GENERAL SERVICES ADMINISTRATION
Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Class and/or Product Codes and/or Service Codes

<table>
<thead>
<tr>
<th>FPDS Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>D302</td>
<td>IT Systems Development Services</td>
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<tr>
<td>D305</td>
<td>Telecom Teleprocessing &amp; Cloud Computing</td>
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<tr>
<td>D306</td>
<td>IT Systems Analysis Services</td>
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<td>D308</td>
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<td>D310</td>
<td>IT Backup and Security Services</td>
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<td>D311</td>
<td>IT Data Conversion Services</td>
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<tr>
<td>D316</td>
<td>IT Network Management Services</td>
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</tbody>
</table>

Contract number: GS-35F-0041V
Contract period – Oct 20, 2008 to Oct 21, 2023

Iron Brick Associates, LLC
362 Old Hollow Road
Sperryville, VA 22740-2026

703-288-3874

www.ironbrick.com

Contract administration source: allison.fahs@ironbrick.com
**Business size:** Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov).

**Price List is current through Mod PA-0030 effective May 28, 2021 and Refresh 10**

Prices Shown Herein are Net (discount deducted)

**CUSTOMER INFORMATION:** The following information should be placed under this heading in consecutively numbered paragraphs in the sequence set forth below. If this information is placed in another part of the Federal Supply Schedule Price List, a table of contents must be shown on the cover page that refers to the exact location of the information.

1a. **Special Item No 54151S - Information Technology Professional Services** – services descriptions are on pages 9 to 10 and awarded prices are on pages 9 to 10.

Special Item No 518210C - Cloud Related IT Professional Services – see pages 11 to 16.

Special Item No OLM - (Order-Level Materials) – Order-Level Materials are supplies and/or services acquired in direct support of individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level.

OLMs are Purchased under the authority of the FSS Program, Unknown until an order is placed, Only authorized for use in direct support of another awarded SIN, Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN), OLMs are not open-market items, OLMs are not awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level).

The Order-Level Materials SIN is only authorized for use in direct support of another awarded SIN, Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA, Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF).

1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

SIN 54151S - Converged Infrastructure Consultant Level 1 - $175.21

SIN 518210C - Intermediate Cloud Systems Administrator - $115.73

SIN OLM - (Order-Level Materials) – Determined at the Order Level.
1c. A description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided – For pricing, see pages 5-13.

2. Maximum order: $500,000. For OLM’s, the maximum order is $250,000 and the cumulative value of OLMs in an individual task or delivery order cannot exceed 33.33% of the total value of the order.

3. Minimum order: $100.00

4. Geographic coverage (delivery area): Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

   Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

   The Geographic Scope of Contract will be domestic and overseas delivery.

5. Point of production: Sperryville, VA - Rappahannock County.

6. Discount from list prices or statement of net price. Prices are net prices.

7. Quantity discounts – Additional 1% discount for single orders exceeding $250,000.

8. Prompt payment terms - 1% - 20 days from receipt of invoice or date of acceptance.

9. Foreign items – Not applicable.

10a. Time of delivery – As mutually agreed.

10b. Expedited Delivery – Not Applicable.

10c. Overnight and 2-day delivery – Not Applicable.

10d. Urgent Requirements – Not Applicable.

11. F.O.B. point: DEST.

12a. Ordering address:
    Iron Brick Associates, LLC
    362 Old Hollow Road
    Sperryville, VA 22740-2026

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address:

Iron Brick Associates, LLC
362 Old Hollow Road
Sperryville, VA 22740-2026


15. Export packing charges – Not Applicable.

16. Terms and conditions of rental, maintenance, and repair – Not Applicable.

17. Terms and conditions of installation – Not Applicable.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices – Not Applicable.

18b. Terms and conditions for any other services – Not applicable.

19. List of service and distribution points – Not Applicable.

20. List of participating dealers – Not Applicable.


22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants) – Not Applicable.

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/ – Not Applicable.

23. Unique Entity Identifier (UEI) number – YW8GGKS3SQJ5.

24. Notification regarding registration in System for Award Management (SAM) database – Yes.
DESCRIPTION OF IT SERVICES AND PRICING FOR SIN 54151S

**Title**: Install & Migration - $16,574.31

**Minimum/General Experience**: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices. Certified Storage Engineer.

**Functional Responsibility**: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies. Designs and implements data storage, server virtualization, and database solutions.

