IT Schedule 70
Contract # GS-35F-0041W

Effective October 2014

BLUE WATER MEDIA, LLC

General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

blue water

AUTHORIZED
INFORMATION TECHNOLOGY SCHEDULE PRICELIST
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY
EQUIPMENT, SOFTWARE AND SERVICES

Special Item No. 132-51 Information Technology Professional Services

Note: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

- FPDS Code D302 IT Systems Development Services
- FPDS Code D307 Automated Information Systems Design and Integration Services
- FPDS Code D308 Programming Services

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

BLUE WATER MEDIA LLC

6406 Ivy Lane, Suite #600 Greenbelt, MD 20770 202-861-0000
http://www.bwm.com/

Contract Number: GS-35F-0041W

Period Covered by Contract: October 22, 2014 – October 21, 2019

GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE

Pricelist current through Modification #_____, dated _____.

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).

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INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

SPECIAL NOTICE TO AGENCIES: Small Business Participation

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ online shopping service (www.gsaadvantage.gov). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page (www.fss.gsa.gov) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micro purchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

1. GEOGRAPHIC SCOPE OF CONTRACT:

Domestic delivery is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

Overseas delivery is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

[X] The Geographic Scope of Contract will be domestic and overseas delivery.

[ ] The Geographic Scope of Contract will be overseas delivery only.

[ ] The Geographic Scope of Contract will be domestic delivery only.

For Special Item Number 132-53 Wireless Services ONLY, if awarded, list the limited geographic coverage area:

2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:

BLUE WATER MEDIA LLC
6404 Ivy Lane Suite #600
Greenbelt, MD 20770

Contractor must accept the credit card for payments equal to or less than the micro-purchase for oral or written orders under this contract. The Contractor and the ordering agency will agree to use the credit card for dollar amounts over the micro-purchase threshold (See GSAR 552.232-79 Payment by Credit Card). In addition, bank

account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance: 202-861-0000.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

- Block 9: G. Order/Modification Under Federal Schedule
- Block 16: Data Universal Numbering System (DUNS) Number: 102842916
- Block 30: Block 30: Type of Contractor - B. Other Small Business
- Block 31: Woman-Owned Small Business – No
- Block 36: Contractor's Taxpayer Identification Number (TIN): 59049122

4a. CAGE Code: 3yoG5
4b. Contractor has registered with the Central Contractor Registration Database: yes

5. FOB DESTINATION –

N/A Blue Water Media LLC will be rendering services and deliverables via the internet.

6. DELIVERY SCHEDULE

6a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

Special Item Number	Delivery Time (Days ARO)
• 132-51	5 Days or as negotiated with agency

Expedited Delivery: Items are available for expedited delivery on a case by case basis. Overnight and 2-Day

6b. URGENT REQUIREMENTS: When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

7. DISCOUNTS – Prices shown are NET Prices; Basic Discounts have been deducted.

7a. Prompt Payment: 2% - 30 days from receipt of invoice or date of acceptance, whichever is later.
7b. Quantity: N/A
7c. Dollar Volume: Blue Water Media offers a discount of 1% to any agency that issues a task order over $20,000. Blue Water Media offers a discount of 2% to any agency that issues a task order between $250,000 and $500,000. Blue Water Media offers a discount of 3% to any agency that issues a task order over $500,000.
7d. Government Educational Institutions: same as dollar value discount.
7e. Other: Blue Water Media agrees to pass on to the government any quantity or frequency discounts earned by the government. Also, Blue Water Media will charge the government by projects in the same manner it charges for other services under the labor categories.

8. TRADE AGREEMENTS ACT OF 1979, as amended: N/A

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING: N/A

10. SMALL REQUIREMENTS - The minimum dollar value of orders to be issued is $100.00.

11. MAXIMUM ORDER

(All dollar amounts are exclusive of any discount for prompt payment.) The Maximum Order value for the following Special Item Numbers (SINs) is $500,000:

- Special Item Number 132-51 – Information Technology Professional Services

12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- FAR 8.405-1 – Ordering procedures for supplies, and services not requiring a statement of work.
- FAR 8.405-2 – Ordering procedures for services requiring a statement of work.

13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS 7 should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):

Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Acquisition Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2003)

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/ possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. Travel in performance of a task order will only be reimbursable to the extent authorized by the ordering agency. The Industrial Funding Fee does NOT apply to travel and per diem charges.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific

fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

(k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:

Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs

(l) Termination for the ordering activity's convenience, and
(m) Termination for Cause (See 52.212-4).

