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**AUTHORIZED FEDERAL SUPPLY SCHEDULE****INFORMATION TECHNOLOGY SCHEDULE 70 PRICELIST**

GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SERVICES

**Contract Number: GS-35F-0062M**

November 8, 2006 – November 6, 2011

**SIN 132-51 – INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

FPDS Code D301	IT Facility Operation and Maintenance
FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D310	IT Backup and Security Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D313	Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services
FPDS Code D316	IT Network Management Services
FPDS Code D399	Other Information Technology Services, Note Elsewhere Classified

- Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.
- Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.
- Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performed by the publisher or manufacturer or one of their authorized agents.

**e-Source Technologies, Inc.**

1107 Andean Goose Way, Upper Marlboro, MD 20774

Phone: 301.249.3700

Fax: 240.235.4326

Web: [www.esourcetech.com](http://www.esourcetech.com)

DUNS: 85-970-1786

Contract #: GS-35F-0062M

**General Services Administration – Federal Supply Schedule**

Pricelist current through MAS Mod A160

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage System. Agencies can browse GSA Advantage by accessing the Federal Supply Service website at <http://www.fss.gsa.gov>

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## ***PART I. INFORMATION FOR ORDERING OFFICES APPLICABLE TO ALL SPECIAL ITEM NUMBERS***

### **SPECIAL NOTICE TO AGENCIES: SMALL BUSINESS PARTICIPATION**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!<sup>™</sup> on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!<sup>™</sup> and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination. For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

#### **1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories. Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

#### **2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

##### **2a. Ordering.**

**e Source Technologies, Inc.**  
**Attention: Bill Hall, President**  
**1107 Andean Goose Way**  
**Upper Marlboro, MD 20774**  
**Voice: (301) 249-3700 Fax: (301) 249-0573**  
**Email: [Bill.Hall@eSourceTech.com](mailto:Bill.Hall@eSourceTech.com)**  
**Web Page: <http://www.eSourceTech.com>**

##### **2b. Payment.**

***[Refer to CCR for details]***  
**e Source Technologies, Inc.**  
**P.O. Box 5203**  
**Kettering, MD 20775**

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

Ordering agencies to obtain technical and/or ordering assistance can use the following telephone number(s). Voice: (301) 249-3700; Fax: (301) 249-0573. In addition, agencies may use Email to [Dana.Hall@eSourceTech.com](mailto:Dana.Hall@eSourceTech.com) for expedited response. When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

**3. LIABILITY FOR INJURY OR DAMAGE:**

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR ORDERING OFFICE COMPLETION OF STANDARD FORM 279:**

- Block 9: **G. Order/Modification Under Federal Schedule**
- Block 16: Data Universal Numbering System (DUNS) Number: **85-970-1786**
- Block 30: Type of Contractor - **A. Small Disadvantaged Business**
- Block 31: Woman-Owned Small Business - **No**
- Block 36: Contractor's Taxpayer Identification Number (TIN) **52-2166894**

4a. CAGE Code: **1TUC3**

4b. Contractor has registered with the Central Contractor Registry (CCR).

**5. FOB: DESTINATION**

**6. DELIVERY SCHEDULE**

6a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<u>SPECIAL ITEM NUMBER</u>	<u>DELIVERY TIME (Days ARO)</u>
<b>132-51</b>	<b>As negotiated with ordering agency.</b>

*Expedited Delivery and/or Overnight and 2-Day Delivery is offered for all Special Item Numbers as negotiated between Contractor and Ordering Agency.*

6b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery timeframe shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. DISCOUNTS:**

Prices shown are NET Prices; Basic Discounts have been deducted.

- 7a. *Prompt Payment:* **Net-30 days from receipt of invoice or date of acceptance, whichever is later.**
- 7b. *Quantity:* **None Offered**
- 7c. *Dollar Volume:* **None Offered**
- 7d. *Government Educational Institutions:* **Same Discounts as all other Government customers**
- 7e. *Other:* **Volume Discount additional 5% for seven (7) or more Positions ordered and invoiced at one time**

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**8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

Available as negotiated between Contractor and Ordering Agency.

**10. SMALL REQUIREMENTS:** The minimum dollar value of orders to be issued is \$100.00

**11. MAXIMUM ORDER:** (All dollar amounts are exclusive of any discount for prompt payment.)

The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51 - Information Technology (IT) Professional Services

**12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS.**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

12a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

12b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. FEDERAL INFORMATION TECHNOLOGY / TELECOMMUNICATIONS STANDARDS REQUIREMENTS.**

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, SW, Suite 8100, Washington, DC 20407,

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telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

#### **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)**

**14a. SECURITY CLEARANCES:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

**14b. TRAVEL:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Public Law 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

**14c. CERTIFICATIONS, LICENSES AND ACCREDITATIONS:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

**14d. INSURANCE:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

**14e. PERSONNEL:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

**14f. ORGANIZATIONAL CONFLICTS OF INTEREST:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

**14g. DOCUMENTATION/STANDARDS:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

**14h. DATA/DELIVERABLE REQUIREMENTS:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

**14i. GOVERNMENT-FURNISHED PROPERTY:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

**14j. AVAILABILITY OF FUNDS:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

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**15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES.**

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

**16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: Netscape). The Internet address is <http://www.fss.gsa.gov/>.

**17. PURCHASE OF OPEN MARKET ITEMS.**

**NOTE:** Open Market Items are also known as incidental items, non-contract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

**18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS.**

**18a.** For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

**18b.** The above is not intended to encompass items not currently covered by the GSA Schedule contract.

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**19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below: **No Exceptions**

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

**20. BLANKET PURCHASE AGREEMENTS (BPAS)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

**21. CONTRACTOR TEAM ARRANGEMENTS.**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

**22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor.

The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

**23. SECTION 508 COMPLIANCE.**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following Internet Site. <http://www.esourcetek.com> and the EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of a ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

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- 24a.** A copy of the authorization from the Agency with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- 24b.** The following statement:  
*“This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.”*
- 25. INSURANCE – WORK ON A GOVERNMENT INSTALLATION (JAN 1997) (FAR52.228-5)**
- 25a.** The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- 25b.** Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- 25c.** The Contractor shall insert the substance of this clause, including this paragraph (25c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.
- 26. SOFTWARE INTEROPERABILITY.**
- Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.
- 27. ADVANCE PAYMENTS.**
- A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

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## ***Part II. TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)***

### **1. SCOPE**

**1a.** The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.

**1b.** The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

### **2. PERFORMANCE INCENTIVES**

**2a.** Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.

**2b.** The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

**2c.** Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

### **3. ORDER.**

**3a.** Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

**3b.** All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

### **4. PERFORMANCE OF SERVICES.**

**4a.** The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activities.

**4b.** The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activities.

**4c.** The Ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

**4d.** Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

**5a.** The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage.

Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

**5b.** If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

**5c.** If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

**5d.** If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

**6. INSPECTION OF SERVICES**

The Inspection of Services–Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

**7. RESPONSIBILITIES OF THE CONTRACTOR.**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data – General may apply.

**8. RESPONSIBILITIES OF THE ORDERING ACTIVITY.**

Subject to security regulations, the ordering activities shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

**9. INDEPENDENT CONTRACTOR.**

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Ordering activity.

**10. ORGANIZATIONAL CONFLICTS OF INTEREST.****10a. DEFINITIONS.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

**10b.** To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

**11. INVOICES.**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activities on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

**12. PAYMENTS.**

For firm-fixed price orders the Ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts ((Alternate II – Feb 2002) (Deviation – May 2003)) at FAR 52.232-7 apply to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (DEC 2002) at FAR 52.232-7 (Alternate II – Feb 2002) (Deviation – May 2003) applies to labor-hour orders placed under this contract.

**13. RESUMES.**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

**14. INCIDENTAL SUPPORT COSTS.**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activities in accordance with the guidelines set forth in the FAR.

**15. APPROVAL OF SUBCONTRACTS.**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

**16. DESCRIPTION OF SIN 132-51 IT PROFESSIONAL SERVICES PROVIDED.**

**16a.** These IT services are presented in the same manner as the Contractor sells to its commercial and other Government customers. Pricing for all IT services are in accordance with the Contractor's customary commercial practices; e.g., fixed hourly prices, monthly prices, term prices and/or fixed prices.

**16b.** Section 17 provides for the possibility of substituting education for experience or experience for education. Subsection 18 provides the on-site and off-site prices for professional services positions for the effective for the upcoming year. All prices are fixed-price hourly prices

**16c.** Section 19 provides detailed descriptions of each type of IT Professional Service offered under Special Item Number 132-51; and they are cross-referenced to the position description page number. As noted, all services provided by hourly prices have a description of all corresponding commercial job titles (labor categories) for the individuals performing the proposed services. This table provides the experience, functional responsibility and minimum education requirements for the CLINs and job titles necessary to support the services described below.

**16d.** Section 20 provides a table of the Off-Site prices for the initial five-year period of the ITS Contract and Section 21 contains the On-Site prices for the same five-year period.

**16e. Special Item Number 132-51 – Information Technology Professional Services**

eSource Technologies is not taking any exceptions to the terms and conditions for SIN 132-51 as described in the Solicitation as well as in Section 3 Part IV – Proposed Pricelist of this proposal. eSource Technologies is a software developer, software integrator, and software publisher of business decision support systems. eSource maintains a highly qualified staff well versed in systems design, database design, and programming services coupled with a focus on engineering, project management, cost analysis, and risk assessment. These skills have enabled the company to provide application support in the aforementioned disciplines.

**16e.1 FPDS CLASS D301 IT Facility Operation and Maintenance**

eSource Technologies, Inc. provides support for client's computer center and network systems administration; operations, evaluation, and tuning; security management; logistics and program support; data systems, and production control. In addition, we provide resource management, configuration management and inventory tracking. Finally, we provide enterprise network; network control center operations; software, hardware, and networking support to end users (Help Desk).

Daily support includes network and system administration, E-mail administration, Help Desk operation, training, hardware and software enhancement, security accreditation, and configuration and asset management. Network and computer system facility's operation and administration includes installing network hardware/software upgrades; systems administration of network servers; support and administration of network and local printers; documentation; and periodic backup and restoration of files.

Computer center and network support also includes developing standard operating procedures and schedules for performing required functional operations, systems management functions, performing network diagnostics, hardware and software verification and validation, configuration management, and testing and evaluation. eSource Technologies also provides files and data transfer and translation, data

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recovery, physical facility security, library maintenance, computer graphics, desktop publishing, and computer supplies management.

### **16e.2 FPDS CLASS D302 IT Systems Development Services**

eSource designs, develops, prototypes, tests, and implements centralized database systems, distributed database systems, and cooperative architectures using a specified database management system and other software tools (such as data dictionary and CASE tools).

eSource supports data modeling techniques, logical and physical data structures, and client/server, including backends. eSource provides database engineering to ensure that system databases are compatible, standard data dictionaries are enforced where directed, data are non-repetitive, and that the implementation remains as consistent as possible from task inception through each phase of development until the system is tested, evaluated, and accepted by the customer.

The database development life cycle includes requirement analyses, design, prototyping, development, testing, implementation, and maintenance. The eSource approach includes a focus on data quality, data distribution/topology evaluation, synchronization analysis, performance tuning, scalability, and inter-operability. Activities encompass data policy planning, analysis, and review; data standardization; data architectures and modeling; database development and maintenance; performance tuning; and data security. This function also supports database administration.

### **16e.3 FPDS CLASS D306 IT Systems Analysis Services**

eSource performs a variety of system analysis service activities, including but not limited to: Strategic, Operational, Migration, FIP Acquisition, and Security Plans; Continuity of Operations, Studies, Reviews, Technology Assessments; Risk Analysis, Configuration Audits and Reviews, Quantitative Analysis, Requirements Analysis, Functional Economic Analysis, Alternative Analysis, Technical Specifications, IDEF/Data Modeling, and Developmental Test and Evaluation (DT&E). Requirements Analysis include identification of the mission; definition of user tasks; specification of user's skill levels; identification of existing AIS capabilities and functions; analysis of user environments; determination of potential system functions; and analysis of functional and operational requirements and impacts.

### **16e.4 FPDS CLASS D307 Automated Information Systems Design and Integration Services**

eSource, performs a variety of system design, and related integration, installation and implementation support activities, including but not limited to:

- **Design** - Designs Systems Architecture; Systems Transition and Conversion; Telecommunications Systems (including WANs, MANs, and LANs) and Component Systems; Client/Server Systems; C2 Level Trusted Computing Environment; Application Software; and Database Management Systems.
- **Integration and Installation** - Installs and configures mainframe, minicomputer, and microcomputer, PC LAN-based COTS and custom developed software, hardware, systems; workstation/file servers; COTS/GOTS, and software/upgrade support; cable installation; and system integration. Provides technical assistance during the installation

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of and transition to the operational system, including installation support, training, and system operations and maintenance support.

- **Systems Assurance and IV&V** - eSource Technologies delivers a set of technical services to assess, evaluate, and improve the business and technical processes and products associated with the full Lifecycle development of large scale automated data processing (IT) systems. eSource Technologies employs quality assurance techniques and process reengineering services to assess and improve software development processes in line with the Software Engineering Institute's (SEI) Capability Maturity Model (CMM) and ISO 9000 by independently assessing program or project performance, offering alternatives and providing judgments based on our knowledge of both commercial and Government system development and systems operations.
- **Quality Reviews** - eSource Technologies conducts independent quality reviews, assurance audits, and assessment services to assist organizations in managing potential technical, schedule, and cost shortfalls through early identification of program or project risks, process deficiencies, and schedule performance trends. eSource Technologies utilizes several techniques which may include conducting industry benchmarks, the application of quantitative software and cost modeling tools, and cross functional analysis of developmental metrics and other relevant program or project data. eSource Technologies provides a wide variety of compliance review and IT audit services necessary to assist organizations in implementing comprehensive and robust systems assurance and assessment program at any or all stages of the lifecycle. Examples of our specific services include the following:
  - **Independent Testing and Independent Verification and Validation** - Conducting Independent Verification and Validation (IV&V) of tangible products resulting from system design and development. eSource Technologies assists in developing independent test planning documents, product test scripts and scenarios. We assist in the conduct of the testing activity and document findings and recommendations. eSource Technologies aggressively conducts software IV&V in parallel with software development to identify deficiencies, redundancies, and discrepancies of software products against an established set of user, contract, program, or functional requirements.
  - **Developmental Metrics** - Designing and implementing a developmental software metrics program based on guidance and recommendations from organizations such as the SEI. eSource Technologies assists organizations in defining relevant metrics, establishing performance thresholds, developing data collection requirements, conducting cross functional and multipoint data analyses, and providing findings and recommendations.
  - **Configuration Management** - Planning and executing an integrated configuration management (CM) program that ensures the configuration baselines properly evolve through development, testing, and ultimately, release. Specifically, we perform technical configuration control, configuration status reporting, configuration audits, and formal release assessments. Our CM activities include tracing system and functional requirements to end item products and ensuring only approved changes are incorporated into the functional, allocated, or product baselines. Our independent audits and

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assessments determine the cost/benefit of proposed changes to the technical solution and have contributed to millions of dollars in savings to the Government.

