



FEDERAL SERVICE SUPPLY

# ksainteriors

## GSA Authorized Federal Supply Schedule Price List

**Contract Number: GS-29F-0012V**

Contract Period: July 01, 2009 to Jun 30, 2019

Federal Supply Schedule 71-II-K

SIN 712-1 Project Management (Furniture & Furnishings Related)

SIN 712-3 Reconfiguration, Relocation, & Installation Management

SIN 712-4 Furniture Design & Layout

**Judith K. Schoenadel Thacker**

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**Cameron C. Stiles**

Principal/Vice President, cstiles@ksainteriors.com

### NAICS Codes & Description

541310	Architectural Services
541330	Engineering Services
541340	Drafting Services
541410	Interior Design Services
541430	Graphic Design Services
541490	Other Specialized Design Services
541413	Computer Facilities Management Services
541611	Administrative Management and General Management Consulting Services
561210	Facilities Support Services

### KSA Interiors

EDWOSB

11531-A Nuckols Road  
Glen Allen, VA 23059  
(804) 527-0131

**www.ksainteriors.com**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system. [www.GSAAAdvantage.gov](http://www.GSAAAdvantage.gov).



# **we are ksa interiors** let us help you create a change of space!

We believe that solving difficult design challenges requires passion, creativity, commitment, and especially a little fun! As one of the largest interior design firms in Virginia, we are passionate about our work and strive to create spaces that are functional as well as aesthetically pleasing.

We want to learn about you! We know our clients and we believe in what they stand for. Working with you is what motivates us.

Design is about people and works best when people come together to make it happen. We want you to be engaged in the process so that the solution solves all of your needs. You are the expert on what you do. Our expertise can help you do what you do better.

Work with us and let us help you create a change of space!



## **contact** information

### **Kim Schoenadel**

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## **fast facts** get the details

### **71 IIK CFMS Services**

SIN 712-1 Project Management  
SIN 712-3 Reconfiguration, Relocation, &  
Installation Management  
SIN 712-4 Furniture Design & Layout

### **Contract Number**

Contract# GS-29F-0012V  
Contract Period: 7/1/09 - 6/30/19  
KSA is accurate and current in SAM.

### **Socio-Economic**

Economically Disadvantaged Women-Owned  
Small Business (EDWOSB) - #EDWOSB11076



### **Years in Business**

33 Years, Established in 1982

[www.ksainteriors.com](http://www.ksainteriors.com)

# **ksa**interiors



# GSA service offerings

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## **SIN 712-1 Project Management (Furniture & Furnishings)**

SERVICES INCLUDE COMPREHENSIVE MANAGEMENT SUPPORT FOR PROJECTS COVERING DESIGN, RECONFIGURATION, RELOCATION, & RE-SIZING OF OFFICE SPACES AND SIMILAR FACILITIES. KSA INTERIORS WILL WORK AS A PARTNER WITH THE CUSTOMER'S ORGANIZATION TO MANAGE THE PROJECTS AND ENSURE THEY MEET THE END-USER'S REQUIREMENTS. EXAMPLES OF PROJECT MANAGEMENT INCLUDE, BUT ARE NOT LIMITED TO:

- Developing project management plans and implementation strategies
- Developing, managing, and coordinating project phasing
- Identifying significant issues related to the project
- Assisting in the preparation of budget requirements for the design, acquisition, delivery, and installation of furnishings and equipment
- Managing the interior design process
- Ensuring compliance with applicable codes and regulations
- Overseeing deliveries and installations to ensure adherence to scope of work, installation standards, and accurate placement of furniture according to plan
- Managing logistics of interior renovations and furniture installation
- Determining feasibility by space forecasting and building analyses



## **SIN 712-3 Reconfiguration, Relocation, & Installation Management**

THESE SERVICES INCLUDE THOSE REQUIRED FOR RECONFIGURATION OR CONSOLIDATION OF EXISTING FACILITIES AND THE OPENING OF NEW FACILITIES. MOVING SERVICES UNDER THIS SIN ARE INTENDED TO BE PART OF A TOTAL PROJECT SOLUTION THAT INCLUDES THE PURCHASE OF NEW FURNITURE. SERVICES WILL BE PROVIDED AND COMPLETED WITH MAXIMUM COST EFFICIENCY AND MINIMUM BUSINESS DISRUPTION. EXAMPLES INCLUDE, BUT ARE NOT LIMITED TO:

- Development of reconfiguration / relocation plans and schedules
- Coordination of reconfiguration / relocation plans and schedules with service providers
- Development of furniture, furnishings, and equipment inventories
- Oversight of furniture, furnishings, and equipment installations or reconfigurations
- Deployment of employee transition guides and handbooks
- Verification of critical field dimensions before installation
- Installation, moving, disassembly and / or assembly of furniture and furnishings
- Temporary and long term warehousing for product ensuring proper accountability



## **SIN 712-4 Furniture Design & Layout**

SERVICES COVER COMPLETE DESIGN, SPACE PLANNING, AND INTERIOR CONSULTATION. EXAMPLES OF DESIGN/LAYOUT SERVICES MAY INCLUDE, BUT ARE NOT LIMITED TO:

- Evaluating the client's overall office space and furniture requirements, existing inventory, space standards, functional office environment, work flow, and special space or electrical/data requirements
- Formulating design solutions
- Developing detailed plans based on the service provider's evaluation and proposed design solutions
- Providing documentation in printed and electronic formats
- Producing Drawings and other documentation containing sufficient detail of design intent for use by all parties, such as electricians, furniture installers, etc.
- Developing furniture, furnishings, and equipment specifications
- Coordinating and obtaining plan approval by the customer agency and its sub-component