16. GSA ADVANTAGE!

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

(1) Manufacturer;
(2) Manufacturer's Part Number; and
(3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is http://www.gsaadvantage.gov.

17. PURCHASE OF OPEN MARKET ITEMS

NOTE: Open Market Items are also known as incidental items, non contract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be

treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f). **For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, only if-**

(1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));

(2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;

(3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and

(4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

(1) Time of delivery/installation quotations for individual orders;

(2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.

(3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

19. OVERSEAS ACTIVITIES

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

N/A

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

20. BLANKET PURCHASE AGREEMENTS (BPAs)

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

21. CONTRACTOR TEAM ARRANGEMENTS

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

22. INSTALLATION, DEINSTALLATION, REINSTALLATION

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of $2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds $2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8 or 132-9.

23. SECTION 508 COMPLIANCE.

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

The EIT standard can be found at: www.Section508.gov/.

24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:
This order is placed under written authorization from _____ dated _____. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997) (FAR 52.228-5)

(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

26. SOFTWARE INTEROPERABILITY

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at http://www.core.gov.

27. ADVANCE PAYMENTS

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

(a) The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.

(b) The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES – I-FSS-60 Performance Incentives (April 2000)

(a) Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.

(b) The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

(c) Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

(a) Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

(b) All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

(a) The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.

(b) The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.

(c) The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

(d) Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

(1) Cancel the stop-work order; or

(2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

(b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

(1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocatable to, the performance of any part of this contract; and

(2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

(c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

(d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

The Inspection of Services–Fixed Price (AUG 1996) (Deviation 1 – May 2003) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection–Time-and-Materials and Labor-Hour (May 2001) (Deviation 1 – May 2003) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Deviation – Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

(a) Definitions:

- "Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.
- "Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.
- An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

(b) To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (OCT 2008) (ALTERNATE I – OCT 2008) (DEVIATION I –

FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time and- Materials/ Labor-Hour Proposal Requirements—Commercial Item Acquisition. As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

(1) The offeror;
(2) Subcontractors; and/or
(3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT/IAM PROFESSIONAL SERVICES AND PRICING

(a) The Contractor shall provide a description of each type of IT/IAM Service offered under Special Item Numbers 132-51 IT/IAM Professional Services should be presented in the same manner as the Contractor sells to its commercial and other ordering activity customers. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles (labor categories) for those individuals who will perform the service should be provided.

(b) Pricing for all IT/IAM Professional Services shall be in accordance with the Contractor's customary commercial practices; e.g., hourly rates, monthly rates, term rates, and/or fixed prices. The following is an example of the manner in which the description of a commercial job title should be presented:

DESCRIPTION OF LABOR CATEGORIES

Blue Water Media utilizes a mix of experience and education to ensure successful performance of IT projects. Labor category descriptions in this section provide general guidelines for the position, however equivalencies may be used to determine an optimal combination of experience and education on a case-by-case basis.

Program Manager I

The Program Manager has oversight of the purpose and status of all projects in a Program and can use this oversight to support project-level activity to ensure the overall program goals are likely to be met, possibly by providing a decision-making capacity that cannot be achieved at project level or by providing the Project Manager with a program perspective when required, or as a sounding board for ideas and approaches to resolving project issues that have program impacts. Typically in a program, there is a need to identify and manage cross-project dependencies and often the PMO (Program or Project Management Office) may not have sufficient insight of the risk, issues, requirements, design or solution to be able to usefully manage these. Relies on extensive experience and judgment to plan and accomplish goals. Leads and directs the work of others. A wide degree of creativity and latitude is required with nine (9) or more years of related experience.

Position requires a Master's degree.

Program Manager II

The Program Manager II has oversight of the purpose and status of all projects in a Program and can provide oversight to support project-level activity. This role will support compliance needs in a large scale, rapidly changing environment which is subject to operational practices that require high levels of availability and minimal cost, while meeting the needs of a robust program. Prepares reports, responds to inquiries. Leads and directs the work of others. A wide degree of creativity and latitude is required with at least five (5) years of experience.

Position requires a Bachelor's degree.

Program Manager III

Requires a minimum of two (2) years of related experience. Responsible for the coordination and completion of projects. Oversees all aspects of the projects, setting deadlines, assigning responsibilities and monitoring progress of the overall program. Prepares reports, responds to inquiries. Performs a variety of tasks, while leading and directing the work of others. A wide degree of creativity and latitude is required.

Position requires a Bachelor's degree.

