

W.M. Putnam Co.

Copenhaver, Inc. *Serving Government*

Copenhaver, Inc. d/b/a W.M. Putnam is an employee-owned small business that brings superior project management and product procurement capabilities to its government clients. During the last 10 years, Copenhaver has successfully completed over 6,000 projects in all 50 states, including office, education, and medical facilities. Our customers have benefited from:

- Competitive pricing due to wide procurement capabilities and the leverage of purchase volumes and national contracts
- Cost savings from the application of technology and the integration of procurement with staging, delivery and installation
- Substantial reduction of client administrative efforts and costs
- Over 99% on-time performance with all deliveries
- The attention of dedicated project managers, designers and support personnel
- Simplified ordering and comprehensive reporting that allows better control over the entire process
- Superior customer service as measured by over 3,000 customer satisfaction responses
- Post execution service

Since Copenhaver Inc. is also a 712-H Packaged Room Contract holder (GS-28F-0027U), we are able to provide not only the service side of interior solutions but also the product specified to go into the project space.

We have successfully teamed with numerous GSA product manufacturers (outside of those specifically offered under our contract) to provide an infinite selection of interior accoutrements to provide our customers the best, complete interior solution to meet their operational needs.

Call Brent Neilson at 800-445-5236 to discuss your interior project needs.

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Bloomington, IL 61704
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Contract Period: August 10th, 2005, through August 9th, 2010
Duns: 06-233-4644
Cage Code: 3ZXA3
TIN: 37-1204191

GS-29F-0033R – Comprehensive Furniture Management Services (CFMS)

FSC Class 7110, Group 71 Part II, Section K

SIN 712-1 – Project Management (Furniture and Furnishings Related)

SIN 712-3 – Reconfiguration/Relocation/Installation Management

SIN 712-4 – Design Layout

The following hourly rates have been accepted for the services being offered to the Government:

Vice President of Customer Management	\$ 200.00
Account Management	\$ 200.00
Marketing Research	\$ 200.00
Construction Management	\$ 200.00
Senior Project Coordinator	\$ 55.00
Designer	\$ 45.00
Customer Service	\$ 40.00
Purchasing	\$ 85.00
Senior Accounting	\$ 50.00
Jr. Accounting	\$ 35.00
Order Entry	\$ 40.00
Warehouseman	\$ 40.00
Installer	\$ 40.00

Note: Projects are typically bid at the estimated number of hours required to complete a project's scope multiplied by the appropriate hourly rate. Additional fees (i.e. travel, equipment, materials) are listed as an addition expense and are passed through at cost.

Copenhaver Inc. is proud to be a Small, Employee owned company.