

# GENERAL SERVICES ADMINISTRATION

COMPREHENSIVE FURNITURE  
MANAGEMENT

FSC GROUP 71, PART II  
SECTION K

\*712.1 PROJECT MANAGEMENT  
\*712.3 RECONFIGURATION/RELOCATION MANAGEMENT  
\*712.4 DESIGN/LAYOUT  
\*WB INTERIORS HAS ELECTED TO PARTICIPATE IN  
PROJECTS RELATED TO THE RECOVERY ACT IN OUR SIN  
CATEGORIES

Contract Number GS-29F-0021X

Federal Acquisition Services (FAS)

Authorized Federal Supply  
Schedule Price List

**CONTRACT PERIOD:**  
AUGUST 4, 2011 THROUGH AUGUST 3, 2021

**WB INTERIORS, INC.**  
5200 Avalon Boulevard  
Alpharetta, Georgia 30009

**CONTRACT ADMINISTRATOR:**  
Elizabeth Sessions, President  
esessions@wbinteriorsinc.com  
Telephone: 678-533-1050  
Fax: 678-533-1051  
www.wbinteriorsinc.com





**COMPANY DESCRIPTION:**

WB Interiors is commercial interior design firm, with a GSA Schedule contract, specializing in comprehensive turn-key design services throughout the United States including: project management, space planning, design development, furniture and finishes selection including CID packages, SID and FF&E construction documents and construction administration. We provide our clients with a functional, aesthetic, and unique environment. WB Interiors is a full service design firm with access to registered architects, licensed engineers, graphic artists, furniture dealers, and art consultants to meet our client’s needs. Our talented and capable team is made up of over 40 designers many of which are NCIDQ Certified and LEED Accredited.

**COMPANY DESIGNATIONS:**

GSA Schedule Contract Number: GS-29F-0021X  
DUNS: 166028605  
CAGE: 1VDM8  
SIN Codes: 712-1 | Project Management  
712-3 | Reconfiguration/Relocation Management  
712-4 | Furniture Design Layout

**DESIGN SERVICES:**

- Project Management
- Programming and Space Needs Analysis
- Interior Space Planning
- Furniture, Fixtures and Equipment Specifications
- CID Packages, SID and FF&E
- Construction Documentation and Administration
- Coordination of Art and Graphic Design and Signage
- Interior Design Standards
- Renovation of Existing Spaces
- Sustainable Design
- LEED Documentation

**NAICS:**

541410 Interior Design Services  
541310 Architectural Design  
541490 Other Specialized Design Services  
561210 Facilities Support Services  
561790 Other Services to Buildings and Dwellings

**DIFFERENTIATORS:**

8 LEED Accredited Team Members  
18 NCIDQ Certified Team Members  
6 Silver and 5 Gold LEED Certified Projects  
40+ talented designers and architects  
Projects Completed Nationwide

**PAST PERFORMANCE:**

- Fort Stewart | Soldier Family Care Clinic
- Fort Rucker | Chapel Center
- Homestead Air Reserve Base | KYJM 11-9030 Add/Alter Building 200
- Fort Benning | GBI Complex General Purpose and Shipping & Receiving Warehouses
- The U.S. Department of Defense Domestic Dependent Elementary and Secondary Schools (DDESS)/Department of Defense Dependents Schools (DoDDS) | Regional Office Renovations
- Department of Veterans Affairs | VSC Front Office | St. Petersburg, Florida
- Camp Lejeune | MCAS New River | P-652\* Maintenance Hangar Phase III |New Construction
- Dobbins ARB | Air Traffic Control Tower | New Construction\*
- Dobbins ARB | Fitness/Gymnasium New Construction and Renovation B486\*
- Dobbins ARB | Civil Engineering Renovation B501\*
- Dobbins ARB | Aeromedical Staging Squadron Renovation B550\*
- Dobbins ARB | Security Forces Squadron Renovation B701\*
- Dobbins ARB | Aeromedical Evacuation Squadron Renovation B744\*
- Dobbins ARB | EOD | LRS | DCC | DPC New Construction and Renovation B819\*
- Fort Gordon | Renovation Building 21718\*
- Fort Bliss | Military Working Dog Facility\*

\*Indicates projects completed at a previous firm by Jan Wynn, Director of Government Design Services for WB Interiors.

