of new furniture purchases will be reviewed, and, if required, ASD will select and specify new furnishings for purchase and installation by your designated furniture vendor. As a professional services firm, ASD does not purchase materials or products directly. However, we will negotiate on your behalf and leverage our considerable, national specification power for your benefit.

ASD has been working with clients to evaluate work flow needs since the 1960’s when we co-authored “Designing the Automated Office”. ASD developed National Standards for Aetna in the early 1970’s. In addition, ASD has authored numerous design guides and standards for the Federal Government.
ASD offers the following services:

**Evaluation of the customer’s overall office space and furniture requirements, existing inventory, space standards, the functional office environment, work flow, and special space or electrical/data requirements:**

1. Produce a document which quantifies numbers of staff, typical workspace needs, growth projections, adjacency requirements and ancillary space requirements which will become the basis for all future planning of your existing or new office space.
2. Produce a programming questionnaire tailored to the client’s needs.
3. Conduct interviews with key personnel to review the questionnaires.
4. Tour your existing facility with key personnel to obtain a complete understanding of the agency.
5. Analyze this data and use applied experience to quantify and qualify this information.
6. Review the preliminary finding with the agency and make revisions to the program based on the agency’s comments.
7. Produce a final written programming document illustrating the results of the programming process.

**Formulation of Design Solutions:**

1. Develop detailed space plans based on the findings of the programming phase.
2. Prepare “bubble diagrams” illustrating departmental stacking and adjacencies.
3. After approval of the stacking diagrams, develop full schematic plans showing all workstations and ancillary spaces required by the program.
4. Conduct review meetings with the client and include revisions to the plan based on their comments.

**Development of detailed plans based on the service provider’s evaluation and proposed design solutions:**

1. Conduct a meeting with key personnel of the agency to define an aesthetic direction along with the proposed budget for the project.
2. Develop an architectural design concept for the space.
3. Present the concept in a review meeting with the client.
4. Presentation will include all drawings necessary to illustrate the architectural design of the space, building wall treatments, floor treatments, millwork design, ceiling treatments and lighting, etc.
5. Present samples of proposed finishes for all surfaces.
6. Present value engineering (budget) alternates to be included in the construction documents, if required.
7. Based on the client’s comments, revise the design and conduct a review meeting.

**Providing documentation in printed and electronic formats:**

1. ASD will provide both electronic and printed documents for client review.

**Production of drawings and other documentation containing sufficient detail or design intent for use by all other parties, such as electricians, furniture installers, etc.:**

1. ASD will provide comprehensive drawings to convey overall design intent. Drawings to include dimensioned furniture plans showing code clearances and any electrical required for furniture installation. Additionally, all drawings required to show finishes, lighting, etc.
Development of furniture, furnishings and equipment specifications:

1. Prepare a complete layout of all furniture to be used including: workstations, private office furniture, miscellaneous furniture and reused and reupholstered furniture, if applicable.
2. Prepare an existing furniture inventory and reuse plan, if applicable.
3. Assist in the development and documentation of furniture standards and plans for all areas as well as identify qualified furniture and fabric products and vendors.
4. Select and present proposed vendors that work with standards, and meet design objectives.
5. Prepare detailed specifications for all items selected to be purchased.
6. Prepare drawings and specifications for bidding of furniture.
7. Prepare and administer a competitive furniture bid, analyze the bids and prepare a written comparison and make recommendations for vendor selections.
8. Analyze the proposal responses, prepare a bid abstract and analysis of the pertinent issues and make a recommendation for the appropriate furniture vendor.

Coordination and obtaining plan approval by the customer agency and its sub-components:

Communication is the cornerstone of our effective management, essential to keeping a project running smoothly. We are fully committed to the principles of partnering. ASD has a track record on projects of using effective and timely communication to minimize conflicts and reduce surprises, while eliciting the support of all participants. We believe that an active dialog with all parties about design issues, decisions, and rationale is essential to (1) meeting the design schedule and (2) laying the foundation for long-term satisfaction with the facility.

QUALIFICATIONS
Similar Projects

A diverse group of ASD projects, varying in size and scope, are underway across the country. We are currently working on several projects with repeat clients that request our services nationwide. These include a number of multiple-location projects for KPMG, ca Technologies, CBeyond, Bank of America and a national accounting firm.

Sustainable Approach

ASD is dedicated to sustainable design. Nearly half of our technical staff is LEED (Leadership in Energy and Environmental Design) accredited and we have worked with many clients to achieve LEED certification. Serving as team administrator and responsible for documentation of LEED-CI, LEED-EB, and LEED-NC projects, our firm is familiar with LEED guidelines, requirements and process. Our firm’s experience in LEED projects, ranging from a 3,000 square foot tenant improvement to a ground-up building campus of 600,000 square feet, provides us with the extensive knowledge required to pursue LEED certification should this be a priority for your project.

