GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group/Class: Office Management - Office Services

Contract Number: GS-33F-0057X
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract Period: August 23, 2011 – August 22, 2026
Pricelist Current through Mod #PS-0015 Effective 08/23/2021

APMI GROUP, INC.
716 Swan Creek Road
Fort Washington, MD 20744-6001
www.apmigroupinc.com

Contractor:

Point of Contact: Tyrone N. Tolson, Jr., Account Executive/Vice President
TolsonTyrone@apmigroupinc.com
Tel: 240-318-0057
Fax: 240-318-0058

Business Size:

Small business
Woman Owned business
SBA Certified Small Disadvantaged business
SBA Certified 8(a) Firm

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a Awarded SINs:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541614OR</td>
<td>Office Relocation and Reconfiguration</td>
</tr>
<tr>
<td>OLM</td>
<td>Order Level Materials</td>
</tr>
</tbody>
</table>

1b Lowest Priced Item

Paper Pads - $3.05

1c Hourly Rates/Job Descriptions

See page 4

2 Maximum Order:

$500,000.00 for SIN 541614OR;
$250,000 for OLM

3 Minimum Order:

$100.00

4 Scope of Delivery:

Domestic

5 Point of Production:

Fort Washington, MD

6 Discounts:

Prices Shown Herein are Net (discount deducted)

7 Volume Discounts:

None

8 Prompt Payment:

Net 30 Days

9 Foreign Items:

None

10 Delivery Time:

a. Normal: To be determined at the Task Order Level
b. Expedited: To be determined at the Task Order Level
c. Overnight & 2-day delivery: To be determined at the Task Order Level
d. Urgent Requirements: To be determined at the Task Order Level

11 FOB:

Destination

12 Ordering Address:

Same as Contractor address

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
About the Company: APMI Group, Inc. is a woman-owned 8(a) small business offering extensive experience in moving related services. We furnish labor, supervision, equipment, materials and vehicles to perform intra-building and inter-building moving and furniture reconfiguration services. Incorporated in 2003, APMI Group has focused on providing quality, timely, and innovative solutions to complex logistical tasks for our many government and corporate clients. Customer satisfaction, outstanding management, and technical excellence have led to substantial growth since the company’s inception.

### Pricing:

<table>
<thead>
<tr>
<th>Labor Category/ Equipment</th>
<th>UOI</th>
<th>GSA Hourly Rate w/IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Manager</td>
<td>per hour</td>
<td>$59.89</td>
</tr>
<tr>
<td>Materials Coordinator/Supervisor</td>
<td>per hour</td>
<td>$47.36</td>
</tr>
<tr>
<td>Warehouse Specialist</td>
<td>per hour</td>
<td>$39.69</td>
</tr>
<tr>
<td>Material Handling Labor</td>
<td>per hour</td>
<td>$30.38</td>
</tr>
</tbody>
</table>

Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM CCR Registration: Yes (Cage: 36XJ0)
## Fork Lift Operator
- Per hour: $39.69

## Light Truck Driver
- Per hour: $33.70

## Medium Truck Driver
- Per hour: $38.35

## Heavy Truck Driver
- Per hour: $40.38

## Shipping Receiving
- Per hour: $33.26

## Systems Furniture Tech
- Per hour: $36.14

## Packer
- Per hour: $30.38

## General Clerk
- Per hour: $32.86

**Overtime rate – 1.5 Regular rate**

*Overtime is charged after 8 hours and includes Saturdays, Sundays and Holidays*

### Moving Supplies

<table>
<thead>
<tr>
<th>Moving Supplies</th>
<th>UOI</th>
<th>GSA Price w/IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Book Cartons</td>
<td>Each</td>
<td>$3.71</td>
</tr>
<tr>
<td>Legal Totes</td>
<td>Bundle (10 Totes)</td>
<td>$25.61</td>
</tr>
<tr>
<td>Commercial Bins</td>
<td>Bundle (15 bins)</td>
<td>$196.20</td>
</tr>
<tr>
<td>Bubble Wrap</td>
<td>Box (2 rolls)</td>
<td>$77.06</td>
</tr>
<tr>
<td>Tape</td>
<td>Box (10 rolls)</td>
<td>$32.11</td>
</tr>
<tr>
<td>Shrink Wrap</td>
<td>Roll (1500 ft.)</td>
<td>$14.13</td>
</tr>
<tr>
<td>Labels</td>
<td>Pack (500 labels)</td>
<td>$22.65</td>
</tr>
<tr>
<td>Peanuts Filler</td>
<td>Bag (14 cubic-ft.)</td>
<td>$23.01</td>
</tr>
<tr>
<td>Paper Pads</td>
<td>Each</td>
<td>$3.05</td>
</tr>
<tr>
<td>Keyboard Bags</td>
<td>Box (25)</td>
<td>$32.36</td>
</tr>
<tr>
<td>Light Truck (Panel Van)</td>
<td>Hour</td>
<td>$12.72</td>
</tr>
<tr>
<td>Medium Truck (24’ lift-gate)</td>
<td>Hour</td>
<td>$16.02</td>
</tr>
<tr>
<td>Tractor Trailer Truck</td>
<td>Hour</td>
<td>$74.83</td>
</tr>
<tr>
<td>SCLS Eligible Labor Category</td>
<td>SCLS Equivalent Code Title</td>
<td>WD Number</td>
</tr>
<tr>
<td>-------------------------------------------</td>
<td>---------------------------------------------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>Project Manager</td>
<td>Material Coordinator - 21030</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Materials Coordinator / Supervisor</td>
<td>Material Coordinator - 21030</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Warehouse Specialist</td>
<td>Warehouse Specialist - 21410</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Material Handling Labor</td>
<td>Material Handling Laborer - 21050</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Forklift Operator</td>
<td>Forklift Operator - 21020</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Light Truck Driver</td>
<td>Truckdriver, Light - 31361</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Medium Truck Driver</td>
<td>Truckdriver, Medium - 31362</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Tractor Trailer Driver</td>
<td>Truckdriver, Tractor-Trailer - 31364</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Shipping/Receiving</td>
<td>Shipping/Receiver Clerk - 21130</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Systems Furniture Tech</td>
<td>Furniture Refinisher - 09080</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Packer</td>
<td>Material Handling Laborer - 21050</td>
<td>2015-4281</td>
</tr>
<tr>
<td>General Clerk</td>
<td>General Clerk I - 01111</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