- **Process Assessments** - Identifying opportunities for business improvement by reviewing high-profile processes or activities. eSource Technologies conducts independent assessments to identify and evaluate the adequacy and effectiveness of a process relative to its goals and objectives through organizational studies, functional economic studies, efficiency assessments, downsizing/consolidation analyses, performance measurement, IT reviews and assessments, and internal control reviews.

### **16e.5 FPDS CLASS D308-1 Programming**

eSource Technologies designs, develops, and implements software systems and subsystems for conventional or rapid prototyping approaches for mainframe, minicomputers, and client/server environments. All software development is in accordance with development and documentation policies, standards, formats, and acceptance criteria specified by the customer.

eSource's staff develops and maintains a work plan delineating the technical approach to development; assessment of major risks; development plans; recommended user/system interface approach; integration and interoperability issues; milestones; detailed task schedule; and personnel assignments. eSource ensures that the functionality of the requirement is clearly traceable and testable through the program code and documentation, and demonstrated through customer-monitored tests and evaluations. Finally, for the "transfer" problem, we make necessary modifications to successfully transfer date information to and receive date information from other equipment, services, and software that is compliant with Y2K Date Change.

eSource Technologies' staff develops and maintains a Y2K work plan delineating the technical approach to migration and/or development; assessment of major risks; development plans; recommended user/system interface approach; integration and interoperability issues; milestones; detailed task schedule; and personnel assignments. This ensures that the functionality of the requirement and the validity of the conversion are clearly traceable and testable through the program code and documentation, and demonstrated through customer-monitored tests and evaluations.

### **16e.6 FPDS CLASS D310 IT Backup and Security Services**

eSource Technologies performs information technology systems backup and related security services. These services are provided in support of network administration for local and wide area networks to ensure that file integrity is maintained and that access is limited to authorized personnel. In addition, eSource Technologies provides support in the development of Intranet/Internet security systems that make it possible to limit access to sensitive portions of data maintained on a web server.

### **16e.7 FPDS CLASS D311 IT Data Conversion, Software Documentation and Training**

eSource Technologies performs conversion and implementation of customer owned applications, systems software, COTS software, hardware, and firmware as required. eSource develops a plan with milestones including an initial working prototype and the full-scale, converted system. From that point eSource conducts detailed requirements analyses to define functional requirements and conversion or implementation objectives. eSource reviews user information systems architecture and identifies hardware/software incompatibilities prior to initiation of conversion/integration projects. We coordinate cutover to new systems with functional proponent; test

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converted applications in a non-operational environment; implement system upgrades during off-peak or non-duty hours; and plan and conduct group training sessions.

eSource Technologies provide Internet solutions that assist customers who are selling commodities on line or disseminating information to important constituents. eSource develops sites that are effective and intuitive. eSource understands the unique federal environment and the challenges associated with preserving legacy data. eSource provides a variety of internet services including, legacy web enabling, client server web enabling, security implementation and management, and client/server/web application development. eSource services are cutting edge solutions and include portal design, business process analysis, industry benchmarking, copyright infringement, e-business branding, Internet design and installation and EDI.

### **16e.8 FPDS CLASS D316 IT Network Management Services**

eSource Technologies provides supervision, management, and personnel to design, develop, modify, maintain, operate, administer, and implement Enterprise Networks, Network Control Centers, LANs, WANs, and MANs, including cable installation. TFE Technology employs personnel experienced in most of the current networking architectures, protocols, and conventions.

Activities include operations and tuning; administration; design and documentation; installation and removal; integration; implementation; modification; maintenance, configuration management, and Internet support. eSource Technologies provides full network services in administrative, engineering, and connectivity.

In addition, eSource Technologies provides administrative support to ensure that products satisfy the requirements and needs of Clients; ensures procedure compliance with governmental regulations for system back-ups, restarts, software upgrades and new applications and workstation equipment; including providing and implementing fail-safe security and backups. Further eSource Technologies has the ability to generate disaster recovery plans for each office, and maintain maintenance logs for each networked/non-networked device.

eSource Technologies' network engineering support provides full life cycle support for the installation of, or migration to new technology systems; device maintenance including environmental control's management for work areas and LAN rooms. Connectivity support provides planning, scheduling, and coordinating the utilization, relocation, installation, changing, expansion, rearrangement, connection and/or disconnection of assigned networked computer systems and their network servers, including ancillary data stations, embedded networks, local and wide area networks, maintenance of communications switches, software testing, cabling and environmental considerations.

### **16e.9 FPDS CLASS D399 Other Information Technology Services (N.E.C.)**

eSource Technologies also provides additional information technology services not easily classified in one of the previous categories. Services lacking a specific area among the previous FPDS Classes are grouped here. eSource Technologies provides specialized information technology, logistics, acquisition, environmental, engineering, scientific, and program management support not classified under other FPDS Class codes. Information technologies utilized for Program Management Support Services include dedicated networking (local, wide-area, metro) support, electronic commerce (Internet, Intranet, Extranet, EDI/EC), computer facilities management, and help desk and/or call center operations.

Additionally hardware and software maintenance, independent verification and validation, business process re-engineering, document management/imaging, information systems security, and computer-aided design are provided. eSource Technologies develops customized software documentation and training products and services. eSource creates performance solutions that are customized for an organization's unique business processes. All efforts begin with eSource's proprietary instructional design methodology. The methodology enables the rapid and cost efficient development of end user

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training documentation, policy manuals, job aids, train the trainer services, computer-based training, web-based training and facilitation services.

eSource Technologies delivers a set of functional and technical services to assess, plan, and implement business process reengineering and software process improvement efforts for software development and maintenance organizations. eSource Technologies employs process reengineering and improvement services compliant with commercial best practices, the Software Engineering Institute's (SEI) Capability Maturity Model (CMM), and ISO 9000 frameworks. We utilize extensive knowledge of commercial and Government operations to establish sound technical and managerial processes, and to continually improve processes to achieve increasing levels of effectiveness.

eSource Technologies provides a wide variety of services necessary to assist organizations in achieving their business and software process improvement and reengineering goals, from the conduct of a full-scale BPR project, to the initiation of the software process improvement effort, to conducting assessments and compliance reviews based on SEI CMM Key Process Areas or ISO 9000 standards. Examples of our specific services include the following:

- **Business Process Reengineering** - Focus is on the fundamentals, utilizing new ideas for dramatic improvements in cost, quality, service levels and cycle time. As part of our approach, we provide thorough technical and functional assessments of automated processes and business areas, develop as-is and to-be process and data models, develop transition plans to move from current operating environment into the planned target environment, and support the implementation of new processes and development of new software to support those processes. We apply industry best practices and IE/BPR CASE tools to enhance and streamline our BPR services. As part of our activities, we conduct interviews and group sessions (such as JRP and JAD sessions) to support the definition of our models.
- **Software Process Improvement Initiation** - Providing expertise in establishing Software Engineering Process Groups (SEPGs) and other infrastructure necessary to manage the software process improvement effort, define a charter, and establish organizational requirements.
- **Strategic Planning** - Assisting organizations in defining the long-term and short-term measurable goals of the software process improvement effort, defining training requirements, and developing implementation plans.
- **Process Improvement Solution Definition** - Designing and defining processes, and applying quantitative analyses and improvement techniques consistent with the SEI CMM framework. We will assist in stabilizing key processes in the areas of software configuration management, requirements management, quality assurance, use of CASE tools, software project estimation and control, and development methods.
- **Process Improvement Assessments** - Conducting baseline assessments, compliance reviews, effectiveness reviews, and process improvement analyses. eSource Technologies will assess an organization against SEI CMM Key Process Area criteria or ISO 9000 standards.

**17. ALLOWABLE SUBSTITUTIONS FOR EDUCATION, CERTIFICATIONS AND/OR EXPERIENCE FOR IT PROFESSIONAL SERVICES**

The following two tables indicate the allowable substitutions of education, technical certification and/or experience, which may be used to allow a specific individual to meet the job description requirements for experience and education. The use of this table of substitutions permits a determination that the minimum education and experience will be met when the equivalencies in the tables below are considered.

**Additional education in excess of requirements can be substituted for experience requirements:**

<b>Required Education Or Certification</b>	<b>Actual Education Or Certification Obtained</b>	<b>Additional Years of Experience Credited The Employee</b>
MA/MS	Ph.D.	4
BA/BS	Ph.D.	6
BA/BS	MA/MS	2
AA/Tech Institute Degree	2 Years College	2
HS/GED	BA/BS	4
CNE, CNA	BS in Computer Science	2
MCSE, MPS, MCD	BS in Computer Science	2
UNIX Certification	BS in Computer Science	2
CNE, CNA	Equivalent Certifications	2
MCSE, MPS, MCD	Equivalent Certifications	2
UNIX Certification	Equivalent Certifications	2
Engineer in Training	BS in Engineering	2
Professional Engineer	BS in Engineering	N/A

**Additional experience in excess of requirements can be substituted for educational requirements**

<b>Actual Education Or Certification</b>	<b>Required Education Or Certification</b>	<b>Additional Years of Experience Needed For Educational Requirements Equivalency</b>
HS/GED	BA/BS	4
HS/GED	MA/MS	6
HS/GED	Ph.D.	No equivalency
BA/BS	MA/MS	2
BA/BS	Ph.D.	No equivalency
MA/MS	Ph.D.	4
HS/GED	AA/Tech Institute Degree	2
BS in Computer Science	CNE, CNA	1
BS in Computer Science	MCSE, MPS, MCD	1
BS in Computer Science	UNIX Certification	1
CNE, CNA Coursework	CNE, CNA	3
MCSE, MPS, MCD Coursework	MCSE, MPS, MCD	3
UNIX Courses	UNIX Certification	3
BS in Engineering	Engineer In Training	2
BS in Engineering	Professional Engineer	No equivalency

**18. GSA ITS 6<sup>th</sup> Year Prices for SIN 132-51 Effective November 8, 2006**

<b>CLIN</b>	<b>GSA ITS Information Technology SIN 132-51 Professional Services Position Job Titles</b>	<b>11/8/2006-11/9/2007 Off-Site Prices</b>	<b>11/8/2006-11/9/2007 On-Site Prices</b>
51-001	Applications Engineer I	\$75.40	\$73.60
51-002	Applications Engineer II	\$87.00	\$84.00
51-003	Applications Engineer III	\$113.90	\$110.20
51-004	Applications Engineer V	\$147.60	\$145.40
51-005	BPR Specialist I	\$102.90	\$101.10
51-006	BPR Specialist II	\$118.50	\$115.40
51-007	Computer Systems Analyst I	\$72.90	\$70.30
51-008	Computer Systems Analyst II	\$88.50	\$86.20
51-009	Computer Systems Analyst III	\$100.60	\$98.60
51-010	Computer Systems Analyst IV	\$122.00	\$120.30
51-011	Computer Systems Analyst V	\$149.80	\$147.60
51-012	COTS Applications Consultant I	\$164.20	\$161.70
51-013	COTS Applications Consultant II	\$221.80	\$218.50
51-014	COTS Applications Specialist	\$332.90	\$327.80
51-015	Database Consultant I	\$86.20	\$83.90
51-016	Database Consultant II	\$100.00	\$96.20
51-017	Database Consultant III	\$125.10	\$122.70
51-018	Database Consultant IV	\$174.20	\$171.60
51-019	Database Consultant VI	\$277.30	\$273.20
51-020	Database Programmer I	\$75.40	\$73.90
51-021	Database Programmer II	\$88.70	\$86.50
51-022	Database Programmer III	\$118.50	\$114.30
51-023	Database Programmer V	\$172.00	\$169.80
51-024	Database Programmer VI	\$249.70	\$245.90
51-025	Internet / Intranet Graphic Designer	\$76.00	\$73.00
51-026	Internet / Intranet Programmer I	\$72.20	\$69.10
51-027	Internet / Intranet Programmer IV	\$82.50	\$78.40
51-028	Internet / Intranet Site Developer	\$127.60	\$125.80
51-029	IT Administrative Support I	\$36.80	\$34.90
51-030	IT Administrative Support II	\$41.30	\$39.30
51-031	IT Administrative Support III	\$45.90	\$44.00
51-032	Management Consultant I	\$72.10	\$70.30

**18. GSA ITS 6<sup>th</sup> Year Prices for SIN 132-51 Effective November 8, 2006**

<b>CLIN</b>	<b>GSA ITS Information Technology SIN 132-51 Professional Services Position Job Titles</b>	<b>11/8/2006-11/9/2007 Off-Site Prices</b>	<b>11/8/2006-11/9/2007 On-Site Prices</b>
51-033	Management Consultant II	\$91.40	\$88.70
51-034	Management Consultant III	\$105.80	\$102.10
51-035	Management Consultant V	\$157.50	\$155.20
51-036	Management Consultant VI	\$199.60	\$196.60
51-037	Network Engineer I	\$62.30	\$59.20
51-038	Network Engineer II	\$82.50	\$78.40
51-039	Network Engineer III	\$102.90	\$98.60
51-040	Network Installation Technician I	\$54.20	\$51.50
51-041	Network Installation Technician II	\$63.90	\$60.80
51-042	Program Manager I	\$95.20	\$92.50
51-043	Program Manager II	\$110.20	\$107.00
51-044	Program Manager III	\$129.00	\$121.40
51-045	Program Manager IV	\$155.30	\$153.00
51-046	Programmer I	\$69.30	\$67.20
51-047	Programmer II	\$98.60	\$94.80
51-048	Programmer III	\$115.30	\$111.90
51-049	Project Administrative Support I	\$29.80	\$28.40
51-050	Project Administrative Support II	\$34.50	\$32.80
51-051	Project Administrative Support III	\$40.30	\$38.30
51-052	Subject Matter Expert I	\$201.90	\$198.90
51-053	Subject Matter Expert II	\$232.90	\$229.50
51-054	Subject Matter Expert IV	\$297.20	\$292.90
51-055	Systems Architect I	\$89.80	\$85.30
51-056	Systems Architect II	\$100.60	\$95.50
51-057	Systems Architect V	\$137.60	\$130.70
51-058	Technical Director I	\$179.30	\$173.80
51-059	Technical Director III	\$221.80	\$218.50
51-060	Technical Director IV	\$244.10	\$240.40
51-061	Technical Support Specialist I	\$58.60	\$55.50
51-062	Technical Support Specialist II	\$77.90	\$73.80
51-063	Technical Support Specialist III	\$84.00	\$79.70

