

Affordable Interior Systems, Inc. (AIS) Contract Information - **GS-29F-0006K**

Effective: August 24, 2015 – August 23, 2020

1a. SIN's:

- 711-1: Furniture Systems and Workstation Clusters
- 711-2: Worksurfaces, Workstations, Computer Furniture and Accessories
- 711-3: Filing and Storage Cabinets
- 711-9: Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories
- 711-11: Tables and Accessories
- 711-18: Multipurpose Seating
- 711-91: Project management services at a rate of \$70 per hour.
- 711-94: Design Services at a rate of \$55 per hour.
- 711-95: Installation Service (negotiable/project)
- 711-96: Leasing - Contact Sid Meadows at smeadows@ais-inc.com
- 711-1: Packaged Office - Includes all items from AIS' SIN's noted above and items from DarRan's GSA contract #GS-28F-2024D and items from Exemplis Seating (SitOnIt) GSA contract # GS-29F-0295H.

1b. LOWEST PRICE MODEL

- 711-1: A-FGAC14, \$8.00 List
- 711-18: C-CASTSOFT, \$30 List

2. MAXIMUM ORDER:

SIN 711-1	\$500,000 List
SIN 711-2	\$500,000 List
SIN 711-3	\$500,000 List
SIN 711-9	\$500,000 List
SIN 711-18	\$200,000 List
SIN 711-94	\$150,000 List
SIN 711-95	\$150,000 List
SIN 711-91	\$150,000 List

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE: 48 contiguous states and the District of Columbia

5. PRODUCTION POINT: AIS - 4 Bonazzoli Avenue, Hudson, MA 01749

6. DISCOUNT: See below discount structures

7. QUANTITY DISCOUNTS:

Systems: AO2, MWall, Divi, Matrix, Calibrate and Oxygen

List Price of Order	Discount
\$1 - \$7,500	76%
\$7,501 - \$30,000	77.25%
\$30,001 - \$125,000	80.76%
\$125,001 - \$300,000	81.25%
\$300,001 - \$400,000	82.50%
\$400,001 - \$500,000	83.00%

Casegoods: Compete, Compete Select and Compete Plus

List Price of Order	Discount
\$1 - \$125,000:	81.50%
\$125,001 - \$300,000	82.00%
\$300,001 - \$400,000	82.75%
\$400,001 - \$500,000	83.25%

Seating: All

List Price of Order	Discount
\$1+	67.80%

8. PROMPT PAYMENT TERMS: 1% 20 Days NET 30

9. CREDIT CARD: Accepted below and above the micro purchase threshold.

10. FOREIGN ITEMS: None

11. TIME OF DELIVERY STANDARD OPTION: 15-20 working days to ship from manufacturer after receipt of customer sign off of acknowledgement. EXPRESS OPTIONS: Quick-Ship program is 10 working days: Contact AIS @ (800) 434-7400 smeadows@ais-inc.com for details.

12. FOB POINT: Destination within 48 contiguous United States and the District of Columbia.

13a. ORDER ADDRESS:

AIS (Attn: GSA Order Entry)
4 Bonazzoli Avenue, Hudson, MA 01749

Email: orderentry@ais-inc.com

13b. Purchase orders must be received by 12:00 noon EST in order for the following day to be considered start of ship date lead time. The total net amount of the order must be clearly indicated on all purchase orders.

14. PAYMENT ADDRESS:

AIS (Attn: Accounts Receivable)
4 Bonazzoli Avenue, Hudson, MA 01749

15. WARRANTY: See page 3 AIS Lifetime Warranty

16. EXPORT PACKING: Write, call or fax for questions or quotes regarding export.

17. CREDIT CARD TERMS: N/A

18. RENTAL / MAINTENANCE: N/A

19. INSTALLATION: Contact Participating Dealer to negotiate on a project by project basis.

20. REPAIR PART TERMS: N/A

21. SERVICE & DISTRIBUTION POINTS: N/A

22. PARTICIPATING DEALERS: Visit www.ais-inc.com, Find A Dealer. Contact AIS at (800) 434-7400 or email smeadows@ais-inc.com

23. PREVENTATIVE MAINTENANCE: N/A

24. ENVIRONMENTAL ATTRIBUTES: AIS' workstations are SCS Indoor Advantage Certified Gold. AIS' workstations contain up to 59.6% recycled content. Please see www.ais-inc.com – Sustainability for environmental datasheets, LEED credits and certifications.

25. FEDERAL IDENTIFICATION NUMBERS:

AIS is registered in the Central Contractor Registration (CCR) Database.

DUNS#: 62-606-0222

TAX ID#: 04-3489948

Cage Code#: 1SN97

NAICS No.: 337214

PURCHASE ORDER REQUIREMENTS/PROCESSING

- Purchase orders must be received by 12:00 noon EST in order for the following day to be considered start of ship date leadtime.
- The total net amount of order must be clearly indicated on all purchase orders.
- All shipments going direct to site must have a driver that is a United States citizen.
- Pre-payments must be known up front prior to order entry. Please send email to Dawn Fitzmaurice at dfitzmaurice@ais-inc.com.
- Account must be in good standing, and have no past due balance for purchase order to be accepted.
- Order must have salesperson's name clearly noted on purchase order. AIS will not be responsible for issuing retroactive spiffs if order does not show clearly who the salesperson is at the time of order entry.
- Special pricing taken on any order must reference AIS Special Pricing Authorization, also known as an SPA (Sales Order number with Authorization Initials).
- If there are any discrepancies on purchase order, dealer will be required to "sign off" on final order detail. Signature by dealer constitutes acceptance of new purchase order amount and item details contained therein.



