



AIR PLANNING

AIR CHARTER WORLDWIDE

THE AIR PLANNING BUILDING • TWO MAIN STREET • SALEM • NEW HAMPSHIRE • 03079 • PHONE: (603) 890-0044 • FAX: (603) 890-0033
SEE US ON THE WEB: WWW.AIRPLANNING.COM

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

Federal Supply Schedule 599
TRAVEL SERVICES SOLUTIONS

Contract Number: GS-33F-0012V

Air Planning, LLC

12 Heritage Way
North Reading, MA 01864
Phone: (603) 890-0044
Fax: (603) 890-0033

<http://www.airplanning.com>

Contract Administrator: Scott Bickford

Email: sbickford@airplanning.com, info@airplanning.com

FSC Class: V999 – Other Professional Services

Contract Period: December 22, 2008 through December 21, 2013

Business Size: Small

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: www.GSAAdvantage.gov. For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>.

599-5 Air Charter Services - Brokers Commercial charter and related services for both domestic and international travel and transportation needs. Including, but not limited to, a full range of broker charter services is available, including passenger; cargo; combi; medical/patient transport; emergency; environmental/climatology; agricultural; charter management; prisoner/alien transport.

599-1000 Contract Support Items: Contract Support Items (Auxiliary Services/Supplies)



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About Air Planning

Air Planning was founded in 1999 with one goal in mind: to provide the finest aviation brokerage services available, arranging flights anywhere on the globe at any time on behalf of its customers. We then combined these elements with an ongoing commitment to continuous training and employee development. The result over the years has been, and remains, unparalleled knowledge and service for our client base, which includes the US Government under the aegis of our previous GSA Schedule 84 MAS contract # GS-07F-0391T and current GSA Schedule 599-5 MAS contract # GS33F0012V and Fortune 500 companies, professional sports teams, heads of state, high net worth individuals, and some of the most well known entities in the world.

Air Planning, LLC is a founding member of The **Air Charter Association of North America (ACANA)**. ACANA is a non-profit organization comprised of the finest aviation brokerage firms in the industry. The stringent membership requirements of ACANA ensure that our members adhere to the highest standards of ethics, integrity and professionalism. Our members are the most well established organizations in the marketplace and have earned the respect of clients as well as peers.

Providing a benchmark for excellence and professionalism for consumers is the purpose of the organization. A consumer of charter services can rest assured that when working with a member of ACANA that they are working with a company that is financially stable, adheres to all FAA and DOT regulations and considers safety and service to be paramount.

Awards

Air Planning was awarded the US Small Business Association's Award of Excellence in recognition of our exemplary commitment of providing the best service to our government customers.

Aviation Professionals

We maintain the highest standards in the industry relative to employee qualifications and are committed to remaining the industry authority through our collective experience, formal education in aviation, and pilot training. All of our clients are assigned to one Air Planning professional who will remain with your program from the initial proposal until the flight is complete. No layers of departments, no changing contact names, and no answering services-just personal attention to your needs, twenty-four hours a day.

Safety Standards

While we recognize the need to provide cost-effective options, we will never do so at the expense of safety and quality. Our goal is to offer the best value to our clients while at the same time meeting our high safety and quality standards.

All of the operators that we utilize on behalf of our clients must meet stringent FAA regulations regarding maintenance, pilot training and safety. We do not utilize operators unless they possess a valid Part 135 or Part 121 operating certificate. We only recommend operators that are Wyvern and/or ARG/US rated/approved. Additionally, operators are subject to our audit procedures that utilize FAA and NTSB data and records. We also maintain a vendor quality assurance program that monitors on time performance, aircraft condition, crew professionalism and client satisfaction. If a vendor does not maintain or exceed our quality standards, they will not be included in our worldwide vendor pool.



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Safety Con't

Quality, safety and security are paramount to Air Planning. As a result, we utilize **PASS (Pilot Aircraft Safety Survey)** and **SIR (Safety Intelligence Report)** reporting. These reports check and verify crucial information concerning the operator, aircraft and crew on a trip-specific basis. For example, the pilot check verifies that the assigned pilot is fully certificated, properly type-rated, has met flight time requirements and meets required criteria relative to medical and training certifications. This information is invaluable in assisting us with utilizing only the most highly qualified operators. Upon request, any client that purchases aviation brokerage services from Air Planning through our GSA MAS contract, will be furnished with copies **PASS** and **SIR** reports at no charge for each operator that Air Planning proposes to utilize.