**CONTACT INFORMATION:**

Elizabeth Sessions, President  
p. 678.533.1050  
e. esessions@wbinteriorsinc.com

Jan Wynn, ASID, LEED AP ID+C, NCIDQ  
Director of Government Design Services  
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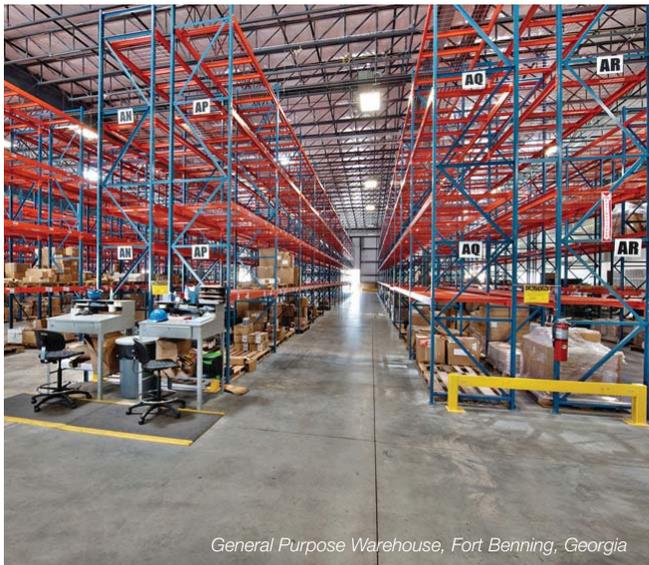
U.S. Bankruptcy Courthouse, Aberdeen, Mississippi



Dobbins Air Force Base



Family Care Clinic, Fort Stewart, Georgia



General Purpose Warehouse, Fort Benning, Georgia



Overall quality of the project is outstanding with an emphasis on the details. This is one of the most aesthetically pleasing facilities on Fort Benning. The staff was extremely knowledgeable of all phases of the project.

Shannon L. Richardson, PE  
Resident Engineer  
USACE



Contract Number GS-29F-0021X

# GENERAL SERVICES ADMINISTRATION

## Contents

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- 2 Customer Information
- 3 Introduction to WB Interiors & Services
- 4 Project Experience Samples
- 5 Labor Category Definitions
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Contract Number GS-29F-0021X

**GENERAL  
SERVICES**  
ADMINISTRATION  
2  
Customer Information

# GENERAL SERVICES ADMINISTRATION



Special Item Numbers (SINs) awarded:

- 712-1 Project Management
- 712-3 Reconfiguration/Relocation Management
- 712-4 Furniture Design Layout

Delivery Terms: 120 ARO

Prompt Payment: 1%-20days, net 30 Days

FOB Terms: Destination

Minimum Order: \$100 net

Maximum Order: \$500,000 net

Warranty: Standard Commercial Warranty

Return Policy: Not applicable to service contracts

Cancellation Policy: Not applicable to service contracts

Payment Address:  
WB Interiors, Inc.  
5200 Avalon Boulevard  
Alpharetta, Georgia 30009  
Attn: Accounts Receivable

DATA UNIVERSAL NUMBER SYSTEM  
(DUNS) NUMBER: 16-602-8605

System for Award Management:  
WB Interiors is registered in the SAM database. Our registration number is the same as our DUNS number listed above.

TAX IDENTIFICATION NUMBER: 26-2122779



Contract Number GS-29F-0021X

# GENERAL SERVICES ADMINISTRATION

## 3 Firm Introduction Services

# GENERAL SERVICES ADMINISTRATION



## INTRODUCTION TO WB INTERIORS

WB Interiors, Inc. is an Atlanta based corporation established in 1985 and prior to 2008 operated as RWB Interiors Inc. For over 30 years, our principal business is to provide comprehensive turn-key interior design services, including complete specification of finishes, furniture and equipment for renovations and/or new construction. We craft designs that provide our clients with a functional, aesthetic and unique environment that enhances the lives of its users to further their business objectives.

**DESIGN PHILOSOPHY:** While we work in many diverse industry sectors, our consistent approach is always

client oriented. We design spaces that enable our clients to thrive, create, evolve and prosper. Four words define our design philosophy: listen, collaborate, educate, and commit.

**LISTEN:** We listen to our clients in order to focus their wants and needs. We strive to understand our client's mission and to embrace their philosophy as our own. Listening enables us to prioritize our clients' goals and balance wants with needs.

