

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE  
CATALOG/PRICE LIST**

**Signal Mountain Networks, Inc.**



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**Use and Disclosure of Data**

This document includes data that shall not be disclosed outside of Signal Mountain Networks, Inc. or by procurement government officials and shall not be duplicated, used, or disclosed -- in whole or in part-- for any purpose other than to evaluate terms and conditions



On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: IT Schedule 70 – GENERAL PURPOSE  
COMMERCIAL INFORMATION  
TECHNOLOGY EQUIPMENT,  
SOFTWARE, AND SERVICES

CONTRACT NUMBER: GS-35F-0056S

CONTRACT PERIOD: November 7, 2005 – November 6, 2020

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [www.fss.gsa.gov](http://www.fss.gsa.gov)

CONTRACTOR: Signal Mountain Networks, Inc.  
2320 Chamblee Tucker Rd.  
Atlanta, GA 30341-3447

Phone number: (678) 867-0793

BUSINESS SIZE: Small Business



# Table of Contents

Introduction.....	1
CUSTOMER INFORMATION:.....	2
1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs) .....	2
1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: .....	2
1c. Hourly Rates: (Job Title, Experience, Functional responsibility, Education) ...	2
2. MAXIMUM ORDER*: \$500,000/per Order.....	3
3. MINIMUM ORDER: None .....	3
4. GEOGRAPHIC COVERAGE: .....	4
5. POINT(S) OF PRODUCTION: Atlanta GA, USA .....	4
6. TERMS REGARDING MANUFACTURERS' END-USER LICENSE AGREEMENTS (FOR SOFTWARE ONLY):.....	4
7. BASIS OF AWARD CONTRACT TERMS: .....	4
8. PROMPT PAYMENT TERMS: Net 30 .....	4
9.a. Government Purchase Cards are accepted at or below the micro-purchase threshold.....	4
9.b. Government Purchase Cards are accepted above the micro-purchase threshold.....	4
10. FOREIGN ITEMS/TRADE AGREEMENTS ACT COMPLIANCE:.....	4
11a. TIME OF DELIVERY: .....	5
11b. EXPEDITED DELIVERY:.....	5
11c. OVERNIGHT AND 2-DAY DELIVERY:.....	5
11d. URGENT REQUIRMENTS: .....	5
12. FOB POINT: .....	5
13a. ORDERING ADDRESS: .....	5
13b. ORDERING PROCEDURES: .....	5
14. PAYMENT ADDRESS: .....	5
15. WARRANTY PROVISION: .....	6
16. EXPORT PACKING CHARGES: .....	6
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: .....	6
18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): .....	6
19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): .....	6
20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): .....	6
20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): .....	6
21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): .....	6
22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):.....	6



23. PREVENTIVE MAINTENANCE (IF APPLICABLE):..... 7  
24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): ..... 7  
24b. Section 508 Compliance for EIT: ..... 7  
25. DUNS NUMBER: ..... 7  
26. NOTIFICATION REGARDING REGISTRATION IN SAM:..... 7  
CATALOG / PRICELIST ..... 8



## Introduction

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Signal Mountain Networks provides Satellite, Terrestrial, and Wide Area Network (WAN) integration services and bandwidth for government and commercial customers worldwide. As a satellite Virtual Network Operator (VNO), Signal Mountain offers end-to-end network management and enterprise-class broadband connectivity worldwide through a network of teleports in United States, Europe, and Asia. Our firm also provides expert network engineering and consulting services across various satellite technology platforms including iDirect, Romantis, Hughes, ETL, and Comtech EF Data.

Signal Mountain has delivered both small and large scale projects for a growing list of government and commercial clients. For the National Guard, Signal Mountain provides terrestrial and satellite connectivity for fixed and mobile satellite communications systems that are deployed in support of emergency response activities. For the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF), Signal Mountain provided satellite communications, network engineering services, and technical support for mobile satellite terminals. Signal Mountain has delivered satellite connectivity and complex technical support to the United States Army, the Air Force, and other federal and military components.

With over twelve years of experience, Signal Mountain Networks has a proven track record of delivering complex networking and satellite communications systems and connectivity services in mission-critical environments.



## CUSTOMER INFORMATION:

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### 1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
132-8	Purchase of New Equipment
132-12	Maintenance of Equipment, Repair Services and/or Repair/Spare Parts
132-51	IT Professional Services
132-50	Training Courses for Information Technology Equipment and Software
132-51	Information Technology (IT) Professional Services
132-52	Electronic Commerce (EC) Services
132-54	COMSATCOM Transponded Capacity
132-55	COMSATCOM Subscription Services

### 1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government price based on a unit of one)

SIN	MODEL	PRICE
132-8	Non Penetrating Mount 1.2M Antenna	\$123.32
132-12	RMA/Extended warranty ..iDirect 3XXX	\$52.39

### 1c. Hourly Rates: (Job Title, Experience, Functional responsibility, Education)

See pricelist below

SIN	MODEL	PRICE
132-51	Engineer	\$44.22
132-51	Field Technician	\$50.25

Engineer

Minimum / General Experience: Minimum of one (1) year experience installing and maintaining field fixed and mobile satellite systems, keen attention to detail and



punctuality essential to successful performance of job. Courteous and professional in interaction with customers.

Functional Responsibility: Install fixed and mobile satellite systems, including cabling, signal strength evaluation, quality check, placement of roof and pole mounts, operation of power tools. Maintenance tasks include thorough testing, repair and replacement of system components. Coordinates with Signal Mountain support desk personnel and customers during initial installation and on site dispatches.