<table>
<thead>
<tr>
<th>CURRENT LEED PROJECTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>25 Calhoun Street, Charleston, SC - LEED C+S Certified (ASD served as LEED Consultant)</td>
</tr>
<tr>
<td>Citi GVI Lab, Palo Alto, CA - LEED CI Silver (anticipated) (ASD served as LEED Consultant) Doc Backup by ASD/Template Prep by ASD and Consultants</td>
</tr>
<tr>
<td>PwC, Denver, CO - LEED CI Gold (anticipated) Doc Backup by ASD/Template Prep by ASD and Consultants</td>
</tr>
<tr>
<td>KPMG, Atlanta, GA - LEED CI Silver (anticipated) Doc Backup by ASD/Template Prep by ASD and Consultants</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>RECENT LEED PROJECTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>KPMG Charlotte, Charlotte, NC - LEED CI Gold Doc Backup by ASD / Template Prep by ASD &amp; Consultants</td>
</tr>
<tr>
<td>Deutsche Bank Phases I, II &amp; III, Jacksonville, FL - LEED CI Certified (ASD served as LEED Consultant)</td>
</tr>
<tr>
<td>NFCU Heritage Campus, Phase I: Building 1, Pensacola, FL - LEED NC Gold Doc Backup by ASD / Template Prep by Consultant</td>
</tr>
<tr>
<td>NFCU Heritage Campus, Phase II: Buildings 2, 3 &amp; Park.Deck, Pensacola FL - LEED NC (v2.1) Gold Doc Backup by ASD / Template Prep by Consultant</td>
</tr>
<tr>
<td>NFCU Heritage Campus, Phase III: Building 4, Pensacola FL - LEED NC Gold Doc Backup by ASD / Template Prep by Consultant</td>
</tr>
<tr>
<td>PBS&amp;J Headquarters, Tampa, FL - LEED CI Gold Doc Backup by ASD / Template Prep by Consultant</td>
</tr>
<tr>
<td>SRA Arlington Consolidation, Arlington, VA - LEED CI Silver (pending) Doc Backup by ASD / Template Prep by Consultant</td>
</tr>
<tr>
<td>TLC Engineering for Architecture, Jacksonville, FL - LEED CI Silver (First in state of FL) (May 2007) Doc Backup by ASD / Template Prep by ASD &amp; Consultants</td>
</tr>
<tr>
<td>Wyndham Vacation Ownership, Orlando, FL - LEED CI Certified (May 2008) (First in Orange County) LEED Facilitation by ASD / Template Prep by ASD &amp; Consultants</td>
</tr>
<tr>
<td>Winner of Central Florida LEEDership’s LEED-CI of the Year Award</td>
</tr>
<tr>
<td>New Resource Bank, San Francisco, CA - LEED CI Gold Doc Backup by ASD / Template Prep by ASD &amp; Consultants</td>
</tr>
<tr>
<td>Atlanta Downtown Improvement District, Atlanta, GA - LEED CI Silver (ASD served as LEED Consultant) Doc Backup by ASD / Template Prep by ASD &amp; Consultants</td>
</tr>
<tr>
<td>ASD Atlanta Office, Atlanta, GA - LEED CI Certified (ASD served as LEED Consultant) Doc Backup by ASD / Template Prep by ASD</td>
</tr>
<tr>
<td>KPMG Nashville, Nashville, TN - LEED CI Silver Doc Backup by ASD / Template Prep by Consultants</td>
</tr>
</tbody>
</table>
Hourly Government Rates

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>GOVERNMENT HOURLY RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal</td>
<td>$100.00</td>
</tr>
<tr>
<td>Vice President</td>
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</table>

*Pricing is inclusive of Industrial Funding Fee's culture.

Prompt Payment Discount:
2% - 20 Net 30 Days

Minimum Order:
$100.00

Maximum Order:
$500,000.00 per single order

Delivery Time:
30 Days ARO
**NAVI FEDERAL CREDIT UNION, HERITAGE OAKS CAMPUS, Pensacola, Florida**

Located on a 62-acre site in Pensacola, Florida, Navy Federal (NF) developed the campus as a phased project responding to corporate expansion needs. Navy Federal’s goal is to occupy this campus for the next 50 years and that it incorporate sustainable design measures that benefit the world as well as their employees. Buildings 1, 2 and 4 house member service functions while Building 3 contains administration, cafeteria, fitness center, health clinic, facilities operations and IT support. The Parking Deck stores 1,100 vehicles and the maintenance department. The Central Energy Plant is situated at one corner of the deck. ASD led, hired, and managed the design team. ASD also provided master planning, architecture, LEED, interior design, FF&E, signage and graphics services in-house.

