AMERICAN RELOCATION CONNECTIONS

Authorized Federal Supply Schedule Price List

ARC RELOCATION
On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the opinion to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage is gsaadvantage.gov

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**Schedule Title:** Multiple Award Schedule

**FSC Group:** V301

**SIN:** 531

**Contract Number:** GS-33F-0054V

**Cage Code:** 568C1

**Current Through Modification #:** PA0038

**Contract Period:** Aug. 31, 2009 - Aug. 30, 2024

**Company:** American Relocation Connections, LLC (ARC Relocation)

**Address:**
11350 Random Hills Rd, Ste 130
Fairfax, VA 22030

**Tel:** (866) 697-3561

**Fax:** (703) 352-9704

**Web:** www.ARCrelocation.com

**Contract Administrator:**
Bill Mulholland SCR, GMS

**Email:** bill.mulholland@arcrelocation.com

**Business Size:** Small

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For more information on ordering from Federal Supply Schedules, click on FSS Schedules at fss.gsa.gov

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**CUSTOMER INFORMATION:**

1. **SIN 531**

2. **Maximum order:**
   $1,000,000

3. **Minimum order:**
   $100

4. **Geographic coverage (delivery area)**
   GLOBAL

5. **Point(s) of production (city, county, and state, or foreign country):**
6. Discount from list prices or statement of net prices:

7. Quantity discounts: **Not Applicable**

8. Prompt Payment terms:

9a. Notification whether Government purchase cards are accepted at or below the micro-purchase threshold. **Yes**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.

10. Foreign items:

11a. Time of Delivery: **To be negotiated at the task order level.**

11b. Expedited delivery: **Items available for expedited delivery are noted in this price list.**

11c. Overnight and 2-day delivery: **Not Applicable**

11d. Urgent Requirements: **See contract clause I-FSS-14-B. Agencies can contact the contact for Contract Administration to obtain faster delivery.**

12. F.O.B point(s): **Destination**

13a. Ordering address(es): **Not applicable**

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. **PAYMENT ADDRESS(ES):**
Mail Checks to:
American Relocation Connections LLC
11350 Random Hills Rd
Suite 130
Fairfax, VA 22030
Phone: 703.352.9701
Fax: 703.352.9704

15. Warranty provision: **Not applicable**

16. Export packing charges: **Not applicable**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Not applicable**

18. Terms and conditions of rental, maintenance, and repair: **Not applicable**

19. Terms and conditions of installation: **Not applicable**

20. Terms and conditions of repair parts: **Not applicable**

20a. Terms and conditions for any other services: **Not applicable**

21. List of services and distribution points: **Not applicable**
22. List of participating dealers: **Not applicable**

23. Preventative maintenance: **Not applicable**

24a. Special attributes such as environmental attributes: **Not applicable**

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details and be found. The EIT Standards can be found at [http://www.section508.gov/](http://www.section508.gov/). (e.g. Contractor’s website or other location.): **Not applicable**

25. Data Universal Number System (DUNS) number: **016795789**


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**97%**

**CUSTOMER SATISFACTION**

**100%**

**IN 6 CATEGORIES**

**TOP 5%**

**OF OUR INDUSTRY**

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OpenRatings | Dun & Bradstreet
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Distribution of Feedback on American Relocation Connections, LLC
This supplier’s ratings were based in part on survey feedback from past customers.

<table>
<thead>
<tr>
<th>Overall Performance</th>
<th>Reliability</th>
<th>Delivery Timelines</th>
<th>Business Relations</th>
<th>Personnel</th>
<th>Customer Support</th>
<th>Responsiveness</th>
</tr>
</thead>
<tbody>
<tr>
<td>25%</td>
<td></td>
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</tr>
<tr>
<td>50%</td>
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<td></td>
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<tr>
<td>75%</td>
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<tr>
<td>100%</td>
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</tr>
</tbody>
</table>

- Positive Feedback
- Neutral Feedback
- Negative Feedback

- **97%** Customer Satisfaction
- **100%** in 6 categories
- **TOP 5%** in our industry

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**TOP 13 Relocation Companies**
- **2018 Winner**
- **TOP 13 Relocation Companies**
- **2017 Winner**

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**7,500+ LIKES**

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**4.9/5 STARS**
**AWARDED CONTRACT PRICE LIST – GUARANTEED HOME SALE**

**SIN 531: Relocation Service Package** - Home sale services ensure the employee’s home will be sold, including assistance in marketing the home, negotiating with potential outside buyers, helping the employee become familiar with their new duty location, providing renter/buyer assistance, spousal and mortgage counseling and reports.