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-001</b>	<b>Applications Engineer I</b>	3 to 5 years	BS / Computer Science, Information Technology, Business or Technical Writing	Analyze system requirements and business processes and develop system documentation and training materials. Conduct End User training sessions.
<b>51-002</b>	<b>Applications Engineer II</b>	6 to 9 years	BS / Computer Science, Information Technology, Business or Technical Writing	Analyze system requirements and business processes and develop system documentation and training materials. Conduct End User training sessions.
<b>51-003</b>	<b>Applications Engineer III</b>	10 to 15 years	MA / Instructional Systems Design or Information Systems	Works with client system designers and Subject Matter Experts (SMEs). Develops all system documentation and training materials. Writes all reports documenting project status.
<b>51-004</b>	<b>Applications Engineer V</b>	19 to 20 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze system requirements and business processes and develop system documentation and training materials. Conduct End User training sessions. Performs testing, oversight of testing activities, and documentation of testing results. Five years of progressive experience in implementing COTS and/or GOTS information technology infrastructure and technical solutions including overseeing implementation of IT enterprise infrastructure networking, communications and hardware.
<b>51-005</b>	<b>Business Process Reengineering Specialist I</b>	5 to 9 years	BS / Business, Information Systems or Human Resource Development or Mgmt.	Apply process improvement and reengineering methodologies and principles to conduct process modernization. Provide group facilitation, interviewing, training and additional forms of knowledge transfer.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-006</b>	<b>Business Process Reengineering Specialist II</b>	10 to 15 years	BS / Business, Information Systems or Human Resource Development or Mgmt.	Apply process improvement and reengineering methodologies and principles to conduct process modernization. Provide group facilitation, interviewing, training and additional forms of knowledge transfer.
<b>51-007</b>	<b>Computer Systems Analyst I</b>	3 to 4 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze computer system requirements, and develop procedures for implementation, programming or maintenance of major computer systems.
<b>51-008</b>	<b>Computer Systems Analyst II</b>	5 to 7 years and at least 4 years must be specialized	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze computer system requirements, and develop procedures for implementation, programming or maintenance of major computer systems.
<b>51-009</b>	<b>Computer Systems Analyst III</b>	8 to 10 years	MS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze computer system requirements, and develop procedures for implementation, programming or maintenance of major computer systems. Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for accuracy, design completion and quality, in accordance with project schedule.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-010	<b>Computer Systems Analyst IV</b>	11 to 13 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze computer system requirements, and develop procedures for implementation, programming or maintenance of major computer systems. Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for accuracy, design completion and quality, in accordance with project schedule.
51-011	<b>Computer Systems Analyst V</b>	14 to 15 years	BA/BS in Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze computer system requirements, and develop procedures for implementation, programming or maintenance of major computer systems. Provides technical and administrative direction for personnel performing software development tasks, including the review of work products for accuracy, design completion and quality, in accordance with project schedule.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-012	COTS Applications Consultant I	3 years	BA/BS in Computer Science, Computer Information Systems, Management, Science, Engineering, Technology or other related technical discipline.	General experience in software, systems development, acceptance testing with the design, development, implementation, execution, and oversight of large-scale information technology projects including direct experience in the design and development of integrated enterprise-wide Commercial-Off-the-Shelf (COTS) and/or Government-Off-the-Shelf (GOTS) software and hardware solutions in the private and public sector. Specific experience should include Systems Engineering and Technical Assurance, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Experience includes multiple functional models and diverse sets of applications, processing platforms, networks and legacy systems along with functional and gap/fit, package selection, business case development, migration planning, trade-off analysis. Product knowledge includes combinations of .NET, Aquifer, TRIOware, METIS, Web Content Manager, ERP, SAP, Oracle, PeopleSoft, Supply Chain and CRM products, Electronic Commerce, Content Management, Legacy Systems migration, networking, outsourcing and knowledge management products using OLAP or ROLAP tools.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-013	COTS Applications Consultant II	4 years	BA/BS in Computer Science, Computer Information Systems, Management, Science, Engineering, Technology or other related technical discipline.	General experience in software, systems development, acceptance testing with the design, development, implementation, execution, and oversight of large-scale information technology projects including direct experience in the design and development of integrated enterprise-wide Commercial-Off-the-Shelf (COTS) and/or Government-Off-the-Shelf (GOTS) software and hardware solutions in the private and public sector. Specific experience should include Systems Engineering and Technical Assurance, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Experience includes multiple functional models and diverse sets of applications, processing platforms, networks and legacy systems along with functional and gap/fit, package selection, business case development, migration planning, trade-off analysis. Product knowledge includes combinations of .NET, Aquifer, TRIOWare, METIS, Web Content Manager, ERP, SAP, Oracle, PeopleSoft, Supply Chain and CRM products, Electronic Commerce, Content Management, Legacy Systems migration, networking, outsourcing and knowledge management products using OLAP or ROLAP tools.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-014	<b>COTS Applications Specialist</b>	7 to 8 years	BA/BS in Computer Science, Computer Information Systems, Management, Science, Engineering, Technology or other related technical discipline.	General experience in software, systems development, acceptance testing with the design, development, implementation, execution, and oversight of large-scale information technology projects including direct experience in the design and development of integrated enterprise-wide Commercial-Off-the-Shelf (COTS) and/or Government-Off-the-Shelf (GOTS) software and hardware solutions in the private and public sector. Specific experience should include Systems Engineering and Technical Assurance, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Experience includes multiple functional models and diverse sets of applications, processing platforms, networks and legacy systems along with functional and gap/fit, package selection, business case development, migration planning, trade-off analysis. Product knowledge includes combinations of .NET, Aquifer, TRIOWare, METIS, Web Content Manager, ERP, SAP, Oracle, PeopleSoft, Supply Chain and CRM products, Electronic Commerce, Content Management, Legacy Systems migration, networking, outsourcing and knowledge management products using OLAP or ROLAP tools.
51-015	<b>Database Consultant I</b>	At least 6 Years with specialization	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Designs, develops and maintains database in accordance with customer specifications. Provide consulting for technology issues. Monitors the use of databases and develops standards, procedures, and conventions, as well as being the authority on the design and use of databases systems. Prepares recommendations for improvement.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-016</b>	<b>Database Consultant II</b>	7 to 8 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Controls the design, use, view and access of databases. Assures the data loss from accidental or intentional damage or loss. Monitors the use of databases and develops standards, procedures, and conventions, as well as being the authority on the design and use of databases systems. Prepares recommendations for improvement.
<b>51-017</b>	<b>Database Consultant III</b>	9 to 10 years	MS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Establishes procedures for operations of the database and database management system and ensures compliance. Collects data elements and prepares database specifications. Specific experience should include analyzing and designing database process improvements, SETA, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Ensures that designed systems provide sufficient controlled avenues for access to and update of the database. Ensures the currency, accuracy and integrity of the data.
<b>51-018</b>	<b>Database Consultant IV</b>	10 to 12 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Establishes procedures for operations of the database and database management system and ensures compliance. Collects data elements and prepares database specifications. Specific experience should include analyzing and designing database process improvements, SETA, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Ensures that designed systems provide sufficient controlled avenues for access to and update of the database. Ensures the currency, accuracy and integrity of the data. Product experience includes Oracle, SQL Server, Access, Sybase, DB2, or other Internet or Enterprise RDBMS.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-019</b>	<b>Database Consultant VI</b>	15 to 16 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Establishes procedures for operations of the database and database management system and ensures compliance. Collects data elements and prepares database specifications. Ensures that designed systems provide sufficient controlled avenues for access to and update of the database. Ensures the currency, accuracy and integrity of the data. Specific experience should include analyzing and designing database process improvements, SETA, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Product experience includes Oracle, SQL Server, Access, Sybase, DB2, or other Internet or Enterprise RDBMS.
<b>51-020</b>	<b>Database Programmer I</b>	3 to 4 years	BS / Information Systems	Analyze database system requirements, and develop procedures for implementation, programming or maintenance of major database systems. Design and develop database in accordance with customer specifications
<b>51-021</b>	<b>Database Programmer II</b>	5 to 7 years	BS / Information Systems	Analyze database system requirements, and develop procedures for implementation, programming or maintenance of major database systems. Design and develop database in accordance with customer specifications
<b>51-022</b>	<b>Database Programmer III</b>	8 to 10 years	BS / Computer Science, Information Technology	Analyze database system requirements, and develop procedures for implementation, programming or maintenance of major database systems. Design and develop database in accordance with customer specifications

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-023</b>	<b>Database Programmer V</b>	14 to 16 years	MS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze database system requirements, and develop procedures for implementation, programming or maintenance of major database systems. Design and develop database in accordance with customer specifications. Product experience includes Oracle, SQL Server, Access, Sybase, DB2, or other Internet or Enterprise RDBMS.
<b>51-024</b>	<b>Database Programmer VI</b>	18 to 20 years	MS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Analyze database system requirements, and develop procedures for implementation, programming or maintenance of major database systems. Design and develop database in accordance with customer specifications. Product experience includes Oracle, SQL Server, Access, Sybase, DB2, or other Internet or Enterprise RDBMS.
<b>51-025</b>	<b>Internet / Intranet Graphic Designer</b>	3 to 5 years	BS or equivalent experience. Knowledge of HTML, XHTML, JavaScript, GIF or JPG imaging, Dreamweaver, and computer graphics	Responsible for developing graphical content and electronic presentation materials. Responsible for facilitating and maintaining decision-support system software.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-026	<b>Internet / Intranet Programmer I</b>	5 to 7 years	BS / Information Systems / Computer Information Systems Knowledge of HTML, XHTML, JavaScript, GIF or JPG imaging, Dreamweaver, computer graphics and other emerging technologies	Required to translate applications requirements into the design of complex web sites, including integrating web pages and applications to serve either as stand alone sites or as the front end to web-based applications. Responsible for building and installing web sites, including product selection, configuration, installation, maintenance and site policy development. Responsible for coordinating the development of graphical content, database interfaces and electronic presentation materials including ColdFusion MX, JavaScript, GIF or JPG Imaging, Dreamweaver, state-of-the-art content and document management software. Responsible for system architecture analysis, web design and development using RDBM applications systems.
51-027	<b>Internet / Intranet Programmer IV</b>	12 to 13 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline and knowledge of HTML, XHTML, JavaScript, GIF or JPG imaging, Dreamweaver, computer graphics and other emerging technologies	Required to translate applications requirements into the design of complex web sites, including integrating web pages and applications to serve either as stand alone sites or as the front end to web-based applications. Responsible for building and installing web sites, including product selection, configuration, installation, maintenance and site policy development. Responsible for coordinating the development of graphical content, database interfaces and electronic presentation materials including ColdFusion MX, JavaScript, GIF or JPG Imaging, Dreamweaver, state-of-the-art content and document management software. Responsible for facilitating and maintaining decision-support, remote file management system software. Responsible for system architecture analysis, web and database design and development using Oracle and other RDBMS applications.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-028	<b>Internet / Intranet Site Developer</b>	4 to 6 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline. Knowledge of HTML, XML, JavaScript, GIF or JPG imaging, Dreamweaver, computer graphics and other emerging technologies	Required to translate applications requirements into the design of complex web sites, including integrating web pages and applications to serve either as stand alone sites or as the front end to web-based applications. Responsible for building and installing web sites, including product selection, configuration, installation, maintenance and site policy development. Responsible for coordinating the development of graphical content, database interfaces and electronic presentation materials including ColdFusion MX, JavaScript, GIF or JPG Imaging, Dreamweaver, state-of-the-art content and document management software. Responsible for facilitating and maintaining decision-support, remote file management system software.
51-029	<b>IT Admin. Support I</b>	1 year	High School Diploma or G.E.D.	The IT Administrative Support Assistant performs IT administration duties such as entering text via word processing software, creating graphics via graphics application software, developing presentations for IT managers / engineers, creating spreadsheets via spreadsheet application software for contract deliverables pertaining to technical and/or management documentation, developing contract / task status reports, entering time card report information, writing customer letters, and other required contract-related IT administration activities.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-030	<b>IT Admin. Support II</b>	3 years	High School Diploma or G.E.D.	The IT Administrative Support Assistant performs IT administration duties such as entering text via word processing software, creating graphics via graphics application software, developing presentations for IT managers / engineers, creating spreadsheets via spreadsheet application software for contract deliverables pertaining to technical and / or management documentation, developing contract / task status reports, entering time card report information, writing customer letters, and other required contract-related IT administration activities.
51-031	<b>IT Admin. Support III</b>	5 years	High School Diploma or G.E.D.	The IT Administrative Support Assistant performs IT administration duties such as entering text via word processing software, creating graphics via graphics application software, developing presentations for IT managers / engineers, creating spreadsheets via spreadsheet application software for contract deliverables pertaining to technical and / or management documentation, developing contract / task status reports, entering time card report information, writing customer letters, and other required contract-related IT administration activities.
51-032	<b>Management Consultant I</b>	2 to 4 years	BA / MA Business, Information systems, Computer Science, Instructional Systems Design, Human Resource Development	Provides guidance in support of management, organizational and business improvement efforts. Provides analysis, evaluation and preparation of recommendations for systems improvements, optimization, development and or maintenance efforts for training, Internets, Intranets, networks, decision support systems and web-based technologies.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-033</b>	<b>Management Consultant II</b>	5 to 7 years	BA/MA Business, Information systems, Computer Science, Instructional Systems Design, Human Resource Development	Provides guidance in support of management, organizational and business improvement efforts. Provides analysis, evaluation and preparation of recommendations for systems improvements, optimization, development and or maintenance efforts for training, Internets, Intranets, networks, decision support systems and web-based technologies.
<b>51-034</b>	<b>Management Consultant III</b>	8 to 9 years	BA/MA Business, Information systems, Computer Science, Instructional Systems Design, Human Resource Development	Provides guidance in support of management, organizational and business improvement efforts. Provides analysis, evaluation and preparation of recommendations for systems improvements, optimization, development and or maintenance efforts for training, Internets, Intranets, networks, decision support systems and web-based technologies.
<b>51-035</b>	<b>Management Consultant V</b>	13 to 15 years	BA BS in Computer Science, Computer Information Systems, Engineering, Business, Human Resource Development, Business or Technical Writing or other related technical discipline	Provides guidance in support of management, organizational and business improvement efforts. Provides analysis, evaluation and preparation of recommendations for business case, legacy migration strategies, interface design, systems improvements, system optimization, development, implementation, and/or maintenance efforts for training, Internets, Intranets, networks, decision support systems and web-based technologies. Two or more years of progressive experience in selecting and implementing Commercial-Off-the-Shelf (COTS) and Government-Off-the-Shelf (GOTS) enterprise solutions applications with experience in training and leading ERP, Supply Chain, CRM and/or KM software applications.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-036	<b>Management Consultant VI</b>	16 to 18 years	MA/MS in Computer Science, Computer Information Systems, Engineering, Business, Human Resource Development, Business or Technical Writing or other related technical discipline	Provides guidance in support of management, organizational and business improvement efforts. Provides analysis, evaluation and preparation of recommendations for business case, legacy migration strategies, interface design, systems improvements, system optimization, development, implementation, and/or maintenance efforts for training, Internets, Intranets, networks, decision support systems and web-based technologies. Two or more years of progressive experience in selecting and implementing Commercial-Off-the-Shelf (COTS) and Government-Off-the-Shelf (GOTS) enterprise solutions applications with experience in training and leading ERP, Supply Chain, CRM and/or KM software applications.
51-037	<b>Network Engineer I</b>	3 to 5 years	BA / Computer Science, Computer Information Systems, Engineering, Business, Human Resource Development, Business or Technical Writing or other related technical discipline	Works under minimal supervision, and analyzes complex local and wide area network systems. Resolves interoperability problems, and configure systems to user environments

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-038	Network Engineer II	5 to 7 years	BA / Computer Science, Computer Information Systems, Engineering, Business, Human Resource Development, Business or Technical Writing or other related technical discipline	Evaluates communication hardware and software, troubleshoots LAN/WAN/MAN and other network-related problems, provides technical expertise for performance and configuration of networks. Provides general LAN / MAN / WAN administration.
51-039	Network Engineer III	8 years plus	BA / Computer Science, Computer Information Systems, Engineering, Business, Human Resource Development, Business or Technical Writing or other related technical discipline	Establishes network and system information requirements using analysis by analyzing software, hardware and communications architecture. Provides technical leadership in the integration and test of complex large-scale computer integrated networks. Schedules conversions and cut-overs. Supervises maintenance of systems.
51-040	Network Installation Technician I	3 to 5 years practical experience	Technical school certificate / Five years experience	Implement Network engineering plans. Install network hardware and test equipment and resulting systems
51-041	Network Installation Technician II	5 to 8 years	Technical school certificate / Five years experience	Implement Network engineering plans. Install network hardware and test equipment and resulting systems