Accounting Standards and Protocols

Air Planning successfully arranges aviation missions on behalf of the US Government on time and on budget as a result of our GSA MAS. We are familiar with the unique requirements of this market sector including bid submission, invoicing, reconciliation, IFF, WAWF, and audit procedures. Our accounting system is audited every year by a qualified CPA according to GAAP principles.

Utilizing Our Services

Our staff will research all of the available options and make several recommendations based on your stated needs (Performance Work Statement (PWS) / Statement of Work (SOW)). Our response time is among the fastest in the industry. For your convenience there are several ways to communicate with our office, including online chat, email, phone or fax. Contact us twenty-four hours a day every day for our expert recommendation for charter aircraft worldwide.

Experience

Air Planning is with you every step of the way, beginning with the recommendation of appropriate aircraft options, negotiating with carriers on your behalf, and coordinating every aspect of your charter program from start to finish. This includes addressing contractual issues, appropriate naming of additionally insured under direct air carriers' insurance policies, and coordinating the airport services that will be required for your charter program.

Air Planning negotiates and arranges the purchase of aircraft fuel, ticket counter space, airport staff, jet-ways, baggage handling, catering, landing rights approvals, over-flight permits, and crew accommodations for hundreds of flights every year. Our clients even include airlines that rely on our expertise to procure ground handling and related aircraft services at airports around the world. That same expertise and experience is a tremendous benefit to our charter clients.

Flight Operations

Hours before your air charter flight is scheduled to depart, Air Planning is monitoring the positioning flights of your aircraft. Our FLIGHTWATCH flight control systems track adverse weather patterns, air traffic control congestion and aircraft delays. Our Duty Officers furnish clients with up to the minute information regarding the status of their flights. Our FLIGHTWATCH systems are staffed twenty-four hours a day. Air Planning will keep you advised and well-informed, and will coordinate with you or your staff and the direct air carriers that operate your flight on a continual basis.



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Commercial Aircraft (Airliners)

Air Planning's aviation commercial airline brokerage services are the standard by which all others are judged. If a long-term lease of one or several aircraft is required, Air Planning can arrange both, and is the perfect provider for both wet and dry leases, including ACMI and ACMIF lease programs. Air Planning arranges millions of dollars in commercial aircraft charter services every year. Our worldwide access to aircraft for both short and long-term lease programs makes us the perfect partner. We will research the global marketplace and locate, on your behalf, the appropriate aircraft to supplement your fleet or to create a fleet from the ground up.

Executive Air Charter

Time is the most precious commodity. A private jet for business is the perfect solution for maximizing time. Eliminate unwanted connections, operate according to your personal schedule, and travel in security with only your party. Executive aircraft can operate into and out of airports not served by commercial carriers. When your priorities are time and convenience, our worldwide access to operators of executive jet aircraft is the perfect solution.

VIP Aircraft

For VIPs, heads of state, dignitaries, and world leaders Air Planning will procure on your behalf flights aboard aircraft appointed with interiors including staterooms, enhanced seating, state of the art entertainment systems, and every conceivable amenity. We will recommend the appropriate aircraft that will deliver the right combination of performance and comfort. Tailor the menus and services to your exacting standards, and enjoy world-class service provided by some of the finest crews in the air.

Air Ambulance and Medical Escort:

Air Ambulance flight operations are included under this contract. Through CLIN 599-1000 provisions for inflight medical staff (Doctor, Registered Nurse, EMT/Paramedic or medical specialist) and specially equipped aircraft (stretcher, medical oxygen, full cardiac care) can be selected based on your patient medical needs. In addition to this you can also select to have a board certified Doctor and/or specialist on standby that can be contacted by air to ground communications from the aircraft to supply medical expertise/guidance to the onboard medical staff should the need arise.

Urgent or Emergency airlift is possible through Air Planning, LLC. Normal response times can be as quick as 2-4 hours from time of initial call to having an aircraft for charter or air ambulance on the ground in the US (CONUS) ready to pick up your passengers or patient(s).