Project Manager I

Requires a minimum of ten (10) years of experience. Responsible for planning a executing a project, working closely with other project staff. Drafts input to status reports for the client and works with program management team, in planning and executing a project. May supervise some project support staff.

Position requires a Bachelor's.

Project Manager II

Requires a minimum of five (5) years of managerial experience. Responsible for planning a executing a project, working closely with other project staff. Drafts input to status reports for the client and works with program management team, in planning and executing a project. May supervise some project support staff.

Position requires a Bachelor's degree or equivalent in relevant field.

Project Manager III

Requires at least two (2) years of managerial experience. Responsible for planning a executing a project, working closely with other project staff. Drafts input to status reports for the client and works with program management team, in planning and executing a project. May supervise some project support staff.

Position requires a Bachelor's degree.

Project Task Lead

Five (5) years of experience in a specific industry which allowed for the overall management of complex projects. Develops a project management plan for each contract which identifies project staff, staffing hours, tasks outlines, contract deliverables and due dates. Experience includes financial management, staffing, contract compliance, deliverables and client relations.

Position requires a Bachelor's degree in a Technical Field preferred.

Financial Analyst

Works under general supervision to develop, implement and monitor financial control systems. Organizes financial information for client and management review using standard and non-standard financial analysis methods to perform financial and management support tasks. May supervise one or more professionals.

Position requires a Bachelor's degree in Business Administration.

Subject Matter Expert I

Ten (10) years of specialized technical experience in a functional area. Provides expert consultation and support to a functional technical area of a project. Develops solutions to complex projects. Works closely with project team, particularly senior and management staff, to identify the best solutions to various development, maintenance and implementation problems.

Position requires an advanced degree in relevant area or Bachelor's Degree.

Database Administrator I

Position requires at least ten (10) years of experience in the administration, planning and development of computerized databases. Works independently in all areas related to the administration, planning and development of computerized databases. Develops policies, procedures and methods for database management, maintenance, security and use. Works with data warehouses, multiple integrated databases and "virtual" databases. May supervise one or more professionals.

Position requires a Bachelor's Degree in Computer Science or related field.

Database Administrator II

Requires five (5) or more years of experience in the administration, planning and development of computerized databases. Works under limited supervision in all areas related to the administration, planning and development of computerized databases. Develops policies and procedures for database management, maintenance, security and use. May supervise one or more professionals.

Position requires a Bachelor's degree in Computer Science or related field.

Database Administrator III

Requires three (3) or more years of experience in the administration, planning and development of computerized databases. Works under general supervision in all areas related to the administration, planning and development of computerized databases. Develops policies and procedures for database management, maintenance, security and use. May supervise one or more professionals or work as part of a team.

Position requires a Bachelor's Degree in Computer Science or related field.

Database Administrator IV

Requires one (1) years of experience in the administration, planning and development of computerized databases. Works under moderate supervision to execute various database projects. Work may involve the development and maintenance of database software and resolution of execution and operation problems.

Position requires a Bachelor's Degree in Computer Science or related field.

Database Analyst I

Requires six (6) or more years of technical experience in administration, analysis and programming of computerized databases. Designs, implements and maintains complex databases. Understands and addresses tuning, access methods, device allocation and security. Maintains data dictionaries. Integrates systems via the database's design. May supervise one or more professionals. Works at a senior level in all phases of database management.

Position requires a minimum of a Bachelor's Degree in Computer Science or related field.

Database Analyst II

Requires four (4) or more years of technical experience in administration, analysis and programming of computerized databases. Under general direction, designs, implements and maintains complex databases. Understands and addresses tuning, access methods, device allocation and security. Maintains data dictionaries. Works in most phases of database management

Position requires a minimum of a Bachelor's Degree in Computer Science or related field.

Information Engineer I

Works independently, functioning as the lead in identifying and implementing information management technology. Identifies hardware and software requirements consistent with specific project criteria, analysis of alternatives and cost justifications, coordinates efforts with other technical professionals and teams, implements planning, prototyping, training, and ongoing support. Fourteen (14) or more years of experience in the application of systems analysis, design and programming, implementation methods, business information planning and process re-engineering.

Position requires a minimum of a Bachelor's degree in Computer Science, Information Systems, Engineering, Business or other related discipline.

Information Engineer II

Works under limited supervision, identifies and implements information management technology. Identifies hardware and software requirements consistent with specific project criteria, analysis of alternatives and cost justifications, coordinates efforts with other contractors, implements planning, prototyping, training, and ongoing support. May provide guidance or supervision to lower level technical staff or a team. Eight (8) or more years of experience in the application of systems analysis, design and programming, implementation methods, business information planning and process re-engineering. Must have extensive knowledge of organizational operations, business systems, and computer platforms.

