



## General Services Administration Federal Acquisition Service Authorized Federal Supply Schedule Price List

Sojourn Almost Home is a Regional Housing Provider Offering Fully Furnished Apartments in the Washington, DC Metro Area Only

The INTERNET address for GSA Advantage! is [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov)

**Schedule Title:** 48 - Transportation, Delivery and Relocation Solutions

**FSC Group:** SIN 653-9 Corporate Housing Lodging Services

**Contract number:** GS-33F-0033U

For more information on ordering from Federal Supply Schedules, click on the FAS Schedules button at [www.gsa.gov/fas](http://www.gsa.gov/fas).

**Contract period:** August 14, 2008 through August 13, 2013

Pricing current through Mods P001, P002, P003 dated 10/20/2010 and 10/22/2010

**Contractor:**

Lightus Enterprises, LLC dba Sojourn Almost Home  
627 Carlisle Drive  
Herndon, VA 20170  
Ph: 703-421-7900 / Fax: 703-421-7578  
Toll-free: (866) 765-6876/

**Email:** [reserve@sojourns.net](mailto:reserve@sojourns.net)

**Contractor Administration Source:** Susan Titus 703-421-7900 x115  
[stitus@sojourns.net](mailto:stitus@sojourns.net)

**Business size:** Small business, woman owned

**Website:** [www.sojourns.net](http://www.sojourns.net)

**Brand Government Page:** [www.sojourns.net/gsa/](http://www.sojourns.net/gsa/)

### Overview of Sojourn, Almost Home

**Who is Sojourn** - Sojourn is a small, woman owned corporate housing company that serves only the DC Metro area. The owners are long time area residents, who work directly with our clients from taking reservations to servicing the individual apartments. Exceptional, personal service is a hall mark of our company. Sojourn provides fully furnished apartments in a variety of locations to suit our customers. We accept reservations for a minimum of 30 days.

**About Sojourn Apartments** - Sojourn has apartments in the District of Columbia at Logan Circle and Central Downtown. In northern Virginia, Sojourn offers residences at several locations in Alexandria, Arlington (Crystal City) and McLean (Tysons Corner). We offer one, two and three bedroom apartments in residential apartment communities. All our apartments have washers and dryers in-unit for the convenience of our guests. The apartments are fully furnished, including linens and bedding, and include all utilities and the use of the complex amenities. Each apartment has a HS internet modem, basic cable channels, local phone, mailbox and private entrance.

**Why our Customers Select Sojourn** - Value and Service. Our prices are well within government per diem rates, and much lower than most other corporate housing company apartments in the DC Metro. Our referral rate is very high; this is a reflection of the comfort and service

our guests experience while staying with Sojourn.

### Customer Information

**1a. Awarded special item number:** SIN 653-9 Corporate Housing  
Lodging Services Contract # GS-33F-0033U

8/14/08 Awarded

### Sojourn GSA Price List

Pricing effective 10/20/2010

All rates are **Per Day with 30-day minimum**

Prices shown herein are net (Discount Deducted)

#### VA: Alexandria and Tysons

Corporate Housing	GSA Price	Included in GSA Price	One Parking Space
1 br	\$107	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3
2 br	\$129	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3
2.5 br	\$143	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3
3 br	\$163	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3

#### VA: Alexandria and Tysons - Premium Level

Corporate Housing	GSA Price	Included in GSA Price	One Parking Space
1 br	\$115	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3
2 br	\$149	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3
2.5 br	\$165	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3
3 br	\$185	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3

#### VA: Arlington

Corporate Housing	GSA Price	Included in GSA Price	One Parking Space
1 br	\$115	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3
2 br	\$139	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$3

#### VA: Arlington - Premium Level

Corporate Housing	GSA Price	Included in GSA Price	One Parking Space
1 br	\$123	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$5
2 br	\$159	Fully furnished, utilities, high speed wireless internet (16Mb/s), unlimited domestic long distance calls	\$5

#### Washington, DC

Corporate Housing	GSA Price	Included in GSA Price	One Parking Space
1 br	\$125	Fully Furnished, utilities, high speed wireless internet	\$10
2 br	\$169	Fully Furnished, utilities, high speed wireless internet	\$10

#### Washington, DC - Premium Level

Corporate Housing	GSA Price	Included in GSA Price	One Parking Space
1 br	\$145	Fully Furnished, utilities, high speed wireless internet	\$10
2 br	\$199	Fully Furnished, utilities, high speed wireless internet	\$10