**Labor Category Descriptions**

**Project Manager**

**Minimum/General Experience:** 5 years experience in Office and Industrial relocation

**Functional Responsibility:** Oversees and directs all aspects of moving and relocation projects including planning, logistic evaluation, task monitoring, status tracking and issue resolution. Communicates freely with all related staff and conducts regularly scheduled review meetings and documents and reports status to management and client to allow for timely issue resolution, maximum customer satisfaction and successful project completion.

**Minimum Certifications and Education:** High School Diploma
**Supervisor**

*Minimum/General Experience:* 2 years experience in Office and Industrial relocation

*Functional Responsibility:* Supervises all day-to-day moving/relocation activities including moving, packing, shipping and receiving. Responsible for planning, ordering and distributing required materials and supplies as well as task assignment and fulfillment for all personnel and support materials. Serves as liaison between personnel and Project Manager.

*Minimum Certifications and Education:* High School Diploma

**Material Handling Laborer**

*Minimum/General Experience:* No experience required

*Functional Responsibility:* Loads, moves, and unloads materials and furniture using all types of relocation equipment.

*Minimum Certifications and Education:* High School Diploma or equivalent

**Packer**

*Minimum/General Experience:* No experience required

*Functional Responsibility:* Securely prepares and packages items for storage, disposal or relocation.

*Minimum Certifications and Education:* High School Diploma or equivalent

**Light Truck Driver**

*Minimum/General Experience:* 1 year experience

*Functional Responsibility:* Drives commercial vans for the transportation of materials, furniture and equipment. Works as a team member with other crew members to load, move, and unload materials.

*Minimum Certifications and Education:* High School Diploma or equivalent

**Medium Truck Driver**

*Minimum/General Experience:* 1 year experience

*Functional Responsibility:* Drives medium-sized trucks for the transportation of materials, furniture and equipment. Works as a team member with other crew members to load, move, and unload materials.

*Minimum Certifications and Education:* High School Diploma or equivalent
<table>
<thead>
<tr>
<th>Role</th>
<th>Minimum/General Experience</th>
<th>Functional Responsibility</th>
<th>Minimum Certifications and Education</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Tractor Trailer Truck Driver</strong></td>
<td>1 year experience</td>
<td>Drives tractor trailer for the transportation of materials, furniture and equipment. Works as a team member with other crew members to load, move, and unload materials.</td>
<td>High School Diploma or equivalent</td>
</tr>
<tr>
<td><strong>Systems Furniture Tech</strong></td>
<td>2 years experience</td>
<td>Install and design modular furniture.</td>
<td>High School Diploma or equivalent</td>
</tr>
<tr>
<td><strong>Forklift Operator</strong></td>
<td>1 year experience</td>
<td>Operate a manually controlled gasoline, electric or liquid propane powered forklift for the movement of materials, furniture and equipment.</td>
<td>High School Diploma or equivalent</td>
</tr>
<tr>
<td><strong>Warehouse Specialist</strong></td>
<td>2 years experience</td>
<td>Performs inventory and loads and unloads warehouse items to support the transportation of materials, furniture and equipment.</td>
<td>High School Diploma or equivalent</td>
</tr>
<tr>
<td><strong>General Clerk</strong></td>
<td>1 year experience in Office and Industrial relocation</td>
<td>Assists supervisors as directed. Prepared to assume responsibilities of warehouse support personnel whenever necessary.</td>
<td>High School Diploma or equivalent</td>
</tr>
</tbody>
</table>
Shipper/Receiver

**Minimum/General Experience:** 1 year experience in Office and Industrial relocation

**Functional Responsibility:** Perform administrative duties and physical activities in connection with shipping and receiving materials. Occasionally coordinates and oversees activities of other personnel engaged in handling materials.

**Minimum Certifications and Education:** High School Diploma or equivalent