**COLLABORATE:** Design teams collaborate with each other and supporting consultants to explore design options and focus design concepts. Multiple perspectives are beneficial to our clients.

**EDUCATE:** It is our responsibility to educate our clients on practice, trends, and product so that together we can make impactful design decisions. We guide our clients to make decisions that are in their long term best interest. We are committed to offering sustainable design solutions on all projects not just our LEED projects as our commitment to the environment.



# GENERAL SERVICES ADMINISTRATION

## COMMIT

We are committed to our clients, our designs and each other. We believe that the key element behind our success is a continuous commitment to fulfill the client's needs. Remaining committed to our designs while respecting time and budgetary constraints enables WB Interiors, Inc. to provide high quality design to our clients. Our commitment to excellence in client service is confirmed by a high percentage of repeat business.

## WORK EXPERIENCE

Markets serviced by our firm include government buildings and military facilities, corporate offices, public facilities, hospitality, retail, health care, call centers, research and development centers, and tenant development.

Management is involved at the project level. There is collaboration and oversight of the progress and quality of the work product at each project phase. We employ a single point of client contact and clearly identify the responsibilities of all team personnel, including the roles of consultants.

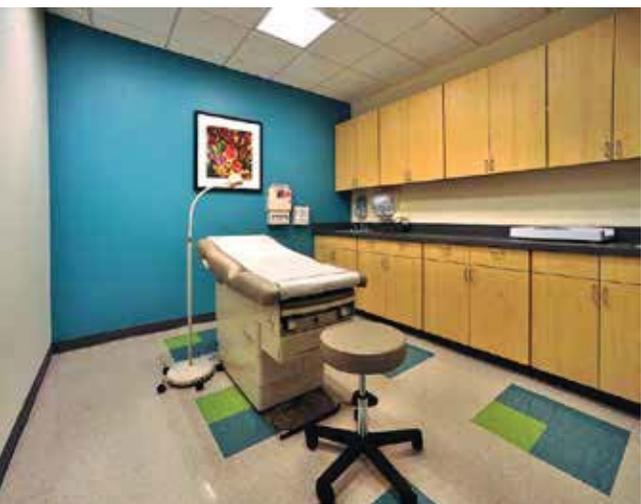
Fundamental to this approach, in the pre-planning phase, we create a detailed outline of tasks and deliverables that the project will require. This pre-planning effort will establish the team formed to meet the quality and schedule requirements of the project. The project team will then be responsible for producing these products in the time frame given and within the budget allotment. WB Interiors, Inc. is committed to increasing our productivity by proper use of the most effective industry software to produce deliverables that give our clients' maximum value.

WB Interiors, Inc. has a proven record of controlling costs during the design process. The design team is committed to a systematic observance of cost, time and quality in the design and construction of the project. Our objective is to maintain and improve quality levels owner's budget or compromise of the design.



# GENERAL SERVICES ADMINISTRATION

## INTRODUCTION TO WB INTERIORS *(CONTINUED)*



### COMPANY FACTS

WB Interiors is a commercial interior design firm, specializing in comprehensive turn-key design services including: project management, space planning, design development, furniture and finishes selection including CID Packages, SID and FF&E, construction documentation and construction administration. WB Interiors is a full service design firm with access to registered architects, licensed engineers, graphic artists, furniture dealers, and art consultants to meet our client's needs. Our talented and capable team is made up of over 40 designers many of which are NCIDQ Certified and LEED Accredited.

### 712-1 PROJECT MANAGEMENT

Project Management services include comprehensive management support for the design, reconfiguration, relocation, and increasing/downsizing of office spaces and similar facilities. Contractors work as a partner with the customer organizations to manage the projects to ensure they meet the customers' requirements.

### Examples include BUT ARE NOT LIMITED TO:

- Development of project management plans and implementation strategies.
- Development, management and coordination of the project phasing.
- Logistics Management
- Assistance in preparation of budget requirements for the design, acquisition, delivery and installation of furnishings and equipment.
- Management of the interior design process.
- Ensuring compliance with applicable codes and regulations.
- Oversight of deliveries and installations to ensure adherence to scope of work, installation standards and accurate placement of furniture according to plan.
- Management of logistics of interior renovations and furniture installation.

