

General Services Administration



**FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

TRAVEL SERVICES SOLUTIONS

FSC Group 599

**Air Partner, Inc.
1101 30th Street
Suite 500
Washington, DC 20007
Phone: 202-625-6600
Fax: 202-625-6155
www.airpartner.com**

Business Size: Large Business

Contract Number: GS-33F-0020U

Contract Period: June 3, 2008 through June 2, 2013

AIR PARTNER

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: <http://www.GSAAdvantage.gov>

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CUSTOMER INFORMATION:

- 1a. Table of awarded special item numbers:
SIN 599-99, New Products/Services [Air Charter Services (Broker Operated)]
See awarded prices on Page 8
- 1b. Not Applicable
- 1c. Not Applicable
2. Maximum order: **\$100,000**
3. Minimum order: **\$50**
4. Geographic coverage: **Domestic & Overseas**
5. Point(s) of production: **Same as contractor's address**
6. Discount from list prices or statement of net price: **Prices shown are net**
7. Quantity discounts: **Not Applicable**
8. Prompt payment terms: **Net 30 Days**
- 9a. Government purchase cards **are** accepted for all purchases up to the micro-purchase threshold
- 9b. Government purchase cards **are** accepted above the micro-purchase threshold.
10. Foreign items: **Not Applicable**
- 11a. Time of delivery: **To be negotiated with the ordering agency on each task order**
- 11b. Expedited Delivery: **To be negotiated with the ordering agency on each task order**
- 11c. Overnight and 2-day Delivery: **To be negotiated with the ordering agency on each task order**
12. F.O.B. point: **Destination, Location to be negotiated with the ordering agency on each task order**
13. Ordering address:
Air Partner, Inc.
1101 30th Street, NW
Suite 500
Washington, DC 20007
14. Payment address:
Air Partner, Inc.
Attn: Accounts Receivable
1100 Lee Wagener Boulevard
Fort Lauderdale, FL 33315
15. Warranty provision: **Not Applicable**
16. Export packing charges: **Not Applicable**
17. Terms and conditions of Government purchase card acceptance: Government purchase cards that are accepted for all purchases
18. Terms and conditions of rental, maintenance, and repair: **Not Applicable**
19. Terms and conditions of installation: **Not Applicable**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: **Not Applicable**
- 20a. Terms and conditions for any other services: **Not Applicable**
21. List of service and distribution points: **Not Applicable**
22. List of participating dealers: **Not Applicable**
23. Preventive maintenance: **Not Applicable**
- 24a. Environmental attributes: **Not Applicable**
- 24b. Section 508 Compliance Information: **Not Applicable**
25. Data Universal Number System (DUNS) number: **968134650**
26. Contractor **is registered** in Central Contractor Register (CCR) database.

Air Partner Company Overview

Air Partner, Inc. is the largest and most experienced company providing aircraft charter services to industry, commerce and governments. Its USA offices are located in Washington, D.C.; New York City; Fort Lauderdale, Florida; and Boise, Idaho, with plans for expansion into Los Angeles. Worldwide offices are located in the United Kingdom, Germany, France, Switzerland, Austria, Italy, the UAE, India, Japan and Singapore.

Air Partner spends tens of millions of dollars annually with a wide range of U.S. air carriers. Through its growth and profitability it has contributed to the U.S. economy with jobs and revenue.

A discreet client list includes many of the Fortune 500 companies, as well as U.S. government agencies, non-governmental agencies (NGOs), media organizations, banks, sports teams, trade associations, law firms, speakers' bureaus, cruise lines, and political campaigns.

In addition to providing chartered aircraft to clients, Air Partner Inc. is well known for its logistical expertise, attention to detail, and familiarity with complex and secure programs. We bring both local knowledge and worldwide experience to clients.

Air Partner specializes in providing smart procurement of all types of chartered aircraft, worldwide. The size, scale, and experience of the team and service are unique. Last year, Air Partner contracted over 35,000 flight hours, those flights traveling the equivalent of a circumnavigation of the globe every single day.

Air Partner, a publicly traded company, is financially stable and consistently profitable. Financial statements are prepared under the historical cost basis of accounting and in accordance with all applicable accounting standards. Dunn and Bradstreet's most recent assessment of Air Partner stated that the company "represents minimal risk" and is financially strong. Financial statements are prepared and published twice-yearly.

Global Network

Air Partner engages teams of nationals with local knowledge and global aviation expertise. All of our analysts provide tailored premier services by integrating their regional intelligence and network of contacts with the company's worldwide buying power and brand power.

Carbon Neutral Options

Jet charter need not cost the earth. We were the first air charter broker company to go green.

Informed choices can lessen its effects on the environment. Many of our clients want to reduce the environmental impact of their flights.

We calculate the carbon footprint of each flight and provide our clients with data required to make realistic decisions about costs and emissions.