Reliability • Safety • Flexibility • Security

Access To Thousands Of Quality Aircraft 24 Hours A Day

Commercial Airliners • Business Jets • VIP Aircraft • Air Ambulance
• Emergency Evacuations



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Commercial Price List

Awarded Prices and Discounts: SIN 599-5: The Government receives a 1% discount on the attached Price List (exclusive of the IFF of 0.75%) for block-hour pricing, for all aircraft; the effective discount rate (including the IFF) is .2575%. Block hour pricing is exclusive of Federal Excise Taxes and other fees listed under SIN 599-1000. **SIN 599-1000:** Auxiliary services and supplies are not discounted; they are priced at pass-through cost rates, as specified in the attached auxiliary services/supplies price list.

Government Price Shown Herein are Net (discount deducted).

SIN	Description	Brand Name	Commercial Price (Per Block Hour)	Discount Offered	Government Price Including IFF .75%
Note: Air Ambulance charter aircraft come standard equipped with stretcher, and either Basic Life Support (BLS) or Advance Cardiac Life Support (ACLS) utilizing air carriers who are certified by CAMTS or by other similar certification/accrediting organizations. Medical staffing and specially medical equipment are listed under 599-1000					
599-5	7-8 Seat Light Jet	Mitsubishi Diamond	\$2,400	1% Net of applicable taxes	\$2,393.82
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	Mitsubishi Diamond	\$2,800	1% Net of applicable taxes	\$2,772.28
599-5	7-8 Seat Light Jet	LR-35	\$2,600	1% Net of applicable taxes	\$2,593.31
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	LR-35	\$2,800	1% Net of applicable taxes	\$2,772.28
599-5	7-8 Seat Light Jet	Westwind 2	\$2,600	1% Net of applicable taxes	\$2,593.31
599-5	Air Ambulance 1or 2 Stretchers + 2-5 Seats	Westwind 2	\$3,200	1% Net of applicable taxes	\$3,168.32
599-5	7-8 Seat Light Jet	Citation Ultra	\$2,500	1% Net of applicable taxes	\$2,493.56
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	Citation Ultra	\$2,800	1% Net of applicable taxes	\$2,772.28

599-5	7-8 Seat Light Jet	Citation 5	\$2,500	1% Net of applicable taxes	\$2,493.56
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	Citation 5	\$2,800	1% Net of applicable taxes	\$2,772.28
599-5	7-8 Seat Light Jet	Citation 2	\$2,200	1% Net of applicable taxes	\$2,194.34
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	Citation 2	\$2,500	1% Net of applicable taxes	\$2,475.25
599-5	4-6 Seat Light Jet	Citation Jet	\$2,200	1% Net of applicable taxes	\$2,194.34
599-5	Air Ambulance 1 Stretcher + 2Seats	Citation Jet	\$2,500	1% Net of applicable taxes	\$2,475.25
599-5	7-8 Seat Light Jet	Beechjet 400	\$2,600	1% Net of applicable taxes	\$2,593.31
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	Beechjet 400	\$3,100	1% Net of applicable taxes	\$3,069.31
599-5	7-8 Seat Light Jet	Hawker 400xp	\$2,700	1% Net of applicable taxes	\$2,693.05
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	Hawker 400xp	\$3,150	1% Net of applicable taxes	\$3,118.81
599-5	8 Seat Midsize Jet	LR-60	\$3,600	1% Net of applicable taxes	\$3,590.73
599-5	Air Ambulance 1 Stretcher + 2- 5 Seats	LR-60	\$3,950	1% Net of applicable taxes	\$3,910.89
599-5	8 Seat Midsize Jet	LR-55	\$3,300	1% Net of applicable taxes	\$3,291.50
599-5	Air Ambulance 1 Stretcher + 2- 5 Seats	LR-55	\$3,700	1% Net of applicable taxes	\$3,663.37
599-5	8 Seat Midsize Jet	LR-45	\$3,200	1% Net of applicable taxes	\$3,191.76
599-5	8 Seat Midsize Jet	Hawker 800xp	\$3,600	1% Net of applicable taxes	\$3,590.73
599-5	Air Ambulance 1 Stretcher + 2- 5 Seats	Hawker 800xp	\$3,950	1% Net of applicable taxes	\$3,910.89
599-5	8 Seat Midsize Jet	Hawker 700	\$3,300	1% Net of applicable taxes	\$3,291.50