# GENERAL SERVICES ADMINISTRATION



## INTRODUCTION TO WB INTERIORS

*(CONTINUED)*

### SIN 712-3 RECONFIGURATION, RELOCATION, AND INSTALLATION MANAGEMENT

These services are required for reconfiguration or consolidation of existing facilities and the opening of new facilities.

#### Examples include but are not limited to:

- Determine the needs of the owner.
- Develop relocation plans and schedules.
- Coordinate relocation with owner and other project team members.
- Space Optimization and Management
- Coordinate storage of furnishings until the final move .
- Do a punch list of all items once moved in.

### SIN 712-4 FURNITURE DESIGN & LAYOUT

Services cover complete design, space planning, and interior consultation.

#### Examples include but are not limited to:

- Evaluate the client's overall office space and furniture requirements, existing inventory, space standards, functional office environment, work flow, and space or electrical/data requirements.
- Formulating design solutions.
- Develop detailed space plans based on the provider's requests and proposed design solutions.
- Providing documentation in printed and electronic formats, including As-Built and Construction Documentation.
- Producing Drawings and other documentation containing sufficient detail of design intent for use by all parties, such as electricians, furniture installers, etc.
- Developing furniture, furnishings, and equipment specifications.
- Coordinating and obtaining plan approval by the customer agency and its sub-components.



Contract Number GS-29F-0021X

# GENERAL SERVICES ADMINISTRATION

## 4 Project Experience

# GENERAL SERVICES ADMINISTRATION

## CORPORATE HEADQUARTERS EXECUTIVE OFFICES

Contract No. 0800560.000 | ATLANTA, GEORGIA

Budget: \$ 2.25 Million

SIN Number: 712-1, 712-3, 712-4



The 30,000 sf executive offices of this corporate headquarters is an environment that is comfortable for the executive team to work in daily with collaborative spaces such as the town center, library, gathering spaces and a terrace roof garden. Conferencing spaces abound including a fully integrated 30 person boardroom and smaller huddle rooms.

Offices are richly appointed and custom to the occupant with audio visual capabilities. An open door policy extends to hoteling for board members and visiting personnel. The space was created to be accommodating to events such as fund raisers and board of directors retreats.

### Results Achieved

- Met move in dates
- Met Budget
- Successfully migrated departments into a collaborated work environment

### Methodology

WB Interiors, Inc. was commissioned to move eleven departments from this existing facility to a new facility using eco-responsible design.

WB Interiors, Inc. accomplished this goal by designing the spaces and assisting in the furniture and art selections for private offices, work areas, break rooms, boardrooms, and outdoor patio.

# GENERAL SERVICES ADMINISTRATION

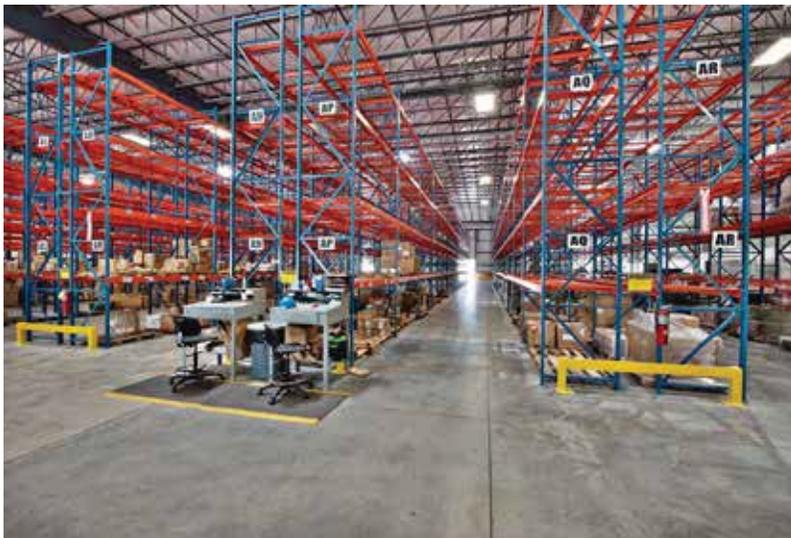
## GBI COMPLEX GENERAL PURPOSE AND SHIPPING & RECEIVING WAREHOUSES

FT. BENNING, GEORGIA

Contract No. | W91266-09-C-0079

Budget: \$ 15.3 Million

SIN Number: 712-1, 712-3, 712-4



As part of a design build team, Wakefield Beasley and WB Interiors provided architectural and interior design services for two warehouses including administrative office space located at Ft. Benning, Georgia. Site work included parking, access drives, site utilities, site drainage, landscaping and fencing.

