

WATSON FURNITURE GROUP

FSC Group 71, Furniture
FSC Class 7110
GSA Contract – GS-29F-0109G
Contract Period: 10/30/2011 – 10/29/2016
Business Size: Small

Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370
Phone: 360-394-1300
Fax: 360-394-1322
Toll Free: 800-426-1202

ORDERING INFORMATION

WATSON DESKING & WATSON DISPATCH

Watson Desking brand includes – Miro, M2, SEVEN, ZO, Fusion & Frames

Watson Dispatch brand includes – Synergy 1, Synergy 2, Synergy 3

- 1a. SPECIAL ITEM NUMBERS (S.I.N.)
- 711-11 Tables and Accessories
 - 711-2 Worksurface, Workstations, Computer Furniture Accessories
 - 711-3 Filing & Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories
 - 711-94 Design and Layout – \$55/hr
 - 711-95 Installation- For installation projects up to \$500, Watson Furniture Group will charge 10% of the net price of the purchase order. Installation projects above \$500 shall be negotiated on a case-by-case basis.
- 1b. LOWEST PRICED MODEL:
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| 711-11 | XFI3426 | \$224 |
| 711-2 | DASN | \$1 |
| 711-3 | SMP24 | \$127 |
2. MAXIMUM ORDER: \$500,000 SINs 711 11, 711 2, 711 3, 711 94
\$500 SIN 711 95
3. MINIMUM ORDER: \$100
4. GEOGRAPHIC COVEREAGE: 48 Contiguous States, Washington DC and Port of Exportation for Alaska, Hawaii and Puerto Rico
5. POINT OF PRODUCTION: Poulsbo, Washington
6. DISCOUNT FROM LIST PRICE
- WATSON DESKING PRODUCTS**
- 58.1% Prices are net, freight included for orders over \$6,285 GSA net.
- 60.7% To Western Washington, the metro areas of

Portland, Salem and Eugene, Oregon, freight
Included for orders over \$6,285 GSA net.
63.3% For customers in Western Washington, the
Areas of Portland, Salem, and Eugene, Oregon
requesting freight FOB Watson.
a. Customer Will-Calls Order
b. Customer Self-Contracts Freight

WATSON DISPATCH PRODUCTS

47.5% Off of list price, freight included for orders over
\$6,285 GSA net.

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| 7. | QUANTITY DISCOUNTS: | \$300,000 - \$399.999 Additional 1%
\$400,000 - \$449,999 Additional 2%
\$450,000 - \$500,000 Additional 3% |
| 8. | PROMPT PAYMENT TERMS: | 5% 10 Days, 2% 20 Days, Net 30 (Terms available
Based on Watson invoice date only) |
| 9. | GOVERNMENT CREDIT CARDS: | Accepted For All Purchase Thresholds |
| 10. | FOREIGN ITEMS: | None |
| 11a. | TIME OF DELIVERY: | 45-60 Days ARO |
| 11b. | EXPEDITED DELIVERY: | N/A |
| 11c. | OVERNIGHT & 2-DAY DELIVERY | N/A |
| 11d. | URGENT REQUIREMENTS: | Inquire with Watson Factory at (800) 426-1202. |
| 12. | F.O.B. POINT: | Poulsbo, Washington, FOB Destination for all points
within the contiguous United States, Washington DC
and Port of Exportation for Alaska, Hawaii, and Puerto
Rico on orders over \$6285 GSA net. |
| 13a. | ORDERING ADDRESS: | Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370 |
| 13b. | ORDERING PROCEDURES: | All orders must be submitted in writing. Watson does
not accept an order until the order is verified complete by
a Watson Project Manager, which will include price
information and anticipated arrival date. The Order
Confirmation of the contract between the customer and
Watson Furniture Group. |
| 14. | REMIT TO ADDRESS: | Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370 |
| 15. | WARRANTY PROVISIONS: | Lifetime (contact Watson Factory for more details) |
| 16. | EXPORT PACKAGING CHARGES: | Contact Contractor for Export Packaging |

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| 17. | TERMS & CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: | None |
| 18. | TERMS & CONDITIONS OF RENTAL MAINTENANCE AND REPAIR: | None |
| 19. | TERMS & CONDITIONS OF INSTALLATION: | All units are shipped KD (disassembled). Contact Contractor for pricing and scheduling of Installation. |
| 20. | TERMS & CONDITIONS OF REPAIR PARTS: | N/A – Contact Contractor |
| 21. | LIST OF SERVICES: | N/A |
| 22. | LIST OF PARTICIPATING DEALERS: | Please contact Watson factory at (800) 426-1202. |
| 23. | PREVENTATIVE MAINTANENCE: | N/A |
| 24a. | ENVIRONMENTAL ATTRIBUTES | Yes. Please contact Watson factory at (800) 426-1202. |
| 24b. | YEAR 2000 COMPLIANT: | N/A |
| 25. | DUNS NUMBER: | 009479296 |
| 26. | CCR DATABASE REGISTRATION: | Yes. Cage Code 7N051 |