599-5	Air Ambulance 1 Stretcher + 2- 5 Seats	Hawker 700	\$3,700	1% Net of applicable taxes	\$3,663.37
599-5	8 Seat Midsize Jet	Gulfstream 100	\$3,600	1% Net of applicable taxes	\$3,590.73
599-5	8-9 Seat Midsize Jet	Gulfstream 200	\$4,500	1% Net of applicable taxes	\$4,488.41
599-5	8-9 Seat Midsize Jet	Challenger 300	\$5,300	1% Net of applicable taxes	\$5,286.35
599-5	8 Seat Midsize Jet	Citation X	\$5,000	1% Net of applicable taxes	\$4,987.13
599-5	8-9 Seat Midsize Jet	Citation Sovereign	\$4,400	1% Net of applicable taxes	\$4,388.67
599-5	8-9 Seat Midsize Jet	Citation 3	\$3,300	1% Net of applicable taxes	\$3,291.50
599-5	Air Ambulance 1 Stretcher + 2- 5 Seats	Citation 3	\$3,800	1% Net of applicable taxes	\$3,762.38
599-5	8 Seat Midsize Jet	Citation Excel	\$3,500	1% Net of applicable taxes	\$3,490.99
599-5	Air Ambulance 1 Stretcher + 2- 5 Seats	Citation Excel	\$3,900	1% Net of applicable taxes	\$3,861.39
599-5	11-17 Seat Heavy Jet	Gulfstream 5	\$8,800	1% Net of applicable taxes	\$8,777.34
599-5	11-17 Seat Heavy Jet	Gulfstream 4	\$6,400	1% Net of applicable taxes	\$6,383.52
599-5	11-17 Seat Heavy Jet	Gulfstream 550	\$9,200	1% Net of applicable taxes	\$9,176.31
599-5	11-17 Seat Heavy Jet	Gulfstream 2B	\$5,200	1% Net of applicable taxes	\$5,186.61
599-5	11-17 Seat Heavy Jet	Gulfstream 3	\$5,800	1% Net of applicable taxes	\$5,785.07
599-5	Up to 3 Stretchers & 2- 6 Seats	Gulfstream 3	\$6,400	1% Net of applicable taxes	\$6,336.63
599-5	11-17 Seat Heavy Jet	Embraer Legacy	\$5,600	1% Net of applicable taxes	\$5,585.58

599-5	11-17 Seat Heavy Jet	Falcon 900	\$6,400	1% Net of applicable taxes	\$6,383.52
599-5	8-12 Seat Heavy Jet	Falcon 50	\$4,700	1% Net of applicable taxes	\$4,687.90
599-5	11-17 Seat Heavy Jet	Falcon 2000	\$5,000	1% Net of applicable taxes	\$4,987.13
599-5	11-17 Seat Heavy Jet	Challenger 604	\$5,600	1% Net of applicable taxes	\$5,585.58
599-5	11-17 Seat Heavy Jet	Global Express	\$9,200	1% Net of applicable taxes	\$9,176.31
599-5	6-7 Seat Turbo-Prop	King Air 90	\$1,300	1% Net of applicable taxes	\$1,296.65
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	King Air 90	\$1,600	1% Net of applicable taxes	\$1,584.16
599-5	6-8 Seat Turbo-Prop	King Air 100	\$1,400	1% Net of applicable taxes	\$1,396.40
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	King Air 100	\$1,700	1% Net of applicable taxes	\$1,683.17
599-5	7-8 Seat Turbo-Prop	King Air 200	\$1,500	1% Net of applicable taxes	\$1,496.14
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	King Air 200	\$1,800	1% Net of applicable taxes	\$1,782.18
599-5	7-8 Seat Turbo-Prop	King Air 300	\$1,600	1% Net of applicable taxes	\$1,595.88
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	King Air 300	\$1,900	1% Net of applicable taxes	\$1,881.19
599-5	8 Seat Turbo-Prop	King Air 350	\$1,650	1% Net of applicable taxes	\$1,645.75
599-5	Air Ambulance 1 Stretcher + 2-4 Seats	King Air 350	\$1,950	1% Net of applicable taxes	\$1930.69
599-5	7-8 Seat Turbo-Prop	Pilatus	\$1,500	1% Net of applicable taxes	\$1,496.14
599-5	19 Seat Turbo-Prop Airliner	Beechcraft 1900	\$2,800	1% Net of applicable taxes	\$2,792.79