Emergency Planning Division

Air Partner provides country-specific air-evacuation planning and implementation services, around the clock, to over 100,000 key workers in over 50 countries. In recent years we have successfully evacuated tens of thousands of people from places like Iraq, Iran, West Africa, Afghanistan, Chechnya, Indonesia, and the Caribbean. Air Partner alone successfully extracted over 7,500 expatriates in one weekend during the 2006 crisis in Lebanon.

Logistical Excellence

As the world's largest broker we provide charters on quality airliners day and night around the world for any and every purpose. This is a low margin industry requiring strong people skills with excellent logistical experience, expertise, and attention to detail. We don't just "arrange flights, Air Partner finds the most cost effective solution for your MISSION. Our trained professional in your contact from initial contact until successful completion.

Safety Standards

Air Partner insists on the highest levels of professionalism to ensure that every aspect of our service meets and exceeds your expectations. We have passed every audit every carried out by external regulators, including security services, national aviation authorities, presidential protection teams, independent commercial aviation and corporate safety auditors.

For every flight we arrange, the aircraft will be maintained and operated to the standards of Fortune 500 flight departments and commercial airlines, complying with the most stringent regulations in the world.

We only charter aircraft that possess a valid Part 135 or Part 121 operating certificate or relevant international certificates. Additionally, operators are subject to our audit procedures that utilize FAA and NTSB data and records. We also maintain a vendor quality assurance program that monitors on time performance, aircraft condition, crew professionalism and client satisfaction.

Air Partner was the first air charter broker to contract with and pay for Wyvern operator audits in the Middle East to ensure our clients' expectations were met.

24 Hour Air Partner Multiple Divisions

Our worldwide air charter divisions include:

- Private Jet - for aircraft under 19 passengers
- Commercial Jet – aircraft of all sizes exceeding 19 passengers
- Freight Aircraft
- Emergency Air Evacuation Program – Civil Unrest or Weather
- Government and Military
- Air Planner – flight permits, negotiated fuel prices, landing slots, ground handling – all on site.

All of these divisions are staffed by specialists in each field.

Client Sample List

- Department of Homeland Security
- White House Travel Office
- Department of Health and Human Services
- Wachovia Bank
- Dow Chemical
- British Military

Simplicity of Using Air Partner

We are available to give you air charter quotations or reserve aircraft on a 24-hour basis. This central system of client handling requires clients make simply one phone call or email to make a request and receive a rapid response. In today's world, our client's cannot afford nor should not have to leave a message or be put on hold. USA, Africa, Middle East, India, Europe, or Asia, we have aircraft flying daily.

In-House Air Planner

Our in-house 24-hour Air Planner and Air Operations provide in flight tracking every minute of your flight and reports live arrival and departures to your computer or blackberry. They do not just trust the airline, weather, or airports. They're proactively reaching out to each facet of the trip prior to departure to ensure that each day's flight plan will go smoothly and advising you of any possible delays due to weather, strikes, etc. should something arise. This internal operation provides flight planning, landing permits, fueling, and handling for airline operators who trust our expertise. We understand the critical nature of being on time and avoiding any surprises.

Commercial Jets – Over 19 passengers

Air Partner's commercial air charter program has a proven track record of success with government and corporate clientele ranging from emergency air evacuations, military airlift, to sports teams and travel incentives. Our global presence gives us the extra edge when covering the world market to find the best aircraft with the best safety record with the best price. Your range of aircraft options is only limited by the global aircraft inventory. Our experience is unparalleled in large movements like military freight charters to Afghanistan, Boeing 747 Aircraft carrying the US media to worldwide events with the President of the United States, evacuations of 6,000 out of Lebanon and the largest air deportation program in the US recent history. Our commercial department is sufficiently experienced and staffed to handle the scope of any size air charter program whether large or small.

Private Jets –Under 19 passengers

With Air Partner, you fly on your own terms, with the aircraft of your choice, to your own schedule and from the airport most convenient to you. There are no monthly management charges and in fact, there is no commitment beyond the flight. Our charter analysts use their experience and our extensive data base to select the best private jet for your confidential and safe trips within the United States or abroad.

Confidentiality and Security

Heads of State, military, and international banking organizations have trusted our integrity, experience, and security levels to handle very sensitive air charters around the globe. We have partnered with private global security teams and high-level government security agencies to enhance the reliability of our programs.

Project Management

Upon receiving a Task Order for air charter,

- Air Partner will respond to this individual within 30 minutes with acknowledgement of receipt and to review the request with customer
- Air Partner will confidentially go out to the aviation market with trip details and firm deadline for aircraft operators to bid on trip.
- Air Partner will assemble all bids and pertinent information/ photographs / seat charts/galley/in flight entertainment/seat pitch/stairs/type/age and send to the point of contact for aircraft selection.
- Air Partner will also audit the operators to ensure they possess a valid FAA-issued operating certificate, proper insurance, and airworthiness certificates. We will offer expert recommendations based on previous experience with each aircraft operator.
- Air Partner will contract with the selected carrier on behalf of the government, and pay the carrier according to their payment terms (most carriers require full payment before the first departure).
- Once an aircraft has been selected by the government, Air Partner will handle details of airports, parking and handling, scheduling, catering, security clearances/waivers, and coordination with other government entities involved in the trip.
- Air Partner will quickly provide necessary logistical details such as flight times, parking and handling details, tail number, and aircraft call sign.
- Air Partner will maintain contact with other operators who had availability for the trip, in the event that an aircraft must be substituted at the last minute.

