

GSA PRICE LIST TERMS & CONDITIONS

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-Line Access to contract ordering information, terms and conditions, up-to-date pricing, and the Option to create an electronic delivery order is available through **GSA Advantage™**, a menu-driven database system. The internet address for **GSA Advantage™** is: <http://www.gsa.gov>.

Schedule Title: Furniture

FSC Group 71 Furniture
FSC Class 7105, 7110, 7125 & 7195

Contract Number: GS-29F-0007S

Contract Period: February 21, 2011 through February 20, 2016

CONTRACTOR

Open Plan Systems, LLC

4700 Deepwater Terminal Road
Richmond, VA 23234-2209

Phone: 804-523-8124

Fax: 804-523-8166

CONTRACT ADMINISTRATION SOURCE

North American Marketing, Inc

2127 Espey Court, Suite 220
Crofton, MD 21114

Phone: 410-721-8803

Fax: 410-721-0079

BUSINESS SIZE

Woman Owned Small Business (WOSB)

CUSTOMER INFORMATION

1a. Awarded Special Item Numbers:

711-92 Remanufactured Systems Furniture

2. Maximum order:

\$500,000.00

3. Minimum order:

\$100.00 net minimum order.

4. Geographic coverage:

48 contiguous states and Washington, D.C.

5. Point of Production:

4700 Deepwater Terminal Road
Richmond, VA 23234

6. Discount from List:

SIN 711-92: 82% from published commercial price list

7. Quantity discounts:

None

8. Payment terms:

Net 30 days

9. Government commercial credit card:

a) Open Plan systems will accept government purchase cards at or below the micro-purchase threshold.

b) Open Plan Systems will accept government purchase cards above the micro-purchase threshold.

10. Foreign items:

All items manufactured in the USA.

GSA PRICE LIST TERMS & CONDITIONS

11. **a) Time of delivery:** 21-31 Days ARO
b) Expedited time of delivery: None
c) Overnight delivery: N/A
d) Urgent requirements: Contact OPS representative 804-523-8124
12. **FOB Point:**
Origin, prepay & add for orders under \$2,500.00 net.
FOB Destination for Orders over \$2,500.00 net
13. **Ordering Address:**
Open Plan Systems, LLC
4700 Deepwater Terminal Road
Richmond, VA 23234-2209
Phone: 804-523-8124
Fax: 804-523-8166
14. **Payment Address:**
Open Plan Systems, LLC
4700 Deepwater Terminal Road
Richmond, VA 23234-2209
15. **Warranty:**
Open Plans Commercial Limited Lifetime Warranty
16. **Export packaging charges:**
Quoted upon request
17. **Terms & conditions of government commercial credit card acceptance:**
Open Plan systems will accept the government commercial credit cards. No special terms for acceptance above the Micro-purchase threshold.
18. **Terms & conditions of rental, maintenance & repair:**
N/A
19. **Terms & conditions of Installation:**
Negotiated on a job by job basis
20. **Terms & conditions of repair parts indicating date of parts price lists and any discounts**
From list prices:
N/A
- 20A. **Terms and conditions for any other services:**
Contact OPS representative at 804-523-8124
21. **Service & Distribution points:**
Contact OPS representative at 844-OPS-OPS1
22. **Participating Dealers:**
Contact OPS representative at 844-OPS-OPS1 for list of servicing dealers.
23. **Preventative maintenance:**
N/A
24. **Special attributes such as environmental attributes:**
a. Open Plan Systems will seek actively to reduce its impact on the environment to the lowest practicable level by ensuring that all operations and activities of the company employ the best practice in respect to the environment. Any threat of pollution from its activities will be identified and either eliminated or controlled effectively.
25. **DUNS Number:**
03-988-4171
26. Open Plan Systems, LLC is registered in the System for Award Management (SAM) database.