599-5	12-19 Seat Turbo-Prop Airliner	Metro 23	\$2,800	1% Net of applicable taxes	\$2,792.79
599-5	12-19 Seat Turbo-Prop Airliner	Jetstream 31/32	\$2,800	1% Net of applicable taxes	\$2,792.79
599-5	30 Seat Turbo-Prop Airliner	Brasilia	\$3,600	1% Net of applicable taxes	\$3,590.73
599-5	19 Seat Turbo-Prop Airliner	Dornier 228	\$2,800	1% Net of applicable taxes	\$2,792.79
599-5	30 Seat Turbo-Prop Airliner	Saab 340	\$3,600	1% Net of applicable taxes	\$3,590.73
599-5	42 Seat Turbo-Prop Airliner	ATR 42	\$4,500	1% Net of applicable taxes	\$4,488.41
599-5	62 Seat Turbo-Prop Airliner	ATR 72	\$5,400	1% Net of applicable taxes	\$5,386.10
599-5	50 Seat Turbo-Prop Airliner	Dash 8	\$5,000	1% Net of applicable taxes	\$4,987.13
599-5	40-50 Seat Turbo-Prop Airliner	Dash 7	\$5,000	1% Net of applicable taxes	\$4,987.13
599-5	10-12 Seat VIP Airliner	BBJ	\$15,000	1% Net of applicable taxes	\$14,961.38
599-5	50+Seat VIP Airliner	B737 Executive	\$14,000	1% Net of applicable taxes	\$13,963.95
599-5	50+Seat VIP Airliner	B727 Executive	\$14,000	1% Net of applicable taxes	\$13,963.95
599-5	48+Seat VIP Airliner	B757 Executive	\$16,500	1% Net of applicable taxes	\$16,457.51
599-5	45+Seat VIP Airliner	A319 Executive	\$13,000	1% Net of applicable taxes	\$12,966.53
599-5	60+Seat VIP Airliner	MD83 Executive	\$13,000	1% Net of applicable taxes	\$12,966.53
599-5	100+Seat VIP Airliner	B767 Executive	\$19,000	1% Net of applicable taxes	\$18,951.08
599-5	45-65 Seat Airliner	Regional Jets	\$6,000	1% Net of applicable taxes	\$5,984.55

599-5	15-30 Seat Airliner	Dornier 328 Jet	\$6,000	1% Net of applicable taxes	\$5,984.55
599-5	140-150 Seat Airliner	MD-80	\$8,500	1% Net of applicable taxes	\$8,478.11
599-5	110-120 Seat Airliner	B717	\$8,000	1% Net of applicable taxes	\$7,979.40
599-5	170 Seat Airliner	B727	\$10,000	1% Net of applicable taxes	\$9,974.25
599-5	120-189 Seat Airliner	B737	\$10,000	1% Net of applicable taxes	\$9,974.25
599-5	350-520 Seat Airliner	B747	\$21,500	1% Net of applicable taxes	\$21,444.64
599-5	189-215 Seat Airliner	B757	\$12,500	1% Net of applicable taxes	\$12,467.81
599-5	220-245 Seat Airliner	B767	\$16,500	1% Net of applicable taxes	\$16,457.51
599-5	120-140 Seat Airliner	A319	\$8,500	1% Net of applicable taxes	\$8,478.11
599-5	145-160 Seat Airliner	A320	\$9,500	1% Net of applicable taxes	\$9,475.54
599-5	190-200 Seat Airliner	A321	\$10,500	1% Net of applicable taxes	\$10,472.96
599-5	200-240 Seat Airliner	A310	\$17,850	1% Net of applicable taxes	\$18,028.50
599-5	300-360 Seat Airliner	A330	\$18,000	1% Net of applicable taxes	\$17,953.65
599-5	300-360 Seat Airliner	A340	\$18,000	1% Net of applicable taxes	\$17,953.65
599-5	270-340 Seat Airliner	DC-10	\$18,000	1% Net of applicable taxes	\$17,953.65
599-5	340-360 Seat Airliner	MD-11	\$18,500	1% Net of applicable taxes	\$18,452.36

599-5 "Prices to Government Including IFF .75%" includes: Aircraft, Flight and Cabin crew if applicable, fuel costs up to \$2.50 per gallon, and IFF of .75%. Additional costs may or may not be included depending on aircraft available and as noted in SIC 599-1000 noted with " * ".