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-042</b>	<b>Program Manager I</b>	5 to 7 years	BS Information Technology, Computer Science, Business Mgmt.	Performs day-today management of assigned project tasks, including budgeting, scheduling, and corresponding. Organizes, and directs all activities of team members involved in analyzing, testing, documenting, converting, extending, and implementing information systems.
<b>51-043</b>	<b>Program Manager II</b>	8 to 10 years	BS Information Technology, Computer Science, Business Mgmt, Business, or related disciplines	Performs day-today management of assigned project tasks, including budgeting, scheduling, and corresponding. Manages multiple teams of systems analysts, and other information systems professionals. Organizes, and directs all activities of team members involved in analyzing, testing, documenting, converting, extending, and implementing. Provides structure and ensures progression of working groups and teams by maintaining focus and avoiding unnecessary digression or duplication. Works with client system designers and Subject Matter Experts (SMEs). Writes all reports documenting project status.
<b>51-044</b>	<b>Program Manager III</b>	11 to 15 years	BS Information Technology, Computer Science, Business Mgmt, Business, or related disciplines	Performs day-today management of assigned project tasks, including budgeting, scheduling, and corresponding. Manages multiple teams of systems analysts, and other information systems professionals. Organizes, and directs all activities of team members involved in analyzing, testing, documenting, converting, extending, and implementing. Provides structure and ensures progression of working groups and teams by maintaining focus and avoiding unnecessary digression or duplication. Works with client system designers and Subject Matter Experts (SMEs). Writes all reports documenting project status.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-045	Program Manager IV	16 to 17 years	BA/BS in Computer Science, Computer Information Systems, Engineering, Business, Human Resource Development, Business or Technical Writing or other related technical discipline	Performs day-today management of assigned project tasks, including budgeting, scheduling, and corresponding. Manages multiple teams of systems analysts, and other information systems professionals. Organizes, and directs all activities of team members involved in analyzing, testing, documenting, converting, extending, and implementing. Provides structure and ensures progression of working groups and teams by maintaining focus and avoiding unnecessary digression or duplication. Works with client system designers and Subject Matter Experts (SMEs). Writes all reports documenting project status.
51-046	Programmer I	2 to 4 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Design and develop database in accordance with customer specifications. Modifies existing software and database packages. Develops special purpose software to ensure efficiency and integrity between systems and applications.
51-047	Programmer II	5 to 7 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Uses third and fourth generation technology or current state-of-the-art IT equipment and languages to develop and prepare diagrammatic plans for solution of business, management, communications, tactical and strategic problems.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

<b>CLIN</b>	<b>SIN 132-51 IT Position Title</b>	<b>Years of Experience</b>	<b>Qualifications – Min. Education</b>	<b>SIN 132-51 Information Technology Professional Functional Description</b>
<b>51-048</b>	<b>Programmer III</b>	8 to 10 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Perform complex systems analysis and programming assignments. Activities require extensive knowledge, creativity, ingenuity, and judgment in applying principles and methods, developing novel techniques, and establishing new concepts. Capable of independent work, concept formulation and identification of new methods and procedures. Subject to regularly operate under deadlines and extreme workloads.
<b>51-049</b>	<b>Project Admin. Support I</b>	1 year	High School Diploma or G.E.D.	Assist in collecting and organizing information. Edits and assist in the preparation of reports, proposals, user manuals, and other customer deliverables and documents. Assist in performing financial and administrative functions.
<b>51-050</b>	<b>Project Admin. Support II</b>	2 years	High School Diploma or G.E.D.	Assist in collecting and organizing information. Edits and assist in the preparation of reports, proposals, user manuals, and other customer deliverables and documents. Assist in performing financial and administrative project functions.
<b>51-051</b>	<b>Project Admin. Support III</b>	4 years	High School Diploma or G.E.D.	Assist in collecting and organizing information. Edits and assist in the preparation of reports, proposals, user manuals, and other customer deliverables and documents. Assist in performing financial and administrative project functions.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-052	Subject Matter Expert I	5 to 6 years	BA/BS in Computer Science, Computer Information Systems, Engineering, Management, Business, Engineering, Human Resource Development or Technology or other related technical discipline	General experience in the functional side of business and organization areas of Financial Management, HR Management, Logistics Management, Manufacturing and Process Management applying this functional area experience to requirements definition for Enterprise IT systems and/or business case development, plus gap/fit analysis for GOTS and COTS software solutions. Specific experience should include analyzing and designing process improvements, SETA, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Provides functional expertise and depth to the enterprise team and client’s functional specialist. Experienced and knowledgeable in latest industry tools such as SAP, Oracle, PeopleSoft, Manuistics and latest industry trends including ERP, CRM, .NET, Enterprise Architecture, Knowledge Management, Electronic Commerce, Application outsourcing and legacy systems migration.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-053	Subject Matter Expert II	7 to 8 years	BA/BS in Computer Science, Computer Information Systems, Engineering, Management, Business, Engineering, Human Resource Development or Technology or other related technical discipline	General experience in the functional side of business and organization areas of Financial Management, HR Management, Logistics Management, Manufacturing and Process Management applying this functional area experience to requirements definition for Enterprise IT systems and/or business case development, plus gap/fit analysis for GOTS and COTS software solutions. Specific experience should include analyzing and designing process improvements, SETA, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Provides functional expertise and depth to the enterprise team and client’s functional specialist. Experienced and knowledgeable in latest industry tools such as SAP, Oracle, PeopleSoft, Manuistics and latest industry trends including ERP, CRM, .NET, Enterprise Architecture, Knowledge Management, Electronic Commerce, Application outsourcing and legacy systems migration.

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CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-054	Subject Matter Expert IV	11 to 12 years	BA/BS in Computer Science, Computer Information Systems, Engineering, Management, Business, Engineering, Human Resource Development or Technology or other related technical discipline	General experience in the functional side of business and organization areas of Financial Management, HR Management, Logistics Management, Manufacturing and Process Management applying this functional area experience to requirements definition for Enterprise IT systems and/or business case development, plus gap/fit analysis for GOTS and COTS software solutions. Specific experience should include analyzing and designing process improvements, SETA, Independent Verification and Validation, information assurance, and security as well as the implementation of business and IT best practices. Provides functional expertise and depth to the enterprise team and client’s functional specialist. Experienced and knowledgeable in latest industry tools such as SAP, Oracle, PeopleSoft, Manuistics and latest industry trends including ERP, CRM, .NET, Enterprise Architecture, Knowledge Management, Electronic Commerce, Application outsourcing and legacy systems migration.
51-055	Systems Architect I	4 to 5 years	BS / Computer Science or Information Technology	Design, develop and maintain database and computer systems in accordance with customer specifications. Provide consulting support for technology issues. Activities require extensive knowledge, creativity, ingenuity, and judgment in applying principles and methods, developing novel techniques, and establishing new concepts. Capable of independent work, concept formulation and identification of new methods and procedures. Experienced in the analysis, sizing and specification of hardware and software.

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-056	Systems Architect II	6 to 7 years	BS / Information Systems	Design, develop and maintain database and computer systems in accordance with customer specifications. Provide consulting support for technology issues. Activities require extensive knowledge, creativity, ingenuity, and judgment in applying principles and methods, developing novel techniques, and establishing new concepts. Capable of independent work, concept formulation and identification of new methods and procedures. Experienced in the analysis, sizing and specification of hardware and software.
51-057	Systems Architect V	12 to 13 years	MS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	General experience in software, systems development, acceptance testing with the design, development, implementation, execution, and oversight of large-scale information technology projects including direct experience in the design and development of integrated enterprise-wide Commercial-Off-the-Shelf (COTS) and/or Government-Off-the-Shelf (GOTS) software and hardware solutions in the private and public sector. Experience includes multiple functional models and diverse sets of applications, processing platforms, networks and legacy systems along with functional and gap/fit, package selection, business case development, migration planning, trade-off analysis. Product knowledge includes combinations of ERP, SAP, Oracle, PeopleSoft, Supply Chain and CRM products, Electronic Commerce, Content Management, Legacy Systems migration, networking, outsourcing and knowledge management products using OLAP or ROLAP tools

**19. S.I.N. 132-51 – IT Professional Services Position Descriptions**

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-058	<b>Technical Director I</b>	10 years	BS or MS in Business Management, Business Information Systems, Computer Information Systems, Computer Science, Engineering, Business or other related technical discipline	Serves as the authorized technical interface with the Government in areas including Systems Engineering and Technical Assurance, Independent Verification and Validation, Verification and Validation, Database Systems, Information systems development, assurance and security as well as the implementation of business and IT best practices. Responsible for formulating and enforcing work standards, creating and reviewing project schedules, supervising project personnel, enforcing quality standards, communicating events, policies and project goals.
51-059	<b>Technical Director III</b>	14 years	BS or MS in Business Management, Business Information Systems, Computer Information Systems, Computer Science, Engineering, Business or other related technical discipline	Serves as the authorized technical interface with the Government in areas including Systems Engineering and Technical Assurance, Independent Verification and Validation, Verification and Validation, Database Systems, Information systems development, assurance and security as well as the implementation of business and IT best practices. Responsible for formulating and enforcing work standards, creating and reviewing project schedules, supervising project personnel, enforcing quality standards, communicating events, policies and project goals.

## 19. S.I.N. 132-51 – IT Professional Services Position Descriptions

CLIN	SIN 132-51 IT Position Title	Years of Experience	Qualifications – Min. Education	SIN 132-51 Information Technology Professional Functional Description
51-060	<b>Technical Director IV</b>	15 years	BS or MS in Business Management, Business Information Systems, Computer Information Systems, Computer Science, Engineering, Business or other related technical discipline	Serves as the authorized technical interface with the Government in areas including Systems Engineering and Technical Assurance, Independent Verification and Validation, Verification and Validation, Database Systems, Information systems development, assurance and security as well as the implementation of business and IT best practices. Responsible for formulating and enforcing work standards, creating and reviewing project schedules, supervising project personnel, enforcing quality standards, communicating events, policies and project goals.
51-061	<b>Technical Support Specialist I</b>	2 to 4 years	BS / Technical or Trade school or equivalent	Responsible for installing, testing and maintaining communication equipment and services on the data network. May perform web support services, design and development as well. Occasional functional guidance is required.
51-062	<b>Technical Support Specialist II</b>	3 to 5 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Responsible for resolving a variety of complex service problems, and installing, testing and maintaining communication equipment and services on the data network. Performs web support services, design and development as well.
51-063	<b>Technical Support Specialist III</b>	6 to 8 years	BS / Computer Science, Computer Information Systems, Engineering, Business or other related technical discipline	Expected to show initiative and judgment in performing tasks, as well as complete projects on schedule. Responsible for resolving a variety of complex service problems, and installing, testing and maintaining communication equipment and services on the data network. Performs web support services, design and development as well.

## 20. On-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	6 <sup>th</sup> Year 11/2006 Prices	7 <sup>th</sup> Year 11/2007 Prices	8 <sup>th</sup> Year 11/2008 Prices	9 <sup>th</sup> Year 11/2009 Prices	10 <sup>th</sup> Year 11/2010 Prices
51-001	Applications Engineer I	\$73.60	\$76.20	\$78.90	\$81.70	\$84.60
51-002	Applications Engineer II	\$84.00	\$87.00	\$90.10	\$93.30	\$96.70
51-003	Applications Engineer III	\$110.20	\$114.20	\$118.30	\$122.60	\$127.00
51-004	Applications Engineer V	\$145.40	\$150.60	\$156.00	\$161.60	\$167.40
51-005	BPR Specialist I	\$101.10	\$104.70	\$108.50	\$112.40	\$116.40
51-006	BPR Specialist II	\$115.40	\$119.60	\$123.90	\$128.40	\$133.00
51-007	Computer Systems Analyst I	\$70.30	\$72.80	\$75.40	\$78.10	\$80.90
51-008	Computer Systems Analyst II	\$86.20	\$89.30	\$92.50	\$95.80	\$99.20
51-009	Computer Systems Analyst III	\$98.60	\$102.10	\$105.80	\$109.60	\$113.50
51-010	Computer Systems Analyst IV	\$120.30	\$124.60	\$129.10	\$133.70	\$138.50
51-011	Computer Systems Analyst V	\$147.60	\$152.90	\$158.40	\$164.10	\$170.00
51-012	COTS Applications Consultant I	\$161.70	\$167.50	\$173.50	\$179.70	\$186.20
51-013	COTS Applications Consultant II	\$218.50	\$226.40	\$234.60	\$243.00	\$251.70
51-014	COTS Applications Specialist	\$327.80	\$339.60	\$351.80	\$364.50	\$377.60
51-015	Database Consultant I	\$83.90	\$86.90	\$90.00	\$93.20	\$96.60
51-016	Database Consultant II	\$96.20	\$99.70	\$103.30	\$107.00	\$110.90
51-017	Database Consultant III	\$122.70	\$127.10	\$131.70	\$136.40	\$141.30
51-018	Database Consultant IV	\$171.60	\$177.80	\$184.20	\$190.80	\$197.70
51-019	Database Consultant VI	\$273.20	\$283.00	\$293.20	\$303.80	\$314.70
51-020	Database Programmer I	\$73.90	\$76.60	\$79.40	\$82.30	\$85.30
51-021	Database Programmer II	\$86.50	\$89.60	\$92.80	\$96.10	\$99.60
51-022	Database Programmer III	\$114.30	\$118.40	\$122.70	\$127.10	\$131.70
51-023	Database Programmer V	\$169.80	\$175.90	\$182.20	\$188.80	\$195.60
51-024	Database Programmer VI	\$245.90	\$254.80	\$264.00	\$273.50	\$283.30
51-025	Internet / Intranet Site Developer	\$73.00	\$75.60	\$78.30	\$81.10	\$84.00
51-026	Internet / Intranet Graphic Designer	\$69.10	\$71.60	\$74.20	\$76.90	\$79.70
51-027	Internet / Intranet Programmer I	\$78.40	\$81.20	\$84.10	\$87.10	\$90.20
51-028	Internet / Intranet Programmer IV	\$125.80	\$130.30	\$135.00	\$139.90	\$144.90
51-029	IT Administrative Support I	\$34.90	\$36.20	\$37.50	\$38.90	\$40.30
51-030	IT Administrative Support II	\$39.30	\$40.70	\$42.20	\$43.70	\$45.30
51-031	IT Administrative Support III	\$44.00	\$45.60	\$47.20	\$48.90	\$50.70
51-032	Management Consultant I	\$70.30	\$72.80	\$75.40	\$78.10	\$80.90