Both the General Purpose Warehouse and the Shipping & Receiving Warehouse accommodate logistic and administrative operations and store combustible and noncombustible supplies. Each building is fully ADA compliant.

The General Purpose Warehouse includes Level II and Level III secured storage which includes a storage area for arms, ammunition and explosives.

The Shipping & Receiving Warehouse includes a central issue facility that is 31,200 sf, a packing and crating area of 20,000 sf, and 8,800 sf of office and administrative area.

### Results Achieved

- Met move in dates
- Met Budget
- LEED Silver Certified

# GENERAL SERVICES ADMINISTRATION

## PRIMERICA

DULUTH, GEORGIA

Budget: \$ 15 Million

SIN Number: 712-1, 712-3, 712-4

Fee: \$ \$360,000



WB Interiors provided visioning, test fits, space planning, design development, construction documents, construction administration, and furniture selection for 360,000 SF of tenant improvement space. We also provided project management for all interior furniture and fixtures. The office environment includes 400 offices, 70 conference/huddle rooms, 5 training rooms, and 1200 open office cubicles. There are large executive suites for upper management with a boardroom and supporting conference rooms. A 7000 SF data center was created to support the technological needs of almost 2000 employees and the visiting customers. The center building is considered the main campus lobby. This building houses a gift store, a 15,000 SF cafe with a full kitchen and service line, exhibit space, a stepped platform theatre, and a 10,000 SF TV studio with accompanying editing suites.

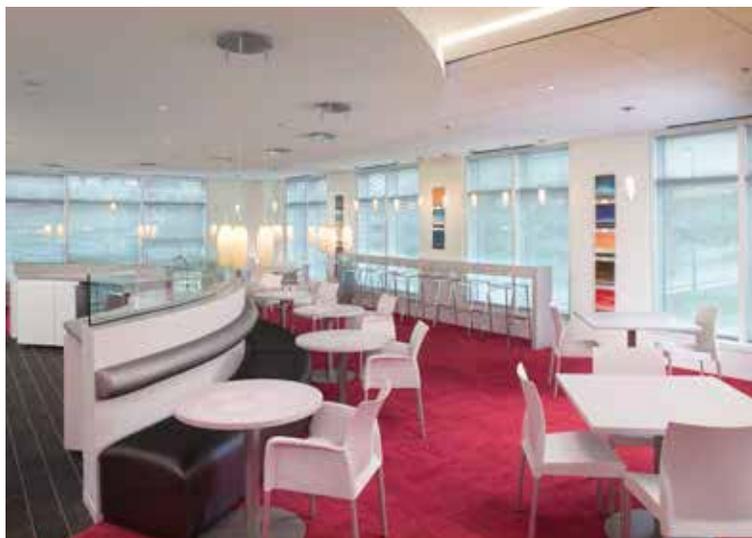
### Results Achieved

- Met move in dates
- Met Budget
- Successfully migrated departments into a collaborated work environment



# GENERAL SERVICES ADMINISTRATION

## **DELTA COMMUNITY CREDIT UNION MARKETING, CAFE & LOUNGE** ATLANTA, GEORGIA



The credit union’s award winning marketing department is now housed in a space that boosts the creative spirit and corporate color palette that is their hallmark. Workstations are unique to each group but all feature low horizon panel systems with configurations that mimic the private offices. Private offices for managers and vice presidents offer an energetic and open feel with ample work space and storage capabilities. Departments flow fluidly into a conference center that has a collaborative town center and several video conference rooms that link to other operation centers.

Our client is focused on people – members, workforce, and community. A key component to this project was working with them in a collaborative manner to understand their requirements before they could articulate them clearly. We got to know our client and their culture and then got to work.

Image boards were created to illustrate our concept of a meeting space that in conjunction with an adjacent workout center would provide a place for the entire workforce to interact - executives and security guards alike.

### Results Achieved

Abandoning the conventional closed in feeling of ‘back of the house’ the breakroom was embraced fully. Once finishes and furniture were selected we prepared renderings that were commissioned by our client. Presentation of the renderings of six key areas not only led to quick approval; they also generated excitement by the executive and management teams.