SIN 599-1000

Contract Support Items (Auxiliary Services/Supplies): No Discount Applies

Description	Further Description	Unit of Issue	Commercial Price	Price to Government
Flight Staff Hotel*		Per Night	\$100 - \$400	Subject to actual costs incurred
Flight Staff Per Diem*		Per Day	\$30 - \$100	Subject to actual costs incurred
Flight Staff Ground Transportation*		Per Use	\$50 - \$300	Subject to actual costs incurred
Flight Medical Crew (Doctor)	Doctor	Per Person/Day	\$3000	Subject to actual costs incurred
Flight Medical Crew (Registered Nurse)	Registered Nurse	Per Person/Day	\$2500	Subject to actual costs incurred
Flight Medical Crew (EMT/Paramedic)	EMT/Paramedic	Per Person/Day	\$2000	Subject to actual costs incurred
Flight Medical Crew (Specialist)	Medical Specialist	Per Person/Day	TBD Depending on Specialist type	Subject to actual costs incurred
On Call Medical Staff	Doctor or other medical professional available via air to ground communication to provide medical guidance	Per Person/Day	\$3000	Subject to actual costs incurred
Note: Flight Medical crew costs do not include travel, hotel and per diem costs which vary based on departure/arrival destination and length of mission and will be billed as incurred.				
On Aircraft Special Medical Equipment	Special Medical equipment temporarily installed on the aircraft including but not limited to: Stretcher/ Oxygen/ Life Support/ Suction / IV	Per Mission		Subject to actual costs incurred
Pilot/Crew Wait Time*		Per Hour	\$25 - \$1000	Subject to actual costs incurred

Passenger Facility Charges (PFC's)		Per Passenger, Per Segment Flown	\$4.50	Subject to actual costs incurred
Federal Excise Tax		As applicable Based on US Tax Codes/Laws	7.50%	Subject to actual costs incurred
Federal Cargo Tax		As applicable Based on US Tax Codes/Laws	6.50%	Subject to actual costs incurred
Cargo Build-up/Tear-down		Per pound of cargo	\$0.10 - \$1.00	Subject to actual costs incurred
Air Traffic Control Usage Fees*	Subject to aircraft type, routing, airspace overflow, number of ATC communications and any other special enroute ATC services as required.	No measurable unit of issue.	\$10 - \$25,000	Subject to actual costs incurred
Deicing*	Cost is variable based amount of fluid needed for aircraft type & WX Conditions before and at time of departure.	Per Gallon	\$10 - \$50	Subject to actual costs incurred
Fuel Surcharge	Cost over \$2.50 per gallon of Gallons of Fuel Burned Per Hour for complete itinerary including any positioning/depositioning flight time.	Per Gallon	\$0.01 - \$8.00	Subject to actual costs incurred
Security Fees*	At departure for security screening of passengers/luggage.	Per Use	\$1000 - \$2000	Subject to actual costs incurred
Positioning/De-positioning Expenses*	Typically measured from aircraft base to departure city prior to trip and from destination city to aircraft base city after trip ends.	Based on 599-5 Aircraft Commercial Hourly Rate	See 599-99	Subject to actual costs incurred