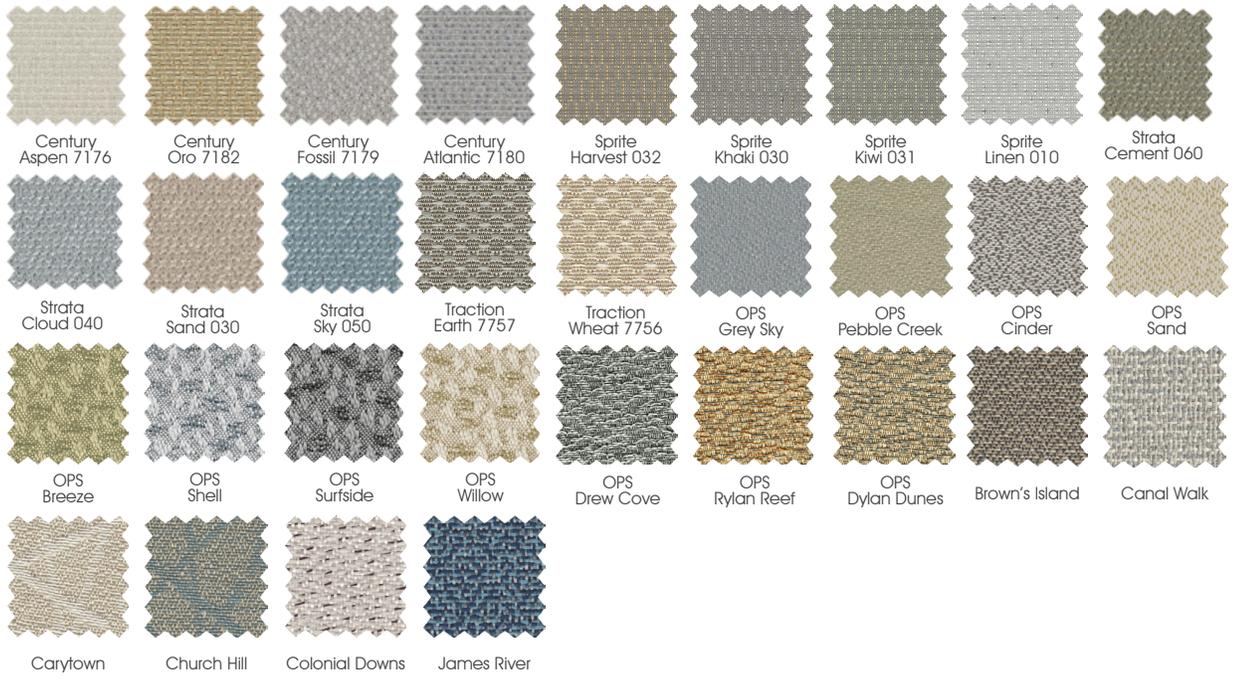
OPS2 SUSTAINABLE C2

LEVEL	DISCOUNT
Sustainable C2	82% off List

The OPS2 Sustainable Series, featuring our Sustainable C2, shows our proud roots in remanufacturing.

- The top cap is plastic, a two piece rail system where the slot channel is always black and the rail shell is the same as the trim color.
- The 4-circuit power outlets are located 10 inches from the end of the base on each side, two duplex receptacles on each side of 30"- 60" panel and one on each side of a 24" panel.
- Separate jumpers are used to connect power from one panel to another.
- Modular Walls, OPS2 tile system, full and partial glazed panels, open panels, table tops, and lateral files (except for LF2-30-FP and LF2-30-SP) are not included in the Sustainable Series.

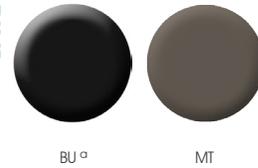
FABRIC



WORK SURFACES



BASE



TRIM



EDGE



Colors shown are for representative purposes only. Actual swatches are available upon request.

GSA Typical Stations

7 x 7 Panel System



GSA NET PRICE:
\$1,669.38/Station



Finishes Shown:
Paint & Edge: BU
Work Surface: Folkstone Grey
Panel Fabric: Colonial Downs

Station Specifications

System:

Panel System

Type:

Monolithic

Size:

7' x 7'

Panel Height:

39", 53" & 67"

Storage:

1 Box/Box/File Pedestal, Square Pull

1 File/File Pedestal, Square Pull

Overheads:

1 Flipper Door Unit

1 Shelf

Accessories:

1 Tackboard

2 LED Task Lights

Power:

Base Feed

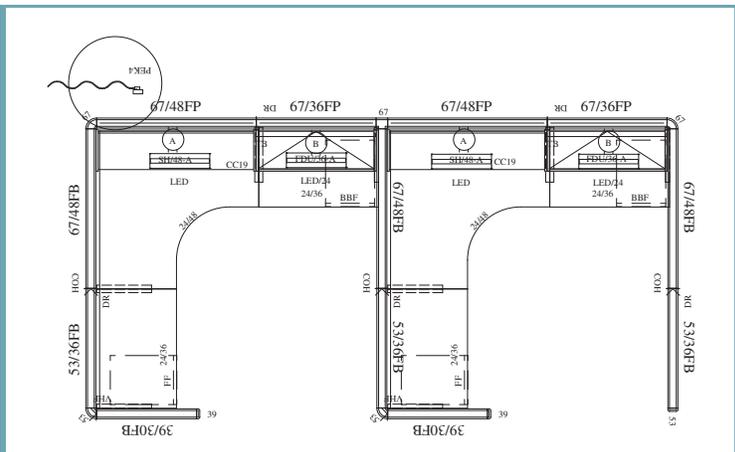
2 REC/Station

Power down spine

Bill of Materials

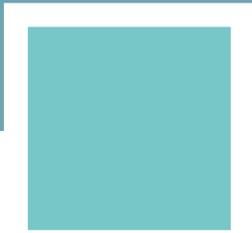
Part #	Description	Qty	GSA Net	GSA Ext. Net
TB36B	36" x 16" Tackboard - B Style	2	\$32.76	\$65.52
REC/A	A Circuit Duplex Receptacles	2	\$7.02	\$14.04
PEK4 (L OR R)	4 Cir. Base Power Entry Kit	1	\$81.00	\$81.00
REC/B	B Circuit Duplex Receptacles	2	\$7.02	\$14.04
BBF-SP	Box/Box/File Pedestal, Square Pull, 20"D w/o Top	2	\$112.50	\$225.00
FF-SP	File/File Pedestal, Square Pull, 20"D w/o Top	2	\$112.50	\$225.00
TLN-LED	24" LED Task Light with LPS Power Supply	2	\$59.22	\$118.44
TLN-LED-24	24" LED Task Light Only	2	\$36.90	\$73.80
TLN-LED-19	Connection Cord for Joining 2 Lights Under Adjacent Shelf	2	\$2.33	\$4.66
PTP62	62" Panel to Panel Connector	2	\$4.68	\$9.36
PTP48	48" Panel to Panel Connector	3	\$4.68	\$14.04
COH	Change of Height Filler - Panel to Panel	3	\$5.40	\$16.20
VHF	Variable Height Filler - Panel to Connector	2	\$5.22	\$10.44
2WY67A2	67" - 2 Way Connector	2	\$27.72	\$55.44
3WY67A2	67" - 3 Way Connector	1	\$46.62	\$46.62
2WY53A2	53" - 2 Way Connector	2	\$25.56	\$51.12
EC39A2	39" End Cap	2	\$10.26	\$20.52
EC53A2	53" End Cap	1	\$11.29	\$11.29
F6748P	67 x 48 Fabric Panel - Powered	2	\$186.12	\$372.24
F6736P	67 x 36 Fabric Panel - Powered	2	\$169.74	\$339.48
F6748	67 x 48 Fabric Panel - w/Base	3	\$138.24	\$414.72
F5336	53 x 36 Fabric Panel - w/Base	3	\$107.10	\$321.30
F3930	39 x 30 Fabric Panel - w/Base	2	\$81.54	\$163.08
SH4812B	48 x 12 Shelf Unit - B Style	2	\$36.18	\$72.36
FDU3612B	36 x 12 Flipper Door Unit - B Style	2	\$86.94	\$173.88
CCWS484824	48 x 48 x 24 Curvilinear Corner Work Surface	2	\$101.70	\$203.40
WS2436	24 x 36 Work Surface	4	\$55.44	\$221.76
			GSA Net Total - 82% off	\$3,338.75

2D Drawing



GSA Typical Stations

6 Pack - 53"H Telemarketing



GSA NET PRICE:
\$564.05/Station



Finishes Shown:
Fabric: Church Hill
Paint, Base WS Edge: MT
Work Surface: Folkstone Grey

Station Specifications

System:

OPS2 Panel System

Power:

Ceiling Power Pole

Type:

Telemarketing

1 REC/Station

Power down spine

Size:

3' x 4'

Pedestals:

1 BBF-SP

Panel Height:

53"H

Overhead Storage:

Half Height Shelf

Accessories

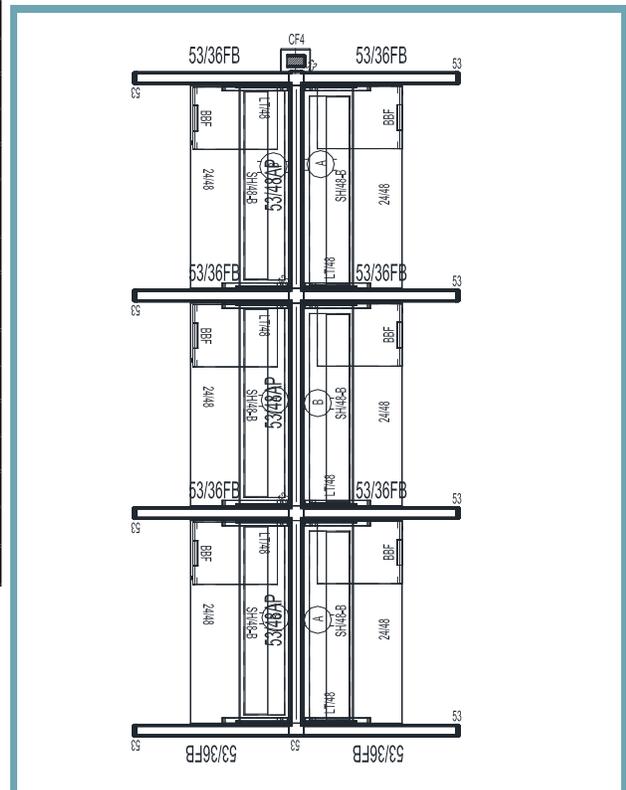
1 Task Light New

Panel Height:

53"H

Bill of Materials & 2D Drawing

Part #	Description	Qty	GSA Net Price	GSA Ext. Net Price
F5348P	53 x 48 Fabric Panel - Powered	3	\$170.82	\$512.46
WS2448	24 x 48 Work Surface	6	\$62.46	\$374.76
SHH4812B	48 x 12 Half Height Shelf - B Style	6	\$27.54	\$165.24
TLN48	48" Task Light New (BU Only)	6	\$57.42	\$344.52
BBF-SP	Box/Box/File Pedestal, Square Pull 20"D w/o Top	6	\$112.50	\$675.00
F5336	53 x 36 Fabric Panel - w/Base	8	\$107.10	\$856.80
CF4	Custom 4 Cir Ceiling PWR & 3" x 4" Pole w/ Trim	1	\$117.10	\$117.00
3WY53A2	53" - 3 Way Connector	1	\$43.02	\$43.02
4WY53A2	53" - 4 Way Connector	3	\$54.36	\$163.08
EC53A2	53" End Cap Plastic - w/ Base	8	\$11.29	\$90.29
REC/A	A Circuit Duplex Receptacles	3	\$7.02	\$21.06
REC/B	B Circuit Duplex Receptacles	3	\$7.02	\$21.06
	GSA Net Total - 82% off			\$3,384.29





OUR **Green**
Solution
OPS2 Sustainable Series

A photograph of an office cubicle with a computer workstation. The cubicle walls are a light beige color with a dark grey frame. A computer monitor is on a desk, displaying the 'openplan SYSTEMS' logo. A keyboard and mouse are also on the desk. A grey office chair is in front of the desk. A window is visible on the left side of the cubicle, showing some greenery outside. A large white circle with a green border is overlaid on the center of the image, containing the text.

Nice to meet you!
Let us introduce
ourselves...

Our Story

Based in Richmond, Virginia, Open Plan Systems traditionally has been known for our green solution-remanufacturing systems furniture to provide a high-quality, low-cost, and environmentally-friendly source for modular furniture. In addition to our green efforts, we also offer an all new line of office furniture, our OPS2 Signature Series. It is made to major manufacturer standards with the added benefits of flexibility and selection, all at a significant cost-savings.

With more than 30 years of office furniture industry experience, Open Plan Systems has become an industry leader for value priced, new and remanufactured office furniture with dealers carrying our product lines throughout the country. Open Plan Systems is also a leading distributor of seating, case goods, and storage, and has developed the innovative tile system, desking system and modular walls.