# GENERAL SERVICES ADMINISTRATION

## GEORGIA DEPARTMENT OF TRANSPORTATION FACILITY CONSOLIDATION AND MOVE

Contract No. 0700557.000 | ATLANTA, GEORGIA



WB Interiors (WBI) provided programming meetings, preliminary plans, design services, finish selection, construction documents and construction administration for a 240,000 SF office relocation. Requirements included relocating 1,100 employees from four different facilities into one building. Development of a 5,000 SF computer room, high tech conference center with meeting areas, and an executive floor with many upgrades.

Departments were strategically realigned as the overall organizational structure of the Georgia Department of Transportation (GDOT) was realigned.

New work stations helped to transition personnel into a dense open plan. High density files and a 4,200 SF Data Center were also critical in the planning of the space.

This project had a limited budget of \$18/sf which was maintained with great results. WB Interiors provided full design services including art selections.

Additionally, WBI worked closely with the Owner of the facility during the construction phase.

The main server room for GDOT was tied into other GDOT server rooms located in various locations across the state.

Results Achieved:

- Met move in dates for all critical phases
- Met limited budget

# GENERAL SERVICES ADMINISTRATION

## GE COMMERCIAL FINANCE EXECUTIVE SOUTHEAST OFFICES

Contract No. 0700505.003, 004, 005  
ATLANTA, GEORGIA

Budget: \$3,000,000

SIN Number: 712-1, 712-3, 712-4

WB Interiors (WBI) completed 90,000 SF of office design for the Executive Southeast Offices with conference center and upgraded common area restrooms. This space consolidated two locations and multiple floors into a larger floor plate building.

WBI provided programming meetings, preliminary plans, design services, finish selection, project management, construction documents and construction administration for the office relocation.

Requirements included relocating employees from two different facilities into one building. Development of a high tech conference center with meeting areas with many upgrades.

New work stations helped to transition personnel into a dense open plan. High density files and a 4,200 SF Data Center were also critical in the planning of the space.

### Results Achieved

- With careful planning, the client was able to accommodate 20% growth without increasing square footage
- Project completed for about 1 Million under budget
- LEED Practices
- Met all move in dates
- Reuse many existing upgrades in space to save on cost
- Coordinated donation of existing lights to a nonprofit organization



# GENERAL SERVICES ADMINISTRATION

## HANJIN SHIPPING RELOCATION/CONSOLIDATION

Contract No. 0800553.000

ATLANTA, GEORGIA

Budget: \$1,200.000 total build-out.

SIN Number: 712-1, 712-3, 712-4



When Hanjin Shipping purchased a three story building in Alpharetta to consolidate their east coast customer care staff, WB Interiors (WBI) was selected to redesign their space. This includes 40,000 sf spanning two floors. The overall design includes unique features to personalize the space and maintain corporate branding.

This project includes upgraded finishes and over 90% of construction is new; however, the construction cost delivered for under \$30 per sf. This cost efficient upgrade was accomplished by employing multiple pricing exercises during each design phase and by working with sub trades to explore innovative construction techniques to realize the design.

### Results Achieved

- Reuse of existing building elements as possible
- City of Alpharetta approved a compartmentalization plan we prepared to accommodate Hanjin's adjacency requirements that caused a floor loading issue.
- Blended new furniture with relocated. This involved coordination with BIF, Korea's largest manufacturer of systems furniture
- Stayed within budget
- Met all move in dates

Methodology: WB Interiors, Inc. accomplished consolidating and designing the space by working closely with their main office in Korea; designing a gallery of images of ships and customizing graphics all while meeting budget and time allowances.

# GENERAL SERVICES ADMINISTRATION

## TRX MOVE AND CONSOLIDATION

Contract No. 0700591.000

ATLANTA, GEORGIA

Budget: \$ NOT RELEASED INFO

SIN Number: 712-1, 712-3, 712-4



TRX relocated their national headquarters into an older Class A office building in Atlanta. The new location included 40,000 SF of space spanning two floors. By making value choices for soft items such as furniture and graphics, TRX, Inc. was able to cut the original construction budget in half. Originally this project was slated to be a LEED project. Due to cost and time constraints, our client chose not to pursue the LEED certification; however, they chose to maintain a project design that includes LEED features such as installation of 100% recyclable carpet tile, maintenance of existing construction, relocation of existing interior glazing and doors, reuse of existing furniture which was modernized with new finishes, creating a floor plan that insures over 70% of personnel have access to daylight and outside views, installation of hand blowers and metered faucets in existing wash rooms, installation of occupancy sensors in all private rooms, inclusion of teleconference rooms to cut down on business travel as well as many other earth friendly features. WB Interior's work in designing TRX, Inc's office space is an excellent example of cost containment while maintain the client objectives for an earth friendly office. Through good design and planning, we were able to accommodate the head-count our client wanted and gain them a space savings.

