



U.S. General Services Administration

**General Services Administration
Federal Acquisition Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage is: gsaadvantage.gov.

Schedule Title: Transportation, Delivery & Relocation Solutions

FSC Group: SIN(s)

Contract Number: GS33F0032Y/GS33F0033Y

For more information on ordering from Federal Supply Schedules click on FSS Schedules at fss.gsa.gov

Contract Period: 06/08/2012 THRU 06/07/2017

Company: SKYHAWK LOGISTICS INC.

Contract Administrator: O. JIMMY OGUNNIYI - CEO

Business Size: SMALL BUSINESS, SMALL DISADVANTAGED



U.S. General Services Administration

Customer Information:

1a. SIN: SINS 451-1, 411-1, 411-2

1b. See [attachment 1](#) for pricing of Tasks

1c. See [attachment 1](#)

2. Maximum order: **\$1,000,000**

3. Minimum order: **\$100**

4. Geographic coverage (delivery area): NATIONWWIDE

5. Point(s) of production (city, county, and state, or foreign country):

6. Discount from list prices or statement of net prices: **See comments for Item 6 to the left.**

7. Quantity discounts: N/A

8. Prompt Payment terms: N/A

- 9a. Notification whether Government purchase cards are accepted at or below the micro-purchase threshold. **Yes**
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.
10. Foreign items:
- 11a. Time of Delivery: **To be negotiated at the task order level.**
- 11b. Expedited delivery: **Items available for expedited delivery are noted in this price list.**
- 11c. Overnight and 2-day delivery: **N/A**
- 11d. Urgent Requirements: **See contract clause I-FSS-14-B. Agencies can contact the contact for Contract Administration to obtain faster delivery.**
12. F.O.B point(s): **Destination**
- 13a. Ordering address(es):
**SKYHAWK LOGISTICS INC.
14300 CHERRY LANE COURT, SUITE 202
LAUREL, MD 20707
TEL. 301-725-8801
FAX. 301-725-8828**
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).
14. Payment address(es):
**SKYHAWK LOGISTICS INC.
14300 CHERRY LANE COURT, SUITE 202
LAUREL, MD 20707
TEL. 301-725-8801
FAX. 301-725-8828**
15. Warranty provision: **N/A**
16. Export packing charges: **N/A**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro purchase level): **N/A**
18. Terms and conditions of rental, maintenance, and repair: **N/A**
19. Terms and conditions of installation: **N/A**
20. Terms and conditions of repair parts: **N/A**
- 20a. Terms and conditions for any other services: **N/A**
21. List of services and distribution points: **N/A**
22. List of participating dealers: **N/A**
23. Preventative maintenance: **N/A**
- 24a. Special attributes such as environmental attributes: **Not applicable**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details and be found. The EIT Standards can be found at <http://www.section508.gov/>. (e.g. Contractor's website or other location.):
WWW.SKYHAWK.COM
25. Data Universal Number System (DUNS) number: 187373162 26. Notification regarding registration in Central Contract Registration (CCR) database: **Registered, and Registration valid to 03/23/12 thru 03/23/13**



Awarded Price List:

SINs: 451-1, 411-1, 411-2

All terms and conditions agreed upon between the General Services Administration (GSA) and Skyhawk Logistics are as follows:

1. Special Item Numbers SIN(s) Awarded :

SIN 411-2 Rental Supplemental Vehicle Program

SIN 411-1 Ground Transportation Services

SIN 451-3 Local Courier Delivery Services

SIN 451-1 Express Small & Express Heavy-Weight

2. Basic Discounts:

12.5% Standard Discount off MFC Pricing

3. Prompt Payment Discount: 1% NET 10 Days

4. Quantity Discounts: No additional discounts

5. Industrial Funding Fee: The Industrial Funding Fee (IFF) is included in the prices provided.

6. Minimum Order: \$100

7. Maximum Order Threshold: \$1,000,000

8. Delivery Terms: FOB Destination

9. Economic Price Adjustments: Clause 552.216-70 will apply to this contract.

Adjustments (both up and down) to the contract labor rates applicable to the SCA will be in accordance with clause 52.222-43 Fair Labor Standards Act – Price Adjustments (Multiple Year and Option Contracts).

10. Documents: The following documents are incorporated by reference and made a material part of this contract:

- Solicitation FBGT-GG-050001-B Refresh #9, dated January 4, 2012.
- Regulations Incorporated by Reference



- Skyhawk Logistics Vendor Response Document.
- All subsequent letters and emails between the contractor and the Contracting Officer prior to contract award date.
- Offeror's Representations & Certifications submitted in ORCA
- The Technical Capability section contained within the technical proposal.
- Wage Determinations
- Final Proposal Revision dated June 4, 2012

11. Price Reduction Clause 552.238-75 (Sep 1999): All terms under the Price Reduction Clause 552.238-75 (Sep 1999) are applicable. This clause will be predicated on the following most favored customer (MFC): **All Government Agencies**

12. Task Orders: Task Orders are Firm Fixed Price preferred.

13. Industrial Funding Fee (IFF): The Contractor agrees to remit the Industrial Funding Fee and Sales Reporting under this contract pursuant to contract clause 552.238-74.