*Size: 582,000 SF (Total Campus)*

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**CCH, Kennesaw, Georgia**

ASD teamed with CCH in consolidating their various remote facilities into a new corporate headquarters campus. Our team assisted with site planning/assessment, and shell/core testfit design in the search for an ideal location for CCH. ASD then provided programming, interior space planning and furniture services in the renovation of two existing buildings (a call center and an office building) for this CCH headquarters project. Their new 120,000 SF space includes support amenities such as a cafeteria, training facility, TV studio, fitness center and warehouse. CCH is outfitted with state-of-the-art conferencing and training facilities include audio visual presentation and video teleconferencing capabilities. The largest conference space can accommodate more than 100 people in a classroom-style set-up.

*Size: 120,000 SF*

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**CA TECHNOLOGIES, Multiple Locations**

ASD has completed over 60 projects at 45 different locations with CA. The projects completed are typical office and support space plus training centers, day care centers, solutions centers (client presentation areas), and data centers. The scope of services has included space planning through construction administration. Currently, ASD is working with CA in the deployment of a flexible workplace environment, which again has redefined CA, its workforce and its occupied space. Two pilot projects in Cary and Charlotte have led to a full-scale project in Herndon, Virginia of over 70,000 RSF. The interior environment has been drastically changed to 6 x 8 workstations and offices and team rooms built from demountable partitions.

*Size: Over 676,000 SF (Total)*

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**SRA, Multiple Locations**

ASD has provided full service interior architecture on projects totaling over 635,000 SF for SRA in locations including Fairfax, Virginia; Fall Church, Virginia; Merrifield, Virginia; Arlington, Virginia; and Warner Robins, Georgia. One recent project located in Willow Oaks at Falls Church, ASD’s work was divided between two spaces. The first was a 23,018 SF Network Operations Center for the United States Army National Guard. The project included a state-of-the-art command center, CERT and VOC as well as the associated support spaces including training rooms, offices and data centers. The second part of this this project (83,120 SF) entailed offices, demonstration labs and computer labs to support the Department of Defense’s Automated Information Technology Service. The key issue outside of the obvious technology issues was the schedule. Upon SRA’s award of the contract they were required to occupy and have the facility operational within 90 days. ASD, with the entire design and construction team, met this requirement exceeding the DOD’s and SRA’s expectations.

*Size: 635,000 SF (Total)*
GROW FINANCIAL (formerly MACDILL FEDERAL CREDIT UNION), Tampa, Florida
ASD provided full interior design services for this project as part of a design/build team. ASD was retained at the programming stage of the project to verify the owner’s spatial and functional needs, establish workspace standards and develop an efficient and flexible office layout for this growing credit union. In addition to designing the office space, ASD provided public space design services for the building including the design of the main lobby, elevators and restrooms. As a corporate headquarters facility, the project includes administrative office space as well as executive offices, a boardroom, and a dining facility. Other amenities include a large break/commons area, a training center and a fitness center. Indirect lighting takes advantage of the ten-foot high ceiling creating a spacious feeling in all work areas.
Size: 150,000 SF

NATIONAL ACCOUNTING FIRM, Multiple Locations
ASD was selected to provide on-call services for the Southeast and Southwest region of this National Accounting Firm for the past six years. Our team provides architectural design services for this company’s various facilities including the National Administrative Center Campus (including a cafeteria), Practice Offices, Global Human Resource Services offices and the Professional Development Training Center.

Services include full service design from Programming through Construction Administration. In addition to the regional implementation contract ASD’s strategic planning experts were engaged to “right size” the practice groups in Washington, DC and Philadelphia.
Size: 2,482,089 (Total)

KPMG, Multiple Locations
ASD provides planning and design services for KPMG’s offices in the Southeast region, including Puerto Rico. Steve Yancey has been Principal-In-Charge for this client for more than 17 years. Services are dependent on project needs and may include: test fit planning, lease / workletter review, construction documentation / as-built drawings, furniture selection, move coordination, art / accessories selection, construction administration, move coordination. Recently completed projects include a 40K SF new office space in Charlotte, NC that achieved LEED Gold status and 30K SF new office in Miami, FL. Plans are in the works for a phased stay in place renovation for 125K SF for the Atlanta, GA offices.
Size: 746,864 (Total)

KFORCE HEADQUARTERS AND TRAINING FACILITY, Tampa, Florida
ASD designed the interiors of the headquarters facility for Kforce, personnel recruiting and staffing company. The project includes executive and corporate offices, the Tampa field office and an amenities floor including an interactive waiting area, an interviewing center, an employee breakroom, a fitness center and a training facility. The design of the space reflects the technological orientation of the company while at the same time providing the warmth required for a staffing company. The company colors, a rich royal blue and a warm umber, are used as accents. The workstations and offices are all of uniform size and configuration which allows the company to make frequent changes in their organization without the necessity of reconfiguring the furniture.
Size: 130,000 SF