Position requires a minimum of a Bachelor's degree in Computer Science, Information Systems, Engineering, Business or other related discipline.

Information Engineer III

Responsible for assisting in the design, development, implementation, and maintenance of large, complex management information and business systems. Coordinates and instructs programmers, systems analysts, and other staff on assigned projects. Leads post-implementation analysis. May provide guidance or supervision to lower level technical staff or a team. Five (5) or more years' experience in the application of systems analysis, design and programming, implementation methods, business information planning and process reengineering. Must have knowledge of organizational operations, business systems, and computer platforms.

Position requires a minimum of a Bachelor's degree in Computer Science, Information Systems, Engineering, Business or other related discipline.

Software Engineer I

Works independently to develop technical designs and specifications for software products and systems. Researches and integrates design strategies, product specifications, development schedules and user expectations into product capabilities. Provides technical leadership to lower-level engineers or supervise and direct a team. Uses software development technologies and tools to build, test, evaluate and maintain product modules, components, and subsystems. Requires a minimum of seven (7) years of relevant experience.

Position requires a minimum of a Bachelor's degree in computer science, electrical engineering, math, or an equivalent discipline, master's desirable.

Software Engineer II

Works under limited supervision to develop technical designs and specifications for software products. Researches and integrates design strategies, product specifications, development schedules, and user expectations into product capabilities. Provides technical leadership to lower-level engineers. Builds, tests, evaluates and maintains product modules, components, and subsystems. Requires a minimum of five (5) years of experience in researching, developing and integrating design strategies, product specifications, and development schedules for the development and implementation of complex software systems. Also serves as a technical resource for lower-level engineers.

Position requires a minimum of a Bachelor's degree in computer science, electrical engineering, math, or an equivalent discipline, master's desirable.

Network Architect I

Plans, installs, configures, monitors and maintains various infrastructure projects involving various operating systems. Maintains directories, exchange, SCOM, SCCM, SharePoint, SQL servers, computer/communication networks, hardware, security and system software. Designs, develops and implements disaster recovery plans, backup plans and system management. Uses Windows, UNIX, Linux Servers, AD, VMware, VPN, Remedy, JAVA, .Net, LAN/WAN, etc. Requires at least ten (10) or more years of experience.

Position requires a minimum of a Master's degree in computer science, engineering, or a related field.

Network Architect II

Plans, installs, configures, monitors and maintains various infrastructure projects involving various operating systems. Maintains directories, exchange, SCOM, SCCM, SharePoint, SQL servers, computer/communication networks, hardware, security and system software. Designs, develops and implements disaster recovery plans, backup plans and system management. Uses Windows, UNIX, Linux Servers, AD, VMware, VPN, Remedy, JAVA, .Net, LAN/WAN, etc. Requires at least five (5) or more years of experience.

Position requires a minimum of a Bachelor's degree or a combination of education and experience in a related field.

Network Engineer I

Under minimum supervision, analyzes and assesses network configuration to ensure achievement of design goals. Plans the implementation of upgrades and enhancements and directs the acquisition, installation and testing of network hardware. Advises system users of requirements, configuration and constraints. May supervise one or more professionals. Requires eight (8) or more years of experience evaluating, installing and supporting the implementation and operation of Local Area Networks (LAN) and Wide Area Networks (WAN).

Position requires a minimum of a Bachelor's degree in Computer Science or Engineering.

Network Engineer II

Under general supervision, analyzes and assesses network configuration to ensure achievement of design goals. Plans, or assists in the planning, of the implementation of upgrades and enhancements and directs the acquisition, installation and testing of network hardware. Requires five (5) or more years of experience evaluating, installing and supporting the implementation and operation of Local Area Networks (LAN) and Wide Area Networks (WAN).

Position requires a minimum of a Bachelor's degree in Computer Science or Engineering.

Systems Analyst I

Seven (7) to twelve (12) years of experience in the application of system knowledge of programming techniques, operating systems, and platform capabilities; also outlining steps required for program development. Works with users to identify current operating procedures and clarify program objectives. Consults manuals, periodicals, and technical reports to learn ways to develop programs that meet user or market requirements. Writes program documentation and user operations guidelines. Provides technical guidance to lower-level analyst-programmers.

Position requires a minimum of a Bachelor's Degree in information systems, computer science, or a closely related field.