## 20. On-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	6 <sup>th</sup> Year 11/2006 Prices	7 <sup>th</sup> Year 11/2007 Prices	8 <sup>th</sup> Year 11/2008 Prices	9 <sup>th</sup> Year 11/2009 Prices	10 <sup>th</sup> Year 11/2010 Prices
51-033	Management Consultant II	\$88.70	\$91.90	\$95.20	\$98.60	\$102.10
51-034	Management Consultant III	\$102.10	\$105.80	\$109.60	\$113.50	\$117.60
51-035	Management Consultant V	\$155.20	\$160.80	\$166.60	\$172.60	\$178.80
51-036	Management Consultant VI	\$196.60	\$203.70	\$211.00	\$218.60	\$226.50
51-037	Network Engineer I	\$59.20	\$61.30	\$63.50	\$65.80	\$68.20
51-038	Network Engineer II	\$78.40	\$81.20	\$84.10	\$87.10	\$90.20
51-039	Network Engineer III	\$98.60	\$102.10	\$105.80	\$109.60	\$113.50
51-040	Network Installation Technician I	\$51.50	\$53.40	\$55.30	\$57.30	\$59.40
51-041	Network Installation Technician II	\$60.80	\$63.00	\$65.30	\$67.70	\$70.10
51-042	Program Manager I	\$92.50	\$95.80	\$99.20	\$102.80	\$106.50
51-043	Program Manager II	\$107.00	\$110.90	\$114.90	\$119.00	\$123.30
51-044	Program Manager III	\$121.40	\$125.80	\$130.30	\$135.00	\$139.90
51-045	Program Manager IV	\$153.00	\$158.50	\$164.20	\$170.10	\$176.20
51-046	Programmer I	\$67.20	\$69.60	\$72.10	\$74.70	\$77.40
51-047	Programmer II	\$94.80	\$98.20	\$101.70	\$105.40	\$109.20
51-048	Programmer III	\$111.90	\$115.90	\$120.10	\$124.40	\$128.90
51-049	Project Administrative Support I	\$28.40	\$29.40	\$30.50	\$31.60	\$32.70
51-050	Project Administrative Support II	\$32.80	\$34.00	\$35.20	\$36.50	\$37.80
51-051	Project Administrative Support III	\$38.30	\$39.70	\$41.10	\$42.60	\$44.10
51-052	Subject Matter Expert I	\$198.90	\$206.10	\$213.50	\$221.20	\$229.20
51-053	Subject Matter Expert II	\$229.50	\$237.80	\$246.40	\$255.30	\$264.50
51-054	Subject Matter Expert IV	\$292.90	\$303.40	\$314.30	\$325.60	\$337.30
51-055	Systems Architect I	\$85.30	\$88.40	\$91.60	\$94.90	\$98.30
51-056	Systems Architect II	\$95.50	\$98.90	\$102.50	\$106.20	\$110.00
51-057	Systems Architect V	\$130.70	\$135.40	\$140.30	\$145.40	\$150.60
51-058	Technical Director I	\$173.80	\$180.10	\$186.60	\$193.30	\$200.30
51-059	Technical Director III	\$218.50	\$226.40	\$234.60	\$243.00	\$251.70
51-060	Technical Director IV	\$240.40	\$249.10	\$258.10	\$267.40	\$277.00
51-061	Technical Support Specialist I	\$55.50	\$57.50	\$59.60	\$61.70	\$63.90
51-062	Technical Support Specialist II	\$73.80	\$76.50	\$79.30	\$82.20	\$85.20
51-063	Technical Support Specialist III	\$79.70	\$82.60	\$85.60	\$88.70	\$91.90

## 21. Off-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	GSA 11/2006 Prices	GSA 11/2007 Prices	GSA 11/2008 Prices	GSA 11/2009 Prices	GSA 11/2010 Prices
51-001	Applications Engineer I	\$75.40	\$78.10	\$80.90	\$83.80	\$86.80
51-002	Applications Engineer II	\$87.00	\$90.10	\$93.30	\$96.70	\$100.20
51-003	Applications Engineer III	\$113.90	\$118.00	\$122.20	\$126.60	\$131.20
51-004	Applications Engineer V	\$147.60	\$152.90	\$158.40	\$164.10	\$170.00
51-005	BPR Specialist I	\$102.90	\$106.60	\$110.40	\$114.40	\$118.50
51-006	BPR Specialist II	\$118.50	\$122.80	\$127.20	\$131.80	\$136.50
51-007	Computer Systems Analyst I	\$72.90	\$75.50	\$78.20	\$81.00	\$83.90
51-008	Computer Systems Analyst II	\$88.50	\$91.70	\$95.00	\$98.40	\$101.90
51-009	Computer Systems Analyst III	\$100.60	\$104.20	\$108.00	\$111.90	\$115.90
51-010	Computer Systems Analyst IV	\$122.00	\$126.40	\$131.00	\$135.70	\$140.60
51-011	Computer Systems Analyst V	\$149.80	\$155.20	\$160.80	\$166.60	\$172.60
51-012	COTS Applications Consultant I	\$164.20	\$170.10	\$176.20	\$182.50	\$189.10
51-013	COTS Applications Consultant II	\$221.80	\$229.80	\$238.10	\$246.70	\$255.60
51-014	COTS Applications Specialist	\$332.90	\$344.90	\$357.30	\$370.20	\$383.50
51-015	Database Consultant I	\$86.20	\$89.30	\$92.50	\$95.80	\$99.20
51-016	Database Consultant II	\$100.00	\$103.60	\$107.30	\$111.20	\$115.20
51-017	Database Consultant III	\$125.10	\$129.60	\$134.30	\$139.10	\$144.10
51-018	Database Consultant IV	\$174.20	\$180.50	\$187.00	\$193.70	\$200.70
51-019	Database Consultant VI	\$277.30	\$287.30	\$297.60	\$308.30	\$319.40
51-020	Database Programmer I	\$75.40	\$78.10	\$80.90	\$83.80	\$86.80
51-021	Database Programmer II	\$88.70	\$91.90	\$95.20	\$98.60	\$102.10
51-022	Database Programmer III	\$118.50	\$122.80	\$127.20	\$131.80	\$136.50
51-023	Database Programmer V	\$172.00	\$178.20	\$184.60	\$191.20	\$198.10
51-024	Database Programmer VI	\$249.70	\$258.70	\$268.00	\$277.60	\$287.60
51-025	Internet / Intranet Site Developer	\$76.00	\$78.70	\$81.50	\$84.40	\$87.40
51-026	Internet / Intranet Graphic Designer	\$72.20	\$74.80	\$77.50	\$80.30	\$83.20
51-027	Internet / Intranet Programmer I	\$82.50	\$85.50	\$88.60	\$91.80	\$95.10
51-028	Internet / Intranet Programmer IV	\$127.60	\$132.20	\$137.00	\$141.90	\$147.00
51-029	IT Administrative Support I	\$36.80	\$38.10	\$39.50	\$40.90	\$42.40
51-030	IT Administrative Support II	\$41.30	\$42.80	\$44.30	\$45.90	\$47.60
51-031	IT Administrative Support III	\$45.90	\$47.60	\$49.30	\$51.10	\$52.90
51-032	Management Consultant I	\$72.10	\$74.70	\$77.40	\$80.20	\$83.10

## 21. Off-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	GSA 11/2006 Prices	GSA 11/2007 Prices	GSA 11/2008 Prices	GSA 11/2009 Prices	GSA 11/2010 Prices
51-033	Management Consultant II	\$91.40	\$94.70	\$98.10	\$101.60	\$105.30
51-034	Management Consultant III	\$105.80	\$109.60	\$113.50	\$117.60	\$121.80
51-035	Management Consultant V	\$157.50	\$163.20	\$169.10	\$175.20	\$181.50
51-036	Management Consultant VI	\$199.60	\$206.80	\$214.20	\$221.90	\$229.90
51-037	Network Engineer I	\$62.30	\$64.50	\$66.80	\$69.20	\$71.70
51-038	Network Engineer II	\$82.50	\$85.50	\$88.60	\$91.80	\$95.10
51-039	Network Engineer III	\$102.90	\$106.60	\$110.40	\$114.40	\$118.50
51-040	Network Installation Technician I	\$54.20	\$56.20	\$58.20	\$60.30	\$62.50
51-041	Network Installation Technician II	\$63.90	\$66.20	\$68.60	\$71.10	\$73.70
51-042	Program Manager I	\$95.20	\$98.60	\$102.10	\$105.80	\$109.60
51-043	Program Manager II	\$110.20	\$114.20	\$118.30	\$122.60	\$127.00
51-044	Program Manager III	\$129.00	\$133.60	\$138.40	\$143.40	\$148.60
51-045	Program Manager IV	\$155.30	\$160.90	\$166.70	\$172.70	\$178.90
51-046	Programmer I	\$69.30	\$71.80	\$74.40	\$77.10	\$79.90
51-047	Programmer II	\$98.60	\$102.10	\$105.80	\$109.60	\$113.50
51-048	Programmer III	\$115.30	\$119.50	\$123.80	\$128.30	\$132.90
51-049	Project Administrative Support I	\$29.80	\$30.90	\$32.00	\$33.20	\$34.40
51-050	Project Administrative Support II	\$34.50	\$35.70	\$37.00	\$38.30	\$39.70
51-051	Project Administrative Support III	\$40.30	\$41.80	\$43.30	\$44.90	\$46.50
51-052	Subject Matter Expert I	\$201.90	\$209.20	\$216.70	\$224.50	\$232.60
51-053	Subject Matter Expert II	\$232.90	\$241.30	\$250.00	\$259.00	\$268.30
51-054	Subject Matter Expert IV	\$297.20	\$307.90	\$319.00	\$330.50	\$342.40
51-055	Systems Architect I	\$89.80	\$93.00	\$96.30	\$99.80	\$103.40
51-056	Systems Architect II	\$100.60	\$104.20	\$108.00	\$111.90	\$115.90
51-057	Systems Architect V	\$137.60	\$142.60	\$147.70	\$153.00	\$158.50
51-058	Technical Director I	\$179.30	\$185.80	\$192.50	\$199.40	\$206.60
51-059	Technical Director III	\$221.80	\$229.80	\$238.10	\$246.70	\$255.60
51-060	Technical Director IV	\$244.10	\$252.90	\$262.00	\$271.40	\$281.20
51-061	Technical Support Specialist I	\$58.60	\$60.70	\$62.90	\$65.20	\$67.50
51-062	Technical Support Specialist II	\$77.90	\$80.70	\$83.60	\$86.60	\$89.70
51-063	Technical Support Specialist III	\$84.00	\$87.00	\$90.10	\$93.30	\$96.70

***Part III. BEST VALUE BLANKET PURCHASE AGREEMENT (BPA)***

***FEDERAL SUPPLY SCHEDULE***

**e Source Technologies, Inc. and FSS Contract Number GS-35F-0062M**

In the spirit of the Federal Acquisition Streamlining Act \_\_\_\_\_  
\_\_\_\_\_ (Agency) and **e Source Technologies, Inc.** (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) GS-35F-0062M.

Federal Supply Schedule Contract’s BPAs eliminate contracting and open market costs such as: the search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

***Signatures***

**Agency Name**

**e Source Technologies, Inc.**

\_\_\_\_\_  
AGENCY

\_\_\_\_\_  
DATE

\_\_\_\_\_  
CONTRACTOR

\_\_\_\_\_  
DATE

BPA NUMBER \_\_\_\_\_

(AGENCY CUSTOMER NAME)

## BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) GS-35F-0062M, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH \_\_\_\_\_ (*Ordering Agency*).

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

**IT PROFESSIONAL SERVICES CLIN**

**SPECIAL BPA DISCOUNT/PRICE**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(2) Delivery:

**DESTINATION**

**DELIVERY SCHEDULE/DATES**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN) or Contract Line Item Number (CLIN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

## ***Part IV. BASIC GUIDELINES FOR USING THE “CONTRACTOR TEAM ARRANGEMENTS”***

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- ◆ The customer identifies their requirements.
- ◆ Federal Supply Schedule Contractors may individually meet the customers needs, or -
- ◆ Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- ◆ Customers make a best value selection.

## ***Part V. USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS***

### **PREAMBLE**

e Source Technologies, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

### **COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small businesses to supply products and services to our company.

To ensure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and to increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and to increase their participation in Federal Government contracts.

To accelerate potential opportunities please contact Mr. Bill Hall, President/CEO, e Source Technologies, Inc., in the office at 1200 G Street, NW - Washington, DC 20005; in writing at P.O. Box 5203 - Largo, MD 20775-1203; by telephone at (301) 249-3700; or by Email at [b.hall@esourcetech.com](mailto:b.hall@esourcetech.com)

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## ***PART I. INFORMATION FOR ORDERING OFFICES APPLICABLE TO ALL SPECIAL ITEM NUMBERS***

### **SPECIAL NOTICE TO AGENCIES: SMALL BUSINESS PARTICIPATION**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination. For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

#### **1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories. Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

#### **2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

##### **2a. Ordering.**

**e Source Technologies, Inc.**  
**Attention: Bill Hall, President**  
**1200 G Street, Suite 800**  
**Washington, DC 20005**  
**Voice: (301) 249-3700 Fax: (301) 249-0573**  
**Email: [b.hall@esourcetek.com](mailto:b.hall@esourcetek.com)**  
**Web Page: <http://www.esourcetek.com>**

##### **2b. Payment.**

***[Refer to CCR for details]***  
**e Source Technologies, Inc.**  
**P.O. Box 5203**  
**Largo, MD 20775-1203**

Contractors are required to accept the Government purchase card for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Government purchase cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

Ordering agencies to obtain technical and/or ordering assistance can use the following telephone number(s). Voice: (301) 249-3700; Fax: (301) 249-0573. In addition, agencies may use Email to [b.hall@esourcetech.com](mailto:b.hall@esourcetech.com) for expedited response. When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

**3. LIABILITY FOR INJURY OR DAMAGE:**

The Contractor shall not be liable for any injury to Government personnel or damage to Government property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATISTICAL DATA FOR ORDERING OFFICE COMPLETION OF STANDARD FORM 279:**

- Block 9: **G. Order/Modification Under Federal Schedule**
- Block 16: Data Universal Numbering System (DUNS) Number: **85-970-1786**
- Block 30: Type of Contractor - **A. Small Disadvantaged Business**
- Block 31: Woman-Owned Small Business - **No**
- Block 36: Contractor's Taxpayer Identification Number (TIN) **52-2166894**

**4a.** CAGE Code: **1TUC3**

**4b.** Contractor has registered with the Central Contractor Registry (CCR).

**5. FOB: DESTINATION**

**6. DELIVERY SCHEDULE**

**6a. TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

<u>SPECIAL ITEM NUMBER</u>	<u>DELIVERY TIME (Days ARO)</u>
<b>132-51</b>	<b>As negotiated with ordering agency.</b>

*Expedited Delivery and/or Overnight and 2-Day Delivery is offered for all Special Item Numbers as negotiated between Contractor and Ordering Agency.*

**6b. URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery timeframe shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. DISCOUNTS:**

Prices shown are NET Prices; Basic Discounts have been deducted.

- 7a. Prompt Payment:** **Net-30 days from receipt of invoice or date of acceptance, whichever is later.**
- 7b. Quantity:** **None Offered**
- 7c. Dollar Volume:** **None Offered**
- 7d. Government Educational Institutions:** **Same Discounts as all other Government customers**
- 7e. Other:** **None Offered**

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**8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

Available as negotiated between Contractor and Ordering Agency.