Parking or Ramp Charges*	Cost for aircraft to remain on airport ramp from time of arrival to 1 day after arrival. Typically a set cost that may be waived by the ground handler if other services (e.g. fuel) are taken/used.	Per Use/Day	\$100 - \$4,000	Subject to actual costs incurred
Ground Handling Fees*	Subject to location, aircraft size, number of passengers and amount of services required. (Can include parking/ramp and terminal charges).	Per use.	\$50 - \$15,000	Subject to actual costs incurred
Terminal Fees*	Variable by airport location and terminal used. Costs determined by management of terminal being used.	Per Use.	\$500 - \$3000	Subject to actual costs incurred
Landing Fees*	Variable by airport, and weight of aircraft as determined independently by each airport.	Per Landing	\$20 - \$2000	Subject to actual costs incurred
Hangar Charges		Per Use/Day	\$50 - \$1000	Subject to actual costs incurred
Overflight Fees*	Variable based on routing & country overflown, type aircraft.	Per Overflight	\$50 - \$5000	Subject to actual costs incurred
Customs Fees*	Variable based on rates established by the Government of the country the airport is located.	Per use.	\$200 - \$50,000	Subject to actual costs incurred
International Fees*	Typically charged by business jet operators in the turbo-prop, light, midsize and heavy jet 599-99 categories and may include flight planning, overflight fees, air traffic control fees and customs fees. Typically included in the 599-5 airliner category aircraft.	Per use.	\$200 - \$50,000	

Loading/Unloading Fees*	Variable by location, aircraft and quantity and weight of goods handled. Normally charged for cargo missions only.	Per use	\$50 - \$15,000	Subject to actual costs incurred
Ground Power Unit (GPU) Fees*		Per Hour	\$150 - \$1,000	Subject to actual costs incurred
Huffer/Air Start Fees*	Infrequently used and not required for most aircraft listed in 599-5.	Per Use/Start Attempted	\$300	Subject to actual costs incurred
Air Stair Fees*	Typically used on airliners only when aircraft does not have internal stairs.	Per Use/Hour	\$150 - \$1,000	Subject to actual costs incurred
Catering*	Subject to clients requested meal order and quantity of meals and number of separate meal services.	Per Person/Per Flight Segment	\$15 - \$100	Subject to actual costs incurred
Flight Phone		Per Minute Used	\$30	Subject to actual costs incurred
Flight Planning*	Typically incurred on international trips if there are itinerary deviations enroute per client request.	Per Use	\$500 - \$3000	Subject to actual costs incurred

All 599-1000 prices are estimated and subject to change. Additional Auxiliary items and other unforeseeable Auxiliary type expenses not listed will be billed as incurred plus a 2% fee.

CUSTOMER INFORMATION:

1a. AWARDED SPECIAL ITEM NUMBER(S):

599-5
599-1000

1b. LOWEST PRICED MODEL NUMBER FOR EACH AWARDED SPECIAL ITEM NUMBER(S):

599-5 – Please see attached price list
599-1000 – Please see attached price list

2. MAXIMUM ORDER GUIDELINE: \$1,000,000 for SINs 599-5 and 599-1000.

3. MINIMUM ORDER LIMITATION: None

4. GEOGRAPHIC COVERAGE: Worldwide

5. POINTS OF PRODUCTION: N/A-Services

6. BASIC DISCOUNT: The awarded price list for the GSA Multiple Award Schedule (MAS) is: Air Planning Commercial Price List effective 12/22/2008. The GSA price list reflects current discounts and the prevailing IFF rate. Currently the IFF Rate is .75%.

7. QUANTITY/VOLUME DISCOUNT: None

8. PROMPT PAYMENT TERMS: Net 30

9a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED

9b. GOVERNMENT PURCHASE CARDS MAY BE ACCEPTED ABOVE THE MICROPURCHASE THRESHOLD DEPENDING UPON SERVICES PURCHASED.

10. FOREIGN ITEMS: N/A

11a. TIME OF DELIVERY: 1-14 days ARO

11b. EXPEDITED DELIVERY: 8-23 hours ARO

12. FOB POINT: Destination

13. ORDERING ADDRESS: Same as Contractor

14. PAYMENT ADDRESS: Same as Contractor

15. WARRANTY PROVISIONS: N/A – Services

16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: None

18. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICROPURCHASE LEVEL): None

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): None

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE): None

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): None

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): None

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): None

24. ENVIRONMENTAL ATTRIBUTES, E.G., RECYCLED CONTENT, ENERGY EFFICIENCY, AND/OR REDUCED POLLUTANTS: N/A

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 099509940

26. AIR PLANNING IS REGISTERED IN THE CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: CAGE Code (3WLZ5)

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