Systems Analyst II

Four (4) to nine (9) years of experience in the application of standard programming procedures and a detailed knowledge of the application being programmed. Works under general supervision, plans, develops, tests, and documents computer programs, generally working from source data provided by senior analyst-programmers and users. May supervise or provide guidance to one or more technical staff or a team.

Position requires a minimum of a Bachelor's Degree in information systems, computer science, or a closely related field.

Systems Analyst III

Up to five (5) years of experience which applies to identifying software problems and documenting input and output requirements. Works under close supervision. Performs routine assignments that require following project specifications and statements of problems and procedures to create or modify computer programs.

Position requires a minimum of an A.A. degree in information systems, computer science, or a closely related field.

Programmer/Analyst I

Ten (10) or more years of technical experience developing, modifying, and maintaining complex computer programs. Works independently on more complex assignments that may require non-standard programming techniques. Evaluates user requests for new or modified programs to determine feasibility, cost, time requirements, and compatibility with existing systems.

Position requires a minimum of a Bachelor's degree in Information Technology or Application Development.

Programmer/Analyst II

Six (6) to twelve (12) years of technical experience developing, modifying, and maintaining complex computer programs. Works, under limited supervision, on more complex assignments that require nonstandard programming techniques. Evaluates user requests for new or modified programs to determine feasibility, cost, time requirements, and compatibility with existing systems.

Position requires a minimum of a Bachelor's degree in Information Technology or Application Development.

Programmer/Analyst III

Four (4) to eight (8) years of technical experience developing and applying standard programming procedures and detailed knowledge of applications. Requires competence in preparation of program documentation and materials for users. : Plans, develops, tests, and documents computer programs, working from detailed source data provided by Senior Programmers or Systems Analysts.

Position requires a minimum of a Bachelor's degree in Information Technology or Application Development.

Principal Data Analyst

Five (5) to ten (10) years of experience performing technical complex activities in support of management analysis. Individual must have understanding and working knowledge of complex information systems. May supervise one or more individuals. Works independently, and will perform program and information systems analysis and control functions. Individual will create, manage and maintain project information related to contractual requirements, and cost constraints.

Position requires a minimum of a Bachelor's and preferably a Master's degree in information systems, computer science, or a closely related field.

Intranet/Internet Specialist

Five (5) or more years working in all phases of Internet and Intranet site implementation and connection. Must have knowledge of telecommunications and local area network protocols. Must have extensive knowledge of security devices and mechanisms. Implements, upgrades and maintains web sites on the Internet and Intranets. Maintains and monitors web site communication links. Monitors, analyzes and recommends strategies relevant to traffic in and out of the web site. Insures that firewall mechanisms, virus protection and other security mechanisms operate effectively.

Position requires a Bachelor's degree in computer science, or a closely related field.

Web Manager I

Five (5) or more years of experience in the management, maintenance and evolution of Internet web sites. Works independently to insure the operation and maintenance of a web site. Recommends products to evolve, improve or upgrade the site, analyzes traffic, responds to E-Mail, archives and manages site data. Responds to and works with users to improve effectiveness of site.

Position requires a minimum of a Bachelor's degree in computer science, or a closely related field.

Web Manager II

Three (3) or more years of in the management, maintenance and evolution of Internet web sites. Working under general supervision, is responsible for the operation and maintenance of a web site. Recommends products to evolve, improve or upgrade the site, analyzes traffic, responds to E-Mail, archives and manages site data. Responds to and works with users to improve effectiveness of site.

Position requires a minimum of a Bachelor's degree in computer science, or a closely related technical field.

Web Developer I

Three (3) or more years of experience in formatting documents in HTML, implementation and presentation of web sites, knowledge of basic client and server types used on the Internet; familiarity with text editing and graphics development programs; familiarity with multiple computer operating systems. Has extensive knowledge of application and system software and standards used to develop and implement web sites, including programming languages and CGI , Open Database Connectivity (OBDC). Performs HTML editing, development of creative concepts for online projects. May assist with Internet training classes.

Requires a minimum of an A.A. degree in computer science, Web Design & Development or a closely related technical field.

Web Developer II

Up to two (2) years of experience in formatting documents in HTML, familiarity with text editing programs; familiarity with computer operating systems. Performs HTML editing, assist in the development and implementation of web sites. Assists in development of creative concepts for online projects, development of marketing and promotional material.

Position requires a minimum a high school diploma and relevant college-level course work.

