



**GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY
SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST
TRANSPORTATION, DELIVERY AND RELOCATION SOLUTIONS
FSC GROUP V301, V111 & V112**

**Special Item Number 653 1 & 653 1RC Relocation Service Package
Special Item Number 653 4 & 653 4RC Additional Services
Special Item Number 653 5 & 653 5RC Agency Customization Services
Special Item Number 653 7 & 653 7RC Move Management Services**



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**INTERNET ADDRESS: WWW.VISIONRELOCATION.COM
CONTRACT NUMBER: GS-33F-0014W
BUSINESS SIZE: OTHER THAN SMALL BUSINESS
PERIOD COVERED BY CONTRACT: 8 DECEMBER 2009 TO 7 DECEMBER 2019
PRICELIST CURRENT THROUGH MODIFICATION #PO-0015, DATED 9 MAY 2015**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu driven database system. The Internet address for GSA Advantage!™ is <http://gsaadvantage.gov>
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at www.fss.gsa.gov

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- Pricelist dated 7 February 2012 incorporates all updated Terms and Conditions thru current Refresh # 9.
- Pricelist dated 24 May 2012 incorporates Phone & Address Changes.
- Pricelist dated 8 March 2013 incorporates Mod PA-0004 Changing to Small Business
- Pricelist dated 4 December 2014 incorporates Mod PS-0012 Temporary Contract Extension
- Pricelist dated 9 May 2015, incorporates Mod PA-0016 Business Size Change awarded May 5, 2015
- Pricelist dated 9 May 2015, incorporates Mod PO-0015 First 5 Year Option Period.

VISION RELOCATION GROUP CORPORATE INFORMATION

CORPORATE INFORMATION

VISION Relocation Group® challenges the relocation status quo. No same old solutions--just the best alternatives for global relocation management. Our service is better because we have better financial, human, and technological resources. And our imaginative and experienced people focus on excellent execution!

- Financial Strength and Sensibility — VISION's parent company is a well-capitalized, privately-held logistics and moving company. While financial strength is critical, you also want to know that your partner understands and competently practices the financial aspects of the global relocation business. VISION Relocation Group is a trusted partner who ensures that the financial and tax applications of relocation transactions are handled with the highest level of scrutiny and detail.
- Focus on Consulting Services — Our financial strength and the commitment from our parent company for continued growth enables VISION to provide truly customized programs that specifically address the needs of each client. We consult with you to determine your global mobility strategy and work with you to develop the service delivery structure that works best for you.
- "Service First" Philosophy — We know that in order to succeed we need to keep service as our top priority - FOREVER. This "service first" philosophy is not just words on a page-it's engrained in our culture. We hire the best people in the industry who are not only experienced in global relocation, but have demonstrated creativity and a drive to succeed. We believe that if we are employee-focused, our employees will remain client-focused.

CORPORATE HISTORY

VISION was founded 25 years ago as the corporate services division of The Long & Foster Companies, the largest privately owned real estate and financial services group in the United States. To better reflect our full-service global relocation capabilities and sector expertise as well as address the growing marketplace need for outsourced program management, VISION Relocation Group, LLC ("VISION") was formed in 2005 as a wholly owned, independently operated subsidiary of Long & Foster. This fundamental change enabled the company to not only focus its considerable energies and talents on the efficient execution of client relocation programs and drive service excellence but, also, operate free from constraining bureaucratic processes and boardroom politics.

The company then expanded, opening its North Eastern Client Service Center outside Philadelphia, PA and forming a Hong Kong subsidiary, VISION Relocation Group Limited, which acquired ReloCenter in 2006 solidifying operations in the Asia Pacific Region. Through The Vision Alliance®, we maintain a Client Service Center in the UK that serves our clients' needs throughout Europe, the Middle East and Africa (EMEA). Our breadth of owned operations and strategic partnerships offer comprehensive relocation solutions in more than 160 countries.