14. Scope: Domestic

15. Contract Period: June 08, 2012 through June 07, 2017, with three (3) five-year option periods, if exercised.

16. Government Commercial Purchase Card: SkyHawk Logistics will accept the Government Commercial Credit Card below and above the micro purchase threshold.

17. Service Contract Act: For purposes of the Service Contract Act, the following wage determinations are hereby incorporated into this contract.

State	Counties	WD Number	Rev. Number	Date
District of Columbia, Maryland, Virginia	Counties of Calvert, Charles, Frederick, Montgomery, Prince George's, St. Mary's), Virginia (Counties of Alexandria, Arlington, Fairfax, Falls Church, Fauquier, King George, Loudoun, Prince William, Stafford)	05-2104	13	06/13/2011

The Service Contract Act requirements under this contract apply to task orders and Blanket Purchase Agreements awarded by Federal entities only. State and local entities are not subject to these



requirements. Clause 52.222-49 requires the contractor, as Federal agencies award task orders, to notify the CO of additional places of performance so the appropriate wage determinations may be incorporated into the contract. No price adjustments as a result of incorporation of a wage determination are authorized.

17. Awarded Pricing: (Attachment #1)

Category	SIN	Skyhawk Logistics Final Price
Project Manager	SIN 411-1, 411-2	\$39.50
Dispatcher/Motor Vehicle	SIN 411-1, 411-2	\$27.00
Bus Driver	SIN 411-1, 411-2	\$30.83
Driver-Courier	SIN 451-1, 451-3	\$21.95
Transportation Fleet Manager	SIN 411-1, 411-2	\$34.73
Non-CDL Shuttle Bus Driver-16 Passenger	SIN 411-1, 411-2	\$23.77
CDL Bus Driver - 53 Passenger	SIN 411-1, 411-2	\$27.50
CDL Bus Driver - 32 Passenger	SIN 411-1, 411-2	\$30.83
CDL Bus Driver - 26 Passenger	SIN 411-1, 411-2	\$29.18
CDL Bus Driver - 20 Passenger	SIN 411-1, 411-2	\$28.25
Executive Driver	SIN 411-1, 411-2	\$25.47