Project Analyst I

Five (5) to seven (7) years of experience in analyzing, controlling, planning,
organizing, or managing major projects or activity. Individual must have understanding of accounting, management and contract principles. May supervise one or more individuals.
Works independently, and will perform program analysis and control functions. Individual will create, manage and maintain project information related to contractual requirements and cost constraints.

Position requires a minimum of a Bachelor's degree preferably in a technical field.

Project Analyst II

Three (3) to six (6) years of experience in analyzing, controlling, planning, organizing, or managing major projects or activity. Individual must have understanding of accounting, management and contract principles. May supervise one or more individuals. Works under limited supervision or independently, and will perform program analysis and control functions. Individual will create, manage and maintain project information related to contractual requirements and cost constraints.

Position requires a minimum of a Bachelor's degree, preferably in a technical field.

Project Analyst III

Two (2) to five (5) years of experience in analyzing, controlling, planning, organizing, or managing major projects or activity. Individual must have understanding of accounting, management and contract principles. Works under limited supervision or independently, and will perform program analysis and control functions. Individual will create, manage and maintain project information related to contractual requirements and cost constraints.

Position requires a minimum of a Bachelor's degree, preferably in a technical field.

Administrative Assistant I

Requires knowledge of specialized administrative support functions. Must have a minimum of three (3) to seven (7) years related administrative assistant experience. Performs analytical and specialized administrative support functions. Plans and coordinates special projects, planning of meetings conferences and employee functions. May direct or supervise other administrative personnel. Prepares reports using word processing and data entry activities including importing graphics, making tables, and typing technical documents. Must be able to develop solutions to problems and maintain high quality in work.

Position requires an Associate Degree.

Administrative Assistant II

Requires knowledge of common administrative support functions. Must have a minimum of two (2) to five (5) years related administrative assistant experience. Performs analytical and specialized administrative support functions. Coordinates special projects, planning of meetings conferences and employee functions. Prepares reports using word processing and data entry activities including importing graphics, making tables, and typing technical documents. Must be able to develop solutions to simple problems and maintain high quality in work.

Position requires an Associate Degree and/or relevant experience.

Developer I

Requires at a minimum ten (10) or more years of related experience. Responsible for development and maintenance of web applications including websites, microsites and customer specific sites. May be involved in coding and development for database management and design. May install new software releases and system upgrades, and evaluate and install patches. May maintain data files and monitor system configuration to ensure data integrity. Must ensure that all development is conducted in accordance with processes relating to Standards, Configuration Control, Project Lifecycle Methodologies, Quality Control and Documentation.

Position requires a minimum of a Master's degree in computer science, engineering or other related technical field.

Developer II

Requires at a minimum six (6) years of related experience. Responsible for development and maintenance of web applications including websites, microsites, and customer specific sites. May be involved in coding and development for database management and design. May install new software releases and system upgrades, and evaluate and install patches. May maintain data files and monitor system configuration to ensure data integrity. Must ensure that all development is conducted in accordance with processes relating to Standards, Configuration Control, Project Lifecycle Methodologies, Quality Control and Documentation.

Position requires a minimum of a Bachelor's degree in computer science, engineering or other related technical field.

Developer III

Requires at a minimum three (3) years of related experience. This position is responsible for reviewing, analyzing, and modifying web applications, including coding, testing, debugging, and deploying to support the organizations web applications. Works closely with manager or business analyst to develop best solutions. Has knowledge of commonly used concepts, practices and procedures used in the web development environment. Relies on experience and judgment to plan; prioritize and complete assigned tasks. Works under the supervision of the project manager.

Position requires a minimum of a Bachelor's degree in computer science, engineering or other related technical field.

Designer I

Requires at a minimum ten (10) or more years of experience. Extensive experience in print and multimedia design, as well as computer animation and illustration. Specializes in integrated campaign development to include design of electronic marketing materials, direct mail campaigns and Web pages.

Position requires a minimum of a Bachelor's degree in graphic design. A Master's degree is preferred.

Designer II

Requires at a minimum five (5) years of general experience. Creates imagery and graphics for projects, including graphics for both print publications and web designs, web user interfaces, mobile user interfaces, interactivity, flash and animation. Can provide Section 508 compliance adherence to style guides and web standards, cross-browser compatibility and web design best practices. Work under the supervisor of more experienced designers.

Position requires a minimum of a Bachelor's degree in a related field.

Designer III

Requires at a minimum three (3) years of general experience. This position is responsible for reviewing, analyzing and modifying web applications. Working closely with a manager or business analyst to develop the best solutions. Has knowledge of commonly used concepts, practices and procedures used in the web development environment. Relies on experience and judgment to plan, prioritize and complete assigned tasks. Works under the supervision of the project manager.