In 2011, VISION was acquired by the Secor Group, Inc., a leading global logistics and mobility services company, as part of a strategy to provide an integrated suite of scalable relocation and mobility services to a broad spectrum of clients. This synergistic relationship grants us access to a global mobility network and specialized services portfolio, but preserves our right to operate independently. Under this structure, we can continue to be vigilant stewards of our clients' most precious resources – their transferees and bottom lines – while meeting any relocation need.

For more than five decades, VISION has provided world-class relocation services to a variety of corporate, government and non-profit clients.

Operating for years in an environment of favorable economic and real estate conditions, many relocation firms have become complacent and unimaginative; ill-equipped to help their clients succeed in a more challenging business climate. At VISION Relocation Group®, we are committed to bringing something different to our clients: a truly consultative, flexible approach to relocation that reflects today's client needs and market realities...we call it Relocation Imagination®.

**VISION RELOCATION GROUP FACILITIES MAINTENANCE AND MANAGEMENT
SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS**

653 1 & 653 1RC – RELOCATION SERVICE PACKAGE

This SIN is for coordination and integration of relocation-related home sale assistance and includes home sales services (appraised and amended value) and home marketing assistance (working with the real estate agent to provide real estate advice to the transferee, develop a marketing strategy, recommend repairs or improvements). An offer on this SIN *must* include an offer on SINs 653-4 and 653-5 for additional and customized services, such as destination services (home-finding assistance, area counseling, mortgage financial counseling, rental assistance, temporary housing assistance, spouse-employment assistance, home inspection); and reports. Contractors may also offer alternative programs under SIN 653-5, such as Buyer Value Option (BVO) and Special Handling for homes that are difficult to market or value.

653 4 & 653 4RC – ADDITIONAL SERVICES

This SIN is for additional services not identified in other SINS and includes such services as Cost of Living Analysis, Closing Assistance, Expense Management, Rental Management, Entitlement Counseling, Group Move Assistance, International Move Assistance, Customized Management Reports, Agency-Specific Program Materials, Property Management, Training, etc. Vendors may offer additional services independent from SIN 653-1 with the exception of Mortgage Services. Mortgage Services are not provided as a stand-alone service under this schedule.

653 5 & 653 5RC - AGENCY CUSTOMIZATION SERVICES

This SIN is for services that are within the scope of this contract but not listed in another SIN, e.g. Buyer Value Option (BVO) home sale services, special property transactions, close-only services, property management, training, etc. Offerors are encouraged to offer a variety of ancillary services where they feel a legitimate government need exists. Possible examples can include properties excluded from the home sale services when permitted by the Federal Travel Regulations, especially difficult to sell properties (criteria must be explained), etc. Vendors may offer agency customization services independent from SIN 653-1.

653 7 & 653 7RC – MOVE MANAGEMENT SERVICES

The contractor can provide a total package of move management services including transferee entitlement and pre-move counseling; carrier selection; preparation of bills of lading; shipment booking; service performance and prepayment audits; claims preparation assistance; and on-site quality control

18. **Terms and Conditions of rental, maintenance and repair:** Not Applicable
19. **Terms and Conditions of installation:** Not Applicable
20. **Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable
- 20a. **Terms and Conditions for any other Services:** Not Applicable
21. **List of service and distribution points:** (See listings in the back of this pricelist)
22. **List of participating dealers:** Not Applicable
23. **Preventative maintenance:** Not Applicable
- 24a. **Special attributes such as environmental attributes:** None
- 24b. **SECTION 508 COMPLIANCE:**
If applicable in this contract Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services at the following: The EIT standards can be found at www.section508.gov/ and at www.visionrelocation.com
25. **Data Universal Numbering System (DUNS) Number:** 796574452
26. **VISION Relocation Group is registered with the Central Contractor Registration (CCR) Database.**

ORDERING GUIDE FOR OUR CUSTOMERS

A SUMMARY OF HOW TO USE GSA SCHEDULES

This GSA Transportation, Delivery and Relocation Services Schedule can be easily utilized to gain access to contractors for required services. Task Orders may be put in place quickly and efficiently by the Ordering Agency Contracting Officer.