<table>
<thead>
<tr>
<th>GRAPHIC LOCATION COVERED</th>
<th>GLOBAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to $99,999</td>
<td>$100,000-$499,999</td>
</tr>
</tbody>
</table>

**Option 1: Full Choice Guaranteed Buyout with Mortgage Payoff**

| Appraised | 31.0% | Appraised | 31.0% | Appraised | 31.0% | Appraised | 31.0% |
| Amended   | 12.5% | Amended   | 12.5% | Amended   | 12.5% | Amended   | 12.5% |

**Option 2: Full Choice Guaranteed Buyout with Delayed Mortgage Payoff**

| Appraised | 30.5% | Appraised | 30.5% | Appraised | 30.5% | Appraised | 30.5% |
| Amended   | 12.5% | Amended   | 12.5% | Amended   | 12.5% | Amended   | 12.5% |

**Option 3: Managed Guaranteed Buyout with Mortgage Payoff**

| Appraised | 30.5% | Appraised | 30.5% | Appraised | 30.5% | Appraised | 30.5% |
| Amended   | 12.0% | Amended   | 12.0% | Amended   | 12.0% | Amended   | 12.0% |

**Option 4: Managed Guaranteed Buyout with Delayed Mortgage Payoff**

| Appraised | 30.0% | Appraised | 30.0% | Appraised | 30.0% | Appraised | 30.0% |
| Amended   | 12.0% | Amended   | 12.0% | Amended   | 12.0% | Amended   | 12.0% |

*Exclude Pre-Payment Penalties for a Discount of 0.5%

*Exclude Double Deed Recording Fees for a Discount of 1.0%
AWARDED CONTRACT PRICE LIST

SIN 531: Additional Services - Extra services available include Cost of Living Analysis, Closing Assistance, Expense Management, Rental Management, Entitlement Counseling, Group Move Assistance and International Move Assistance, Property Management and Training.

<table>
<thead>
<tr>
<th>Description</th>
<th>Unit of Issue</th>
<th>GSA Rate Offered (includes IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-Transfer Counseling</td>
<td>Per Person</td>
<td>$0</td>
</tr>
<tr>
<td>Voucher Review and Payment</td>
<td>Per Person</td>
<td>$349</td>
</tr>
<tr>
<td>Rental Finding Area Touring</td>
<td>Per Day</td>
<td>$649</td>
</tr>
<tr>
<td>Closing Assistance</td>
<td>Per Person</td>
<td>$1,300</td>
</tr>
<tr>
<td>Cost of Living Analysis</td>
<td>Per Person</td>
<td>$75 + Cost</td>
</tr>
<tr>
<td>Entitlement Counseling with Completion of Forms</td>
<td>Per Person</td>
<td>$275</td>
</tr>
</tbody>
</table>

*Pre-Transfer Counseling - $0
Counseling for transferees prior to receiving their transfer orders. Have transferees with relocation and real estate questions call today!

Call (toll-free): 866.697.3561

SPOC Program – The SPOC Program (standing for Single Point of Contact) is offered as a cost free relocation platform for all non-paid relos. This program is ideal for: New Hires, Renters, Hardship Transfers, and No Budget Moves. SPOC offers relocating employees the basic assistance they will need to make their move such as Home Sale Assistance, House Hold Good counseling, Temporary Housing Assistance, and Destination Services.

SPOC only charges the government agency a one-time set up fee. After the setup fee is paid all relocation, assistance under SPOC is cost free.