Our Facility

Our 10-acre complex includes 150,000 square feet of manufacturing, shipping and administration buildings. Just 2 miles away is our 150,000 square foot facility used for receiving, production prep, and our new 5 day Lightning Program storage and showroom. We have invested more than \$4 million in our state-of-the-art manufacturing facility and \$5 million in inventory, allowing us to offer consistent and efficient turnaround times, some as short as 5 days from receipt of order.

Sustainability is the core of the remanufacturing process. Sustainable practices, including reuse of specific components and recycling initiatives, add even more value to our product lines, and reduce our impact on the environment.

UL-Approved

We take an active interest in the safety of your workplace. Every fabric we use is class A fire rated and our new and remanufactured products are approved by Underwriters Laboratories Incorporated. Many insurance policies have clauses limiting the insurance company's liability in the case of a claim due to the failure of a non-UL-listed device.

Protect your investments by making sure the product you buy is UL, BIFMA and NEC-approved.



SWaM

Through the Virginia Department of Minority Business Enterprise, Open Plan Systems is certified as a small, woman-owned business.

Our Green Solution

Though Open Plan Systems has become a leader in manufacturing new systems furniture, we are proud of our roots in remanufacturing. Remanufactured stations typically provide up to 40% savings off the cost of new, though they are held to the same standards of quality and durability. If you are looking for a green solution for your office, or simply need to maintain a lean budget, our Green Solution is great fit!

Warranty

All of our new and remanufactured system products are covered by a lifetime warranty for the original purchaser. Our Elevation Series seating are covered by a lifetime warranty on components for the original purchaser. Our Value Series seating are covered by a 10-year warranty on components and a 5-year warranty on foam/textiles for the original purchaser. Our casegoods are covered by a 10-year warranty for the original purchaser from defects in material and workmanship. See our Warranty Statement for additional details.



OUR Green Solution

Open Plan Systems has been a leader in workstation sustainability for over 25 years. While most of our customers choose our fully manufactured solutions, many take advantage of the additional savings that a remanufactured station offers. A sustainable solution, with all the assurances that come with our lifetime warranty and UL Listing (Class A safety rating) is the Open Plan way of remanufacturing the American office.

Modular Walls, OPS2 tile system, full and partial glazed panels, open panels, table tops, and lateral files (except for LF2-30-FP and LF2-30-SP) are not included in the Sustainable Series.



Tell me about your green program!