SUBPART 8.4 – FEDERAL SUPPLY SCHEDULES

Orders must comply with applicable subsections under the FAR Part 8.4 Acquisition Regulation.

FAR Part 51

Orders can now be processed under FAR Part 51 Deviations. Please review and follow FAR instructions.

Eligibility

GSA Eligibility Order 4800.2H

For more information on ordering from Federal Supply Schedules:

<http://www.gsa.gov/portal/category/100623>

VISION RELOCATION GROUP LABOR CATEGORY RATES

Overview of VISION Relocation Group Special Item Number 653 1, 653 1RC, 653 4, 653 4RC, 653 5, 653 5RC, 653 7 & 653 7RC Transportation, Delivery and Relocation Solutions Services Offering.

SINs	Order #	Labor Category Title	VISION Year 6 Rates Effective 12/08/2014	VISION Year 7 Rates Effective 12/08/2015	VISION Year 8 Rates Effective 12/08/2016	VISION Year 9 Rates Effective 12/08/2017	VISION Year 10 Rates Effective 12/08/2018
653 1, 4, 5 & 7	VIS001	Principal	\$241.65	\$251.31	\$261.37	\$271.82	\$282.69
653 1, 4, 5 & 7	VIS002	Senior Consultant	\$224.51	\$233.49	\$242.83	\$252.55	\$262.65
653 1, 4, 5 & 7	VIS003	Consultant / Specialist	\$151.70	\$157.77	\$164.08	\$170.64	\$177.47
653 1, 4, 5 & 7	VIS004	Valuation Specialist	\$60.68	\$63.11	\$65.63	\$68.26	\$70.99

For additional information please contact Mary Kosowski at the VISION Relocation Group GSA
 Technical Assistance Department at mary.kosowski@visionrelocation.com or
 Phone (703) 877-7577, Fax (703) 961-8263.

See Labor Category Descriptions that Follow.

VISION RELOCATION GROUP LABOR CATEGORY DESCRIPTIONS

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
VIS001	Principal	15	MBA	Provides guidance and multi-disciplined leadership, strategic and business planning for relocation policy, application of scope of work, program cost analysis
VIS002	Senior Consultant	10	BA	Provides guidance and benchmarking, relocation relevant business process reengineering, individual and organizational assessment and evaluations
VIS003	Consultant / Specialist	5	BA	Supports Senior Consultant with research, analysis, surveys, relocation relevant process modeling and simulation, program based costing
VIS004	Valuation Specialist	2	BA	Supports studies and assessments of specific properties eligible under this SIN, prepares cost estimates and proposes marketing plan

VISION RELOCATION GROUP LABOR CATEGORY SUBSTITUTIONS INFORMATION

VISION Relocation Group will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. VISION Relocation Group labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. These substitutions are allowed for all VISION Relocation Group labor categories unless specified in the description.

ALLOWABLE SUBSTITUTIONS

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished. However, if a degree is used in place of experience, the degree should be related to the project or task.

DEGREE	DEGREE AND EXPERIENCE & EDUCATION SUBSTITUTIONS	RELATED CERTIFICATION SUBSTITUTIONS
	In general, where it is not stated, the following experience table may be substituted for not having the required degree, unless otherwise specified in the job description.	
Associate's	2 years relevant experience	Trade/Vocational School or Technical Training or Military Training in relevant field
Bachelor's	Associate's + 4 years relevant experience 6 years relevant experience	Professional or Industry Standard Technical Certification in a relevant field. (e.g. MCSE, CCNP, CNA, CNE)
Master's	Bachelor's + 4 years relevant experience Associate's + 8 years relevant experience 10 years relevant experience	Professional License [e.g. Professional Engineer, Registered Communications Distribution Designer (RCDD), Certified Professional Logistician (CPL)]
Doctorate	Master's + 4 years relevant experience Bachelor's + 8 years relevant experience 14 years relevant experience	