**Minimum Education**: Bachelor's Degree or Associates Degree and an additional two (2) years of experience as a System Engineer or Database Administrator.

**Title**: Install & Config - $14,206.55

**Minimum/General Experience**: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices. Certified Storage Engineer.

**Functional Responsibility**: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies. Designs and implements data storage, server virtualization, and database solutions.

**Minimum Education**: Bachelor's Degree or Associates Degree and an additional two (2) years of experience as a System Engineer or Database Administrator.

**Title**: Data Assessment - $61,561.71

**Minimum/General Experience**: Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices. Certified Storage Engineer.

**Functional Responsibility**: Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies. Designs and implements data storage, server virtualization, and database solutions.

**Minimum Education**: Bachelor's Degree or Associates Degree and an additional two (2) years of experience as a System Engineer or Database Administrator.
Title: **Principal Consultant** - $339.71

**Minimum/General Experience:** Three (3) years of technical experience which applies to systems analysis and design techniques for complex computer systems. Requires competence in all phases of systems analysis techniques, concepts and methods; also requires knowledge of available hardware, system software, input/output devices, structure and management practices.

**Functional Responsibility:** Guides users in formulating requirements, advises alternative approaches, conducts feasibility studies. Designs and implements data storage, server virtualization, and database solutions.

**Minimum Education:** Bachelor's Degree or Associates Degree and an additional two (2) years of experience as a System Engineer or Database Administrator.

Title: **Solution Design Specialist** - $236.78

**Minimum/General Experience:** 3 Years.

**Functional Responsibility:** Three years of exp. in enterprise-class solution architecture, design and implementation involving these technologies: data storage, server computing, data center networking. Requirements related systems competency in analysis, requirements gathering, solution design, solution architecture and implementation phases of technology lifecycle.

**Minimum Education:** Associates Degree.

Title: **Converged Infrastructure Consultant Level 2** - $189.42

**Minimum/General Experience:** 3 Years.

**Functional Responsibility:** Three years of exp. in enterprise-class solution architecture, design and implementation involving at least two of these technologies: data storage, server computing, data center networking. Requirements related systems competency in analysis, requirements gathering, solution design, solution architecture and implementation phases of technology lifecycle.

**Minimum Education:** Associates Degree.

**Job Title:** **Converged Infrastructure Consultant Level 1** - $175.21

**Minimum/General Experience:** 2 Years.

**Functional Responsibility:** Two years of exp. in enterprise-class solution architecture, design and implementation involving at least one of these technologies: data storage, server computing, data center networking. Requirements related systems competency in analysis, requirements gathering, solution design, solution architecture and implementation phases of technology lifecycle.

**Minimum Education:** Associates Degree.
Intermediate Cloud Network Engineer

Minimum Experience: 4 Years.

Functional Duties: Assist with the development, design, and configuration of cloud and on-premises network infrastructure, LAN, and WAN. Provides tier 4 support and network disaster recovery expertise. Test and document system behavior, performance, and security. Plan, design, and troubleshoot local and wide area network infrastructure, including routers, firewalls, switches, gateways, DNS servers, DHCP servers, clustering solutions, and related hardware, software, and services.

Minimum Education: B.S. in related IT Field or M.S. with 2 years’ experience or an Associates with 6 years’ experience.

Labor Category: Cloud Engineer - Intermediate

Minimum Experience: 4 Years.

Functional Duties: Assists with the design and development of large-scale hybrid-cloud information systems to include enterprise architectures for both on-premises and public cloud deployments. Assists with the development of hybrid cloud architectures including cloud management software, data center hardware, communications, and integrations to support mission requirements including expandability and scalability. Support the current requirements and future cross functional requirements. Provides comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance. Performs evaluation of system alternatives and assessment of risks and costs.

Minimum Education: B.S. in related IT Field or M.S. with 2 years’ experience or an Associates with 6 years’ experience.

Labor Category: Cloud Engineer - Senior

Minimum Experience: 8 Years.

Functional Duties: Drives the design and development of large-scale hybrid-cloud information systems to include enterprise architectures for both on-premises and public cloud deployments. Designs and leads the development of hybrid cloud architectures including cloud management software, data center hardware, communications, and integrations to support mission requirements including expandability and scalability. Support the current requirements and future cross functional requirements. Provides comprehensive definition of all aspects of system development from analysis of mission needs to verification of system performance. Performs evaluation of system alternatives and assessment of risks and costs.