- Air Partner will use only those aircraft operators with proven records of successful trips for similar groups with urgent need for on-time performance.

GSA Air Charter Price List

SIN	Type of Aircraft:	Seats:	GSA Price Per Block Hour
	Light Jets		
599-99	Mitsubishi Diamond	7-8 Seats	\$2,568.74
599-99	LR-36	6-7 Seats	\$2,568.74
599-99	LR-35	7-8 Seats	\$2,568.74
599-99	LR-31	8 Seats	\$2,568.74
599-99	Hawker 400xp	7-8 Seats	\$2,685.50
599-99	Citation Ultra / Encore	7-8 Seats	\$2,451.97
599-99	Citation V	7-8 Seats	\$2,451.97
599-99	Citation II	7-8 Seats	\$2,335.21
599-99	Citation 1	5-6 Seats	\$2,335.21
599-99	Beechjet 400	7 Seats	\$2,685.50
	Mid-size Jets		
599-99	LR-60	8 Seats	\$3,502.82
599-99	LR-55	7-8 Seats	\$3,035.78
599-99	LR-45	7-8 Seats	\$3,152.54
599-99	Westwind Astra (G100)	7-8 Seats	\$3,736.34
599-99	Hawker 800xp	8 Seats	\$3,502.82
599-99	Hawker 700	8 Seats	\$3,386.06
599-99	Gulfstream 200	8-9 Seats	\$4,903.95
599-99	Gulfstream 100 (astra)	8-9 Seats	\$3,736.34
599-99	Challenger 300	8-10 Seats	\$5,370.99
599-99	Citation X	8 Seats	\$5,020.71
599-99	Citation Sovereign	8-9 Seats	\$4,320.15
599-99	Citation 3	8-9 Seats	\$3,269.30
599-99	Citation Excel	8 Seats	\$3,502.82
	Heavy Jets		
599-99	Gulfstream 5	12-14 Seats	\$8,757.05
599-99	Gulfstream 4	12-15 Seats	\$6,655.36
599-99	Gulfstream 550	13-15 Seats	\$8,757.05
599-99	Gulfstream 2B	11-14 Seats	\$4,903.95
599-99	Gulfstream 3	12-14 Seats	\$5,370.99
599-99	Embraer Legacy	13-15 Seats	\$5,604.51
599-99	Falcon 900	12-15 Seats	\$6,538.60
599-99	Falcon 50	9-10 Seats	\$4,670.43
599-99	Falcon 2000	8-14 Seats	\$5,254.23
599-99	Challenger 604	10-12 Seats	\$5,604.51
599-99	Global Express	10-14 Seats	\$9,574.38
	Turbo-Prop Aircraft		
599-99	King Air 90	6-7 Seats	\$1,284.37
599-99	King Air 100	6-8 Seats	\$1,284.37
599-99	King Air 200	7-8 Seats	\$1,401.13
599-99	King Air 300	7-8 Seats	\$1,634.65

SIN	Type of Aircraft:	Seats:	GSA Price Per Block Hour
599-99	King Air 350	8 Seats	\$1,634.65
	First Class Aircraft:		
599-99	BBJ	10-18 Seats	\$15,178.89
599-99	B737 Executive	48+ Seats	\$14,011.28
599-99	B727 Executive	50+ Seats	\$12,843.68
599-99	B757 Executive	48+ Seats	\$16,346.50
599-99	A319 Executive	45+ Seats	\$12,843.68
599-99	MD80 Series	60+ Seats	\$12,843.68
599-99	B767 Executive	100+ Seats	\$19,849.32
	Airliners:		
599-99	Regional Jets	50-100 seats	\$7,589.45
599-99	Dornier 328 Jet	30 seats	\$7,005.64
599-99	B717	110-120 seats	\$10,508.46
599-99	B727	170 seats	\$11,676.07
599-99	B737	120-173 seats	\$12,259.87
599-99	B747	300-430 seats	\$29,190.18
599-99	B757	189-215 seats	\$14,595.09
599-99	B767	220-245 seats	\$17,514.11
599-99	A319	120-140 seats	\$16,346.50
599-99	A320	145-166 seats	\$11,676.07
599-99	A321	190-200 seats	\$12,843.68
599-99	A330	300-360 seats	\$17,514.11
599-99	A340	300-360 seats	\$17,514.11
599-99	DC-10	270-340 seats	\$19,849.32
599-99	MD-11	340-360 seats	\$22,184.53

Prices are Inclusive of Fuel, Federal Excise Tax and Management Fee

Pricing subject to possible fuel surcharge over \$4.50 per gallon/fuel.

Prices do not include any requested upgraded services, de-icing, flightphone or ground transportation