## NAICS codes & services

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Primary	NAICS Code	Description
	541310	Architectural Services
	541330	Engineering Services
	541340	Drafting Services
YES	541410	Interior Design Services
	541430	Graphic Design Services
	541490	Other Specialized Design Services
	541413	Computer Facilities Management Services
	541611	Administrative Management and General Management Consulting Services
	561210	Facilities Support Services



# CFMS hourly labor rates

## Labor Categories | Government Rates - SIN 712-1, 712-3, 712-4

	GSA Price w/o IFF	GSA Price w/ IFF
<b>Interior Design Principal</b>	\$82.72	\$83.35
<b>Senior Interior Designer</b>	\$81.38	\$82.00
<b>Project Manager</b>	\$70.05	\$70.58
<b>Junior Interior Designer</b>	\$64.51	\$65.00

The agreed upon discounts are inclusive of the Industrial Funding Fee (IFF), reflecting pricing which absorbs the .75% quarterly remittance.

Prompt Payment Discount 2% - 20 days, net 30 days

Minimum Order: \$100.00

Maximum Order: \$500,000.00 per single order

Warranty: Standard Commercial Warranty



## GSA labor categories

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### Principal

Manager in firm responsible for project strategy, staffing, policies, contracts, and resources to ensure successful project completion. Serves as the executive liaison for the client and project team.

**Education:** Bachelor Degree in interior design or equivalent work experience, NCIDQ certification.

**Experience Level:** Minimum 12 years experience in interior design and project management services.

### Project Manager

Responsible for providing project leadership to develop the strategy to execute the project, control budget and schedule, manage other team members, and ensure quality control. Serves as the communication lead for the client and the project team. Leads key presentations, including presentations of consulting recommendations.

**Education:** Bachelor Degree in interior design or equivalent work experience.

**Experience Level:** Minimum 6 to 10 years experience in interior design, furnishings, and project management services.

### Senior Interior Designer

Advises client on interior design factors, such as space planning, layout and utilization of furnishings and equipment, color schemes, and color coordination. Responsible for planning, designing, and furnishing interior environments. Confers with clients to determine architectural preferences, purpose, and function of environment, budget, types of construction, equipment to be installed, and other factors which affect planning interior environments.

**Education:** Bachelor Degree in interior design or equivalent work experience, NCIDQ certification.

**Experience Level:** Minimum 6 to 10 years experience in interior design, furnishings, and project management services.

### Junior Interior Designer

Provides technical assistance on projects under the direction of senior level personnel.

**Education:** Bachelor Degree in interior design or equivalent work experience.

**Experience Level:** Minimum 1 to 5 years experience in interior design.



## GSA terms & conditions

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1. Basic Discount: 14% to 24%
2. Quantity discount: None
3. FOB Delivery: FOB Destination
4. Prompt Payment Terms: 2% - 20 days, net 30 days
5. Installation Services: Per SIN 712-1, 712-3, 712-4
6. Design/Layout Services: Per SIN 712-1, 712-3, 712-4
7. Delivery Time: Agreed upon by Customer Task Order
8. Expedited Delivery: Agreed upon by Customer Task Order
9. Minimum Order: \$100.00
10. Maximum Order: \$500,000.00
11. Warranty provision: Standard Commercial Warranty
12. Return Policy: None
13. Restocking Fee: None
14. Broken Pack: Not Offered
15. Damaged Goods: Not Offered
16. Government Credit Card: Accepted
17. Cancellation Policy: None
18. Dealer Mark-Up: None
19. Ordering address:  
KSA Interiors  
11531 Nuckols Road, Suite A  
Glen Allen, VA 23059
20. Payment address:  
KSA Interiors  
11531 Nuckols Road, Suite A  
Glen Allen, VA 23059





**workplace** office environments

**The office landscape continues to change and we can help you navigate!**

We work with many public and private sector corporate clients to implement unique solutions. Let our team help you envision progressive and flexible solutions to change your environment and help you work better. In addition to design excellence, our services will help your employees transition seamlessly into their new environment.





## collaborative space work together

### We can help you find solutions to foster however you want to work together!

Collaboration isn't just limited to the workplace. We have worked on a variety of collaborative spaces including meeting areas, work areas, food service areas, and private rooms with our corporate and higher education clients. Our solutions allow for cohesive spaces that enhance collaboration and are flexible and inviting.





**classrooms & training rooms** learning space

**We can help you create a space where learning is enhanced!**

Our collaborative space experience extends into our experience with designing classrooms and training rooms. We recognize the importance of creating learning environments that are adaptable to the use of evolving technology and enable collaborative teaching methods to flourish.





**food service & dining** cafeterias, lounges, & break areas

**Let us create an enjoyable & functional place to take a break!**

We are experienced in creating food service areas ranging from cafeterias and lounges for higher education and corporate facilities to dining rooms for hospitals and continuing care retirement communities. Let us coordinate with your food service vendor to make sure function is met with aesthetics.





## healthcare healing spaces

### Enhancing healing with space is a key factor in healthcare design.

Healthcare is moving towards hospitable and healing environments. We have experience working with multiple healthcare organizations and continuing care retirement communities (CCRCs). Our team works to create facilities that work with the client's needs as well as being beautiful, functional, and cost-effective.



## space visualization 3D modeling & renderings

### Do you want to see what your space will look like before it is built?

We can show you through the creation of conceptual renderings - either built through a 3D model or manipulating existing photos of the space. Through 3D modeling, we can walk you through your new space - showing spatial relationships, furniture layouts, and overall finish palette.