### Results Achieved

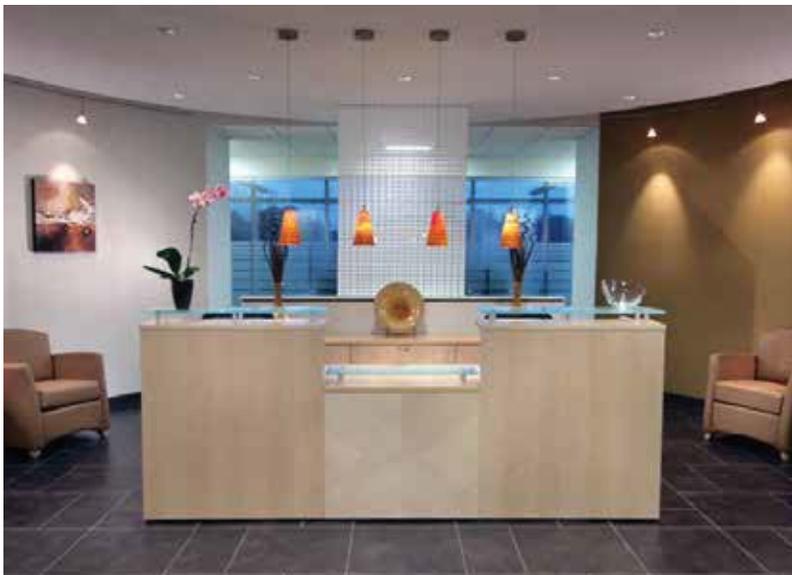
- Reuse many existing upgrades in space to save on cost
- Stayed within budget
- Met move in date
- Cut construction budget in half

# GENERAL SERVICES ADMINISTRATION

## **REGUS ATLANTIC STATION**

CONTRACT NO. 0700775.002  
ATLANTA, GEORGIA

Budget: \$1,000,000 total build-out.  
SIN Number: 712-1, 712-3, 712-4



Regus Business Center Corporation consists of approximately 18,584 square feet at 201 17th Street in Atlanta, Georgia. WB Interiors (WBI) contracted to provide full services for first generation build-out of this new Regus business center.

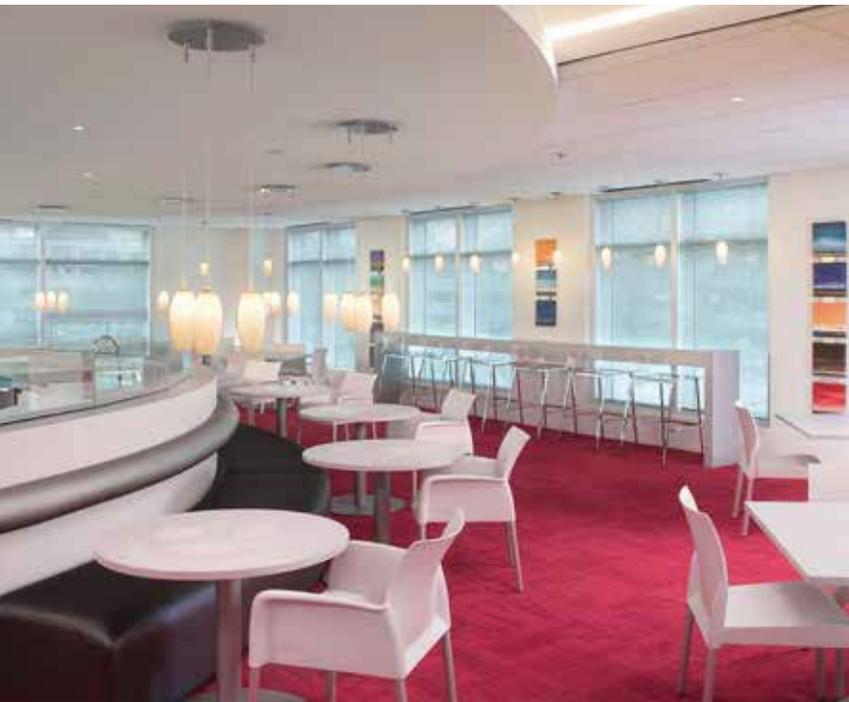
WBI provided programming meetings, preliminary plans, design services; finish selection, construction documents and construction administration for a new office build out. Development of a computer room, high tech conference center with meeting areas with many upgrades. This project had a limited budget of \$44/sf which was maintained with great results. WB Interiors provided full design services including art selections and signage coordination. Additionally, WBI worked closely with the Owner of the facility during the construction phase. WBI with Regus, came up with one of the new design concepts which was the first in the south for Regus Business Centers. WBI also coordinated with Client Furniture vendors for custom designs.