VISION RELOCATION GROUP RELOCATION SERVICES PRICING

SIN 653 1 & 653 1RC – RELOCATION SERVICE PACKAGE

Pricing Option	Home Sale Program Type	Up to \$99,000		\$100,000 - \$249,999		\$250,000 - \$499,999		\$500,000 - \$749,999		\$750,000 - \$999,999	
		Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate
Option 1 Full Choice w/Payoff											
	Appraised Value Sale	n/a	38.98%	n/a	38.98%	n/a	38.98%	n/a	38.98%	n/a	38.98%
	Amended Value Sale	n/a	16.54%	n/a	16.54%	n/a	16.54%	n/a	16.54%	n/a	16.54%
Option 2 Full Choice, no Payoff											
	Appraised Value Sale	n/a	37.00%	n/a	37.00%	n/a	37.00%	n/a	37.00%	n/a	37.00%
	Amended Value Sale	n/a	15.50%	n/a	15.50%	n/a	15.50%	n/a	15.50%	n/a	15.50%
Option 3 Managed Program w/ Payoff											
	Appraised Value Sale	n/a	37.98%	n/a	37.98%	n/a	37.98%	n/a	37.98%	n/a	37.98%
	Amended Value Sale	n/a	16.00%	n/a	16.00%	n/a	16.00%	n/a	16.00%	n/a	16.00%
Option 4 Managed Program, no Payoff											
	Appraised Value Sale	n/a	36.00%	n/a	36.00%	n/a	36.00%	n/a	36.00%	n/a	36.00%
	Amended Value Sale	n/a	14.99%	n/a	14.99%	n/a	14.99%	n/a	14.99%	n/a	14.99%

SIN 653 4 & 653 4RC – ADDITIONAL SERVICES

	Commercial Rate	GSA IFF Rate
Expense Management	VISION does not offer as a stand alone service	\$2518.75 per employee, per calendar year or any portion of a year.
Rental Management		
Basic	\$500 + direct costs	\$200.00
Enhanced half day	\$1750 + Direct costs	\$350.00
Enhanced full day	\$1750 + Direct costs	\$500.00
Entitlement Counseling	Do not offer as a stand alone service	\$200.00
Group Moves Assistance	Per Contract Rates	This Service is included at no additional charge if using SIN 653-1 or 653-5. However if stand alone consulting is required to advise on Group Move Assistance, Vision Relocation will price it using the hourly labor category consulting rates awarded by GSA.
Customized Management Reports	No Fee	No Fee
Agency Specific Materials	No Fee	No Fee
Training	travel and materials only	FTR travel expenses only

SIN 653 5 & 653 5RC – AGENCY CUSTOMIZATION SERVICES

Pricing Option	Home Sale Program Type	Up to \$99,000		\$100,000 - \$249,999		\$250,000 - \$499,999		\$500,000 - \$749,999		Over \$750,000	
		Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate
Option 1	Full Choice w/Payoff										
	BVO	n/a	13.50%	n/a	13.50%	n/a	13.50%	n/a	13.50%	n/a	13.50%
Option 2	Full Choice, no Payoff										
	BVO	n/a	13.00%	n/a	13.00%	n/a	13.00%	n/a	13.00%	n/a	13.00%
Option 3	Managed Program w/ Payoff										
	BVO	n/a	13.00%	n/a	13.00%	n/a	13.00%	n/a	13.00%	n/a	13.00%
Option 4	Managed Program, no Payoff										
	BVO	n/a	12.00%	n/a	12.00%	n/a	12.00%	n/a	12.00%	n/a	12.00%