Position requires a minimum of a Bachelor's degree in a related field.

Quality Assurance Manager

Requires a minimum of seven (7) years of experience in the field. Defines and implements IT quality assurance practices and procedures. Manages a group of quality assurance analysts who test, evaluate, and validate IT initiatives and identify issues in software or services. Analyzes discrepancies in service or performance and makes recommendations for product or service updates. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to head of a unit/department.

Position requires a minimum of a Bachelor's degree in a related field.

Quality Assurance Specialist

Requires a minimum of three (3) years of experience in the field. Defines and implements IT quality assurance practices and procedures. Analyzes discrepancies in service or performance and makes recommendations for product or service updates. Familiar with a variety of the field's concepts, practices, and procedures. Performs a variety of tasks. A wide degree of creativity and latitude is expected. Typically reports to head of a unit/department.

Position requires a minimum of a Bachelor's degree in a related field.

Testing Specialist

Performs standard testing processes on a variety of platforms and records and analyzes results. Requires knowledge of industry specific tests. Requires an associate's degree and five (5) or more years of experience in the field or in a related area. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under direct supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor.

Position requires a minimum of an Associate's degree in a related field.

508 Compliance Specialist

Requires two (2) to four 4) years of experience. Responsible for the coordination and completion of all 508 compliance. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager.

Position requires a minimum of a Bachelor's degree in a related area.

Help Desk Manager

Requires at least seven (7) years of experience in the field. Manages a team of support personnel who troubleshoot IT issues. Implements policies and procedures regarding how problems are identified, received, documented, distributed, and corrected. Ensures maximum issue resolutions in minimum time. Evaluates new information systems products or services and suggests changes to existing products or services to better aide the end user. Requires a bachelor's degree with at least 7 years of experience in the field. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected.

Position requires a minimum of a Bachelor's degree in a related area.

Help Desk Specialist

Requires zero (0) to two (2) years of experience. Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Documents, tracks and monitors the problem to ensure a timely resolution. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

Position requires a minimum of a high school diploma and preferably an Associate's degree.

User Experience I

Requires seven (7) or more years of relevant field experience and four years of management experience in a user experience environment. Creates and assists in the creation of the "user experience" for websites, intranets, and Web applications. This includes devising clear interaction strategies in sync with business and user goals, developing navigation and site structure, organizing content and advocating the rights of real people as "users". Leads and assists with usability assessments and tests of interactive systems.

Position requires a minimum of a Bachelor's degree and a Master's degree is preferred.

User Experience II

Requires three (3) or more years of relevant field experience. Responsible for completing the testing of specific web sites and/or functionality. Uses insights for the front-end of the project and the customer needs to help plan elements for later testing. Needs to be involved during the project in design reviews and more detailed test planning, as well as customer planning for beta tests, and reviews of user documentation.

Position requires a minimum of a Bachelor's degree.

PROPOSED EPA MECHANISM

SIN 132.51 Information Technology Professional Services

Labor Category	10.22.14 – 10.21.15 Rate / Hr	10.22.15 – 10.21.16 Rate / Hr	10.22.16 – 10.21.17 Rate / Hr	10.22.17 – 10.21.18 Rate / Hr	10.22.18 – 10.21.19 Rate / Hr
Program Manager I	$137.71	$141.84	$146.10	$150.48	$154.99
Program Manager II	$122.19	$125.86	$129.63	$133.52	$137.53
Program Manager III	$69.24	$71.32	$73.46	$75.66	$77.93
Project Manger I	$93.60	$96.41	$99.30	$102.28	$105.35
Project Manager II	$84.77	$87.31	$89.93	$92.63	$95.41
Project Manager III	$77.14	$79.45	$81.84	$84.29	$86.82
Project Task Lead	$78.89	$81.26	$83.69	$86.21	$88.79
Financial Analyst	$77.55	$79.88	$82.27	$84.74	$87.28
Subject Matter Expert I	$137.71	$141.84	$146.10	$150.48	$154.99
Database Administrator I	$136.37	$140.46	$144.67	$149.02	$153.49
Database Administrator II	$131.03	$134.96	$139.01	$143.18	$147.48
Database Administrator III	$108.30	$111.55	$114.90	$118.34	$121.89
Database Administrator IV	$82.90	$85.39	$87.95	$90.59	$93.30
Database Analyst I	$98.94	$101.91	$104.97	$108.11	$111.36
Database Analyst II	$85.58	$88.15	$90.79	$93.52	$96.32
Information Engineer I	$143.06	$147.35	$151.77	$156.33	$161.02
Information Engineer II	$114.98	$118.43	$121.98	$125.64	$129.41
Information Engineer III	$98.94	$101.91	$104.97	$108.11	$111.36
Software Engineer I	$121.67	$125.32	$129.08	$132.95	$136.94
Software Engineer II	$113.65	$117.06	$120.57	$124.19	$127.91
Network Architect I	$142.56	$146.84	$151.24	$155.78	$160.45