### Results Achieved

- Finished \$70,000 under budget
- Met all move in dates
- Reuse of existing building elements
- New Design Concept

### Methodology

WB Interiors, Inc. accomplished this while completing project under budget and implemented these standards and design guidelines on multiple Regus Business Centers in the United States.



Contract Number GS-29F-0021X

# GENERAL SERVICES ADMINISTRATION

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## Labor Category Definitions

# GENERAL SERVICES ADMINISTRATION



**PRESIDENT** Manages and directs the organization towards its primary objectives. Develops long range plans and strategies for the firm. Performs and coordinates marketing activities to new and existing clients. Execution of contracts with clients and consultants. Leads and directs the firm in its daily operations by dispensing advice, guidance, direction, and authorization to carry out major plans and procedures. Bachelor Degree with 10+ years experience.

**DIRECTOR** Responsible for managing the overall design direction of the studio. Responsible to the firm principals for overall profitability of the division. A management position requiring supervision of all aspects related to the success, productivity, profitability, and integrity of a division. Researches, plans, designs, and administers projects for clients. Markets services to new and existing clients. Bachelor Degree with 8-10 + years experience.

**PROJECT MANAGER** Leads the development of projects with varying amount of supervision depending on an individual's ability and on the project scope. Responsible for coordination of project design concept and direction. Responsible to Studio Director for project execution and profitability. Handles day-to-day activities of multiple projects, including client contact, engineering, contractor coordination, and staff assignments. Coordinates activities of designated projects to ensure that goals or objectives are accomplished within prescribed time frame and budgets by overseeing project through installation. Fully understands and is capable of implementing design concept. Possesses thorough knowledge of codes, estimating construction and furnishing costs, and available sources. Bachelor Degree with 6-8+ years experience.

# GENERAL SERVICES ADMINISTRATION

## LABOR CATEGORY DEFINITIONS *(CONTINUED)*



**PROJECT COORDINATOR** Assists in all phases of design project as well as in the production of contract documents. Implements design direction with phone calls, drawings, and site visits. Reacts to client requests. Selects finishes, furniture and accessories. Bachelor Degree with 3-5+ years experience.



**DESIGNER** Assists in design and completion of construction drawing sheets. Organizes samples, furniture, finishes and specifications. Assembles in-house presentation boards and/or booklets. Maintains library of samples and finishes. Develops relationship with vendors and arranges in-house presentations. Bachelor Degree with 3+ years experience.



**CLERICAL** Responsible for preparing and composing specifications, addenda, letters, proposals, contracts, records of communication and transmittals. Maintains project data base and provides all administration support to staff. Bachelor Degree with 2+ years experience.



Contract Number GS-29F-0021X

# GENERAL SERVICES ADMINISTRATION

## 6 Special Items Price List

# GENERAL SERVICES ADMINISTRATION



## PRICE LIST FOR SPECIAL ITEM NUMBERS: 712-1, 712-3, 712-4

The GSA has determined that the rates for services contained in WB Interior’s price list applicable to this schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform the specific task being ordered and for making a determination that the total firm fixed price or ceiling price is fair and reasonable.

The prices, terms and conditions stated apply exclusively to comprehensive furniture management services with the scope of this FSS Schedule. All prices include the GSA .75% Industrial Funding Fee which WB Interiors, Inc. forwards to GSA quarterly, based on the sales received under this schedule.

## DISCOUNTS/TERMS:

Labor Category	GSA Price W/IFF
Director	\$102.02/hr
Project Manager	\$71.79/hr
Project Coordinator	\$64.23/hr
Designer	\$56.68/hr
Clerical	\$49.12/hr