Most Favored Customer (MFC) Table													10-Jul-12				
													GSA Discount at 12.5% off of MFC Rates				
 GSA Labor Category Title/Service Offering	SIN Proposed	Min. Years Experience	Education	Commercial Hourly Prices	MFC (s) Company Name	MFC (s) Labor Category Title if different from GSAs	MFC Hourly Prices	MFC Discount off of Commercial Prices	GSA Contract Hourly Price (Base Year)	Hourly Price Option 1	Hourly Price Option 2	Hourly Price Option 3	Hourly Price Option 4				
														Hourly Rate			
Project Manager	SIN 411-1, 411-2	7 to 10	BS/AA Deg	\$ 55.00	US Govt	N/A	\$ 53.63	2.50%	\$46.92	\$47.86	\$49.54	\$51.27	\$53.06				
Dispatcher/Motor Vehicle	SIN 411-1, 411-2	2	HS	\$ 34.75	US Govt	N/A	\$ 33.88	2.50%	\$27.00	\$27.54	\$28.50	\$29.50	\$30.53				
Bus Driver	SIN 411-1, 411-2	5	HS	\$ 33.28	Compass	N/A	\$ 32.45	2.50%	\$28.39	\$28.96	\$29.97	\$31.02	\$32.11				
Driver-Courier	SIN 451-1, 451-3	1	HS	\$ 23.70	US Govt	N/A	\$ 23.11	2.50%	\$20.22	\$20.62	\$21.35	\$22.09	\$22.87				
Transportation Fleet Manager	SIN 411-1, 411-2	5	AA Degree	\$ 37.50	US Govt	N/A	\$ 36.56	2.50%	\$31.99	\$32.63	\$33.77	\$34.96	\$36.18				
Non-CDL Shuttle Bus Driver-16 Passenger	SIN 411-1, 411-2	3	HS	\$ 25.66	Bus Intel LLC	N/A	\$ 25.02	2.50%	\$21.89	\$22.33	\$23.11	\$23.92	\$24.76				
CDL Bus Driver - 53 Passenger	SIN 411-1, 411-2	5	HS	\$ 36.50	US Govt	N/A	\$ 35.59	2.50%	\$27.50	\$28.05	\$29.03	\$30.05	\$31.10				
CDL Bus Driver - 32 Passenger	SIN 411-1, 411-2	5	HS	\$ 33.28	US Govt	N/A	\$ 32.45	2.50%	\$28.39	\$28.96	\$29.97	\$31.02	\$32.11				
CDL Bus Driver - 26 Passenger	SIN 411-1, 411-2	5	HS	\$ 31.50	US Govt	N/A	\$ 30.71	2.50%	\$26.87	\$27.41	\$28.37	\$29.36	\$30.39				
CDL Bus Driver - 20 Passenger	SIN 411-1, 411-2	5	HS	\$ 30.50	US Govt	N/A	\$ 29.74	2.50%	\$26.02	\$26.54	\$27.47	\$28.43	\$29.43				
Executive Driver	SIN 411-1, 411-2	3	HS	\$ 27.50	US Govt	N/A	\$ 26.81	2.50%	\$23.46	\$23.93	\$24.77	\$25.63	\$26.53				
Other Direct Cost-Equipment													Hourly Rate				
8 Passenger Van	SIN 411-1, 411-2	Late Model		\$ 56.68	US Govt	N/A	\$ 55.26	2.50%	\$48.36	\$49.32	\$51.05	\$52.84	\$54.68				
12 - 15 Passenger Van	SIN 411-1, 411-2	Late Model		\$ 68.81	US Govt	N/A	\$ 67.09	2.50%	\$58.71	\$59.88	\$61.98	\$64.14	\$66.39				
20 - 26 Passenger Bus	SIN 411-1, 411-2	Late Model		\$ 115.11	US Govt	N/A	\$ 112.23	2.50%	\$98.20	\$100.16	\$103.67	\$107.30	\$111.05				
32 Passenger Bus	SIN 411-1, 411-2	Late Model		\$ 121.29	US Govt	N/A	\$ 118.25	2.50%	\$103.47	\$105.54	\$109.23	\$113.06	\$117.01				
48 - 53 Passenger Bus	SIN 411-1, 411-2	Late Model		\$ 181.25	US Govt	N/A	\$ 176.72	2.50%	\$154.63	\$157.72	\$163.24	\$168.96	\$174.87				
Other Direct Cost-Equipment													Daily Rate				
8 Passenger Van	SIN 411-1, 411-2	Late Model		\$ 453.44	Compass	N/A	\$ 442.10	2.50%	\$386.84	\$394.58	\$408.39	\$422.68	\$437.48				
12 - 15 Passenger Van	SIN 411-1, 411-2	Late Model		\$ 550.50	Compass	N/A	\$ 536.74	2.50%	\$469.65	\$479.04	\$495.80	\$513.16	\$531.12				
20 - 26 Passenger Bus	SIN 411-1, 411-2	Late Model		\$ 920.84	US Govt	N/A	\$ 897.82	2.50%	\$785.59	\$801.30	\$829.35	\$858.38	\$888.42				
32 Passenger Bus	SIN 411-1, 411-2	Late Model		\$ 970.28	US Govt	N/A	\$ 946.02	2.50%	\$827.77	\$844.33	\$873.88	\$904.46	\$936.12				
48 - 53 Passenger Bus	SIN 411-1, 411-2	Late Model		\$ 1,450.00	US Govt	N/A	\$ 1,413.75	2.50%	\$1,237.03	\$1,261.77	\$1,305.93	\$1,351.64	\$1,398.95				

Note 1: Overtime rate is computed at hourly rate multiplied by 1.2625 percent.

Note 2: Skyhawk Logistics offers a 2.5% discount to MFC Customers off of our standard commercial prices. In addition, we offer our GSA customers additional 12.5% discount off of MFC discounted rates. There is a 3.5% escalation factor on our proposed GSA discounted prices to cover for future cost of living index.

Note 3: Equipment Rental minimum charge is computed on the hourly rate for the 1st hour plus \$0.25c per mile

Note 4: There is no additional charge for fuel price fluctuation

Note 5: We hereby confirm our agreement with Economic Price Adjustment Clause 52.216.70

THE SERVICE CONTRACT ACT | EMPLOYMENT STANDARDS ADMINISTRATION

By direction of the Secretary of Labor | WAGE AND HOUR DIVISION

| WASHINGTON D.C. 20210

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| Wage Determination No.: 2005-2104

Diane C. Koplewski | Division of | Revision No.: 13

Director | Wage Determinations | Date Of Revision: 06/13/2011

States: District of Columbia, Maryland, Virginia

Area: District of Columbia Statewide

Maryland Counties of Calvert, Charles, Frederick, Montgomery, Prince

George's, St Mary's

Virginia Counties of Alexandria, Arlington, Fairfax, Falls Church, Fauquier,

King George, Loudoun, Prince William, Stafford

****Fringe Benefits Required Follow the Occupational Listing****