**10. SMALL REQUIREMENTS:** The minimum dollar value of orders to be issued is \$100.00

**11. MAXIMUM ORDER:** (All dollar amounts are exclusive of any discount for prompt payment.)

The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

Special Item Number 132-51 - Information Technology (IT) Professional Services

**12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SERVICE INFORMATION TECHNOLOGY SCHEDULE CONTRACTS.**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

12a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.

12b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

**13. FEDERAL INFORMATION TECHNOLOGY / TELECOMMUNICATIONS STANDARDS REQUIREMENTS.**

Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):** Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, SW, Suite 8100, Washington, DC 20407,

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telephone number (202) 619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301) 975-2833.

#### **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)**

**14a. SECURITY CLEARANCES:** The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

**14b. TRAVEL:** The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Public Law 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

**14c. CERTIFICATIONS, LICENSES AND ACCREDITATIONS:** As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

**14d. INSURANCE:** As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

**14e. PERSONNEL:** The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

**14f. ORGANIZATIONAL CONFLICTS OF INTEREST:** Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

**14g. DOCUMENTATION/STANDARDS:** The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

**14h. DATA/DELIVERABLE REQUIREMENTS:** Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

**14i. GOVERNMENT-FURNISHED PROPERTY:** As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

**14j. AVAILABILITY OF FUNDS:** Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

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**15. CONTRACT ADMINISTRATION FOR ORDERING OFFICES.**

Any ordering office, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the Government's convenience, and (m) Termination for Cause (See C.1.)

**16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: Netscape). The Internet address is <http://www.fss.gsa.gov/>.

**17. PURCHASE OF OPEN MARKET ITEMS.**

**NOTE:** Open Market Items are also known as incidental items, non-contract items, non-Schedule items, and items not on a Federal Supply Schedule contract.

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

**18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS.**

**18a.** For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

**18b.** The above is not intended to encompass items not currently covered by the GSA Schedule contract.

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**19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below: **No Exceptions**

Upon request of the Contractor, the Government may provide the Contractor with logistics support, as available, in accordance with all applicable Government regulations. Such Government support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

**20. BLANKET PURCHASE AGREEMENTS (BPAS)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

**21. CONTRACTOR TEAM ARRANGEMENTS.**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Contractor's Reports of Sales and 552.238-76, Industrial Funding Fee, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

**22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall receive less than the prevailing wage rates as determined by the Secretary of Labor.

The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

**23. SECTION 508 COMPLIANCE.**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following Internet Site. <http://www.esourcetech.com> and the EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of a ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

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- 24a.** A copy of the authorization from the Agency with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- 24b.** The following statement:  
*“This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.”*
- 25. INSURANCE – WORK ON A GOVERNMENT INSTALLATION (JAN 1997) (FAR52.228-5)**
- 25a.** The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- 25b.** Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
- (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- 25c.** The Contractor shall insert the substance of this clause, including this paragraph (25c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.
- 26. SOFTWARE INTEROPERABILITY.**
- Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.
- 27. ADVANCE PAYMENTS.**
- A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

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## ***Part II. TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)***

### **1. SCOPE**

**1a.** The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.

**1b.** The Contractor shall provide services at the Contractor's facility and/or at the Government location, as agreed to by the Contractor and the ordering office.

### **2. PERFORMANCE INCENTIVES**

**2a.** Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract in accordance with this clause.

**2b.** The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.

**2c.** Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

### **3. ORDER.**

**3a.** Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation – May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.

**3b.** All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

### **4. PERFORMANCE OF SERVICES.**

**4a.** The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activities.

**4b.** The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activities.

**4c.** The Ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.

**4d.** Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

**5a.** The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage.

Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

**5b.** If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

- (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
- (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

**5c.** If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

**5d.** If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

**6. INSPECTION OF SERVICES**

The Inspection of Services–Fixed Price (AUG 1996) clause at FAR 52.246-4 applies to firm-fixed price orders placed under this contract. The Inspection-Time-and-Materials and Labor-Hour (JAN 1986) clause at FAR 52.246-6 applies to time-and-materials and labor-hour orders placed under this contract.

**7. RESPONSIBILITIES OF THE CONTRACTOR.**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 Rights in Data – General may apply.

**8. RESPONSIBILITIES OF THE ORDERING ACTIVITY.**

Subject to security regulations, the ordering activities shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

**9. INDEPENDENT CONTRACTOR.**

All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the Ordering activity.

**10. ORGANIZATIONAL CONFLICTS OF INTEREST.****10a. DEFINITIONS.**

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

**10b.** To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

**11. INVOICES.**

The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activities on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

**12. PAYMENTS.**

For firm-fixed price orders the Ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts ((Alternate II – Feb 2002) (Deviation – May 2003)) at FAR 52.232-7 apply to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts (DEC 2002) at FAR 52.232-7 (Alternate II – Feb 2002) (Deviation – May 2003) applies to labor-hour orders placed under this contract.

**13. RESUMES.**

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

**14. INCIDENTAL SUPPORT COSTS.**

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activities in accordance with the guidelines set forth in the FAR.

**15. APPROVAL OF SUBCONTRACTS.**

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

**16. DESCRIPTION OF SIN 132-51 IT PROFESSIONAL SERVICES PROVIDED.**

**16a.** These IT services are presented in the same manner as the Contractor sells to its commercial and other Government customers. Pricing for all IT services are in accordance with the Contractor's customary commercial practices; e.g., fixed hourly prices, monthly prices, term prices and/or fixed prices.

**16b.** Section 17 provides for the possibility of substituting education for experience or experience for education. Subsection 18 provides the on-site and off-site prices for professional services positions for the effective for the upcoming year. All prices are fixed-price hourly prices

**16c.** Section 19 provides detailed descriptions of each type of IT Professional Service offered under Special Item Number 132-51; and they are cross-referenced to the position description page number. As noted, all services provided by hourly prices have a description of all corresponding commercial job titles (labor categories) for the individuals performing the proposed services. This table provides the experience, functional responsibility and minimum education requirements for the CLINs and job titles necessary to support the services described below.

**16d.** Section 20 provides a table of the Off-Site prices for the initial five-year period of the ITS Contract and Section 21 contains the On-Site prices for the same five-year period.

**16e. Special Item Number 132-51 – Information Technology Professional Services**

eSource Technologies is not taking any exceptions to the terms and conditions for SIN 132-51 as described in the Solicitation as well as in Section 3 Part IV – Proposed Pricelist of this proposal. eSource Technologies is a software developer, software integrator, and software publisher of business decision support systems. eSource maintains a highly qualified staff well versed in systems design, database design, and programming services coupled with a focus on engineering, project management, cost analysis, and risk assessment. These skills have enabled the company to provide application support in the aforementioned disciplines.

**16e.1 FPDS CLASS D301 IT Facility Operation and Maintenance**

eSource Technologies, Inc. provides support for client's computer center and network systems administration; operations, evaluation, and tuning; security management; logistics and program support; data systems, and production control. In addition, we provide resource management, configuration management and inventory tracking. Finally, we provide enterprise network; network control center operations; software, hardware, and networking support to end users (Help Desk).

Daily support includes network and system administration, E-mail administration, Help Desk operation, training, hardware and software enhancement, security accreditation, and configuration and asset management. Network and computer system facility's operation and administration includes installing network hardware/software upgrades; systems administration of network servers; support and administration of network and local printers; documentation; and periodic backup and restoration of files.

Computer center and network support also includes developing standard operating procedures and schedules for performing required functional operations, systems management functions, performing network diagnostics, hardware and software verification and validation, configuration management, and testing and evaluation. eSource Technologies also provides files and data transfer and translation, data

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recovery, physical facility security, library maintenance, computer graphics, desktop publishing, and computer supplies management.

### **16e.2 FPDS CLASS D302 IT Systems Development Services**

eSource designs, develops, prototypes, tests, and implements centralized database systems, distributed database systems, and cooperative architectures using a specified database management system and other software tools (such as data dictionary and CASE tools).

eSource supports data modeling techniques, logical and physical data structures, and client/server, including backends. eSource provides database engineering to ensure that system databases are compatible, standard data dictionaries are enforced where directed, data are non-repetitive, and that the implementation remains as consistent as possible from task inception through each phase of development until the system is tested, evaluated, and accepted by the customer.

The database development life cycle includes requirement analyses, design, prototyping, development, testing, implementation, and maintenance. The eSource approach includes a focus on data quality, data distribution/topology evaluation, synchronization analysis, performance tuning, scalability, and inter-operability. Activities encompass data policy planning, analysis, and review; data standardization; data architectures and modeling; database development and maintenance; performance tuning; and data security. This function also supports database administration.

### **16e.3 FPDS CLASS D306 IT Systems Analysis Services**

eSource performs a variety of system analysis service activities, including but not limited to: Strategic, Operational, Migration, FIP Acquisition, and Security Plans; Continuity of Operations, Studies, Reviews, Technology Assessments; Risk Analysis, Configuration Audits and Reviews, Quantitative Analysis, Requirements Analysis, Functional Economic Analysis, Alternative Analysis, Technical Specifications, IDEF/Data Modeling, and Developmental Test and Evaluation (DT&E). Requirements Analysis include identification of the mission; definition of user tasks; specification of user's skill levels; identification of existing AIS capabilities and functions; analysis of user environments; determination of potential system functions; and analysis of functional and operational requirements and impacts.

### **16e.4 FPDS CLASS D307 Automated Information Systems Design and Integration Services**

eSource, performs a variety of system design, and related integration, installation and implementation support activities, including but not limited to:

- **Design** - Designs Systems Architecture; Systems Transition and Conversion; Telecommunications Systems (including WANs, MANs, and LANs) and Component Systems; Client/Server Systems; C2 Level Trusted Computing Environment; Application Software; and Database Management Systems.
- **Integration and Installation** - Installs and configures mainframe, minicomputer, and microcomputer, PC LAN-based COTS and custom developed software, hardware, systems; workstation/file servers; COTS/GOTS, and software/upgrade support; cable installation; and system integration. Provides technical assistance during the installation

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of and transition to the operational system, including installation support, training, and system operations and maintenance support.

- **Systems Assurance and IV&V** - eSource Technologies delivers a set of technical services to assess, evaluate, and improve the business and technical processes and products associated with the full Lifecycle development of large scale automated data processing (IT) systems. eSource Technologies employs quality assurance techniques and process reengineering services to assess and improve software development processes in line with the Software Engineering Institute's (SEI) Capability Maturity Model (CMM) and ISO 9000 by independently assessing program or project performance, offering alternatives and providing judgments based on our knowledge of both commercial and Government system development and systems operations.
- **Quality Reviews** - eSource Technologies conducts independent quality reviews, assurance audits, and assessment services to assist organizations in managing potential technical, schedule, and cost shortfalls through early identification of program or project risks, process deficiencies, and schedule performance trends. eSource Technologies utilizes several techniques which may include conducting industry benchmarks, the application of quantitative software and cost modeling tools, and cross functional analysis of developmental metrics and other relevant program or project data. eSource Technologies provides a wide variety of compliance review and IT audit services necessary to assist organizations in implementing comprehensive and robust systems assurance and assessment program at any or all stages of the lifecycle. Examples of our specific services include the following:
  - **Independent Testing and Independent Verification and Validation** - Conducting Independent Verification and Validation (IV&V) of tangible products resulting from system design and development. eSource Technologies assists in developing independent test planning documents, product test scripts and scenarios. We assist in the conduct of the testing activity and document findings and recommendations. eSource Technologies aggressively conducts software IV&V in parallel with software development to identify deficiencies, redundancies, and discrepancies of software products against an established set of user, contract, program, or functional requirements.
  - **Developmental Metrics** - Designing and implementing a developmental software metrics program based on guidance and recommendations from organizations such as the SEI. eSource Technologies assists organizations in defining relevant metrics, establishing performance thresholds, developing data collection requirements, conducting cross functional and multipoint data analyses, and providing findings and recommendations.
  - **Configuration Management** - Planning and executing an integrated configuration management (CM) program that ensures the configuration baselines properly evolve through development, testing, and ultimately, release. Specifically, we perform technical configuration control, configuration status reporting, configuration audits, and formal release assessments. Our CM activities include tracing system and functional requirements to end item products and ensuring only approved changes are incorporated into the functional, allocated, or product baselines. Our independent audits and

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assessments determine the cost/benefit of proposed changes to the technical solution and have contributed to millions of dollars in savings to the Government.

- **Process Assessments** - Identifying opportunities for business improvement by reviewing high-profile processes or activities. eSource Technologies conducts independent assessments to identify and evaluate the adequacy and effectiveness of a process relative to its goals and objectives through organizational studies, functional economic studies, efficiency assessments, downsizing/consolidation analyses, performance measurement, IT reviews and assessments, and internal control reviews.

### **16e.5 FPDS CLASS D308-1 Programming**

eSource Technologies designs, develops, and implements software systems and subsystems for conventional or rapid prototyping approaches for mainframe, minicomputers, and client/server environments. All software development is in accordance with development and documentation policies, standards, formats, and acceptance criteria specified by the customer.

eSource's staff develops and maintains a work plan delineating the technical approach to development; assessment of major risks; development plans; recommended user/system interface approach; integration and interoperability issues; milestones; detailed task schedule; and personnel assignments. eSource ensures that the functionality of the requirement is clearly traceable and testable through the program code and documentation, and demonstrated through customer-monitored tests and evaluations. Finally, for the "transfer" problem, we make necessary modifications to successfully transfer date information to and receive date information from other equipment, services, and software that is compliant with Y2K Date Change.

eSource Technologies' staff develops and maintains a Y2K work plan delineating the technical approach to migration and/or development; assessment of major risks; development plans; recommended user/system interface approach; integration and interoperability issues; milestones; detailed task schedule; and personnel assignments. This ensures that the functionality of the requirement and the validity of the conversion are clearly traceable and testable through the program code and documentation, and demonstrated through customer-monitored tests and evaluations.

### **16e.6 FPDS CLASS D310 IT Backup and Security Services**

eSource Technologies performs information technology systems backup and related security services. These services are provided in support of network administration for local and wide area networks to ensure that file integrity is maintained and that access is limited to authorized personnel. In addition, eSource Technologies provides support in the development of Intranet/Internet security systems that make it possible to limit access to sensitive portions of data maintained on a web server.

### **16e.7 FPDS CLASS D311 IT Data Conversion, Software Documentation and Training**

eSource Technologies performs conversion and implementation of customer owned applications, systems software, COTS software, hardware, and firmware as required. eSource develops a plan with milestones including an initial working prototype and the full-scale, converted system. From that point eSource conducts detailed requirements analyses to define functional requirements and conversion or implementation objectives. eSource reviews user information systems architecture and identifies hardware/software incompatibilities prior to initiation of conversion/integration projects. We coordinate cutover to new systems with functional proponent; test

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converted applications in a non-operational environment; implement system upgrades during off-peak or non-duty hours; and plan and conduct group training sessions.

eSource Technologies provide Internet solutions that assist customers who are selling commodities on line or disseminating information to important constituents. eSource develops sites that are effective and intuitive. eSource understands the unique federal environment and the challenges associated with preserving legacy data. eSource provides a variety of internet services including, legacy web enabling, client server web enabling, security implementation and management, and client/server/web application development. eSource services are cutting edge solutions and include portal design, business process analysis, industry benchmarking, copyright infringement, e-business branding, Internet design and installation and EDI.