Labor Category	10.22.14 – 10.21.15 Rate / Hr	10.22.15 – 10.21.16 Rate / Hr	10.22.16 – 10.21.17 Rate / Hr	10.22.17 – 10.21.18 Rate / Hr	10.22.18 – 10.21.19 Rate / Hr
Network Architect II	$126.64	$130.44	$134.35	$138.38	$142.53
Network Engineer I	$117.66	$121.19	$124.83	$128.57	$132.43
Network Engineer II	$93.60	$96.41	$99.30	$102.28	$105.35
Systems Analyst I	$113.65	$117.06	$120.57	$124.19	$127.91
Systems Analyst II	$82.90	$85.39	$87.95	$90.59	$93.30
Systems Analyst III	$61.51	$63.36	$65.26	$67.21	$69.23
Programmer/Analyst I	$89.58	$92.27	$95.04	$97.89	$100.82
Programmer/Analyst II	$68.19	$70.24	$72.34	$74.51	$76.75
Programmer/Analyst III	$57.50	$59.23	$61.00	$62.83	$64.72
Principal Data Analyst	$64.18	$66.11	$68.09	$70.13	$72.24
Intranet/Internet Specialist	$114.98	$118.43	$121.98	$125.64	$129.41
Web Manager I	$113.65	$117.06	$120.57	$124.19	$127.91
Web Manager II	$90.92	$93.65	$96.46	$99.35	$102.33
Web Developer I	$125.68	$129.45	$133.33	$137.33	$141.45
Web Developer II	$98.94	$101.91	$104.97	$108.11	$111.36
Project Analyst I	$76.20	$78.49	$80.84	$83.27	$85.76
Project Analyst II	$68.19	$70.24	$72.34	$74.51	$76.75
Project Analyst III	$64.18	$66.11	$68.09	$70.13	$72.24
Administrative Assistant I	$54.81	$56.45	$58.15	$59.89	$61.69
Administrative Assistant II	$49.47	$50.95	$52.48	$54.06	$55.68
Developer I	$244.39	$251.72	$259.27	$267.05	$275.06
Developer II	$203.66	$209.77	$216.06	$222.54	$229.22
Developer III	$113.47	$116.87	$120.38	$123.99	$127.71
Designer I	$203.66	$209.77	$216.06	$222.54	$229.22
Designer II	$147.05	$151.46	$156.01	$160.69	$165.51
Designer III	$91.64	$94.39	$97.22	$100.14	$103.14
Quality Assurance Manager	$109.33	$112.61	$115.99	$119.47	$123.05
Quality Assurance Specialist	$87.93	$90.57	$93.28	$96.08	$98.97
Testing Specialist	$95.81	$98.68	$101.64	$104.69	$107.83
508 Compliance Specialist	$83.20	$85.70	$88.27	$90.91	$93.64
Help Desk Manager	$110.47	$113.78	$117.20	$120.71	$124.33
Help Desk Specialist	$91.30	$94.04	$96.86	$99.77	$102.76
User Experience I	$168.01	$173.05	$178.24	$183.59	$189.10
User Experience II	$100.81	$103.83	$106.95	$110.16	$113.46

** This page is not applicable to Blue Water Media LLC which is classified as a small business**

USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact (N/A).

BEST VALUE BLANKET PURCHASE AGREEMENT TEMPLATE FEDERAL SUPPLY SCHEDULE

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

_____		_____	
Ordering Activity	Date	Contractor	Date

BPA NUMBER_____

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT [TEMPLATE]

Pursuant to GSA Federal Supply Schedule Contract Number(s)_____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

ITEM	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;
(b) Contract Number;
(c) BPA Number;
(d) Model Number or National Stock Number (NSN);
(e) Purchase Order Number;
(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between.

BASIC GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

Federal Supply Schedule Contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules "Team Solution" to meet the customer's requirement.
- Customers make a best value selection.