Minimum Education: High school diploma with secondary technical education desired, must have completed Signal Mountain Networks "Quality Plus" installation training course

#### Field Technician

Minimum / General Experience: Minimum of three (3) year experience installing and maintaining field fixed and mobile satellite systems, keen attention to detail and punctuality essential to successful performance of job. Courteous and professional in interaction with customers.

Functional Responsibility: Install fixed and mobile satellite systems, including cabling, signal strength evaluation, quality check, placement of roof and pole mounts, operation of power tools. Maintenance tasks include thorough testing, repair and replacement of system components. Coordinates with Signal Mountain support desk personnel and customers during initial installation and on site dispatches.

Minimum Education: High school diploma with secondary technical education desired, must have completed Signal Mountain Networks "Quality Plus" installation training course

## 2. MAXIMUM ORDER\*: \$500,000/per Order

\*If the best value selection places your order over the Maximum Order identified in this catalog/price list, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

## 3. MINIMUM ORDER: None



#### 4. GEOGRAPHIC COVERAGE:

CONUS - Domestic delivery within the 48 contiguous states and Washington, DC . Note that for products, domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

#### 5. POINT(S) OF PRODUCTION: Atlanta GA, USA

#### 6. TERMS REGARDING MANUFACTURERS' END-USER LICENSE AGREEMENTS (FOR SOFTWARE ONLY):

This contract, or the warranties guaranteed hereunder, is in no way affected, altered, or modified by any Manufacturer End-User License Agreement, unless the Contracting Officer has expressly incorporated a "Government" User End Licensing Agreement into the Contract. The terms of any "Commercial, Special or Other" user licensing agreement that has not been officially incorporated herein are applicable only to the Contractor-Manufacturer relationship, and do not alter the Government's rights or the Contractor's obligations under this contract.

#### 7. BASIS OF AWARD CONTRACT TERMS:

MFC and Basis of Award (BOA) Customer:	All Commercial Customers
Basic Discount:	5% or 10% (SIN 132-8) 10% (SIN 132-12) 5% (SIN 132-51)
Quantity/Volume Discount:	None

#### 8. PROMPT PAYMENT TERMS: Net 30

9.a. Government Purchase Cards are accepted at or below the micro-purchase threshold.

9.b. Government Purchase Cards are accepted above the micro-purchase threshold.

#### 10. FOREIGN ITEMS/TRADE AGREEMENTS ACT COMPLIANCE:

None; the items herein are TAA Compliant. The information used by the Contracting Officer to make this determination was provided by the vendor and verified using all information available to the Government.



**11a. TIME OF DELIVERY:**

30 DARO

**11b. EXPEDITED DELIVERY:**

Consult with Contractor

**11c. OVERNIGHT AND 2-DAY DELIVERY:**

Consult with Contractor

**11d. URGENT REQUIREMENTS:**

Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

**12. FOB POINT:**

Destination

Note: All travel required in the performance of this contract and orders placed hereunder must comply with the Federal Travel Regulations (FTR) or Joint Travel Regulations (JTR), as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all contractor travel. Contractors cannot use GSA city pair contracts. The contractor shall not add the Industrial Funding Fee onto travel costs. (FOB Terms noted above)

**13a. ORDERING ADDRESS:**

Same as Contractor's address.

**13b. ORDERING PROCEDURES:**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

**14. PAYMENT ADDRESS:**

Same as Contractor's address.



**15. WARRANTY PROVISION:**

Standard Commercial Warranty. Customers should contact the contractor for a copy of the warranty.

**16. EXPORT PACKING CHARGES:**

Not applicable.

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:**

Accepted at or below and above the micro-purchase level.

**18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):**

N/A

**19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):**

N/A

**20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):**

N/A

**20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):**

N/A

**21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):**

N/A

**22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE):**

N/A



**23. PREVENTIVE MAINTENANCE (IF APPLICABLE):**

N/A

**24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):**

N/A

**24b. Section 508 Compliance for EIT:**

N/A

**25. DUNS NUMBER:**

130105724

**26. NOTIFICATION REGARDING REGISTRATION IN SAM:**

Contractor is registered and valid in SAM until 05.24.2016...



## CATALOG / PRICELIST

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Signal Mountain Networks approve list of GSA items includes:

- Turnkey communications solutions featuring MIL-SPEC airline checkable cases with Ku satellite equipment, switch/router/WiFi/SIPR/NIPR devices, 7+hrs self-contained battery and solar panel, secure Ku commercial satellite bandwidth, 24x7x365 NOC, training and maintenance
- Products and services on a variety of technologies such as fixed, vehicle mounted, on-the-move and fly-away satellite systems, VoIP, and video for multi-site, multi-technology networks.
- Satellite capacity on multiple satellite carriers supported by infrastructure at teleports around the world. Ability to provide Ku capacity (and in some cases C and X band) worldwide either on shared networks or dedicated capacity, with 24x7x365 Proactive Network Operations Center
- Products and services based on or/and similar to iDirect, TracStar, AvL Technologies, General Dynamics, ComTech, EFData, Swe-Dish, GlobeComm, Terrasat, Motorola, ETL, and Cisco.
- Satellite and tactical communications professional services, network and hub/teleport engineering, design, project management, field implementation, maintenance, installations and training.

**A complete list of GSA products and services is  
available upon request to  
[luis.valenzuela@signalmountain.com](mailto:luis.valenzuela@signalmountain.com)  
(678) 262-7009**