For more information on SPOC please visit: [http://www.arcrelocation.com/hr-relopro/about-arc/](http://www.arcrelocation.com/hr-relopro/about-arc/)
**PROPERTY MANAGEMENT**

<table>
<thead>
<tr>
<th>Property Management Service Type</th>
<th>Unit of Issue</th>
<th>GSA Fee Offered (includes IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leasing Fee for Tenant Procurement Services - New Tenant: Calculated as percent of gross rent due for initial lease term</td>
<td>Per Lease</td>
<td>12%</td>
</tr>
<tr>
<td>Leasing Fee for Tenant Procurement Services - New Tenant: Calculated as percent of one month’s rent</td>
<td>Per Lease</td>
<td>0%</td>
</tr>
<tr>
<td>Property Management Service Fee: Fee per property per month, includes all property management administration costs</td>
<td>Per Lease</td>
<td>$500</td>
</tr>
</tbody>
</table>

**AWARDED CONTRACT PRICE LIST**

**SIN 531: Agency Customization Services** - Property that is not eligible for the home sale services including special property that is difficult to sell, can be handled under this line item. Also included are special home sale and marketing assistance, and international services acclimating the family to the new area.

<table>
<thead>
<tr>
<th>BVO</th>
<th>GSA Rate Offered (includes IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Up to $99,999</td>
</tr>
<tr>
<td></td>
<td>11.0%</td>
</tr>
<tr>
<td></td>
<td>15.5%</td>
</tr>
</tbody>
</table>

**Option 1: Full Choice - Mortgage Payoff**

- Standard BVO: 11.0%
- BVO - Sale Fall Through - No Rebill: 15.5%

**Option 2: Full Choice - Delayed Mortgage Payoff**

- Standard BVO: 11.0%
- BVO - Sale Fall Through - No Rebill: 15.5%

**Option 3: Managed Buyout - Mortgage Payoff**

- Standard BVO: 10.75%
- BVO - Sale Fall Through - No Rebill: 14.5%

**Option 4: Managed Buyout - Delayed Mortgage Payoff**

- Standard BVO: 10.75%
- BVO - Sale Fall Through - No Rebill: 14.5%
**GENERAL SERVICES ADMINISTRATION / / FEDERAL ACQUISITION SERVICE**

<table>
<thead>
<tr>
<th>SPECIAL HANDLING</th>
<th>GSA Rate Offered (includes IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Up to $99,999</td>
<td>$100,000 - $499,999</td>
</tr>
</tbody>
</table>

**Option 1: Managed Homesale - Mortgage Payoff**

<table>
<thead>
<tr>
<th></th>
<th>Up to $99,999</th>
<th>$100,000 - $499,999</th>
<th>$500,000 - $749,999</th>
<th>over $750,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appraised Value Sale</td>
<td>39.0%</td>
<td>39.0%</td>
<td>39.0%</td>
<td>39.0%</td>
</tr>
<tr>
<td>Amended Value Sale</td>
<td>13.5%</td>
<td>13.5%</td>
<td>13.5%</td>
<td>13.5%</td>
</tr>
</tbody>
</table>

**Option 2: Managed Buyout - NO Mortgage Payoff**

<table>
<thead>
<tr>
<th></th>
<th>Up to $99,999</th>
<th>$100,000 - $499,999</th>
<th>$500,000 - $749,999</th>
<th>over $750,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appraised Value Sale</td>
<td>38.5%</td>
<td>38.5%</td>
<td>38.5%</td>
<td>38.5%</td>
</tr>
<tr>
<td>Amended Value Sale</td>
<td>13.25%</td>
<td>13.25%</td>
<td>13.25%</td>
<td>13.25%</td>
</tr>
</tbody>
</table>

**AWARDED CONTRACT PRICE LIST**

**SIN 531: Move Management Services** - The contractor can provide a total package of move management services including transferee entitlement and pre-move counseling; carrier selection; preparation of bills of lading; shipment booking; service performance and prepayment audits; claims preparation assistance; and on-site quality control. These services may include environmentally sustainable options designed through Environmental Protection Agency (EPA) SmartWay Program that reduces the impact of freight transport on the environment in the areas of fuel consumption, greenhouse gas, and emissions of air toxics.

**GRAPHIC LOCATION COVERED**

**GLOBAL**

<table>
<thead>
<tr>
<th>SERVICES OFFERED</th>
<th>Description</th>
<th>Unit of Issue</th>
<th>GSA Rate Offered (includes IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Move Management Fee Domestic</td>
<td>Per Employee Move</td>
<td>$450</td>
</tr>
<tr>
<td></td>
<td>Move Management Fee International</td>
<td>Per Employee Move</td>
<td>$550</td>
</tr>
</tbody>
</table>