SIN 653 5 & 653 5RC - AGENCY CUSTOMIZATION SERVICES

Pricing Option	Home Sale Program Type	Up to \$99,000		\$100,000 - \$249,999		\$250,000 - \$499,999		\$500,000 - \$749,999		Over \$750,000	
		Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate	Comm. Rate	Govt. Rate
Option 1	Full Choice w/Payoff										
	Special Handling	n/a	42.00%	n/a	42.00%	n/a	42.00%	n/a	42.00%	n/a	42.00%
Option 2	Full Choice, no Payoff										
	Special Handling	n/a	41.00%	n/a	41.00%	n/a	41.00%	n/a	41.00%	n/a	41.00%

VISION Special handling criteria:

- Home with appraised value of \$1 million or more
- Homes in remote areas (greater than 10 miles from nearest incorporated town) or not accessible by automobile throughout the year, or that require use of boats, airplanes or specially equipped automobiles to access the property
- Home with lots sizes uncommon for area (e.g. lots in excess of 5 acres in a metro area), income producing properties, and other situations where the employee is authorized relocation allowances on a pro rata basis
- Homes with repair requirements in excess of 5% of the property value as determined by Broker Market Analysis ordered by Contractor
- Homes with unique attributes or features highly unusual for the market (e.g. earth-bermed homes, homes with alternative energy systems, etc.)
- Homes where the property value is less than the total combined mortgage balances, and the employee requires a short pay from the lender that cannot be completed within the 60 day contract timeframe
- Homes in a markets that have declined 5% or more as defined by the Federal Housing Finance Agency (FHFA) which is updated monthly/quarterly
- Buyer Value Option (BVO) sales that fall through after the Contractor purchases the home from the employee
- Homes where there are no “Designated Certified Appraisers” (as in GSA SOW example) within 35 miles of the property
- Homes in US territories
- Homes that have been remediated due to an Environmental concern (e.g. Mold, radon, indoor air quality concerns, site of a criminal enterprise, friable asbestos, Chinese drywall, etc.)

Environmental Concerns – Mold, radon, indoor air quality concerns, site of a criminal enterprise, flood plain, friable asbestos, Chinese drywall, lead paint, leaking UST, leaking septic tank/field, expansive soil.

SIN 653 7 & 653 7RC – MOVE MANAGEMENT SERVICES

Agency may order CHAMP or commercial carrier arrangements for the movement of HHG. VISION will manage employee move counseling, coordination and monitoring of the shipment, ensuring service and timeframe metrics are adhered to, auditing, invoicing and claims assistance.

VISION Commercial Rate		GSA IFF Rate
Fee Per Employee	VISION does not sell move management as a stand-alone to the commercial marketplace. "Fee" is included in bundled homeowner or renter services.	\$554.13
CHAMP	N/A	54.5% bottom line off GSA01, SIT bottom line discount 40%; Plus 0.75% IFF
Commercial	Because of the dissolution by the Surface Transportation Board of the Household Goods Carriers Bureau tariff known as the 400N, this can no longer be used as a standard of comparison. Each mover is required to file their own tariff and while many say they will follow the "format" of the 400N, the former pricing standard is no longer uniform so comparisons across movers cannot be made and any quoted discount becomes meaningless. The American Moving and Storage Association provides a software based rates and charges version of a 400-NG tariff that eliminates this issue and does provide standardized comparison, uniform service guarantees, committed transit times and a valid method of measuring cost savings.	55.5% bottom line off 400-NG, SIT bottom line discount 40% ; Plus 0.75% IFF

**USA COMMITMENT TO PROMOTE SMALL BUSINESS
PARTICIPATION PROCUREMENT PROGRAMS PREAMBLE**

VISION Relocation Group provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact Mary Kosowski at the VISION Relocation Group GSA Contracts department at Phone: (703) 877-7577; Fax: (703) 961-8263; Email: mary.kosowski@visionrelocation.com

**BEST VALUE BLANKET
PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act

 (Agency) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 8.405-3.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

Signatures

AGENCY	DATE	CONTRACTOR	DATE

BPA NUMBER _____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) _____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULE/DATES
_____	_____
_____	_____

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Task/Delivery Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENT”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

SALES AND SERVICE POINTS

VISION RELOCATION GROUP

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Chantilly, VA 20151**

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