#### **16e.8 FPDS CLASS D316 IT Network Management Services**

eSource Technologies provides supervision, management, and personnel to design, develop, modify, maintain, operate, administer, and implement Enterprise Networks, Network Control Centers, LANs, WANs, and MANs, including cable installation. TFE Technology employs personnel experienced in most of the current networking architectures, protocols, and conventions.

Activities include operations and tuning; administration; design and documentation; installation and removal; integration; implementation; modification; maintenance, configuration management, and Internet support. eSource Technologies provides full network services in administrative, engineering, and connectivity.

In addition, eSource Technologies provides administrative support to ensure that products satisfy the requirements and needs of Clients; ensures procedure compliance with governmental regulations for system back-ups, restarts, software upgrades and new applications and workstation equipment; including providing and implementing fail-safe security and backups. Further eSource Technologies has the ability to generate disaster recovery plans for each office, and maintain maintenance logs for each networked/non-networked device.

eSource Technologies' network engineering support provides full life cycle support for the installation of, or migration to new technology systems; device maintenance including environmental control's management for work areas and LAN rooms. Connectivity support provides planning, scheduling, and coordinating the utilization, relocation, installation, changing, expansion, rearrangement, connection and/or disconnection of assigned networked computer systems and their network servers, including ancillary data stations, embedded networks, local and wide area networks, maintenance of communications switches, software testing, cabling and environmental considerations.

#### **16e.9 FPDS CLASS D399 Other Information Technology Services (N.E.C.)**

eSource Technologies also provides additional information technology services not easily classified in one of the previous categories. Services lacking a specific area among the previous FPDS Classes are grouped here. eSource Technologies provides specialized information technology, logistics, acquisition, environmental, engineering, scientific, and program management support not classified under other FPDS Class codes. Information technologies utilized for Program Management Support Services include dedicated networking (local, wide-area, metro) support, electronic commerce (Internet, Intranet, Extranet, EDI/EC), computer facilities management, and help desk and/or call center operations.

Additionally hardware and software maintenance, independent verification and validation, business process re-engineering, document management/imaging, information systems security, and computer-aided design are provided. eSource Technologies develops customized software documentation and training products and services. eSource creates performance solutions that are customized for an organization's unique business processes. All efforts begin with eSource's proprietary instructional design methodology. The methodology enables the rapid and cost efficient development of end user

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training documentation, policy manuals, job aids, train the trainer services, computer-based training, web-based training and facilitation services.

eSource Technologies delivers a set of functional and technical services to assess, plan, and implement business process reengineering and software process improvement efforts for software development and maintenance organizations. eSource Technologies employs process reengineering and improvement services compliant with commercial best practices, the Software Engineering Institute's (SEI) Capability Maturity Model (CMM), and ISO 9000 frameworks. We utilize extensive knowledge of commercial and Government operations to establish sound technical and managerial processes, and to continually improve processes to achieve increasing levels of effectiveness.

eSource Technologies provides a wide variety of services necessary to assist organizations in achieving their business and software process improvement and reengineering goals, from the conduct of a full-scale BPR project, to the initiation of the software process improvement effort, to conducting assessments and compliance reviews based on SEI CMM Key Process Areas or ISO 9000 standards. Examples of our specific services include the following:

- **Business Process Reengineering** - Focus is on the fundamentals, utilizing new ideas for dramatic improvements in cost, quality, service levels and cycle time. As part of our approach, we provide thorough technical and functional assessments of automated processes and business areas, develop as-is and to-be process and data models, develop transition plans to move from current operating environment into the planned target environment, and support the implementation of new processes and development of new software to support those processes. We apply industry best practices and IE/BPR CASE tools to enhance and streamline our BPR services. As part of our activities, we conduct interviews and group sessions (such as JRP and JAD sessions) to support the definition of our models.
- **Software Process Improvement Initiation** - Providing expertise in establishing Software Engineering Process Groups (SEPGs) and other infrastructure necessary to manage the software process improvement effort, define a charter, and establish organizational requirements.
- **Strategic Planning** - Assisting organizations in defining the long-term and short-term measurable goals of the software process improvement effort, defining training requirements, and developing implementation plans.
- **Process Improvement Solution Definition** - Designing and defining processes, and applying quantitative analyses and improvement techniques consistent with the SEI CMM framework. We will assist in stabilizing key processes in the areas of software configuration management, requirements management, quality assurance, use of CASE tools, software project estimation and control, and development methods.
- **Process Improvement Assessments** - Conducting baseline assessments, compliance reviews, effectiveness reviews, and process improvement analyses. eSource Technologies will assess an organization against SEI CMM Key Process Area criteria or ISO 9000 standards.

**17. ALLOWABLE SUBSTITUTIONS FOR EDUCATION, CERTIFICATIONS AND/OR EXPERIENCE FOR IT PROFESSIONAL SERVICES**

The following two tables indicate the allowable substitutions of education, technical certification and/or experience, which may be used to allow a specific individual to meet the job description requirements for experience and education. The use of this table of substitutions permits a determination that the minimum education and experience will be met when the equivalencies in the tables below are considered.

**Additional education in excess of requirements can be substituted for experience requirements:**

<b>Required Education Or Certification</b>	<b>Actual Education Or Certification Obtained</b>	<b>Additional Years of Experience Credited The Employee</b>
MA/MS	Ph.D.	4
BA/BS	Ph.D.	6
BA/BS	MA/MS	2
AA/Tech Institute Degree	2 Years College	2
HS/GED	BA/BS	4
CNE, CNA	BS in Computer Science	2
MCSE, MPS, MCD	BS in Computer Science	2
UNIX Certification	BS in Computer Science	2
CNE, CNA	Equivalent Certifications	2
MCSE, MPS, MCD	Equivalent Certifications	2
UNIX Certification	Equivalent Certifications	2
Engineer in Training	BS in Engineering	2
Professional Engineer	BS in Engineering	N/A

**Additional experience in excess of requirements can be substituted for educational requirements**

<b>Actual Education Or Certification</b>	<b>Required Education Or Certification</b>	<b>Additional Years of Experience Needed For Educational Requirements Equivalency</b>
HS/GED	BA/BS	4
HS/GED	MA/MS	6
HS/GED	Ph.D.	No equivalency
BA/BS	MA/MS	2
BA/BS	Ph.D.	No equivalency
MA/MS	Ph.D.	4
HS/GED	AA/Tech Institute Degree	2
BS in Computer Science	CNE, CNA	1
BS in Computer Science	MCSE, MPS, MCD	1
BS in Computer Science	UNIX Certification	1
CNE, CNA Coursework	CNE, CNA	3
MCSE, MPS, MCD Coursework	MCSE, MPS, MCD	3
UNIX Courses	UNIX Certification	3
BS in Engineering	Engineer In Training	2
BS in Engineering	Professional Engineer	No equivalency

**17. ALLOWABLE SUBSTITUTIONS FOR EDUCATION, CERTIFICATIONS AND/OR EXPERIENCE FOR IT PROFESSIONAL SERVICES**

The following two tables indicate the allowable substitutions of education, technical certification and/or experience, which may be used to allow a specific individual to meet the job description requirements for experience and education. The use of this table of substitutions permits a determination that the minimum education and experience will be met when the equivalencies in the tables below are considered.

**Additional education in excess of requirements can be substituted for experience requirements:**

<b>Required Education Or Certification</b>	<b>Actual Education Or Certification Obtained</b>	<b>Additional Years of Experience Credited The Employee</b>
MA/MS	Ph.D.	4
BA/BS	Ph.D.	6
BA/BS	MA/MS	2
AA/Tech Institute Degree	2 Years College	2
HS/GED	BA/BS	4
CNE, CNA	BS in Computer Science	2
MCSE, MPS, MCD	BS in Computer Science	2
UNIX Certification	BS in Computer Science	2
CNE, CNA	Equivalent Certifications	2
MCSE, MPS, MCD	Equivalent Certifications	2
UNIX Certification	Equivalent Certifications	2
Engineer in Training	BS in Engineering	2
Professional Engineer	BS in Engineering	N/A

**Additional experience in excess of requirements can be substituted for educational requirements**

<b>Actual Education Or Certification</b>	<b>Required Education Or Certification</b>	<b>Additional Years of Experience Needed For Educational Requirements Equivalency</b>
HS/GED	BA/BS	4
HS/GED	MA/MS	6
HS/GED	Ph.D.	No equivalency
BA/BS	MA/MS	2
BA/BS	Ph.D.	No equivalency
MA/MS	Ph.D.	4
HS/GED	AA/Tech Institute Degree	2
BS in Computer Science	CNE, CNA	1
BS in Computer Science	MCSE, MPS, MCD	1
BS in Computer Science	UNIX Certification	1
CNE, CNA Coursework	CNE, CNA	3
MCSE, MPS, MCD Coursework	MCSE, MPS, MCD	3
UNIX Courses	UNIX Certification	3
BS in Engineering	Engineer In Training	2
BS in Engineering	Professional Engineer	No equivalency

**18. GSA ITS 6<sup>th</sup> Year Prices for SIN 132-51 Effective November 1, 2006**

<b>CLIN</b>	<b>GSA ITS Information Technology SIN 132-51 Professional Services Position Job Titles</b>	<b>11/2006-10/2007 Off-Site Prices</b>	<b>11/2006-10/2007 On-Site Prices</b>
51-001	Applications Engineer I	\$75.70	\$73.80
51-002	Applications Engineer II	\$87.40	\$84.30
51-003	Applications Engineer III	\$114.30	\$110.70
51-004	Applications Engineer V	\$148.20	\$145.90
51-005	BPR Specialist I	\$103.30	\$101.50
51-006	BPR Specialist II	\$119.00	\$115.90
51-007	Computer Systems Analyst I	\$73.20	\$70.60
51-008	Computer Systems Analyst II	\$88.80	\$86.50
51-009	Computer Systems Analyst III	\$101.00	\$99.00
51-010	Computer Systems Analyst IV	\$122.50	\$120.70
51-011	Computer Systems Analyst V	\$150.40	\$148.20
51-012	COTS Applications Consultant I	\$164.80	\$162.30
51-013	COTS Applications Consultant II	\$222.70	\$219.30
51-014	COTS Applications Specialist	\$334.20	\$329.10
51-015	Database Consultant I	\$86.50	\$84.20
51-016	Database Consultant II	\$100.40	\$96.60
51-017	Database Consultant III	\$125.60	\$123.10
51-018	Database Consultant IV	\$174.80	\$172.20
51-019	Database Consultant VI	\$278.40	\$274.20
51-020	Database Programmer I	\$75.70	\$74.20
51-021	Database Programmer II	\$89.00	\$86.80
51-022	Database Programmer III	\$119.00	\$114.70
51-023	Database Programmer V	\$172.60	\$170.50
51-024	Database Programmer VI	\$250.60	\$246.90
51-025	Internet / Intranet Graphic Designer	\$76.30	\$73.30
51-026	Internet / Intranet Programmer I	\$72.50	\$69.40
51-027	Internet / Intranet Programmer IV	\$82.80	\$78.70
51-028	Internet / Intranet Site Developer	\$128.10	\$126.30
51-029	IT Administrative Support I	\$36.90	\$35.00
51-030	IT Administrative Support II	\$41.50	\$39.40
51-031	IT Administrative Support III	\$46.10	\$44.20
51-032	Management Consultant I	\$72.40	\$70.60
51-033	Management Consultant II	\$91.70	\$89.00
51-034	Management Consultant III	\$106.20	\$102.50

**18. GSA ITS 6<sup>th</sup> Year Prices for SIN 132-51 Effective November 1, 2006**

<b>CLIN</b>	<b>GSA ITS Information Technology SIN 132-51 Professional Services Position Job Titles</b>	<b>11/2006-10/2007 Off-Site Prices</b>	<b>11/2006-10/2007 On-Site Prices</b>
51-035	Management Consultant V	\$158.10	\$155.80
51-036	Management Consultant VI	\$200.40	\$197.40
51-037	Network Engineer I	\$62.50	\$59.40
51-038	Network Engineer II	\$82.80	\$78.70
51-039	Network Engineer III	\$103.30	\$99.00
51-040	Network Installation Technician I	\$54.40	\$51.70
51-041	Network Installation Technician II	\$64.20	\$61.00
51-042	Program Manager I	\$95.60	\$92.90
51-043	Program Manager II	\$110.70	\$107.40
51-044	Program Manager III	\$129.50	\$121.90
51-045	Program Manager IV	\$155.90	\$153.60
51-046	Programmer I	\$69.60	\$67.50
51-047	Programmer II	\$99.00	\$95.20
51-048	Programmer III	\$115.80	\$112.30
51-049	Project Administrative Support I	\$30.00	\$28.50
51-050	Project Administrative Support II	\$34.60	\$33.00
51-051	Project Administrative Support III	\$40.50	\$38.50
51-052	Subject Matter Expert I	\$202.70	\$199.70
51-053	Subject Matter Expert II	\$233.80	\$230.40
51-054	Subject Matter Expert IV	\$298.40	\$294.00
51-055	Systems Architect I	\$90.20	\$85.60
51-056	Systems Architect II	\$101.00	\$95.90
51-057	Systems Architect V	\$138.10	\$131.20
51-058	Technical Director I	\$180.00	\$174.50
51-059	Technical Director III	\$222.70	\$219.30
51-060	Technical Director IV	\$245.00	\$241.30
51-061	Technical Support Specialist I	\$58.90	\$55.70
51-062	Technical Support Specialist II	\$78.20	\$74.00
51-063	Technical Support Specialist III	\$84.30	\$80.00