**Sojourn Essentials**

<b>Corporate Housing</b>	<b>GSA Price</b>	<b>Included in GSA Price</b>	<b>One Parking Space</b>
1 br	\$93	Lightly furnished, limited utilities, high speed internet (6 Mb/s)	\$3
2 br	\$119	Lightly furnished, limited utilities, high speed internet (6 Mb/s)	\$3

**Corporate Housing Options**

All prices are **Per Day**. Prices shown herein are net (discount deducted). **List Price**

**Enhanced A/V Systems:**

42" Screen in Living Area	\$2.00
Silver Cable Channels (HBO)	\$2.00
Gold Cable Channels (Silver plus Showtime, Cinemax)	\$3.00
Platinum Cable Channels (Gold plus Starz)	\$4.00
Wii (1 game)	\$3.00
Play Station 3 (1 game)	\$3.00
Surround Sound System	\$3.00

**Executive Option**

Weekly cleaning, paper goods, dry cleaning allowance, health club option, breakfast, 42" Screen w/Platinum	\$75.00
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**Computer Accessory**

Printer	\$2.00
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**Apartment Maintenance (Housecleaning)**

One housecleaning service visit per month	
1BR	\$2.00
2BR	\$3.00
Two housecleaning service visits per month	
1BR	\$4.00
2BR	\$6.00
Weekly housecleaning service visits	
1BR	\$8.00
2BR	\$12.00

**Phone Options**

2nd Line	\$3.00
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**1b. Lowest Unit Price:** Not Applicable

**1c. Hourly rates:** Not Applicable

**2. Maximum order:** \$1,000,000. For orders above the maximum order threshold, customers are required to seek further price reductions.

**3. Minimum order:** \$100

**4. Geographic coverage (delivery area):** Washington DC, Alexandria, VA, Arlington, VA, McLean, VA and other DC metro locations only

**5. Point(s) of production (city, county, and state or foreign country):** Not Applicable

**6. Discount from list prices or statement of net price:** Discounts may be available based on season, longer stays, etc.

**7. Quantity discounts:** Discounts may be available based on large group size, etc.

**8. Prompt payment terms:** None

**9a. Micro-purchase threshold - below:** Government purchase cards are accepted at and/or below the micro-purchase threshold.

**9b. Micro-purchase threshold - above:** Government purchase cards are accepted above the micro-purchase threshold.

**10. Foreign items:** Not Applicable

**11a. Time of delivery:** Minimum two (2) Days

**11b. Expedited Delivery:** Not Applicable

**11c. Overnight and 2-day delivery:** Not Applicable

**11d. Urgent Requirements:** In emergency and declared national disaster areas, discounted rates may be offered. Sojourn prices offered will not exceed actual expenses as allowed by appropriate agency discretion.

**12. F.O.B. point(s):** Destination Washington DC Metro only

**13a. Ordering address(es):**

Sojourn, Almost Home  
627 Carlisle Drive  
Herndon, VA 20170  
Ph: 703-421-7900 / Fax: 703-421-7578  
Toll-free: (866) 765-6876  
Email: [reserve@sojourns.net](mailto:reserve@sojourns.net)

**13b. Ordering procedures:** Orders are accepted from individuals and groups via phone, email, fax, or US Mail using ordering address at 13a. Blanket purchase agreements are accepted under guidelines set forth in FAR 8.405-3

**14. Payment address(es):**

Sojourn, Almost Home  
627 Carlisle Drive  
Herndon, VA 20170

**15. Warranty provision:** Not Applicable.

**16. Export packing charges:** Not Applicable.

**17. Terms and conditions of Government purchase card acceptance:** Not Applicable.

**18. Terms and conditions of rental, maintenance, and repair:**

Terms are based on reservation (contracted) arrival and departure dates. Notice of change of dates must meet requirements. Normal wear and tear is accepted. Damages are subject to payment by individual or contracting agency.

**19. Terms and conditions of installation:** Furniture, furnishings, facility, and utilities are inspected prior to move-in. Reported deficiencies are corrected as quickly as possible; most within 24-48 hours.

**20. Terms and conditions of repair parts:** Not Applicable

**20a. Terms and conditions for any other services:** Not Applicable

**21. List of service and distribution points:** Washington, DC, Metro area

**22. List of participating dealers:** Not Applicable

**23. Preventive maintenance:** Not Applicable

**24a. Special attributes:** Sojourn is a small, woman owned business operating only in the DC Metro area.

**24b. Section 508 Compliance:** Not Applicable.

**25. Data Universal Number System (DUNS) number:** 043648166

**26. Registration in Central Contractor Registration (CCR)**

**database:** Lightus Enterprises dba Sojourn is registered in the CCR database.