AIS Limited Lifetime Warranty

This warranty is given to the initial purchaser and is valid for as long as the product is owned by the original Buyer. The warranty, which runs from the date of manufacture, covers defects in materials and craftsmanship found during normal usage of the products during the warranty period. If a product is defective, and if written notice of the defect is given to AIS within the applicable warranty period, AIS (at its option) will either repair or replace the defective product with a comparable component or product. The limited lifetime warranty applies to all products regardless of the number of shifts the product is used each day except as noted below.

Applicable Warranty Period	Products / Restrictions
Lifetime (as defined below)	All AIS branded products (except as noted below)
Ten (10) Years	Electrical products
Five (5) Years	Moving parts, which include keyboard mechanisms, locks, suspensions, casters as well as all AIS fabrics / upholstery.
Five (5) Years	Calibrate / Laminate Storage / Casegoods

This warranty does not apply to "normal wear and tear", damage caused by carrier, damage caused by transport of product from one site or location to another, alterations to the product not expressly authorized by Seller, and products considered to be of a consumable nature such as bulbs and light ballast. It also does not apply to "customer's own material" (i.e. material specified by Buyer that is not a standard AIS product offering) used in the manufacture of AIS products. A product will not be considered defective, and Seller will not be obligated to replace it, if the product is not installed properly or is used in a "non-standard" fashion as prescribed by AIS. It is at the sole discretion of AIS to make a determination if a defect is due to improper product installation.

This warranty is presented in lieu of all other warranties, express or implied, including, but not limited to, any implied warranties of merchantability of fitness for a particular purpose. The customer's exclusive remedy with respect to any and all losses or damages resulting from any cause whatsoever shall be repair or replacement as specified above. Seller (AIS) shall not be liable under any circumstances for consequential, economic, or incidental damages of any nature, including without limitation, damages for personal injury or damages to property, and however occasioned, whether alleged as resulting from breach of warranty or contract by AIS or negligence of AIS or otherwise.

International warranties may differ.

Seller (AIS) shall not be liable under any circumstances for consequential, economic, or incidental damages of any nature, including without limitation, damages for personal injury or damages to property, and however occasioned, whether alleged as resulting from breach of warranty or contract by AIS or negligence of AIS or otherwise.



AIS Chair Warranty

Limited Warranty

AIS warrants to the original purchaser that all seating products are free from defects in materials and workmanship under normal use as described below. AIS will repair or replace, at its option, to the original purchaser only, defective product or parts for a period of time from the date of purchase.

Ten Year Limited Warranty, which includes:

- Ten (10) years on structure
- Ten (10) years on pneumatic height adjuster
- Ten (10) years on control mechanism and all adjustable parts
- Five (5) years on casters, bases and arm kits
- Two (2) years on mesh and seating fabrics

Normal use as defined under this warranty is the wear and tear that occurs during a 40 hour week when the product is used by a person weighing 250 pounds or less. AIS will not warrant any altered components or parts.

This warranty shall not cover labor or delivery charges and does not apply to items subjected to abuse, misuse, neglect, alteration, or damage caused by shipment, storage, accident, fire, flood, or act of God. This limited warranty is the sole remedy for product defect and no other express or implied warranty is provided, including but not limited to any implied warranties of merchantability or fitness for a particular purpose. AIS shall not be liable for consequential or incidental damages arising from any product defect.



AIS Casegoods Warranty

Limited Lifetime Warranty

This warranty is given to the initial purchaser and is valid for as long as the product is owned by the original Buyer. The warranty, which runs from the date of manufacture, covers defects in materials and craftsmanship found during normal usage of the products during the warranty period. If a product is defective, and if written notice of the defect is given to AIS within the applicable warranty period, AIS (at its option) will either repair or replace the defective product with a comparable component or product.

This warranty does not apply to "normal wear and tear", damage caused by carrier, damage caused by transport of product from one site or location to another, alterations to the product not expressly authorized by Seller, and products considered to be of a consumable nature such as bulbs and light ballast. It also does not apply to "customer's own material" (i.e. material specified by Buyer that is not a standard AIS product offering) used in the manufacture of AIS products. A product will not be considered defective, and Seller will not be obligated to replace it, if the product is not installed properly or is used in a "non-standard" fashion as prescribed by AIS. It is at the sole discretion of AIS to make a determination if a defect is due to improper product installation.

This warranty is presented in lieu of all other warranties, express or implied, including, but not limited to, any implied warranties of merchantability of fitness for a particular purpose. The customers exclusive remedy with respect to any and all losses or damages resulting from any cause whatsoever shall be repair or replacement as specified above.

Seller (AIS) shall not be liable under any circumstances for consequential, economic, or incidental damages of any nature, including without limitation, damages for personal injury or damages to property, and however occasioned, whether alleged as resulting from breach of warranty or contract by AIS or negligence of AIS or otherwise.

International warranties may differ.