Minimum Education: B.S. in related IT Field or M.S. with 6 years’ experience or an Associates with 10 years’ experience.
Labor Category: **Intermediate Cloud Systems Engineer**

**Minimum Experience:** 4 Years.

**Functional Duties:** Assist with the validation and development of hybrid cloud system architectures in support of the overall solution. Analyze user requirements, concept of operations documents, and high-level system architectures to develop system component requirement specifications. Assists with cloud management platform design and development activities. Provide technical expertise for the integration of requirements, design, and technology including cloud software and data center hardware. Assist with the integration of new plans, designs, and systems into ongoing operations. Guide system development and implementation planning through assessment or preparation of system engineering management plans as well as system integration and test plans. Interact with the customer regarding System Engineering technical considerations and associated problems, issues, or conflicts. Responsible for the technical integrity of work performed and deliverables associated with the Systems Engineering area of responsibility.

**Minimum Education:** B.S. in related IT Field or M.S. with 2 years’ experience or an Associates with 6 years’ experience.

Labor Category: **Senior Cloud Systems Engineer**

**Minimum Experience:** 8 Years.

**Functional Duties:** Leads the validation and development of hybrid cloud system architectures in support of the overall solution. Analyze user requirements, concept of operations documents, and high-level system architectures to develop system component requirement specifications. Lead cloud management platform design and development activities. Provide technical leadership for the integration of requirements, design, and technology including cloud software and data center hardware. Integrate new plans, designs, and systems into ongoing operations. Develop system architecture and system component design documentation. Guide system development and implementation planning through assessment or preparation of system engineering management plans as well as system integration and test plans. Interact with the customer regarding System Engineering technical considerations and associated problems, issues, or conflicts. Responsible for the technical integrity of work performed and deliverables associated with the Systems Engineering area of responsibility.

**Minimum Education:** B.S. in related IT Field or M.S. with 6 years’ experience or an Associates with 10 years’ experience.

Labor Category: **Intermediate Cloud Systems Administrator**

**Minimum Experience:** 4 Years.

**Functional Duties:** Manages instances of cloud infrastructure services and the multiple cloud servers. Oversee, and maintain multiuser computing environment as per requirements. Implement and manage the systems that comprise the underlying cloud platform. This professional assists in setting up public or private cloud systems. They have to learn how to balance workload and deploy them in an automated way. The individual will monitor and alter the systems as per the prescribed methodology as well as establish and execute the cloud operations as per the requirements.

**Minimum Education:** B.S. in related IT Field or M.S. with 2 years’ experience or an Associates with 6 years’ experience.
Labor Category: Senior Cloud Systems Administrator

Minimum Experience: 8 Years.

Functional Duties: Lead and manage multiple instances of cloud infrastructure services and the multiple cloud servers. Lead, oversee, and maintain multiuser computing environment as per requirements. Develop, configure, implement and manage the systems that comprise the underlying cloud platform. This professional leads the setting up public or private cloud systems. The professional will understand how to balance performance, workloads and deploy them in an automated way. The individual will monitor and alter the systems as per the prescribed methodology as well as establish and execute the cloud operations as per the requirements.

Minimum Education: B.S. in related IT Field or M.S. with 6 years’ experience or an Associates with 10 years’ experience.

Work performed at Customer facility

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category Description</th>
<th>GSA Price from 2-5-2022 to 10-21-2023</th>
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<tr>
<td>518210C</td>
<td>Intermediate Cloud Network Engineer</td>
<td>$154.44</td>
</tr>
<tr>
<td>518210C</td>
<td>Cloud Engineer - Intermediate</td>
<td>$170.35</td>
</tr>
<tr>
<td>518210C</td>
<td>Cloud Engineer - Senior</td>
<td>$200.77</td>
</tr>
<tr>
<td>518210C</td>
<td>Intermediate Cloud Systems Engineer</td>
<td>$149.07</td>
</tr>
<tr>
<td>518210C</td>
<td>Senior Cloud Systems Engineer</td>
<td>$168.71</td>
</tr>
<tr>
<td>518210C</td>
<td>Intermediate Cloud Systems Administrator</td>
<td>$115.73</td>
</tr>
<tr>
<td>518210C</td>
<td>Senior Cloud Systems Administrator</td>
<td>$135.71</td>
</tr>
</tbody>
</table>