Sustainable C2 Program

The best savings
Limited finish options

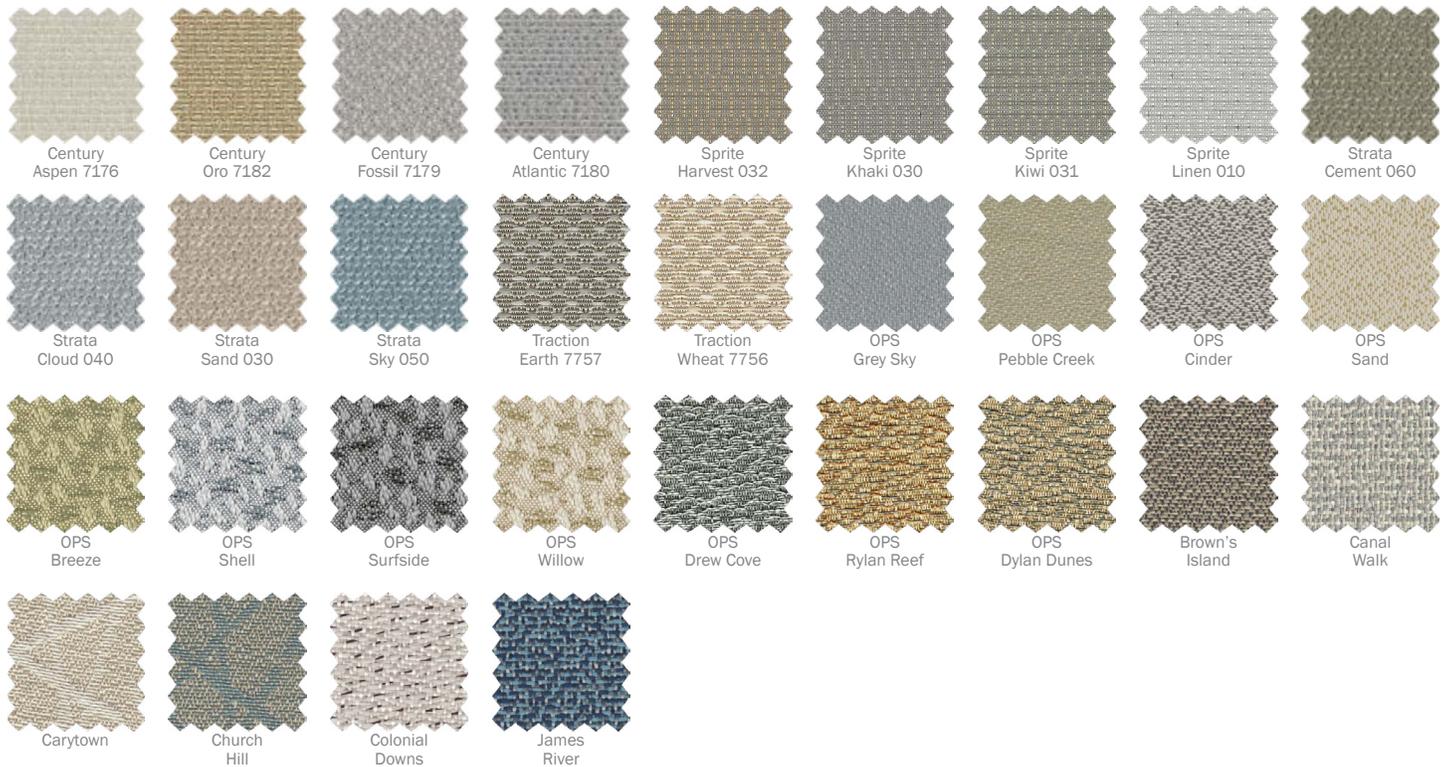
Sustainable C2 Program

Do you want our greatest cost savings option? Although we offer less finishes than our all new option, the value of our Sustainable C2 Program is extraordinary, offering you up to 40% off the price of new! In addition, it offers the security of a UL listing, a warranty and among others, is at a great price point! It is the best value out there for your money! Choose from our 31 fabrics, 4 work surfaces, 2 base colors, 3 trim colors, and 6 edge colors to receive our incredible Sustainable C2 Program pricing.

The best savings, you say?!

Save up to **40% off** the price of new with the **Sustainable C2 Program**

Fabrics



Work Surfaces



Base



Trim



Edge





1 Week Lightning Program

Want high quality products at a value price, all within a few days? Our Lightning Program offers a superior selection of systems, seating, storage, casegoods and accessories at unbeatable price points and accelerated lead times. Our Panel Systems, seating and Casegoods are shipped in just five business days! Our products are held to a high level of excellence so you never compromise quality. We have everything you need for your office space in a flash!

Note: Limited Selection. See Lightning Brochure for additional details.

Fabrics, Trim & Base



Work Surfaces & Edges



2 Week Quick Ship Program

Our 2 Week Quick Ship Program offers a 2 week lead time rather than the standard 3 week lead time. The program limits the Panel System products and fabrics and finishes you can choose, but gets to you as quick as can be!

Terms for Quick Ship Program:

- Shipped in 2 Weeks
- Panels available in all panel widths and heights and in fabric, acoustic and tackable styles only
- Flipper doors available in fabric or painted
- Glass and fabric stackers
- Full pull lateral files and square pull or full pull pedestals
- Seating
- Modular Walls, OPS2 Tile System, full and partial glazed panels, open panels and table tops are NOT included in the Quick Ship Program

Fabrics, Trim & Base



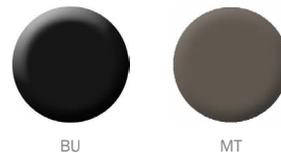
Work Surfaces & Edges



Edge



Trim & Base





Why go Green?

With Our Green Solution, you will receive assurances that come with our lifetime warranty and UL Listing (Class A safety rating), with savings up to 40% off the cost of new! 100% of the products we purchase are either reused or recycled.

At Open Plan Systems, sustainability is more than just re-using product. It includes our recycling programs for all incoming components that are not suitable for remanufacture. Further, our manufacturing facility utilizes energy conscious lighting and employs an enhanced management philosophy for optimum efficiency.