## 20. On-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	6 <sup>th</sup> Year 11/2006 Prices	7 <sup>th</sup> Year 11/2007 Prices	8 <sup>th</sup> Year 11/2008 Prices	9 <sup>th</sup> Year 11/2009 Prices	10 <sup>th</sup> Year 11/2010 Prices
51-001	Applications Engineer I	\$73.60	\$76.20	\$78.90	\$81.70	\$84.60
51-002	Applications Engineer II	\$84.00	\$87.00	\$90.10	\$93.30	\$96.70
51-003	Applications Engineer III	\$110.20	\$114.20	\$118.30	\$122.60	\$127.00
51-004	Applications Engineer V	\$145.40	\$150.60	\$156.00	\$161.60	\$167.40
51-005	BPR Specialist I	\$101.10	\$104.70	\$108.50	\$112.40	\$116.40
51-006	BPR Specialist II	\$115.40	\$119.60	\$123.90	\$128.40	\$133.00
51-007	Computer Systems Analyst I	\$70.30	\$72.80	\$75.40	\$78.10	\$80.90
51-008	Computer Systems Analyst II	\$86.20	\$89.30	\$92.50	\$95.80	\$99.20
51-009	Computer Systems Analyst III	\$98.60	\$102.10	\$105.80	\$109.60	\$113.50
51-010	Computer Systems Analyst IV	\$120.30	\$124.60	\$129.10	\$133.70	\$138.50
51-011	Computer Systems Analyst V	\$147.60	\$152.90	\$158.40	\$164.10	\$170.00
51-012	COTS Applications Consultant I	\$161.70	\$167.50	\$173.50	\$179.70	\$186.20
51-013	COTS Applications Consultant II	\$218.50	\$226.40	\$234.60	\$243.00	\$251.70
51-014	COTS Applications Specialist	\$327.80	\$339.60	\$351.80	\$364.50	\$377.60
51-015	Database Consultant I	\$83.90	\$86.90	\$90.00	\$93.20	\$96.60
51-016	Database Consultant II	\$96.20	\$99.70	\$103.30	\$107.00	\$110.90
51-017	Database Consultant III	\$122.70	\$127.10	\$131.70	\$136.40	\$141.30
51-018	Database Consultant IV	\$171.60	\$177.80	\$184.20	\$190.80	\$197.70
51-019	Database Consultant VI	\$273.20	\$283.00	\$293.20	\$303.80	\$314.70
51-020	Database Programmer I	\$73.90	\$76.60	\$79.40	\$82.30	\$85.30
51-021	Database Programmer II	\$86.50	\$89.60	\$92.80	\$96.10	\$99.60
51-022	Database Programmer III	\$114.30	\$118.40	\$122.70	\$127.10	\$131.70
51-023	Database Programmer V	\$169.80	\$175.90	\$182.20	\$188.80	\$195.60
51-024	Database Programmer VI	\$245.90	\$254.80	\$264.00	\$273.50	\$283.30
51-025	Internet / Intranet Site Developer	\$73.00	\$75.60	\$78.30	\$81.10	\$84.00
51-026	Internet / Intranet Graphic Designer	\$69.10	\$71.60	\$74.20	\$76.90	\$79.70
51-027	Internet / Intranet Programmer I	\$78.40	\$81.20	\$84.10	\$87.10	\$90.20
51-028	Internet / Intranet Programmer IV	\$125.80	\$130.30	\$135.00	\$139.90	\$144.90
51-029	IT Administrative Support I	\$34.90	\$36.20	\$37.50	\$38.90	\$40.30
51-030	IT Administrative Support II	\$39.30	\$40.70	\$42.20	\$43.70	\$45.30
51-031	IT Administrative Support III	\$44.00	\$45.60	\$47.20	\$48.90	\$50.70
51-032	Management Consultant I	\$70.30	\$72.80	\$75.40	\$78.10	\$80.90

## 20. On-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	6 <sup>th</sup> Year 11/2006 Prices	7 <sup>th</sup> Year 11/2007 Prices	8 <sup>th</sup> Year 11/2008 Prices	9 <sup>th</sup> Year 11/2009 Prices	10 <sup>th</sup> Year 11/2010 Prices
51-033	Management Consultant II	\$88.70	\$91.90	\$95.20	\$98.60	\$102.10
51-034	Management Consultant III	\$102.10	\$105.80	\$109.60	\$113.50	\$117.60
51-035	Management Consultant V	\$155.20	\$160.80	\$166.60	\$172.60	\$178.80
51-036	Management Consultant VI	\$196.60	\$203.70	\$211.00	\$218.60	\$226.50
51-037	Network Engineer I	\$59.20	\$61.30	\$63.50	\$65.80	\$68.20
51-038	Network Engineer II	\$78.40	\$81.20	\$84.10	\$87.10	\$90.20
51-039	Network Engineer III	\$98.60	\$102.10	\$105.80	\$109.60	\$113.50
51-040	Network Installation Technician I	\$51.50	\$53.40	\$55.30	\$57.30	\$59.40
51-041	Network Installation Technician II	\$60.80	\$63.00	\$65.30	\$67.70	\$70.10
51-042	Program Manager I	\$92.50	\$95.80	\$99.20	\$102.80	\$106.50
51-043	Program Manager II	\$107.00	\$110.90	\$114.90	\$119.00	\$123.30
51-044	Program Manager III	\$121.40	\$125.80	\$130.30	\$135.00	\$139.90
51-045	Program Manager IV	\$153.00	\$158.50	\$164.20	\$170.10	\$176.20
51-046	Programmer I	\$67.20	\$69.60	\$72.10	\$74.70	\$77.40
51-047	Programmer II	\$94.80	\$98.20	\$101.70	\$105.40	\$109.20
51-048	Programmer III	\$111.90	\$115.90	\$120.10	\$124.40	\$128.90
51-049	Project Administrative Support I	\$28.40	\$29.40	\$30.50	\$31.60	\$32.70
51-050	Project Administrative Support II	\$32.80	\$34.00	\$35.20	\$36.50	\$37.80
51-051	Project Administrative Support III	\$38.30	\$39.70	\$41.10	\$42.60	\$44.10
51-052	Subject Matter Expert I	\$198.90	\$206.10	\$213.50	\$221.20	\$229.20
51-053	Subject Matter Expert II	\$229.50	\$237.80	\$246.40	\$255.30	\$264.50
51-054	Subject Matter Expert IV	\$292.90	\$303.40	\$314.30	\$325.60	\$337.30
51-055	Systems Architect I	\$85.30	\$88.40	\$91.60	\$94.90	\$98.30
51-056	Systems Architect II	\$95.50	\$98.90	\$102.50	\$106.20	\$110.00
51-057	Systems Architect V	\$130.70	\$135.40	\$140.30	\$145.40	\$150.60
51-058	Technical Director I	\$173.80	\$180.10	\$186.60	\$193.30	\$200.30
51-059	Technical Director III	\$218.50	\$226.40	\$234.60	\$243.00	\$251.70
51-060	Technical Director IV	\$240.40	\$249.10	\$258.10	\$267.40	\$277.00
51-061	Technical Support Specialist I	\$55.50	\$57.50	\$59.60	\$61.70	\$63.90
51-062	Technical Support Specialist II	\$73.80	\$76.50	\$79.30	\$82.20	\$85.20
51-063	Technical Support Specialist III	\$79.70	\$82.60	\$85.60	\$88.70	\$91.90

## 21. Off-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	GSA 11/2006 Prices	GSA 11/2007 Prices	GSA 11/2008 Prices	GSA 11/2009 Prices	GSA 11/2010 Prices
51-001	Applications Engineer I	\$75.40	\$78.10	\$80.90	\$83.80	\$86.80
51-002	Applications Engineer II	\$87.00	\$90.10	\$93.30	\$96.70	\$100.20
51-003	Applications Engineer III	\$113.90	\$118.00	\$122.20	\$126.60	\$131.20
51-004	Applications Engineer V	\$147.60	\$152.90	\$158.40	\$164.10	\$170.00
51-005	BPR Specialist I	\$102.90	\$106.60	\$110.40	\$114.40	\$118.50
51-006	BPR Specialist II	\$118.50	\$122.80	\$127.20	\$131.80	\$136.50
51-007	Computer Systems Analyst I	\$72.90	\$75.50	\$78.20	\$81.00	\$83.90
51-008	Computer Systems Analyst II	\$88.50	\$91.70	\$95.00	\$98.40	\$101.90
51-009	Computer Systems Analyst III	\$100.60	\$104.20	\$108.00	\$111.90	\$115.90
51-010	Computer Systems Analyst IV	\$122.00	\$126.40	\$131.00	\$135.70	\$140.60
51-011	Computer Systems Analyst V	\$149.80	\$155.20	\$160.80	\$166.60	\$172.60
51-012	COTS Applications Consultant I	\$164.20	\$170.10	\$176.20	\$182.50	\$189.10
51-013	COTS Applications Consultant II	\$221.80	\$229.80	\$238.10	\$246.70	\$255.60
51-014	COTS Applications Specialist	\$332.90	\$344.90	\$357.30	\$370.20	\$383.50
51-015	Database Consultant I	\$86.20	\$89.30	\$92.50	\$95.80	\$99.20
51-016	Database Consultant II	\$100.00	\$103.60	\$107.30	\$111.20	\$115.20
51-017	Database Consultant III	\$125.10	\$129.60	\$134.30	\$139.10	\$144.10
51-018	Database Consultant IV	\$174.20	\$180.50	\$187.00	\$193.70	\$200.70
51-019	Database Consultant VI	\$277.30	\$287.30	\$297.60	\$308.30	\$319.40
51-020	Database Programmer I	\$75.40	\$78.10	\$80.90	\$83.80	\$86.80
51-021	Database Programmer II	\$88.70	\$91.90	\$95.20	\$98.60	\$102.10
51-022	Database Programmer III	\$118.50	\$122.80	\$127.20	\$131.80	\$136.50
51-023	Database Programmer V	\$172.00	\$178.20	\$184.60	\$191.20	\$198.10
51-024	Database Programmer VI	\$249.70	\$258.70	\$268.00	\$277.60	\$287.60
51-025	Internet / Intranet Site Developer	\$76.00	\$78.70	\$81.50	\$84.40	\$87.40
51-026	Internet / Intranet Graphic Designer	\$72.20	\$74.80	\$77.50	\$80.30	\$83.20
51-027	Internet / Intranet Programmer I	\$82.50	\$85.50	\$88.60	\$91.80	\$95.10
51-028	Internet / Intranet Programmer IV	\$127.60	\$132.20	\$137.00	\$141.90	\$147.00
51-029	IT Administrative Support I	\$36.80	\$38.10	\$39.50	\$40.90	\$42.40
51-030	IT Administrative Support II	\$41.30	\$42.80	\$44.30	\$45.90	\$47.60

## 21. Off-Site IT Professional Services Sixth to Eleventh Year Prices

ITS CLIN	IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51	GSA 11/2006 Prices	GSA 11/2007 Prices	GSA 11/2008 Prices	GSA 11/2009 Prices	GSA 11/2010 Prices
51-031	IT Administrative Support III	\$45.90	\$47.60	\$49.30	\$51.10	\$52.90
51-032	Management Consultant I	\$72.10	\$74.70	\$77.40	\$80.20	\$83.10
51-033	Management Consultant II	\$91.40	\$94.70	\$98.10	\$101.60	\$105.30
51-034	Management Consultant III	\$105.80	\$109.60	\$113.50	\$117.60	\$121.80
51-035	Management Consultant V	\$157.50	\$163.20	\$169.10	\$175.20	\$181.50
51-036	Management Consultant VI	\$199.60	\$206.80	\$214.20	\$221.90	\$229.90
51-037	Network Engineer I	\$62.30	\$64.50	\$66.80	\$69.20	\$71.70
51-038	Network Engineer II	\$82.50	\$85.50	\$88.60	\$91.80	\$95.10
51-039	Network Engineer III	\$102.90	\$106.60	\$110.40	\$114.40	\$118.50
51-040	Network Installation Technician I	\$54.20	\$56.20	\$58.20	\$60.30	\$62.50
51-041	Network Installation Technician II	\$63.90	\$66.20	\$68.60	\$71.10	\$73.70
51-042	Program Manager I	\$95.20	\$98.60	\$102.10	\$105.80	\$109.60
51-043	Program Manager II	\$110.20	\$114.20	\$118.30	\$122.60	\$127.00
51-044	Program Manager III	\$129.00	\$133.60	\$138.40	\$143.40	\$148.60
51-045	Program Manager IV	\$155.30	\$160.90	\$166.70	\$172.70	\$178.90
51-046	Programmer I	\$69.30	\$71.80	\$74.40	\$77.10	\$79.90
51-047	Programmer II	\$98.60	\$102.10	\$105.80	\$109.60	\$113.50
51-048	Programmer III	\$115.30	\$119.50	\$123.80	\$128.30	\$132.90
51-049	Project Administrative Support I	\$29.80	\$30.90	\$32.00	\$33.20	\$34.40
51-050	Project Administrative Support II	\$34.50	\$35.70	\$37.00	\$38.30	\$39.70
51-051	Project Administrative Support III	\$40.30	\$41.80	\$43.30	\$44.90	\$46.50
51-052	Subject Matter Expert I	\$201.90	\$209.20	\$216.70	\$224.50	\$232.60
51-053	Subject Matter Expert II	\$232.90	\$241.30	\$250.00	\$259.00	\$268.30
51-054	Subject Matter Expert IV	\$297.20	\$307.90	\$319.00	\$330.50	\$342.40
51-055	Systems Architect I	\$89.80	\$93.00	\$96.30	\$99.80	\$103.40
51-056	Systems Architect II	\$100.60	\$104.20	\$108.00	\$111.90	\$115.90
51-057	Systems Architect V	\$137.60	\$142.60	\$147.70	\$153.00	\$158.50
51-058	Technical Director I	\$179.30	\$185.80	\$192.50	\$199.40	\$206.60
51-059	Technical Director III	\$221.80	\$229.80	\$238.10	\$246.70	\$255.60
51-060	Technical Director IV	\$244.10	\$252.90	\$262.00	\$271.40	\$281.20

**21. Off-Site IT Professional Services Sixth to Eleventh Year Prices**

<b>ITS CLIN</b>	<b>IT Professional Services On-Site Prices for Second Five-Year Period of GSA ITS - SIN 152-51</b>	<b>GSA 11/2006 Prices</b>	<b>GSA 11/2007 Prices</b>	<b>GSA 11/2008 Prices</b>	<b>GSA 11/2009 Prices</b>	<b>GSA 11/2010 Prices</b>
51-061	Technical Support Specialist I	\$58.60	\$60.70	\$62.90	\$65.20	\$67.50
51-062	Technical Support Specialist II	\$77.90	\$80.70	\$83.60	\$86.60	\$89.70
51-063	Technical Support Specialist III	\$84.00	\$87.00	\$90.10	\$93.30	\$96.70

***Part III. BEST VALUE BLANKET PURCHASE AGREEMENT (BPA)***

***FEDERAL SUPPLY SCHEDULE***

**e Source Technologies, Inc. and FSS Contract Number GS-35F-0062M**

In the spirit of the Federal Acquisition Streamlining Act \_\_\_\_\_  
\_\_\_\_\_ (Agency) and **e Source Technologies, Inc.** (Contractor) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) GS-35F-0062M.

Federal Supply Schedule Contract’s BPAs eliminate contracting and open market costs such as: the search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

***Signatures***

**Agency Name**

**e Source Technologies, Inc.**

\_\_\_\_\_  
AGENCY

\_\_\_\_\_  
DATE

\_\_\_\_\_  
CONTRACTOR

\_\_\_\_\_  
DATE

BPA NUMBER \_\_\_\_\_

(AGENCY CUSTOMER NAME)

## BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) GS-35F-0062M, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH \_\_\_\_\_ (*Ordering Agency*).

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

**IT PROFESSIONAL SERVICES CLIN**

**SPECIAL BPA DISCOUNT/PRICE**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(2) Delivery:

**DESTINATION**

**DELIVERY SCHEDULE/DATES**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

<b>OFFICE</b>	<b>POINT OF CONTACT</b>
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN) or Contract Line Item Number (CLIN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

## ***Part IV. BASIC GUIDELINES FOR USING THE “CONTRACTOR TEAM ARRANGEMENTS”***

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- ◆ The customer identifies their requirements.
- ◆ Federal Supply Schedule Contractors may individually meet the customers needs, or -
- ◆ Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- ◆ Customers make a best value selection.

## ***Part V. USA COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS***

### **PREAMBLE**

e Source Technologies, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

### **COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small businesses to supply products and services to our company.

To ensure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and to increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and to increase their participation in Federal Government contracts.

To accelerate potential opportunities please contact Mr. Bill Hall, President/CEO, e Source Technologies, Inc., in the office at 1200 G Street, NW - Washington, DC 20005; in writing at P.O. Box 5203 - Largo, MD 20775-1203; by telephone at (301) 249-3700; or by Email at [b.hall@esourcetech.com](mailto:b.hall@esourcetech.com)