Here's how we do it...

Here at Open Plan Systems we **remanufacture three core components:**

- Panel core
- Connector core
- Overhead core

Everything else is new!

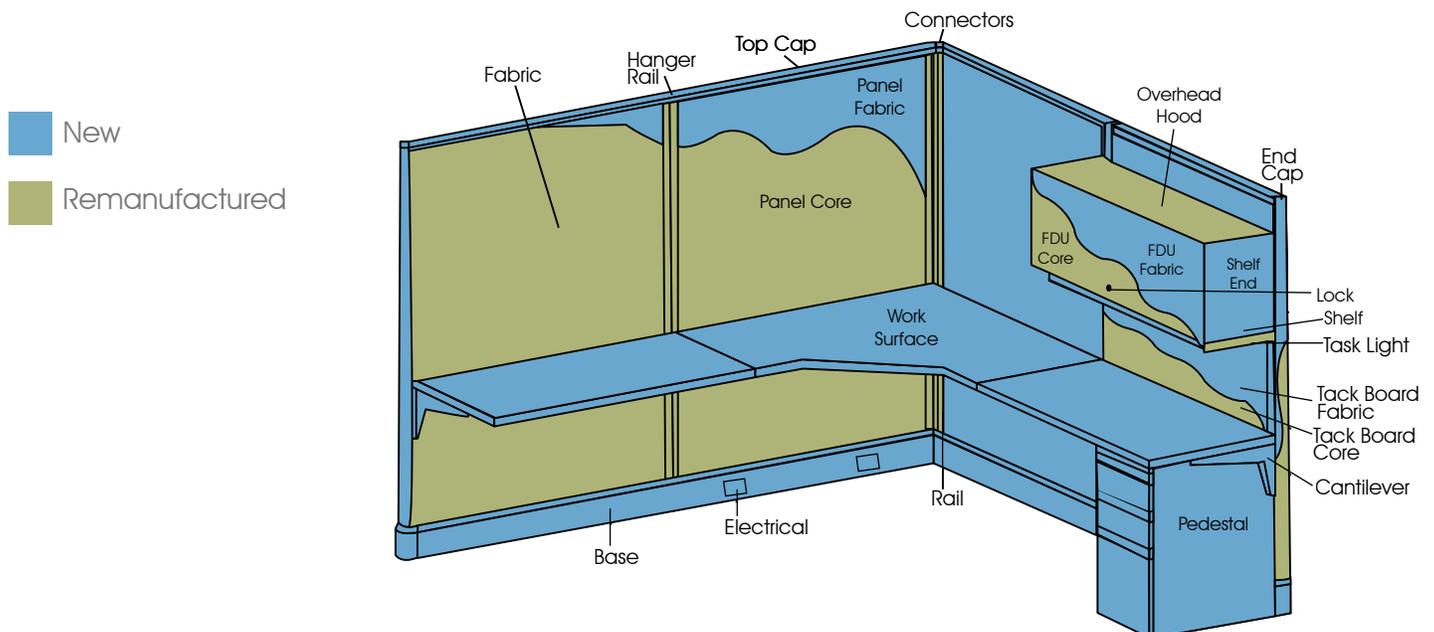
The diagram below shows exactly which pieces of our products are new, and which are remanufactured parts.

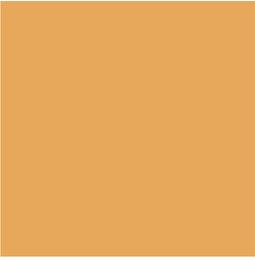
What is remanufacturing?

Remanufacturing is a process that strips goods down to their raw state where they are then manufactured to the same standards and appearance of new office furniture!

What else is different between New and Remanufactured systems?

	Remanufactured	New
Top Cap	Plastic	Aluminum
Rails	Version 1 (2 pieces)	Version 2 (1 piece)
Power	Version 1 (Festoons are needed to power from from panel to panel & panel through connector)	Version 2 (Jumpers are attached to power harness for power continuation from panel to panel & panel through connector)





OPS2 System | New & Remanufactured | OPS2 Tile | Modular Walls | Seating | Casegoods | File Storage & Accessories

All content is subject to change. For the most current revision, visit www.openplan.com.



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01.27.15/Our Green Solution